

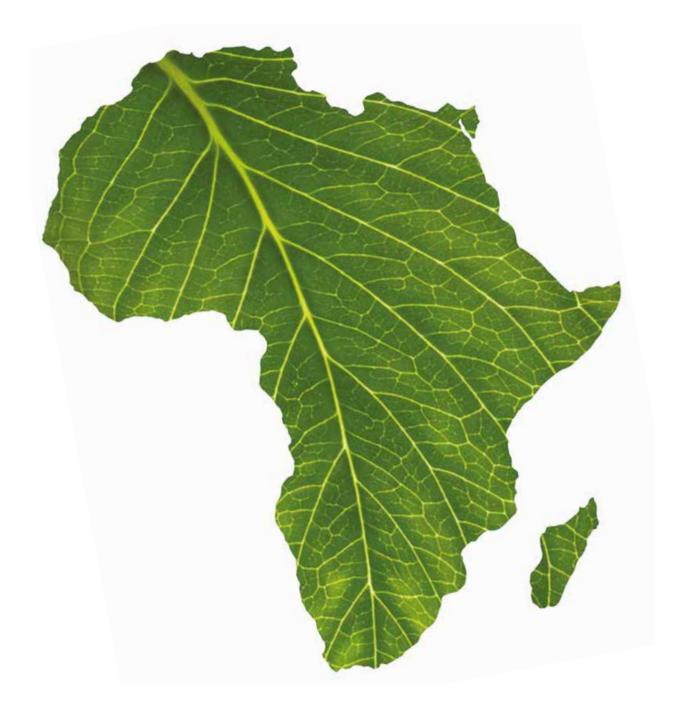


# ARAB BRITISH TRADE DIRECTORY

الدليل التجاري العربي البريطاني



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#### **FOREWORDS**

The Rt Hon Baroness Symons of Vernham Dean PC
Chairman, Arab-British Chamber of Commerce 4
Dr Afnan AlShuaiby
Secretary-General and CEO,
Arab-British Chamber of Commerce 5
Rt Hon Dr Liam Fox MP,
Secretary of State for International Trade
and President of the Board of Trade 6
Alderman Charles Bowman
The Rt Hon The Lord Mayor of the City of London 7

#### **CHAMBER EDITORIAL**

40 Years of Service to Business	J
40 <sup>th</sup> Anniversary Gala Dinner	13

21

#### ABCC MEMBERS LISTINGS

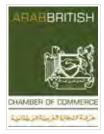
## ARAB COUNTRY PROFILES AND LISTINGS

Algeria	57
Bahrain	63
Comoros	72
Djibouti	75
Egypt	79
Iraq	88
Jordan	96
Kuwait	105
Lebanon	114
Libya	123
Mauritania	129

Sponsored by	
Morocco	133
Oman	146
Palestine	154
Qatar	162
Saudi Arabia	172
Somalia	187
Sudan	191
Syria	197
Tunisia	202
United Arab Emirates	209
Yemen	223

#### **UK CHAMBERS**

United Kingdom Profile	230
British Chambers of Commerce	233
Aberdeen & Grampian	234
Bedfordshire	236
Black Country	238
Cambridgeshire	240
Coventry & Warwickshire	243
Dorset	245
East Midlands	247
Edinburgh	249
Essex	252
Glasgow	254
Greater Birmingham	257
Greater Manchester	259
Hampshire	261
Hertfordshire	262
Hull & Humber	264
Kent Invicta	266
Liverpool and Sefton	268
London	269
Mid Yorkshire	272
North East England	273
Northamptonshire & Milton Keynes	275
Northern Ireland	277
North & Western Lancashire	279
Sheffield	281
South Wales	282
Staffordshire	284
Suffolk	286
Sussex	288
Thames Valley	290
West & North Yorkshire	292
UK LISTINGS	294



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# THE RT HON BARONESS SYMONS OF VERNHAM DEAN

Chairman, Arab-British Chamber of Commerce

am delighted to commend the Arab-British Trade Directory 2018-2019 to its readers convinced in the view that its contents will be eagerly consulted by traders, investors and exporters.

This publication forms part of a range of professional services that the Arab-British Chamber of Commerce provides to support its members. For more than four decades, our Chamber has been in the business of supporting and strengthening trade and commercial links between Britain and the key Arab markets. We have witnessed enormous transformations in the methods and scale of doing business over the years, changes reflected within the pages of this Directory.

I am proud to be the Chairman of an organisation that works tirelessly and consistently to strengthen cooperation between the British and Arab business communities. I believe that we are uniquely equipped to assist companies seeking to achieve success in their business transactions with their counterparts in the Arab world and vice versa. In this endeavour, we are fortunate to count on the support of leading public institutions and those who play a decisive role in the private sector. The Chamber is rightly respected for its professional approach and enjoys a reputation for reliability which extends across continents.

Our Chamber remains the only existing UK-based non-government business support organisation with an exclusive remit that encompasses all the Arab states.

The Chamber's essential services are designed to help companies to achieve success in business in all these markets and our expertise covers all the different sectors from

traditional areas such as oil and gas and construction to renewables, new technology, healthcare and education.

Our commitment to "friendship through trade" remains as relevant today as it was forty years ago when the Chamber was founded. Over the decades and through enormous changes in the global economy, the Chamber has maintained its position as a leader in its field of Arab-British trade delivering the best possible services to all its clients and customers.

As the Arab economies grow stronger and demonstrate their increased capacity to diversify, the potential for closer Arab-British cooperation likewise grows ever stronger. Indeed, these are exciting times for deepening Arab-British relations with the combined ramifications of Brexit and the visionary programmes adopted by leading Arab states opening up new opportunities for trading and investing.

I hope that this new Trade Directory will prove to be as useful an asset as its predecessors to anyone seeking to do business in these vital markets.

The Rt Hon Baroness Symons of Vernham Dean

Chairman, Arab-British Chamber of Commerce



#### DR AFNAN ALSHUAIBY

Secretary-General and CEO

Arab-British Chamber of Commerce

Our Chamber has one clear objective which is to assist companies seeking to take advantage of the enormous opportunities for doing business between Britain and the Arab World. The Arab-British Trade Directory 2018-2019 should prove useful to companies looking to take advantage of these growing opportunities.

During the four decades of its existence the Chamber has served its members with dedication by providing a range of professional business services that offer the essential support required by business executives wanting to operate successfully in what are some of the world's most competitive, dynamic and lucrative markets.

As we commemorate our 40th anniversary, the Chamber remains utterly dedicated to the task of facilitating Arab-British trade, investment and commercial cooperation in all their various and changing forms. We are widely recognised and respected as the leading UK based institution for the promotion of Arab-British business collaboration.

Membership of the Chamber brings you numerous advantages. You will be able to access a well-established strategic business network that extends globally linking up all the regions of the UK with all the diverse markets of the Arab world.

The Chamber has always owed its strengths and effectiveness to its close cooperation with government ministries, embassies, official bodies, official business associations and leading corporations.

My task, and that of all my colleagues at the Chamber, is to ensure that we serve our members as best we are able and help them to succeed in their goals. All the resources at our disposal are dedicated towards helping our members to achieve success by

ensuring that no company with an interest and capacity to trade with the Arab World misses out through needless misunderstandings or lack of access to the relevant information.

As a Chamber we work tirelessly to ensure that we remain acutely aware of the changing requirements of our members. We continue to introduce new services and trade promoting activities that address the changing demands of business in the age of cyber technology, robotics, artificial intelligence, the digital economy and the potential impact of Brexit on trade.

This Arab-British Trade Directory 2018-2019 fully reflects the commitment of the Chamber to bringing reliable market information to the attention of our members. Like its predecessors, this annual directory contains a wealth of useful data and insights into the Arab economies.

I am confident that this volume will serve its readers well and will become a vital tool for helping you complete your business objectives and succeed in these markets.

#### Dr Afnan AlShuaiby

Secretary-General and CEO, Arab-British Chamber of Commerce



#### RT HON DR LIAM FOX MP

Secretary of State for International Trade and President of the Board of Trade

ollowing the historic June 2016 referendum on Britain's membership of the European Union, the United Kingdom has the chance to shape its trade policy with Arabic speaking nations.

The European Commission's own research has found that over the next two decades 90 per cent of global economic growth will occur outside the EU.

Britain stands ready to capitalise on that opportunity and when we have left the EU, we will build on these relationships by negotiating as an independent nation with the freedom to sign bilateral Free Trade Agreements.

The process of leaving the EU will not always be straightforward, but it represents an unprecedented opportunity to reshape our political ties and renew our relationship with the world.

An important part of this is maintaining and developing UK-Arab relations, something I know the Arab-British Chamber of Commerce has been doing over the years. You have brought Arab and British businesses closer together and have been crucial in making the case for trade between the UK and Arab countries.

Our partnership is already strong on many levels. We see the influence of this in Middle Eastern and North African investment in infrastructure projects across the UK, in the increasing number of students from Arabic speaking nations choosing to come to this country to complete their studies.

British companies have also long had a presence in the Gulf and North Africa. The number of UK firms operating in these markets is on the increase and across a broad spectrum of industrial sectors.

These all reflect the growing strength of our bilateral cooperation.

The UK can provide some of the key skills and expertise that the Arab economies need to deliver their ambitious development and diversification plans. The UK sees itself as a partner in the delivery of their ambitious capital projects.

I wish to commend the Arab-British Chamber of Commerce for all the important work it has done over the years to bring Arab and British businesses closer together. I know the Arab British Trade Directory will go a long way in supporting readers in doing business in these vital markets.

#### Rt Hon Dr Liam Fox MP

Secretary of State for International Trade and President of the Board of Trade



# ALDERMAN CHARLES BOWMAN The Rt Hon The Lord Mayor of the City of London

Arab banks and other financial institutions, and the sovereign governments, corporates and households they serve, continue to be major players in the United Kingdom – which remains the most open among the major economies – and in the markets located here, benefiting global trade and development.

Some of the flow of funds is towards long term investment in property – residential, commercial, retail and agricultural. But significant amounts are being committed to the growth of new businesses in the UK – in technology, healthcare, renewable energy – through portfolio investment, venture capital and private equity. Middle Eastern funding will play a major role in the renewal and upgrading of Britain's infrastructure.

Shariah-compliant finance is also of growing importance here: Islamic banks, some owned or backed by GCC shareholders, continue to develop their product offering, and the first Shariah-compliant Lloyd's underwriting agency has commenced business. Working with other financial centres across the world, London will offer new opportunities not only to Muslims looking to engage with the global financial system in ways consistent with their faith, but to others for whom the "responsible finance" model is of interest.

Meanwhile, the community of talented people from the Arab world continues to add value to London's business, cultural and academic life. Visits to the MENA region – including the one I will make to the Gulf during my year in office, joined by groups of senior business figures – keep the relationships strong and close.

The City is working closely with the UK's wider green financial community to enable

the country to meet its full green financial potential. Britain's status as a global hub for green finance also has the potential to be an engine for domestic green growth. The industry presents an opportunity for forging new partnerships with its main trading and business partners overseas including those in the Arab World.

New technologies are transforming ways of doing business and exerting a major impact on different business sectors. The City is the world's leading business centre partially due to its ability to adapt with the latest technologies. Our leadership in fields such as FinTech enhances the reputation of British businesses. This provides a firm foundation for closer collaboration with financial sectors in the Arab World who can learn from the UK's experience.

The Arab British Chamber of Commerce continues to have an important role in developing and sustaining business links and strategic relationships. I am therefore delighted to contribute to this Trade Directory and to send my best wishes to the Chamber and its members.

#### **Alderman Charles Bowman**

The Rt Hon The Lord Mayor of the City of London





# Welcome to the Business Class cabin onboard our B777-300ER





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# ARAB-BRITISH CHAMBER OF COMMERCE FORTY YEARS OF SERVICE TO BUSINESS

The Arab-British Chamber of Commerce celebrated its 40th Anniversary in 2017 with a lavish Gala Dinner at the Banqueting House in Whitehall, attended by over 200 invited guests. Speakers praised the Chamber's proud record of service in the promotion of Arab-British trade and bilateral cooperation. Its reputation for reliable and efficient services has grown over these four decades and the Chamber has made a laudable contribution towards building stronger Arab-British trade and economic relations. The Chamber remains committed to the aspirations encapsulated in its motto, "friendship through trade".

The Chamber is now the UK's leading business support organisation for the exclusive promotion of Arab-British trade and advancing their bilateral commercial relations. For over 40 years the Chamber has served companies seeking advice and assistance on how to succeed in the Arab markets and these core services remain in high demand.

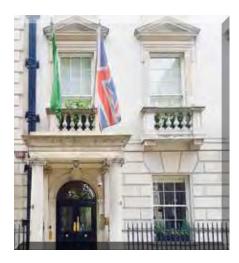
The Chamber's work has always been enhanced by its close co-operation with Arab businesses and official Arab bodies, particularly the League of Arab States, the Arab diplomatic missions in London, the Arab Chambers of Commerce functioning at federal, national and local level, as well as other Arab-Foreign chambers. The Chamber has been honoured to host many influential and well known figures from the world of Arab business and public life at lavish functions and its business events have been attracting increased attention from companies

seeking to benefit from the unique networking opportunities that the Chamber offers.

The core mission of the Chamber has been to facilitate the process of two-way trade, but over the years, it has extended its activities to the service sector in response to changing economic circumstances. Developments in EU-Arab relations have also become a more important focus over the years while more recently Brexit and its impact on trade has become a preoccupation. Moreover, the Chamber is well equipped towards providing more practical guidance to Arab manufacturers, exporters and investors seeking entry into the UK market.

As a membership organisation the Chamber is

### THE ARAB BRITISH CHAMBER OF COMMERCE



dedicated to serving businesses whether they are located or operating in the UK or any Arab country. With its vast experience, the Chamber is able to offer expert advice on how to succeed in business in the Arab markets. A range of specialist services offer significant benefits to members. In addition, we have built up a vast and enviable list of influential contacts and forged close working relationships with key institutions.

The Chamber is attuned to the latest trends and acutely aware of the need to keep its expertise and services up-to-date in order to best assist members in their business ventures in the Arab and British markets. Companies who choose the Chamber find that they have access to a formidable business network in both the UK and the Arab World.

Our membership base is extremely varied comprising companies operating across the spectrum of commercial sectors and it equally attracts Arab and British firms. The Chamber is committed to serving both Arab and British private sectors and is seen as a reliable voice within the world of business. It is an essential point of contact and expresses an impartial point of view on commercial matters. As a joint Chamber it has balanced Arab and British representation on its Board, enabling it to offer objective information and balanced opinion.

Governments and the business community respect the Chamber as a well-trusted source of advice and assistance in commercial matters.

#### **CORE BUSINESS**

Core business services concern the basic trade documents required by the exporter which are processed with great efficiency by the Trade Services Department and its experienced team of staff who work closely with the Commercial Sections of the Arab Embassies and the British chambers of commerce network. The Chamber provides the only Arab League endorsed certification services with UK for Certificates of Origin, commercial invoices and other commercial documentation needed to facilitate the export of goods to the Arab markets.

These services constitute an integral part of the entire export process; getting goods from the supplier to the customer can be fraught with unforeseen and unnecessary obstacles, many of which can be easily avoided by adopting the correct procedures.

The Chamber's expert advice can help speed up the export process. The key export documents are the passport to export for any consignment of goods destined for an Arab market and pass through the Chamber on a day-to-day basis.

The Chamber certifies and legalises Certificates of Origin, commercial invoices and other commercial documents for goods that are exported from the UK to any of the Arab League member states. The Chamber also certifies and legalises registration or legal documentation and contracts. All documents for shipments going to Arab member countries must be certified by the Chamber.

The two most important documents which the exporter has to prepare for shipment to the Arab countries are the Certificate of Origin and the invoice. Both of these documents must accompany every shipment even if the goods are supplied free of charge.

The opening of the Chamber's current premises at 43 Upper Grosvenor Street took place on 24 May 2006 with a grand reception that also celebrated the organisation's 30th anniversary. HRH The Duke of York, who was then the UK Special Representative for International Trade and Investment, was the esteemed guest of honour who formally unveiled the plaque to declare the building open. The unveiling took place in the presence of over 200 senior business executives, Arab Ambassadors, government officials and personalities involved in Arab-British trade and investment.

Another recent milestone in the history of the Chamber was the 35th anniversary which was celebrated with a prestigious Gala Dinner on 15th November 2011 at the Landmark Hotel in central London. Guest of honour His Majesty King Abdullah II Ibn Al Hussein of the Hashemite Kingdom of Jordan delivered a keynote address before an invited audience of over 250 guests. The evening was also graced with the presence of HRH The Duke of York, in his role as UK Special Representative for International Trade and Investment.

The Chamber has been fortunate in the high calibre and vast experience of its leadership on both the Arab and British sides. Over the years the Chamber has been steered by three Secretary General and Chief Executive Officers who have each demonstrated their unique skills and provided expert guidance for the organisation and enabled it to remain at the forefront of the promotion of bilateral Arab-British trade for so many years. The Chamber remains a flourishing, vibrant and dynamic organisation. It is a well-established institution winning respect for its activities as it fulfils its on-going mission

of improving Arab-British relations and strengthens the friendship and co-operation of the Arab and British peoples. This work is as essential today as it was when the organisation was founded 40 years ago.

#### **OUR SERVICES**

The Chamber offers a wide range of business services ranging from documentation for exporters, to ease their access to markets, customised research, business briefings, networking opportunities to translation and visa services.

#### TRADE SERVICES

The Chamber's unique Export Documentation service is an important asset to Arab-British trade. With our extensive experience, we are ideally positioned to assist exporters entering the substantial and sophisticated Arab market, encompassing all your certification and legalisation needs.

It is essential when exporting to present the correct documentation as errors can be very expensive, leading to costly delays in payment and in clearing the goods, and even to non-payment.

The documentation service includes:

- Export Documentation Service
- Direct Member Documentation
- EUR1 (members)
- FCO Service
- Notary Service
- Translation
- A-Cert Electronic Documentation Process
- Visa Service
- Express Service for Emergency Documentation.
- · Market Entry Report / Research
- · Business Services.

Trade Services Contact

For further information on any of the above service contact Cliff Lawrence on:

Tel: 020 7659 4881

Email: cliff.lawrence@abcc.org.uk

#### **VISA SERVICES**

If you are travelling on business to any Arab country and need a visa secured quickly and efficiently, then the Chamber's Visa Section is the ideal point of contact.

The visa service is available only to companies based in the United Kingdom. The Chamber provides visas to Arab countries with an Embassy representation in London.

Visa Contac

All enquiries by email to:saleh@abcc.org.uk



### EVENTS & NETWORKING OPPORTUNITIES

The Chamber's regular programme of events bring together the most senior government officials, ministers, diplomats, business executives, investors and decision makers from the UK and all 22 Arab countries. The resulting networking opportunities stretch across the Arab world and Great Britain, with the aim of building and cementing commercial partnerships and trade relations. These activities go to the heart of the Chamber's mission to develop friendship through trade. The events on our regular and varied programmes are always well attended and attract many people of influence.

We encourage potential sponsors to contact us to explore the sponsorship opportunities opened up by our events, which include the following:

- GCC British Economic Forum (annual)
- Arab British Economic Forum (annual)
- Ministerial Roundtables
- · Ambassadorial Receptions
- · Members' Networking Event (Diwaniya)
- Opportunities in .... specific Arab countries (Quarterly)
- Health and Education Seminars
- Gala Dinner
- Several additional ad-hoc events.

Each event offers the opportunity to develop new relationships with access to our stakeholders, members and high profile delegates.

Sponsorship Contact

Email: info@abcc.org.uk

#### **VENUE HIRE**

Located in the heart of Mayfair, London's prestigious golden quarter, the Chamber's offices on Upper Grosvenor Street boast unique and elegant spaces for meetings, conferences, business events, art exhibitions and more.

The ABCC is easily accessible via a range of transport options – only moments away from Bond Street and Marble Arch Stations.

Our premises boast a contemporary and elegant charm with each space entirely adaptable to your event. The Chamber's committed team can cater for your event using our list of approved caterers. All our spaces include all the AV/PA and media technology you may require for your event.

Venue Hire Contact

Email: info@abcc.org.uk





## MEMBERSHIP OF THE CHAMBER

The Chamber provides three different categories of membership designed to suit your business requirements whether you are looking to benefit from our trade services, special rates for venue hiring, attending events and networking or media exposure.

#### SILVER MEMBERSHIP

The Silver membership is most appropriate for SMEs and smaller corporates. If you are seeking to develop a competitive profile and access the ABCC networks of knowledge, power and influence; if you are looking for special rates on our services, good exposure, and networking, then Silver Membership will meet your needs.

#### **GOLD MEMBERSHIP**

To become a Gold member, a company should be one of the large business organisations. If your organisation is looking for wider exposure and institutional visibility, if your organisation is looking for an effective role and contribution through events, then Gold membership will be suitable for your needs. You will be given the opportunity to meet with UK and Arab leaders and benefit from our wide range of services at special rates.

#### PLATINUM MEMBERSHIP

This is exclusively offered to large organisations with a turnover of £50m and over. If your organisation wishes to become more involved and obtain more exposure and take advantage of sponsorship opportunities; if your organisation is looking for access to and networking with diplomats, politicians, senior business figures, and other Platinum members, we invite you to consider the Chamber's Platinum membership package.

#### JOIN US

Apply for membership

https://www.abcc.org.uk//membership-application-form.php



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#### WELCOMING

## REMARKS

Velcoming remarks were delivered by Dr AlShuaiby and the Rt Hon Baroness Symons.

Dr AlShuaiby spoke of the "remarkable progress" in Arab-British relations over the last forty years. Their thriving relationship extended widely into economic, financial, strategic and cultural spheres. Over the course of its existence, she stated, the Chamber had built an enduring reputation for reliability and integrity in the delivery of essential support services among traders and investors engaged in bilateral commercial activities.

The Secretary General & CEO expressed gratitude to everyone who had remained steadfast and loyal in their support for the Chamber's work, including the diplomats and government. Dr AlShuaiby thanked ABCC Chairman Baroness Symons who has brought to her role insight, immense experience and knowledge of both government and business.

She concluded by stating that, "I count myself extremely privileged to lead this organisation which has made a major contribution towards the expansion of UK and Arab cooperation and I wish to pay tribute to everyone who has played their part in the Chamber's work, including our past and present staff."

In her opening remarks, Baroness Symons mentioned the key challenges confronting the global economy and the opportunities for developing Arab-British trade. She welcomed the expansion and deepening of the collaborations between Britain and the Arab world over the years of the Chamber's existence. The Chairman praised the leadership of Dr AlShuaiby who over the past decade has headed the Chamber and transformed its performance as a business services provider.





# GUESTS OF

The guests of honour who each delivered keynote speeches were His Excellency Mr Ahmed Aboul Gheit, the Secretary General of the League of Arab States, His Excellency Dr Abdul Latif Bin Rashid Al Zayani, Secretary General of the Cooperation Council for the Arab States of the Gulf and the Rt Hon Mr Alistair Burt MP, Minister of State for International Development and Minister of State for the Middle East at the Foreign & Commonwealth Office.

They lauded the growth in Arab-British trade and commended the work of the Chamber in facilitating closer cooperation between the UK and the Arab World. It was a great honour for the Chamber that these most senior diplomats and respected politicians were able to participate in the celebrations held to mark its 40th anniversary.







H E Mr Ahmed Aboul Gheit, one of Egypt's most distinguished diplomats and senior politicians, has held high office in his country for around 50 years and represented it around the world. He became Secretary General of the League of Arab States in July 2016, making him the leading diplomatic representative and spokesman for the Arab nations.

His Excellency addressed "the instrumental role the Chamber could play in further promoting Arab-British relations in the years to come". He stated, "Four decades may have elapsed since the foundation of the Arab-British Chamber of Commerce, and yet the core mission of the Chamber, to promote friendship through trade, remains equally valid today as it did throughout the years of its operation since 1975." He praised the ABCC's "instrumental role" in advancing the multi-dimensional partnership that the Arab world enjoys with the UK through its sustained promotion, encouragement and facilitation of trade and commercial relations between the two sides. While the Arab countries may not supplant the UK's traditional trading partners in the US, Europe or East Asia, they can offer British industries and exporters additional opportunities, H E Ahmed Aboul Gheit stressed. "I am confident that the Chamber will continue to fulfil its mandate of promoting Arab-British relations, underpinned as it is by its mantra of friendship through trade."

The second keynote address was delivered by H E Dr Abdul Latif Bin Rashid Al Zayani, Secretary General of the GCC. In post since April 2011, he serves as the Gulf's most senior diplomat and persuasive advocate.

HE Dr Al Zayani began by commending the "outstanding efforts the ABCC has made and is still making to enhance economic relations between Arab countries and the UK in general, and of course, as far as I am concerned, with the GCC States".

He continued, "I have had the privilege of participating in two previous GCC-British Economic Forums organised by the ABCC; in December 2014 and in July 2016. Both events proved hugely successful – they not only gave our businessmen the opportunity to discuss avenues for enhancing joint cooperation in economic, trade and investment areas, but most importantly also proved ideal focal points for networking. It is, after all, human beings who drive things forward – but how much easier this is because of the efforts of the ABCC which provides the platform."

The GCC Secretary General stated that GCC-British commercial relations have been historically strong, but particularly over the past few years which have witnessed an increased volume of trade accounting for \$30 billion in 2015 compared to \$9 billion in 2001. He concluded by stressing "how much we in the GCC highly value the efforts being made by the ABCC in pursuing its aims, all of which run hand in hand with these initiatives".

The final keynote was delivered by Rt Hon Mr Alistair Burt MP, Minister of State for International Development and Minister of State for the Middle East at the Foreign & Commonwealth Office. As a senior member of Her Majesty's Government, the minister's special responsibilities cover the Middle East and North Africa.

Mr Burt has enjoyed a lengthy and varied career on the frontbench in government and in opposition since entering Parliament in 1985.

Mr Burt continued that "\$4trillion of construction projects are underway or in the pipeline across the Middle East and North Africa, and the GCC region is already one of the most urbanised parts of the world".

Turning to the UK, he stated, "For foreign investors the UK continues to offer transparent, prestigious, and reliable investment opportunities.

We continue to offer the best education, culture and professional services that any investor drawn here could want for themselves or their family.

"Our departure from the European Union will enable us to take control of our trade policy and grow trade with countries across the globe. Taken together the scale of the opportunities between us, and the appetite for open trade and investment, are vast."

# THE AWARD WINNERS

The evening concluded with the presentation by Dr AlShuaiby of special ABCC awards to individuals and representatives of organisations for their notable achievements in the field of Arab-British trade.





# ABCC40TH ANNIVERSARY BOOK



A special lavishly produced volume has been issued to celebrate the Chamber's landmark 40th Anniversary and its unique history. This was carefully produced to give a clear idea of the wide scope of the Chamber's services and the various intersecting ways that it helps businesses to expand and develop in the strategically important Arab markets.

In words and pictures the book traces the forty-year history of the Chamber from its origins and illustrates its pioneering role in the promotion of Arab-British trade. The volume covers the Chamber's evolution to become the leading point of contact in the United Kingdom for the building and strengthening of bilateral business contacts.

It shows how the Chamber has enhanced its status over the years to become a valued institution at the heart of all major developments in Anglo-Arab commercial relations.





The 40th Anniversary Book celebrates the valuable work of the Chamber and its record of service to British business and all the Arab economies.

Looking to the future, the book shows that the Chamber remains closely involved with the growth in Arab-British trade and their deepening relations.



# Aviagen

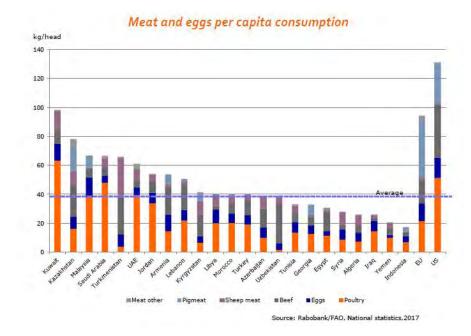
# A Long Term Partner in the Middle East

viagen is the global poultry industry's leading breeding company, with multiple pedigree lines for the production and distribution of commercial broiler breeding stock under the Arbor Acres®, Indian River®, Ross® and Rowan Range® brands. The company has become the market leader by applying a global business strategy of putting customers first, cultivating a clear understanding of the market, maintaining a diverse genetic pool and developing specific products to meet specific market needs.

#### STRONG TMEA PRESENCE

Aviagen has a strong history in Turkey, Middle East and Africa with a network of distributors and customers, many of whom have more than 15 and 20 year relationships promoting one of the commercial brands to customers in the region. Customer product and market knowledge, combined with Aviagen's expertise, has resulted in the leading market share in the Middle East in 2017. Future production is expected to expand by 2.5% compound average growth rate (CAGR) over the next five years until 2022, placing Aviagen in a good position for continued growth.

Poultry meat is an important animal protein for consumers. Per capita consumption for the Middle East region averages 39 kilograms for meat and eggs. As the world's leading producer of breeding stock, Aviagen has been successfully exporting quality grandparent and parent stock from its production base in the UK for more than 35 years into the Turkey, Middle East and Africa (TMEA) market. In a 12-month period between 2015 and 2016, Aviagen exported over 580 shipments of baby chicks to the customers in the region.



#### ENSURING SECURITY OF SUPPLY

During the past few years, the breeding industry faced a highly volatile business environment due to an increasing number of global avian influenza (AI) outbreaks, reaching almost 2000 highly pathogenic avian influenza (HPAI) reported cases to the World Organization for Animal Health (OIE) by November 30, 2017. In response, Aviagen has implemented plans to diversify its production footprint by adding to the more than 260 farms, 30 commercial hatcheries, 15 strategic supply locations and 2 R&D pedigree facilities, and dedicated Aviagen export specialists will help to safely and expeditiously deliver high-quality products to customers.



Aviagen has also had a long-term plan to invest in new and upgrade existing production facilities, and in 2011 succeeded in being the first breeding company to achieve compartment status approval from the government in the UK. The compartment program was developed by the OIE to provide procedures for the 181 member countries to identify subpopulations of distinct health status for the purpose of disease control and/or international trade. The program requires government-to-government discussions and formal agreements before a disease outbreak occurs and trade restrictions are in place. Following an agreement on compartmentalization, countries around the world can continue to accept high-value breeding stock from an exporting country, even when an outbreak of AI has occurred in that country



In Great Britain, the compartment program is called the "GB Enhanced Standard Compartment," which covers both AI and Newcastle Disease outbreaks in the source country. The



initial UK compartment approval and agreement was followed in the US, when Aviagen production facilities were granted compartment approval status in October 2017 for AI. The programs are completely transparent and provide the importing country's officials the ability to fully evaluate Aviagen based on the exporting company's biosecurity program.

The importing country officials have a high degree of confidence in the health status of the imported stock, because the Aviagen biosecurity program has been audited and approved by government veterinarians from the Department for Environment, Food and Rural Affairs (DEFRA) and the Animal and Plant Health Agency (APHA) in the UK and through the National Poultry Improvement Plan under the USDA in the United States.

www.tmea.aviagen.com/?persist\_locale=1

Aviagen has invested in compartmentalization to increase the opportunity to continuously supply customers and offer alternatives to an embargo or ban on breeding stock during an AI outbreak. To achieve and maintain its compartment status,



Aviagen undergoes regular government inspections, audits by government veterinarians, thorough reviews of supporting documentation and visits to all facilities within the company. Government supervision includes serological monitoring every 28 days at a government-approved laboratory for flocks in lay and every 6 months at a government laboratory for full review.

South Africa was the first country to accept compartmentalization and has successfully imported breeding stock during the AI outbreak in the UK in 2015. Japan and New Zealand are the other two countries with fully accepted compartment programs, while several other countries are moving toward agreement.

Confidence in the system is high due to the elimination of a disease outbreak, and no documented incidences of disease when importations of breeding stock (day-old chicks) fully comply with official monitoring and testing, have proper health certificates and originate from free zones like a compartment.

#### Abdullah Dhari Alameri Co

Building Number 5/2 Street 70

County 904 Baghdad

IRAQ

Tel: +964 (0)7901 364 541 Website: www.alshibli-group.com Contact: Mr Thamer Alameri, CEO Email: thamir.alshibli@alshibli-group.com

Main Business Activities: Conglomerate active in construction and water sewage treatment

#### Abu Dhabi Commercial Bank (UK)

Level 28 30 St Mary Axe LONDON EC3A 8EP UK

Tel: +44(0)20-7469 4056 Website: www.adcb.com

Contact: Mr David Manson, Head of UK Representative Office Email: david.manson@adcb.com

Main Business Activities: Full service bank, corporate, commercial, investment banking and retail. Abu Dhabi Commercial Bank, commonly called ADCB, was formed in 1985 in the UAE as a public shareholding company with limited liability.

#### **Achieveglobal Middle East**

The Old Coach House

Castle Eden

DURHAM

County Durham TS27 4SU

IIK

Tel: +44(0)1429 839 247 Fax: +44(0)1429 838 890

Website: www.achieveglobalmiddleeast.com Contact: Mr John Cartmell, Regional Director Email: john@achieveglobalmiddleeast.com

Main Business Activities: Provides leadership training programmes to large organisations based in the Middle East.

#### **Adam Investment Company Limited**

Arpal Works Riverside Road SELKIRK Scottish Borders TD7 5DU

IIK

Tel: +44(0)1750-21586 Fax: +44(0)1750-21506 Website: www.rpadam.co.uk

Contact: Mr. Robin Leith, Managing Director

Email: robin.leith@rpadam.co.uk

Main Business Activities: Manufacturers of cleaning, maintenance and hygiene chemicals.

#### **Advanced Vision Care**

77 Harley Street LONDON W1G 8QN

UK

Tel: +44(0)20-7935 7497 Fax: 0870 755 9811

Website: www.advancedvisioncare.co.uk

Contact: Dr C T Pillai, CEO

Email: ct.pillai@advancedvisioncare.co.uk

Main Business Activities: Healthcare and pharmaceuticals: laser vision correction, cataract surgery, keratoconus treatment, other non-laser treatments.

#### **Aeron Branding Limited**

22 Upper Ground LONDON SE1 9PD UK

Tel: +44(0)20-3198 2277
Website: www.aeronbranding.com
Contact: Mr Matthew Millard-Beer, CEO
Email: matthew.millardbeer@aeronbranding.com

Main Business Activities: Brand Analysis & Research, Strategy, Brand Verbal Identity, Brand Product & Innovation Design, Brand Corporate & Product Identity Design, Brand Communications, Brand Digital Design, Interiors & Retail Design, Brand Implementation, Brand Engagement, Brand Alignment, Brand Launch, Brand Films and Strategic Marketing Communications.

#### Afrique Engins SARL

Cooperative Kamiche No 67 Local B N2 Kuba ALGERIA

Tel: +213 5550 50185 Fax: +213 2370 8921

Contact: Mr Mohamed Haireche, Managing Director

Email: mohamed\_jcb@hotmail.fr

Main Business Activities: Import and export of industrial machinery and accessories.

#### Air Express Travel & Tours (UK) Limited

123 Whitechapel Road

LONDON E1 1DT UK

Tel: +44(0)20-7247 1234
Email: sales@airexpress.co.uk
Website: www.airexpress.co.uk
Contact: Mr Mizanul Haque, Director
Email: mizanul@airexpress.co.uk
Main Business Activities: Travel agents

#### Al-Burhan Group

Al-Burhan Centre

Baghdad International Airport

Baghdad IRAO

Tel: +964(0)1541 1320

Email: info@alburhangroup.com Website: www.alburhangroup.com Abir Burhan, Operations Director Tel: 02077252280

Email: abir@alburhangroup.com

Main Business Activities: Life support services, hospitality, Baghdad airport, oil & gas, aviation, construction, precast factory, industrial building, railways, consultancy services, concrete sleeper factory and Al-Burhan Foundation.

#### Aldhamin Scientific Bureau

49 Building District 207 909 Alhuriah Square 2138 Jaderia BAGHDAD IRAO

Tel: +964 77177 52556 Website: www.iraq-pharma.com Contact: Mr Haider Salim. CEO

Email: haidersaeed@iraq-pharma.com Main Business Activities: Importer and distribution of

pharmaceuticals products in Iraq.

#### Al-Dur Al-Manthor for General Trading Ltd

Hay Al Rabeaa District 336 Street 38 H 116 BAGHDAD IRAQ

Tel: +964(0)1-444 9472

Email: ammar\_nasser2003@yahoo.com

Contact: Mr Abdullah Nasir, Deputy General Manager

Email: ashimirty@yahoo.co.uk

Main Business Activities: General trading and construction company

#### **Alium Medical**

7 Capital Business Park

Manor Way Borehamwood Hertfordshire WD6 1GW

Tel: +44(0)20-8238 6770 Fax: +44(0)20-8238 6786

Email: enquiries@aliummedical.com

Web: www.aliummedical.com

Contact: Mrs. Khilood Jamal, Middle East Account Manager

Initially supplying retail pharmacies, private clinics and hospitals with unlicensed medicines, the company now includes three independent business units: Clinical Trial Supplies, International Sales and Unlicensed Medicines and Specials.

#### Al-Khair Foundation

34B Pitlake CROYDON Surrey CRO 3RA UK

Tel: +44(0)3000999786 Email: donations@alkhair.org Website: www.alkhair.org

Contact: Mr Mark Thomas, Founder & TM MediaPR

Email: mark@tm-media.co.uk

Main Business Activities: Charity involved in humanitarian aid and disaster relief internationally.

### Al-Masader Al-Dualiyah for Environment and Quality Systems Co

Emirates NBD Capital Building, 2nd Floor Prince Mohammed Bin AbdulAziz Steet

PO Box 300297 Olaya District Riyadh 11372 SAUDI ARABIA

Tel: +966 1 462 2926 Fax: +966 1 465 3560

Email: i.shabib@almasaderksa.com Website: www.ri-global.com Contact: Dr Peter Smith, Partner Email: plr.smith@tenetwork.co.uk

Main Business Activities: A Saudi-British joint venture established by European and Middle Eastern partners with extensive government, business and trade experience. Providing unparalleled access to key decision makers in a confidential and ethical business environment.

#### Almihdar Law Firm

Sari Street PO Box 1180 Jeddah 21431

SAUDI ARABIA Tel: +966 1 2 697 3311 Fax: +966 1 2 697 7301

Email: aaalf@almihdarlaw.com; m.alkaff@almihdarlaw.com

Website: www.almihdarlaw.com Contact: Ms Zainah Almihdar, Barrister Contact Email: zainah@almihdarlaw.com

Main Business Activities: Professional Services

#### Al-Shafqat Hajj Limited

241 Mere Road LEICESTER Leicestershire LE5 5GS

Tel: +44(0)116-254 3480 Fax: +44(0)116-254 3481 Contact: Mr Raza Hussain, CEO Email: alshafqat@hotmail.com

Main Business Activities: Travel services for Hajj and Umra.

#### Alterdyne UK LLP

20-22 Wenlock Road

N1 7GU

Tel: +44(0)770-376 0079

Email: quentin.dumortier@alterdyne.co.uk Contact: Quentin Dumortier, Partner

Advisory on market entry, medical and security solutions

#### Alvan Blanch Development Company Ltd

Chelworth MALMESBURY Wiltshire SN16 9SG

Tel: +44(0)1666-577333 Fax: +44(0)1666-577339 Email: info@alvanblanch.co.uk Website: www.alvanblanch.co.uk Contact: Ms Debbie Powell, Exports

Email: debi.powell@alvanblanch.co.uk

Main Business Activities: Manufacturing of post harvest crop

### Prof Dr Moumtaze Nahas/ Business Development Bureau/Project Consultant

Mar Charbel Street No 2 Ellie Harb Building 3rd Floor

PO Box 214 Baabda Beirut LEBANON

Tel: +961 71331065 (Beirut); +971 505144048 (Dubai)

Fax: +961 5 920 306 Website: www.prof-nahas.com

Contact: Prof Moumtaze Nahas, Regional Manager

Email: exelent.baabda@gmail.com; excellent.baabda@outlook.com

Main Business Activities: Import, export, industrial and tourism consultancy, renewable energy, Power plant and water treatment.

#### **Anand Notary Public Limited**

41 Westbury Road NORTHWOOD HA6 3DB

Tel: +44(0)795-8088 690 Email: susan@london-notary.com Website: www.london-notary.com Contact: Ms Susan Anand, CEO

#### Agaba Chamber of Commerce (AQCC)

Aqaba 77110 JORDAN Tel: +962 3 201 2229 Fax: +962 3 201 3070

PO Box 12

Fax: +962 3 201 3070 Website: www.aqabacc.com Contact: Mr Amer Al-Masri, CEO Email: info@aqabacc.com

Main Business Activities: Represents commercial intersts within the governorate of Agaba.

#### **Aquaforce Trading Limited**

1st Floor Kenville House Unit 3 Spring Villa Park Spring Villa Road EDGWARE Middlesex HA8 7EB

Tel: +44(0)20-8953 3991 Fax: +44(0)20-8953 0068

Website: www.aquaforce-trading.co.uk Contact: Mr Rodney Newson, Financial Director Email: rod@aquaforce-trading.co.uk

Main Business Activities: Import and export of sanitary and plumbing products.

#### AR 18 Limited

Bay B C & D Bridgeworks Iver Lane UXBRIDGE Middlesex UB8 2JG

Tel: +44(0)1895- 237 183 Website: www.ar18.co.uk

Contact: Mr Russell Sedman, Projects Director

Email: russell@ar18.co.uk

Main Business Activities: Manufacturer of bespoke items of furniture and architectual features.

#### **Arab Bankers Association**

43 Upper Grosvenor Street

LONDON W1K 2NJ UK

Tel: +44(0)20-7659 4889 Fax: +44(0)20-7659 4868 Email: office@arab-bankers.co.uk Website: www.arab-bankers.co.uk

Contact: Mr George Kanaan, Executive Director Email: gkanaan@arab-bankers.co.uk

Main Business Activities: Professional association for banking.

#### Arab Innovation Network (AIN)

63 Lancaster House Borough Road ISLEWORTH Middlesex TW7 5FJ

Email: info@arabinnovation.net Website: www.arabinnovation.net Contact: Dr Ghadir Siyam Email: ghadir@arabinnovation.net

Main Business Activities: annual conference, students' societies, scholar camp and the Cambridge Tabadul Programme.

#### Arab National Bank

PO Box 2LB 35 Curzon Street LONDON W1J 7TT

Tel: +44(0)20-7297 4600 Fax: +44(0)20-7297 4900 Email: enquiries@anblondon.com Website: www.anb.com.sa

Contact: Mr Stephen Blyth, Senior Executive & General Manager Email: sblyth@anblondon.com

Main Business Activities: Banking specialists supporting trade between Saudi Arabia and the UK; assists business through Letters of Credit

### Arabakhtar Shipping & Transportation Public Joint Stock

58-60 Vicarage House Church Street Kensington LONDON W8 4DB

Tel: +44(0)20-8621 3310 Email: ch@arabakhtar.co.uk Website: arabakhtar.co.uk

Contact: Mr Parvis Shokrani, Director Email: pshokrani@gmail.com

Main Business Activities: International shipping and transportation.

#### **Arabian BEC Limited**

1 Ridge Avenue HARPENDEN Hertfordshire AL5 3LU UK

Tel: +44(0)158-262 2749
Website: www.arabianbec.com
Contact: Mr David Green, Director
Email: david@arabianbec.com

Main Business Activities: Economic and business consultancy focused on the Arabian Gulf markets, providing market and feasibility studies, benchmarking and economic impact assessment for private and government clients.

#### **Arabian Business Innovation Services Co Ltd**

Centria Mall Office Tower Fourth Floor Suite No 404 & 406 Olaya Street Tahlia Street Intersection PO Box 9626 Rivadh 11423

SAUDI ARABIA
Tel: +966 11 288 5400
Fax: +966 11 288 5405
Website: www.innovation-sa.com

Contact: Mr Faisal Addas, Business Development Manager

Email: faddas@innovation-sa.com

Main Business Activities: Support to multinational companies looking to set up, operate and/or conduct business in Saudi Arabia and the UAE; services include yet not limited to setup consulting, immigration services, government relations services, serviced offices, transportation services, bookkeeping/accounting services, HR/Admin support, outsourcing support staff, procurement, commercial representation.

**Notary Services** 



www.yinternational.uk.com

www.lulugroupinternational.com

## The Arab Inventors

A COMPANY TO TURN THE ARAB PATENTS INTO PRODUCTS FOR THE ARAB AND GLOBAL MARKET





t started with a meeting at the HQ of the Arab League in Cairo in 2013. Present was the secretary general of The Arab League Dr Nabil Al-Arabi, the second secretary general Dr. Mohammed Altwaijry, the ambassador of Arab culture Mr. Abdullah al Khashramy, various ministers, ambassadors, officials, and businessmen. The First Conference Of The Arab Inventors has been organised by The Arab science club and Dr Henry Abdo CEO of Titanium Capital Pte Itd. It was the inaugural meeting of what was to become the Arab Inventors Company, and it was to be a ground breaking meeting.

For Dr. Henry Abdo, just one item stood atop of the agenda. The Arab failure to take advantage of and make the best of the hundreds of thousands of skilled young people pouring out of universities not only in the Arab World but in top centres of education throughout the world, especially having in mind that we do not lack any human, scientific or economic capabilities. Many of these people have the skills and the intellect to take their people forward. Their inventions, however, inevitably finish up at the bottom of drawers left to rot for ever. Or even worse to be sold to companies in the West for a pittance and then see them sold back for a fortune.

Dr Al-Arabi made it clear that it was time for those with the power to act for the sake of the coming generations. He encouraged all the attendants to Imitate Titanium in its efforts towards supporting Arab minds to develop and produce advanced technologies within Arab lands and make a positive difference. The second Secretary General, Dr. Mohammed Altwaijry, stated that it was time to put an end to slogans; that now was the time to activate Arab Patented Innovations by applying and connecting them to Arab technology, economy, and development.

The agreement that things needed to change started immediately, with The President of the Arab Culture and Information Centre and founder of the Arab Science Club Mr Abdullah Alkhashramy stressing the importance of having a consumer led economy. The aim is to become a producer led one, with science as the answer. He expressed gratitude to Titanium Capital for sponsoring the conference and H.E. Dr. Al-Arabi, Dr. Altweijry, Dr. Henry Abdo, Dr. Mohammed Alnaschie, Dr. Ibrahim Fawzi, Dr. Wafaa Amer, Dr. Mostapha Othman, Dr. Mamdouh Saad, Dr. Mahmoud Sami, and others for all their valuable inputs.



r Henry Abdo proposed the building of thousands of factories in the 22 member countries. Surely the effort and money could be found to take on turning the thousands of patents registered by Arab entrepreneurs into real live businesses.

#### THE PROPOSAL:

Dr Henry Abdo proposed the building of thousands of factories in the 22 member countries. Surely the effort and money could be found to take on turning the thousands of patents registered by Arab entrepreneurs into real live businesses. He then promptly offered to fund 70% of all costs. His one condition was that the company had to be registered outside the Arab World so no one country could claim ownership and to ensure global transparency.

Dr Al-Arabi agreed that the traditional way of public funding in The Arab World had failed and was now outdated.

Dr. M. Altweijry confirmed that there is unremitting need for supporting the researches and innovations, and that the Arab countries had to match the effort put into innovation by USA and EU, businessmen and institutions.

#### THE DECISION

- 1- Creating the company THE ARAB INVENTORS, 44% owned by the Arab World (2% per country) including Golden Shares to be presented to the Arab leaders , 5% public shares, 51% owned by Titanium Capital For investing 70% of the total cost, while 30% of all profits will be split between the inventors, and 70% for The Company.
- 2- The Arab Science Club will be the host and referral body for all the Inventors.
- 3- Supporting the Inventors financially and morally in order to create an economic platform to promote regionally and globally and protecting them according to the governing laws
- 4- A relaxation of government red tape to enable the inventors to get on with their work and not be tied up by bureaucracy.
- 5- Creating a centralised information platform for the Arab Inventors of the Arab Science Club and to develop the website for them to connect.
- 6- Sponsoring the innovative, ingenious and brilliant minds and achieve the right patenting for them.
- 7- Work on issuing new laws and acts that support and protect the Arab innovative Intelligence and retain it locally.
- 8- Establishing a legal agreement between The Arab Science Club and the Arab Inventors so that the Club can exclusively promote the inventions in their best economical and scientific formats known globally to insure the best Quality.
- 9- Establishing connections with Arabic universities and technical academies and organising field trips to introduce The Arab Science Club and select competent sponsors who can help ensure that local authorities stick to the decisions of the Arab Summit for Human Resources and Development held in Riyadh in 2013."
- 10- To launch branches and offices for the Arab Science Club and the Arab Inventors Company in all the 22 Arab countries.
- 11- Establishing a technical scientific committee to evaluate, certify, evaluate, and produce accurate economical feasibility studies.
- 12- Building thousands of factories all over the Arab World.

- 13- Establishing a Project Control Committee to oversee executing the projects in a timely manner.
- 14- Inviting The Arab League in coordination with the Arab Ministries of Education to initiate "The Little Inventor" program book, and include it in the School Educational Programs in order to educate the future generations about the importance of Inventions.

#### THE ACTIONS

- 1- Hundreds of meetings were held with the concerned parties all over the World. (2013-2016)
- 2- Tens of thousands of patents were gathered and filtered to pick the Best and most feasible ones.(2013-2016)
- 3- Hundreds of patents were tested and turned into dummy products.(2013- to present.)
- 4- Hundreds of plans have been drawn up for the future construction of factories. (2013- to present.)
- 5- The Arab Science Club for Inventors was legally registered in the United States of America in 2013 and recently in the UK soon to be done in every country involved with the project.
- 6- The funds are being set aside by Titanium Capital Pte Ltd for the completion of projects as well as the global marketing budget including a long term strategy in alliance with BLS Global.
- 7- Serious negotiations were made with prime banks to host the company accounts as the expected start up capital is 50 Billion USD.



# ABCC MEMBERS LISTINGS

#### **Arabian Lands Business Limited**

UK Head Office Westgate House

Level 7

Westgate Road LONDON W5 1YY

UK

Tel: +973 3960 7616

Contact: Mrs Noora Albadri, CEO Email: noora albadri@hotmail.com

Main Business Activities: Publishers and events organisers.

#### Areen Design Services Ltd

23 Eyot Gardens

LONDON W6 9TR

UK

Tel: +44 (0)20 8748 8088 Fax: +44 (0)20 8748 3475

Email: ellicia.ferrerio@areen.com Website: www.areen.com

Contact: Mr Raid Ziadeh, Director Email: raid.ziadeh@areen.com

Main Business Activities: Interior design and procurement services for various sectors such as residential, hospitality, healthcare and aviation.

#### **Astran Cargo Services Limited**

Seymour House

519 New Hythe Lane

Larkfield

MAIDSTONE

Kent

ME20 6SB

 $\mathsf{UK}$ 

Tel: +44(0)1622 711108 Website: www.astran-cargo.com

Contact: Ms Jan E Payne, Operations Manager

Email: jan@astran-cargo.com

Main Business Activities: Freight forwarders, specialising in the Middle East and Turkey including overland trucking services to the Middle East.

#### **Auxxilia Limited**

Crown House

27 Old Gloucester Street

London WC1N 3AX

Tel: +44 7880 257321

Email: jonathan@auxxilia.com

Website: www.auxxilia.com

Activities: Tailored solutions to businesses seeking appropriate, cost effective and quality-validated professional and business services

#### Ava Moradi Art & Stone Limited

Room 508 Urbanest Hoxton

100 East Road

LONDON N1

N1 6AA UK

Tel: +44(0)752-106 6473

Website: http://avamoradi.com

Contact: Miss Ava Moradi, Director Secretary

Email: am@ministryofnomads.com

Main Business Activities: Art, Stone, Sculpture, Gallery.

#### **Aviagen Limited**

11 Lochend Road NEWBRIDGE Mid Lothian EH28 8SZ

Tel: +44(0)131-333 1056 Fax: +44(0)131-333 3296 Email: info@aviagen.com

Website: http://en.aviagen.com/ Contact: Mr Michael Garden

mgarden@aviagen.com

Business Activity: One of the three largest poultry breeders in the world, developing pedigree lines for the production of commercial broilers. The business is based upon the sale of day-old parent and grandparent chicks that are sold into over 60 countries worldwide

#### **Avon Protection**

Hampton Park West

Semington Road

MELKSHAM

Wiltshire SN12 6NB

HK

Tel: +44(0)1225-896705

Fax: +44(0)1225-896301

Email: protection@avon-protection.com Website: www.avon-protection.com

Contact: Mr John Hodges, Regional Sales Manager for the Middle East

#### Email: john.hodges@avon-protection.com

Main Business Activities: CBRN (chemical, biological, radiological and nuclear defence), PPE (personal protective equipment) and respiratory protection; complete solutions for air, land and sea based personnel in military, law enforcement, fire-fighting and industrial sectors; portfolio includes full face masks, self contained breathing apparatus, supplied air, powered air, air-purifying respirators, escape devices, escape hoods, filters, complimentary accessories and training packages.

#### **Badley Ashton & Associates Limited**

Winceby House

Winceby

HORNCASTLE

Lincolnshire

LN9 6PB

UK

Tel: +44(0)1507-588 353

Fax: +44(0)1507-588 345

Website: www.badley-ashton.co.uk

Contact: Ms Meriem Bertouche, CEO

Email: meriember touche@badley-ashton.co.uk

Main Business Activities: Reservoir geosciences consultancy providing integrated services which include petrography, reservoir quality analysis, core description, borehole image interpretation and reservoir scale structural characterisation.

#### **Bahrain British Business Forum**

PO Box 10051

Manama

BAHRAIN

Tel: +973 1781 3488

Fax: +973 1781 3489

Website: www.bbbforum.org

Contact: Mr Khalid Al Zayani, Chairman

Email: bbbforum@batelco.com.bh

Main Business Activities: Trade association to promote trade relations between UK and Bahrain.

#### Bank ABC (Arab Bank)

Arab Banking Corporation House

1-5 Moorgate

EC2R 6AB

Tel: +44(0)20-3765 4000 Fax: +44(0)20-7606 9980

Website: www.bank-abc.com Contact: Ms. Lynsey Williams, Executive Assistant

#### Email: lvnsev.williams@bank-abc.com

Main Business Activities: Banking, trade and commodity finance, project, export and structured finance, Islamic financial services and treasury services.

#### Bank of Beirut (UK) Ltd

17A Curzon Street

LONDON

W1J 5HS

UK

Tel: +44(0)20-7493 8342

Fax: +44(0)20-7408 0053

Website: www.bankofbeirut.co.uk

Contact: Mr Martin Osborne, Executive Director Email: mosborne@bankofbeirut.co.uk

Main Business Activities: Commercial banking.

#### **Barnes Roffe LLP**

3 Brook Business Centre

Cowley Mill Road

UXBRIDGE

Middlesex

UB8 2FX

UK

Tel: +44(0)1895-256423

Fax: +44(0)1895-274107

Website: www.barnesroffe.com Contact: Mr Michael Parkinson, Managing Partner

Email: m.parkinson@barnesroffe.com

Main Business Activities: Accountants and auditors; tax advisors to growing companies and companies looking to expand into the UK from the Middle East.

#### **Battersea Power Station**

No 1 Village Courtyard

Circus West Village

LONDON SW11 8AH

IJK

Tel: +44(0)20-7501 0669

Fax: +44(0)20-7501 0699

Website: www.batterseapowerstation.co.uk

Contact: Mr Simon Cawte, Senior Communications Manager

Email: SCawte@bpsdc.co.uk

Main Business Activities: New property development company.

#### **Bentley Motors Limited**

Pvms Lane

CREWE

Cheshire

CW1 3PI

UN

Tel: +44(0)1270-255155 Fax: +44(0)1270-653747

Website: www.bentleymotors.com

Contact: Mr Oliver Haderdauer, Distribution Manager Email: Oliver.Haderdauer@bentlev.co.uk

Main Business Activities: Automotive manufacturer.

#### Berkeley Engineering Consultants

52 Berkeley Square

Mayfair LONDON W1J 5BT

IJK

Tel: +44(0)20-7493 6167

Fax: +44(0)20-7495 8063 Website: www.berkeleyeng.com

Contact: Mr Irteza Piracha, CEO Email: info@berkeleyeng.com

Main Business Activities: Process Design and Project Management.



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The Saudi British Economic Offset Programme brings together overseas companies with local Saudi partners to develop new profitable business opportunities. British Offset offers a unique package of advice, support and project financing to companies interested in starting new joint ventures in Saudi Arabia

Wherever you might be from, if you have an idea, we want to hear about it.

#### In the United Kingdom

British Offset Office 4th Floor, Cromwell House Dean Stanley Street London SW1P 3JH Tel: +44 (0)30 6770 2349 britishoffset@dgsap.mod.uk

#### In Saudi Arabia

British Offset Office P.O. Box 1003 Riyadh 11431

Tel: 00966 (0) 11 445 9400 ext 3436

Fax: 00966 (0) 11 445 9406









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#### **Beta Securities SA**

29 Alexandras Ave GR Athens 114 73

Athens GREECE

Tel: +30 210 64 78 900 Fax: +30 210 64 10 139 Website: www.beta.gr

Contact: Mrs Nadi Iglesis, Asset Management Executive

Director

Email: nadia.iglezi@beta.gr

Main Business Activities: Banking, Finance and Insurance: BETA started trading on the Athens Stock Exchange in 1995 and in 2001 became a member of the Athens Derivatives Market and ADECH. It acts as the clearing broker of Bank of Attica.

#### Bevan Kidwell LLP

113-117 Farringdon Road

LONDON EC1R 3BX IIK

Tel: +44(0)20-7843 1820 Fax: +44(0)20-7278 4685 Website: www bevankidwell com Contact: Mr John Bevan, Partner Email: john@bevankidwell.com

Main Business Activities: Solicitors/legal services in corporate and property.

#### **Biofoodnutrition SE**

29 Greyhound Road

LONDON W6 8NH

UK

Tel: +44(0)20-7610 2191 Fax: +44(0)20-7610 1295 Email: admin@biofoodnutrition.eu Website: www.fabimilk.com Contact: Mr Sheida Moussavi, Director Email: s.moussavi@biofoodnutrition.eu

Main Business Activities: Milk base formulas including dietary and clinical products for infants & young children.

#### **Blair Consular Services Ltd**

Flizabeth House 28 Woodthorpe Road

Tel: +44(0)1784-254123

ASHFORD Middlesex TW15 2RH

Fax: +44(0)1784-256655 Website: www.blairconsular.co.uk Contact: Mr Doug Blair, Managing Director

Email: dougb@blairconsular.co.uk

Main Business Activities: Export documentation specialists; embassy legalisation; Foreign Office legalisation; notarial seals; ATA carnets; Letter of Credit preparation; checking and completion service.

#### Blake Morgan LLP

6 New Street Square

LONDON FC4A 3D I

Telephone Number: +44(0)20-7814 5478 Email: sophie.shaladi@blakemorgan.co.uk

Website: www.blakemorgan.co.uk

Contact Name: Ms. Sophie Shaladi, Senior Solicitor

sophie.shaladi@blakemorgan.co.uk

Main Business Description: Professional Services Company Description: A full service law firm with multiple offices in London and South East.

#### **Blom Bank France**

195 Brompton Road

LONDON SW3 1LZ

UK

Tel: +44(0)20-7590 7777 Fax: +44(0)20-7823 7356

Email: blom@blombanklondon.co.uk

Website: www.blom.com.lb Contact: Mr Amro Turk, Country Manager

Email: amr.turk@blomfrance.co.uk

Main Business Activities: Commercial Banking, Corporate Banking, Private Banking, Investment Banking, Asset Management, Retail Banking, Islamic Banking, Brokerage Services, and Insurance Products and Services.

#### **BLS Media Limited**

Unit 5 Hilton Grove 14 Southgate Road LONDON N1 3LY

IJK

Tel: +44(0)20-7241 1589 Website: www blsmedia co uk Contact: Mr Sam Hussain, Director Email: sam@blsmedia.co.uk

Main Business Activities: Multi-platform media. Specialist media and communications company, active in publishing, display media, events and digital.

#### Blu Corners Ltd

Trading as London PT College

5 Cullen Way LONDON NW10 6JZ HK

Tel: +44(0)20-89630656 Website: www.lptcollege.com

Contact: Mr Feras K Abed, Managing Director

Email: info@lptcollege.com

Main Business Activities: Business school and training centre offering short courses in accountancy and management. Trading as London PT College.

#### **Bodychillz Limited**

The Beehive City Place GATWICK West Sussex RH6 OPA IJК

Tel: +44(0)129-380 4609 Website: www.caervest.com

Contact: Mr Jonathan Weinberg, Commercial Director/

Founding Shareholder Email: ionathan@caervest.com

Main Business Activities: Designing, developing and delivering products utilising innovative technologies that provide cooling to the body when most needed or most effective. CAERvest is the practical and effective solution to the problem of heatstroke related injuries

#### **Boodle Hatfield LLP**

240 Blackfriars Road

LONDON SE1 8NW IJK

Tel: +44(0)20-7629 7411 Fax: +44(0)20-7629 2621 Website: www.boodlehatfield.com Contact: Ms Shaima Jillood, Partner Email: siillood@boodlehatfield.com

Main Business Activities: Law firm established since 1722, specialising in private wealth, residential & commercial

property and business law. Also has an office at 6 Grosvenor Street, Mayfair, London W1K 4PZ.

#### **Bradman Lake Group**

Yelverton Road Brislington BRISTOL BS4 5HP

UK

Tel: +44(0)117-971 5228 Fax: +44(0)117-977 5514 Website: www.bradmanlake.com Contact: Mr Tony Friend, General Manager Email: tony.friend@bradmanlake.com

Main Business Activities: Chocolate & Confectionery, Consumer & Healthcare Sectors. Designer & Manufacturer of Packaging Technology Solutions.

#### **Bradman-Lake Limited**

Common Lane North

Reccles Suffolk NR34 9BP

Tel: +44(0)1502-470 500 Fax: +44(0)1502-470 599 Email: uk@bradmanlake.com Website: www.bradmanlake.com

Contact: Mr Tony Debenham, Production Support Engineer

Email: tony.debenham@bradmanlake.com

Main Business Activities: Manufacturer of packaging equipment.

#### **Brightstone Middle East**

Trading as Bright Stone Management Consultancy LLC

3rd Floor Al Neem Tower Khalifa Street Abu Dhabi

111022 UNITED ARAB EMIRATES Tel: +971 22 222 440

Website: www.brightstoneme.com

Contact: Mr Richard Draycott, Managing Director

Email: rdraycott@brightstoneme.com

Main Business Activities: Creates partnerships through Joint Ventures in Education, Healthcare, Infrastructure, Renewables, Construction and Design.

#### **British Board of Agrement**

**Bucknalls Lane Garston** WATFORD

Hertfordshire WD25 9BA

Tel: +44(0)192-366 5337 Email: rbeale@bbacerts.co.uk Website: www.bbacerts.co.uk

Contact: Mr Richard Beale, Commercial Director Main Business Activities: Testing products used in the construction industry for fitness purposes.

#### **British Offset Office**

Ministry of Defence Cromwell House Dean Stanley Street LONDON SW1P 3JH

Tel: +44(0)30-6770 2349 /47/46 Email: britishoffset-snrexec@dgsap.mod.uk

Website: www.britishoffset.com Contact: Mr Tony Smith, Senior Executive britishoffset-snrexec@dgsap.mod.uk

Company Description: Joint ventures in Saudi Arabia

# properties UNIQUE

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The Award-Winning company, Properties Unique, offers fully furnished, luxury serviced apartments for both business and leisure travellers visiting the North East. The apartments provide a higher standard of accommodation than a hotel, which is perfect for those seeking comfort and elegance.

All our properties are in very convenient locations within Newcastle City Centre and Riverside, as well as exclusive developments in both Jesmond and Gosforth. They offer privacy, flexibility and more home comforts than a hotel stay and are available for both long and short term bookings, with no contract to enter into. The rental is inclusive of a weekly maid service, all utility bills, high-speed Wi-fi and parking, making our accommodation extremely cost effective.

We work very closely with many international, corporate companies and provide accommodation for both their visitors and employees who are relocating or on short or long term projects. The concept of serviced apartments has been very warmly welcomed by companies and we have received extremely positive feedback from our clients, who have identified the many advantages of using serviced accommodation, including the fact that....happy employees lead to increased productivity and profitability!

However, it is not only these benefits which attract guests from all over the world to a Properties Unique serviced apartment, it is a great deal more. It's the extra mile we go to for our guests that speaks volumes. From the moment you initially speak to the Team, you'll receive a very warm welcome and exceptional customer service. We will ensure that any special needs are met, arrange transportation to and from the apartments, and if required, stock the fridge for your arrival.



Properties Unique are the leading serviced apartment provider in the North East and thus you are always assured of a personal and warm welcome from one of our Team; at which point you will be provided with a 24/7 out of hours number, personally manned by our Managing Director, Vivien Herrera-Lee, who goes above and beyond to ensure that all guests needs are catered for.

"From the first day I arrived, I received nothing but first-class service."

"Properties Unique are an amazing company and the customer service is outstanding."

"I would just like to email you and thank you and the Properties Unique Team for such an amazing service, from the day we have arrived we have received nothing but excellent service. The team have gone above and beyond to make sure me and my family are made to feel more at home and for that I am truly grateful."

"Thank you Vivien, for your unfailing hospitality which you have clearly infused into every member of your team. Even after 10 years, it's always a pleasure to deal with you and your team. Every time I make a reservation and arrive at an apartment, it's like coming home."

Vivien, who owns and runs Properties Unique together with her exceptional Team, has received two prestigious Awards for the Company's outstanding customer not only the Company that has received



'Business Woman of the Year' in recognition of her hard work in making Properties Vivien adds: "From day one, my philosophy has been: always be very honest and beyond reproach. Always be organised and work with total integrity. Never make a promise you can't fulfil. Both myself and all the Team, have a genuine sense of caring for all our quests and will always go that extra mile for everyone."

We hope Properties Unique can be of service to you in the future.

# ABCC MEMBERS LISTINGS

#### Brown Rudnick LLP

8 Clifford Street

W1S 2LQ

UK

Tel: +44(0)20-7851 6000 Fax: +44(0)20-7851 6100 Website: www.brownrudnick.com

Contact: Mr Nicholas Tse, Partner, MENA Practice Director

Email: ntse@brownrudnick.com

Main Business Activities: Law firm.

#### **BSP International Foundations Ltd**

Claydon Business Park Gipping Road Great Blakenham

IPSWICH

Suffolk IP6 ONL

UK

Tel: +44(0)1473-830431

Fax Number: +44(0)1473-832019 Website: www.bsp-if.com

Contact: Mr Richard Melton, Sales Director

Email: rmelton@bspif.co.uk

Main Business Activities: Designers and manufacturers of hydraulic hammers, rapid impact compaction systems and excavator-mounted vibratory piling, hydraulic piling

#### **Burberry Limited**

Horseferry House Horseferry Road LONDON SW1P 2AW

Tel: +44(0)20-3367 3000 Fax: +44(0)20-3367 4910

Email: maria.emmett@burberry.com; shipping@burberry.com

Website: www.burberry.com Contact: M Shereen Zaib, Manager Email: Shereen.Zaib@burberry.com

Main Business Activities: Manufacturing, wholesaling retailing and licensing

#### **Butterfield Trust (Guernsey) Limited**

Regency Court Glategny Esplanade St Peter Port Guernsey GY1 3AP

PO Box 25

Tel: +44(0)148-171 1521 Fax: +44(0)148-172 8665

Email: susan.martel@gg.butterfieldgroup.com

Website: www.butterfieldgroup.com

Contact: Mr John Morris, Head of Wealth Structuring Email: john.morris@gg.butterfieldgroup.com

Main Business Activities: Bank, wealth management, fiduciary services, private client, corporate structuring.

#### **BWAG** in Association with Watkins and Gunn Law

Sussex House 17 Gold Tops NEWPORT Gwent NP20 4PH

Tel: +44(0)1633 262122 Website: www.bwagcc.com Contact: Mr Faris Dean, Solicitor

#### Email: faris.dean@watkinsandgunn.co.uk

Main Business Activity: A professional business advisory organisation advising on trade and investment between Wales and the Arabian Gulf States. Watkins and Gunn Solicitors are Newport, Cardiff London lawyers dealing with Business Law

#### **Cambridge Training College Britain Limited**

83 Baker Street London W1U 6AG UK

Tel: +44(0)776-822 5666 Email: info@ctcbritain.com Web: www.ctcbritain.com

Contact: Prof. Nabil Hegab, CEO Email: hegab@ctcbritain.com

Independent training provider based in Great Britain providing a high-quality service for people seeking to obtain high skills as well as respected awards; offers various learning options such as home learning; students in the Middle East can study at one of the College's many affiliated study centres. It has no relation with Cambridge University.

#### **Capital Trust Limited**

49 Mount Street LONDON W1K 2SD

UN

Tel: +44(0)20-7491 4230 Fax: +44(0)20-7499 0524

Email: finola@capitaltrustltd.com; ruth@capitaltrustltd.com

Website: www.capitaltrustltd.com Contact: Mr Bassam Aburdene Email: bassam@capitaltrustltd.com

Main Business Activities: Corporate finance, sourcing investments to produce superior risk-adjusted returns for the Group and its clients.

#### **CARES Limited**

37 Gay Street BATH

Avon

BA1 2NT

UK

Tel: +44(0)1225- 478750 Fax: +44(0)1225-310385 Website: www.cares-group.com

Contact: Mr Philip Friend, Director of Administration

Email: phil.friend@cares-group.com

Main Business Activities: International engineering, environmental and maritime consultancy with a focus on Africa.

#### Carpo Holdings (UK) Limited

869 High Road LONDON N12 8QA

Tel: +44(0)20-8370 7280

Website: www.carpoworld.com Contact: Mrs Angelina Kyropoulou, Director

Email: akyropoulou@carpoworld.com

Main Business Activities: High quality coffee, beverages, nuts, chocolates and honey products; branch of Greek family-owned

company Carpo Hellas.

#### Catnic A Tata Steel Enterprise

International Sales Department Pontypandy Industrial Estate CAERPHILLY Mid Glamorgan

CF83 3GL UK Tel: +44(0)29-2033 7900 Fax: +44(0)29-2088 0855

Email: sheryl.perkins@tatasteel.com Website: www.corusgroup.com

Contact: Ms Christine Wilde, Managing Director

Email: chris.wilde@tatasteel.com

Main Business Activities: Steel construction products for housing industry. Manufacturer of steel building materials, lintels, lath, bead and blockwork reinforcement.

#### **CDN Consular Services Limited**

Runnymede House 96/97 High Street EGHAM Surrey TW20 9HQ

Tel: +44(0)1784-221720 Fax Number: +44(0)1784-473229 Website: www.cdn-consular.co.uk

Contact: Ms Debbie Beard, Managing Director & CEO

Email: info@cdn-consular.co.uk

Main Business Activities: Consular Documentation.

### Chamber of Commerce, Industry & Agriculture of Beirut and Mount Lebanon

1 rue Justinien Sanayeh PO Box 11-1801 Beirut 2100 LEBANON

Tel: +961 1 744 165
Fax: +961 1 353 395
Email: dg-office@ccib.org.lb
Website: www.ccib.org.lb

Contact: Mr Rabih Sabra, President Deputy

Email: dg@ccib.org.lb

Main Business Activities: Business support services.

#### **CEMEA Limited**

Unit 9, Brinnel Way Harfreys Industrial Estate GREAT YARMOUTH Norfolk NR31 OLU

Tel: +44(0)1493-667037 Fax: +44(0)1493-653603

Website: www.compass-hq.com Contact: Mrs Kathy Jennings, Managing Director

Email: k.jennings@compass-hq.com

Main Business Activities: Project procurement, representing Arco, Caldon (Cameron), Brodie, SPX, Ashroft engineering and process management of flow measurement.

#### **CES Holdings Ltd**

Shepley Ind Est South Audenshaw

Manchester

M34 5EX

 ${\sf Tel: +44\ 1613379337; +44\ 7767228132; +971\ 508817952}$ 

(UAE); +974 70013254 (Qatar) Email: martin@cesholdings.co.uk Website: www.cesholdings.com

Contact Martin Shaw

Business Activity: Suppliers of all educational materials to international schools, from books to sports equipment and furniture required for a school. Should you build a new school or refurbish premises, CES can recommends architects and educational planner

IIK

#### **Chapper Healthcare**

Unit 1

Orbital 25 Business Park

Tolpits Lane WATFORD Hertfordshire WD18 9DA

Tel: +44(0)1923-235179 Fax: +44(0)1923-242278

Email: philip.chapper@chapperhealthcare.com; jonathan.

chapper@chapperhealthcare.com Website: www.chapperhealthcare.com Contact: Mr Philip Chapper, Managing Director Email: philip.chapper@chapperhealthcare.com

Main Business Activities: Export suppliers to hospitals and ministries of pharmaceuticals (branded and generic); dental sundries and dental capital equipment; laboratory ware; diagnostic tests; surgical dressings; catheters and canulae; syringes and needles; sutures.

#### Cheeswrights

Bankside House 2nd Floor 107 Leadenhall Street

LONDON EC3A 4AF UK

Tel: +44(0)20-7623 9477
Fax: +44(0)20-7626 1504
Email: notary@cheeswrights.co.uk
Website: www.cheeswrights.co.uk

Contact: Mr Jeremy Burgess, Managing Partner Email: jeremy.burgess@cheeswrights.co.uk

Main Business Activities: Notaries public, preparation and certification of legal documents for use abroad.

#### **CIG Business Services**

19th floor48 Burj Gate Tower

Sheikh Zayed Road Downtown Dubai PO Box 116171 Dubai

UNITED ARAB EMIRATES
Tel: +971 4 4030 600
Fax: +971 4 4030 777
Website: www.cigdubai.ae
Contact: Mr Ayub Ahmed, CEO
Email: a.ahmed@cigdubai.ae

Main Business Activities: Business consultation, company incorporation in the UAE, Freezone/Offshore company set up, serviced offices, PR services, accounting & book keeping, HR & Payroll and other services.

#### **CITI Limited**

Lovat Bank 37 Silver Street NEWPORT PAGNELL Buckinghamshire MK16 0EJ

UK

Tel: +44(0)1908 283600 Email: bzade@citi.co.uk Website: www.citi.co.uk

Contact: Dr Bakr Zade, Head of Innovation and Knowledge

Management Email: bzade@citi.co.uk

Main Business Activities: Business Change Management Consultancy.

### Class National Company for General Trade and Contracting

Fahaheel

Block 73 Building 5

Mubarak Abdullah Al Dabous Building Office Number 50 Mezzanine Floor

**KUWAIT** 

Tel: +965(0)9911 2222

Contact: Mr Naser Alfadhli, CEO Email: classalwataniya@hotmail.com

Main Business Activities: General trade and contracting.

#### Cleave & Company Limited

1 Buckingham Place

LONDON SW1E 6HR

Tel: +44(0)20-7016 1499
Fax: +44(0)20-7016 1498
Email: john.black@cleave.com
Website: www.cleave.com

Contact Names: Mr Peter Scott, Managing Director;

John Black, Consultant Email: peter.scott@cleave.com

Main Business Activities: Court jewellers, goldsmiths and silversmiths producing official insignia, state gifts and objets d'art for Heads of State, Palace Offices, Governments, Civil and Military Institutions from around 40 countries.

#### CloudBuy Plc

5 Jupiter House Calleva Park READING Berkshire RG7 8NN

Tel: +44(0)118-963 7000 Website: www.cloudbuy.com

Contact: Mr David Gibbon, Chief Financial Officer &  ${\tt COO}$ 

Email: david.gibbon@cloudbuy.com

Main Business Activities: Provider of integrated software platform for e-Procurement and e-Commerce, along with the analysis and coding of spending and product data. Services for new businesses include incorporation, company secretary services and filing annual returns, using its software platform.

#### **Cluttons**

Portman House 2 Portman Street LONDON W1H 6DU UK

Tel: +44(0)20-7647 7230/7408 1 Fax: +44(0)20-7647 7076/7 Website: www.cluttons.com

Contact: Mr Steven Morgan, Senior Partner Email: steven.morgan@cluttons.com

Main Business Activities: Chartered surveyors and property consultants/real estate agents.

#### **GOLD MEMBERS**

#### CMS Cameron McKenna Nabarro Olswang LLP

Cannon Place .. 78 Cannon Street

LONDON EC4N 6AF

UK

Tel: +44(0)114-279 4265 Fax: +44(0)20-7367 2000

Email: katie.steven@cms-cmno.com

Website: www.cms.law Mr. Terry Fleet

Email: terry.fleet@cms-cmno.com

CMS is a top 6 international law firm, with over 70+ offices in 40+ jurisdictions. CMS operates across six core sectors comprising: Energy, Financial Services, Infrastructure and Project Finance, Lifesciences and Healthcare, Real Estate and Technology, Media and Telecommunications. Our lawyers are fully immersed in the world our clients' operates in; genuine experts in their fields, knowledgeable about the issues you currently face, and those that may lie just around the corner. CMS has a strong presence in the Middle East and North Africa with offices in Dubai, Oman, Riyadh, Iran, Morocco, and Algeria. In addition, we have legal experts on the ground in Syria, Lebanon and Iraq

#### **Communications International Group Limited**

2nd Floor Linen Hall 162-168 Regent Street

LONDON W1B 5TB

 $\mathsf{UK}$ 

Tel: +44(0)20-7434 1530 Website: www.cighealthcare.co.uk Contact: Mr Felim O'Brien, CEO Email: felim.obrien@1530.com

Main Business Activities: Healthcare information and training provider.

#### Compagnie d'Assurances et de Réassurances Tuniso-Européenne

Immeuble CARTE

\_ot BC4

Centre Urbain Nord

1082 Tunis TUNISIA Tel: +216 71 184 032

Fax: +216 /1 184 032
Fax: +216 /1 947 482
Email: grpcarte@carte.com.tn
Website: www.carte.com.tn
Contact: Mr Hassine Doghri, CEO
Email: hassine.doghri@carte.com.tn

Main Business Activities: Insurance and reinsurance.

#### Concerto Distribution Centre Limited

29-31 Piccadilly LONDON W1J OLF

Tel: +44(0)745-638 7179

Website: www.caffeconcerto.co.uk
Contact: Mr Elhadi Mokrani, Finance & Export
Email: elhadi@caffeconcerto.co.uk

Main Business Activities: Restaurant and café.



# Building a World of Opportunities

Qatar Charity UK (QCUK) is passionately committed to supporting and empowering disadvantaged people in the UK and Continental Europe to help improve their social and economic conditions.

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- Increase in social mobility
- Academic success
- Increased inclusiveness & diversity



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#### Conjoint Export Services (Near East) Ltd

Unit 3, Capital Park Combe Lane

Wormley GODALMING

Surrey GU8 5TJ

Tel: +44(0)1428-681066 Fax: +44(0)1428-681878 Email: info@conjointexport.co.uk Website: www.conjointexport.co.uk

Contact: Mr Lawrence Sargrove, Managing Director Email: lauraguellier@conjointexport.co.uk

Main Business Activities: Exporters of hand and machine tools. industrial equipment and sealing material for the engineering trade.

#### Consolidated Contractors International (UK) Limited

CCC House

11A West Halkin Street

LUNDON SW1X 8 II

IIK

Tel: +44(0)20-7259 5900 Fax: +44(0)20-7259 5544 Website: www.ccc.me

Contact: Mr Antoine N Mattar, Managing Director

Email: amattar@ccc.net

Main Business Activities: Construction, engineering, procurement, development and investment activities internationally with emphasis on the Middle East region.

#### **Corinthia Hotel London**

Whitehall Place LONDON SW1A 2BD

IJК

Tel: +44(0)20-7930 8181

Website: www.corinthia.com/london

Contact: Mrs Corina Geotz, Head of Middle Eastern Sales Email: corina.goetz@corinthia.com

Main Business Activities: Hotel group founded by the Pisani family of Malta in 1962. All Corinthia hotels feature extensive leisure and business traveller facilities and are renowned for their unique character.

#### Coventry & Warwickshire Chamber of Commerce

Chamber House Innovation Village

COVENTRY Warwickshire

CV1 2TI IIK

Tel: 024 76654321 Fax: 024 7645 0242

Website: www.cw-chamber.co.uk

Contact: Ms Keely Hancox, Service Support Team Leader

Email: info@cw-chamber.co.uk

Main Business Activities: Business support.

#### **Crescent Publishing Limited**

102 Crescent Court Victor Road **TEDDINGTON** Middlesex

TW11 8SS

Tel: +44(0)20-8943 3630 Fax: +44(0)20-8943 3701

Email: tculhane@crescentpublishing.co.uk Website: www.crescentpublishing.co.uk

Contact: Mr Anwar Adbul Rahman, Chairman Email: aabdulrahman@crescentpublishing.co.uk

Main Business Activities: Publishing and marketing; Gulf focused business titles and websites.

#### **CTEQ Limited**

78-80 Borough High Street

1st Floor LONDON SF1 1LL

Tel: +44(0)20-7403 3191 Fax: +44(0)20-7403 4570 Email: info@cteq.co.uk Website: www.cteq.co.uk Contact: Mr Ayman Hamid, Director Email: a.hamid@cteq.co.uk

Main Business Activities: Supplying medical equipment, telecommunication and computer goods for export, as agent for foreign buyers.

#### Cullen & Daley

250 York Road

London SW11 3ST

Tel: 02072287284

enquiries@cullenanddaley.co.uk

Contact: Anthony Daley

Main Business Activities: Men's cotton, polyester and cotton and 100% polyester luxury thobe fabric.

#### **Cultural Innovations Limited**

Unit 13-15 Quayside Lodge William Morris Way

LONDON SW6 2UZ

UK

Tel: +44(0)20-7731 4396

Fmail: info@culturalinnovations.com Website: www.culturalinnovations.com

Contact: Mr Martyn Best, CEO & Executive Director

Email: martyn@culturalinnovations.com

Main Business Activities: Works to define, develop and deliver cultural projects, including museums, exhibitions, science centres, art galleries, heritage sites, visitor centres and themed attractions.

#### **CWC Group Limited**

Regent House Oyster Wharf 16-18 Lombard Road

LONDON SW11 3RB

UK Tel: +44(0)20-7978 0000

Fax: +44(0)20-7978 0099 Email: marketing@thecwcgroup.com

Website: www.cwcgroup.com Contact: Miss Nawar Abdulhadi, General Marketing Manager

Email: nabdulhadi@thecwcgroup.com

Main Business Activities: International events organiser and training provider for the oil, gas and infrastructure industries.

#### **CyNation Limited**

The Rain Cloud Victoria 76 Vincent Square LONDON SW1P 2PD IJK

Tel: +44(0)20-3190 5000 Email: contact@cynation.com Website: www.cynation.com

#### Contact: Mr Shadi Razak, Chief Technical Officer

Email: shadi.razak@cynation.com

Main Business Activities: Cyber security and compliance automation helping organisations to improve their compliance status and cyber resilience. Current focus is on GDPR, due to the May 2018 deadline for full compliance. Services and expertise include data protection, information governance, advisory, implementation and training services, as well as integrated best of breed technology solutions.

#### Dar Al-Hekma College

PO Box 34801 Jeddah 21478 SAUDI ARABIA Tel: +966 2 630-3333

Fax: +966 2 631 6270 Email: sraquib@dah.edu.sa Website: www.dah.edu.sa Contact: Dr Saleha Abedin, Vice Dean

Email: sabedin@dah.edu.sa

Main Business Activities: Approved by the Ministry of Higher Education of the Kingdom of Saudi Arabia to operate as a degree awarding institution of higher education.

#### De La Rue International Ltd

Javs Close Viables BASINGSTOKE RG22 4BS UK

Tel: +44(0)1256-605291 Email: pat\_to@live.co.uk Website: www.delarue.com

Contact: Mr Damian Kwiatowski, Regional Director, Middle East,

Europe and CIS

Email: damian.kwiatwoski@uk.delarue.com

Main Business Activities: Currency printing; banknote sorting equipment; production of official passports, ID cards and driving licences.

#### De Pinna Notaries

35 Piccadilly LONDON W1J OLJ IIK

Tel: +44(0)20-7208 2900 Fax: +44(0)20-7208 0066 Website: www.depinna.co.uk

Contact: Mr Barry Sinclair, Accounts Department

Email: barrys@depinna.co.uk

Main Business Activities: Public notaries.

#### **Deeval Limited**

Unit 45 First Avenue Deeside Industrial Park

DEESIDE Clwvd CH5 2NU UK

Tel: +44(0)1244281333 Fax: +44(0)1244 281 878

Contact: Mr Wathek Zair, Manager Email: wathek@russellipm.com

Main Business Activities: Pest control and agriculture.

#### **Devonshire Healthcare Services Limited**

1 Maple Grove Lawrence Road HOUNSLOW Middlesex TW4 6DR UK

Tel: +44(0)20-3327 4180

Website: www.devonshirehealthcare.com Contact: Ms Rebecca Hills, Senior Sales Executive Email: Rebecca@devonshirehealthcare.com

Main Business Activities: Pharmaceutical and healthcare products export company.

### DI Design & Development Consultants (UK) Ltd

163 Tower Bridge Road LONDON SE1 SF1 3LW UK

Tel: +44 (0) 207 0922 700 Fax: +44 (0) 207 0922 799

Email: london@designinternational.com Website: ww.designinternational.com

Contact: Mr Luca Cappuccitti, Head of Global Business

Development

Email: Luca.Cappuccitti@designinternational.com Main Business Activities: Global architectural practice.

### **DJG Exhibition Freight Services Limited**

Unit 34, Grace Business Centre

23 Willow Lane

Willow Lane Industrial Estate

MITCHAM Surrey CR4 4TQ

UK

Tel: +44(0)20-8646 4200 Fax: +44(0)20-8646 6090 Website: www.djgefsl.co.uk

Contact: Mr Dave Gardner, MBE, Managing Director

Email: info@djgefsl.co.uk

Main Business Activities: Specialist exhibition transportation contractors and general freight forwarders. Warehousing in the UK and local transport.

### **Domus Engineering Ltd**

1st Floor Kenville House Unit 3 Spring Villa Park Spring Villa Road **FDGWARF** Middlesex HA8 7EB IIK

Tel: +44(0)20-8953 3991 Fax: +44(0)20-8953 0068 Website: www.globe-group.co.uk Contact: Mr Rod Newson, Financial Director

Email: rod@domus-england.co.uk

Main Business Activities: Exports and Imports of sanitaryware and fittings.

### **Dorset Chamber of Commerce & Industry**

Chamber House Acorn Office Park Ling Road, Tower Park

P00LE Dorset BH12 4N7 UK

Tel: 01202 714800 Fax: +44(0)1202-747862

Website: www.dorsetchamber.co.uk

Contact: Ian Girling, CEO Email: lan.Girling@dcci.co.uk

Main Business Activities: Business support.

### **Doyle Clayton Solicitors**

Berger House 36-38 Berkeley Square LONDON

W115AF

UK

Tel: +44(0)20-3696 7171

Website: www.dovleclayton.co.uk Contact: Mr Sukhpal Matharoo, Partner and Notary Public

Email: smatharoo@doyleclayton.co.uk

Main Business Activities: Law firm providing workplace law services with specialisms in employment law, business immigration law, pensions, employee share schemes and health and safety law. Additional services provided include education, company secretarial and notarial and legalisation services. Offices include City, Canary Wharf and Reading.

### Dr Mohammad Al-Hezzani Centre

5th Floor, Building No. 841,Office No 25

King Fahad Road PO Box 8245 Riyadh 11482

SAUDI ARABIA Tel: +966 1 4169436 Fax: +966 1 4169437

Email: dralhezzanilawyer@gmail.com Website: www.dralhezzanilawyer.com

Contact: Dr Mohammad Al-Hezzani, General Director

Email: dralhezzani@dralhezzanilawver.com

Main Business Activities: Legal consultant and law firm.

### E & M Manufacturing Ltd

1 Irvinebank Road

DARVEL Avrshire KA17 OHS

Tel: +44(0)1560-329317 Fax: +44(0)1560-324273

Email: Maureen.Robson@emweaving.com

Website: www.e-and-m.co.uk Contact: Mr James Leslie, Manager Email: james.leslie@emweaving.com

Main Business Activities: Manufacture and finish top quality Arab Head wear (Yashmaghs and Ghuttras).

### **Eckert & Ziegler Environmental Services Ltd**

3A Didcot Park Churchward DIDCOT Oxfordshire 0X11 7HB

UK Tel: +44(0)123-551 4310 Fmail: neter swann@ezag com Website: www.ezag.com/eze

Contact Mr Peter Swann CEO

Main Business Activities: Core businesses are cancer therapy, industrial radiometry and nuclear-medical imaging. Three business segments: Radiation Therapy, Isotope Products and Radiopharma

### E D & F Man Sugar Ltd

3 London Bridge Street LONDON SE19SG

IJK

Tel: +44(0)20-7089 8000 Fax: +44(0)20-7089 8151 Website: www.edfman.com Contact: Ms Carrol Bromley, Regional Operations Manager -

Documents

Email: carrol.bromley@edfman.com

Main Business Activities: Commodity brokers.

### **Education Partnerships UK Ltd**

Centurion House 129 Deansgate MANCHESTER Lancashire M3 3WR

UK

Tel: +44(0)161-214 7925

Website: www.educationpartnershipsuk.co.uk Contact: Ms Saeeda Ahmed, Director Email: saeeda@educationpartnershipsuk.co.uk

Main Business Activities: Accreditation, certification, training,

leadership and management.

### **Egyptian International Pharmaceutical Industries Co**

Tenth of Ramadan City Industrial Zone B1

PO Box 149 10th of Ramadan

44637

Sharkiya Governorate

EGYPT

Tel: +20 55 4499 199

Fax: +20 55 4499 306

Website: www.eipico.com.eg

Contact: Mr Ahmed Borhan El Din Ismail, Chairman of the Board & CEO

Email: eipico@eipico.com.eg

Main Business Activities: Pharmaceutical industry, manufacturing pharmaceuticals, marketing its products in Egypt and exporting to worldwide.

### **Eiger Trading Advisors Limited**

Riverbridge House Guildford Road LEATHERHEAD Surrey KT22 9AD UK

Tel: 020 32162500 Fax: 01372365864

Website: www.eigertrading.com

Contact: Mr Tim Openshaw, Marketing Director Email: tim.openshaw@eigertrading.com

Main Business Activities: Independent investment management and advisory firm offering quality and in-depth intermediation services across both commodity and Islamic financial markets.

### **EI-Sawy Travel Limited**

149 Park Road St John's Wood LONDON NW8 7HT

Tel: +44(0)20-7586 7979 Fax: +44(0)20-7586 5747 Website: www.elsawy.com

Contact: Mr Prince Islam El-Sawy, Director

Email: info@elsawy.com

Main Business Activities: Hajj & Umrah, corporate travels & legal work for Egypt and visa services.

### **Eleven International Ltd**

1 Royal Exchange Avenue

LONDON EC3V 3LT

Tel: +44(0)20-7523 5011

Email: info@eleveninternational.co.uk Contact: James Maximillian Wachtel, Director Business activities: agents for the sale of timber



Your Legal Partner in Business

# Introducing Sterling Stamp

Sterling Stamp Law Firm has an enviable and demonstrable track record of experience between its principal lawyers and other legal staff- this makes Sterling Stamp a truly unique law firm with a strong business awareness.

Sterling Stamp is a London-based law firm providing residential, commercial conveyancing, property management, leasing and other specialist advice to, amongst others, HNW Middle Eastern clients doing business in England.

The Founder has had long and distinguished career in-house and in private practice including as a General Counsel, Legal Director, Board Secretary and Head of Legal and Compliance roles within many established blue chip companies and also successful start-up organisations in different jurisdictions.

Sterling Stamp accepts instructions and advises in English, French and Arabic. It has expertise in Common Law, Civil Law and Sharia Law jurisdictions.

The language capabilities of Sterling Stamp as well as the fact that its lawyers having lived and worked in the regions where most of the firm's clients are based, is a unique recipe that ensures that Sterling Stamp is culturally aware and cognisant of the different ways of doing business in those countries domestically and cross-border.

Sterling Stamp is committed to delivering the highest quality professional advice in the most efficient and pragmatic manner possible. Not only will we identify the issues and analyse the problems but we will provide alternative solutions and recommendations to resolve those issues and problems. We think, act and deliver as

tel: +44 (0) 207 183 9283 email: elidrissi.ihsane@sterlingstamp.com



# About the Founder

### IHSANE ELIDRISSI ELHASSANI JD, LL.M SOLICITOR

Ihsane is a deeply experienced, well-educated, robust and commercially minded senior lawyer with a proven track record of over 20 years professional



legal and management experience, both in-house and in private practice, in construction, financing, banking, corporate, regulatory, compliance, commercial, (re)insurance & asset management at cross-border and international level.

Ihsane has a Masters Degree in law and is a Solicitor in England and Wales. She is a role model, leader and trainer, regularly speaks on legal, governance and risk management/internal control conferences.

# LEGAL PROFESSIONALS IN THE PRACTICE INCLUDE:

### DAVID DHANOO, LLB, LLM AND OF COUNSEL:

Asset Financing, Insurance, Corporate Banking, Compliance and Corporate Governance.

ROSALYN SHEEHY LL.B: Family Law, Immigration and Insurance

SONIA NSIR LLM: Financial Services, Legislation, Real Estate and M&A

JEREMY DELAYE LLM: Real Estate, Wills and Probate, Corporate and Taxation.

and otherwise provide support and added value to clients with in-house legal counsel.

Without the expensive overheads of a traditional full service law firm and with a commitment to working in a modern and efficient manner, Sterling Stamp is able to offer highly competitive fixed, capped fees, hourly rates or retainer options to suit the needs and budgetary parameters of its clients.

### **Emirates**

Gloucester Park 95 Cromwell Road

LONDON SW7 4DL

UK

Tel: +44(0)20-7808 0006 Fax: +44(0)20-7808 0061 Website: www.emirates.com

Contact: Mr Laurie Berryman, Vice President UK

Email: anna.edwards@emirates.com

Main Business Activities: World's biggest fleet of Airbus A380s and Boeing 777s, offering our customers the comforts of the latest and most efficient wide-body aircraft in the skies.

### **Emirates NBD PJSC**

Emirates NBD House 25 Knightsbridge LONDON SW1X 7LY

Tel: +44(0)20-7838 2222 Fax: +44(0)20-7581 0575

Email: lawrencea@emiratesnbd.com Website:www.emiratesnbd.co.uk Contact: Mr Raashed Amin

Industry classification: Banking, Finance and Insurance Business Activity: Banking and investment products and services for private clients; real estate investment and lending

### **Engineered Piping Products Limited (EPP Ltd)**

36 Southweald Drive WALTHAM ABBEY

Essex EN9 1PP

UK

Tel: +44(0)1992-719595 Fax: +44(0)1992-787002

Website: www.engineered-piping-products.com Contact: Mr Stephen O'Donnell, Managing Director Email: sodonnell@engineered-piping-products.com

Main Business Activities: Supply a wide range of piping products and technical back up services for the following industries: Petrochemical, Power & Process, Water & Wastewater, Desalination and Shipping Applications.

### Engineering Centre (UK) Ltd

30 The Paddocks WEMBLEY Middlesex HA9 9HH

Tel: +44(0)20-8908 9385 Fax: +44(0)20-8909 1344

Website: www.engineeringcentreuk.com Contact: Mr Sabah G Sarah, Director & CEO

Email: ssarah7684@aol.com

Main Business Activities: Provision of engineering consultancy and supplies.

### Eroga Die Co Ltd

6A Eastbrook Road Eastern Avenue GLOUCESTER Gloucestershire GL4 3DB

Tel: +44(0)1452-524039 Fax: +44(0)1452-500615

Website: www.erogadie.com Contact: Mr Alan Townsend, Director Email: mail@erogadie.com

Main Business Activities: Manufacture of extrusion dies

### **Eskan Electronics Limited**

Unit 3B

Kelvin Industrial Estate

Long Drive GREENFORD Middlesex UB6 8WA

Tel: +44(0)20-8813 0776 Email: info@eskan.com Website: www.eskan.com

Contact Mr Andy Williams Executive Director

Email: andy.williams@eskan.com

Main Business Activities: Manufacture and supply of security and defence equipment

### **Essex Chambers of Commerce**

34a Star Lane Great Wakering SOUTHEND-ON-SEA

Essex SS3 OFF

Tel: +44(0)1702 560100

Email: janerose@essexchambers.co.uk
Website: www.essexchambers.co.uk
Contact: Ms Denise Rossiter, Chief Executive
Email: deniserossiter@essexchambers.co.uk
Main Business Activities: Chamber of Commerce.

### **Eurl Bouamer Service Des Vehicules**

BP 265 Zelfana Ghardaia 47007 Ghardaia ALGERIA

Tel: +213 292 64540 Fax: +213 292 64541 Email: stabzelfana@yahoo.fr

Contact: Mr. Bouamer Mohammed, Director Import and Export of vehicles spare parts

### **Eurolever Architectural Hardware Limited**

Mayfair Chambers 48 Berkeley Square LONDON W1J 5AX

Tel: +44(0)20-32841881

Contact: Mr Rodney Whiston-Dew, Director

Email: rwdmbc@gmail.com

Main Business Activities: Manufacture and supply of architectural hardware e.g. door handles, hinges, closers of all types.

### **Eurolever Manufacturing Limited**

10 Palace Avenue MAIDSTONE Kent ME15 6NF UK

Tel: +44 20-3887 8508 Email: sales@eurolever.com Website: www.eurolever.com Contact: Mr Nadim Bathiche, CEO Email: n.bathiche@eurolever.com

Main Business Activities: Manufacture and supply of project architectural hardware solutions, (e.g. door hinges, closers, locks).

### Europe Arab Bank plc

PO Box 138 13-15 Moorgate LONDON EC2R 6AD

Tel: +44(0)20-7315 8500
Fax: +44(0)20-7600 7620
Email: Maria.lane@eabplc.com
Website: www.eabplc.com
Contact: Mr Kevin Holt
Head of Human Resources
Email: humanresources@eabplc.com

Main Business Activities: Banking services to help businesses take advantage of Europe and North American trade flow and investment opportunities in MENA.

### European Agencies IND. & Maritime Works

24 ElFanarat Street

Portwfik

EAMW CO (Sharaf) Group

44/45 Suez Suez EGYPT Tel: +201 2111 05013

Website: www.eamw.net

Contact: Mr Saif Sharaf, General Manager

Email: saif@eamw.net

Main Business Activities: Marine Personal Safety, and Rescue Equipment (Life rafts, Lifeboats and related Equipment, Rescue Boats, Fixed fire system, Lifebuoys, Lifejackets, Emersion Suite, Fire Extinguishers Breathing Apparatus, IMO Safety Signs).

### **Eurotech Eximp Limited**

31 Commercial Road SWINDON Wiltshire SN1 5NS UK

Tel: +44(0)1793-523738
Fax: +44(0)1793-496579
Contact: Mr Akshay Patel, Director
Email: sales.eurotech@btinternet.com

Main Business Activities: Exporters of projects equipment and spare parts to the oil and gas industry.

### **Expatriate Tax Advisory Service Limited**

Deerleap Cottage Sutton Place Abinger Hammer Dorking Surrey RH5 6RL UK

Tel: +44(0)130-673 1012
Fax: +44(0)130-673 1012
Email: karen@expatriatetax.co.uk
Web: www.expatriatetax.co.uk
Contact: Ms. Karen Worcester Director

Providers of UK and US tax advice and tax preparation services to UK, US and other expatriates and employers

### **Export Solutions (International) Ltd**

Suite 1 Bulldog House London Road TWYFORD Berkshire RG10 9EU

Tel: +44(0)118-932 0233

Fax: +44(0)118-934 6815

Website: www.exportsuk.com

Contact: Ms Andrea Gould, Shipping and Logistics Manager

Email: agould@exsoluk.com

Main Business Activities: Export traders and consultants.

### F G Wilson (Engineering) Ltd

1 Millennium Way

Springvale Business Park

Springfield Road

BELFAST

**County Antrim** 

BT12 7AL

UK

Tel: +44(0)28-9049 5191 Fax: +44 (0)28-2826 1111 Website: www.fgwilson.com

Contact: Mr Stewart Getty, Regional Sales Manager

Middle East & North Africa Email: gettys@fgwilson.com

Main Business Activities: World leader in the design and manufacture of diesel and gas powered generating sets; standard products ranging from 5.5-2,500 KVA and customdesigned sets up to 6,500 KVA.

### F H Bertling Logistics Aberdeen Limited

5th Floor York House

**Empire Way** 

WFMBI FY

Middlesex

HA9 OPA IJК

Tel: +44(0)20-8900 2060 Website: www.bertling.com

Contact: Mr Paul Snowdon, UK Sales Manager

Email: paul.snowdon@bertling.com

Main Business Activities: Transport & Logistics Services for the Energy Industry in the Middle East & Africa/Caspian.

### **Food Matters Global**

Unit 410

Metal Box Factory

30 Great Guildford Street

LONDON SF1 0HS

IIK

Tel: +44(0)20-3735 5960 Email: info@foodmatterslive.com Website: www.foodmatterslive.com

Contact

Ms Briony Mansell-Lewis

Email: briony.man sell-lew is @food matters live.comMain Business Activities: The UK's only cross-sector event bringing together the food and drink industry, retailers, foodservice providers, government and those working in nutrition, to enable collaboration and innovation to support a sustainable food landscape for the future

### Francenter Ltd

3rd Floor Caparo House 101-103 Baker Street

LONDON W1U 6LN

IIK

Tel: +44(0)20-7493 6493 Fax: +44(0)20-7493 4602

Contact: Mr A Christou, Company Secretary

Email: francenter@jandp.org

Main Business Activities: Shipping and forwarding.

### Fresh Healthcare Limited

96 Woodstock Road RIRMINGHAM West Midlands

B13 9VA

IJК

Tel: +44(0)7791649703

Website: www.fresh-healthcare.com Contact: Dr Wleed Haq, CEO Email: office@fresh-healthcare.com

Main Business Activities: Natural healthcare supplements based on the finest natural ingredients from around the world to enhance health, vitality and wellness.

### Fromewill Limited

21 Mayfields

WEMBLEY PARK Middlesex

HA9 9PR

IIK

Tel: +44(0)776-8157722 Website: www.fromewill.com

Contact: Mr Hider Al-Touqmatchi, Managing Director & CEO

Fmail: hider@fromewill.com

Main Business Activities: General contractors in construction industry, mechanical & electrical equipment suppliers, company main activities in IRAQ, fully registered with Iraqi authorities to conduct construction activities in Iraq.

### Frontier Investment Holdings Ltd

4th Floor Harbour Place 103 South Church Street

KIRKCALDY

Fife

KY1 1002

Tel: +44(0)789-997 6133

Email: bowman@tcpam.com

Contact: Mr Ahmed Ben Halim, Director

Email: benhalim@tcpam.com

Main Business Activities: Consulting Services.

### Futuristic Insight Company UK Ltd

20-22 Wenlock Road LONDON N1

N1 7GU

IJК

Tel: +44(0)776-727 0577 Contact: Dr Ibrahim Al Arifi, GSO

Main Business Activities: Trading in commodities.

### G T Asseily & Co SAL

Domtex Building

Hamra Street

Beirut LEBANON

Tel: +961 1 744222

Fax: +961 1 753150

Email: gta@gtasseily.com

Website: www.gtasseily.com

Contact: Mr George Asseily, Managing Director

Email: george@gtasseily.com

Main Business Activities: Finance, Business and Real Estate.

### **Garth Coates Solicitors**

9 Dacre Street LONDON SW1H 0DJ

UK

Tel: +44(0)20-7799 1600 Fax: +44(0)20-7222 7441 Email: info@garthcoates.com

Website: www.garthcoates.com Contact: Mr Garth Coates, Partner

### Email: garth@garthcoates.com

Main Business Activities: Leading corporate and private client immigration practice with a large Middle Eastern private client base; advice to investors, entrepreneurs, sales representatives and UK companies recruiting overseas personnel.

### GDP Global Development Ltd

St James House

13 Kensington Square

LONDON W8 5HD

Tel: 020 7795 8131

Fax: 020 79002194

Website: www.gdpglobal.com

Contact: Mr. John Hanna, Managing Director

Email: john.hanna@gdpglobal.com

Main Business Activities: Economic Development and Promotion Training and Consulting Company.

### General Healthcare Ltd

111 Blyth Road

HAYES

Middlesex

UB3 1DB IJK

Tel: +44(0)20-8848 7766

Fax: +44(0)20-8848 1930

Email: adel@genhealthcare.co.uk

Website: www.genhealthcare.co.uk

Contact: Mr Anthony Kseib, Director Email: anthony@genhealthcare.co.uk

Main Business Activities: Pharmaceuticals, healthcare, healthfood supplements, hospital supplies and disposables.

### Geofabrics Limited

Skelton Grange Road

Stourton

LEEDS

West Yorkshire

LS10 1R7

UK

Tel: +44(0)113-202 5670

Fax: +44(0)113-202 5655

Email: troskams@geofabrics.com

Website: www.geofabrics.com

Contact: Mr Gordon Donald, General Manager

Email: gdonald@geofabrics.com

Main Business Activities: Manufacturer of geotextiles used in construction, also manufacturer of geocomposites for project specific design.

### Ghasadaz Hotels (1994) Limited

53 Nablus Road PO Box 19818 Jerusalem PALESTINE

Tel: +972 2 626 3111 Fax: +972 2 626 0790

Website: www.addar-hotel.com Contact: Ms Faida Nuseibeh, General Manager

Email: gm@addar-hotel.com

Main Business Activities: Tourism sector; marketing, management and hospitality business.

# ABCC MEMBERS LISTINGS

### The Glenside Group Limited

9 Caputhall Road

Deans Industrial Estate

LIVINGSTON West Lothian

EH54 8AS Scotland

Tel: +44(0)1506-420 950 Fax: +44(0)1506-420 959

Email: enquiries@glensidegroup.com Website: www.glensidegroup.com Contact: Ms Mary Revill, Administrator Email: mary@glensidegroup.com

Main Business Activities: Manufacturer and supplier of organic fertilisers, tailored bio stimulants, and on farm products and services.

### **Global International Corporation**

62C Princess Gate LONDON

SW7 2PD IIK

Tel: +44(0)7766-000200 Fax: +966 1 4625143

Contact: Dr Ziad El Dukair, CEO & Chairman

Email: zeldukair@aol.com

Main Business Activities: Contracting, investment consultation in Oil, Gas & Petrochemicals and Real Estate Investments

### Golden Cascade Capital Advisors FZE

Level 14 Boulevard Plaza

Tower One

Mohammed Bin Rashid Boulevard

Down Town Duhai

UNITED ARAB EMIRATES

Tel: +971 5031 797 34 Website: www.goldencascade.com

Contact: Mr Sarfraz Shariff, CEO Email: sarfraz@goldencascade.com

Main Business Activities: Corporate finance advisory in mergers and acquisitions.

### **Graff Diamonds Limited**

28 Albemarle Street

LONDON W1S 4 IA

Tel: +44(0)20-7584 8571

Website: www.graffdiamonds.com

Contact: Mr Andrew Petherick, Group Director of Logistics

Email: andrewp@graffdiamonds.com

Main Business Activities: Manufacturer & Retailer of Fine Jewellery & Watches.

### **Grant Thornton International Limited**

20 Fenchurch Street

Level 25 LONDON EC3M 3BY

UK

Tel: +44 (0)20 7391 9554

Website: www.grantthornton.global

Contact: Mr David Wilson, Regional Head Middle East

Email: david.wilson@gti.gt.com

Main Business Activities: Business adviser that helps dynamic organisations to unlock their potential for growth, Services include audit, tax, advisory and outsourcing.

### **H & S Notary Practice**

Unit 4 Palace Court 250 Finchley Road LONDON

NW3 6DN UK

Tel: +44(0)20-7433 3338 Fax: +44(0)20-7435 8889

Email: notary@notarypractice.com Website: www.notarypractice.com Contact: Mr Shujaap Husain, Director

Email: info@notarypractice.com Main Business Activities: Notaries Public.

### Haj & Umra Travel Limited

308 Elgin Avenue LONDON

W9 1JU

IJK

Tel: +44(0)20-7286 1111 Fax: +44(0)20-7286 6507 Website: www hai co uk

Contact: Dr Ali Jafari-Fini, Managing Director

Email: ali@haj.co.uk

Main Business Activities: Tour operator and travel agent.

### **Hampshire Chamber of Commerce**

Wates House

Wallington Hill FAREHAM

Hampshire

P016 7BJ

UK

Tel: +44(0)1329-242420 Fax: +44(0)1329-822108

Email: info@hampshirechamber.co.uk

Website: www.hampshirechamber.co.uk

Contact: Mrs Jacqueline Highmore, International Trade Manager Email: jacqueline.highmore@hampshirechamber.co.uk

Main Business Activities: Business support services.

### Harrods Estates Limited

82 Brompton Road

LONDON SW3 1ER

IJК

Tel: +44(0)20-7225 6506

Fax: +44(0)20-7225 6510

Website: www.harrodsestates.com

Contact: Miss Nicola Clark, Marketing Manager

Email: nicola.clark@harrodsestates.com

Main Business Activities: The luxury real estate arm of the Harrods group specialise in sales, lettings and acquisitions of prime and ultra-prime London properties. Our aim is to deliver a first class property management service to our clients, whether they are Property Developers, Landlords or Resident Management Companies.

### Health Matters (UK) Limited

Four, The Cobalt Centre

Siskin Parkway East

Middlemarch Business Park

COVENTRY Warwickshire

CV3 4PE

UK

Tel: +44(0)24-7651 6080

Fax: +44(0)2476-305 316

Website: www.health-matters.co.uk

Contact: Mr James Henson, Sales Director

Fmail: iames@health-matters co.uk

Main Business Activities: Healthcare and employee wellbeing

### **HealthClic**

Lansdowne House

57 Berkeley Square

London W1J 6ER

Tel: +44(0)20-3713 4117 Fmail: info@healthclic co.uk

Website: www.healthclic.co.uk

Contact: Miss Priyanka Chaturvedi, CEO/ Managing Director

Email: priyanka@healthclic.co.uk

Main Business Activities: Private Doctor's Home Visits 7 days a week and concierge medical services: organises all medical tourism clinical itineraries and provides priority, seamless access to specialists and hospitals for patients.

### **Heavenly Delights Limited**

Unit 4 Katella Trading Estate

10a River Road BARKING Essex

IG11 ODG UK

Tel: +44(0)20-3026 5286

Website: www.heavenlydelights.com

Contact: Mr Mohammad Teladia, Operations Manager

Email: info@heavenlydelights.com Main Business Activities: Producer & Distributor of Halal

confectionery.

### Hertfordshire Chamber of Commerce

MacLaurin Building

4 Bishop Square

HATFIELD

Hertfordshire

AL10 9NE

UK Tel: +44(0)1707-502180

Fax: +44(0)1707-270986

Email: export@hertschamber.com

Website: www.hertschamber.com

Contact: Ms Yolanda Rugg, Chief Excutive

Email: chiefexecutive@hertschamber.com

Main Business Activities: Business support services

### **HiBreeds International Limited**

The Grange

62 Spixworth Road

Old Catton

NORWICH

Norfolk

NR6 7NF

Tel: +44(0)1603-482 444

Fax: +44(0)1603-482 611

Website: www.hatching-eggs.com

Contact: Mr Nicholas Chandler, Managing Director

Email: nick@hatching-eggs.com

Main Business Activities: Exporter of hatching chicken eggs throughout Middle East.

### **HNS Pharma Limited**

Unit 4

IIK

Forest Hill Industrial Estate

Perry Vale Forest Hill LONDON SE23 2LX

Tel: +44(0)20-8699 8944

Email: nilen@hnspharma.co.uk Website: www.hnspharma.co.uk

# DESIGNED O DEFEND

AIRCRAFT HANGARS, READY FOR ACTION.

Rubb's Expeditionary Forces Aircraft Shelter System is uniquely suitable for the military and aviation services, designed to be rapidly deployed and erected anywhere in the world. With unmatched relocatable buildings in action across the globe, Rubb has the ideal solution for storage and maintenance requirements.



# TÜV RHEINLAND

### IMPORTS TO THE ARABIC WORLD & CONSIGNMENT BASED CONFORMITY ASSESSMENTS

The volume of products imported into the Arabic World has increased significantly over the past 10 years. The purchasing power and the economies of countries like Saudi Arabia, Kuwait, Iraq, Egypt and Algeria have been growing consistently for years. Countries in the Arabic World present immense export opportunities for overseas companies. TÜV Rheinland has the skills and experience to help companies realise these opportunities. Adriana Gomes, an expert in Consignment Based Conformity Assessment (CBCA) and Pre-Export Verification of Conformity (PVoC) programmes at TUV Rheinland explains how the company can help.



Mechanical engineering products, vehicles, Industrial goods, toys, food and a wide variety of consumable goods have shown particularly strong increases in imports to the region. Our work suggests that products marked "Made in the UK" remain popular, as a result of Britain's strong historic association with the Middle East. These trade opportunities are expected to increase in importance due to current international political situations and because of the current uncertainty surrounding Britain's exit from the European Union.

In international trade today, success is triggered by not just the ability to offer the right products, but also being able to comply with importing requirements of the recipient country. Increased globalisation and demand for importing products manufactured around the globe, has increased the risk of products and materials not being delivered on time and/or lacking the quality that is required. At the same time businesses all over the world have the common need for a guarantee that ordered components, materials and equipment align with given specifications. As a result, many governments have implemented and enforced a Pre-Shipment Inspection programme to ensure that imported goods comply with national regulations and market approvals, for example the Gulf Mark (G Mark - an approval for products imported to Gulf States). In our experience, the most common cause for exporters failing to gain market access is not having obtained the required Certificate of Conformity (CoC) prior shipping the consignment to the destination country.

The CoC is a mandatory stage used to verify the compliance of the products that are being imported in the country. Without a valid CoC the products may be stopped at the border and exporters are exposed to risks around delayed delivery and may even end up paying fines to customs.

TÜV Rheinland, an independent third-party company, holds accreditation with numerous governments "Iraq, Kuwait, Dubai, UAE, Egypt, Saudi Arabia & Botswana" to provide Pre-shipment inspection Services to ensure that consignments and relevant documentation conforms to contractual requirements. Our extensive experience in global supply chain projects make us an ideal partner for your business. As regulations are continuously changing, is important to find a service provider that you can rely on. You can benefit from our know-how and tailored solutions for your market.

Please get in touch so I can help you to understand the requirements for your business, now and as regulations evolve.

### **Adriana Gomes**

Local Field Manager Government Services TÜV Rheinland UK Ltd.

Mobile: +44 (0) 7766 712 380 E-mail: adriana.Gomes@uk.tuv.com

Web: http://www.tuv.com





Contact

Mr Nilen Patel, Managing Director

Business activities: Specialists in global pharmaceutical exports, sourcing products from verified UK manufacturers producing quality products

### Hoda Lasheen Interior Design Limited

239 High Street Kensington

LONDON W8 6SN

Tel: +44(0)20-7316 3000 Website: www.hodalasheen.com Contact: Mrs Marwa Ashry Managing Director

Email: marwa.ashry@hodalasheen.com Business Activity: Interior Design Services

### Hollow Core Systems (Mid-East) Ltd

83 Victoria Street London SW1W 0HW Tel: +44 207 821 5066

Email: id@termodeck.com Website: www.termodeck.com

Contact: John Durham, Managing Director

Main Business Activities: Technical managers and consultants to the pre-cast concrete industry.

### Houdret & Co Ltd

Courtvard Suite 21/23 Hart Street HENLEY-ON-THAMES Oxfordshire

RG9 2AR IJК

Tel: +44(0)1491-573512 Fax: +44(0)1491-413 410 Website: www.houdret.co.uk

Contact: Ms Helen Herridge, Company Secretary

Email: helen.herridge@houdret.co.uk

Main Business Activities: Exporters of a wide range of branded foodstuffs; consultants to FMCG companies specialising in central Asia, the Middle East, north and central Africa.

### **Howida Simsim Contracting Est**

leddah Old Town Saudi Business Centre Ground Floor Office No 117

leddah

SAUDI ARABIA Tel: +966 50 220 4488 Fax Number:

Email: Info@hsimsim.com Website: www.hsimsim.com

Contact: Ms Howaida Simsim. CEO & Executive Director

Email: howaidasimsim@hotmail.com

Main Business Activities: Interior designor & decorator, Contracting, and article production, Advertising and lab for

### Hull & Humber Chamber of Commerce, **Industry & Shipping**

34-38 Beverley Road East Yorkshire

HULL

North Humberside HU3 1YE

Tel: +44(0)1482-611833 Fax: +44(0)1482-213962

Website: www.hull-humber-chamber.co.uk

Contact: Mrs. Pauline Wade, Director of International Trade

Email: info@hull-humber-chamber.co.uk

Main Business Activities: Business support services.

### **IAC Academy Limited**

IAC Systems 3 Wythburn Avenue Manchester M8 ORX UK

Tel: +44(0)161-209 3334 Email: aseel@iacstore.com

Website: www.webdesignsmanchester.com

Contact: Mr Aseel Ageena, CEO Business activities: Website designers

### IS Ameen Limited

43-45 Portman Square

LONDON W1H 6HN

UK

Tel: +44(0)20-7969 2820 Fax: +44(0)20-7969 2800 Website: www.isameen.com

Contact: Mr. Imran Sidyot, Managing Director

Email: sidyot@isameen.com

Main Business Activities: Construction project managers, chartered quantity surveyors, construction consultants, property consultants.

### **IC International Limited**

Lilleshall Buildings Gower Street Trading Estate

Tel: +44(0)1952-620206

St George's **TELFORD** Shropshire TF2 9HW IJК

Fax: +44(0)1952-620456 Website: www.ic-international.com Contact: Mrs Denice R Reid, Director Email: sales@ic-international.com

Main Business Activities: Manufacturing quality products, under the brand name of Bridela: range comprises glass fibre textiles, fire blankets and curtains, welding curtains and drapes, fire extinguisher covers, hose reel covers, silica textiles, insulation jackets, thermal covers, sewing threads, salvage sheets, tarpaulin.

### **ICCGI International General Trade Limited**

PO Box Suite 600 282 Harrow Road LONDON W2 5FS UK

Tel: +44(0)7448-899 937

Contact: Dr Radid Al Nawas, Managing Partner

Email: trade@iccgi.com

Main Business Activities: International general trading.

### **ICCGI International Independent CPA Accounting** Consultancy & Business Lawyers

PO Box Suite 600 282 Harrow Road LONDON W2 W2 5ES UK

Tel: +44(0)7448-899 937 Website: www.iccgi.com

Contact: Dr. Rafid Al Nawas, Managing Partner

Contact Email: icc@iccgi.com

Main Business Activities: Accounting, consultancy and

Business lawvers firm worldwide

### **ICCGI International Oil Services Import & Export Processing & Transporting**

PO Box Suite 600 282 Harrow Road LONDON W2 5FS

UK

Tel: +44(0)7448 899 937 Website: www.iccgi.com

Contact: Dr Rafid Al Nawas, Managing Partner

Contact Email: oil@iccgi.com Main Business Activities: Oil and Gas

### Impact Health Limited

Unit 2 Alder Close Horizon Business Centre

FRITH Kent DA18 4AJ

UK

Tel: +44(0)20-8320 3820 Fax: +44(0)845 833 0839

Website: www.impact-healthcare.co.uk Contact: Mr Dinak Patel Director Email: dipak@impact-healthcare.co.uk Main Business Activities: Global distributer of pharmaceuticals and medicines.

### Informed Executives (Europe) Limited

944 Warwick Road SOLIHULL West Midlands B91 3HW IIK

Tel: +44(0)7831 494939

Contact: Mr Bijan Sedghi, Executive Director

Email: bijan@sedghi.com

Main Business Activities: advice on business intelligence; unlocking the data within an organisation, its systems and processes, and delivering better value.

### Ingenious 3 Limited - Moneywallah

Freeman House 127a High Street Hungerford Berkshire RG17 ODL Contact

Richard Prosser Tel: 00 44 (0)1635 282993 Mobile: 00 44 (0)7879 412044 Email: richard.prosser@fultech.co.uk

Website: www.fultech.co.uk

Main Business Activities: Electronic money exchange services

### **Innovative Systems Incorporated**

Tower 42

25 Old Broad Street LONDON EC2N EC2N 1HQ

Tel: +44(0)20-7463 1000

Email: info@innovativesystems.com Website: www.innovativesystems.com

Contact: Ms Karin O'Sullivan, VP Marketing Communications

Email: kosullivan@innovativesystems.com

Main Business Activities: Premier provider of enterprise data quality, data management, risk management and anti-money Luandering(AML)software and services.

# ABCC MEMBERS LISTINGS

### **Intelligent Protection International Limited**

The Leas Eastington Bridge STONEHOUSE Gloucestershire GL10 3SQ

Tel: +44(0)20-7456 6740

Email: info@intelligent-protection.co.uk Website: www.intelligent-protection.co.uk Contact: Mr Alex Bomberg, Group CEO Email: bomberg@intelligent-protection.co.uk

Main Business Activities: Specialist executive close protection and security services. Clients range from Ultra High Net Worth individuals to Family Offices and corporations worldwide.

### **Intermarex Corporation Plc**

41 South Audley Street

LONDON W1K 2PS

Tel: +44(0)20-7491 4217 Fax: +44(0)20-7493 4556

Contact: Mr Imad Habba, Managing Director & CEO

Email: mail@intermarex.com

Main Business Activities: Agents; distributors; exporters; and aftersales service.

### **International Human and Management Development Centre**

Office 3 Halpern House 1 Hampshire Terrace PORTSMOUTH Hampshire P01 2QF

IJК Tel: +44(0)23-9243 9679

Website: www.ihmdc.com Contact: Dr Tahir Radwan, Managing Director

Email: director@ihmdc.com

Email: info@ihmdc.com

Main Business Activities: A consultancy in education, training and management; services from admissions processes for students to designing and delivering bespoke training programmes: also support services like arranging accommodation, airport transfer, transport and visa support.

### Intertek International Limited

Academy Place 1-9 Brook Street BRENTWOOD Essex

CM14 5NQ IJК

Tel: +44(0)1277-223304 Fax: +44(0)1277-220127 Website: www.intertek.com

Contact: Mr. Christopher Gunning, Key Account Manager

Email: christopher.gunning@intertek.com

Main Business Activities: Quality assurance, inspection agent, certification of conformity, testing, SASO, CAP programme, PVOC, PSI.

### Intrade Co (UK) Limited

7/8 Ritz Parade Western Avenue LONDON W5 3RA

Tel: +44(0)20-8566 9090 Fax: +44(0)20-8566 9292 info@intradecouk.com

Contact: Mr Aziz Magid, General Manager

### Email: intrade@btinternet.com

Main Business Activities: Import/export of agricultural commodities, machinery and equipment.

### Jamal Abaji & Co

Escandaroon Street Al-Jamilia Dirstirc 3rd Floor, Zallom Building Alenno

SYRIA

Tel: +963 21 2283216 Fax: +963 21 2240042 Email: abajico@yahoo.com Website: www.abajico.com Contact: Eng Jamal Abaji, Director Email: jamilia@net.sy

Main Business Activities: Medical equipment for hospitals

### Janet Rady Fine Art

50 Jermyn Street LONDON SW1Y 6LX

Tel: + 44(0)20-7830 9327 Website: www.janetradyfineart.com Contact: Mrs Janet Rady, CEO Email: janetrady@googlemail.com

Main Business Activities: Gallerist, art advisor, curator

representing Arab artists.

### Jersey Finance Limited

4th Floor, Sir Walter Raleigh House

48-50 Esplanade ST HELIER Jersey IF2 30B

Tel: +44(0)1534-836 000 Fax: +44(0)1534-836 001 Email: jersey@jerseyfinance.je Website: www.jerseyfinance.je

Contact: Ms. Jasmine Hamilton, Business Development

Email: jasmine.hamilton@jerseyfinance.je

Main Business Activities: Represents Jersey as an international financial centre; funded by the local finance industry and the State of Jersey Government.

### John Venn & Sons

95 Aldwych LONDON Greater London WC2B 4JF IJК

Tel: +44(0)20-7395 4300 Fax: +44(0)20-7395 4310 Website: www.johnvenn.co.uk

Contact: Mr William Kennair, Senior Partner

Email: notary@johnvenn.co.uk

Main Business Activities: Notaries public and translators.

### **Jordan Chamber of Commerce**

Princess Bassma Street PO Box 7029 Amman

11118 JORDAN

Tel: +962 6 5902040 Fax: +962 6 5902051 Email: info@jocc.org.jo Website: www.jocc.org.jo

Contact: Mr Nael Al-Kabariti. Chairman

### Email: chairman.office@jocc.org.jo

Main Business Activities: Jordanian national federation of chambers of commerce

### Jordan International Bank Plc

Moreau House

116 Old Brompton Road Knightsbridge LONDON SW3 1JJ

Tel: +44(0)20-3144 0200 Fax: +44(0)20-3144 0259 Email: info@jordanbank.co.uk Website: www.jordanbank.co.uk

Contact: Mr Rakan Al-Tarawneh, Acting CEO Email: Rakan.Al-Tarawneh@jordanbank.co.uk

Main Business Activities: Banking

### **Jumeirah Carlton Tower**

Cadogan Place LONDON SW1X 9PY

Tel: +44(0)20-7235 1234 Fax: +44(0)20-7245 6570 Email: jctinfo@jumeirah.com Website: www.iumeirahcarltontower.com

Contact: Mr Ramy Youssef, Director of Middle East Sales

Email: ramy.youssef@jumeirah.com

Main Business Activities: Luxury Hotel with 216 rooms and suites, flexible meeting & event space, leisure facilities including Spa and swimming pool.

### Kanoo Travel Ltd

20 Charles Street SHEFFIELD South Yorkshire S1 1GW

Tel: +44(0)114- 263 9307 Fax: +44(0)20-3070 0513

Email: helen.w.callaghan@kanoo.co.uk Website: www kanootravel co uk

Contact: Ms Helen Callaghan, Head of Corporate Sales

Main Business Activities: Business travel, leisure travel and foreign currency services.

### **KAPLAN UK Limited**

179-191 Borough High Street LONDON

SE1 1HR IIK

Tel: +44(0)20-3468 0907

Email: businesstraining@kaplan.com Website: www.kaplanleadership.com Contact: Mr Mohamed Kolef, Client Support Fmail: mohamed kolef@kanlan co.uk

Main Business Activities: Training, developent and business education.

### The Kashket Group

Firmin House 82-86 New Town Row BIRMINGHAM West Midlands B6 4HU

Tel: +44(0)121-380 0807 Fax: +44(0)121-359 3321 Website: www.firminhouse.com Contact: Mrs Sue Walker, Export Manager

### Email: swalker@firmin.co.uk

Main Business Activities: Uniform manufacturers: ceremonial, parade and work wear, caps, ceremonial helmets and cuirasses: military accoutrements and rank insignia, swords, medals, metal badges, boots, shoes and buttons.

### Kellogg Brown & Root Limited

Milton House Springfield Drive LEATHERHEAD Surrey KT22 7NL

Tel: +44(0)1372-865 000 Website: www.kbruk.co.uk

Contact: Mr Joseph Walker-Cousins, Director, ME Business

Development

Email: joseph.walker-cousins@kbr.com

Main Business Activities: Solutions to the most complex challenges facing the public and private sectors; programme and project management, engineering, procurement and construction, logistics, services and training.

### Khattab Law Office

Victoria al tal Building Office No 35, third floor Damascus

SYRIA

Tel: +963 11 225 9901 Fax: +963 11 225 9902

Website: www.khattablawoffice.com

Contact: Mr Omar Khattab, Lawyer, legal advisor

Email: Omar.k@khattablawoffice.com Main Business Activities: Law firm

### Knowledge Seekers UK Limited

151 Centrillion Point 2 Masons Avenue CROYDON Surrey CRO 9WX

IIK

Tel: +44(0)20-8686 3167 Email: info@kseekers.co.uk Website: www.kseekers.co.uk

Contact: Ms Gintare Nemanyte, Events Manager

Fmail: nemanyte@kseekers co.uk

Main Business Activities: Provider of certified, custom made training courses and a top facilitator of academic services for companies of all sizes, industry and location.

### **Kuwait Chamber of Commerce and Industry**

PO Box 775 Safat 13008

KUWAIT

Tel: +965 224 33899 Fax: +965 2 241 6393 Email: president@kcci.org.kw

Website: www.kuwaitchamber.org.kw

Contact: Mr Rabah Abdulrehman Al-Rabah, Director General

Email: rabah@kcci.org.kw

Main Business Activities: Chamber of commerce; business support services

### The Langham Hotel

1C Portland Place Regent Street LONDON W1B 1JA UK

Tel: +44(0)20-7636 1000

Fax: +44(0)20-7436 1604

Website: www.langhamhotel.com

Contact: Mr Mahmoud Abdalla, Head Of the Middle Easter

Email: mahmoud.abdalla@langhamhotels.com

Main Business Activities: Five-star luxury hotel.

### Lavendon Access Services (International) Limited

15 Midland Court Central Park LUTTERWORTH Leicestershire LE17 4PN UK

Tel: +44(0)1455-558874 Fax: +44(0)1455-559569 Website: www.lavendongroup.com

Contact: Mr Tom Murray, Company Secretary & Group Finance

Director

Email: anne.james@lavendongroup.com

Main Business Activities: International Holding Company of Businesses Renting Powered Access Equipment.

### Lavendon Group Limited

Unit 15, Midland Court Central Park LUTTERWORTH Leicestershire LE17 4PN

Tel: +44(0)1455-558874 Fax: +44(0)1455-559569 Website: www.lavendongroup.com Contact: Ms Anne James

Email: anne.james@lavendongroup.com

Industry classification: Construction and Engineering

Business Activity: Rental of powered access equipment including scissor lifts, mobile elevating work platforms and a growing fleet of the more specialised truck-mounted access platforms. The company's equipment enables users to work safely, productively and comfortably at height, whatever the application.

### **Liberty Commodities Limited**

7 Hertford Street LONDON W1J 7RH UK

Tel: +44(0)20-3205 8550 Fax: +44(0)20-3205 8599 Website: www.libertyhouseuk.com

Contact: Mr Michael Davies, General Manager Email: Michael.davies@libertyhouseuk.com

Main Business Activities: International traders and shippers of steel products, coal, iron ore non non-ferrous metals

### **Lime Street Insurance Brokers Limited**

Lloyds Chambers 1 Portsoken Street LONDON E1 8BT

UK Tel: +44(0)20-7265 7454

Website: www.limestreetbrokers.com Contact: Mr Mark Browning, Broker

Email: mark.browning@limestreetbrokers.com

Main Business Activities: Independent Lloyd's broker founded upon the traditional values of the insurance market but committed to delivering client focused innovative solutions.

### LORASCO Ltd

Abu Yahva Al-Lavthi St Hai Alandalus PO Box 93693

Tripoli LIBYA

Website: http://www.lorasco.com/

Contact: Joe Bowman Email: Jbowman@lorasco.com Tel: 0207 355 8000

Business activities: Onshore Drilling Services

### Locker Freight Ltd

Haleview Road Huyton LIVERPOOL Merseyside L36 6DD

Tel: +44(0)151-480 8922 Fax: +44(0)151-480 3744

Email: steve.quinn@locker-freight.co.uk Website: www.locker-freight.co.uk Contact: Mr Iain Evans, Export Manager Email: lain.Evans@locker-freight.co.uk

Main Business Activities: Consolidation and freight forwarding

### **London Chamber of Commerce and Industry**

33 Oueen Street LONDON FC4R 1AP

Tel: +44(0)20-7248 4444 Fax: +44(0)20-7489 0391

Email: pbishop@londonchamber.co.uk Website: www.londonchamber.co.uk

Contact: Ms. Laura Bishop-Clark, Director of Membership and

Marketing

Email: lbishopclark@londonchamber.co.uk

Main Business Activities: Professional, independent, affordable services that focus on supporting businesses in London

### **London Links Trading Limited**

Suite 1 Bulldog House London Road READING Berkshire RG10 9EU UK

Tel: +44(0)751-442 2049

Website: www.londonlinkstrading.co.uk Contact: Dr. Bahaa Naoum, CEO Email: bahaa@londonlinkstrading.co.uk

Main Business Activities: Wholesale export, brand owner of health & beauty.

### Longulf Trading (UK) Ltd

Prince Albert House 2 Kingsmill Terrace LONDON NW8 6BN

Tel: +44(0)20-7722 7733 Fax: +44(0)20-7449 3070 Website: www.longulf.com

Contact: Mr Howard Tubman, Operations Manager

Email: howard.tubman@longulf.com

Main Business Activities: Agents for the general exporting and importing of merchandise.

### Management and Economics Consultants International Limited

14 Drury Lane STEVENAGE Hertfordshire SG1 4RA

UK

Tel: +44(0)1438-350 904 Website: www.meciltd.com

Contact: Dr Kadom Shubber, Director & Chairman

Email: info@meciltd.com

Main Business Activities: Management consultancy and training

### Marina International Ltd

28 Marbaix Gardens ISLEWORTH Middlesex TW7 4FD IJK

Tel: +44(0)778-626 2161 Website: www.marina-int-Itd.com Contact: Mr Waled Ftiss, Director Email: w.ftiss@marina-int-Itd.com

Main Business Activities: Purchasing Agent for Oil companies operating in Algeria & Libya; plus engineering services

### **Masters Pharmaceuticals Limited**

380 Centennial Avenue Centennial Park ELSTREE

Hertfordshire WD6 3TJ

IIK

Tel: +44(0)20-8327 0900 Fax Number: +44(0)20-8327 0901 Website: www.mastersglobal.com

Contact: Mr Suzad Masters, Regional Sales Director

Email: Suzad.masters@mastersglobal.com

Main Business Activities: Suppliers of pharmaceutical and medical products

### Mathaf Gallery Ltd

The Clock House 48c Rutland Gate LONDON

SW7 1PL

Tel: +44(0)20-7584 2396

Email: art@mathafgallery.com Website: www.mathafgallery.com Contact: Ms Gina MacDermot, Chairman

Email: gina@mathafgallery.com

Main Business Activities: Specialists in 19th century Orientalist art; contemporary paintings of the Arab world. Specialist advice for serious collectors of art, and also provides decorative works for interior designers when commissioned.

### MBU Capital (UK) LLP

65 Curzon Street LONDON

W1J8PE

Tel: +44(0)20-7100 7860 Email: enquiries@mbucapital.com Website: www.mbucapital.com

Contact: Ms Mariela Jaho, Legal & Compliance Executive

Email: mariela.jaho@mbucapital.com

Business activities: Corporate finance, real estate, asset based investment, consulting and project management.

### **Medina Publishing Limited**

310 Ewell Road SURBITON Surrey KT6 7AL

Tel: +44(0)20-8399 7736

Email: harrigan@fastmail.fm Website: www.medinapublishing.com Contact: Ms Kitty Carruthers, Director

Email: kittycarruthers@blueyonder.co.uk

Main Business Activities: Book publishing, mainly on Arab & Islamic subjects

### **Melaxe Limited**

The Beeches
Clatford Lodge
Anna Valley
ANDOVER
Hampshire
SP11 7DL

Tel: +44(0)1264-337764 Fax: +44(0)1264-337917 Website: www.melaxe.com

Contact: Mr Chris Jacques, Managing Director

Email: chris.jacques@melaxe.co.uk

Main Business Activities: Supply of Food Ingredients to the Food Manufacturing Industries /Integrated Packaging Solutions of Frozen & Ambient Consumer foods/ Shipping Services.

### Metaenterprices Ltd

50 Cambridge Road

BARKING Essex IG11 8FG

UK

Tel: +44(0)20-8591 4446 Fax: +44(0)20-8181 4586

Website: www.metaenterprices.co.uk

Contact: Mr Mohammed Mohsin, Managing Director

Email: info@metaenterprices.co.uk

Main Business Activities: Purchase and supply of ferrous and non-ferrous metals and zinc commodity.

### Middle East Chemicals Ltd

The Lodge Trinity Gardens Bromham Road BEDFORD Bedfordshire MK40 2BP

Tel: +44(0)1234-267755 Fax: +44(0)1234-272459 Website: www.mechems.com

Website: www.mechems.co

Managing Director
Email: sam@mechems.com

Main Business Activities: Specialists in the export of chemicals to Middle East manufacturers and traders.

### Midgulf Services Limited

Suite 11 4th floor West World LONDON W5 1DT

Tel: +44(0)20-8998 0401 Fax: +44(0)20-7657 3074 Website: www.midgulfgroup.com

Contact: Ms Renata Valiukevic, Office Manager

Email: renata@midgulfgroup.com

Main Business Activities: Physical commodities trading and shipping

### Mid-Yorkshire Chamber of Commerce & Industry Ltd

John Smith's Stadium Stadium Way HUDDERSFIELD West Yorkshire HD1 6PG UK

Tel: 01484 483660 Website: www.mycci.co.uk

Contact: Ms. Jo Palmer, Certification Services Manager

Email: jo.palmer@mycci.co.uk

Main Business Activities: Business support services

### Minerva Global

Minerva House 15 Turk Street Alton Hampshire GU34 1AG

Tel: +44(0)142-054 9600 Email: sales@minervaglobal.co.uk Website: http://minervaglobal.co.uk/ Contact: Ms Susana Hijazi Vicente Email: susana@minervaglobal.co.uk

Business activities: Edible nut trader: almonds, hazelnuts and other nut imports

### Mira International Limited

Golden Cross House 8 Duncannon Street London

UK WC2N 4JF

Tel: +44(0)20 7484 4985

Email: nealsahni@mira-international.com Website: www.mira-international.com Contact: Mr Neal Sahni, CEO

Main Business Activities: Agriculture commodity trading

### Mohammed A Al Faraj Est

Al Faraj Building Granada Street Al Raka Al Janoubiya PO Box 76606

Al Khobar 31952 SAUDI ARABIA Tel: +966 1 3 894 1827

Fax: +966 1 3 894 182/ Fax: +966 1 3 894 3302 Contact: Mr Mohammed A A Al Faraj, Proprietor

Email: mohd.alfaraj@alfarajco.com.sa

Main Business Activities: General trading; building materials; sanitary materials; foodstuffs; real estate; block factory

### Mohsin Haider Darwish

PO Box 880 Ruwi Muscat 112 OMAN

Tel: + 968 2473 2601 Fax: +968 2479 3553 Email: info@mhd.co.om Website: www.mhdoman.com

Contact: Mr Mohsin Haider Darwish, Chairman

Main Business Activities: Wholesalers, importers, commission agents and manufacturers

### Montcalm Hotel (London) Limited

27 Devonshire Terrace

LONDON W2 3DP UK

Tel: +44(0)20-7479 2222 Email: rarora@montcalm.co.uk Website: www.montcalm.co.uk

Contact: Mrs Shivani Srivastva, Cluster Operations Manager

Email: shivani@montcalm.co.uk

Main Business Activities: Hotel business

### Moore Stephens LLP

150 Aldersgate Street

LONDON EC1A 4AB UK

Tel: +44(0)20-7952 4590

Website: www.moorestephens.co.uk/ Contact: Mr Diego Fajardo, Marketing Manager Email: diego.fajardo@moorestephens.com

Main Business Activities: Accountancy, Audit, Internal Audit, Private Tax and VAT.

### **Moroso Limited**

7-15 Rosebery Avenue

LONDON EC1R 4SP UK

Tel: +44(0)20-3328 3560 Fax: +44(0)20-7278 2944 Website: www.moroso.co.uk

Contact: Mr Damir Eskerica, Managing Director

Email: damir.eskerica@moroso.co.uk

Main Business Activities: Construction and Engineering

Company Description: Designer sofas, armchairs and accessories with well-known design brands.

### **Multifarious Engineering Limited**

243 Hornchurch Road HORNCHURCH

Essex RM12 4TG UK

Tel: +44(0)20-7096 0546 Email: hello@multifarious.co Website: www.multifarious.co Contact: Mr Hassan Mohammad, CEO

Email: hassan@multifarious.co

Main Business Activities: Assistance to businesses seeking to expand in Saudi and UAE markets by strategic partnerships; covers sectors from construction through to entertainment, retail and training.

### Naglaa's World Limited

Venture 382

382-386 Edgware Road

LONDON W2 1EB UK

Tel: +44(0)744-003 5785 Website: www.Naglaasworld.com Contact: Ms Naglaa Mustafa, Director Email: naglaa\_sadik09@yahoo.co.uk

Main Business Activities: Interpreting, translation and secretarial services.

### Napier Watt Ltd

52 Berkeley Square Mayfair

LONDON W1J 5BT UK

Tel: +44(0)20-7935 0011 Website: www.napierwatt.co.uk Contact: Mr Jonathan Adams, CEO Contact Email: jadams@napierwatt.co.uk

Main Business Activities: Property Consultants, specialising in the sale, rental and acquisition of residential properties within Prime Central London with particular emphasis on Marylebone, Hyde Park, Mayfair and Regents Park.

### National Bank of Abu Dhabi

1 Knightsbridge LONDON SW1X 7LY

Tel: +44(0)20-7393 3600 Fax: +44(0)207 393 3696 Website: www.nbad.com

Contact: Dickon Johnstone, Country CEO UK Email: Dickon.Johnstone@nbad.com Main Business Activities: Banking

### National Bank of Kuwait (International) PLC

13 George Street LONDON W1U 3QJ UK

Tel: +44(0)20-7224 2277 Fax: +44(0)20-7224 2101

Email: andrew.richardson@nbki.com

Website: www.nbk.com

Contact: Mr Fawzi Dajani, Managing Director

Email: fawzi.dajani@nbki.com

Main Business Activities: Commercial banking services

### National Philanthropic Trust (UK)

City Point Suite 1510 1 Ropemaker Street LONDON

EC2Y 9HT

Tel: +44(0)800-133 7540 Email: enquiries@npt-uk.org Website: www.npt-uk.org Contact: Mr John Canady, CEO

Email: jcanady@npt-uk.org

Main Business Activities: UK-registered charity dedicated to providing philanthropic expertise to donors, financial institutions, foundations and charities.

### Neomedic Limited

97 High Street RICKMANSWORTH Hertfordshire WD3 1EF UK

Tel: +44(0)1923-836379
Fax: +44(0)1923-840160
Email: marketing@neomedic.co.uk
Website: www.neomedic.co.uk

Contact: Mr Husein M S Gulamhusein, Managing Director

Email: hms@neomedic.co.uk

Main Business Activities: Export of medical disposables

### **Neuberger Berman Europe Limited**

4th Floor Lansdowne House 57 Berkeley Square LONDON W1J 6ER

Tel: +44(0)20-3214 9000 Email: lydia.berrington@nb.com Website: www.nb.com

Contact: Mr Jahangir Aka, Managing Director

Email: jahangir.aka@nb.com

Main Business Activities: Private, 100% independent, employeeowned investment manager covering equity, fixed income, quantitative and multi-asset class, private equity and hedge funds on behalf of institutions, advisors and individual investors globally.

### Nichols International

Laurel House Woodlands Park Ashton Road NEWTON-LE-WILLOWS Merseyside WA12 0HH

Tel: +44(0)1925-294060 Fax: +44(0)1925-294070 Website: www.vimto.com

IIK

Contact: Mr Matthew Nichols, Regional Manager - Middle East

Email: matthew.nichols@vimto.com

Main Business Activities: Manufacture and supply of soft drinks and other beverages to the retail, wholesale, vending, catering, licensed and leisure industries.

### North East Chamber of Commerce & Industry

NECC Head Office Aykley Heads Business Park

Aykley Heads Business Parl Aykley Heads DURHAM

County Durham DH1 5TS

UK

Tel: 0300 303 6322 Fax: +44(0)191-386 1144 Website: www.necc.co.uk

Contact: Mr Brian Dakers, International Trade Manager

Email: customerservices@necc.co.uk

Main Business Activities: Business Support

### Northamptonshire Chamber of Commerce

Waterside House 8 Waterside Way NORTHAMPTON Northamptonshire NN4 7XD UK

Tel: +44(0)1604-490490 Fax: (01604) 670362

Email: info@northants-chamber.co.uk Website: www.northants-chamber.co.uk Contact: Mr Paul Griffiths, Chief Executive Email: paul.griffiths@northants-chamber.co.uk Main Business Activities: Business Support

### **Notable Notaries Ltd**

Charles House 108-110 Finchley Road Swiss Cottage LONDON NW3 5JJ

Tel: +44(0)20-7952 1100 Fax: +44(0)20-952 1101 Email: info@notablenotaries.co.uk

Email: info@notablenotaries.co.uk
Website: www.notablenotaries.co.uk

Contact: Mr Francesco Meduri, Director of Legal Services

Email: f.meduri@notablenotaries.co.uk

Main Business Activities: Notaries, providers of corporate services

# ABCC MEMBERS LISTINGS

### NYCO Group

Al Muhandissen Al Zubair Road Basrah 61

IRAQ

Tel: +964 (0)771-358 4444 Email: reem@nyiraq.com Website: www.nyirag.com

Contact Name: Mr. Ammar Alturfi, Technical Manager ammar@nyiraq.com

Main Business Description: Oil, Gas and Petrochemicals Company Description: Mechanical construction (pipeline, piping, storage tanks); electrical construction, testing and commissioning (power generation and distribution); instrument & control (calibration, construction, testing & commissioning); NDT (traditional & advanced); PWH

### Oman Chamber of Commerce & Industry

PO Box 1400 Ruwi

112 OMAN

Tel: +968 2476 3700 Fax: +968 2470 8497

Website: www.chamberoman.om

Contact: H E Mr Khalil bin Abdulah Al Khonji, Chairman

Email: occi@chamberoman.com

Main Business Activities: Business Support

### **Opera Regional General Trading Co**

Fahad Al Salem Street

Al Oebla

Al Safat Tower Floor 17

KIIWAIT

Tel: +965 2295 8960

Contact: Mr Mohammed Abuslaib. CEO

Email: lopera.gcc@gmail.com

Main Business Activities: Agencies, real estate, café and

### Operations Readiness & Assurance (OR&A) Ltd

2 Westgate YARM

Cleveland

TS15 90T

Telephone Number: +44(0)164-295 5204

Email: enquiries@or-and-a.com

Website: www.or-and-a.net

Contact Name: Mr. David Powell, Managing Director

enquiries@or-and-a.com

Main Business Description: Oil, Gas and Petrochemicals Company Description: OR&A Ltd. provides Operations Readiness and Assurance services to Oil, Gas and Energy projects worldwide.

### The Organisers Limited

166 Chiltern Drive

SURBITON

Surrey

KT5 8LS

Tel: +44(0)20-7078 7554 Fax: +44(0)20-8390 4313

Website: www.theorganisers.com

Contact: Ms Katie Shapley, CEO

Email: katie.shapley@theorganisers.com

Main Business Activities: Concierge services; property management, travel, staff, housekeepers, property search and drivers.

### **Outer Temple Chambers**

The Outer Temple 222 Strand LONDON Greater London

WC2R 1BA

Tel: +44(0)20-7353 6381

Fax: +44(0)20-7583 1786

Email: caroline.kerswell@outertemple.com

Website: www.outertemple.com Contact: Dr Ali Almihdar, Barrister Fmail: ali almihdar@outertemple.com

Main Business Activities: Law firm with expertise in banking & business, clinical negligence, commercial fraud, discipline & regulation, employment & discrimination, health & safety, environment, public law and many other areas.

### **OXFAM UK**

Oxfam House John Smith Drive COWLEY Oxfordshire

**OX4 2 IV** 

Tel: +44(0)1865-473964 Email: enquiries@oxfam.org.uk Website: www.oxfam.org.uk Contact: Mr Mark Goldring, CEO

Main Business Activities: Charity, crisis relief

### Page Corporate Investigations Limited

1 Catherine Place

2nd Floor LONDON SW1E 6DX

Tel: +44(0)20-7930 9200 Fax: +44(0)20-7930 9201 Website: www.pagegroupltd.com

Contact: Mr Paul Greenwood, Director Commercial Intelligence

& Investigations

Email: pgreenwood@pagegroupltd.com

Main Business Activities: Spectrum of integrated risk management services within compliance, due diligence and security.

### **Peerless Europe Limited**

4th Floor Victoria House

Victoria Road Chelmsford

**ESSEX** 

CM1 1JR

Tel: +44(0)1439-330623 Fax: +44(0)1432-233355

Email: sales@peerlesseurope.com

Website: www.cecoenviro.com

Contact: David Barker, Managing Director EMEA Email: davidbarker@peerlessmiddleeast.com

Design & supply of separation and filtration, waste water treatment, environmental systems & industrial silencing equipment to the gas, petro-chemical and power industries

### **GOLD MEMBER**

### Petersberg International for General Trade & **Events GmbH**

Villiper Alee 44 53125 Bonn

**GERMANY** 

Tel: +(0)491-51119 45071 Email: ceo@petersberg-gmbh.com Website: www.petersberg-gmbh.com

Mr Abdulrahman Aldosky, CEO

Business Activities: Specialist in organising business events

worldwide

### **Pink Empire Limited**

Premier Business Centre

47-49 Park Royal Road

LONDON NW107L0

Tel: +44(0)20-3936 0050

Email: qasem.jor@gmail.com Contact: Mr Qassem Al-Kitabi, Director

Dead Sea skin care and beauty products

### Plena Capital Limited

5Th Floor Centric House 390-391 Strand LONDON WC2R OLT

Tel: +44(0)20-7379 1110 Fax: +44(0)20-7395 2791 Website: www.plena-group.com

Contact: Mr Sami Mathlouthi, Investment Manager Email: sami.mathlouthi@plena-group.com

Main Business Activities: investment management company, specialising in cross border acquisitions with a focus on emerging markets.

### **Power British Limited**

26-28 Hammersmith grove

Office 429 LONDON W6 W6 7BA

UK Tel: +44(0)20-8834 1190

Website: www.powerbritish.co.uk Contact: Mr Ali Al Tamimi, Director Email: Powerbritish@yahoo.com

Main Business Activities: Power; design and building production factory cable wire manufacturing machines, diesel generators, sales, rentals, spare parts, lighting towers, after sales services.

### **PPI Engineering Limited**

44 Rose Lane NORWICH Norfolk NR1 1PN IJK

Tel: +44(0)1603-305504 Fax: +44(0)1603-305506 Website: www.ppi-engineering.com

Contact: Mr Chris Herron Email: chris.herron@ppi-engineering.com

Main Business Activities: Electrical and mechanical engineering of motors, generators and control systems.

### Prestige Tax Refund Ltd

18 The Mill Horton Road Stanwell Moor **STAINES** Middlesex TW19 6BJ

IIK

Tel: +44(0)1753 689 666

Website: www.prestigetaxrefund.co.uk Contact: Mr Sofiane Laifa, Managing Director Email: Sofiane@prestigetaxrefund.co.uk

Main Business Activities: Cornorate VAT refund services

### **Pricewaterhouse Coopers LLP**

1 Embankment Place LONDON WC2N 6RH IIK

Tel: +44(0)20-7583 5000 Fax: +44(0)20-7212 7822 Website: www.nwc.com

Contact: Ms Parul Dattani, UK Middle East Advisory

Email: parul.m.dattani@pwc.com

Main Business Activities: Assurance, advisory and tax services. PwC has been in the Middle East for over 40 years operating in Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman. the Palestinian territories, Qatar, Saudi Arabia and the UAE.

### **PRIME Instant Offices & Business Centre WLL**

PO Box 3214 Manama BAHRAIN

Tel: +973 17 570 400 Fax: +973 17 532 259

Email: contact@primeinstantoffices.com Website: www.primeinstantoffices.com Contact: Mrs Munira Fahoum Zu'bi, CEO Email: munira@primeinstantoffices.com

Main Business Activities: Business support services and offices to companies setting up and operating in Bahrain: Serviced & Virtual Offices; Company Registration; IP Registration; Visa Processing, Document Clearing; Translations; Attestation and Legalisation; Bookkeeping & Auditing; Administration, Marketing & Secretarial Support; Corporate Legal & Secretarial Assistance; and Meeting Rooms & Video Conferencing.

### **Privida Limited**

1C Northsand Centre Liberty Way SUNDERI AND SR6 0QA IIK

Tel: +44(0)191-908 5632 Website: prividaenergy.com

Contact: Mr Omozaphue Akalumhe, Director Email: o.akalumhe@prividaenergy.com

Main Business Activities: Renewable Energy and Technology Transfer

### Proelium Law LLP

35 New Broad Street

London EC2M 1NH UK

Tel: +44(0)20-3875 7422 Email: apowell@proeliumlaw.com Web: www.proeliumlaw.com Contact: Mr. Adrian Powell, Partner

Legal advice in high risk countries to companies, organisations and individuals: corporate, commercial and litigation advice areas

### **Properties Unique Limited**

Gear House Saltmeadow Road GATESHEAD Tyne & Wear NF8 3AH UK

Tel: +44(0)191-4900789

Email: reservations@propertiesunique.com Website: www.propertiesunique.com

Contact: Ms Vivien Herrera-Lee, Managing Director

Email: vivlee@propertiesunique.com

Main Business Activities: Luxury serviced apartments for both business and leisure travellers.

### **Qatar Chamber of Commerce & Industry**

Hilal Area C Ring Road PO Box 402 Doha OATAR Tel: +974 4467 8237

Fax: +974 4466 1739

Website: http://gatarchamber.com/

Contact: Sheikh Khalifa Bin Jassim Al Thani, Chairman

Email: chairman@gcci.org

Main Business Activities: Business support services

### The Rembrandt Hotel

11 Thurloe Place LONDON SW7 2RS IJK

Tel: +44(0)20-7661 1672 Fax: +44(0)20-7225 3476

Website: www.sarova-rembrandthotel.com

Contact: Mrs Corina Goetz Middle Eastern Sales Representation

Mobile + 44789 095 2615 Email: cg@star-cat.co.uk

Main Business Activities: Four-star hotel for business and leisure travellers; complimentary WiFi and adjacent spa, Aquilla Health and Fitness

### **RABG Academy**

151 Askew Road London W12 9AU UK

Tel: +44(0)7018 5148 Email: info@rulezaviation.co.uk Web: www.rabgacademy.org.uk Contact: Mrs. Rula Alousi, CEO Email: rula@rulezaviation.co.uk

Education and training provider including online training

### **Railway Industry Association**

22 Headfort Place LONDON SW1X 7RY UK

Tel: +44(0)20-7201 0777 Fax: +44(0)20-7235 5777 Email: nwalker@riagb.org.uk Website: www.riagb.org.uk

Contact: Mr Neil Walker, International Development Director

Email: nwalker@riagb.org.uk

Main Business Activities: Trade association

### Randall Parker Foods Limited

Tillydown Appleshaw ANDOVER Hampshire SP11 9BB UK

Tel: +44(0)126-477 3545

Fax: +44(0)126-477 3443

Email: sales.andover@randallparkerfoods.com

Website: www.randallparker.com Contact: Mr Graham Penny, Sales Director Email: grahampenny@randallparkerfoods.com

Main Business Activities: Privately owned meat processing company for beef and lamb, including Halal lamb for both the home and international markets.

### Randox Laboratories Ltd

55 Diamond Road CRIIMI IN **County Antrim** BT29 40Y IRELAND

Tel: +44(0)28-9442 2413 Fax: +44(0)28-9445 2912 Website: www.randox.com

Contact: Ms Jeanette Doherty, Finance Admin Email: jeanette.doherty@randox.com

Main Business Activities: Clinical diagnostics company

### **Rapidrop Global Limited**

Rutland Business Park Newark Road PETERBOROUGH Cambridgeshire PE1 5WA

Tel: +44(0)1733-847510 Fax: +44(0)1733-847528 Email: rapidrop@rapidrop.com Website: www.rapidrop.com Contact: Mr Daniel Gill. Chairman

Email: daniel.gill@rapidrop.com

Main Business Activities: Manufacturer & Supplier of Fire Sprinklers & Fire Suppression Equipment.

### Rawi & Co LLP

128 Ebury Street LONDON SW1W 9QQ UK

Tel: +44(0)20-7730 1122 Fax: +44(0)20-7730 1010

Contact: Mr Radwan Rawi, Partner Fmail: r@rawi co uk

Website: www.rawi.co.uk

Main Business Activities: Chartered accountants

### Rayner Essex LLP

Tavistock House South Tavistock Square LONDON WC1H 9LG

Tel: +44(0)20 73882641 Fax: +44(0)20 73878969 Website: www.ravneressex.com

Contact: Mr Laith Hilfi, Executive Manager Tax

Email: Laith@rayneressex.com

Main Business Activities: Chartered Accountants regulated by the ICAEW, extensive knowledge of overseas corporate financial matters; member of INPACT, an international alliance of independent professional accountants with member firms around the world.

### Reabrook Limited

Rawdon Road

Moira

Swadlincote

Derbyshire

DE12 6DA

IIK

Tel: +44(0)1283-222266 Fax: +44(0)1283-550963 Email: enquiries@reabrook.co.uk Website: www.reabrook.co.uk

Contact: Ms Gosia Kwapisz, International Shipping

Administrator

Email: gosia.kwapisz@reabrook.co.uk

Main Business Activities: Manufacturer of maintenance and cleaning chemicals, aerosols & solvent degreasers, supplying oil, gas, engineering, rail & aerospace industries.

### **Rezayat Company Limited**

P 0 Box 90 Al Khohar

31952

SAUDI ARABIA Tel: +966 13 882 5700 Fax: +966 13 882 6244

Website: www.rezayat.com Contact: Mr Shakeeb T Alireza, Group CEO

Email: shakeeb.alireza@rezayat.net

Main Business Activities: Facility Management, Industrial Software development, Marine oil & gas services, heavy transportation and logistics, fabrication and supply of oilfield and power related modules, Pipe manufacturing, coating, and storage tank construction, design and engineering of oil refineries, power plants and mechanical/electrical installations, maintenance, trading and catering.

### Rezayat Europe Ltd

52 Mount Street

LONDON

W1K 2SF

 $\mathsf{UK}$ Tel: +44(0)20-7499 6171

Fax: +44(0)20-7499 2832

Contact: Mr P G de Courcy-Ireland, Consultant

Email: pgdeci@aol.com

Main Business Activities: European service company for the Rezavat Group

### **RF Consular Services Ltd**

135 High Street

**EGHAM** 

Surrey TW20 9HL

Tel: +44(0)1784-251200 Fax: +44(0)1784-251210 Website: www.rfconsular.co.uk Contact: Mrs Marie Faul, CEO Email: help@rfconsular.co.uk

Main Business Activities: Export documentation services; passport and visa services.

### **RFIB Group Limited**

20 Gracechurch Street

LONDON

EC3V OAF IIK

Tel: +44(0)20-7621 1263 Fax: +44(0)20-7623 6175

Website: www.rfib.com

Contact: Ms Madeleine Cordes, Interim Company Secretary

Email: Madeleine.Cordes@rfib.co.uk

Main Business Activities: Insurance and reinsurance broker.

### **RIDAT**

Luxury Building

Third Floor Office

A4 Les Berges du Lac

Tunis

1053 TIINISIA

Tel: +216 75 334 400

Fax: +216 75 279 025

Email: ridat@tunet.tn

Contact: Ms Fatma Cherif, Manager Email: fatmacherif883@yahoo.fr Main Business Activities: Food Exporters.

### Rider Levett Bucknall

Cathedral Court

15 Colmore Row

RIRMINGHAM West Midlands

R3 2RH

IJK

Tel: +44(0)121-503 1500

Fax: +44(0)121-503 1501 Website: www.rlb.com

Contact: Mr Mark Weaver, Director Bucknall

Email: mark.weaver@uk.rlb.com

Main Business Activities: Global property and construction practice: core services are quantity surveying, project management and building surveying.

### **Robinson Chauffeur Service**

7 Laurel Drive

**Brandon Groves** 

SOUTH OCKENDON

Surrev

RM15 6XH

UK

Tel: 0800 955 6527

Email: enquiries@chauffeurservicelondon.com

Website: www.chauffeurservicelondon.com

Contact: Mr Vincent Robinson, Partner

Email: vince@chauffeurservicelondon.com

Main Business Activities: Luxury chauffeured driven passenger car services

### **Rooks Rider Solicitors LLP**

Challoner House

19 Clerkenwell Close

LONDON FC1R ORR

UK

Tel: +44(0)20-7689 7000

Website: www.rooksrider.co.uk

Contact: Mr Matthew Ball, Partner

Email: mball@rooksrider.co.uk

Main Business Activities: Expertise covers corporate law, dispute resolution, employment law, real estate and wealth planning; expertise in advising overseas clients on UK related property, trust and tax matters.

### **RS Clare & Co Limited**

8-14 Stanhope Street

LIVERPOOL

Merseyside

L8 5RQ

UK

Tel: +44(0)151-709 2902

Fax: +44(0)151-709 0518

Email: info@rsclare.co.uk Website: www.rsclare.com Contact: Ms Jenny Fitton, Export Logistics Coordinator

Fmail: sales@rsclare co.uk

Main Business Activities: Manufacturer of lubricants for rail, oil & gas, automotive, steel, marine; surface coating and traffic safety products.

### **RSK Group Plc**

Spring Lodge

172 Chester Road

Helsby

FRODSHAM Cheshire

WA6 0AR

UK

Tel: +44(0)1928-726006

Fax: +44(0)1928-725633

Email: communications@rsk.co.uk

Website: www.rsk.co.uk

Contact: Mr Steven Mills, Company Secretary & General

Counsel

Email: smills@rsk.co.uk

Main Business Activities: Engineering and environmental consultancy and technical support services.

### **Ruari International Trading Corporation Ltd**

95 Chesterfield House (6th Floor)

Chesterfield Gardens

LONDON

W1J 5JY

UK

Tel: +44(0)20-8947 3423

Fax: +44(0)20-8241 8986

Contact: Mr Spyros Phylactis, Representative Email: ritcolondon@blueyonder.co.uk

Website: www.ritco.gr

Main Business Activities: Supply to feed mills, poultry farms and livestock farms (cattle and sheep) in various Arab countries; animal feed ingredients (cotton seeds, corn, barley, DDGs by-pass soya, cottonseed cake, sugar beet pulp pellets, alfalfa mastercube feed pellet binder, sorbatox toxin binder).

### **Rubb Buildings Ltd**

246 Dukesway

Team Valley Trading Estate

GATESHEAD

Tyne & Wear

NE11 0QE

Tel: +44(0)191 482 2211

Fax: +44(0)191 482 2516

Contact: Ms. Clare Wilson, Marketing Manager

Email: c.wilson@rubb.co.uk Website: www.rubbmilitary.com

Business Activity: World leader in the design and manufacture of bespoke re locatable engineered fabric structures, specialising in military buildings (aircraft hangars, shelters, storage facilities), sports buildings and structures for a variety of other industrial sectors.

### **Ruby Boutique**

PO Box 21

Jeddah

21411 SAUDI ARABIA

Tel: +966 5 4064 4222

Website: http://rubyboutique.myfreesites.net/ Contact: Mrs Abeer Mohammed Angawi, CEO

Email: moniraalmulla@gmail.com

Main Business Activities: Boutique handmade fashion jewellery design.

### Russell Bedford (Dubai) Limited

Office 41, Level 3 Gate Village 10 PO Box 506789

UNITED ARAB EMIRATES Tel: +971 4 401 9670 Fax: +971 4 401 9666 Website: www.rb-dubai.com Contact: Mr John Donnelly, Director Email: johndonnelly@rb-dubai.com

Main Business Activities: Chartered Accountants, Tax and Rusiness Advisors

### **Russell IPM Limited**

Unit 45 First Avenue Deeside Industrial Park DEESIDE

Flintshire CH5 2NU IIK

Tel: +44(0)1244-281333 Fax: +44(0)1244-281878 Website: www.russellinm.com

Contact: Dr Shakir Al-Zaidi, Managing Director & CEO

Email: shakir@russellipm.net

Main Business Activities: Design, manufacture, marketing and distribution of non-chemical and pheromone products used in pest control; insect traps, pheromone based insect control / monitoring products and IPM bait protection equipment.

### Salamon & Seaber Limited

1st Floor 2-8 Beaumont Grove

LONDON E1 4NQ

Tel: +44(0)20-7791 2392 Fax: +44(0)20-7650 3033

Website: www.salamonandseaber.co.uk Contact: Mr Michael Blotz, Managing Director Email: blotz@salamonandseaber.co.uk

Main Business Activities: Analytical Chemistry Testing Laboratory.

### **GOLD MEMBERS**

### Saudi Maintenance & Supply Chain Management Co Ltd

PO Box 1732 Al-Janadriya 11441 Rivadh

SAUDI ARABIA Tel: +966 11 445 9100 Fax: +966 11 445 9101 Email: info@SMSCMC.com..... Website: www.smscmc.com Contact: Mr. Mohammed Al-Omari

External Affairs Manager

Email: mohammed.al-omari@baesystems.com

Defence Services

### SAUDIA

173 Victoria Street LONDON SW1F 5NA IIK

Tel: +44(0)20-7798 9890 Fax: +44(0)20-7798 9891 Email: lon-sales@saudia.com Website: www.saudia.com

Contact: Mr Fikry Al Towayan, GM Passenger Sales &

Services-Europe

Email: svmgruk@saudia.com

Main Business Activities: International airline services.

### Saville & Co

One Carey Lane LONDON EC2V 8AE

Tel: +44(0)20-7776 9800 Fax: +44(0)20-7920 0088 Email: notaries@savillenotaries.com

Website: www.savillenotaries.com Contact: Ms Sophie Milburn, Managing Partner Email: smilburn@savillenotaries.com Main Business Activities: Notaries public.

### SBG (UK) Limited

19 Berkeley Street LONDON W118FD IIK

Tel: +44(0)20-7629 3779 Fax: +44(0)20-7408 0863 Email: aalmihdar@sbguk.com Contact: Mr Riyad Daud, Director Email: rdaud@sbguk.com

Main Business Activities: Banking and Finance, Construction and Investment.

### SGS United Kingdom Ltd

SGS House 217-221 London Road CAMBERLEY Surrey GU15 3EY

Tel: +44(0)1276-697 620 Fax: +44(0)1276-697 894 Website: www.sgs.com

Contact: Mr Christopher Beveridge, Sales Executive

Email: christopher.beveridge@sgs.com

Main Business Activities: Worldwide Inspection, Verification, Testing and Certification: Product Conformity Assessment, Laboratory, Oil, Gas and Petrochemicals.

### Sheikha Al-Thani for Underprivileged Children

1 Lumley Street LONDON W1K 6TT UK

Tel: +44(0)755-499 3499 Fax: +44(0)20-7402 5989 Email: meshkan.tawfik@yahoo.com

Website: www.satuc.org

Contact: Sheikha Bint Hamad Al-Thani Email: sheikha.althani@satuc.org

Main Business Activities: Charity in support of underprivileged children.

### **Shell International Limited**

Shell Centre York Road LONDON SF1 7NA

Tel: +44(0)20-7934 8347 Fax: +44(0)20-7934 7927 Website: www.shell.com

Contact: Mr Sean Winnett, Head of Government Relations, UK

### Email: sean.winnett@shell.com

Main Business Activities: Global group of energy and petrochemical companies.

### **GOLD MEMBERS**

### Shweikini for Agriculture Investments

Shokini building First Floor Hammamat Altunsia Street P.O.Box 1901

Agaba IORDAN

Tel: +962 (0) 3202-2664 Fax: +962 (0) 3201-4944 Email: shokini@nol.com.jo Contact: Mr. Ahmad Shweikini General Manager

Email: shokini@nol.com.jo

Board Member of Directors of Aqaba Chamber of Commerce Owners and Partners with Shweikini Group of companies: Seven Seas Marine Services Co. Marine Constructions & offshore & marine services Shweikini for agricultural Investments. Producing fresh fruits & vegetables Shweikini for Marine Agencies. as Ships Agent for shipping lines calling Aqaba Port Jordan & forwarding Safe Road. For Heavy and light Transportations Royal for tourism Investments. activity Water park under constructions, futures ,hotel , resorts and real estate

### **SNS Properties**

105 Barsha Business Centre

Barsha 1 PO Box 487846 Dubai

UNITED ARAB EMIRATES Tel: +971 554 152 975 Fax: +971 4 394 2533 Website: www.snsprop.com Contact: Ms Sanket Khanna, CEO Email: sanket@snsprop.com

Main Business Activities: Property and Real Estate.

### **Sovereign Group Services Limited**

40 Craven Street **Charing Cross** LONDON WC2N 5NG

UK Tel: +44(0)20-7389 0555

Fax: +44(0)20-7930 1151 Website: www.sovereigngroup.com

Contact: Mr David Griffiths, Business Development Manager

Email: dgriffiths@sovereigngroup.com

Main Business Activities: Fund management in most major

jurisdictions; company formation and administration service international financial centres; statutory corporate secretarial, professional directorships, nominee shareholding and domiciliary services.

### Spyros K Igglesis and Associates Law Firm

Mourouzi Number 8 Attention of Mr Spyros K Igglesis 10674

Athens GREECE

Tel: +30 694 4 516190

Email: inglezinadia@gmail.com

Contact: Mrs Nadia Iglesis, Financial Advisor Email: inglezinadia@gmail.com

Main Business Activities: Law firm.

# ABCC MEMBERS LISTINGS

### **SSB International Limited**

PO Box 9237 Suq-Al Juma Tripoli LIBYA

Tel: +218 21 340 9349 Fax: +218 21 340 8616

Contact: Mr Pradeep Singh Sethi, Director-Operations

Email: ssblibya@yahoo.com

Main Business Activities: Operation and maintenance of industrial plants i.e. cement plants, crusher plants etc. Civil construction of industrial plants i.e. cement plants, power plants, infrastructure and housing.

### Stage Technologies Limited

9 Falcon Park Neasden Lane LONDON NW10 1RZ

Tel: +44(0)20-8208 6000 Fax: +44(0)20-8208 6006 Website: www.stagetech.com

Contact: Ms Nikki Scott, Managing Director

Email: nikki.scott@stagetech.com

Main Business Activities: Mechanical, electrical, automation in theatre entertainment.

### Sterling Stamp Law Firm

95 Mortimer Street LONDON

W1W 7ST

Tel: +44(0)770-420 5670 Website: www.sterlingstamp.com

Contact: Ms Ihsane Elidrissi Elhassani, Founder/CEO

Email: elidrissi.ihsane@sterlingstamp.com

Main Business Activities: Boutique law firm specialising in residential and commercial property. Legal services in English, French and Arabic.

### Studio DS

14 Greville Street UG04

Farringdon LONDON EC1N 8SB

UK Tel: +44(0)20-7785 7360

Email: info@studiods.co.uk Website: www.studiods.co.uk Contact: Ms Diba Salam, CEO Email: diba@studiods.co.uk

Main Business Activities: International design practice specialising in architecture, interior design and masterplanning.

# Suffolk Chamber of Commerce, Industry and Shipping

Felaw Maltings South Klin 42 Felaw Street IPSWICH Suffolk

Suffolk IP2 8SZ UK

Tel: +44(0)1473-680600 Fax: +44(0)1473-603888 Email: info@suffolkchamber.co.uk Website: www.suffolknetwork.co.uk Contact: Mr John Dugmore, Chief Executive Email: john@suffolkchamber.co.uk

Main Business Activities: Business support services.

### Sun Mark Limited

428 Long Drive GREENFORD Middlesex UB6 8UH

Tel: +44(0)20-8575 3700 Fax: +44(0)20-8575 9900 Email: sunil@sunmark.co.uk Website: www.sunmark.co.uk Contact: Dr Rami Ranger, MBE, MD, MD

Main Business Activities: Export marketing company.

### **Surrey Chambers of Commerce**

Email: rami@sunmark.co.uk

Unit 14a

Monument Way East

WOKING Surrey GU21 5LY UK

Tel: +44(0)1483-735540 Fax: +44(0)1483-756754

Website: www.surrey-chambers.co.uk

Contact: Ms Amanda Hutchison, Membership Support

Executive

Email: info@surrey-chambers.co.uk

Main Business Activities: Business support services.

### Taiseer Visa Services UK Ltd

Park Lorne 111 Park Road LONDON NW8 7JL UK

Tel: +44(0)20-307 5016

Contact: Mr Ibrahim O Mahmod, Director & CEO

Email: isharafay@hotmail.com

Main Business Activities: All Visa Services and Documentation.

# Tarik A Abu Samra Engineering, Contracting & Trading Office

56 Onslow Gardens

Flat 2 LONDON SW7 3QA

Tel: +44(0)791-9418 953 Fax: +44(0)20-7581 4891

Contact: Mr Tarik Abu Samra, Chairman and Managing Director

Email: tarikabusamra@hotmail.com

Main Business Activities: Engineering, contracting and oil trading.

### **Taylor Howes Designs**

49-51 Cheval Place

Knightsbridge

LONDON SW7 1EW UK Tel: +44(0)20-7349 9017 Website: www.taylorhowes.co.uk Contact: Ms Karen Howes. CFO

Email: karen@taylorhowes.co.uk
Main Business Activities: International luxury interior design practice.

### Technobell Limited

201 Cervantes House 2nd Floor

5-9 Headstone Road HARROW

Middlesex HA1 1PD

Tel: +44(0)20-8868 6333

Fax: +44(0)20-8868 6333

Website: www.technobell.info

Contact: Mr Bhaskar Radia, Company Secretary

Email: yogi.radia@technobell-ltd.com

Main Business Activities: Specialised in engineering, commerce and turnkey basis projects in the field of composite pipes and tanks: feasibility studies, design, construction, assistance to erection, start-up, and training.

### **Thames Valley Chamber of Commerce**

150 Edinburgh Avenue

SLOUGH Berkshire SL1 4SS UK

Tel: +44(0)1753-870500 Fax: +44(0)1753-870501

Email: customerservices@tvchamber.co.uk
Website: www.thamesvalleychamber.co.uk
Contact: Ms Anne White, Head of International Trade

Email: annewhite@tvchamber.co.uk

Main Business Activities: Business support services.

### **Tigris Medical**

14 Ramadhan Street

Almansoor Baghdad 10013 IRAO

Tel: +964 (0) 7901453554 Email: gm@tmc-iq.com Web: www.tmc-iq.com

Contact: Mr. Loay Al Fahad, General Manager Medical supplies and pharmaceuticals distributor

### TMFB Ltd

PO Box 1786 Leicester Leicestershire LE5 5ZE UK

Tel: +44(0)116-273 8228
Email: Info@Halalce.com
Web: www.Halalce.com
Contact: Mr. Yusuf Aboobakar, CEO
Email: Yusuf@Halalce.com

### Touchline FZ LLC

412 Loft Office 2B Dubai Media City PO Box 502034 Dubai

UNITED ARAB EMIRATES
Tel: +971 (0)4 568 3650
Website: www.touchline.ae
Contact: Mr Leonard Stall, Chairman
Email: leonard@touchline.ae

Main Business Activities: Content, design, digital and strategic communications agency working for countries, governments and blue chip international organisations.

### Trans Global Freight Management Limited

Unit D1, Dolphin Industrial Estate

Windmill Road SUNBURY-ON-THAMES Middlesex TW16 7HE

UK Tel: +44(0)8453 3376580 Website: www.tgfml.com

Contact: Mr Graham Deane, Director Saudi Arabian Division

Email: graham.deane@tgfml.com

Main Business Activities: International freight forwarder

### Transac International Holding Ltd

The Old School House Effingham Road REIGATE Surrey RH2 7 IN

UK

Tel: +44(0)1737-222525 Fax: +44(0)1737-222626

Email: info@transacinternational.com

Website: www.transac.co.uk Contact: Mr S Troniseck, Chairman Fmail: d edes@transacinternational.com

Main Business Activities: Integrators & Consolidators of Specialist Security Vehicles & Equipment.

### Trent Smart Solutions Limited

41 Fleetwood Close **TADWORTH** Surrey KT20 5QG IIK

Tel: +44(0)791-021 6170 Fmail: info@tsmartsolutions co.uk Website: www.tsmartsolutions.co.uk

Contact: Dr Ala Sungoor, Business Development Manager

Email: ala.sungoor@tsmartsolutions.co.uk

Main Business Activities: Smart solutions for electrical, control systems and renewable energy.

### **Trinity College London SELT**

Recycling Lives Building 1a Essex Street PRESTON Lancashire PR1 10E

Tel: +44(0)746-941 2310

Email: deborah.morgan@trinitycollege.co.uk

Website: www.trinitycollege.co.uk/

Contact

Ms Deborah Morgan SELT Account Coordinator

Main Business Activities: Secure English Language Tests (SELTs) across the UK; tests are approved for applications to UKVI for visas, British Citizenship and Leave to Remain

### **Tritip International Limited**

ICG House Station Approach Office 112 GREENFORD Middlesex UB6 OAL

Tel: +44(0)750-078 2839 Contact: Mr Waleed Shehata, CEO Email: waleedattia@outlook.com

Main Business Activities: Exporting meat and meat products.

### **Trowers & Hamlins LLP**

3 Bunhill Row LONDON EC1Y 8YZ IJК

Tel: +44(0)20-7423 8000 Fax: +44(0)20-7423 8001 Fmail: enquiries@trowers.com Website: www.trowers.com

In London contact Jennifer Gubbins, Senior Partner/CEO

Email: jgubbins@trowers.com Contacts for Middle East:

Abdul Hag Mohammed, Bahrain Email: AMohammed@trowers.com;

Thomas Wigley, Oman Email: twigley@trowers.com; Martin Amison, UAE Email: mamison@trowers.com London support Maria Cadman Email: mcadman@trowers.com

Business Activity: An international law firm with its head office in the City of London and four main offices in the Middle East, in Abu Dhabi, Bahrain, Dubai and Oman as well as associations with Prima Law in Saudi Arabia and Abdul Karim Al Fauri in Jordan. The firm advises on all aspects of business law: corporate; dispute resolution; real estate; banking and finance; projects; energy and infrastructure; PPP, IS/IT and more.

### **Tudor Rose International Ltd**

Kingfisher Business Park London Road

STROUD Gloucestershire GL5 2BY IIK

Tel: +44(0)1453-732880 Fax: +44(0)1453-732881 Website: www.tudor-rose.com

Contact: Mr Chris Couzins-Short, Managing Director & CEO

Email: chriscouzins-short@tudor-rose.com

Main Business Activities: Export market managers working with the UK's leading grocery producers in all world markets.

### Turner (London) Ltd

3 Manchester Square

LONDON W1U 3PB

UK

Tel: +44(0)20-7935 5490 Ext123 Fax: +44(0)20-7935 3987

Contact: Mr Dilip Shah, Accounts Manager

Email: dps@turnerltd.com

Main Business Activities: Import, export and supply of machinery and raw materials to industry.

### **TUV Rheinland UK Limited**

One Cranmore Drive

Shirley SOLIHULL West Midlands B90 4R7

Tel: +44(0)121-796 9400 Website: www.uk.tuv.com

Contact: Ms Adriana Gomes, Business Development Executive

Email: adriana.Gomes@uk.tuv.com

Main Business Activities: Wholly-owned subsidiary of the TÜV Rheinland Group, leading international body for certification of safety and quality for products, services and management

### **UK Training (Worldwide) Limited**

17 Duke Street Formby LIVERPOOL Merseyside L37 4AN UK

Tel: +44(0)1704-878988 Fax: +44(0)1704-832124

Website: www.uktrainingworldwide.com Contact: Mr Stephen Smith, Managing Director Email: stephen.smith@uktrainingworldwide.com Main Business Activities: Business training.

### United Med Limited

Office 3 Unit 1-3 Wyvern Estate Beverley Way NEW MALDEN Surrey KT3 4PH

Tel: +44(0)20-8942 1094 Email: info@unitedmed.co.uk Website: www.UnitedMed.co.uk Contact: Mr Zaher Almahmoud, Director Fmail: zaher@unitedmed.co.uk

Main Business Activities: Pharmaceutical and Medical Wholesaler

### **United Pharma Limited**

The Big Yellow Self Storage Office 11 12 Jenner Avenue LONDON W3 6EO

Tel: +44(0)20-8993 3818 Email: info@unitedpharma.co.uk Website: www.unitedpharma.co.uk

Contact: Dr Lubna Juma, Business Support Manager

Email: lubna@unitedpharma.co.uk

Main Business Activities: Pharmaceutical wholesaler and distributer

### **Vanner Perez Notaries**

6 Hay's Lane LONDON SE1 2HB IIK

Tel: +44(0)20-3668 6626 Website: www.vpnotaries.co.uk Contact: Mr James Vanner, Senior Partner Email: james@vpnotaries.co.uk Main Business Activities: Notary public.

### **GOLD MEMBERS**

### VATGlobal

18-20 Rosemont Road London NW3 6NE United Kingdom

Tel: +44 (0) 207 317 7416 Unit Office 06, Level 3,

Gate Village Building 10, **Dubai International Financial Centre** Dubai, 125115

United Arab Emirates Tel: +971 44019120

Email: taiyyab.sajid@vatglobal.com Website: www.vatglobal.com Contact

Mr Mohammad Taiyy Sajid, VAT Manager Business activities: Value Added Tax (VAT) Advisory and International VAT tax recovery consultants with 60 global offices and a team of 500 experts working for 8,000International clients

# ABCC MEMBERS LISTINGS

### Vistra (UK) Limited

3rd Floor

11-12 St James's Square

LONDON

SW1Y 4I B

Tel: +44(0)20-73872 7343 Website: www.vistra.com

Contact: Miss Heba Al-Emara, UK Head of Relations - EMEA

Email: heba.emara@vistra.com

Main Business Activities: tailored trust, fiduciary, fund and corporate services for international corporations and high net worth individuals.

Vita-Life (UK)

13 Queen Anne Street

LONDON W1G 9JH

Tel: +44(0)20-7323 0100 Fax: +44(0)20-7307 9609 Email: info@vita-life.uk.com Website: www.vita-life.uk.com Contact: Mrs Buki Adeniyi-Jones, CEO Email: buki@hflproducts.co.uk

Main Business Activities: Wellness and lifestyle products and education; including VITA-LIFE Pulsed

ElectroMagnetic Field technology.

Fifth Floor 37 Esplanade

St Helier

JERSEY

JE1 2TR

IIK

Tel: +44(0)1534 500400 Fax: +44(0)1534 500450 Website: www.vg.ie

Contact: Mr Trevor Norman, Director

Email: tnorman@vg.je

Main Business Activities: Fiduciary services, acting for individual, family, corporate and institutional clients; Wealth Structuring for Private Clients, Family Office Services, Corporate Services, Employee Benefit Solutions, Real Estate, Shari'acompliant Structuring, Fund Administration and Structured Finance. Volaw Group has rebranded as VG.

### **Ward Williams Limited**

Belgrave House

39-43 Monument Hill

WEYBRIDGE

Surrey

KT13 8RN

IJK

Tel: +44(0)1932-830 664 Fax: +44(0)1932-830 733

Website: www.wardwilliams.co.uk

Contact: Mr Richard Hayward, CEO

Email: richard.hayward@wardwilliams.co.uk

Main Business Activities: Chartered accountants and

business advisers.

### Waves Media Limited UK

M153

Alperton Lane

WEMBLEY

Middlesex HA0 1HD

Tel: +44(0)758-7002752 Email: khabiry@mediawaves.net Website: www.mediawaves.net

Contact: Mr Ahmed Elkhabiry, Sole Representative in the UK

Email: khabiry@mediawaves.net

Main Business Activities: Marketing and Communications; subsidiary of Media Waves in Egypt

### **Welbrit Limited**

Office 512

214 Acton Lane

Park Royal

London

NW10 7NH

Tel: +44(0)20-8963 5713 Email: info@welbrit.co.uk

Website: www welbrit co uk

Contact: Mr Jaafar Sadeq Al-Sibahee, Director

Email: info@welbrit.co.uk

Main Business Activities: High quality electrical, mechanical and infrastructural products and equipment for the use in construction projects.

### Winzor Pharmaceuticals UK Limited

Unit 25

Chess Business Park

Moor Road

CHESHAM

Buckinghamshire

HP51SD

UK

Email: Info@winzorpharmaceuticalsuk.com

Website: www.winzorpharmaceuticalsuk.com

Contact: Mr Taghlub Al-Kass

Email: Info@winzorpharmaceuticalsuk.com

Business Activity: Export, distribution and production of medicinal products

### Withers LLP

16 Old Bailey

LONDON

EC4M 7EG

Tel: +44(0)20-7597 6000

Fax: +44(0)20-7597 6543

Website: www.withersworldwide.com

Contact: Ms Emma Conestake, Partner

Email: emma.copestake@withersworldwide.com

Main Business Activities: Legal Services.

### The White House Ltd

Unit B36

Barwell Business Park

Leatherhead Road

CHESSINGTON Surrey

KT9 2NY

Tel: +44(0)20-8391 4030

Fax: +44(0)20-8391 9003

Website: www.the-white-house.co.uk

Contact: Mr John Delliere, Managing Director Email: iohn@the-white-house.co.uk

Main Business Activities: Suppliers of the finest luxury brands of linens, towelling, porcelain, silver and crystal, plus a wide range of luxurious and elegant interior accessories; sourcing exquisite items for the world's most prestigious residential homes, super yachts and aircraft.

### Y International (UK) Limited

Unit 3 Junction 6

Industrial Park

66 Electric Avenue

WITTON

BIRMINGHAM

West Midlands

B6 7JJ HK

Tel: +44(0)121-326 9050

Email: rayannej@yinternational.uk.com

Website: www.yinternational.uk.com

Contact: Miss Rayanne Jaffar, Manager Email: rayannej@yinternational.uk.com

Main Business Activities: Subsidiary of LuLu Group

International: Retail Chain Stores, Shopping Malls, Whole Sale

Distribution & Food Processing - GCC and India Regions, Export/

Import and General Trade

### **Yanbu Cement Company**

PO Box 5330

Jeddah

21422

SAUDI ARABIA

Tel: +966 1 2 653 1555 Ext 140

Fax: +966 1 2 653 1420

Email: ycc@yanbucement.com

Website: www.yanbucement.com

Contact: Mr Abdul Raouf Abuzinadah, Executive Board Member

Email: zinada1960@yahoo.com

Main Business Activities: Cement manufacturer.

### **Zeefax Limited**

Zeefax House

320 King Street

LONDON

W6 ORR IJК

Tel: +44(0)20-8748 7808

Fax: +44(0)20-8748 7188

Email: rbeyad@zeefax.com

Website: www.zeefax.com Contact: Mr Reza Beyad, International Sales Manager

Email: rbeyad@zeefax.com

Main Business Activities: Specialists in the supply of power distribution systems, electrical control systems, process measurement and flow control systems.

### PLATINUM MEMBERS

Dar Al Teeh I td

Premier Business Centre

47-49 Park Royal Road

LONDON

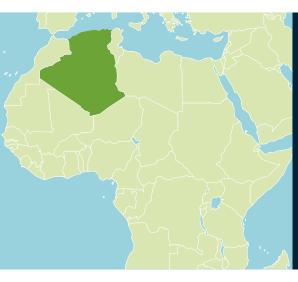
boutiques.

NW10 7LO

Tel: +44(0)20 3514 1822

Email: aziz@daralteebkw.com Contact: Abdulazeez Al Thefeeri, Director

Business Activities: Cosmetics, Perfumes and Toiletries: Dedicated to providing discerning customers with exceptional international quality perfumes, created to the highest international standards, and showcased in uniquely designed



# Fact File

**DIALLING CODE: 213** 

NAME: People's Democratic Republic of Algeria
CAPITAL: Algiers
AREA: 2,381,741 Km2
POPULATION: 40,889,806 (2017)
CURRENCY: Algerian Dinar (DZD)
GDP GROWTH: 3.6% (2016 est)

MAIN INDUSTRIES: Oil & gas, mining for iron ore, phosphates, uranium, lead and zinc EXPORTS: Petroleum, natural gas, and petroleum products
IMPORTS: Capital goods, foodstuffs,

consumer goods

Igeria's overall economic activity has remained resilient, according to the IMF, but it continues to face important challenges posed by lower global oil prices. The growth in the non-oil sector slowed in 2016 under the effects of reduced spending and is estimated at 3.4%. Despite falling oil revenues, Algerian ministers believe that it has sufficient resources to maintain economic balance and has pledged not to resort to external debt. "We have enough financial means to continue to finance priority development projects, especially in the sectors of housing, healthcare and education, while we have an annual import budget worth 35 billion U.S. dollars to assure the country's needs," Prime Minister Abdelmadjid Tebboune said, 30 July 2017.

The country has made progress on improving the business environment and work has been under way on a long-term strategy to reshape the country's growth model that will foster greater private sector activity and economic diversification, the IMF observed, 20 March 2017. The central bank is adapting its monetary policy instruments to a tighter liquidity environment. The IMF welcomed the growing reform momentum.

Algeria is one of the top three oil exporters in Africa and possesses a large refining sector. The country is estimated to hold the world's 10th largest gas reserves, with over 160 trillion cubic feet of natural gas. It is Europe's third largest gas supplier and enjoys low operating costs. The country's main oil export is crude oil known as the 'Sahara blend' — a blend of crudes produced at the largest fields in the Hassi Messaoud region.

Algeria aims to increase its natural gas production despite the fact that its LNG capacity is sufficient to meet current demands, according to Abdelmoumen Ould Kaddour, CEO of Sonatrach, reported Anadolu News Agency, 12 July 2017. He stated that Algeria had enough liquefaction capacity of natural gas for now, but the country will increase production in the future. Solar energy also has an important place in Algeria's strategy, he added. "We already started to work on solar energy and we will continue to work on it in the future."

Algeria plans to modernise and extend the vast energy infrastructure, at an estimated cost of over \$100 billion with \$46 billion on existing fields.

Oil and gas earnings still account for 60% of the state budget and 95% of total exports as of end 2016. Steps have been taken over recent years to open the Algerian market to foreign investors, by amending the

hydrocarbons law and inviting bidders to participate in the auctions for new exploitation in the south in 2013.

State energy company, Sonatrach, announced in March 2017 that its exports had risen to 17.9 million tonnes of oil equivalent in January and February, 7% higher than in 2016. Its gas output reached 22.4 billion cubic metres in the first two months of the year, 6% higher than in the same period of 2016. Meanwhile, crude oil production stood at 8.13 million tonnes in January and February, a rise of 3%.

The country is seeking to develop a more dynamic and diversified economy, with stronger growth and more job creation. Its new economic approach is focused on diversification away from oil and gas. Algeria's efforts to diversify its economy and improve its business climate are receiving support from the European Union through a partnership agreement. A total of 18 projects valued at \$233 million were under way in agriculture, fishing and renewable energy, according to an EU commissioner, 21 July 2017. According to the International Monetary Fund, the key reforms include improving the business climate, by streamlining regulations and administrative procedures and making it easier to start a business, as well as opening up the economy to more investment, improving access to finance, developing capital markets, and strengthening governance, competition and transparency.

### **INFRASTRUCTURE**

In anticipation of a much broader variety of exports, the government approved the construction of deep-sea port in the city of El Hamdania with loans from China and the African Development Bank.

Once the \$3.3 billion facility is fully constructed in 2021, it will process 27 million tons of goods annually, competing directly with rival Morocco's Tanger Med Port. A road project that starts in the same city will allow Algerian importers to bring goods from the new port into landlocked countries to the south.

In March 2017 it concluded a \$42 million package with the European Union to help diversify the economy and improve the business climate. The deal covered development of renewable energy to modernisation of public finances.

The country plans to open its first maritime school in Algiers by 2020, in partnership with Belgium. The cooperation between port services group Serport and the Belgian centre for training of executives in the port and maritime fields (Apec) will offer young Algerians valuable skills training in the maritime and port fields.

### **AUTO INDUSTRY**

The country imported over 400,000 cars annually up to 2014, but in 2015 the government decided to reduce import licenses to stem car importation. Algerians spent an average of \$7.6 billion annually to import cars up to 2014, but with the new guidelines in place, the country only spent about \$1 billion in 2015 when it imported 83,000 cars, Arab News quoted Algeria's Ministry of Commerce.

It is seeking to reduce expenditure on imports by producing more cars locally. It can boast some successes in this policy with the opening of a car plant by Renault in 2014 aiming to produce 75,000 cars a year. Renault Trucks announced a new 24,000 square meter plant in January 2017 to begin production later in the year.

### ALGERIA COUNTRY PROFILE



Renault was joined by Volkswagen in October 2016 when the German car maker opened a plant in produce its Golf, Skoda and other VW models in the country. Within the context of a growing population and expanding economy, economic experts estimate that the country needs 600,000 cars to meet domestic market demand as well as 100.000 industrial vehicles.

### **AGRICULTURE**

The country is heavily dependent on imported foodstuffs, for example, it is the second largest importer of powdered milk in the world after China. It is now seeking to reduce dependency on food imports by producing more at home. Towards this end it is working to develop and improve the efficiency of its farming sector as part of efforts to diversify the economy away from oil and gas in the wake of lower oil prices. It has approved a new investment law offering incentives to foreign and local private firms willing to invest in the non-oil sector.

In February 2017, Algeria invited bids from foreign firms to invest in its farming sector, Reuters reported. "The goal is to set up joint ventures to manage and operate farms, but land will remain state property," a source said. Winning bidders will hold a minority stake in farms, in line with a law that limits to 49% foreign stake in investment projects. The pilot farms on offer are located in eastern, western, central and southern regions of the country.

Algeria signed a deal with a US group in January 2017 to set up agricultural projects worth \$300

million, the country's Ministry of Agriculture reported. Under the agreement, privately-owned Algerian dairy company Tifralait and American International Agriculture Group (AIAG) will set up a joint venture to develop projects over an area of 25,000 hectares covering cereals, potato, fertilizers, dairy and cattle feed. Tifralait will hold a 51% stake in the joint venture, with AIAG owning the remaining 49%.

The farming projects, planned for the southern province of Adrar, are aimed at producing 22,000 tonnes of cereal, 105,000 tonnes of cattle feed, 190 million litres of milk and 20,000 tonnes of red meat per year.

### **HOTELS AND TOURISM**

The first Hyatt-branded hotel is set to open in Algeria next year following an agreement between Hyatt and Société d'Investissement Hôtelière EPE SPA. The move announced in March 2017 will see a Hyatt Regency hotel opening for business at Houari Boumediene Airport, Algiers, in late 2018. The Hyatt Regency Algiers Airport forms part of a wider airport expansion. The 326-room hotel will be situated directly opposite the airport's new terminal and is to be the only terminal-linked hotel. The development reflects growing demand for services from business and leisure travellers visiting the city of Algiers.

### **Useful Contacts**

British Embassy 3 Chemin Capitaine Hocine Slimane (ex Chemin des Glycines) Hydra

Algiers

Email: trade.algeria@fco.gov.uk
Tel enquiries: + 213 (0) 770 085 000
Website: www.gov.uk/government/world/
organisations/british-embassy-algiers

Embassy of the People's Democratic Republic of Algeria

1-3 Riding House Street

London W1W 7DR

Tel: 020 7299 7077 Fax: 020 7299 7076

Email: info@algerianembassy.org.uk Website: www.algerianembassy.org.uk

**Algerian Chamber of Commerce and Industry** 

Palais Consulaire 6 bd Amilcar Cabral Place des Martyrs BP 100

16003 Algiers

Tel: +213 21 96 42 32 Fax: +213 21 96 42 32 Email: infos@caci.dz

Website: www.caci.dz

Algerian-British Business Council (ABBC)

180 Piccadilly London W1J 9HF

Email: info@meconsult.co.uk Tel: +44 (0) 20 7591 4816 Fax: +44 (0) 20 7591 4810 Email: info@meconsult.co.uk Website: http://abbc.org.uk

Algerian Ministry of Industry and Investment Promotion

(Ministère de l'Industrie et de la Promotion des Investissements)

http://www.mipi.dz/

Algerian Agency for the Promotion of Foreign

Agence Algérienne de Promotion du Commerce Extérieur (ALGEX) www.algex.dz/

### AGRICULTURE, FISHERIES, FOOD & DRINK

### **Agro Consulting International**

194, Rue Boujemâa Khellil Oued

Roumane El Achour Algiers 16403

Tel: +213 23 31 69 43

Fax: +213 23 31 69 49

Email: info@aci-algerie.com

Website: www.aci-algerie.com

Agriculture Industry

### **Amor Benamor**

BP 63

Zone industrielle

El Fedioudi

Wilaya de Guelma

Tel: +213 37 13 62 42

Fax: +213 37 13 65 65

Fmail: contact@amorhenamor.com

Website: www.amorbenamor.net

Food industry

### Asmidal

02, Rue Hamza Mohamed Sidi Brahim

BP 326

23000 Annaha

Tel: +213 38 43 53 53

+213 38 43 45 20

Fax: +213 38 43 39 39

Email: info@asmidal-dz.com

Website: www.asmidal-dz.com

Agriculture

### **Biodattes Algerie**

152 Lotissement 407

Cite Khmisti

Bir El Djir

Oran City

Tel: +213 40 22 27 00 /+33.144104212

Email: contact@biodattes.com

Website: www.biodattes.com Production and export of dates from certified organic farms

### **CEVITAL**

llot D, N° 6 ZHUN Garidi II

Kouba 16005

Algiers

Tel: +213 23 56 38 02 09/10

Fax: +213 23 56 38 31

Email: contact@cevital.com

Website: www.cevital.com

Food processing and agro-industry

### IBRAHIM & FILS "IFRI" Sarl

Ighzer Amokrane

BEJAIA

Tel: +213 034 35 10 17 / +213 034 35 12 66

Fax: +213 034 35 12 32

Email: sce.export@ifri-dz.com

Website: www.ifri-dz.com

Fruity mineral water, carbonated mineral water, natural

mineral water, Soda

### LABOREF Sarl

Rue A N° 12 A Zone d'Activité Les Dunes

16002 Cheraga

Algiers

Tel: +213 23 226 301/302/303/304/305/306

Fax: +213 23 226 300 & +213 23 226 299

Email: info@laboref-dz.com Website: www.laboref-dz.com

Beverages, pastries, confectionery and savoury products

### **BANKING, FINANCE & LEGAL**

### Al Salama Bank Algeria

233, Rue Ahmed Ouaked

Dely Ibrahim

Algiers 16320

Tel: +213 23 30 45 87 Fax: +213 23 30 45 93

Email: contact@alsalamalgeria.com

Website: www.alsalamalgeria.com

Financial services and investment

### **Arab Leasing Corporation**

Siège Social & Agence Dely Ibrahim 161

Cité Bois des Cars III

Dély-Ibrahim 16320 Algiers

Tel: +213 23 31 86 22 / 555 61 43 99

Fax: +213 23 31 86 19

Email: contact@arableasing-dz.com

Website: www.arableasing-dz.com

Funding for construction, freight, medical and transport

### Bank of Algeria

Immeuble Joly

38, Rue Franklin Roosevelt

Algiers 16000

Tel: +213 021 23 00 23/53

Fax: +213 21 230 371

Email: ba@bank-of-algeria.dz

Website: www.bank-of-algeria.dz Central Bank of Algeria

### Banque de l'Agriculture et du Developpement Rural (BADR)

Immeuble Rural

17, Bd Colonel Amirouche

**BP 484** 

Algiers

Tel: +213 21 634 922

Fax: +213 21 642 670

Email: contact@badr-bank.net

Website: www.badr-bank.dz Development banking

### Banque de Developpement Local (BDL)

5. Rue Gaci Amar

Staoueli

Algiers

Tel: +213 21 99 48 00

Fax: +213 21 393 757

Fmail: clientele@hdl.dz

Website: www.bdl.dz Mortgages and other services

### Banque Exterieure d'Algerie

8, Boulevard Ernesto Che Guevara

Algiers

Tel: +213 021 43 93 77 à 021 43 93 80 /021 43 91 56

Fax: +213 021 43 96 53 Email: dg@bna.dz

Website: www.bna.dz Banking services for companies and individuals

### Banque Nationale d'Algerie (BNA)

08, Bd Ernesto Che Guevara

Algiers

Tel: +213 021 43 97 19 / (021) 43 95 40 / (021) 43 99 98

Fax: +213 021 43 94 94 Email: sec.dg@bna.dz Website: www.bna.dz

Banking services for companies and individuals

## TITANIUM CAPITAL PTE LTD

### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building

14 Leadenhall St.

London FC3

Phone: +44 (0) 207 084 6980

Mobile:+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

### **British Arab Commercial Bank (BACB)**

Tour Algeria Business Centre

12 Eme Etage, Pins Maritimes

El Mohammadia

16212 Algiers

Tel: +213 21 89 14 34

Fax: +213 21 89 14 36

Email: amine.alim@bacb-dz.com

Website: www.bacb.co.uk

Trade finance, lending, treasury and banking services

### Caisse Nationale de Mutualité Agricole

24, boulevard Victor Hugo

16100 Algiers

Tel: +213 021 74 35 31/021 74 33 28 Fax: +213 021 74 50 21

Email: cnma@cnma.dz

Website: www.cnma.dz Risk insurance for agricultural sector

### El Djazair Istithmar

45, Avenue des frères

Abdesslami Kouha

Algiers, 4ème étage

Tel: +213 21 28 79 79

Fax: +213 21 28 79 79

Email: dg@eldjazair-istithmar.dz

Website: www.eldjazair-istithmar.dz Investment banking and fund management

Gulf Bank Algeria (AGB) 221, Bois des Cars 2

Dely Brahim

Algiers Tel: +213 21 91 00 31/021 91 07 95

Fax: +213 21 91 74 03/021 91 74 13

Website: www.agb.dz Investment and banking services

**Tell Markets SPA** 3 Chemin les Crêtes, Hydra

Algiers 16035

Tel: +213 21 60 02 63 Fax: +213 21 60 02 91

Email: info@tell.group Website: www.tell.group

Intermediary in Bourse operations

### **CHEMICALS, MINING & METALS**

### ALGAL+

Zone Industrielle

M'sila BP 702

Tel: +213 35 55 18 55
Fax: +213 5 55 18 88
Email: info@algalplus.com
Website: www.algalplus.com
Aluminium extrusions

### **ENOR**

Résidence Châabani

Bt 8B Entrée C1 Val d'Hydra

Algiers

Tel: +213 0770 52 73 50 Website: www.enor.dz

Mining

### **CLOTHING & TEXTILES**

### ALCOVEL

Zone Industrielle

BP 63

AKBOU - (W) BEJAIA

Tel: +213 34 34 73 19/69/70 Fax: +213 34 34 73 18/28

Email: alcovel@entreprises-dz.com

Website: www.alcovel.com

Fabrics, Canvas, and Velvet Production

### **ENAP Peintures**

BP N° 78 RN ° 05 Lakhdaria

Wilaya Bouira 10002

Tel: +213 26 90 11 44

Fax: +213 26 90 10 93

Email: peintures@enapdz.dz

Website: www.enapdz.dz

Paint Retail

### **TAPIDOR Sarl**

Unité El Kerma

Zone industrielle

Lot n°101

31100 Oran Tel: + 213 41 65 90 00/01/09

Fax: +213 41 65 90 10

Email: export@tapidor.com

Website: www.tapidor.net

Carpets, upholstery fabrics

# CONSTRUCTION, ENGINEERING & REAL ESTATE

### **BATICOMPOS**

BP 75 Béni-Mançour

06261 Béjaïa

Tel: +213 (0) 34315173/74/76/77

Fax: +213 (0) 34315169

Email: contact@baticompos.dz

Website: www.baticompos.com.dz

Manufacture of sandwich panels, false ceilings, veined metal sheets and shaped pieces

### Clasvit

Z.I. Oud Smar

BP 59

16059 Algiers

Tel/Fax: + 213 21 51 62 94 Website: www.clasvit.com Schoolroom and office supplies

### COSIDER GROUPE

Site SIDER -7. chemin du Paradou

Hydra 16000

Algiers

Tel: +213 023 53 42 56

Fax: +213 (023) 53 42 57

Email: groupe@cosider-groupe.dz Website: www.cosider-groupe.dz

Construction, Civil engineering

### **Enterprise Metro D'Alger**

170 B Rue Hassiba

Ben Bouali Hamma

Algiers

Tel: +213 023 51 20 06/08

Fax: +213 023 51 20 40/14

Website: www.metroalger-dz.com

Infrastructure

### **ETRHB Haddad Groupe**

Zone d'Activité

Dar El Béîda

Algiers

Tel: +213 23 83 31 62 / +213 23 83 33 93

FAX: +213 23 83 31 70

Website: www.etrhb.com

Civil engineering

### Sierra Cevital

Lotissement Mohamed Saidoun n°161

(au dessus du showroom Samsung)

Hai El Badr - Kouba

Algiers

Tel: + +213 21 28 00 40

Email: contact@sierracevital.com

Website: www.sierracevital.com

Joint venture established between the Cevital Group and Sonae Sierra that specialises in the development and management of

shopping centres

# ELECTRONICS, ELECTRICAL, IT & TELECOMMUNICATIONS

### CATEL

Zone Industrielle Oued Smar BP n°09

El Harrach

Algiers

Tel: +213 35 87 61 61

Fax: +213 35 87 63 63

Email: contact@catel-dz.com Website: www.catel-dz.com

Production and marketing of copper and optical fibre for telecom-

munications wires and cables

### CONDOR ELECTRONICS

Zone des activités

Route de M'sila BORDJ BOU ARRERIDJ

Tel: +213 35 67 68 30

Fax: +213 35 67 68 48

Email: info@condor.dz

Website: www.condor.dz

Digital satellite receivers, IT, Mobile services

### **EDIEL**

Rte El Achour B

P N° 03

Algiers

Tel: +213 21300435 / +213 21300270

Fax: +213 21300130 / +213 21300269

Website: www.ediel.net

Electrical Equipment

### Dimension Data

Algeria Business Centre

2nd Floor

Pins Maritimes

Mohammadi

Algiers

Tel: + +213 21 891279

Website: www.dimensiondata.com

ICT

### **HB TECHONOLOGIES**

BP 47

Zone industrielle de Rouiba

Algiers

Tel: +213 (0) 23 85 05 21  $\angle$  22

Fax: +213 (0) 23 85 05 30 / 31 Email: info@hb-technololgies.dz

Website: www.hb-technologies.com.dz

Cyber security

### **IRIS SAT**

Zone d'activité Tranche N°4 Lot N°9 (SETIF)

Tel: +213 98 241 04 10

Email: contact@iris.dz

Website: www.iris.dz

Home appliances and electronics

### **MOBILIS**

Quartier des Affaires

Bab Ezzouar

Algiers

Tel: +213 23 92 13 13

Fax: +213 23 92 12 80

Website: www.mobilis.dz
Telecommunications

# HEALTHCARE, PHARMACEUTICALS & MEDICAL

### D: 1 0D4

Biopharm SPA
Zone industrielle Oued Smar

Lot N°62. Voie n°36

Algiers 16000

Tel: +213 021 50 63 10/59 10/51 99

Fax: +213 021 50 63 10/59 10/51

Website: www.biopharmdz.com

Medical and pharmaceuticals

### COMET MEDICAL

Zone Industrielle LES ZOUINES

BABA ALI

Algiers Tel: +213 23570139 / +213 23570176 / 77

Fax: +213 23570137

Website: www.cometmed.com

Medical products

### FADERCO

Z.I. Les Eucalyptus

Lot No. 22, Route de Larbaa 16057

Algiers

Tel: +213 21 501 484/476

Fax: +213 21 501 484/467

Email: contact@faderco.dz Website: www.faderco.dz

Personal care cosmetics industry

### Industries Médico-Chirurgicales (IMC)

Z I, Voie A - Rouiba Department export

Algiers

Tel: +213 23 85 01 44/54 Fax: +213 23 85 01 45 Email: export@imc-dz.com Website: www.imc-dz.com Medico-chirurgical Industry

### **MERINAL Laboratoires**

Voie V30. ZI Oued S'ma

Algiers

Tel: +213 23 92 04 28/30/31/32/33/34

Fax: +213 23 92 02 20 Email: informations@merinal.com Website: www.merinal.com

Pharmaceuticals

### LEISURE, TOURISM & HOSPITALITY

### **AIR ALGERIE**

1 Place Maurice

Audin Algiers

Tel: +213 21 63 36 46 Fax: +213 23 50 41 25 Website: www.airalgerie.dz

Airline

### **AIGLE AZUR**

1, Place du Pérou

Immeuble Maurétania

Alger-Centre

16000 Algiers Tel: +213 021 74 93 00

Fax: +213 021 74 91 27 Website: www.aigle-azur.com

Airline

### EGT EST

31/33 AVENUE ABANE RAMDANE

Constantine 25

Tel: +213 31 91 27 21

Fax: +213 31 91 28 66

Email: contact@egtest-dz.com

Website: www.egtest-dz.com

Specialized in hotel and spa services

# ESHRA (Ecole Supérieure d'Hôtellerie et de Restauration d'Alger)

Route Nationale N°11

16202 Ain Benian

Algiers

Tel: +213 23 39 75 00/08 Fax: +213 23 39 75 09 Email: info@eshra.dz Website: www.eshra.dz

School hotel and catering

### **HYDRA HOTEL**

Bd Benyoucef Benkhedda

BP.16 Bis

Algiers 16000

Tel: +213 21 54 89 42/43 Fax: +213 21 54 87 02 Email: contact@hotelhydra.dz Website: www.hotelhydra.dz

Hotel

### ONAT (Office National Algérien du Tourisme)

126 Bis A, Rue Didouche Mourad

Algiers

Tel: 213 21 64 69 85 / (0) 21 64 09 00

Fax: 213 21 64 62 14 Email: contact@onat.dz Website: www.onat.dz National Tourism Office

### OIL & GAS

### ALNAFT

(l'Agence Nationale pour la Valorisation des Ressources en

Hydrocarbures)

Siège du Ministère de l'Energie)

Tour B Val d'Hydra

16035 Algiers

Tel: +213 21 488 418

Fax: +213 488 425 / +213 21 488 392

Email: contact.alnaft@energy.gov.dz

Website: www.alnaft.gov.dz

National agency for hydrocarbons resources

### **ENGTP**

Entreprise Nationale des Grands Travaux Pétroliers

Z I Réghaia BP 09

Algiers

Tel: +213 23 96 51 00/05

Fax: +213 23 96 50 32 Email: info@engtp.com

Website: www.engtp.com

Oil infrastructure works

### **Gulf Keystone Petroleum**

122 Lotissement Aissat Idir

Chéraga

Algiers Tel/Fax: +213 23 30 10 72

Website: www.gulfkeystone.com

Oil operator and producer

### NAFTAL

Route des dunes Chéraga

BP 73

Algiers

Tel: +213 21 38 13 13

Fax: +213 21 38 19 19

Email: webmaster@naftal.dz

Website: www.naftal.dz

 $\label{thm:local_potential} \mbox{Hydrocarbons, liquefied petroleum gas and lubricants}$ 

### Sonatrach

12, Rue Franklin Roosevelt

Algiers

Tel / Fax +213 48 34 96

Email: groupe.presse@sonatrach.dz

Website: www.sonatrach.dz

National energy corporation

### SONELGAZ

02 Boulevard Krim Belkacem Algiers

Tel: +213 21 72 31 00

Fax: +213 21 72 26 90

Email: communication@sonelgaz.dz

Website: www.sonelgaz.dz/

Gas production, transport and distribution of electricity as well as the transport and distribution of gas by pipelines

### SDC

(Société de Distribution de l'Electricité et du Gaz du Centre)

Boulevard Mohamed Boudiaf

Rlida

Tel: +213 25 41 60 35/42 Fax: +213 25 31 40 34 Website: www.sdc.dz

Gas and electrical distribution

### **SERVICE INDUSTRIES**

### **Batimatec Expo**

107 rue des Jeunes Aveugles

Drarai

Alger 16050

Tel: +213 23 266011 213 20 34 77 03/04

Fax: +213 23 266101

Email: batimatec.expo@gmail.com

Website: www.batimatecexpo.com

Business events organiser

### **CASH ASSURANCES**

135 Boulevard des Martyrs

Algiers

Tel: +213 21 274 716 / 021 274 717 Fax: +213 21 274 719 / 021 274 720

Fax: +213 21 2/4 /19 / U21 2/4 /2

Email: sdg@cash-assurances.dz Website: www.cash-assurances.dz

Insuranc

### **CM CONSULTING**

01 Ouartier des Amandiers

16280 Ben Aknoun

Algiers

Tel: + 213 (0) 23 38 13 92

Fax: + 213 (0) 23 38 13 93

Email: cmc@cmconsulting-dz.com

Website: www.cmconsulting-dz.com

Consultancy services

### Deloitte

Tour Algeria Business Center Pins Maritimes

Mhammadia

16130 Algiers

Contact

Arnaud de Rincquesen

Managing Partner

Tel: + 213 21 89 12 50

Email: aderincquesen@deloitte.fr Website: www.deloitte.com/dz

Audit, tax, consulting, enterprise risk and financial advisory

DYPIX Résidence Badi

Rn24 Boumerdes

Algiers

Tel: +213 (0)24 79 40 79

Fax: +213 (0)24 79 40 78 Website: www.dvnix.com

Advertising, Digital Marketing

### MA7ARS

Rue Hamdani Lahcene, N 23

Coopérative Mohamed Boudiaf Hydra-Algiers

Tel: +213 21 43 54 13/15/19 Fax: +213 21 21 43 54 10

Website: www.mazars.dz Audit, Consulting, Accountancy

### MED&COM Régie Digital

14 Rue des Oliviers

Les crêtes

Hydra Algiers

Tel: + 213 (0) 21 48 03 21 Fax: + 213 (0) 21 48 03 21 Email: hello@medncom.com

Website: www.medncom.com

Advertising

### STRATEGIKA Consulting

09 Rue Molière

Beauséjour

Annaba, 23000

Tel/Fax: +213 (0) 38 45 10 18

Email: contact@strategika-consulting.com

Website: www.strategika-consulting.com

Consulting

### **TBWA DJAZ**

Villa n2, Lot Ben Haddadi, Dar Diaf Cheraga

PO Box 77A Beni-Messous

16243 Algiers

Tel: +213 21 36 03 41
Fax: +213 983 50 19 10
Email: contact@tbwadjaz.com
Website: www.tbwadjaz.com

Advertising, public relation, events, direct marketing

### WANA CONSULTING

Cité Djenane Villa n°3 Les Grands Vents

Les Granus ven

Dely Brahim

Algiers

Tel: +213 (0)23 31 25 63 Fax: +213 (0)23 31 25 50

Email: contact@wanaconsulting.com

Website: www.wanaconsulting.com

Consulting, high value added IT solutions

# TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

### **Afrique Engins SARL**

Cooperative Kamiche

No 67 Local B N2

Kouba

Tel: +213 5550 50185

Fax: +213 2370 8921

Email: mohamed\_jcb@hotmail.fr

Contact

Mr Mohamed Haireche, Managing Director

Industrial Machinery, Equipment and Materials

### **Hyproc Shipping Company**

Zhun USTO

BP 7200 Es-Seddikia

Oran 31000

Tel: +213 41 42 62 62 Fax: +213 41 42 32 75 Email: hyproc@hyproc.dz Website: www.hyproc.dz

Shipping of hydrocarbons and chemicals

### **RED-MED GROUP**

3, chemin Mohamed Drareni

Hydra 16035 Algiers Tel: +213 23 472 558 Fax: +213 23 472 546

Email: contact-presse@redmed-group.com

Website: www.redmed-group.com

Logistics aerial work, on-site medical assistance, heavy

transport services

### SAMISEC

Cite Mohammadia BT 25 A

No. 547/548

El Mohammadia Algiers 16000 Tel: +213 21 829 855

Fax: +213 21 829 854 Email: info@samisec.com Website: www.samisec.com

Power-generators and material handling equipment

### **SGS Qualitest Algerie SPA**

Coopérative El BADR

Villa n°4

Boulevard du 11 Décembre 1960 Tel: +213 21 94 53 20 & 94 53 24

Fax: +213 21 94 53 26

Website: www.sgs-algeria.com



# Fact File

NAME: Kingdom of Bahrain

CAPITAL: Manama

AREA: 711.85km2

POPULATION: 1,415,484 (May 2017)

**CURRENCY**: Bahraini Dinar (BD)

GDP GROWTH: : 2.9% (2017 EST)

**DIALLING CODE: 973** 

MAIN INDUSTRIES: petroleum processing and refining, aluminium smelting, iron pelletisation, fertilisers, Islamic finance and offshore banking, insurance, ship repairing and tourism

EXPORTS: Oil and petroleum products, aluminium and textiles

IMPORTS: Crude oil, machinery and chemicals

ahrain's growth and prosperity have been largely achieved as a result of its adoption of a transparent regulatory system and ease of doing business, helping it to attract swathes of foreign investors. Economic reforms – hailed as the most ambitious in the Gulf – have succeeded in delivering higher standards of living, reducing dependence on oil, and laying the foundations for the Kingdom's sustainable development plan. As a result, the country can today boast a fast-growing financial sector and an increasingly diversified economy.

Bahrain is pursuing ambitious plans to develop the non-oil sector, which according to the IMF accounts for 76% of total GDP. In 2016, the country secured a total of \$280 million of foreign inward investment from 40 new companies. Attracting foreign investment is seen as key to the successful implementation of Economic Vision 2030's long-term plan for improving the competitiveness of the economy, creating skilled jobs for Bahraini nationals and enhancing living standards. Bahrain is committed to building on its existing advantages, aiming to create the Middle East's most attractive hub for business.

The country is determined to maintain the region's most liberal business environment, with zero taxation for private companies, few indirect taxes for private enterprises and individuals, and free repatriation of capital. Bahrain is also the only country in the region offering 100% foreign ownership of business assets and real estate in most sectors. Bahrain boasts a fully liberalised telecommunications sector and generally it is seen to be one of the most open economies in the world.

Bahrain's strategic location makes it an attractive Gulf gateway hub to access key international markets. With its highly developed communications, infrastructure and transport facilities, Bahrain is home to numerous multinational firms with business in the Gulf and internationally.

### **MARKET ATTRACTIONS**

Companies and investors are attracted by the Kingdom's many advantages, such as:

- •The Khalifa Bin Salman Port is the most efficient port in the region with less than three hours container clearance time on average and less than one hour truck turn-around time.
- A liberalised regulatory environment with international companies able to setup wholly owned regional distribution centres.
- •Bahrain offers the most efficient entry point to the Eastern Province of Saudi Arabia through the King Fahad Causeway.
- •Shortest travel time between key logistics processing zones (International Airport, Seaport, BIIP and BLZ).
- •The availability of highly skilled human capital.

### ICT

Bahrain offers technology companies several

advantages: easy access to the high-growth GCC and Middle East markets; excellent modern infrastructure, including air, road and telecoms; a deregulated telecoms market with fibre optic cable links to the rest of the Gulf and fast internet speeds; a competitive cost environment for business operations and an attractive place to take up residence; a competitive taxation system; and robust intellectual property laws protecting IP products. The market enjoys Free Trade Agreements throughout the GCC, and with leading countries around the world, which help facilitate technology exchange. Many leading corporations have based their regional headquarters in the Kingdom.

### MANUFACTURING SECTOR

Bahrain's central location reduces freight costs considerably while its excellent road, sea and air links to regional markets are an important attraction: it is one hour's drive from Saudi Arabia and its Riyadh business hub only four hours away. National carrier, Gulf Air, has the largest regional network connecting to over 50 destinations worldwide. It is also home to one of the Gulf's largest trans-shipment hubs.

Membership of the GCC common market guarantees duty-free trade. In addition, Bahrain has bilateral



trade and economic agreements with over 60 countries, including China, France, India and Singapore, as well as a Free Trade Agreement with the United States and a Double Taxation Agreement with the UK. There is no shortage of skilled labour in the market. The supply of specialist, skilled and semi-skilled workers is plentiful and labour costs are competitive as are the costs of industrial land and energy supply.

### **TOURISM**

Bahrain's tourism industry is growing rapidly and is expected to reach \$1 billion by 2020, according to figures released ahead of the Arabian Travel Market 2017, held 24-27 April in Dubai. In April 2016, Bahrain unveiled a new tourism brand with the marketing slogan, "Ours. Yours. Bahrain".

Bahrain witnessed an 8.4% increase in inbound traffic in the third quarter of 2016 and a peak of 1.4 million arrivals during August that year. The kingdom expects to welcome 15.8 million annual visitors by 2018. This

will represent an increase of 36.2% on current figures and will place the country's tourism industry on track to reach its \$1bn 2020 target.

Leisure tourism is expected to drive growth in Bahrain, rising to BD1.2bn in 2026 while business arrivals will generate BD219.3m per annum in the same period. As activity continues to increase, GDP contributions from tourism will also rise, from the 10.6% witnessed in 2015 to a predicted 13% towards GDP in 2026. Tourism investment is expected to reach BD217.9m in 2026, which will be 8.6% of the national total. The \$1.1bn expansion of Bahrain International Airport is expected to double capacity from 7 million to 14 million passengers per year by 2020. Alongside the airport's expansion, national carrier, Gulf Air, plans to expand its aircraft fleet with an order valued at \$7.6bn for 16 Boeing 787-9 Dreamliner, 17 Airbus A321neo and 12 Airbus A320neo aircraft.

Meanwhile, the hotel and restaurant sector is witnessing robust growth which is indicated by plans

by several top international hotel chains to establish 15 new five and four-star hotels and beachfront resorts, at a total investment value of more than \$10bn over the five years from 2017. These investments are expected to increase hotel capacity by around 4,000 hotel rooms by 2020 and fill gaps in the market, especially in the mid-market and luxury sectors.

According to EDB Bahrain, the top hotel brands planning to open up in the market include The One&Only Resort, Wyndham Grand Hotel, Fairmont, Vida Hotel & Resort, The Address Hotel & Resort, Ibis Hotel and Pullman Hotel. The new hotels will add to an existing portfolio of over 190 hotels and resorts, including 18 five star hotels, 48 four-star hotels, 35 three star hotels, 81 serviced apartments and 11 resorts.

Expansion of cruise-ship visitors is one target for the growth of tourism in the Kingdom, Bahrain having received over 90,000 cruise passengers during the 2016-2017 Gulf cruise season.





Bahrain's financial sector includes over 400 financial institutions which contribute just over 17% towards the country's \$31.1bn GDP. The sector is well-developed and diversified, consisting of a wide range of conventional and Islamic financial institutions and markets, including retail and wholesale banks, specialised banks, insurance companies, finance companies, investment advisors, money changers, insurance brokers, securities brokers and mutual funds.

There is a single regulatory authority, the Central Bank of Bahrain (CBB), for all banking and financial services. The CBB consults thoroughly with all practitioners in the field to ensure that proposed regulations make practical sense and that they also apply to domestic laws and regulations.

One important development is the Bahrain Investment Market (BIM), launched in March 2017 by the Bahrain Bourse, as an equity market for growing business ventures in Bahrain and the wider MENA. BIM is specifically designed for companies who are looking to raise capital to fund their future growth, such as entrepreneurial ventures and mature family businesses. Among its numerous benefits and features are easier admission and financial disclosure rules, access to global investors, guidance services through specialised professional advisory firms, and a dedicated Tamkeen support programme.

According to the Index of Economic Freedom 2016, a report published by The Wall Street Journal and The Heritage Foundation which evaluates countries in four broad policy areas that affect economic freedom, Bahrain ranks 18th globally and is the only country from the MENA region to feature in the Top 20. The report noted the ability of foreign and domestic investors to have access to modern financial services, the presence of a streamlined regulatory framework, allowance for 100% foreign ownership, as well as other factors.

### **UK-BAHRAIN COOPERATION**

The UK and Bahrain are strategic allies and close trade partners. The two friendly countries cooperate across a number of fields. There are opportunities in the market for UK companies and investors as Bahrain develops its infrastructure, including strategic transport projects, skills and enterprise development. In addition, opportunities are growing within other sectors including ICT, financial and professional services, education, oil and gas, environment and renewable energy. Bahrain has been learning from the customs security experiences in the UK and joint training programmes have been established. The University of Bahrain signed memorandums of understanding with two UK universities to co-operate on research into desalination and water reuse technologies. This deal with Oxford and Aston universities was signed in May 2017 and followed on from efforts to develop connections on issues of energy, water and food.



### **Useful Contacts**

**British Embassy** 

21 Government Avenue

Manama 306

PO Box 114 Manama

Tel: + 973 17 574 100

Email: Bahrain Consular Enquiries @fco.gov.uk

Bahrain Embassy in London

30 Belgrave Square

London

SW1X 8QB

Tel: +44 207 201 9170

Fax: +44 207 201 9183

Email: information@bahrainembassy.co.uk Website: www.bahrainembassy.co.uk/

**Bahrain Chamber of Commerce & Industry** 

PO Box 248

Tel: +973 17 380 000

Fax: +973 17 380 123

Email: bcci@bcci.bh

www.bcci.bh

**Bahrain British Business Forum** 

PO Box 10051

Manama

Tel: +973 17 813 488

Fax: +973 17 813 489

Email: bbbfmemberships@batelco.com.bh

http://bbbforum.org/contact/

Bahrain Economic Development Board (EDB)

3rd Floor, Arcapita

PO Box 11299

Manama

Tel: +973 17 58 99 99

Fax: +973 17 58 99 00

Email: investorenquiries@bahrainedb.com

www.bahrainedb.com

Bahrain e-Government portal http://www.bahrain.bh

### AEROSPACE, DEFENCE, MARINE AND AUTOMOBILES

### YK Almoayyed & Sons

PO Box 143 Manama

Tel: +973 17 211 211

Fax: +973 17 211 885

Email: almoayyed@almoayyed.com.bh

Website: www.almoayyed.com

A diversified group operating in key sectors from automobiles and building materials to electronics and luxury goods

### A A Bin Hindi Group

PO Box 632

Rin Hindi Ruilding

Sheikh Salem Street

Khamis

Manama

Tel: +973 17 408 000

Fax: +973 17 400761

Email: mailbox@binhindi.com

Website: www.binhindi.com

Trading in light and heavy vehicles and construction and industrial equipment

### A J M Kooheji Group

PO Box 74

Sehla

Manama

Tel: +973 17 403 304 Fax: +973 17 403 800

Website: www.koohejigroup.com

Group units include tyres, interiors and furniture, commercial shelving, electronics, marine auto engines, air conditioning and

### Abdulla Yousif Fakhro & Sons BSC(c)

PO Box 39

Manama

Fakhro Tower

Building 470, Executive Floor 30

Road 1010. Block 410

Sanabis

Tel: +973 17 220 000 Fax: +973 17 225 000

Email: ayfc@fakhro.com

Website: www.fakhro.com

Focused mainly on trading in automotive and industrial products, Abdulla Yousif Fakhro & Sons has represented several international brands for several decades

### Bin Hindi Group

Building 264

Sheikh Salman Highway

Salhiya 356 PO Box 632

Manama

Tel: +973 17 408 000 Fax: +973 17 400 761

Email: mailbox@binhindi.com

Website: www.hinhindi.com

Car sales and auto spares

### AGRICULTURE, FISHERIES, **FOOD & DRINK**

### Almeer Group

Head Office

PO Box 512

Building 1222 Road 1535

Muharraq 215

Tel: +973 17 346 000

Fax: +973 17 343 757

Email: almeer@almeer.com.bh Website: www.almeergroup.com

Group of companies that includes supermarkets, food import and distribution, travel, training and stationery divisions

### **Awal Dairy Company WLL**

Building 791, Road 55

Block 463

Al Hajar Village

Off Budaiya Road

PO Box 601

Manama

Tel: +973 17 598 598

Fax: +973 17 591 150

Email: business@awaldairy.com

Website: www.awaldairv.com

Production and distribution of dairy

Products, juices and ice creams

### **Delmon Poultry Company BSC**

PO Box 20535

Hamala

Tel: +973 17 608 282

Fax: +973 17 601 930

Email: info@dawajen.bh

Website: www.dawajen.bh

Chicken products; integrated hatchery, feed mill and

### Hassan and Habib Sons of Mahmood WLL (HHM Group)

PO Box 302

Manama

Tel: +973 17 729 595

Fax: +973 17 729 596

Email: info@hhm-group.com

Website: www.hhm-group.com

Food suppliers, shipping and property

### MA7A

PO Box 593

Manama

Tel: +973 17 226 616 Fax: +973 17 226 636

Email: enquiry@maza.com

Website: www.maza.com Wholesaler of food and drink products

Trafco Group BSC PO Box 20202

Manama

Tel: +973 17 729 000

Fax: +973 17 727 380

Fmail: info@trafco.com Website: www.trafco.com

Wholesaler and distributor of food and drink products

### BANKING, FINANCE AND LEGAL

### **Bank ABC**

Bank ABC Tower

**Building 152** 

Road 1703

Block 317

Diplomatic Area PO Box 5698

Manama

Tel: + 973 17 543 000

Fax: + 973 17 533 163

Email: webmaster@arabbanking.com

Website: www.bank-abc.com

Wholesale Islamic banking

### Ahli United Bank

Building 2495

Road 2832

Al Seef District 428

PO Box 2424

Manama

Tel: + 973 17 585 858

Fax: + 973 17 580 569

Email: info@ahliunited.com

Website: www.ahliunited.com

Retail banking, corporate and treasury, private banking and wealth management

### **Arab Banking Corporation**

**ABC** Tower

Diplomatic Area

PO Box 5698

Manama

Tel: +973 17 543 000 Fax: +973 17 533 163

Email:webmaster@arabbanking.com

Website: www.arabbanking.com

Commercial banking services, treasury, investment banking, securities trading, portfolio management, advisory services, mergers and acquisitions and Islamic banking

### Arab Insurance Group (ARIG)

Arig House

Building 131

Road 1702

Diplomatic Area 317

PO Box 26992

Manama

Tel: +973 17 544 444

Fax: +973 17 531 155

Email: info@arig.com.bh

Website: www.arig.com.bh Life and medical insurance products and risk management

### Awal Bank

Entrance 3, Level 1

The Manama Centre

Government Avenue

PO Box 1735 Manama

Tel: +973 17 203 333

Fax: +973 17 203 355

Email: info@awal-bank.com Website: www.awal-bank.com

Equity, corporate banking and treasury

### **Bahrain Financial Exchange**

West Tower King Faisal Highway Bahrain Financial Harbour

PO Box 1936 Manama

Tel: +973 16 511 511 Fax: +973 16 511 599 Email: info@bfx.bh Website: www.bfx.bh

International financial exchange accessible to trade cash, derivatives, structured products and Shariah-compliant financial instruments

### Bahrain Islamic Bank (BisB)

Building 722 Road 1708 Block 37 Al Salam Tower Diplomatic Area PO Box 5240 Manama

Tel: + 973 17 515 151 Fax: + 973 17 535 808

Email: contactcentregroup@bisb.com

Website: www.bisb.com Corporate and retail banking

### **BMB** Investment

BMB Centre Building 135 PO Box 797 Manama

Tel: +973 17 532 345 Fax: +973 17 530 987 Email: requests@bmb.com.bh Website: www.bmb.com.bh

Investment banking, asset management and funds distribution as well as proprietary trading and investment

### **BMI Bank**

Bahrain World Trade Centre

PO Box 350 Manama

Tel: + 973 17 508 080 Fax: + 973 17 226 641

Email: inquiry@bmibank.com.bh Website: www.bmibank.com.bh

Retail, corporate, conventional and Islamic commercial banking services

### **BNP Paribas Bahrain**

West Tower King Faisal Highway

Bahrain Financial Harbour Area

PO Box 5253 Manama

Tel: + 973 17 866 607 Fax: + 973 17 866 601

Email: souad.hindawi@bnpparibas.com

Website: www.bnpparibas.bh

Private banking, asset management and investment banking

### Citibank Bahrain

Citibank House
Building 1133
Road 2819
Area 428
Al Seef District
Manama
Tel: + 973 17 588 588
Fax: + 973 17 214 448

Website: www.citibank.com/bahrain

Consumer banking, personal accounts, investment and insurance

### EY Bahrain

14thFloor

**Bahrain Commercial Complex** 

PO Box 140 Manama

Tel: + 973 17 535 455 Fax: + 973 17 535 405 Email: manama@bh.ey.com Website: www.ey.com

Tax, auditing, advisory, managing capital and transactions

### **Fakhro Insurance Services**

Abdulla Yousif Fakhro Group Building

277 Government Avenue

Naim Area PO Box 39 Manama 303 Tel: + 973 17 240 600 Fax: + 973 17 275 679 Email: insure@fakhro.com Website: www.fakhro.com

Health, life, property, marine, personal, travel and accident

### **Global Banking Corporation**

**GBCORP** Tower

Bahrain Financial Harbour

PO Box 1486 Manama

Tel: + 973 17 200 200 Fax: + 973 17 200 300 Email: info@gbcorponline.com Website: www.gbcorponline.com

Shari'a compliant investment banking services for high net worth individuals

### **Golden Cascade Consulting WLL**

Avenue 50 Business Centre

PO Box 38765 Tel: +973 34 426 055 Email: sk@goldencascade.com Website: www.goldencascade.com

Corporate finance boutique focussed on executing transactions across M&A, joint ventures, venture capital and private equity

### **Gulf Finance House**

East Tower

Bahrain Financial Harbour

PO Box 10006 Manama

Tel: + 973 17 538 538

Fax: + 973 17 540 006

Email: info@gfhouse.com

Website: www.gfh.com

Islamic investment bank

### **Gulf Union Insurance and Reinsurance Co**

Building 331, Road 5616 Shaikh Salman Highway Manama 356 PO Box 10949

Tel: + 973 17 255 292
Fax: + 973 17 255 090
Email: info@gulfunion.com.bh
Website: www.gulfunion.com.bh

Non-life insurance services and reinsurance services

### **Investcorp Bank BSC**

Investcorp House PO Box 5340 Manama Tel: +973 17 532 000 Fax: +973 17 530 816



### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

Email: info@investcorp.com

Website: www.investcorp.com

Corporate investment, real estate and alternative investment products

### Ithmaar Bank

Seef Tower PO Box 2820 Manama

Tel: +973 17 584 000 Fax: +973 17 584 017 Email: info@ithmaarbank.com Website: www.ithmaarbank.com

Personal financing, retail and private banking

### KSI Bahrain Consultants & Public Accountants

Office 54

Building 315 (Diplomat Tower) Road PO Box 11126

Block 317 Diplomatic Area

Manama

Tel: +973 1783 1171 Fax: +973 1783 1170 Email: ahmed@ksi-me.org www.ksi.org

Contact

Mr Ahmed Alsulaiman, Managing Partner International Consultants & Public Accountants

international consultants & Lubiic Accountai

### **KPMG**

12th Floor, Fakhro Tower Bahrain Financial Harbour

PO Box 710 Manama

Tel: + 973 17 224 807 Fax: + 973 17 227 443 Email: kpmgbh@kpmg.com Website: www.kpmg.com.bh

General financial services, audit, tax, and advisory

### Merrill Lynch International – Bahrain

Global Wealth Management Bahrain Middle East Bank Building

PO Box 10399 Diplomatic Area Manama

Tel: + 973 17 530 260 Fax: + 973 17 530 245 / 530 345

Website: www.ml.com

Full range of banking, investing, asset management, financial and risk management products and services

### National Bank of Bahrain (NBB)

120 Government Road PO Box 106

Manama

Tel: + 973 17 228 800

Fax: + 973 17 228 998 / 211 307 Email:nbb@nbbonline.com

Website: www.nbbonline.com

Commercial and retail banking, capital markets, treasury and investment services

### TAIR Rank

PO Box 20485

Manama

Tel: +973 17 549 378 Fax: +973 17 533 174 Email: taib@taib.com Website: www.taib.com

Private banking, asset management, private equity, real estate, financial and securities advisory and brokerage services

### **UBS Bahrain**

Bahrain World Trade Centre

West Tower 1B 28th Floor PO Box 5560 Manama

Tel: +973 17 517 777 Fax: +973 17 535 032

Website: www.ubs.com/bahrain

Financial services to private, corporate and institutional clients; local branch of Swiss firm

### United Gulf Bank (UGB)

United Gulf Bank Tower Government Avenue

Diplomatic Area

PO Box 5964

Manama

Tel: +973 17 533 233 Fax: +973 17 533 137 Email: info@ugbbah.com Website: www.ugbbh.com

Asset and fund management, investment banking, private equity and corporate finance

### CHEMICALS, MINING, METALS

### Aluminium Bahrain BSC (ALBA)

King Hamad Highway

PO Box 570

Manama

Tel: +973 17 830 000 Fax: +973 17 830 083 Email: alba@alba.com.bh Website: www.albasmelter.com

Manufacturing and distribution of aluminium products, standard ingots and rolling slabs

### **Bahrain Aluminium Extrusion Company BSCC**

PO Box 1053

Manama

Tel: +973 17 730 073 Fax: +973 17 736 517

Email: blxsales@balexco.com.bh Website: www.balexco.com.bh

Aluminium extrusion providing home and industry solutions

### Bahrain Petroleum Company BSC (BAPCO)

PO Box 25555

Awali

Tel: +973 17 704 040 Fax: +973 17 704 070 Email: info@bapco.net

Website: www.bapco.net

Exploration, refining and storage

### **National Chemical Industries Corporation BCS** (NACIC)

PO Box 10249

Manama

Tel: +973 17 735 757

Fax: +973 17 731 076

Fmail: nacic1@hatelco.com.bh

Website: www.nacicbahrain.com

Manufacturing sodium sulphate and white crystalline powder

### United Paper Industries BSC (c)

PO Box 2004

Manama

Tel: +973 17 732 626 Fax: +973 17 735 995

Email: brnpack@batelco.com.bh Website: www.bahrainpack.com

Cartons, boxes and corrugated sheets

### CONSTRUCTION AND REAL ESTATE

### A M Yateem Brothers

Tijara Avenue

PO Box 60

Manama

Tel: +973 17 215 615

Fax: +973 17 212 969

Email: vateem@batelco.com.bh

Website: www.yateemcentre.com Real estate, sale of computers, gasoline

and lubricants and supply of air conditioning equipment

### H Aldarazi & Sons Co WLL

PO Box 697

Manama

Tel: +973 17 564 664 Fax: +973 17 564 644

Email: admin@ahalderazi.com

Website: http://ahalderazi.com

Construction of housing and multi-storey buildings

### Al Alawi Factories

**Building Number 2569** 

Al Istiqlal Highway

Nuwaidrat Area

PO Box 704

Manama

Tel: +973 17 700 008

Fax: +973 17 785 533

Email: alalawib@batelco.com.bh

Website: www.al-alawi.com

Manufacturing of brakes; distribution of concrete and construction materials

### Hasan Mansouri Group

Building 302

Street 4306

Mina Salman Industrial Area

PO Box 5185

Manama

Tel: +973 17 728 144 Fax: +973 17 729 976

Fmail: mansouri@hatelco.com.hh

Website: www.hasanmansouri.com

Manufacture and distribution of prefabricated steel buildings,

coatings, timber frames and pipe racks

### Abdali Essa Al Nooh and Sons Co WLL

Sheikh Hamad Avenue

PO Box 320

Manama

Tel: +973 17 253 994

Fax: +973 17 274 685

Email: aealnooh@batelco.com.bh Website: www.al-nooh.com

Building supplies and services

### Ahmed Mansoor Al A'ali Group

PO Box 778

Manama

Tel: +973 17 265 555 Fax: +973 17 262 323

Email: amagroup@al-aali.com

Website: www.al-aali.com Manufacturers building materials and supply of construction

equipment

### Airmech WLL

PO Box 20137

Manama

Tel: +973 17 768 200

Fax: +973 17 911 201

Email: airmech.bahrain@airmech.net

Website: www.airmech.net

Construction and manufacturing services

### Al Areen Holding Company

PO Box 18108

Manama

Tel: +973 17 838 666

Fax: +973 17 837 778 Email: info@alareenholding.com

Website: www.alareenholding.com

Real estate investment and tourism resort developers

### Ali Bin Ebrahim Abdul Aal Holding Company

Abdul Aal Group Holdings Building

Sheikh Salman Highway Bilad Al Kadeem

PO Box 76

Manama

Tel: +973 17 404 455

Fax: +973 17 785 533

Email: info@abdul-aal.com

Website: www.abdul-aal.com Holding company responsible for the activities of Ali Bin Ebrahim

Abdul Aal Group

### **Almatrook Group**

8th Floor

Almatrook Building

Diplomatic Area

PO Box 10181 Manama

Tel: +973 17 533 400

Fax: +973 17 533 434

Email: info@almatrook.biz Website: www.almatrook.bh

Property management and development, trading, contracting

### Almoayyed Air Conditioning-Bahrain

PO Box 32232

Tel: +973 17 400 407

Fax: +973 17 400 396 Email:ac@almoayyedcg.com

Website: www.almoayyedcg.com

A part of Almoayyed Contracting Group (ACG)

### **Almoayyed Cleaning & Maintenance**

PO Box 32571 Tel: +973 17 404 949 Fax: +973 17 402 942 Email:clean@almoayyedcg.com Website: www.almoayyedcg.com

A part of Almoayyed Contracting Group (ACG)

### **Almoayyed Contracting**

Sheikh Salman Highway

PO Box 32571 Tashan

Tel: +973 17 404 949 Fax: +973 17 402 639

Email: contracting@almoayyedcg.com Website: www.almoayyedcg.com

Civil construction and maintenance Contractors

### Apex Real Estate Development

Company 8th Floor

Zamil Tower PO Box 75894 Manama

Tel: +973 17 587 795 Fax: +973 17 587 796 Email: info@apexbahrain.com Website: www.apexbahrain.com

Real estate consultancy services from cost advise to construction monitoring

### Bahrain Precast Concrete (BPC Group)

PO Box 20095 Manama

Tel: +973 17 875 600 Fax: +973 17 785 036 Email: bpc@bpc.bh Website: www.bpcgroup.biz Manufacturer of precast concrete

products

# Bahrain Real Estate Investment Company (Edamah)

Arcapita Building Building No 551 Road 4612 Sea Front 346 Bahrain Bay

Bahrain Bay PO Box 1664 Manama

Tel: +973 17 561 222 Fax: +973 17 582 229 Email: info@edamah.com Website: www.edamah.com

Property management and leasing Services

### **BFG** International

Bldg 460 Road 4308 Block 343

Mina Salman PO Box 26197 Manama Tel: +973 17 727 063

Fax: +973 17 727 065

Email: ideas@bfginternational.com Website: www.bfginternational.com

Engineering and construction, architecture and interiors

### Dadabhai Group (DB)

PO Box 20531 Manama

Tel: +973 17 255 209 Fax: +973 17 251 995

Email: info@dadabhaiconstruction.com Website: www.dadabhai.com Construction services: group also includes Optima Home Appliances and Elite Hospitality.

### Iris Property Management WLL

**Business Bay** 

Suite 1203, Building 1260 Road 2421, Block 324

Juffair PO Box 11614

Manama Tel: +973 17 369 478 Fax: +973 17 369 476 Email: info@iriswll.com

Website: www.iriswll.com

Real estate consulting and brokerage services

### Mohammed Fakhroo & Brothers

PO Box 439 Manama

Tel: +973 17 253 529 Email: online@fakhroo.com Website: www.fakhroo.com

Diversified operations include construction materials distribution

### Mohammed Jalal & Sons WLL

PO Box 113 Manama

Tel: +973 17 533 311

Fax: +973 17 532 335 Email: jmjalal@batelco.com.bh Website: www.jalal.com General trading and contractors

### **Nass Corporation BSC**

PO Box 669

Manama Building 453, Road 4308, Block 343 Mina Salman Industrial Area Tel: +973 17 725 522

Fax: +973 17 728 184

Email: info@nasscorporation.com Website: www.nasscorporation.com Engineering, procurement and construction

### Ramsis Engineering

Building 1305 Block 951 Avenue 5136 PO Box 28967 East Riffa Tel: +973 17 830 801 Fax: +973 17 830 696

Fax: +973 17 830 696 Email: admin@ramsis.com.bh Website: www.ramsis.com.bh

Manufacturing, construction and engineering products

### **Seef Properties**

Seef Mall Shopping Complex

Seef District PO Box 20084 Manama Tel: +973 77 911 111 Fax: +973 77 911 112

Fax: +973 77 911 112 Email: mailbox@seef.com.bh Website: www.seef.com.bh

Real estate development and leasing of properties for leisure and hospitality

# DESIGN, ENGINEERING & MANUFACTURE

### **Alkomed Engineering Services**

Company WLL

Building 432, Block 522, 2210 Barbar St

PO Box 5813 Tel: +973 17 698 500 Fax: +973 17 698 555

Email: alkomed@batelco.com.bh Website: www.alkomed.net Electrical and mechanical engineering

Services, power generation, refrigeration, air conditioning, fire detection and alarm systems

### **Bahrain Pipes**

PO Box 530

Manama

Tel: +973 17 786 607 Fax: +973 17 786 616 Email: info@bahrainpipes.com Website: www.bahrainpipes.com

Plastic pipe systems for a wide range of applications for hot and cold water, energy, gas, conduit, sewerage and other industrial applications; part of the Haji Hassan Group

### **National Concrete Company WLL**

PO Box 15561

Manama

Tel: +973 17 786 665 Fax: +973 17 786 776

Website: www.nccbahrain.com

Producer of ready-mixed concrete, hollow core slabs, blocks, paving and kerb stones

# ELECTRONICS, ELECTRICAL, IT, TELECOMMUNICATIONS

### Abdulla Yousif Fakhro Group

Fakhro Tower Block 410 Sanabis

PO Box 39 Manama

Tel: +973 17 220 000 Fax: +973 17 225 000 Email: ayfc@fakhro.com Website: www.fakhro.com

Distribution of automotive and industrial products and provides IT and data networking solutions

### Al Zayani Commercial Services WLL (AZCS)

Al A'amera Building Road No 3629, Block 336

Adliya Area PO Box 21303

Manama

Tel: +973 17 297 676 Fax: +973 17 294 800 Email: it@azcsbh.com Website: http://azcsbh.com State-of-the-art technologies

### Almoayed Group WLL

110 Al Taweelah Complex Building 16, Road 4101

Block 314 Al Juffair PO Box 933 Manama

Tel: +973 17 828 828 Fax: +973 17 729 629 Email: info@almoayedgroup.com Website: www.almoayedgroup.com

ICT and telecommunications solutions provider

### Bahrain Internet Exchange (BIX)

Bahrain Financial Harbour 35th Floor, East Tower Office 3501/3502/3503 & 3504 Building 1398, Road 4626, Block 346

King Faisal Highway

King Faisal Highway Manama

PO Box 18448 Tel: +973 17 568 888 Fax: +973 17 568 889 Email: e.secretary@bix.bh

Website: www.bix.bh

Internet service providers

Bahrain Telecommunications

Company (Batelco)
Batelco Building
PO Box 14

Manama

Tel: +973 17 881 881 Fax: +973 17 611 898

Email: public.relations@batelcogroup.com

Website: www.batelco.com

Mobile network and internet services

Serves consumer, corporate and wholesale markets in Bahrain and delivers fixed and wireless telecommunication services to customers in Jordan, Kuwait, Saudi Arabia, Yemen, Egypt, Guernsey, Jersey and Isle of Man.

### Fakhro Electronics WLL

PO Box 39

Manama

Tel: +973 17 220 044 Fax: +973 17 220 049 Email: information@fakhro.com

W-b-:t---------

Website: www.fakhro.com

Sales and servicing of telecommunications and information technology products and systems

### 2Connect Middle East

12th Floor NBB Tower

Government Ave

Manama

Tel: +973 16 500 110 Fax: +973 16 500 109

Email: info@2connectbahrain.com Website: www.2connectbahrain.com

Telecommunications service provider

### Interactivo Gulf

Sheikh Rashid Building

Office 43, 4th Floor

Building 27, Road 336

Block 315 Manama

Tel: +973 17 006 315 Fax: +973 17 214 477

Email: contact@interactivo-gulf.com

Website: http://interactivo-gulf.com
Branding & design, software, technology, digital marketing and app development

# HEALTH, PHARMACEUTICALS AND MEDICAL

### Bahrain Specialist Hospital (BSH)

Building 2743 Road 2442 Block 324 PO Box 10588 West Riffa

Tel: +973 17 812 222 Email: bshinfo@bsh.com.bh

Website: www.bahrainspecialisthospital.com

Specialised medical services

### International Hospital of Bahrain

PO Box 1084 Manama

Tel: +973 17 598 222
Fax: +973 17 590 495
Email: webmaster@ihb.net
Website: http://ihb.net

In-patient and out-patient services

### Shifa al Jazeera Medical Centre

Manama

Tel: +973 17 288 000 Fax: +973 17 280 404 Email info@shifaaljazeera.com Website: www.shifaaljazeera.com

Leading healthcare conglomerate that provides evidence-based healthcare services through various specialised clinics

### Yousuf Mahmood Husain Co WLL

Building 97

Road 322, Block 328

Manama

Tel: +973 17 225 547 Fax: +973 17 223 830 Email: info@ymh.com.bh Website: www.ymh.com.bh

Import and distribution of pharmaceuticals and toiletries; installation and maintenance of medical

and hospital equipment

# LEISURE, TOURISM AND HOSPITALITY

### **Bahrain International Circuit (BIC)**

Gate 255

Gulf of Bahrain Avenue

Umm Jidar 1062

Sakhir

Tel: +973 17 450 000 Fax: +973 17 451 111 Email: contact@bahraingp.com Website: www.bahraingp.com

Motor sport facility, hospitality and track hire

### Crowne Plaza

Diplomatic Area 317

Manama

PO Box 5831 Tel: +973 17 531 122 Fax: +973 17 530 154

Email: cp@cp-bahrain.com Website: www.crowneplaza.com

Hotel business services

### **Gulf Hotels Group BSC**

PO Box 580

Manama

Tel: +973 17 746 446 Fax: +973 17 716 566

Email: info@gulfhotelsgroup.com Website: www.gulfhotelsgroup.com

Hotel services, luxury residences and exhibition centres

### **Juffair Grand Hotel**

Near Grand Mosque

Bldg 676, Road 4015 PO Box 15412 Manama 340 Tel: +973 17 827 600

Fax: +973 17 827 666

Email: reservation@thejuffairgrand.com Website: http://thejuffairgrand.com Four-star boutique and business hotel

### Al Safir Hotel & Tower

Building 670, Road 2411, Block 324

PO Box 55222 Manama Tel: +973 17 827 999

Tel: +9/3 17 827 999

Fax: +973 17 827 888

Email: aalsafirh@batelco.com.bh

Website: www.alsafirhotel.com

Hotel services

### Ramee Grand Hotel & Spa

PO Box 11538

Manama

Tel: +973 17 111 999 Fax: +973 17 111 998

Email: info@rameegrandbahrain.com Website: www.rameegrandbahrain.com Hotel, rooms, suites and fine dining

# MANUFACTURERS, SUPPLIERS AND RETAIL

### Al Muntazah Markets

Almeer Group PO Box 512 Manama

Tel: +973 173 46000 Fax: +973 173 43757 Email: almeer@almeer.com.bh http://www.almeergroup.com

Bahrain's leading supermarket chain; part of the Almeer Group

### Ashrafs WLL

Main Branch
Road No 1809
Palace Avenue
Hoora
Manama

Tel: +973 17 534 441 Email: info@ashrafsbahrain.com Website: www.ashrafsbahrain.com

Retailers and wholesale distributors of electronic goods and fast-moving consumer goods

### ВММІ

Head Office

812 Shaikh Jaber Al Ahmed Al Subah Highway

PO Box 828 Sitra

Tel: +973 17 739 444 Fax: +973 17 731 186

Email: enquiries@bmmi.com.bh Website: www.bmmigroup.com

A diversified retail, distribution, hospitality, contract services and supply group

### OIL & GAS

Diplomatic Area

### Al Kooheji PetroGlobe

Manama Tel: +973 13 112274 Email: Info@koohejipg.com Website: www.koohejipg.com

International brokerage in oil, gas and other petro products

### Bahrain National Gas Company BSC (Banagas)

PO Box 29099
Tel: +973 17 756222
Fax: +973 17 756991
Email: bng@banagas.com.bh
Website: www.banagas.com
Development and sale of natural gas

### Bahrain Petroleum Company (BAPCO)

Awali Tel: +973 177 04040 Fax: +973 177 04070 Email: info@banco.ne

PO Box 25555

Fax: +973 177 04070 Email: info@bapco.net Website: www.bapco.net

Refining, distribution of petroleum products and natural gas, sales and exports of crude oil and refined products

### **Gulf Petrochemical Industries Company BSC**

PO Box 26730 Manama

Tel: +973 17 731777 Fax: +973 17 731047 Email: gpic@gpic.com Website: http://gpic.com

Manufacturer of fertilisers and petrochemicals; using natural gas as feedstock for ammonia, urea and methanol production

# Nogaholding Company (Oil and Gas Holding Company BSC)

GBCORP Tower 18th Floor Building 1411 Road No 4626, Block 346 Bahrain Financial Harbour District

PO Box 1426 Manama

Tel: +973 17 111 900 Fax: +973 17 111 908 Website: www.nogaholding.com

Investment and business development arm of Bahrain's National Oil and Gas Authority (NOGA)

### **Ramsis Engineering**

PO Box 28967 East Riffa

Tel: + 973 17 830 801 Fax: +973 17 830 696 Email: admin@ramsis.com.bh Website: www.ramsis.com.bh

Mechanical engineering company providing manufacturing, construction and maintenance services to oil & gas, petrochemical, power, desalination and other process industries

### **Tatweer Petroleum Company**

PO Box 25888 Awali

Tel: +973 1714 8000 Fax: +973 1714 8001

Website: http://tatweerpetroleum.com
Oilfield operations and field development

# TRANSPORT, SHIPPING LOGISTICS AND SUPPLY CHAIN MANAGEMENT

### Alwardi Marine Services WLL

PO Box 15376 Manama

Tel: + 973 17 730 626 Fax: +973 17 731 565

Email: wardibah@batelco.com.bh Website: www.alwardimarine.com

Transport of cargo

### **Bahrain Car Park Company BSC**

PO Box 5298 Manama

Tel: +973 17 224477

Email: info@bahraincarparks.com Website: www.bahraincarparks.com

Developing affordable high quality parking facilities for Bahrain

# Bahrain Ship Repairing & Engineering Company (BASREC)

Street 42

Mina Salman Industrial Area, Block 343

568 Manam

Manama

Tel: +973 17 725 300 / 17 727 129 Email: mainoffice@basrec.com.bh Website: https://basrec.com Ship repairs

1 1 1

### Gulf Agency Co (Bahrain) WLL

Area Muharraq, 224, Gls Premises

Road 20 Manama 412 Tel: +973 17 339 777 Fax: +973 17 320 498 Email: bahrain@gac.com Website: www.gac.com

Quality shipping, logistics and marine services

### SERVICES

### **Bahrain British Business Forum**

PO Box 10051 Manama

Tel: +973 17 813 488 Fax: +973 17 813 489 Email: bbbforum@batelco.com.bh Website: www.bbbforum.org Contact: Khalid Al Zayani, Chairman

Trade association promoting trade relations between UK and Bahrain

### **PRIME Instant Offices & Business Centre WLL**

PO Box 3214 Manama Tel: +973 17 570 400

Fax: +973 17 532 259 Email: contact@primeinstantoffices.com

Website: www.primeinstantoffices.com Contact: Mrs Munira Fahoum Zu'bi, CEO

Specialist business services and consultancy, visa services, IP and virtual offices

### **Primedia International BSC**

PO Box 2738 Manama

Tel: +973 17 490 000 Fax: +973 17 490 037

Email: mike.orlov@primediaintl.com
Website: www.bahrainyp.com

Media and publishing business guide and telephone directories



# **Fact File**

Name: Union of the Comoros

Capital: Moroni

Area: 1,862 sq km

Population: 817 324 (January 2017)

Currency: Comoran Franc

GDP Growth: 2.2% (2016 est)

Dialling Code: 269

Main Industries: Fishing, tourism and perfume distillation

Exports: Vanilla, ylang-ylang (perfume essence), cloves

Imports: Rice and other foodstuffs, consumer goods, petroleum products, cement and construction materials and transport equipment

omoros, an Indian Ocean archipelago that depends on cloves and vanilla for the bulk of its export earnings, is planning to develop its potential as a tourism destination to accelerate economic growth and boost prosperity. Comoros is seeking to learn from the experiences of countries such as Mauritius which are renowned globally as luxury tourism destinations. In 2016 Comoros announced plans to hold talks with authorities in Mauritius to learn how that country generates \$1.6 billion of foreign-exchange income from its tourism industry.

Growth in GDP is expected to reach 3.3 percent in 2017, according to IMF forecasts. Comoros aims to build on past reform measures in 2017 and to implement further reforms to strengthen revenue administration, improve public financial management and pursue reforms in the electricity sector.

Fiscal policy was challenging for most of 2015 as the impact of slowing economic growth was



compounded by a deterioration of revenues, with the tax revenue-to-GDP ratio declining to 11.1 percent and continued to decline during the first months of 2016. With the public sector wage and salary bill continuing its upward trend to 9.1 percent of GDP in 2015, domestic arrears arose on wages and salaries. However, a large budget grant from Saudi Arabia in December 2015 changed the fiscal picture, allowing

arrears to be cleared and resulting in an overall fiscal surplus of 2.9 percent of GDP for the year and providing sizeable financing in the first 6 months of 2016. The balance of payments improved sharply, mainly owing to imports being held back on account of the real depreciation and the large grant. At the end of the year international reserves amounted to the equivalent of more than 9 months of imports.



#### **Useful Contacts**

Mr Khaled Chehabi

Honorary Consul for the Union of Comoros

11 Park Place

St James's

London SW1A 1LP

Tel: 07768 821 888

Email: kchehabi@gmail.com

There are no UK consular services available in Comoros. British nationals should contact the British High Commission Port Louis, Mauritius.

British High Commission Port Louis 7th floor, Cascades Building Edith Cavell St PO Box 1063

Port Louis Mauritius

Email: bhc@intnet.mu

Tel: +230 2029400 Fax: +230 2029408

A new administration took office in mid-2016, recognizing that accelerated reforms and urgent action on the budget were needed to establish a basis for achieving sustainable growth. As a start to addressing the country's problems, Comoros adopted a set of measures to improve revenue mobilization and reduce expenditures for the remainder of 2016, including cancellation of contract of recently hired government employees. Measures were also taken to improve the supply of electricity.

Traditionally, Comoros has suffered from a narrow economic base marked by poor sector diversification leaving it vulnerable to external shocks. The African Development Bank (ADB) is helping Comoros to meet its development aspirations by focusing on inclusive green growth building on the private sector as the main driver of diversified economic growth: investment in energy and road infrastructure and improvement of sector governance in order to promote a more attractive business environment. Comoros is one of the world's biggest producers of ylang ylang, an essence used in perfumes, which together with cloves and vanilla account for more than 70 percent of its exports.

#### TOURISM INDUSTRY

Comoros has ambitions to develop its tourism industry in a bid to accelerate growth and become a "tourism destination of choice", the country's President Azali Assoumani said on a visit to Mauritius.

Comoros is seeking to learn from Mauritius how that country can generate \$1.6 billion of its foreign-

exchange income from the tourism industry. "We will try to initiate cooperation in the business field, in particular in tourism," Assoumani told Bloomberg, 13 July 2016. "Mauritius has a great experience in this field, and we have a lot of potential."

Tourism represents a significant opportunity for the country and has the potential to help drive its "economic diversification and job creation to foster the structural transformation of the economy," the ADB said in a March report. Comoros has an opportunity to develop cultural tourism based on its rich centuries-old civilisation and cultural diversity reflected in its strongly mixed population as well as ecotourism which is supported by the presence of important historic religious sites, the Khartala volcano and rich seabed environment.

From October 2016, Ethiopian Airlines, the fastest growing and the largest African airline, will begin a new service to Comoros with flights to Moroni from Dar-es-Salaam. The flights will run three times a week "as of October 30, 2016," according to Ethiopian Airlines. The service is expected to be welcomed by the people of Comoros, a country which currently has no national carrier. Most airlines operating on the island are privately owned and tickets are expensive. More than 350,000 Comorans live abroad and more than 200,000 living in France alone. While flights from France to hubs like Dar-es-Salam on other airlines are cheaper, connecting flights from these cities to Moroni are more expensive.

Meanwhile, Tanzania's Precision Air resumed its

operations to Comoros in August 2016 following the suspension of its flights to the country in 2014. It is expected that Precision Air flights between Dar es Salaam and Hahaya in Grande Comore, will strengthen trade relations between Tanzania and Comoros. Precision Air will operate three flights per week to Comoros. "There is high movement of traders between Dar es Salaam and Hahaya. We are certain our flights will be a perfect product for them as we offer reliability and convenience to their business", an airline spokesman stated.

#### NATIONAL STATISTICS

In 2017, the World Bank approved an International Development Association (IDA) grant of \$2.5 million to support the national statistical system of Comoros. From 2011, the three-island state with its 770,000 population started to undertake major reforms to improve its statistics system and set up an autonomous and independent National Institute of Statistics and Economic and Demographic Studies (INSEED). However, the national statistical system of Comoros still faces many challenges in terms of data collection, processing and dissemination. A lack of quality and timely economic data not only affects the accuracy of economic performance assessments, but also compromises policy planning in Comoros. It is further hampered by the lack of updated and comparable socioeconomic, demographic and poverty statistics, which adversely affects the targeting of social programmes.

#### Agence Comorienne de Presse Comoran Press Agency

PO Box 2216 Moroni

Tel: +269 73 91 21

Mobile: +269 33 26 76

Email: hzk\_presse2@yahoo.fr

Website: http://comores-online.com

Major news agency

#### Agence Maritime des Comores

PO Box 1105

Moroni

Tel: +269 773 8245

Comoros maritime agency services

#### **Anjouan Stevedoring Company**

P O Box 234

Mutsamudu

Anjouan Island

Comoros

Tel: +269 771 1365

Email: legal@anjouanstevedoring.com Website: www.anjouanstevedoring.com

Shipping agents

#### **Austral Maritime Service**

Zone Portuaire Longoni

PO Box 531

Dzauodzi

Comoros Tel: +269 735374

Email: ams.mimosa@wanadoo.fr

Website: http://austral-maritime.com/

Shipping agents

#### Banque Centrale des Comores Central Bank of Comoros

Place de France

PO Box 405 Moroni

Tel: +269 773 18 14

Fax: +269 773 03 49

Website: www.banque-comores.km

Central bank

#### **Comores Actualités**

Website: www.comores-actualites.com

Information portal for Comoros

#### Comores-Infos

Email: contact@comores.infos.net

Website: www.comores-infos.net

News about Comoros

#### Comorienne de l'Eau et de l'Electricité

PO Box 1762

Moroni

Tel: +269 773 31 30

Fax: +269 773 23 59

Production and distribution of electricity and water

#### **Comores Port Services**

PO Box 217 Mutsamudu

Anjouan Island

Comoros

Tel: +269 914 613 3477

Shipping agents

#### Comores Telecom

#### Société Nationale des Télécommunications SA

Place de France PO Box 7000

Moroni

Tel: +269 773 44 69

Fax: +269 773 22 22

Website: www.comorestelecom.km

Telecommunications services

#### **Ecole Henri Matisse**

PO Box 2516

Moroni

Comoros

Tel: +269 73 09 38 Website: www.aefe.fr

Education

## L'Ecole Africaine de la Meteorolgie et de l'Aviation Civile (EAMAC)

PO Box 746

Moroni

Tel: +269 723 662

Website: www.eamac.ne

School for safety in air navigation in Africa

#### La Direction Nationale du Tourisme

PO Box 97

Moroni

Tel: +269 764 4254

Email: dgtourisme@comorestelecom.km

Website: www.tourisme.gouv.km

Tourist services

#### **Radio Comoros**

PO Box 250

Moroni

Tel: +269 773 25 31

Fax: +269 773 03 03

Website: www.radiocomores.km

Radio broadcaster

#### Rainbow Shipping Agency

Twaman Djema

PO Box 176

Mutsamudu Anjouan Island

Comoros

Tel: +269 771 1678

Email: indoceanic.mutsa@snpt.km

Shipping agents

#### Smart/Dzaoudi Commercial Agency

PO Box 14

Dzauodzi 97610

Comoros

Tel: +269 601024

Email: smart.dza@wanadoo.fr

Shipping agency

#### Societe Comorienne de Consignation et de Transit

A 5636

Caltex

Boite Cedex

PO Box 483

Moroni

Grand Comore

Comoros

Tel: +269 773 1783 Email: scct2000@yahoo.fr

Shipping agency



#### **Titanium Capital PTE LTD**

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London EC3

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Mobile: +44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Société Comorienne des Hydrocarbures (SCH)

PO Box 28

Moroni

Comoros

Tel: +269 730 486

Fax: +269 731 883

Import and distribution of petroleum products

#### Societe de Representation et de Navigation

MZI de Mavouna

PO Box 2493

Moroni

**Grand Comore** 

Comoros

Tel: +269 773 0377 Email: sornav.moroni@snpt.km

Shipping agents

## Socopatram Comores

P O Rox 11/205

Mutsamudu

Anjouan Island

Comoros

Tel: +269 771 0143 Shipping

## Spanfreight Shipping SARL

PO Box 1007

Moroni

Grand Comore

Comoros

Tel: +269 773 5132 Email: ebmaritime@snpt.km

Shipping agent

### Vitogaz Comores

Vitoga

PO Box 2562

98123 Moroni Tel: +269 773 44 88

Fax: +269 773 33 60

Website: www.vitogaz.com Wholesale trade in industrial gas, butane, propane



## **Fact File**

Name: Republic of Djibouti

Capital: Djibouti City

Area: 23,200 km2

Population: 908,258 (March 2017)

Currency: Djiboutian Franc (DJF)

GDP Growth: 6.5% (2016 est)

Dialling Code: 253

Main Industries: construction, agricultural

processing and shipping

Exports: Re-exports, hides and skins, coffee and

scrap metal

Imports: Foods, beverages, transport equipment, chemicals, petroleum products and clothing

Ithough a small nation, Djibouti has some significant economic assets. The 23,200 km2 country of a million people borders Ethiopia, Eritrea, Somalia and Yemen. At the crossroads of three continents, located at the straits of Bab-el-Mandeb, the busiest maritime route in the world, Djibouti has sought to develop its ground, sea and air transportation links to unleash the economic potential of Africa. Djibouti stands at the gateway to the Common Market for Eastern and Southern Africa (COMESA), a market of some 500 million people.

Since the inauguration of the deepwater oil port in 2005 followed by the opening of the Doraleh container port in 2008, Djibouti's authorities have taken advantage of their country's location near the world's busiest sea route to transform it into the key driver of economic growth.

Djibouti offers an African base across from the Arabian Peninsula for cargo traffic between Asia and Europe. As a strategic port overlooking the Gulf of Aden, in recent years Djibouti has been seeking to capitalise on its key position on one of the world's busiest shipping lanes as gateway to the Suez Canal. It cherishes an ambition to become a commercial hub of eastern Africa, building on its role as the main port for landlocked Ethiopia, Africa's second-most populous country.

Djibouti has identified new infrastructure projects which are expected to cost around \$14 billion.

Offshore from the historic Djibouti city, the waters are crowded with giant container cargo vessels, warships and traditional wooden fishing dhows.

A giant new terminal is dedicated to container ships from Asia. It boasts six new specialised docking terminals — each one focusing on different commodities including minerals, livestock, oil and gas — adding to the two terminals already in operation.

Djibouti offers a strategic and safe location quite unlike some of its regional competitors. It is trying



to build on its reputation for stability and security. "More and more shipping lines are interested in Djibouti, we are now making the way to be a Dubai, even Singapore," Suleiman Ahmed, a senior executive at Doraleh container terminal, told AFP. As well as port expansion, Djibouti plans two new airports, a modern railway and new industrial areas.

A "Port-Park-City" model successfully used in China is a template for developing Djibouti's ports infrastructure and will see an industrial park and subsequently city supplementing the initial development of the port. China Merchants Group (CMG), a Hong Kong-based conglomerate, stated that it aims to replicate the success of

Shenzhen's Shekou Industrial Zone in Djibouti.
Li Xiaopeng, CMG president, told China Daily
in March 2017: "Making full use of Djibouti's
geographical advantages, we are in the process
of making the country the 'Shekou of East Africa'
a hub for regional shipping, logistics and trade."
CMG invested in the development of a 48.2km2
free trade zone in Djibouti with \$400mn investment
in November 2016. The free trade zone will be
equipped with new infrastructure, including a trade
and logistics park and exports processing zone, as
well as financial services. Djibouti is also expecting
urban development in the old port area after the
operation of the new port starts in the latter half of
2017, and aims to build a new business district with



## DJIBOUTI COUNTRY PROFILE

commercial and tourism facilities.

The Port of Djibouti, located at the southern entrance to the Red Sea, provides a secure regional hub for transhipment and goods. Since 1998, the port handled 100% of Ethiopia's maritime traffic, which moves to and from Addis Ababa by truck and rail. The Port of Djibouti is ideally located to serve the 19 country COMESA market. The port is compliant with ISPS standards and has been certified by Lloyd's Register as operating in full compliance with international security management standards.

Djibouti formally inaugurated a new port on 15
June 2017 to serve as the main gateway for potash exports from Ethiopia and is the second of four new ports that will boost the country's position as a continental hub. The port in the small fishing town of Tadjourah in the north of Djibouti is the closest outlet for Ethiopia's Afar and Tigray regions, where a number of foreign companies are developing potash mines. Built at a cost of \$90 million, the port has capacity of 4 million tonnes of potash a year.

The new infrastructure supplements the country's main port in Djibouti City, which handles roughly 95% of the inbound trade for landlocked Ethiopia. Djibouti Port mainly handles goods from Asia, representing nearly 60% of traffic that increased by 20% to 5.7 million tonnes in 2015. Another port designed for salt exports is also due to open, Reuters reported 15 June 2017.

#### **ENERGY SECTOR**

The energy sector is a key part of Djibouti's long-term development plan, known as Vision 2035, which identifies energy access and energy security as strategic goals and central to expanding manufacturing and industrial activities. The plan sets out the ambitious goal of meeting 100% of Djibouti's energy demand through renewable energy sources by 2020. This will require significant capital investment and support from private sector partners.

#### MANUFACTURING INDUSTRIES

Manufacturing industries have tended to play a secondary role in Djibouti's economic development. However, authorities are now looking to boost the sector's development as a means to create employment and foster more sustained and inclusive economic growth. Following a regional trend, manufacturing activity's contribution to GDP has declined over recent years. At present there are around 30 formal, large-scale, commercial manufacturing enterprises operating in the country, equivalent to just over 1% of the total number of companies. The firms are largely focused on the domestic market rather than geared to exports, with a number of companies operating in the building



materials, beverage and mineral water, industrial gas and plastic and paper production segments.

#### **TELECOMS AND IT**

Djibouti has seen a steady expansion in opportunities for telecommunications investment mostly due to increasing consumption and regional demand for high-bandwidth international connectivity. While the sector remains dominated by a single publicly-owned operator, Djibouti Telecom, it has seen sustained investment in network maintenance, infrastructure upgrades and fixed and mobile connections. Some \$100m has been invested in gateway connections with the country now linked to six submarine data cables. These capital expenditures are in line with government efforts to strengthen the role of telecommunications and IT in national development, and to increase the sector's regional role. Development of the sector is taking place under the aegis of Djibouti's Vision 2035.

Djibouti Telecom is taking steps to improve infrastructure capabilities in the delivery of next-

generation IP services and in June 2017 the company announced that it had joined its IP network with Hurricane Electric, the world's largest IPv6-native Internet backbone. With the IP Transit agreement, networks and Internet Service Providers will have the opportunity to access Hurricane Electric's robust global network, which is connected to over 155 major exchange points and exchanges traffic directly with more than 6,000 different networks. As a result, both new and existing customers will be able to experience increased throughput, reduced latency and improved reliability. "The massive data growth projections for East Africa have prompted the rethink of the industry's business model, with Djibouti Telecom focused on ensuring that Internet traffic is transported and managed across a reliable, diverse and secure network," said Mohamed Assoweh Bouh, Director General of Djibouti Telecom.

#### **INVESTMENT**

Saudi Arabia is to rehabilitate King Fahd Road in Djibouti, and is supporting the country's health

## DJIBOUTI COUNTRY PROFILE













strategy, Vision 2035, which seeks to leverage the role of tourism as a job creator and foreign exchange earner. Djibouti has special attractions for tourists, namely its sandy beaches along the Red Sea, salt lakes, volcanic fields and popular underwater diving sites. The tourism industry remains very underdeveloped, with the World Bank estimating that only 10% of the country's tourism potential has been exploited. Lack of facilities and poor infrastructure for visitors remain key factors in the lack of development of the sector.

## **Useful Contacts**

There is no British Embassy in Djibouti. The British Honorary Consul in Djibouti can offer limited help. If you need consular assistance outside office hours you should contact the British Embassy in Addis Ababa by calling +251 912 503132 or +251 911 25 54 81.

British Consulate Djibouti PO Box 169 Rue de Djibouti Djibouti

Email: alain.martinet-honcon@fconet.fco.gov.uk
Tel: + 253 35 50 07 / 35 73 27 / 35 28 79

The French Consulate General in London is the

representative of Djibouti in the UK.

Consulate of France in London, United Kingdom 21 Cromwell Rd

London SW7 2 EN

Tel: +44 207 073 1200

Fax: +44 207 073 1201

Website: www.consulfrance-londres.org

Central Bank

Banque Nationale de Djibouti

BP 2118

Boulevard de la Republique

Djibouti

Tel: +253 352751

Fax: +253 356288 Email: bndj@intnet.dj www.banque-centrale.dj/

**Chamber of Commerce** 

Chambre Internationale de Commerce et

d'Industrie de Djibouti

BP 84

Place Lagarde

Djibouti

Tel: +253 21 35 10 70

Email: ccd@ccd.dj

www.ccd.dj/

Djibouti Ports & Free Zones Authority (DPFZA)

Djibouti Free Zone PO Box 198

Djibouti

Tel: +253 35 90 49

Fax: +253 35 90 39

Email: contact@dfz.dj

http://dpfza.gov.dj/



#### **TOURISM**

Djibouti has been described as a new frontier for intrepid travellers but it has still to widen its appeal as a destination for global travel and tour operators. "Barring Djibouti City, the country is refreshingly devoid of large-scale development," says The Lonely Planet, the only available travel guide to the country. Djibouti has adopted an ambitious goal of attracting half a million visitors by 2030 as part of the government's economic development

# DJIBOUTI LISTINGS

#### **Aecveta**

PO Box 3451 Diibouti

Tel: +253 354695

Website: www.aecveta.com

Travel and tourism agency

#### Anciens Ets Fratacci

PO Box 366 Diibouti

Tel: + 253 359450

Website: www.fratacci.com

Export and distribution of beverages to luxury hotels and

restaurants

#### **Daallo Airlines**

PO Box 2565 Djibouti

Tel: +253 353401 Fax: +253 351765 Email: daallo@intnet.dj

Website: http://www.daallo.com

Flights to and from Djibouti and all Africa

#### Djib-Interim

Salines Quest

Bâtiment

AL-Gamil PO Box 1815

Tel: +253 35 24 02

Email: diibinterim@gmail.com

Website: www.djibinterim.dj

Recruitment services

#### Djibouti Telecom

3 Boulevard Georges Pompidou

Djibouti

Tel: +253 21 321316 Fax: +253 21 321316

Email: contact@djiboutitelecom.dj

Website: http://www.djiboutitelecom.dj/

Telecommunications services

#### **Douanes**

Direction Générale des Douanes et Droits Indirects

PO Box 1918 Diibouti

Tel: +253 21 325202 Fax: +253 21 355982 Website: www.douanes.di

Customs administration services

#### **Easy Services**

Diibouti

Tel: +253 77 61 44 61 Fax: +253 21 36 38 03 Email: easy-services@intnet.dj Website: www.easy-services.dj

Consultancy service on company efficiency

#### **Groupe Coubeche**

Avenue Georges Pompidou

PO Box 105 Djibouti

Tel: +253 21 35 10 27 Fax: +253 21 35 53 09 Email: contact@coubeche.com Website: www.coubeche.com

Freight services

#### **Groupe Kamaj**

Rue Clochette PO Box 2060

Diibouti

Tel: +253 35 40 91 Fax: +253 35 40 92 Email: kamaj@intnet.dj

Website: www.kamaj.dj

Real estate agency

#### **Inmaa Groupe of Companies**

PO Box 1212

Diibouti

Tel: +253 21 36 31 31 Fax: +253 21 36 16 16

Email: reception@inmaagroup.com Website: www.inmaagroup.com Building and construction

#### **MASHAALLAH Transit Services**

Djibouti

Tel: +253 34 23 68 Fax: +253 34 23 64 Email: info@intnet.di

Website: www.mashaallahtransit.dj

Transit services

#### Najwal

PO Box 2028

Diibouti

Tel: +253 35 08 93/35 08 94 Fax: +253 35 28 28 Email: info@naiwal.com Website: www.najwal.com

Aluminium products

#### Office National de Tourisme de Djibouti

PO Box 1938 Diihouti

Tel: +253 35 28 00

Website: www.visitdjibouti.dj

Travel and tourism services

#### SCCFC- Societe de Commerce, Consulting, **Formation et Courtage**

PO Box 1613

Djibouti

Tel: +253 25 00 76 Website: www.ccfis.dj

Trade, consulting, training and brokerage

#### Sharaf Shipping Agency LLC (SSA)

PO Box 931

Djibouti

Tel: +253 35 89 10

Email: info@sharafshipping.com Website: www.sharafshipping.com Freight forwarding and logistics

#### Siyan Transit

PO Box 4501

Rue Verdon

Angle Building Bouhour

Djibouti

Tel: +253 35 76 46 Fax: + 253 35 76 52

Email: Siyanexpress@intnet.di Website: www.siyan-transit.dj

Logistics solutions, freight forwarding, import/export



#### **Titanium Capital PTE LTD**

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For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Societe Immobiliere de Diibouti (SID)

PO Box 7 Diihouti

Tel: + 253 35 19 77 Website: www.sid.dj Property and real estate

#### Wassel Group SARL

Boulevard de Gaule PO Box 172/196 Djibouti

Tel: +253 21 35 55 55 Fax: +253 21 35 62 62

Website: http://wassel-group.com Sales of furniture and electrical appliances



## **Fact File**

Name: Arab Republic of Egypt

Capital: Cairo

Area: 1,001,450km2

Population: 98,206,214 (UN, November 2017)

**Currency:** Egyptian Pound

GDP Growth: 5% (2017/18 est)

Dialling Code: +20

Main Industries: Textiles, food processing, tourism, chemicals, pharmaceuticals, hydrocarbons, construction, cement, metals and light manufactures

Exports: Crude oil and petroleum products, fruit and vegetables, cotton, textiles, metal products, chemicals and processed food

Imports: Machinery and equipment, foodstuffs, chemicals, wood products and fuels

gypt is one of the most populated countries in Africa and the Middle East with a growing population exceeding an estimated 98 million people making it the largest country in the Arab world by population and the third most populous country in Africa. More than half of Egypt's residents are located in urban areas, with most spread across the densely populated centres of Cairo, Alexandria, and other major cities across the fertile Nile. Approximately 2.7 million Egyptians live abroad.

Egypt boasts one of the largest and most diversified economies in the MENA, and its economy is expected to continue growing at an accelerated pace in the coming years. Local industries include textile production, food processing, tourism, chemicals, pharmaceuticals, hydrocarbons, construction, and light manufactures. Egyptian exports include crude oil and petroleum products, cotton, textiles, metal products, and chemicals. On the other hand, imports include machinery, foodstuffs, chemicals, and fuels.

The country is working to return its economy to its full potential by implementing a comprehensive economic reform programme which has won the support of key global institutions such as the IMF, and is encouraging other multilateral agencies and countries to support Egypt. On 3 November 2016, the Central Bank of Egypt (CBE) decided to adopt a flexible exchange rate regime, in a move aiming to increase external competitiveness, rebuild foreign exchange reserves, support exports and tourism, and attract foreign investment.

Egypt maintains a relatively comprehensive regulatory and legislative system for the protection of trademarks, patents, designs, copyright, trade secrets, and unfair competition. It is a party to the Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS), Berne Convention, Madrid Agreement (Source), Nairobi Treaty, Paris Convention, Phonograms Convention, Trademark Law Treaty, Hague Agreement, Madrid Agreement (Marks), Madrid Protocol, Patent Cooperation Treaty, Nice Agreement, and Strasbourg Agreement.

Law firms observe that Egyptian authorities have in recent years been increasingly more involved in the enforcement of intellectual property rights through the issuing of new statutes for combating counterfeit



products and through the establishment of the Economical Court, a specialised court that primarily handles all IP matters. Furthermore, in an effort to combat the illicit importation goods, a new set of regulations entered into force in March 2016, which stipulate that certain imported goods will not legally enter into the Egyptian market unless the merchandise is authorised by the General Organisation for Export and Import Control (GOEIC). To obtain authorisation, importers must record the name of the manufacturer, as well as the corresponding trademark registration of the imported products at the GOEIC, according to Beirut-based Saba Intellectual Property.

Egypt's ambition is to significantly improve its ratings in Doing Business and Global Competitiveness. Structural

reforms aim at improving the business environment, deepening labour markets, simplifying regulations and promoting competition. Reform measures target creating a competitive business environment, attracting investment and increasing productivity to provide fertile ground for private sector activity. "With the implementation of the government reform programme, together with the help of Egypt's friends, the economy will return to its full potential," the IMF predicted.

Economic reforms, in particular a draft investment law and the floatation of the pound, open up a new era for investment and business expansion. "We are optimistic about Egypt's long-term economic prospects and hope that this report will help shed some light on the positive effects of the ongoing economic liberalisation being



undertaken by the Egyptian government," PwC stated in a report. The Egyptian Central Bank's decision to float its currency in November 2016 was a step in the right direction towards a free and growing economy, according to the report. Egypt was now "a promising market on the investment front". Positive influences on foreign and local investments coupled with increased global competitiveness are among the key long-term effects that are likely to be felt across the country, the report added.

Moody's credit ratings outlook for January 2017 concluded that despite a series of negative shocks, it believed that Egypt retained the region's highest economic strength assessment, which reflected not only its scale but also its growth outlook compared to peers. The agency forecast that the economy would grow by 4% and 4.5% in 2017-2018, supported largely by private consumption, as well as increasing public

and private investment.

The IMF agreed to a three-year, \$12 billion loan to Egypt in November 2016 which began with an initial tranche of \$2.75bn leaving the country on track to receive a second tranche as of April 2017. The loan is designed to help revive economic activity and involves Egypt taking measures to improve its fiscal position, business environment and liberalise its economy. In mid-2016 Egypt approved the introduction of value-added tax, set at 13% in FY 2016-17 and rising to 14% in FY 2017-18. The action should help increase tax revenues by 2.5%, according to the IMF.

Remittances from Egyptians living abroad remain a crucial source of hard currency for the economy, but this fell by more than \$2bn to \$17bn in the last full fiscal year. After that levels started to recover, with inflows growing by 12% in the fourth quarter 2016 to \$4.6bn, according

to the Central Bank which also said that the country's foreign reserves hit \$26.3bn by the end of January 2017, a rise on the \$24.2bn a month earlier.

Egypt is seeking to attract investment of more than 1 trillion Egyptian pounds (\$55.4 billion) into the construction and building sector over the next five years, the country's minister of housing stated. Egypt was achieving "unprecedented" completion rates in its construction projects, Housing Minister Mostafa Madbouly told a business forum on 15 March 2017.

#### **SMES**

In January 2016, the central bank announced a fouryear programme to boost the financing of Small and Medium Enterprises (SMEs), which are identified as key contributors to investment and productivity. Egypt has also approved a draft law allowing individuals to

#### EGYPT COUNTRY PROFILE



establish single-person companies without the need for more employees, as part of the efforts to support SMEs.

Focusing on SMEs is important to strengthen the economy as well as to create more jobs, when joblessness rate touched 12.5% in the second quarter of 2016. Egypt's House of Representatives formed a panel to support the SME sector. SMEs were to receive support as part of a \$560 million agreement with the European Investment Bank (EIB), reported Ahram Online, 12 September 2016. According to the Ministry of International Cooperation, the loan is among a number of financing agreements undertaken. An announcement came after Sahar Nasr, the Minister of International Cooperation, met with EIB director Heinz Olbers during his Cairo visit.

#### CAR MANUFACTURING

The country's car industry includes some 15 car assembly factories and 75 facilities in related industries employing some 75,000 people in total and with the capacity to produce 300,000 cars and buses per year. El Nasr Automotive Manufacturing Company is Egypt's state owned automobile company, founded in 1960 in Helwan. The company manufactures various popular brand vehicles under license from Zastava Automobili, Daimler AG, Kia, and Peugeot. The company's lineup consists of the Jeep Cherokee; the open-top, Wranglerbased Jeep AAV TJL; the Kia Spectra; the Peugeot 405; and the Peugeot 406. Other car manufacturers such as AAV - Arab American Vehicles, the Ghabbour Group, WAMCO - the Watania Automotive Manufacturing Company, and Manufacturing Commercial Vehicles (MCV) produce automobiles in the country.

Increasing the local content of vehicles made in Egypt is a key challenge of any future industrial policy. Local components of domestically produced vehicles comprise on average 40% of the total, OBG reports. Increasing the local content of vehicles would reduce the industry's exposure to currency risk, as fewer car parts would need to be imported and paid for in foreign currency.

#### **TELECOMS**

As of May 2016, there were 26.53 million mobile internet subscribers in Egypt out of a total population of over 90 million, according to the Ministry of Communications and Information Technology (MCIT); overall mobile penetration is much higher, at 108.23% according to MCIT figures. The launch of 4G licences in Egypt will help boost low user revenue for telecoms companies and improve service quality, with operators upgrading their infrastructure in preparation for commercial deployment, but the changes will see a shake-up of the competitive landscape as a result. Four licenses are currently on offer, with Telecom Egypt (TE), the nationwide fixed-line operator, having acquired one on 31 August for LE7.08bn (\$796.5m). The 15-year licence, which also includes 2G and 3G services, can be extended for another five years. The other three mobile operators - Etisalat Misr,

Orange Egypt and Vodafone Egypt – have also been approached by the National Telecom Regulatory Authority (NTRA), the sector regulator, who has set a deadline of 22 September to finalise the agreements.

#### **TOURISM**

There are indications of a revival of the tourism industry which had been hit following a Russian airliner was brought down in 2015 leading to a reduction in tourism numbers in 2016 to 5.3 million —from 9.3 million in 2015, according to the Egyptian Tourist Authority (ETA). However, the ETA stated that the number of tourists had increased by 20% in the first quarter of 2017, compared to the same period in 2016. The authority said that it was working in cooperation with the private sector to revive the industry.

In March 2017, tour operator, Thomas Cook, reported signs of tourists returning to the market, as it announced upbeat summer bookings for 2017. "After a slow start to the season and a tough year in 2016, we're seeing early signs that customers are beginning to go back to Turkey and Egypt," Thomas Cook's chief executive, Peter Fankhauser, stated on 28 March 2017. Thomas Cook and Thomson started offering trips to the popular Red Sea resort of Sharm El Sheikh starting from autumn 2017, but tour operators stress that flights to the resort would not resume until the Foreign and Commonwealth Office changes its advice on travel to Sharm El Sheikh International Airport, which is the second largest airport in the country after Cairo.

#### **UK AND EGYPT**

Trade between Egypt and Britain is valued at \$2bn each year. The UK is seeking to enhance its trade and investment with Egypt and reinforce its position as the market's number one investor. To this end, February 2017 saw one of the UK's biggest multi-sector trade visits. Representatives of over 40 UK companies went to Cairo and Alexandria to assess emerging trade and investment opportunities and to identify potential Egyptian partners. "2016 saw investments from UK companies reaching over \$30bn, and 2017 is already delivering on the UK's commitment to further deepen cooperation and help support the Egypt's economic growth efforts through increased British investments," the Prime Minister's Trade Envoy, Rt Hon Sir Jeffrey Donaldson MP, commented. The trade delegation included an Invest Northern Ireland Trade group of companies covering energy, healthcare, food and drink, environment, waste management, construction and engineering. Other UK companies headed by the Egyptian British Chamber of Commerce (EBCC) were interested in infrastructure and construction, especially big projects such as the Cairo Capital and the Suez Canal Economic Zone. Scottish Development International (SDI) and the Energy Industries Council (EIC) have also sent delegations keen to explore partnership in energy.

#### **Useful Contacts**

Embassy of the Arab Republic of Egypt 26 South Street

London

W1K 1DW

Tel: +44 207 499 3304 Fax: +44 207 491 1542

Email: eg.emb\_london@mfa.gov.eg
Website: www.mfa.gov.eg/London\_Emb

Egyptian Consulate General in UK

2 Lowndes Street

London

SW1X 9ET

Tel: 020 7235 9777

Fax: 020 7235 5684

Website: www.egyptianconsulate.co.uk

**British Embassy** 

7 Ahmed Ragheb St

**Garden City** 

Cairo

Email: commercial.cairo@fco.gov.uk

Tel: +2 02 2791 6000

#### AGRICULTURE, FISHERIES, FOOD & DRINK

#### AFG - Abou Farha Group

Al Serag Mall, office no. 47, Nasr City

Tel: +202 26717124 Fax: +202 26717127

Email: agro@afg-holding.com Website: www.afg-holding.com

Exporter of fruits and vegetables (general trading in spare parts and furniture)

#### Agricultural Projects Co - Agropro

104 Emtedad Ramsees 2

Nasr City Cairo

Tel: +202 24045781 Fax: +202 24045783

Email: agropro@agroproegypt.com Website: www.agroproegypt.com

Producer of agricultural seeds for cucumber, tomatoes, sweet and hot pepper (paprika), melon & water melon

#### AAG Co Agro Alex Group Co for Agricultural **Industrialisation Import and Export**

27B, Algeish Road

El Shatby

Alexandria

Tel: +202 3 593 2320 Fax: +202 3 593 2330

Email: info@agroalexgroup.com

Website: http://www.agroalexgroup.com/

Exporter of fresh vegetables as well as a wide range of agricultural products

#### Magrabi Agriculture

13 Abdul Khalek Tharwat Street

Cairo 11599

Tel: +20 22 578 1151

Fax: +20 22 574 2341

Email: magrabi@magrabi-agriculture.com

Website: www.magrabi-agriculture.com

Production and export of fresh citrus fruit and vegetables

#### **ACGC - Arab Cotton Ginning Company**

28 Talaat Harb Street

PO Box 11511

Cairo

Tel: +20 2 2575 6012 Fax: +20 2 2773 0024

Email: arabcot@internetegypt.com

Website: www.arabcot.com

Production of cotton, textiles and clothing industry

#### **Arab Dairy**

Piece 29/1 Industrial 7one

Katameva, Cairo Tel: +2 010 6882 0674 Fax: +2 011 1033 4629 Email: export@arabdairy.com

Web: www.arabdairy.com

Dairy produce

#### BiscoMisr - The Egyptian Company for Foods

32 Sawah Street

El Ameria

PO Box 1470

Cairo

Tel: +20 2 2286 6600

Fax: +20 2 2284 4132

Email: info@biscomisr.com

Website: www.biscomisr.com

Wholesaler for biscuits, wafers and seasonal products

#### Cairo Poultry Company (CPC)

Cairo Poultry Building, 32B and H, Mourad Street

PO Box 42, Cairo

Tel: + 20 2 35714124 Fax: + 202 572 6485 Email: aalfi@cpg.com.eg

Website: www.cpg.com.eg

Poultry farming and distribution of chicken

#### **Delta Sugar Company Company SAE**

Block 17-markaz Elkhadamat St

4th Quarter, 6th October City

PO Box 79/12566

Tel: +202 3830 8214

Fax: +202 38311060

Email: deltasugar@deltasugar.com

Website: www.deltasugar.com

Production and distribution of refined cane sugar

#### **El Gazar Trading**

295-296-297 Block 8

FI-Ohour Market

Cairo

Tel: +202 4477 1420 Fax: +202 4477 1075

Email: arafa@elgazargroup.com

Website: www.elgazargroup.com

Import/export of fruits - apples, peaches, pears, pineapple, kiwi, orange, tangerine, guava, grapes, plums and bananas

#### El Sharkeya Landscapes

10 Average Osman Towers

Misr Helwan Flzrage St

FIMaadi

Cairo

Tel: +20 1141216349

Fmail: info@elsharkeva.com

Website: www.elsharkeva.com/

Landscape design services, irrigation and soil improvement

#### EL Shazly Casings Co (SCC)

El-Basateen

First Industrial Zone PO Box 11432

Cairo

Tel: +201 062238868

Fax: +2 02 25181401 Email: info@elshazlycasings.com

Website: http://www.elshazlvcasings.com

Import/export and processing of sheep and beef casings

#### El Wadi Export for Agricultural Products

17 Abdel Salam Aref Street

Cairo

Tel: +20 2 2395 1857

Fax: +20 2 2392 0070

Email: elwadi@tedata.net.eg

Website: www.elwadi.com

Distribution of fruit, citrus, vegetables and herbs

#### Faragalla Group

36 Kafr Abdo Street

Roushdy

Alexandria

Tel: +20 3 545 0200

Fax: +20 3 546 5200

Email: export@faragalla.com

Website: www.faragalla.com

Producer of over one thousand different products from processed meat and chicken, frozen vegetables & fruits, concentrated fruit juices and pulp, packed fruit juices, confectioneries, bakeries. tomato paste, jams, processed cheese, chicken stock and instant juice powder

#### FruitXeller

Building 5, block 15

Hosni Abdel Rahman St

10th District

PO Box 11311, Nasr City

Tel: +20 2247 13 582 / +20 112 2500 250

Email: info@fruitxeller.com

Website: www.fruitxeller.com

Export of quality fresh vegetables and fruits

#### **Grand Egypt Agro for Import & Export**

6 Gardinia City El Syouf

Alexandria

Tel: +203 5271515

Email: info@grandegypt.info

Website: http://grandegypt.info/ Exporting fresh fruit and vegetables

#### Harvest Foods

Sadat St

Mansorya Al-Haram

Cairo

Tel: +20 2 38204528 /29/30/32/33

Fax: +20 2 38204531

Email: info@harvestfoodsegypt.com

Website: www.harvestfoodsegypt.com

Production and distribution of canned beans, peas, vegetables, tomato pastes and cereals

#### Jammy Juice Company Ltd

10th of Ramadan City

**Greater Cairo** 

Tel: +20 1541 2099

Fax: +20 1541 2098

Email: jammyjuice@jammyjuice.com Email: info@jammyjuice.com

Website: www.jammyjuice.com Producers of bottled fruit juices

#### **Juhayna Food Industries**

Juhayna Headquarter Polygon, Building No 2

Beverly Hills

Sheikh Zayed, Giza

Tel: +20 2 3850 8393 Fax: +20 2 3820 0655

Email: contactus@juhayna.com Website: www.juhayna.com

Dairy and fruit juice products

#### Mudga Agriculture & Food Products Suppliers

386 Ahmed Zeweil St Second District New Noubarya Beheira Tel: +20 1064692010 Email: sales@mudga.com Website: www.mudga.com

Fruit, vegetables, beverages, grains, herbs and spices

#### North Cairo Flour Mills Company

El Salam City PO Box 1016

Cairo

Tel: +20 2 2281 7233 / 22817234 Fax: +20 2 2235 4679 /22802282 Email: marketing@northcairomills.com Website: www.northcairomills.com

Milling, producer and exporter of high quality wheat flour

#### **SEKEM Group**

3 Cairo-Belbes Road

PO Box 2834

El-Horreya

Heliopolis

11361 Cairo

Tel: +2 02 265 88 171 Website: www.sekem.com

Organic farming and production of textiles, food and beverages

#### **AUTOMOTIVE**

#### **AAV (Arab American Vehicles)**

Km 4,5 Cairo- Suez Desert Road

PO Box 1

Cairo

Tel: +20 2 2693200 Fax: +20 2 2693562 Website: www.aav.com.eg/

Specialist dealers in US brand jeeps

#### Aboul Fotouh - Speranza

Osman Towers Corniche El Maadi

Cairo

Tel: +20 2 25260661

Email: contact@speranzaegypt.com Website: www.speranzaegypt.com

Speranza brand motor cars

#### **Bavarian Auto Group**

Area 1, Zone 10A Katameya Ring Road Maadi- Heliopolis Cairo

Tel: +20 2 2724 4444

Fax: +20 27272250

Website: www.bmw-eg.com

Importer & agent in Egypt for BMW cars

#### Cairo Development and Cars Manufacturing (CDCM)

CDCM Showroom 625a El Gaza'er St New Maadi

Cairo Tel: + 20 2 2754 6560

Website: www.peugeot-eg.com/dealers-list/

Sole agent for Peugeot cars in Egypt

#### **EAMW Co (Sharaf) Group**

78 EI-Baharia St PO Box 519 Alexandria Tel: +20 3480 0918 Fax: +20 3730 1077 Email: info@eamw.net Website: www.eamw.net

#### **Ghabbour Auto**

Cairo-Alexandria Desert Road Km 28

Industrial Zone Abou Rawash

Gıza

PO Box 60 Smart Village Tel: +20 0 2 3539 1047 Fax: +20 0 2 3539 0139

Website: www.ghabbourauto.com

Representative of Hyundai and Mazda passenger cars

#### MCV - Manufacturing Commercial Vehicles Co SAE

km24, Cairo-Ismailia desert road

El-Obour

Cairo Tel: +20 226583371

Fax: +20 226583073

Email: marketing@mcv-eg.com

Website: www.mcv-eg.com

Commercial vehicles, bus and trucks manufacturer

#### TRANS MISR Shipping Clearing & Trading SAE

8, Gamal El Din Yassin St El-Raml Station PO Box 567 Alexandria 21563 Tel: +203 4870717 Fax: +203 4877111

Email: transmisr@transmisr.com
Website: http://www.transmisr.com/

Shipping agency

#### BANKING, FINANCE AND LEGAL

#### Abou El Fadl, El Kassed & Partners Law

13 El Thimar Street Moustafa Mahmoud Square Mohandessin

Giza 12311 Tel: +202 374 93 924 Fax: +202 374 93 932 Email: law@ak-p-law.com Website: www.ak-p-law.com

Legal services



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### African Export-Import Bank

African Export-Import Bank Building 72 (B) El Maahad El Eshteraky St

Heliopolis PO Box 613

Cairo 11757

Tel: + 20 2 2456 4100 / 4101 / 4102

Fax: + 20 2 2456 4110 / 2451 5008 Email:info@afreximbank.com

Website: www afreximbank com

Trade finance, project and export development

#### Ahli United Bank (Egypt)

81 El-Tesseen Street Sector A, Fifth Settlement Tel: +20 2 22499500

Fax: +20 2 26135160

Email: Egypt. Call Center @Ahli United.com

Website: www.ahliunited.com

Commercial and investment banking including offshore banking activities

#### Al Ahly for Development & Investment (ADI)

Villa 7, Entrance 2 El Nahda Street Maadi

Cairo

Tel: + 20 2 2578 0791 / 0792 Fax: + 20 2 2578 0793 Email: adi@adi-alahly.com Website: www.adi-alahly.com

Asset management, investment banking and corporate finance

#### Al Baraka Bank Egypt

60 Mohieddine Abu Al Ezz Street

Dokki Area PO Box 455 Giza 12311 Cairo

Tel: + 20 2 21600118

Email: centeral@albaraka-bank.com.egm
Website: www.albaraka-bank.com.eg
Banking asset management

Danking asset management

#### Arab African International Bank (AAIB)

5 Midan El Saray El Koubra Street

Garden City

PO Box 60 Cairo 11516

Egypt

Tel: +20 2 24886679

Fax: + 20 2 795 8493

Email: inquiry@aaib.com

Website: www.aaib.com

Corporate, retail and investment banking

#### Arab Banking Corporation Egypt (Bank ABC)

1 El Saleh Ayoub Street, Zamalek

PO Box 64

Cairo

Tel: + 20 2 736 2684 / 4254 Fax: + 20 2 736 3643 / 3614

Email: abcegypt@bank-abc.com

Website: www.bank-abc.com

Investment, merchant and retail banking

#### Ranque du Caire

6 Dr Mustafa Bou Zahra Street

Nasr City, Cairo

Tel: + 20 2 2264 7997 / 8401

Fax: + 20 2 2403 7288

Email: intl.division@bdc.com.eg

Website: www.bdc.com.eg

Commercial banking

#### **Banque Misr Egypt**

151 Mohammed Farid St

Cairo 11511

Tel: + 20 2 23912172/029

Fax: + 20 2 23908464/23925768

Email: info@banquemisr.com Website: www.banguemisr.com

Banking, asset management and investment banking

#### **Barclays Bank Egypt**

Building 12, Midan Al Sheikh Youssef St

Maglis Al Shaab

Garden City Area 110

Cairo

Tel: + 20 2 2366 2600 / 2529 6100

Fax: + 20 2 23908464/23925768

Email:yourvoice@barclays.com

Website: www.barclavs.com.eg

Investment banking and microfinance

#### **BNP Paribas Le Caire**

Plot 85 - Block G Building

90th Street, Fifth Settlement Road

City Centre Sector A Area

Cairo - Egypt

Tel: + 20 2 2794 8324 / 8325

Fax: + 20 2 2795 2906

Email: bnppegypt@bnpparibas.com

Website: www.egypt.bnpparibas.com

Banking, asset management and investment banking

#### **Citadel Capital**

Four Seasons Nile Plaza Office Building, 3rd Floor 1089 Corniche El Nil, Garden City Area

Cairo 11519 Cairo - Egypt

Tel: + 20 2 2791 4440

Fax: + 20 2 2791 4448

Email: info@citadelcapital.com

Website: www.citadelcapital.com

Investment banking, asset management, investment firms and funds

#### **Commercial International Bank**

Nile Tower Building, 21-23 Charles de Gaulle Street

Giza Area

PO Box 2430 Cairo

Egypt

Tel: + 20 2 3747 2000

Fax: + 20 2 3570 3172 / 3632

Email:info@cibeg.com

Website: www.cibeg.com

Banking, asset management, investment banking, investment firm and funds, securities brokers and traders

#### Crédit Agricole Egypt SAE

Ring Road exit to 90th street

1st right to Choueifat area

5th settlement

New Cairo

PO Box 364

Cairo 11835

Tel: + 20 2 3332 9300

Fax: + 20 2 2738 0450

Website: www.ca-egypt.com

Banking, asset management and investment banking

#### Egyptian Gulf Bank (EG Bank)

El Orman Plaza Building

8-10 Ahmad Nasim Street

Giza

PO Box 56

El Orman

Tel: + 20 2 259 48528

Email: egb@egbbank.com.eg

Website: www.egbbank.com.eg Asset management, private, Islamic and investment banking

#### National Bank of Egypt

NBE Tower

1187 Corniche El Nil St

Boulak

Cairo

Tel: + 20 2 2594 5000

Fax: + 20 2 2594 5137

Email: nbe@nbe.com.eg

Website: www.nbe.com.eg

Asset management, corporate, retail and investment banking

#### CHEMICALS, MINING AND METAL

#### **Aluminium Company of Egypt**

PO Box 331

Nag Hammady

Cairo

Tel: +202 9 66590001

Fax: +202 9 66588478

Email: info@egyptalum.com.eg Website: www.egyptalum.com.eg

Production and export of aluminium and aluminium related products

#### **Egyptian Company for Iron & Steel Products**

The Industrial Zone

Attaka

Suez

Tel: +2 06 23 2302 92/93

Fax: +2 06 23 2302 91

Website: www.solbmisr.com

Producer of steel by-products, semi-finished, finished and downstream steel; Part of Solb Misr group

#### **Metallurgical Industries Company**

5 Etihad Al Mohamyeen Al Arab St

Garden City

Cairo

Tel: + 20 2 2795 4844

Fax: + 20 2 2795 6976

Email: micor1@micor.com.eg

Website: www.micor.com.eg

Group with affiliate companies in the metals industry

#### Solb Misr

35th Al Abediya Road

Attaka Industrial Area

PO Box 35

Cairo

Tel: +2 02 37 4971 08

Email: info@solbmisr.com

Website: http://www.solbmisr.com/

## CONSTRUCTION

#### **Dawlia 21 for Producing Colouring Aluminium Profiles**

Steel by-products, semi-finished, finished and downstream steel

Block E number 114

6th of October

3rd Industrial Zone

Tel: +201 2249 1986

Fax: +202 3832 6709

Email: info@dawlia-eg.com

Website: http://www.dawlia-eg.com/ Producing colouring aluminium profiles

## Al Maalim International Company (AIC)

Building 115, 2nd Floor Smart Village

PO Box 182

Giza 12577

Tel: +20 2 35371070

Fax: +20 2 35371069 Email: info@almaalim-eg.com

Website: http://almaalim-eg.com/

Security systems, access control, CCTV, automatic gates, glass and sliding doors, parking system and barriers

#### Egypt Intercontinental For Granite & Marble SAE

Autostrad Road, Front of Omarat El Shorta

Toura Maadi

Cairo

Tel: +20 111 0118255

Email: export@salama-group.com Website: http://salamastone.com/

Quarrying, production and exporting of Egyptian natural stone, granite and marble; a subsidiary of the Salama Group

#### Egyptian Swiss Chemical Industries Co (SwissChem)

106, Nile Street

Dokki, Cairo

Tel: +202 33363170/1

Fax: +202 37607212

Email info@swisschem.com

Website: www.swisschem.com/

Construction chemicals, water proofing material, grouts and resins

#### Hammam Industries & Co

1st Industrial Zone, Plot 315

PO Box 76

6th October City

Cairo

Tel: +202 3820 1930

Fax: +202 3820 1747

Email: info@hammam-eg.com Website: www.hammam-eg.com

Manufacturer of fans, cooling towers and air handling units

#### **Osman Group**

20, Haroun Street, Dokki

PO Box 101

Giza

Tel: + 202 37486 613

Fax: + 202 37487 167

Email: osmangroup@osman.net

Website: www.osman.net

Contracting, landscaping, building products, mining and technology solutions

#### **Orascom Construction Industries**

Nile City Towers

2005A Corniche El Nile

Cairo 11221

Tel: +20 2 2461 1111 Fax: +20 2 24619400

Website: www.orascom.com

Engineering and construction contractor primarily focused on infrastructure

#### **Suez Cement Group**

Nile City Office Building Southern Tower, Floor 10

2005A Corniche Al Nile

Cairo

Tel: +202 2522 2163

Fax: +202 2522 2096

Email: a.abdelmoaty@suezcem.com Website: www.suezcement.com.eg

Cement producer

#### **DESIGN ENGINEERING & MANUFACTURING**

#### **Arab Swiss Engineering Company (ASEC)**

44L, Al-Gazayer Square

PO Box 26 New Maadi

11742 Cairo

Tel: +202 2366 99 00/99

Fax: +202 2502 32 94/95

Email: asec@asec-engineering.com

Website: www.asec-engineering.com

Consultancy, engineering and management services for cement plants

## Egyptian Electric Power Systems Engineering Co (FPS)

7 Misr Leltaamir Building

Sheraton Heliopolis

8th Zone PO Box 90

Rawdat Al Sheraton

Cairo

Tel: +20 2 2266 1852

Fax: + 20 2 2266 1810

Email: eps@eps-egypt.com Website: www.eps-egypt.com

Consultancy, engineering services and software development in

the field of electric power systems and information technology

#### MASRIA

Industrial Zone 1-Area 2

Block 13013

PO Box 143

El Obour City

Cairo

Tel: +2 02 44812326

Fax: +2 02 44812327

Website: www.masria-group.com

Manufacturer of cooking equipment (gas and electrical), bakery equipment, refrigeration equipment (walk-ins and reach-ins)

## ELECTRONIC, ELECTRICAL, IT & TELECOMMUNICATIONS

#### **Advanced Computer Technology (ACT)**

10 El Batal Medhat

Abdel Hamid off Shehab St

PO Box 12411, Mohandessein

Cairo

Tel: +20 2 3051801

Fax: +20 2 3440230

Email: sales@act.eg

Website: www.act-eg.com

Information technology consulting and outsourcing services

#### Al Farouk ID Card Services

Ahmed Fouad St

Nasr City

Cairo

Tel: +20 1117303328

Email: alfarouk.idcard@gmail.com

Website: www.alfarouk-cardprinting.webs.com

ID card business, plastic card printers and barcode services

#### **Arkan Integrated Solutions**

Office 72

Al Alia Tower

Cairo

Tel: +202 25288103

Email: info@arkan.com.eg

38 Corniche El Nil, Maadi

Website: www.arkan.com.eg

Video conferencing, servers, IP telephony, call centre services

desktops and security products

#### Sutherland Global Services Egypt, LLC

7th Floor

1 Mahmoud Said St

Shohada Square

Main Post Office Building

Alexandria

Tel: +20 3992000

Fax: +20 3992003

Website: www.sutherlandglobal.com

Technical support specialist and 'rightsourcing' services

#### **Computek International**

23 Amer Street

Messaha Sq

Dokki

Giza 12311

Tel: +2 02 33355527

Fax: +2 02 37614576

Website: www.computek.com.eg

Educational technology, IT and network infrastructure

#### Egyptian Advanced Systems & Technologies (EAST)

3, Obour Buildings

Salah Salem

Nasr City

Cairo Tel: +202 24023512

Fax: +202 24023312

Email: m.saleh@eastautomation.com

Website: www.eastautomation.com

Air navigation and communications systems and Smart ID

#### **EGYelectronics**

58, Section 6

Zahra El-Maadi

PO Box 114321

Cairo

Tel: + 20 (2) 29705574

Email: info@egyelectronics.com

Website: www.egyelectronics.com

Agent/Distributor specialist of Semiconductors, passive components, passives, connectors, sensors, power factor solutions, PCBs, lightning, electromechanical components and equipment

## Egyptian Satellite Company (Nilesat)

Lgyptia

PO Box 72 6th of October City

Cairo

Tel: +20 2 38400145

Fax: +20 2 38400402

Email: marketing@nilesat.com.eg

Website: www.nilesat.com.eg/

Operation of satellites; television and radio broadcasting

#### Etisal International

Misr Travel Tower

Abbassia Sq

Cairo

Tel: +20 22 488 7000 Fax: +20 22 488 7001

Email: sales@etisal-int.com Website: www.etisal-int.com

Call centre for customer contacts utilising state-of-the art technologies

#### Fleet Information Technology (FIT)

5 Samir Mokhtar St, Ard El Golf Heliopolis

Cairo

Tel: +202 24186455/56 Fax: +202 22900806 Email: info@fitegypt.com Website: www.fitegypt.com

Fleet management systems and driving control solutions

#### **Grundfos Egypt**

3 Gamaya Elhak Fi Alhaya Street

Sheraton - Heliopolis Cairo 11361 Tel: +20 2 26 96 56 76

Fax: +20 2 26 96 56 77 Website: http://eg.grundfos.com/

Pump solutions, manufacturers and spare parts

#### iCALL Outsourcing

17 El Taka St 11285 Nasr City Cairo

Tel: +202 2475 4001 Email: info@icall.com.eg Website: www.icall.com.eg

Contact centre and business process outsourcing (BPO) services

#### **IBS - International Business Systems**

6023 Section G, Street 9

Al-Mokattam Cairo 11571

Tel: +202 22755300 Fax: +202 26710342 Email: info@ibs.com.eg Website: www.ibs.com.eg

IT products, tablets, phones and services

#### International Development Programmes (IDP)

3, Hassan Sabri Street

Zamalek Cairo
Tel: +202 27382235
Fax: +202 27359081
Email: idp@idp.com.eg

Website: www.idp.com.eg

Supplier and services of heavy construction and industrial equipment

#### **Mantrac Egypt**

Amreya, Km 28

Alex-Cairo Desert Road

Alexandria

Tel: +20 3 454 1000 Fax: +20 3 448 1042

Website: www.mantracegypt.com

Authorised dealer in the country for Caterpillar vehicles

#### Raya Group

26th July St Touristic Zone 6th of October 12568 Cairo

Tel: + 202 38276000 Fax: + 202 38276001 Email: info@rayacorp.com

Website: www.rayacorp.com

IT business solutions, business process outsourcing, smart commercial and office complexes

#### Rieckermann Service (Egypt) Ltd

140, Tahrir Street PO Box 20 Dokki Cairo

Tel: +20 2 33 37 1057
Fax: +20 2 33 38 8285
Email: caira@riackarma

Email: cairo@rieckermann.com Website: www.rieckermann.com

Processing and packaging services for pharmaceuticals, food, plastics and metal processing technologies

#### **SADKO**

1123, Cornich El Nile

Maspiro Cairo

Tel: +202 2579 46 47 Fax: +202 2574 82 28

Email:csupport@sadko-group.com Website: www.sadko-group.com

Specialist distributor of electrical home appliances

#### Systems & Projects Engineering Company (SPEC)

132 Tahrir St Dokki Giza

Tel: +202 333 83901 Fax: +202 376 01230

Website: www.spec-egypt.com

Communications, network systems, CCTV surveillance and public address sound systems

#### Xceed

The Smart Village KM28, Cairo/Alex Road

Cairo

Tel: +20 2 3776 3000
Fax: +202 3776 3001
Email: info@xceedcc.com
Website: www.xceedcc.com

Multilingual business process outsourcing service provider

## HEALTHCARE, PHARMACEUTICALS & MEDICAL

#### **ADWIA Pharmaceuticals Co**

10th of Ramadan City Industrial Area PO Box 59 El Oubor

Cairo

Tel: +202 15 413 104
Fax: +202 15 413 107
Email: export@adwia.com
Website: www.adwia.com
Production of pharmaceuticals

## Egyptian International Pharmaceutical Industries Co (EIPICO)

Industrial Area B1
PO Box 149
10th of Ramadan City
Sharkiya Governorate
Tel: +202 15 499199
Fax: +202 15 499306
Email: eipico@eipico.com.eg
Website: www.eipico.com.eg

Contact

Ahmed Borhan El Din Ismail, Chairman & CEO Manufacturing and marketing pharmaceuticals

#### **Novartis Pharma SAE**

El Sawah Street 11511 Amiria PO Box 1893 Cairo

Tel: + 202 2 2450 5345 Fax: +20 2 2452 0143 Email: reem.eladl@novartis.com

Website: www.novartis.com.eg
Healthcare and pharmaceuticals

#### **Pharco Pharmaceuticals**

496 El Horreya Avenue, Boulkly

PO Box 12, Sidi Gaber

Alexandria

Tel: +203 582 3745 / +203 583 9670

Fax: +203 583 0958 Email: contact@pharco.org Website: www.pharco.org

Manufacturing, marketing, distributing and exporting of branded and generic drugs

#### Rameda

8 Geziret El Arab Street (23rd Floor)

Mohandessin PO Box 12411 Giza Giza

Tel: + 202 376 130 46 / 58 / 74 Fax: + 202 376 130 18

Email: info@rameda.com Website: www.ramedapharma.com

Manufacturing and marketing quality pharmaceutical products

#### UNI Pharma

#### (Universal Industries Pharmaceuticals Company)

7 Ezzat Salama St from Abbas El-Akad St

Nasr City Cairo

Tel: +202 22748492/22873976

Fax: +202 22748636

Website: www.unipharma-eg.com

Healthcare products and services for pharmaceutical and animal healthcare sectors

#### OIL & GAS

#### **BP Exploration and Production & BP Egypt**

14 Road 252, Digla, Maadi

Cairo

Tel: +20 2 2519 9915

Fax: +20 2 2706 2460

Website: www.bp.com/en/global/bp-careers/professionals/

locations/egypt.html

Exploration and production of crude oil and natural gas

#### **GASTEC** - Egyptian International Gas Technology

EI-Teseen St Beside Down Town Mall

5th Settlement New Cairo

Tel: + 202 25034135

Email: gastec@gastec-egypt.com Website: www.gastec-egypt.com

Operator of compressed natural gas fuelling stations

Shell Egypt NV

Business View, 79, Road 90 South

Fifth Settlement Zip Code 11835 New Cairo

PO Box 210 Tel: +20 2 2614 2400 Fax: +20 2 2614 2402

Fax: +20 2 2614 2402 Website: www.shell.eg

Exploration, production, refining, transport, marketing and distribution of Petroleum products

PETROJET (The Petroleum Projects & Technical Consultations Co)

Joseph Tito St Haikestep Heliopolis PO Box 2048 Horreya Cairo

Tel: +202 6230740 Fax: +202 6230788 Email: bd@petrojet.com.eg Website: www.petrojet.com.eg

Engineering, procurement and construction services

#### **REAL ESTATE**

#### **Arab Company for Foundations**

2nd Floor 5 Kasr Al Nil Street Midan Al Tahrir

Cairo

Tel: +202 257 50817

Fax: +202 257 68733

Email: vibrocairo@yahoo.com

Website: www.vibro.com.eg

Foundations for construction projects

#### **ARTOC Group for Investment and Development**

7 Hassan Al Akbar Street

Mokattam PO Box 185 Cairo 11571

Tel: +202 2505 5777
Fax: +202 2505 3222
Email: chairman@artoc.com

Website: www.artoc.com

Real estate developer; technical & engineering services

#### **Delta for Construction and Rebuilding**

Smouha-rotation Ibn Abi Taleb

Intersection Albert 1 St with Kamal El-Din Salah (Delta life)

Towers Alexandria

Tel: +202 3423 88 22 Fax: +202 3423 82 61 Email: sales@deltaegypt.com Website: www.deltaegypt.com

Real estate developer and property investment

#### **Egypt Property Sales**

West Bank Office near Tutankhamen Restaurant

Ramla Nile Front Luxor West Bank Tel: +20 101 4000 530 Email: info@egyptpropertysales.com Website: www.egyptpropertysales.com

Real estate developer

#### **Engineering Consultants Group**

Building 2, Block 10, Nasr City Area

PO Box 1167 Cairo 11511

Tel: +20 (2) 2352 4740

Fax: +20 (2) 2352 5748

Email: ecg@ecgsa.com

Website: www.ecgsa.com

Construction supervision

#### **Orascom Construction Industries**

South Tower, Nile City Towers 2005A Corniche El Nile

Website: www.orascom.com

11221 Cairo Tel: +202 24611111 Fax: +202 24619400

Cement, engineering and construction contractor

#### **Samcrete Engineers and Contractors**

8 Mansouria Street
PO Box 686, Giza
Tel: +202 3389 1100
Fax: +202 3386 8686
Email: info@samcrete.com
Website: www.samcrete.com

Construction services and building materials

## Sixth of October Development and Investment Company (SODIC)

Km 38 Alexandria Desert Road

Sheikh Zayed City

Giza

Tel: +202 3857 0062 Fax: +202 3857 0060 Email: ir@sodic.com Website: www.sodic.com

Investment and real estate development projects

#### **SERVICE INDUSTRIES**

#### Allianz Egypt

Business Park A

Building A1 - Cairo Festival City New Cairo, Cairo Governorate Tel: +202 23 22 3000

Fax: +202 23 22 3001 Email: info@allianz.com.eg Website: www.allianz.com.eg

General life insurance and financial services

#### Arab Engineering & Distribution Co (AEDCO)

2-6th Zone, 1st District, 5th Settlement

PO Box 86 New Cairo

PC 11835

Tel: +202 2322 8800 Fax: +202 2322 8801/2 Email: info@aedco.com Website: www.aedco.com

Agents and representatives of foreign companies

#### Centre for Planning & Architectural Studies (CPAS)

14, El Sobky St, Manshiet El- Bakry

Heliopolis Cairo PO Box 6 Saray El-Kobba

PC 11712
Tel: +202 2419 0271
Fax: +202 2291 9341
Email: info@cpas-egypt.com
Website: www.cpas-egypt.com
Engineering and architectural consultancy

#### EgyPSa for Automatic Car Parking SAE (EGYPSA)

Elmearag City, After Carrefour Maadi, Megawra no.6

Part no 6055, 1st floor, flat 12

1899 Cairo

Tel: +2 01 02425 2020 Fax: +2 0 2-2447 0360 Email: info@egypsaparking.com

Website: www.egypsaparking.com

Hydraulic parking lifts

#### Egyptian Centre for Economic Studies (ECES)

Nile City Towers

2005 Corniche El Nil, North Tower 8h Floor, 11221 Ramlet Boulaq

Cairo

Tel: +20 2 2461 9037 Fax: +20 2 2461 9045/46 Email: eces@eces.org.eg Website: www.eces.org.eg

Think tank for research into economic policies and social justice

#### **European Agencies IND & Maritime Works**

24 El Fanarat Street

Portwfik

EAMW CO (Sharaf) Group

44/45 Suez

Tel: +201 2111 05013
Email: saif@eamw.net
Website: www.eamw.net

#### Contact: Mr Saif Sharaf, General Manager

Marine Personal Safety and Rescue Equipment: Life rafts, Lifeboats and related equipment, Rescue Boats, Fixed fire systems, Lifebuoys, Lifejackets, Fire Extinguishers Breathing Apparatus, IMO Safety Signs.

#### **Global Relocation Consultants (GRC)**

19, Road 151 Maadi

Cairo

Tel: +202 25255755 Fax: +20225255616

Email: info@grconsultants.org
Website: www.grconsultants.org

Support and relocation for expatriates and their families

#### **Job Nile Recruitment Services**

8, Dr Sayed Fahmy St Misac Tower 1st Floor Smouha Alexandria

Alexandria
Tel: +20 3 42 45 815
Fax: +20 3 42 45 815
Email: cv@jobnile.com
Website: www.jobnile.com

Recruitment and human resources consultancy



## **Fact File**

Name: Republic of Iraq

Capital: Baghdad

Area: 438,317 sq km

Population: 38,146,025 (July 2016 est)

Currency: Iraqi Dinar (ID)

Non-oil Growth: 1.5% (2017 est)

Dialling Code: +964 (00 964 from UK)

Main Industries: Petroleum, chemicals, textiles, leather, construction materials, food processing, fertiliser, metal fabrication and processing

**Exports:** Crude petroleum, refined petroleum,

tropical fruits

Imports: Food, medicine, manufactures

ontemporary Iraq traces its ancient origins to the cradle of human civilisation once known as Mesopotamia. Iraq is bordered by Turkey to the north, Iran to the east, Kuwait to the southeast, the Kingdom of Saudi Arabia to the south, Jordan to the southwest and Syria to the west.

Iraq is very rich in its natural and human resources. As for the natural resources, proven oil reserves, at approximately 143 billion barrels, are among the highest in the world, with extremely low oil extraction costs. On the back of this sizeable wealth stream, Iraq's import demand is projected to increase by 150 percent by 2020, with major opportunities in sectors including power generation, infrastructure, healthcare, education, financial and professional services, telecoms, security and ICT sector.

Iraq's oil sector provides more than 90 percent of government revenue and 80 percent of foreign exchange earnings. The falling global oil prices resulted in declining export revenues. Iraq's contracts with major oil companies have the potential to further expand oil exports and revenues, but Iraq will need to make significant upgrades to its oil processing, pipeline, and export infrastructure to enable these deals to reach their economic potential.

Iraq's crude oil production and exports are expected to grow at a steady pace in 2017 from current levels, which on August 2016 was at 4.638 million barrels per day. However, OPEC decided on September 2016 to cut the output for all its members in order to stabilize the market and reach fare oil price level. Iraq also agreed to cut the despite the fact that Iraq is capable to increase oil production.

The Iraqi economy since end of 2014 is facing severe and pressing challenges. The decline in oil prices in 2015 and 2016 and the ISIS insurgency have contributed to a sharp deterioration of economic activity and have rapidly increased the fiscal and current account deficits. Macroeconomic risks remain elevated due to Iraq's continued exposure to a volatile oil market, but the medium-term outlook seems more favorable, thanks to an expected increase in oil prices in 2017 and important gains against ISIS. The government is facing the challenge of maintaining macroeconomic stability, undertaking structural reforms to improve the delivery of public services, reconstructing core physical infrastructure in the areas liberated from ISIS and assisting the 3.4 million people displaced by the conflict.

However, Iraqi leaders remain hard-pressed to translate macroeconomic gains into an improved standard of living for the Iraqi populace. Iraq is gradually making progress enacting laws and developing the institutions needed to implement economic policy, and political reforms are still needed to assuage investors' concerns regarding the uncertain business climate.

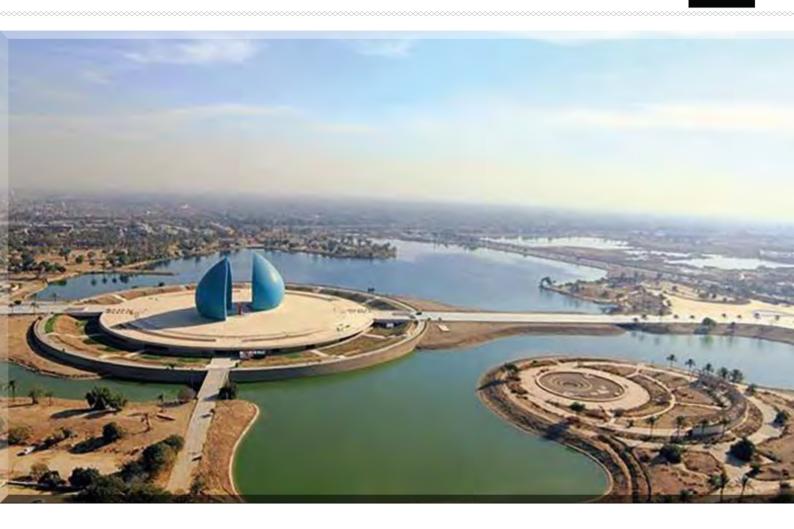
It is worth noting that Iraq has one of the lowest employment-to-population ratios in the region, even among men, in spite that and the 2014 crisis has led to an estimated reduction in employment by 800,000 people. Nevertheless, unemployment remains a problem throughout the country despite a bloated public sector. Encouraging private enterprise through deregulation would make it easier for Iraqi citizens and foreign investors to start new businesses. Rooting out corruption and implementing reforms - such as restructuring banks and developing the private sector - would be important steps in this direction.

The war against ISIS and the falling oil price has severely dented growth, diverted resources away from productive investment, and increased poverty, vulnerability and unemployment. Private consumption and investment remain subdued due to an unstable security and political situation and a poor business environment.

The non-oil sector and activity, including services, construction, transport, and agricultural sector, highly dependent on government spending, contracted by almost 14 percent in 2015 following a 5 percent fall in 2014.

After slowing at 0.1% in 2014, Iraq's economy grew by 2.9% in 2015 on the back of about 19% increase in oil production. Growth in 2016 is further increased to 4.8%, sustained by an increase in oil production, but non-oil GDP is expected to contract by 8.2%, due to low demand driven by continued fiscal consolidation.

The shocks have also deteriorated the country's fiscal



and external balances in 2015 and 2016. Low oil prices have sharply reduced oil revenues, which decreased by about \$35bn in 2015 compared to 2014. In 2016, real GDP growth was sustained at 11% supported by a large increase in oil output that benefitted from past oil investments, the IMF commented going on the state that economic activity in 2017 was expected to remain muted due to a 1.5% contraction in oil production and tepid recovery of the non-oil sector, (IMF, 17 March 2017)

Despite government efforts to prioritise expenditure, low oil revenue coupled with high humanitarian and security spending have rapidly increased and resulted in budget deficit which reached 11% of the GDP in 2016 raised from 6.1% in 2015. Given Iraq's severe challenges and substantial financing needs, the IMF approved a three year Stand-By Arrangement in July 2016 for \$5.34bn. In parallel, the World Bank has started a series of three DPFs to span over three years, the first (\$1.2bn) delivered in December 2015, the other two (\$1bn each) planned for December 2016 and December 2017.

Iraq is gradually making progress enacting laws and developing the institutions needed to implement economic policy, and political reforms are still needed to assuage investors' concerns regarding the uncertain business climate.

In the recent years, however, contracts with major oil companies have the potential to further expand oil exports and revenues. For this aim, Iraq is making a significant effort to upgrade its oil processing, pipeline, and export infrastructure to enable these deals to reach their economic potential.

British companies are especially well placed to capitalise on investment opportunities in Iraq, given the historical and cultural ties that exist between the UK and Iraq, as well as the UK's reputation for quality and clean business practices. The UK and Iraqi Governments are working together to address barriers to trade, but Iraq remains a challenging market, especially for inexperienced exporters.

#### **AGRICULTURE**

Iraq is largely an agricultural country and has a number of comparative advantages that would support a competitive agricultural sector, but due to decades of conflict as well as subsequent political and economic events, the capacity is low.

Rainfed agriculture is found in the northern parts where the mountains, foothills, and Jazeera desert are located. These three regions supply a substantial part of the grain (wheat and barley) needs. Rangelands cover 75% of Iraq and contribute a large share of national wealth and provide a livelihood for millions of

people through grazing livestock.

Although, vegetable and fruit remain almost entirely domestically produced, Iraq continues to be dependent on food imports. The agricultural sector needs serious investment. As of 2013, Iraq's dependency on imports to satisfy its basic food demand was around 47%.

Under Iraq's National Development Plan (NDP), growth in the agricultural sector aimed to lift growth in other areas such as the food processing and service sectors. Iraq has a comparative advantage for some agricultural products, particularly ones that require fertile, irrigated land, such as orchard fruits, vegetables, cotton, sorghum and livestock.

#### **CONSTRUCTION**

In the recent years Iraq unveiled major projects to satisfy the increasing demands for real improvements of infrastructure and in housing specifically. New projects holding out new opportunities for construction firms range from refurbishing and building electricity, water and sewerage plants, to the upgrading of the national network of ports, roads, airports, various public works, bridges, hospitals and schools. Prior to ISIS invasion of some cities in Iraq, the Business Monitor International projected the Iraqi construction sector to grow by 8.1% annually in real terms between 2013 and 2017.

# الله اكبر

## IRAQ COUNTRY PROFILE



Iraq was planning to spend \$9.5bn on roads, bridges and housing by the end of 2018, with an allocated budget of \$1bn for transport and communications in 2015, according to the Ministry of Construction and Housing.

More foreign firms are becoming involved to redevelop or build airports and seaports, as well as constructing 2,000km of rail track. There are number of ongoing projects including \$8bn in transportation projects, including airports, railways, roads and ports, and \$300 m on road plans, including a new six-lane express way to the Turkish border and 15 new bridges in Baghdad to improve the traffic flow across the city. The Ministry of Planning and Development has scheduled \$250 – 275bn for spending on infrastructure projects and other investments over the next 5 years.

The housing sector witnessing massive investment boom driven by a growing number of middle class families buying properties and a rising demand for housing units, Iraq's real estate market witnessed a massive increase in size and value during the past few years. Iraqi officials have estimated that by 2015 the population could reach 39 million for which an additional 1.9 million housing units will be needed. The scale of need can be understood by some regional examples. In Basra, for instance, a survey indicated that 44,700 new housing units are required, while a further 9,000 units need upgrading. Najaf, meanwhile, has drawn up plans worth £26.6bn for projects including 200,000 housing units.

Since the end of 2014, the construction industry in Iraq has suffered greatly from the country's dire security situation and weak investor confidence, as well as

a decline in government spending owing to the ISIS invasion of the Western parts of Iraq and, of course, the sharp drop in oil prices. The country's construction industry contracted in real terms, by 19% in 2014 and 7.3% in 2015.

#### FINANCIAL SECTOR

Iraq was the first country in the region to establish banks, in 1890-1 when first bank was formed. In 1922-1964, Iraq established a series of privately and publicly owned banks. Iraq's Central Bank (CBI) is one of the oldest central banks in the region. It was founded in Baghdad in 1947 and has branches in Basra, Mosul, and later Erbil and Sulaymaniyah.

Banks in Iraq include 7 state-owned banks (which own 479 branches, 8 of which are located abroad), as well as 47 private banks, which are divided into 23 commercial banks, 12 Islamic banks, and 12 foreign banks. In total, they own 515 branches, 4 of which are located abroad.

Iraq is opening up for privatisation and is offering new opportunities for foreign direct investment across the industries, particularly seeking international partners to modernise its financial services infrastructure. In addition, as the country is becoming less dependent on the oil revenues, it seeks to establish new partnerships to deal with a number of urgent fiscal and political issues and fund infrastructure projects to boost the oil and gas, electricity and transportation projects.

There has been a huge expansion in Iraq's financial industry in recent years, with the expansion of major players in the country including JP Morgan, Citibank, Standard Chartered and many others; there are many more investors on the brink of entering the market.

#### **Useful Contacts**

Embassy of the Republic of Iraq (London) 21 Queen Gate London SW7 5JE

Tel: +44 207 590 7650 Fax: +44 207 590 7679

Website: http://mofamission.gov.iq/en/

UKLondon

Consular Section 3 Elvaston Place London SW7 5QH

Tel: +44 207 590 9220

British Embassy in Baghdad International Zone Baghdad

Tel: +964 7901 926 280

Iraqi National Communication and Media Commission http://www.cmc.iq/en/

Central Organisation of Standardisation and Quality Control (COSQC)

Tel: +964 1 776 1980 Fax: +964 1 776 1981 Email: cosqc@yahoo.com

http://cosqc.gov.iq/en/home.aspx

Ministry of Trade http://www.mot.gov.iq/

Ministry of Agriculture http://www.zeraa.gov.iq/

Ministry of Planning http://www.mop.gov.iq

Ministry of Science & Technology http://mohesr.gov.iq/

Kurdistan Regional Government www.krg.org

**BUSINESS ASSOCIATIONS** 

Iraq British Business Council IBBC Limited Hope House 45 Great Peter St London SW1 3LT Tel: +44 20 7222 7100

Fax: +44 20 7222 2535

Email: London@webuildiraq.org

www.webuildiraq.org

## AGRICULTURE, FISHERIES, FOOD & DRINK

#### Active Food

Mala Omer Village

Erbil

Tel: +964 (0) 750 892 08 74 Website: http://activefood.net/

Distributor of brands of biscuit, pastry, sweets, cakes and tea

#### Al-Hazim Group Rechard Transportation & Public Trade Co Ltd Alhay Alaskary 14

Dohuk

Tel: +964 748 174 6605 Email: info@alhazimgroup.com Website: www.alhazimgroup.com/

Refrigerated stores, distributors and importers of fruit and

#### Al Liba Food Company

Erbil

Tel: +964 750 403 4386 Mobile: +964 750 609 0643 Email: zaid@allibafood Website: www.allibafood.com

Wide range of dairy and frozen food products

#### Alyasra General Trading Co

Kirkuk Road 150/7/743 PO Box 959-13

Erbil

Frozen food, fresh diary and potato chips

#### **Etihad Food Industries Company Limited**

Highway Road Almidhatya Babil

Tel: +964 7834415216 Email: info@etihadsugar.com Website: www.etihadfoodgroup.com/ Sugar refinery and production

#### **Falcon Group**

Empire Business Complex

Building C4 100m Airport Road

Erbil

Tel: +964 66 258 6008 Email: info@falconiraq.com

Website: http://falconiraq.com/contact/

Group activities cover farming, security, construction, agriculture, concrete production and real estate

#### **AUTOMOBILE**

#### **ABC Group**

Al Touba - Burjesia Zuhair

Basra

Tel: +964 795 490 736/ 7809 215 127 Email: Basra@albathera.com Website: www.albathera.com/

Automotive services

## Ability Rent a Care

Yazdandokht Street

Erbil Street

Tel: +964 (0)750 747 6666 Email: info@ability-cars.com Website: www.ability-cars.com

Car rental and logistic solutions; part of the Chroo Group

#### Al-Kasid Group

Head Office Baghdad

Tel: +964 770 444 4406 Email: info@al-kasid.ae

Website: www.al-kasid.com/Al-Kasid

Exclusive distributor for the Hyundai Corporation

#### Cihan Motors

Kerkuk Road Salahadeen Street

Cihan Plaza PO Box 0116 – 70

Erbil

Tel: +964 662 262 105

Website: www.cihanmotors.com

. oyota aoaror

#### Sardar Group

Al Mansour - Al-Amirat St Quarter 601, Alley 18, House 8

Baghdad

Tel: +964 (790) 190 9323 / 190 9323 Email: info@sardargroup.com Website: www.sardargroup.com

#### ŠKODA Iraq - Shireen Company LLC

Salahadin Quarter Sitini Street Erbil

Tel: +964 750 301 6030 Email: info@shireenco.com Website: http://iraq.skoda-auto.com/

Skoda dealer in Iraq

#### **Zamzam Spring Group**

Building 33, Alley 11, Section 905

Al-Attar St Al-Karradeh Baghdad

Tel: +964 770 444 5805/ 7901917163 Email: info@zamzamspring.com Website: http://zamzamspring.com/

Automotive industry and heavy duty commercial vehicles

business

#### **BANKING & FINANCE**

#### Ahli Bank of Iraq PSC

Al-Sadoon Street Baghdad

Tel: +964 1 740 5583 Fax: +964 1 718 4312

Website: www.ahliunited.com

Retail, corporate and private banking, wealth management and treasury

#### **Ashur International Bank for Investment**

Al Tufaha Furniture Building Oqba Bin Nafeh Square Qhusum Area PO Box 3636 Baghdad

Email: bs@ashurbank.com Website: www.ashurbank.com

Retail, private, business, corporate, investment banking and real estate finance

#### Babylon Bank

Building 22 91 Al Saadoon Street Mahla 101 Baghdad

Tel: +964 790 191 1374 Email: info@bbkiq.com Website: www.bbkiq.com/

Commercial projects, trade finance and personal banking

#### Bank of Baghdad

Karrada Kharej St Alwiya Area PO Box 3192 Baghdad Iraq

Tel: +964 1 717 5007 Fax: +964 1 717 5006

Website: www.bankofbaghdad.com Personal and commercial accounts

## TITANIUM CAPITAL PTE LTD

#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Central Bank of Iraq

Al Rashid Street PO Box 64 Baghdad Tel: +964 1 816 5172 Fax: +964 1 816 6802

Fax: +964 1 816 6802 Email: cbi@cbi.iq Website: www.cbi.iq

Currency and supervision of banking sector

#### Deloitte

42 Vital Village

Erbil

Tel: +964 66257 6200

Website: www2.deloitte.com/iq/en

Audit and assurance; one of many Deloitte offices in the Middle East

#### Iraqi Middle East Investment Bank

Building 65, Street 30 Arast Hindiya Baghdad Tel: +964 1 717 6655

Website: www.imeib.com/

Mobilising and utilising the national savings in different investment. Banking exchange

#### Iraq Stock Exchange

Iraq Stock Exchange Building Al Alawiyah Area PO Box 3607 Al-Alwiya Baghdad

Tel: +964 (0)771 121 1522 / 07270094594

Fax: +964 171 74461
Email: info-isx@isx-iq.net
Website: www.isx-iq.net
Securities markets

#### Middle East Software and Systems Co

Milding 28, Street 9
Arast Al-Hindiya
Baghdad
Tel: +964 1 7192925
Mobile: +964 7901 947 331
Email: ceo@messciraq.com
Website: www.messciraq.com/
Banking and Financial Services | T solutions

#### National Bank of Iraq

Building 66 Al Saadoun Street Saadoun Area Baghdad Tel: +964 780 777 7444 Email: info@nhirn.com

Tel: +964 /80 /// /444 Email: info@nbirq.com Website: www.nbirq.com

Personal current and savings accounts, business accounts, trade finance, credit facilities, transfers, investment banking



#### Rasheed Bank

Street 25, Area 110

PO Box 53926 Baghdad

Tel: +964 885 3478 / 8853409

Website: www.rasheedbank.gov.iq

Personal and commercial accounts; cash deposits from institutions, companies, bureaus and individuals; financing commercial activities; bank intermediation

#### **Sumer Commercial Bank**

Hay Al-Riad Section 908 Street 16

Building 13 PO Box 3876 Al-Alwiva

Baghdad

Tel: +964 1 7196472

Website: www.sumerbankig.com

Personal and corporate banking, letters of guarantees, issuing bills of exchange and money transfers

#### Trade Bank of Iraq

609 Al-Mansoura District Street 16/Building 22 PO Box 8186

Baghdad

Email: info@tbiraq.com Website: www.tbiraq.com

Commercial projects and trade finance; personal banking

#### Warka Investment Bank for Investment and Finance 10th Floor

Khalani Square Baghdad

Tel: +964 7902202525 Email: main@warka-bank-iq.com Website: www.warka-bank.com/

Personal current and savings accounts, commercial banking and investment

#### **COMPUTER HARDWARE**

#### AITC Al-Badri Information Technology Co Ltd

Kahramana Sq

Baghdad

Mobile: +964 783 050 2002

Email: marketing@aitc-iraq.com; faisal@aitc-iraq.com

Website: www.aitc-irag.com

High quality products and services that meet world standards

#### Al-Mahara Trading FZCO

Baghdad

Al-Sina'a Street

Baghdad

Tel: +964 782 555 6447/780 884 7008

Website: www.al-mahara.com/

IT and network solutions, satellite media broadcasting

#### **ASAS Telecom & IT Solutions**

ManawiBasha

Basra

Tel: +964 770 700 1018/770 700 1019

Email: info@asas.net Website: www.asas.net IT solutions and internet services

#### **RiTS**

Al Mansour Al Mutanabi Street Baghdad

Mobile: +964 790 193 4353 / +964 790 194 1405

Email: info@rits-iraq.com Website: www.rits-iraq.com

Network hardware and parts, IT system integrator, software and

hardware provider, IT & management

#### **Smart Card Co**

Babylon

Mobile: +964 780 568 4556

Email: info@iraq-smart.com; sales@iraq-smart.com

Website: www.irag-smart.com/

Smart card company solutions offer integrated strategy implementing, systems integration services, and application hosting

#### Southrox

Arasat

Al Masbah District

Baghdad

Mobile: +964 780 976 6667 Website: www.southroxirag.com Distributor for Xerox printing solutions

#### CONSTRUCTION

#### Abdullah Dhari Alameri Co

Building Number 5/2

Street 70 County 904

Baghdad

Tel: +964 (0)7901 364 541

Email: thamir.alshibli@alshibli-group.com Website: www.alshibli-group.com Contact: Mr Thamer Alameri, CEO Construction and water sewage treatment

#### Al-Dur Al-Manthor for General Trading Ltd

Hay Al Rabeaa District 336

Street 38 H. 116

BAGHDAD

Tel: +964(0)1-444 9472

Email: ammar\_nasser2003@yahoo.com Contact: Mr Abdullah Nasir, Deputy General Manager

Email: ashimirty@yahoo.co.uk

General trading and construction

#### **ALFAYHA GROUP**

**HQ** Management

Basra

Tel: +964 790 199 6666/ 80926746 Email: marketing.fayha@al-fayhagroup.com

Website: www.al-fayhagroup.com

Piling, design, supply, transport and hammering; pre-cast concrete; bridge girders; marine steel structure; cladding installation

#### **ALMCO Group**

International Zone

Baghdad

Email: contact@almcogroup.com

Website: www.almcogroup.com

Construction and engineering; other activities of the Group are catering, food distribution, vehicle leasing and turn-key life

#### Almunshed Alarabi Construction Ltd

Baghdad

Tel: + 964 1719 3438

Fax: +964 1718 6321

Email: inquiries@almunshedalarabi.com Website: www.almunshedalarabi.com Civil and structural engineering

#### Halabja Group

Malik Mahmood Street

Sulaimany

Halabja

Tel: +964 533 310 147 / 533 310 148

Email: info@halabjagroup.com Website: www.halabjagroup.com Material and industrial supplier

#### Iraq Arrow Co 100 St Baghdad

Erbil

Tel: +964 790 199 9982 Email: info@iragarrow.com Website: www.iragarrow.com Engineering, design and construction

#### Pan East General Contracting Co

Al-Harthia Hay Al Mohameen Baghdad

Email: info@paneastltd.com Website: www.paneastltd.com Contracting, trading and communication

#### **CONSULTING & SERVICES**

#### Dar Al-Handasah Shair and Partners

Al Jadriah Quarter Street 73 District 913 PO Box 2442

Baghdad Tel: +964 1 776 3420 Fax: +964 1 776 2961 Email: baghdad@dargroup.com Website: www.dargroup.com Consulting services

#### Management Partners (MP)

Arasat Street PO Box 24080 Masbah Baghdad

Tel: + 964 780 429 9998/ 188 655 1200 Email: info@m-partners.biz Website: www.m-partners.biz/en/

Business strategy & transformation and market research

#### Tiller

Erbil and Baghdad

Tel: +964 (0) 750 448 7054 Email: info@tillerandco.com Website: www.tillerandco.com

Tax, Accounting, Compliance and Advisory

#### **ELECTRONICS & ELECTRICAL**

#### Al Khairat Al Taiba Co

Arasat al Hindiya - Al Alwan trading complex

Baghdad

Tel: +964 177 61930 Fax: +964 177 62072

Email: info@alkhairat-iraq.com

Website: www.alkhairat-iraq.com/ Trading in electronics and electrical equipment

#### **Ebtikar Technology Company**

Baghdad Street Alghadeer District

Basrah

Mobile: +964 771 49000 55 Email: Info@ebtikar-tech.com Website: www.ebtikar-tech.com

Automation, robot design, PLC & Scada system, design and control system

## **Energy Sciences Group**

Bab Al Muadam

Baghdad Tel: +964 7804 724 537/ 7901 264 254

Email: ahilan@esg-iq.com

Website: www.esg-iq.com Distribution, supplier of electronics and electrical equipment **Infinity Electronics** 

Rajwan Building, Flat 1, Zokak 73

Mahella 903

National Theater St Karrada

PO Box 3054 Al-Elwiyaa post Baghdad

Tel: +964 1 719 7586 Fax: +964 1 718 7902 Email: info@pgeco-iq.com Website: www.pgeco-iq.com Industrial equipment and technology

#### **Golden Light Company**

Akd Alnasarah

Baghdad Tel: +964 1 815 0935/8169702 Mobile: +964 790 194 6590/7702727369 Email: info@goldenlight-iraq.com

Website: www.goldenlight-iraq.com General trading and contracting and commercial agencies

#### Sabeel Al Madina **Trading & Contractor Co Ltd**

Al Jumhurea St Baghdad Tel: +964 170 937496

Haj Fatehy Building

Fax: +964 017 653420

Email: info@sabeelalmadina.com Website: www.sabeelalmadina.com/ Electrical and mechanical services

#### Siba Alrafidain Contracting & **General Trading Ltd**

Al Mansoor Baghdad

Tel: +964 771 777 71 22 Email: info@sibaalrafidain.com Website: www.sibaalrafidain.com

Electrical, mechanical, engineering and construction

#### Siraj Naybur (R&M Iraq)

Al-Abbassiva Basrah

Tel: +964 78 111 25188 Email: info@snirag.com Website: www.rm-electrical.com Distributors of electrical products

#### **Technical Towers Co**

Aljadiriya-beside Babylon Hotel District 915, St 24, Bldg 10 Baghdad

Tel: +964 (0)740 014 4017 / +964 0 7902336190 Email: TTCrym@yahoo.com; info@TTCiraq.com

Website: www.ttciraq.com Engineering consultants

#### **ENGINEERING & REAL ESTATE**

#### Al Mamoura Company for Real Estate Investment

Arasat Al Hindi District 929 Street 35, building 26 PO Box 4377 Baghdad Tel: +964 1 778 1117

Email: Almamoura\_com@yahoo.com Website: www.mamorairaq.com

Real estate investment, development and consultancy

#### Al-Rahmani Group

Harthiya Alkindi Street Baghdad Tel: +964 7400 188 998 Mobile: +964 7901 907 253 Fax: +964 1 5414718

Email: sales@alrahmanigroup.com; baghdad@

alrahmanigroup.com

Website: www.alrahmanigroup.com

Industrial, engineering, general contracting, construction, infrastructure and consultancy

#### **Diamond Group Holding**

Al-Jadriyah district

Baghdad University Main Street

Building 16 Baghdad

Tel: +964 790 130 9294/77 03900247 Email: service.desk@diamond-grp.com Website: www.diamond-grp.com

Construction, supply of mechanical equipment

#### **Anwar Sumer General Contracting Co Ltd**

Al-Mashah PO Box 10193 - 12921 Baghdad Tel: +964 1 717 2171

Fax: +964 1 718 6318 Email: muthana\_anwarsumer@yahoo.com

Website: www.anwarsumer.com

Municipal construction, civil, electrical and mechanical

#### **Kadow Business Group**

Sadoun, District 101, Street 1 Building 1, Suite # 123 Baghdad PO Box 10117 Al Karrada Tel: +964 1 818 8639

Fax: +964 1 815 3622 Email: kadow@kadowgroup.com Website: www.kadowgroup.com

General contracting, supplies, marketing, promotion and drilling

#### Middle East Construction Company

In front of Babil Hotel Baghdad Tel: +964 790 115 5550 Fax: +964 191 599 09773 Email: info@mee-iq.com Website: www.mee-iq.com

General contracting

Baghdad-Jaderiyah

## Plan Company General Contracting Pak City A10, Floor 7 #29

Sulaymaniyah Tel: +964 7703581010

Email: plan@plancompanyiraq.com Website: www.plancompanyiraq.com

Civil and electro-mechanical; contracting, water production and materials distribution

#### Taha & Partners Group

Taha Building Baghdad Tel: +964 7 901 102 707 Mobile: +964 7 901 947 787 Email: info@taha-partners.com Website: www.taha-partners.com

Activities in construction, design, machinery, equipment and publishing

#### Technical Resources Ltd (TR)

Building 8, Street 24 Al-Jaderiah, Sector 915 Baghdad

Tel: +964 790 110 2915 Website: www.trcoiraq.com General contracting

#### The Kufan Group

Baghdad

Email: info@kufan-group.com Website: www.kufan-group.com

Project management, engineering, procurement, and construction management

#### **EQUIPMENT & MACHINERY**

#### AL MURBAT Commercial Group (AMG)

101 Hay Dragh St, Third floor Baghdad 10013 Mansoor

Tel: +964 740 021 4849 Fax: +962 6 556 2310 Email: info@almurbat.com Website: www.almurbat.com

Supplying and installing of environmental devices: nuclear measurements; nuclear protection; nuclear decommissioning; first alarm systems

#### Iratrac

Dist.923. St 29 University St Jaderia PO Box 2660 Baghdad Tel: +964 1 7783 783 Fax: +964 1 7786 714 Email: info@iratrac.ig Website: www.iratrac.com/

Distributer of full range of CAT construction equipment

#### Zamzam Co

ZAMZAM complexes PO Box 470 Naiaf

Tel: +964 781 003 6199 Email: reception@zamzam-group.com

Baghdad Office:

Mobile: +964 790 190 8175 Email: baqhdad@zamzam-group.com Website: www.zamzam-group.com

Construction material supplier and industrial equipment

#### **HEALTHCARE** PHARMACEUTICALS & MEDICAL

#### Aldhamin Scientific Bureau

49 Building Destrict 207 909 Alhuriah Square 2138 Jaderia BAGHDAD Tel: +964 77177 52556

Email: haidersaeed@iraq-pharma.com Website: www.iraq-pharma.com Contact: Mr Haider Salim, CEO

Import and distribution of pharmaceuticals products

#### Al-Faraheidy SDB

Braiha Doctors' Street Basrah

Tel: +964 (0)770 9016 100 Email: zaheraljawher@yahoo.com Contact: Mr Zaher Aljawher, Office Manager

#### Alvara Co Karada Kharij

Baghdad Tel: +964 7706 735030 Email: info@alvara.com Website: www.alyara.com

Medical, lab and scientific systems marketing and services

#### **Green Trading Company**

**Doctors Street** Erbil

Tel: +964 662 525251 Email: info@green-iraq.com Website: www.green-iraq.com General trading and pharmaceuticals

#### Iraqi Biotechnology Company Ltd

Al-Kindy St, Al-Harthya Baghdad

Tel: +964 079 0117 1599/780 182 0950 Email: info@iraqbiotech.com

Website: www.iraqbiotech.com

Service to the scientific-research community and clinical

#### Medya Diagnostic Centre

60 Meter St Erbil PO Box 239-44 Tel: +964 7503742666 Email: info@medyadc.com

Website: www.medyadc.com/site/

#### **Pioneers Pharma**

Qirga - Shoresh Rd Sulaymaniyah Tel: +964 533 326 5881

Mobile: +964 770 770 9070 Email: info@pioneerpharma.org Website: www.pioneerpharma.org/

Licensed to distribute and promote pharma and medical products

#### Gasgous Group

Hay Al- Wahda, Mahala 904 Zugag 36 - House 18

Baghdad

Tel: +964 171 89272\ 71 75505 Fax: +964 17177754 Email: sgasgous@yahoo.com Website: www.gasgousgroup.com

Distribution, medical industry, trading and consultation

#### IT & TELECOMMUNICATIONS

#### **AsiaCell Communications**

Faruk Holding Building Salem Street Kurdistan Region Sulaimaniya

Tel: +964 770-110-5241 / +9647701195859

Fax: +964 770-119-5950

Email: customercare@asiacell.com; marketingdirector@

asiacell.com

Website: www.asiacell.com

Operates and manages GSM mobile network

#### **Delta Communications**

Al-mansour Baghdad

Tel: +964 7506800900

Basra Office

Tel: +964-750 888 8953 Email: info@deltairaq.net Website: www.deltairag.net

Information and communication technology industry

#### **Masarat Telecommunication**

Ziyouna Main Street

Baghdad

Tel: +964 790 227 2267 / +964 7808050383

Email: info@masaratcom.com Website: www.masaratcom.com

Information and communication technology

#### **Kummer Al-Furat Company KFC Telecom Company**

Karada - Arasat Al-Hendia

Baghdad

Tel: +964 7704 524 189 / +964 7801 930 625

Email: kfc@kfc-telecom.com

Website: www.kfc-telecom.com

Specialist in turnkey GSM sites implementations

#### **Korek Telecom**

45 Kurdistan St Pirmam

Frhil

Tel: +964 750 440 0022 Email: corporate@korektel.com Website: www.korektel.com

Ownership, operation and Mobile network

#### ORINT

Basrah

Tel: +964 770 222 2992 Email: info@orintinc.com Website: www.orintinc.com

Voice and Data Networking, enterprise-wide IT integration and telecommunications

#### LAW FIRMS

#### Al Dohan & Associates Law Firm

Al Mansour, Souk Al Markazi Street, Zukak 14

Mahalla No 603, Building No 41

Baghdad

Tel: +964 1 543 2455 Fax + 964 1 719 7091

Email: info@dohanlawfirm.com Website: www.dohanlawfirm.com Advocates and legal consultants

#### **Alsaif Advocates & Legal Consultants**

Arassat Baghdad

Tel: +964 1 776 4706 Email: info@saiflaw.com Website: www.saiflaw.com

Arbitration, agreement drafting, property and real estate, legal, banking and finance, taxation and customs

#### **Newton Law Group**

Al Ameen Commercial Complex, First Floor

Al Karada - Arasat Entrance

Baghdad

Tel: +964 770 399 9665 Email: iraq@newtonlawllp.com Website: www.newtonlawllp.com/

Law firm

#### Rovan

Karada District

Baghdad

Tel: +964 750 456 0270 Email: info@rovanlaw.com Website: www.rovanlaw.com/

Law firm

#### **MANUFACTURERS & SUPPLIERS**

#### Advanced Foodstuff Industrials Co (AFICO)

Ibrahimiya Karbala city Karbala

Tel: +964 780 109 8520 / +964 323 21649

Email: info@aficoiraq.com Website: www.aficoiraq.com

Production of soft drink, juices and bottled water

Diala Company for Electrical Industries

The New Road Baghdad - Baguba

Baghdad

Mobile: +964 790 340 4596

Email: info@dialacompany.com

Website: www.dialacompany.com Manufacturer of Electric meters, Electric steam Irons, Spark

plugs and Ceiling fans

#### Iraqi Rubber Company

Waziria Industrial Area District 303, Street 7, Building 5

Baghdad

Tel: +964 790 177 5354 / +964 770 628 1958

Email: iraqirubber@gmail.com Web: www.iragirubber.com

Rubber lining and epoxy lining for chemical plants

#### Middle East for Aluminium & Furniture

Manufacturing Co Ltd

Hai Al-Sagdone Tounes St Al-Nasr Square

Mahal 101 23rd St, 29

Baghdad Tel: +964 1 8867862 Fax: +964 1 8854338 Email: midco@uruklink.net

Website: www.mid-alco.com Aluminium and furniture

#### Southern Cement State Company Al Muthana

Email: info@southern-cement.com Website: www.southern-cement.com Manufacture and distribution of cement

#### **Zamzam Spring for General Trading Limited**

Saadon Street Area 101 ST 9 B142 BAGHDAD

Tel: +964 (0) 790 191 7163 Email: info@zamzamspring.com Website: www.zamzamspring.com Contact: Mr Ghadeer Al-Attar, CEO Email: ghadeer@zamzamspring.com

General Trading

#### OII & GAS

#### **AKT OIL SERVICES COMPANY**

Manawi

Basra

Tel: +964 780 917 7585 Website: www.aktoilservices.com

Engineering, Procurement, Construction and Commissioning

(EPCC) service provider

#### Al Khair Oil Services 52 Technology University St

PO Box 10066

Baghdad

Tel: +964 770 461 5368 Fax: +962 659 29582

Fmail: admin@alkhairoil.com Website: www.alkhairoil.com

Construction, Supplying, Maintenance, Operate and Turn-key of Oil, Gas, Petrochemical and power plants projects.

#### Al Muften Group of Companies

Al karada Dakhil Area - Section 901-

Street 12 - Building 20

Baghdad

Tel: +964 780 000 7773/ 9999929 Email: info@almuftengroup.com

Website: www.almuftengroup.com

Gas & oil, General Construction, real estate, Manufacture of metal Cans, Communication, Transport, Tourism and Hospitality services

#### Al Mrooj Company for Oil Services Ltd

Al-Mansour Al-Amirat District PO Box 50300

Al- Ma'amon Baghdad Tel: +964 1 5412787

Fax: +964 1 5418155 Email: amir.ki@mroojoil.com Website: www.mroojoil.com Oil exploration, drilling and logging

#### Al Oabas Gorup

14 Rammadhan St 26, M. 609, Z. 33 Al-Mansour PO Box 15033 Baghdad

Tel: +964 1 542 0954 Mobile: +964 790 190 6291 Email: info@alqabasgroup.com Website: www.alqabasgroup.com Service for oil and gas industry

#### Basrah East Co Ltd

#### Oil Field & PowerTechnologies

BEC Building Ashar Street PO Box 2141 Baghdad

Tel: +964 40 640691 Fax: +964 40 623919 Mobile: +964 780 139 0180 Email: info@basraheast.com Website: www.basraheast.com

Oil, gas and power plant construction and rehabilitation

#### **Expert ChemSERV**

Italian City

603 Gulag Street

Erbil

Tel: +964 770 614 9570 Fax: +964 750 308 2923 Email: info@expchemserv.com Website: http://www.expchemserv.com/

Chemical supplier

#### **Integrated Inspection & Surveying ISS**

Asayish St Ankawa

Erbil

Tel: +964 750 151 6676 Mobile: +964 750 210 4026 Website: www.iisurveying.com/ Oilfield services company

#### South Gas Company

PO Box 1201

Basra

Tel: +964 406 42341 Fax: +964 406 42340

Email: sgco\_office2009@sgciraq.com

Website: www.sgcirag.com

Exploration, production, transportation and storage

#### PUBLISHING, MEDIA, FILM & DESIGN

#### Alawj Media

14 Ramadan St Locality 611 Street 18, building 118, 26 floor Baghdad

Tel: +964 750 722 2216 Mobile: +964 770 771 1454 Email: info@alawjmedia.com Website: www.alawjmedia.com Video and short film productions

#### Diyar Outdoor Co

Baghdad

Tel: + 964 7901 909 090

Email: sales@diyaroutdoor.com Website: www.diyaroutdoor.com

Advertising agency

#### IFP Iraq

Al Mashraq Street, Villa #2Hadiab Ankawa

Erbil

Tel: +964 662 567 634 Fax: +44 20 7106 6688 Email: info@ifpirag.com Website: www.ifpiraq.com Organising international fairs

#### Se7eN Arts Promotional Solutions

Basra

Tel: +964 770 717 2820/770 777 1800

Email: info@7arts.me Website: http://se7en-arts.com/

Graphic design; online marketing and technical support

#### TRANSPORT. SHIPPING **LOGISTICS & SUPPLIES**

#### Agility

Al Baradiya Saved Ameen St 2nd Qtr, Basra Tel: +964 780 927 8497 Website: www.agility.com Logistic services

#### Al-Burhan Group

Al-Burhan Centre

**Baghdad International Airport** 

Baghdad

Tel: +964 781 302 7951

Email: info@alburhangroup.com Website: www.alburhangroup.com

Contact: Ms Yasmin Aziz, UK Office Manager

Email: yasmin.aziz@alburhangroup.com

Life support services, hospitality, airports, oil & gas, aviation, construction, precast factory, industrial building, railways

#### AlMasar Al-Iraqi Co LLC

Manawi Pasha St PO Box 85885 Basra

Tel: +964 771 255 4677

Email: operation@iraqilogistic.com Website: www.iraqilogistic.com/ Shipping and transport services

#### Dijla Group

Dijla Group Complex

Tunis St Nasir Square Baghdad

Tel: +964 17186383 Email: dijlaco@nol.com.jo Website: www.dijlagroup.com

Freight forwarding services, information technology, construction

#### **Inter Group**

Rimal Hotel Karada District Baghdad

Tel: +964 780 924 5508

Email: haitham.sharaf@ig-intergroup.com

Website: www.ig-intergroup.com

Logistics, Oil & Gas Equipment and Services, Power & Water Projects, General Trading, Hotels & Catering Services, IT



## Fact File

NAME: Hashemite Kingdom of Jordan CAPITAL: Amman AREA: 92,300km2 POPULATION: 7,843,772 (April 2017) CURRENCY: Jordanian Dinar (JD) GDP GROWTH: 2.3% (2017 EST) DIALLING CODE: +962 MAIN INDUSTRIES: Tourism, information technology, clothing, fertilizers, potash, phosphate mining, pharmaceuticals, petroleum refining, cement, inorganic chemicals and light manufacturing

EXPORTS: Textiles, fertilizers, potash, phosphates, vegetables and pharmaceuticals

IMPORTS: Crude oil, refined petroleum products, machinery, transport equipment, iron and cereals

he Hashemite Kingdom of Jordan is strategically located in the Middle East, bound by Syria to the north, Iraq to the northeast, the Kingdom of Saudi Arabia to the east and south, the Red Sea to the south and Palestine to the west. Its location permits access to a consumer market of over one billion and Jordan acts as a gateway to regional and global markets through its modern transportation facilities and strong communications networks. Jordan is a member of the World Trade Organisation (WTO). The Kingdom boasts a 27km coastline on the Gulf of Aqaba. Its population is growing at an annual rate of 2.2%, according to Jordan Investment Commission, but has been boosted by an influx of people displaced from Syria in the past few years.

#### **INFRASTRUCTURE**

The Kingdom's transportation infrastructure is relatively well developed. Three airports act as Middle East hubs: Queen Alia International Airport, Amman, King Hussein International Airport, Aqaba and Amman Civil Airport, Marka. According to the International Air Transport Association, annual passenger traffic through Jordan is expected to reach more than 15 million by 2034, helping to increase the aviation sector's contribution to GDP from 6% to 12%.

Meanwhile, the country's major port in Aqaba connects the Kingdom to trade routes throughout the Arabian Gulf. The port area includes three separate areas, the main port located outside the city centre of Aqaba, a container port and an industrial port.

#### **ENERGY SECTOR**

To diversify its energy mix, Jordan has secured several contracts for liquefied natural gas and is exploring nuclear power generation, development of oil shale reserves and renewable technologies.

Jordan has one of the highest solar irradiance levels in the world coupled with more than 300 days of sunshine and blessed with relatively moderate temperatures and low dust and humidity levels.

Studies show that Jordan possesses a hydro resource potential of 400-800 MW which could be exploited from the 400-meter elevation difference between the Red and Dead Seas through the proposed Red-Dead Sea Canal project.



Jordan also has significant wind energy resources that could be exploited for power generation with wind speeds reaching an average of 7 meters/sec in several locations and up to 11.5 meters per second in hilly areas.

In addition, Jordan possesses one of the largest oil shale reserves in the world with total deposits estimated at 70 billion tons. These deposits lie under more than 60% of the country's territory. Besides, Jordan has an estimated 14 billion tons of spica. Meanwhile, according to the Jordanian Atomic Energy Commission, the country possesses 2% of the world's uranium reserves. It is estimated that there are about

65 thousand tons of uranium reserves in the kingdom. It is expected that the rate of production of uranium from the mines of Central Jordan will be about 2,000 tons annually.

#### **PHARMACEUTICALS**

Jordan is considered to be an innovator in the pharmaceutical industry. The highly developed sector has over a hundred factories employing local talent in all administrative and technical levels. The industry has become a centre for good manufacturing practices in the region leading to extending exports to more than 60 countries worldwide, including the GCC, the



US and the European Union, due to its high quality, excellent reputation and affordable prices. The industry is geared towards meeting the needs of local markets with some 75% of the local pharmaceutical products manufactured for export. The industry benefited from the growth in Middle East economies, especially the GCC, in recent years and their increased spending on healthcare.

#### **ICT**

Jordan can now offer one of the leading information and communications technology (ICT) sectors in the region, with more than 400 active companies, directly employing about 16,000 employees and overall contributing about 84,000 jobs. ICT was the third highest contributor to GDP in 2015; contributing over 14% with more than 400 companies in telecoms, IT, business outsourcing, mobile and online content and games development. With a 30% internet penetration rate in the telecommunications sector, there is scope for growth, as Amman hopes to raise the rate to 50% over coming years. Jordan has more than 6.6 million mobile phone subscriptions, which represents a 108% penetration rate.

The successful and highly-competitive information and

technology sector has shown that Jordan is capable of providing all the key elements required by international companies and has become a new regional centre for hi-tech startups. This has been achieved by adopting a highly ICT-focused educational system, a business-friendly environment and maintaining low startup costs.

#### **TOURISM SECTOR**

Tourism is fast-growing and involves many economic and social sectors. It contributed 11.8% to Jordan's GDP in 2015. Significant tourism infrastructure assets are located in Amman, Aqaba, the Jordan Valley and the Dead Sea, Ma'an (Petra) and the Wadi Rum. Jordan has 558 classified and non-classified hotels with a total of 27 073 beds

The country has become a world-class medical tourism destination and seen as the region's medical treatment hub attracting over 250,000 foreign patients to facilities such as Ajloun Castle Health Spa, and Dead Sea Mineral Spa. There are investment opportunities in the market for developing four and five-star hotels, boutique hotels, spas, resorts and other leisure facilities.

A \$1.5 billion tourism project will be established

on 2,000 dunums of land on the Dead Sea under an agreement signed in October 2016 with a Kuwait real estate company, Petra news agency reported. The project is expected to create investment opportunities and employment for Jordanians, and will offer modern amusement and tourist infrastructure to the highest standards equivalent to resorts around the world. The deal is between Jordan Development Zones company (JDZ) and SQM Real Estate Company of Kuwait. The site will include four- and five-star hotels with a capacity of 1,200 rooms.

#### **AGRICULTURE**

The Kingdom is self-sufficient in a number of agricultural products such as olive oil and tomatoes but must import certain basic items such as cereals, animal and dairy products and sugar. Nevertheless, the agricultural sector is economically important, although its share of GDP was only 4% in 2015 and it employed only 1.7% of the country's workforce, according to Central Bank of Jordan Statistics.

The primary sub-sector industries are rainfed agriculture (87%), irrigated agriculture, rangeland farming, fruit and vegetables and animal production. There are no major obstacles for Jordanian exports to

### JORDAN COUNTRY PROFILE



both its traditional and foreign markets, which acts as a stimulus to increasing agriculture production. Jordan imports the bulk of consumable items, including wheat, barley, sugar, rice, powdered milk, tea, coffee, corn, vegetable oil (apart from olive oil), cheese, chick peas, pastas and lentils.

#### **ECONOMIC OUTLOOK**

Jordan's economy grew 2% in the fourth quarter of 2016 from a year earlier, the country's central government statistics office reported, 2 April 2017. The figure was slightly faster than 1.8% growth year-on-year in the previous quarter. Jordan began a three-year IMF programme at the end of 2016 to support reforms aimed at lowering public debt and accelerating growth. The economy has performed favourably under a difficult external environment, but has remained below potential, according to an IMF spokesman, on announcement on 25 August 2016 of the approval of \$723 million for Jordan under the IMF's Extended Fund Facility (EFF). Jordan has developed a comprehensive economic reform programme to enhance the conditions for

more inclusive growth. One positive development has been increased credit to the private sector, which increased by around 10% y-o-y in December 2016.

#### **INVESTOR OPPORTUNITIES**

Investors in Jordan can benefit from its major free trade agreements, namely 55 Bilateral Investment Treaties, 27 Double Taxation agreements and 8 Free Trade Agreements, which combined grant access to regional and international markets for companies that operate in Jordan.

The Kingdom is a member in the Greater Arab Free Trade Area (GAFTA), the Agadir Agreement, and it is a party to the EU Association Agreement, the Barcelona Declaration. Jordan has also entered FTAs with the US, the European Free Trade Association member states (Iceland, Liechtenstein, Norway and Switzerland), Singapore, Canada and Turkey.

#### **Useful Contacts**

British Embassy Damascus Street Abdoun PO Box 87

Amman 11118

Tel: +962 6 590 9200 Fax: +962 6 590 9279

Email: Amman.enquiries@fco.gov.uk

Embassy of the Hashemite Kingdom of Jordan

6 Upper Phillimore Gardens

Kensington London W8 7HA

Tel: 020 7 937 3685
Fax: 020 7 937 8795
Email: london@fm.gov.jo
Website: jordanembassy.org.uk

Jordan Investment Commission (JIC)

PO Box 893 Amman 11821

PO Box 7029

Tel: +962 6 560 8400/415 Fax: +962 6 560 8416 Email: info@jib.com.jo

Website: www.jordaninvestment.com

Jordan Chamber of Commerce

Amman 1118
Tel: +962 6 590 2040
Fax: +962 6 590 2051
Email: info@jocc.org.jo

Website: www.jocc.org.jo

Jordan Investment Commission (JIC)

PO Box 893 Amman 11821

Tel: +962 6 5608400/415

Fax: +962 6 5608416 Email: info@jic.gov.jo Website: https://jic.gov.jo

Jordan Ministries Ministry of Industry and Trade www.mit.gov.jo

Ministry of Finance www.mof.gov.jo

Environmental Ministry www.moeny.gov.jo

Ministry of Energy and Mineral Resources www.memr.gov.jo

## AGRICULTURE, FISHERIES, FOOD AND DRINK

#### Al Nabil Co for Food Products

King Abdullah II Industrial Estate

Sahab Amman

Tel: +962 6 40 22 004 Fax: 962 6 40 22 693

Email: showroom@nabilfoodproducts.com

Website: www.nabilfood.com

Producer of frozen and chilled meat, fish and dessert products

#### **Anabtawi Sweets**

Bldg 108, Saba Trading Centre 1st Floor, Office 103 Yajoos St Al-Jubaiha Post Box 550 Amman 11941

Tel: +962 6 530 1200 Fax: +962 6 533 6649

Email: export.sales@anabtawisweets.com Website: www.anabtawisweets.com Contact: Ayat Abu Ruman, Export Sales

Exporter and manufacturer for all kinds of Arabic style sweets with dates, walnuts and pistachio nuts

#### Daoudco - Agricultural Polyethylene Co

Jerash Street 11183 Amman Tel: +962 6 4725003 Email: info@daoudco.jo Website: www.daoudco.jo

Manufacturer of quality polyethylene films for agricultural and industrial uses

#### **Jabaly Agriculture Group**

PO Box 381 Amman 11592 Tel: +962 6 4129146 Fax: +962 6 4129138 Email: info@jabalyagri.com Website: www.jabalyagri.com Agricultural supplies

## Jordan Abyad Fertilizers and Chemicals Co PSC (JAFCCO)

Abdullah Ghousheh St Zahrat Al-Mada'en Complex, 5th floor PO Box 4430

Amman 11953 Tel: + 962 6 585 1809 Fax: + 962 6 585 1824 Email: info@jafcco.com Website: http://jafcco.com

Specialist in field of chemical fertilisers

#### BANKING, FINANCE AND LEGAL

## Al Arabi Investment Group Company LLC (AB Invest)

Shmesani Esam Ajlouni St Building No 3 Near Arab Bank PO Box 143156 Amman 11814

PU BOX 143156 Amman 11814 Tel: +962 6 5522239 Fax: +962 6 5519064 Email: info@ab-invest.net Website: www.ab-invest.net

Investment banking, asset management, brokerage and advisory services

#### Alawneh Exchange

15, Abdul Hamid Shoman Street

2nd Floor Shmeisani Amman PO Box 942041 Amman 11194 Tel: +962 6 500 30 30 Fax: +962 6 568 34 84 Email: info@alawnehex.com Website: www.alawnehexchange.com

Money exchange and remittances

#### Al-Nisr Insurance

Esam Ajlouni St Building No 21 Shmeisani PO Box 9194 Amman 11191 Tel: +962 6 5685171 Fax: +962 6 5685890 Email: al-nisr@al-nisr.com Website: www.al-nisr.com

Life insurance, personal accidents and individual health

#### Arab Bank PLC

PO Box 9950545 Amman 11195 Tel: +962 6 560 000 Fax: +962 6 560 6793 Website: www.arabbank.com

Financial products to individuals, corporations, government agencies, and other international financial institutions

#### Arab Jordanian Insurance Group (AJIG)

Wadi Saqrah Street
Oward Optical Signals of Rabia
PO Box 840657
Amman 11184
Tel: +962 6 5666219
Fax: +962 6 566664
Email: insure@ajig.com
Website: www.ajig.com
Insurance products and services

#### Bank ABC (Arab Banking Corporation)

Queen Noor St Shmeisani PO Box 926691 Amman 11190 Tel: + 962 6563 3500 Fax: + 962 6568 6291 Email: info@bank-abc.com Website: www.bank-abc.com

Commercial, corporate and Islamic banking, retail, and treasury services

#### Bank of Jordan

Al-Shmeisani-Abdul Hameed Sharaf St PO Box 2140

Amman 11181
Tel: +962 6 569 6277
Fax: +962 6 569 6291
Email: boj@bankofjordan.com.jo
Website: www.bankofjordan.com.jo

Retail, corporate services, SMEs, leasing and investment

#### Jordan Commercial Bank

King Abdallah II Street 8th Circle

Amman
Tel: +962 6 5203000
Fax: +962 6 5664110
Email: Jcb@Jcbank.com.jo
Website: www.Jcbank.com.jo
Banking

#### United Insurance Limited

188 Zahran St Amman PO Box 7521 Amman 11118 Tel: + 962 6 200 3333 Fax: + 962 6 200 3334 Email: uic@united.com.jo Website: www.united.com.jo

Marine, fire and medical insurance services



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St.

London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### **CHEMICALS. MINING & METALS**

#### **Arab Potash Company (APC)**

PO Box 1470 Amman 11118 Tel: +962 6 5200520 Fax: +962 6 5200080 Email: info@arabpotash.com Website: www.arabpotash.com

Production of potash oxide and chloride; APC is the eighth largest potash producer worldwide by volume of production

#### Jordan Atomic Energy Commission (JAEC) PO Box 70

Amman 11934

Tel: + 962 6 520 0460 Fax: + 962 6 520 0471 Email: contact@jaec.gov.jo Website: www.jaec.gov.jo

Construction of nuclear power plants for electricity and desalination of water and productive use Jordan's uranium deposits

#### Jordan India Fertilizer Company LLC PO Box 2571

5th Floor 98 Wasfe Al-tel St Amman 11821 Tel: +962 6 560 3060 Fax: +962 6 560 3062 Email: jifcomail@jifco.co Website: http://jifco.co/ Production of phosphoric acid

#### Jordan Phosphate Mines Company PLC

Al Shareef Al Radi Street 7 Alluibdeh - Al Abdali Amman PO Box 30 Amman 11118 Tel: + 962 6 560 7141 Fax: + 962 6 566 1754 Email: info@jpmc.com.jo Website: www.jpmc.com.jo Phosphates mining and fertiliser production

#### **CONSTRUCTION AND REAL ESTATE**

#### Abdoun Real Estate Issam Al Khatib Complex

Issam Al Khatib Complex Princess Basmah Bint Talal St 200 Amman PO Box 830625

Amman 11183
Tel: + 962 6 592 0605
Fax: + 962 6 593 2605
Email: info@abdoun1.com
Website: www.abdoun.com.io

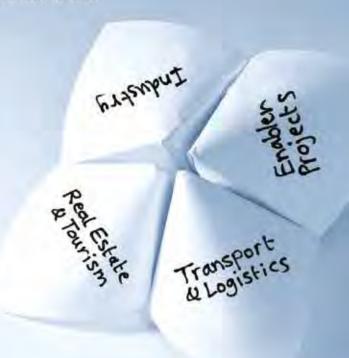
Property sales, property management and maintenance

# Investment Opportunities on solid grounds

Being a key driving force for the economic growth of Jordan, Aqaba Development Corporation (ADC) the central development body for Aqaba Special Economic Zone Authority (ASEZA) is aggressively mobilizing the Public and Private Partnership efficiently in creating a scheme that offers you a stress-free lifestyle in a premier investment and tourism model city.

#### Invest in Agaba,

- · A Flat 5% income tax on the net profit.
- · No restrictions on participation of foreign investments.
- Streamline labour and immigration procedures.
- . Exemption from all customs fees, import fees and other taxes on all imports'
- · No restrictions on foreign currencies.
- · No restrictions on repatriation of profits & capitals.
- No Sales Tax. Minimal exceptions\*\*
- · Exemption from annual land and buildings taxes.
- · Exemption from social services tax.
- · Exemption from taxes distributed dividends and profits.
- Flexible alternatives and solutions for the usage and investment of land.
- · Ability to use up to 70% of foreign work force.



#### \*Except Vehicles.

"Male & Female formal outfits, Cosmetics & Perfumes, Electric Appliances "Hair Dryers, Shaving Machines, Irons, Phones (Cell phones excepted), Paging Equipment, Audio Visual Appliances, TV's & Radios, Mobile & Fixed Cameras, Valuable Watches, Valuable Sun Glasses, Auto Spare Parts, Tires, Cernent & building Steel, Hotel Services, Car Rental.

# **AQABA**

# THE MIDDLE EAST INVESTMENT HUB ON THE RED SEA





# ADC,

# a development driving force for Aqaba Special Economic Zone (ASEZ)

Aqaba Development Corporation (ADC) is a private shareholding company governed by a board of directors, owned by the Government of Jordan and Aqaba Special Economic Zone Authorization (ASEZA).

ADC is mandated to develop the Aqaba Special Economic Zone (ASEZ) through building new or expanding existing infrastructure and the required superstructure, creating business enablers for ASEZ, and managing or operating its key facilities and utilities specially the ports, airport and strategic lands ready for development.

ADC looks into transforming ASEZ to become a multi-disciplinary hub at regional and international level taking a sizable role in the region. Jordan's stability had built the confidence of investors in Aqaba as an ideal location for investments in different sectors including, (Tourism, Real Estate, Services, Industrial, Commercial and Logistics).

One of the key components for development is the Ports Community. Plans were set defining a new group of projects that included new constructed specialized terminals such as the New South Port, Liquefied Natural Gas Terminal (LNG), Liquefied Petroleum Gas Terminal (LPG) and Phosphate Terminal and development and rehabilitation of existing terminals such as rehabilitation and developing of Bulk Oil Terminal and Industrial Terminal expansion of Aqaba Container Terminal and Passenger Terminal.

All of these projects were implemented and most of them are currently operational. Additionally, new facilities marine services facilities were introduced to serve the newly constructed ports.

From 12 berths in year 2000 to 26 specialized berths and two marine service harbors in 2016 and with upcoming 4 additional berths by 2018, this massively increases the industrial investments possibilities, as well as the Zones position as a multi model transportation and logistic hub.

Moreover, the King Hussein International Airport has been developed in line with international standards and has a capacity of two million passengers per year, open skies airport, highly classified and serviced.







#### **ACF Real Estate**

Al Suwafiah

Princess Alia Bint Al-Hussein St

Building No 63

Amman

PO Box 852618

Amman 11185

Tel: +962 6 5 863 925

Fax: +962 6 5 863 926 Website: www.ace-homes.com

Comprehensive Real Estate Consultations and Services

#### Saraya Agaba Development - Eagle Hills

13 Rafiq Al Hariri Ave

Al- Abdali

W Amman Building, GF Level

PO Box 850878

Amman 11185

Tel: +962 65 777 002

Email: info.mz@eaglehills.com

Website: www.eaglehills.com/our-developments/jordan/

saraya-aqaba

Luxury real estate development projects

#### **Edraj Properties**

Emmar Building

Zahran Street

Floor 4

Amman

Tel: +962 6 577 7339

Fax: +962 6 577 7338 Email: info@edraj.com

Website: www.edraj.com

Land sales, commercial and residential properties for rent and sale

#### Farah Trading & Contracting Co (FTC Group)

Al-Sakhra Al-Mosharafa Street

In front of Safeway

Aswaq Al Jomla PO Box 510449

Amman 11151

Tel: +962 6 477 6001

Fax: +962 6 474 4660

Email: cbsc@farah.io

Website: www.farah.io

Safety switches, contactors, thermal overload relays and accessories

#### **HERMA Engineering Services**

13 Ali Saraira St

Sweifieh Office 301

PO Box 850023

Amman 11185

Tel: +962 6 585 8948 Fax: +962 6 585 8947

Email: info@herma-jo.com

Website: www.herma-jo.com

Building management, design, installation of heating, ventilation and air conditioning (HVAC) systems, project management and site supervision

Izzat Marji Group (IMG)

10, Amer Bin Malek St

Um Sumaq

PO Box 1945

Amman 11821 Tel: +962 6 552 0284

Fax: +962 6 552 0294

Email: info@marji.jo

Website: www.marji.jo

Heating systems, air conditioning, sanitary supplies and

plumbing materials

#### **DESIGN ENGINEERING AND MANUFACTURING**

#### Al Qanadeel Steel Structure Co

Wasfi Al-Tal Gardens Amman

PO Box 7

Jordan 13710

Tel: + 962 79 743 6661

Fax: +962 65 65 5902

Email: info@algnadeel.com

Website: www.algnadeel.com

Steel structures and prefabs

#### HANANIA Energy

165, King Abdullah II St

Amman

Tel: +962 6 533 3003 Fax: +962 6 533 3175

Email: info@hanania.jo

Website: www.hanania.jo

Manufacturer of solar thermal systems, pool heating, solar PV power and concentrated solar power

#### Kalboard - Khalifeh Group for Advanced Industries

Abu Qasim Al Shabi St 8

Amman 11121

PO Box 212065

Tel: +962 6 488 8222 Fax: +962 6 488 8223

Email: Info@kalboard.com Website: www.kalboard.com

White writing boards, projection screens, engineering furniture,

and interactive whiteboards

#### Northern Cement Co (NCC)

PO Box 961186

Amman 11196

Tel: +962 6 565 0777

Fax: +962 6 566 2638

Email: info@nicco.net

Website: www.njcco.net Producer of cen

#### **Quds Paints Industry Ltd**

PO Box 176

Sahab 11512

Amman

Tel: +962 6 402 9023

Fax: +962 6 402 0504

Email: info@qudspaints.com

Website: www.gudspaints.com

Paint manufacturer, emulsions, sealants and plaster

#### ELECTRONIC, ELECTRICAL, IT & TELECOMMUNICATIONS

#### **Arbeel Engineering Industries Company**

PO Box 163

11592 Amman Tel: +962 6 420 0510

Fax: +962 6 420 0511

Email: enquiry@arbeel-electric.com

Website: www.arbeel-electric.com

Designers and manufacturers of inducting products and AC motor drives

#### **Based Software Solutions**

Sports City Circle Opposite of Shahid

Building No 65, 4th Floor

Tel: +962 6 516 1119 Fax: +962 6 516 0119

Email: info@based-Solutions.com

Website: www.based-solutions.com Complete Internet and technology solutions for small to large sized businesses

#### Echo Technology

Amman-Wadi Sagra

PO Box 941603

Amman 11194

Tel: +962 6 461 2095 Fax: +962 6 461 2096

Email: Info@echo-jo.com

Website: www.echo.jo IT services such as custom-made solutions, software and IT consultation

#### Heat for Engineering & Technology (HEAT)

3rd Floor, Marmarah Centre

Subhi Omari St Sweifieh

PO Box 140306 Amman, 11814

Tel: +962 6 586 1914 Fax: +962 6 586 3725 Email: info@heat.com.jo

Website: www.heat.com.jo

Turnkey video and audio communication solutions to cater for all broadcast needs, from small post-production and production studios to large multi-channel broadcasting corporations

#### Jordan Engineering Systems (JES)

25 Methqal Al-Fayez St

Jabal Amman PO Box 728

Amman 11118

Tel: +962 6 464 4914 Fax: +962 6 464 2430

Email: jes@jesjo.com Website: www.jesjo.com

Turnkey low current systems with an in-house system-engineering department, installation teams & maintenance facilities

#### **JValley Software Solutions**

Suite 4, 3rd Floor

Abu Dahab Building

143 Mecca Street

Amman 11941

PO Box 2482

Tel: +962 6 586 6707

Fax: +962 6 586 6706 Email:Info@JValley.net

Website: www.jvalley.net Information Technology solutions and digital surveillance systems

Philadelphia Solar Al Oastal Industrial Area 2

Airfreight Road

PO Box 143808

11814 Amman

Tel: +962 6 471 6601 Fax: +962 6 471 6602

Email: info@philadelphia-solar.com Website: www.philadelphia-solar.com

## Solar technology and clean energy solutions Rubicon Group Holding Limited (RGH)

Building 6 King Hussein Business Park

Amman, 11183

Tel: +962 6 582 4953

Website: www.rubiconholding.com Digital media

Zain Jordan

PO Box 940821

Amman 11194 Tel: +962 7 9790 0900

Fax: +962 7 9851 0612

Email: info.jo@jo.zain.com Website: www.jo.zain.com

#### Mobile communications and internet services HEALTHCARE, PHARMACEUTICALS, MEDICAL

## Al Khalidi Medical Center

39 Ibn Khaldoun Street

PO Box 5355

Amman 11183

Tel: +962 6 464 4281 Fax: +962 6 461 6801 Email: info@kmc.jo

Website: http://khmc.jo Tertiary referral centre for treating complicated cases

Amman Eye Clinic Jabal Amman 4th Circle

Ibn Khaldoun St Agayla Complex 34 Second Floor

Tel: +962 6 461 1371 Email: info@ammaneyeclinic.com

Website: www.ammaneyeclinic.com Advanced eye diagnosis and surgery, cataract diagnosis and ophthalmic consultation

#### Amman Pharmaceutical Industries (API)

King Abdullah II Industrial City Sahab

PO Box 89 Amman 11512 Tel: +962 6 402 3072 Fax: +962 6 402 3071

Website: www.ammanpharma.com

Specialised generic medicine and medical devices

#### Hayat Pharmaceutical Industries (HPI)

PO Box 1564 Amman 11118 Tel: +962 6 416 2607 Fax: +962 6 416 3016 Email: info@hayatpharma.com Website: www.hayatpharma.com Production of pharmaceuticals

#### Hikma Pharmaceuticals PLC

21 Saleem Bin Hareth Street

Industrial Area Bayader Wadi El-Seer PO Box 182400 11118 Amman Tel: +962 6 580 2900 Fax: +962 6 581 7102 Email: investors@hikma.uk.com Website: www.hikma.com

Pharmaceuticals generic and branded

### **International Pharmaceutical Research Centre** (IPRC) 1 Queen Rania Street

Sport City Circle Amman 11196 Tel: +962 6 562 7651/2 Fax: +962 6 562 7654 Email: iprc@iprc.com.io Website: www.iprc.com.jo

Clinical and bioanalytical services for the pharmaceuticals industry

#### Jerash Pharma

114, AlShaheed St Almadina alriyadiah PO Box 4284 Amman 11131 Tel: +962 6 5680687 Fax: +962 6 5680692 Email: info@khraim.com

Website: http://www.jerashpharma.com

Specialist manufacturer of liquid and semisolid dosage forms and hospital disinfectants

#### The Jordanian Association of Pharmaceutical Manufacturers (JAPM)

Khalda, Yazan Aranki St Villa No1 behind Montessori Schools PO Box 5382

Tel: +962 6 541 3114 Fax: +962 6 541 3116 Email: info@japm.com Website: www.japm.com

An association dedicated to developing the local pharmaceutical

#### **Jordanian Pharmaceutical Manufacturing Company** PLC (JPM)

PO Box 94 Naour 11710 Tel: +962 6 572 7207 Fax: +962 6 572 7641 Email: jpm@go.com.jo Website: www.jpm.com.jo

Innovative manufacturing company operating in diversified sectors within the healthcare industry

#### Merck Serono Jordan

7th Circle Abdullah Ghosheh St

PO Box 2509 Tla'a Al Ali 11953 Amman Tel: +962 6 585 6091 Fax: +962 6 585 6092

Email: ADMINDXB@Merckgroup.com

Website: www.merck.ae

Application of science and technology to healthcare and performance materials

#### **Pella Pharmaceuticals**

PO Box 77

21467 Al Hassan Industrial City

Tel: + 962 2 739 5361 Fax: + 962 2 739 5359 Email: info@dermapharma.jo Website: www.dermanharma.io

Dermatological, pharmaceutical products and cosmetics

#### Sana Pharma (SANA Pharmaceutical Research Company)

PO Box 144 Amman 11934 Tel: +962 6 523 3349 Fax: +962 6 523 3349 Email: info@sana-pharma.com Website: www.sana-pharma.com

Research lines, services and dermatological products

#### Triumpharma

07 Building Al Yarooty Street PO Box 2233 Amman 11941 Tel: +962 6 535 0582 Fax: +962 6 535 0583

Email: info@triumpharma.com Website: http://triumpharma.com

Provider of clinical research services to the pharmaceuticals and biotechnology sectors

#### Wifaq Healthcare Company

Amman Sport City PO Box 305 Amman 11947 Tel: + 962 6 565 8700 Fax: + 962 6 565 8400

Email: info@wifaghealthcare.com Website: www.wifaqhealthcare.com

Pharmaceuticals and medical equipment

#### TRANSPORT & SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

#### Airman Express & Cargo Services Ground Floor/Blg # 6

Badr Shaker AlSyyab St Um Uthaina Amman Tel: + 962 78 944 3002 Email: info@airman-express.com Website: www.airman-express.com Cargo and logistics services

#### **Aqaba Railway Corporation**

Hashemite Kingdom of Jordan PO Box 50 Ma'an 7111 Tel: +962 232132114 Fax: +962 32131861 Email: Arc@orange.jo Website: http://arc.gov.jo

Managing, operating and maintaining the railway for the purpose of transporting people and goods

#### Naouri Group

Building No 30 Sa'ad Bin Abi Waqqas St Um Uthaina Amman

Tel: + 962 6 500 4000 Fax: + 962 6 500 4013 Email: info@naouri.com Website: www.naouri.com

Shipping and logistics, and travel and tourism

#### **SERVICE INDUSTRIES**

#### Dar Al Hai for General Trading and Investment Company

PO Box 961852 Amman 11196 Tel: + 962 6 516 7001 Fax: + 962 6 516 7002 Email: info@daralhai.com Website: www.daralhai.com

Heavy machinery, vehicles, real estate and telecommunications

#### **ID Technical Services**

Office 108, Building 25 Khalda, Utba bin Ghuzwan St PO Box 5755 11953 Amman Tel: +962 6 551 3933 Fax: +962 65 51 3933 Email: info@idtechnical.com Website: www.idtechnical.com

Inspection and testing techniques for lifting, cranes and a broad range of industries

#### Mounir Hajjiri & Associates

PO Box 3110 Amman 11181 Tel: +962 6 552 1930 Fax: +962 6 553 6954 Email: info@hajjiri.com Website: www.hajjiri.com

Architecture and interior design services

#### Najah Engineering Consultants LLC (NEC)

Office 303 164 Wasfi Al-Tal St PO Box 1474 Amman 11947 Tel: +962 79 806 1145 Fax: +962 6 551 4686

Email: info@najahengineering.com Website: www.najahengineering.com

Engineering training and consulting services for the diesel generators, power system, control system, switchgear and instrumentation sectors

#### Yousef Mousa Cranes Co

PO Box 960364 Amman 11196 Tel: +962 79 558 2028 Fax: +962 656 0 4301 Email: ymcc@hotmail.com

Website: www.yousefmousacranes.com Crane hire and crane certification

#### OIL & GAS

#### **Dalil Engineering Systems**

Nitham Hewian Complex Hurrya St Mukabalain Amman PO Box 110070

Tel: +962 6 477 3495 Fax: +962 6 477 3496 Email: nidal@dalilsys.com Website: www.dalilsys.com

Supplies for natural gas including cooling by gas, absorption chillers, cooling towers, gas detection; ball valves, PE pipes for gas distribution and PE liners

#### **Green Environment for Renewable Energy**

Tabarbour - Al-Shahid St Building No.297 Amman

Tel: +962 6 505 4441 Fax: +962 6 505 4442 Website: www.green-viro.com

Energy consumption consultations, energy saving system designs, and energy saving products

#### Jordan Oil Shale Company BV (JOSCO)

Siwar Bin Amara Street Bayadir Industrial Area PO Box 140502 Amman 11814 Tel: +962 6 580 6333 Fax: +962 6 580 6444

Website: www.josco.jo Oil shale exploration

#### **SERVICE INDUSTRIES**

Aqaba Chamber of Commerce (AQCC) PO Box 12 Aqaba 77110 Tel: +962 3 201 2229 Fax: +962 3 201 3070 Email: info@aqabacc.com Website: www.aqabacc.com Contact

Mr Amer Al-Masri, General Manager

Trade association

#### **Jordan Chamber of Commerce**

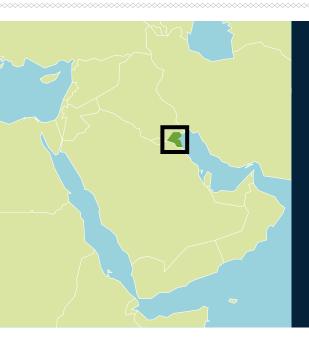
Princess Bassma Street Abdoun PO Box 7029 Amman 11118 Tel: +962 6 590 2040 Fax: +962 6 590 2051 Email: info@jocc.org.jo Website: www.jocc.org.jo

#### **Jordanian Free Zones Corporation**

PO Box 77 Zarqa 10/131 Tel: +962 5 3826429 Fax: +962 5 3856430 Email: frez@free-zones.gov.jo

Website: http://www.free-zones.gov.jo/english/ Agency responsible for the Kingdom's free zones





## **Fact File**

NAME: State of Kuwait
CAPITAL: Kuwait City
LAND AREA: 17,820km2
GDP GROWTH: 0.9% (2017)
POPULATION: 4.1 million
CURRENCY: Kuwaiti Dinar (KD)
DIALLING CODE: +965

MAIN INDUSTRIES: Petroleum, petrochemicals, cement, shipbuilding and repair, water desalination, food processing and construction materials

**EXPORTS: Oil** and refined products and fertilisers

IMPORTS: Food, construction materials, vehicles and parts and clothing

he State of Kuwait shares borders with Iraq and the Kingdom of Saudi Arabia and has a coastline on the Gulf. The densest settlement is in Kuwait City and on Bubiyan Island. The country's terrain mainly consists of a flat to slightly undulating desert plain. The population amounts to about 4.1 million including non-nationals who make up a large percentage of the total. Because its natural freshwater resources are limited, Kuwait has developed large and sophisticated desalination facilities to provide much of the water supply needed for its citizens and industry. Its main natural resources are oil and natural gas, fish and shrimp.

The Kuwait economy benefits from high levels of openness to global commerce and good monetary stability. Kuwait is well positioned to mitigate the impact of lower oil prices, the IMF observed. Non-oil growth is projected to regain momentum to about 4% over the medium term supported by a continued improvement in project implementation under a five-year Development Plan. The government strategy is focused on reforming public finances and promoting a greater role for the private sector in the economy, by which Kuwait aims to generate growth, foster diversification and create more jobs for nationals.

The budget for the financial year 2017-2018 focuses capital expenditure on downstream oil and gas activities in an effort to create more jobs, offset falling crude export revenue and capitalise on rising regional demand for refined products. It is taking steps to expand private sector participation in the economy, including through planned power projects and a US dollar-denominated bond issue in a first for Kuwait. Combined with efforts to boost value-added oil and gas production, these moves should help foreign investment and see state revenue expand steadily over the medium term.

#### OIL & GAS

Kuwait is investing \$100 billion to improve the efficiencies of its upstream and downstream facilities in line with its five-year plan, the Social & Economic



Objectives 2015-2020, even as about 34% of all project investments in the country currently are in the oil and gas sector. As part of its strategy to extend and modernise refining capacities, the Kuwait National Petroleum Company (KNPC) plans to invest \$40bn, to increase total refining capacity to 1.4 million barrels per day (mbpd) in 2022, which includes the new Al-Zour refinery and the Clean Fuels Project. Among the investments, Al Ahmadi's Olefins III is to get the biggest share with \$9bn. This is followed by the Package 1 and 2 of the Clean Fuels Project at the Mina Abdullah Refinery (\$8bn), Package 3 of the Clean Fuels Mina at the Al Ahmadi Refinery (\$5bn), and the Package 1 of the Process Plant at Al Zour Refinery (\$5bn). Around \$16bn are expected to be spent on the Al-Zour New Refinery Project (NRP) (capacity of 615,000 bpd), that will supply both the domestic and global demand

for ultra-low-sulphur petroleum products, reported Oil & Gas News, 24 April 2017.

#### **INDUSTRY**

Kuwait is hoping to diversify the economy through industrial expansion, targeting double-digit growth on the back of petrochemicals and plastics. In September 2016, Mohammad Al Ajmi, director-general of the country's Public Authority for Industry (PAI), announced plans to boost industrial output by 25% in coming years, while the sector's current contribution to GDP stood at 9%. Industrial expansion is critical to offset falling revenues due to low global oil prices and has led Kuwait to intensify efforts to expand the non-oil economy. The Kuwait Development Plan (KDP) 2015-20, for example, targeted 4% non-oil growth in 2016, before accelerating to 5-6% per annum in the following

#### KUWAIT COUNTRY PROFILE



years, according to OBG, 23 November 2016. Though the KDP's \$100bn infrastructure agenda is forecast to comprise the bulk of non-oil growth, boosting industrial output – particularly in the high-potential chemicals and plastics segments – will also form a crucial component of its diversification.

#### **SMES**

The SME sector contributes just 3% to Kuwait's GDP, compared to an average of 50% in high-income economies, according to World Bank figures. Furthermore, SMEs account for around 23% of Kuwait's workforce, about half of the average in high-income and emerging economies. Kuwait recognises that there is significant room for growth in its SMEs and has adopted measures to foster their growth such as the KD2bn (\$6.6bn) National Fund for SME Development founded in 2013 as the first single entity for SMEs in the Gulf region. The fund assumes responsibility for everything from business licensing to financing up to 80% of capital for feasible projects.

#### **INFRASTRUCTURE**

As of April 2017, Kuwait had 722 active construction projects worth approximately \$234.4bn, Construction Week reported, 9 April. The construction sector has been growing at a steady pace, with the majority of

government funding focussed on infrastructure, utilities, and housing as part of Kuwait Development Plan 2020. During March 2017 alone, the country awarded contracts for a \$492m (KWD150m) runway at Kuwait International Airport, a \$1.3bn (KWD400m) engineering, procurement, and construction project for the Burgan oilfield, and the \$817m (KWD250m) Kuwait New Maternity Hospital. In addition, Korea Land & Housing Corporation won a \$41m (KWD12.5m) contract for the planning and design of Saad Al-Abdullah City.

A boom in construction with infrastructure developments, educational facilities and new housing projects is propelling the sector, which is set to reach \$15.6bn in 2020, said a report. The top 10 construction projects in Kuwait are estimated to be worth \$12bn, with healthcare investments being one of the major drivers of growth in 2016, according to a GCC Kuwait Healthcare Report 2016 from BNC. Out of the top 10 projects, six are in fact devoted to the development of new or existing hospitals and valued at \$5.5bn, the report stated. According to BNC, the size of the healthcare economy in the GCC was around \$40.3bn last year, and is expected to increase at a projected rate of 12% per year, reaching \$71.3bn in 2020.

#### **SMART CITY**

A smart city that will accommodate 25,000 to 40,000 households and construction is expected begin construction

in 2019. A consortium of South Korean construction companies plans to build the eco-friendly \$4 billion residential city, South Korea's infrastructure ministry has said in a statement, 5 April 2017. The consortium will be led by Posco A&C and Hyundai Architects and Engineers Associates Co. The South Korean government is to help form the consortium in 2018 and set up a special purpose company in 2019 to push forward the project. "It is the first export of the 'smart city' project which has been strongly pushed by the ministry," the Ministry of Land, Infrastructure and Transport statement said. It is hoped that the Kuwaiti project could be a model for similar eco-friendly city construction projects elsewhere in the Middle East.

#### **EDUCATION**

Kuwait is working to transform its education sector by building excellent world-class universities and encouraging higher education. As an example, China State Construction Engineering Corporation (CSCEC)'s Middle East unit won a \$580m contract in June 2016, to build Sabah Al-Salem University City, run by the Kuwait government. The establishment would be set up as one of the largest campuses in the world and would feature world-class educational facilities. The development would comprise seven uniquely-shaped buildings. The project's management facilities would be constructed, operated and maintained by CSCEC.





Rising demand for English medium schools from expats has led to a rise in the number of international schools establishing in Kuwait. Growth in the number of private colleges is also anticipated with public institutions reaching full utilised levels amid increasing enrolments. The private sector is also gaining prominence with a rise in demand for international curriculum and initiatives to form public private partnerships (PPPs).

To develop effective learning, Kuwait is gradually introducing information and communications technology (ICT) as part of its investment in modernising the education system. In May 2016, the Ministry of Education in collaboration with Microsoft conducted training sessions on technology for teachers aimed at driving learning transformation in schools. An education net project was launched to connect every state school to a nationwide data network. There is a huge market for providers of e-learning content, tools and technology. There is also potential for e-learning as universities set up online education programmes.

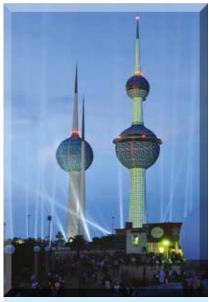
#### **HEALTHCARE**

Reforming Kuwait's health care system forms a key part of the government's KD31bn (\$102.9bn) Kuwait Development Plan (KDP). Taking the form of a series of five-year plans, with the most recent blueprint for

2015-2020, the KDP envisages a raft of initiatives and legislation supporting project development in health care as well as across other areas of the economy. In line  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left$ with the KDP framework, the Ministry of Health plans to construct eight hospitals and hospital extensions at a cost of \$1bn, OBG reported 26 June 2016. In line with the KDP framework, there are plans to construct eight hospitals and hospital extensions at a cost of \$1bn. The Ministry of Public Works has also allocated \$4.2bn to build nine additional hospitals, which will boost the number of beds available in public facilities by 3334, while creating an estimated 15,000 new jobs. The Ministry has also allocated \$4.2bn to build nine additional hospitals, which will boost the number of beds available in public facilities by 3334, while creating an estimated 15,000 new jobs.

#### **UK AND KUWAIT**

Trade between Britain and the GCC countries, including Kuwait, comes to about £30bn (\$37.5bn) per annum. As part of its post-Brexit "global Britain" strategy to boost trade, the UK is seeking build on its strong relations with the Gulf States towards eventually concluding a free trade agreement with them. Kuwait has been a prolific buyer of British real estate assets in the past decade, especially high end property mostly in central London.



#### **Useful Contacts**

British Embassy Kuwait PO Box 2

13001 Safat

Tel: +965 2259 4320 Fax: +965 2259 4368

Email: UKTI.Kuwait@fco.gov.uk

Kuwait Embassy in London 2 Albert Gate London

SW1X 7JU

Tel: 020 7590 3400

Email: london@mofa.gov.kw

Kuwait Investment Office Wren House 15 Carter Lane

EC4V 5EY Tel: 020 7606 8080

Fax: 020 7332 0755

**Government Agencies** 

Kuwait Central Tenders Committee (CTC) http://ctc.gov.kw

Kuwait Investment Authority (KIA) www.kia.gov.kw

**Business Associations** 

British Business Forum Kuwait Email: business@bbfkuwait.com http://www.bbfkuwait.com/contact-us

Kuwait Chamber of Commerce and Industry http://kuwaitchamber.org.kw

#### AEROSPACE, DEFENCE, MARINE AND AUTOMOBILES

#### Al Mulla Motors Maseelah Trading Company WLL

Shuwaikh 4th Ring Road PO Box 24047 Safat 13101 Tel: +965 2491 2681 Fax: +965 2491 2680

Website: http://www.carmaxkw.com

#### **Al-Zayani Trading Company** Al-Rai, 4th Ring Road

PO Box 41 Safat 13001 Tel:+965 1821222

Fax: +965 2476 5638 Website: www.al-zayani.com

Trading in new and used Bentley automobiles

#### Jazeera Airways KSC

Kuwait International Airport

Farwaniya PO Box 29288 Safat 13153 Tel: +965 222 82040

Fax: +965 2433 9432

Email: helpdesk@jazeeraairways.com Website: www.iazeeraairways.com

Low cost scheduled flights for passengers and cargo

#### **Kuwait Airways**

Head Office Kuwait Intl Airport PO Box 394 Safat 13004 Tel: +965 2434 5555

Email: web@kuwaitairways.com Website: www.kuwaitairways.com

National airline for cargo and passenger travel

#### Kuwait Automotive Imports Company WLL (KAICO)

Al Shaya & Al Sagar

PO Box 48 Safat 13001 Tel: +965 2473 3334 Fax: +965 2472 2226 Email: mail@kaico.net Website: www.kaico.net General trading in automobiles

#### **Kuwait Aviation Fuelling Company KSC**

Subhan Street PO Box 1654 **Kuwait City** Safat 13017 Tel: +965 1835 000 Fax: +965 2382 8505 Fmail: airfuel@kafco.com Website: www.kafco.com

Aircraft refuelling service; subsidiary of KPC

Royal Wings Aviation Services Off No 10, 11 &12, Floor No1 Bldg10, Abraj Rona Real Estate Complex

Abrag Khaitan PO Box 13127 Kuwait City Safat 13127 Tel: +965 2471 1031

Fax: +965 2471 1095 Email: ops@royal-wings.net Website: www.roval-wings.net

Flight support services provider, including handling services and air charters

#### Wataniya Airways

**Kuwait International Airport** Sheikh Saad Terminal, Subhan PO Box 3355 Safat 13065

Tel: +965 2290 9577

Fax: +965 2437 9999

Email: info@wataniyaairways.com Website: www.wataniyaairways.com One of Kuwait's national carriers

#### AGRICULTURE, FISHERIES, FOOD AND DRINK

#### Agricultural Food Products Company KSC

Ardiya Industrial Area PO Box 24090 **Kuwait City** Safat 13101 Tel: +965 2434 4672 Fax: +965 2431 7272

Email: info@afpc-kw.com Website: www.ziraiya-kw.com

Production and sale of fresh food produce

#### **Al Bustan National Trading Company**

Towell Holding Company Building, 1st Floor

Ghazali Street Al Rai PO Box 4351 **Kuwait City** Safat 13044 Tel: +965 2474 5319

Fax: +965 2471 2765

Email: main@bustanational.com

Food distributor

#### Al Eid Food Co KSC

Building 100, Block 2 Al Ardiya Industrial Area PO Box 41081 Kuwait City 85851 Tel: +965 2433 5300 Fax: +965 2433 8216 Email: info@aleidfood.com Website: www.aleidfood.com

Import, distribution, packaging and marketing of food and consumer produce

#### Americana Group (Kuwait Food Company)

Shouwaikh Third Industrial Area Plot 198 A PO Box 5087 Safat 13051

Tel: +965 2481 5900 / 24815323 Fax: +965 2481 5914 / 2484692 Website: www.americana-group.com

One of the Middle East and North Africa's most successful groups of companies, operating restaurants, manufacturing consumer foods and food-related products

#### **Kuwait United Poultry Company KSCP**

Al Mutaheda Building Jamal Abdulnaser St PO Box 1236 **Kuwait City** Safat 13013 Tel: +965 2481 0033 Fax: +965 2481 8864 Email: info@kupco.net Website: www.kupco.net

Breeding, selling, distributing and importing birds and poultry, and other related activities; as well as restaurants, cafes and food processing centres

#### **National Fishing Company KSCC** Street 193, Shweikh Area

PO Box 27511 **Kuwait City** Safat 13136 Tel: +965 2482 6999 Fax: +965 2484 7181 Email: info@nfcg8.com Website: www.nfcq8.com

Catching, processing and distribution of fish and

#### Opera Regional General Trading Co

t/a L'Opera Fahad Al Salem Street Al Oebla Al Safat Tower Floor 17 Tel: +965 2295 8960

Email: lopera.gcc@gmail.com Contact: Mr Mohammed Abuslaib, CEO Café/restaurant, real estate

#### **United Beverage Company KSCC**

Subhan Industrial Estate Block 1 Area 137 Main St PO Box 224 **Kuwait City** Safat 13003 Tel: +965 2477 4777 Fax: +965 2472 3445 Email: logmail@unibevkw.com

Website: www.unibevkw.com Production and distribution of mineral water, branded soft drinks and juices

#### BANKING, FINANCE AND LEGAL



#### **BNP Paribas Kuwait**

Dar Al Awadi Complex, 24th floor Ahmed Al Jaber Street

Sharq PO Box 21188 Safat 13072 Tel: +965 2298 7646 Fax: +965 2298 7644

Email: layla.makary@bnpparibas.com Website: www.me.bnpparibas.com

Credit, funding, cash management and services for professionals and enterprises

#### **Boubyan Bank**

Al Hamad Towers Building 3

Abu Bakr Al Siddig Street Al Qibla Area PO Box 25507 Safat 13116

Tel: +965 2228 2000 Fax: +965 2245 4263

Email: info@bankboubyan.com ccd@bankboubyan.com

Website: www.bankboubyan.com

Islamic banking: asset management, investment banking. personal and corporate banking services and e-banking



#### **Burgan Bank**

Abdullah al Ahmad Street

Sharq Area PO Box 5389 Safat 12170 Tel: +965 1804 080

Fax: +965 2298 8463 Email: info@burgan.com Website: www.burgan.com

Private and business banking and investment

#### **Global Investment House**

**Global Tower** Shuhada Street Sharq PO Box 28807 Safat 13149 Tel: +965 2295 1000

Fax: +965 2295 1005 Email: global@global.com.kw Website: www.globalinv.net

Investment banking, asset management and securities brokers

#### **HSBC Bank Middle East Limited**

Al Kharafi Tower Hamad Al Sagr Street Oibla Area PO Box 1683

Safat 13017 Tel: +965 2223 0722 Fax: +965 2223 0733 Fmail: kuwait info@hshc.com Website: www.hsbc.com.kw

Global commercial banking, asset management and investment

#### **KPMG Safi Al-Mutawa**

#### & Partners

Al Hamra Tower, 25th Floor Abdulaziz Al Sagr Street

P0 Box 24 Safat 13001 Tel: +965 2228 7000 Fax: +965 2228 7444

Email: kw-kuwait@kpmg.com Website: www.kpmg.com.kw Audit, tax and advisory

#### Kuwait Finance House (KSCP)

Abdullah Al Mabarak Street Murgab Area

PO Box 24989 Safat 13110 Tel: +965 2244 5050

Fax: +965 2240 9414 Email: corp@kfh.com Website: www.kfh.com

Banking, asset management, investment services

#### **Kuwait International Bank**

Joint Banking Centre, West Tower Al Abdulrazzak Square PO Box 22822

Safat 13089 Tel: +965 2245 8177 Fax: +965 2245 6638 Email: contact@kib.com.kw Website: www.kib.com.kw

Real estate management, personal and commercial banking,

Islamic finance, investments

#### **Kuwait Investment Company (KIC)**

Al Manakh Building, 5th Floor Mubarak Al Kabeer St

Sharq PO Box 1005 Safat 13011 Tel: +965 2188 8852 Fax: +965 2244 4896 Email: info@kic.com.kw Website: www.kic.com.kw

Asset management, treasury and corporate finance

#### Kuwait Projects Company Holding (KIPCO)

KIPCO Tower

Khalid Bin Al Waleed Street

Sharq Kuwait City Tel: + 965 1805 885 Fax: +965 2243 5790 Email: kipco@kipco.com Website: www.kipco.com

Banking and investment services; part of KIPCO Group which is active in financial services, media, manufacturing and real estate

#### National Bank of Kuwait (NBK)

Abdullah Al Ahmadi Street PO Roy 95 Safat 13001 Tel: +965 2242 2011 Fax: +965 2246 2469

Email: webmaster@nbk.com Website: www.nbk.com

Commercial and investment banking activities

#### Strategia Investment Co

Al Nassar Tower, 17th Floor Fahd Al Salam St Qibla Area PO Box 1346 Dasman 15464 Tel: +965 2225 1200 Fax: +965 2225 1204 Email: info@strategia.com.kw Website: www.strategia.com.kw

Investment banking, asset management, diversified international and local investment funds, international and local managed

#### The International Investor (TII)

Arraya Tower 49th Floor Al Sharq Area Safat 13153 Tel: +965 2243 7070 Fax: +965 2242 8080

Email: info@tii.com Website: www.tii.com Investment hank

#### **CHEMICALS, MINING & METALS**

#### Ahlia Chemicals Co

Block No 6 Street No 105 North Subhan Industrial Area

PO Box 24297 Safat 13103 Tel: +965 183 3866 Fax: +965 2224 5220 Email: info@ahliachemicals.com Website: www.ahliachemicals.com

#### Al Kout Industrial Projects Company PO Box 10277

Shuaiba 65453 Head Office: Al Hamra Tower 18th Floor, Sharq Tel: +965 2228 6668

Fax: +965 2228 4042 Email: info@alkoutprojects.com Website: www.alkoutprojects.com

Production and distribution of salt and chlorine products

#### Al Sanea Chemical Products Sabhan Industrial Area

PO Box 5629 Safat 13057 Tel: +965 2473 4991 Fax: +965 2476 0678 Email: info@alsanea.com Website: www.alsanea.com

Manufacturing of industrial chemical products



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone: +44 (0) 207 084 6980 Mobile:+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### **Boubyan Petrochemical Company**

KIPPCO Tower, 35th Floor Shuhada Street Sharg Area PO Box 2383 Safat 13024 Tel: +965 2202 0111

Fax: +965 2201 0101 Email: info-boubyan@boubyan.com Website: http://boubyan.com

Private petrochemical company with diversified operations

#### Petrochemicals Industries Company (PIC)

Headquarters PO Box 1084 Safat 13011 Tel: +965 2 385 1000 Fax: +965 2 385 1171 www.pic.com.kw

Global manufacturer and marketer of petrochemicals; petrochemicals arm of KPC

#### **Qurain Petrochemical Industries Company**

26th Floor, KIPCO Tower Khalid Bin Al-Waleed Street

Shara PO Box 29299 Safat 13153

Tel: +965 2294 3232 Fax: +965 2294 3234 Email: info@qpic-kw.co Website: https://qpic-kw.com

One of Kuwait's biggest private investors in the petrochemicals

#### United Steel Industrial Company (Kuwait Steel)

Dasman Complex Block 3B, Floor 5 PO Box 1370 Safat 13014 Tel: +965 2320 0000 Fax: +965 2326 1478

Email: admin@kwtsteel.com Website: http://kwtsteel.com

Manufacturing steel bars and steel products

#### CONSTRUCTION AND REAL ESTATE

#### Al Hani Construction and Trading

Company

Al-Nugra Complex North - Block C PO Box 3062 Safat 31031

Tel: +965 2263 7222 Fax: +965 2262 4613 Email: info@alhani.com Website: www.alhani.com

Construction and trading; a part of Al Hani Group

## **KUWAIT LISTINGS**

#### Al Khadda International General Trading & **Contracting Co WLL**

Sector 8, Plot No. 43, Street 341

East Ahmadi PO Box 7178 Fahaheel 64002 Tel: +965 2398 7925 Fax: +965 2398 1049 Email: info@alkhadda.net Website: www.alkhadda.net

Construction contractor approved by all relevant ministries

#### Ahlia Chemicals Co

Block No 6 Street No 105 North Subhan Industrial Area PO Box 24297

Safat 13103 Tel: +965 183 3866 Fax: +965 2224 5220 Email: info@ahliachemicals.com

Website: www.ahliachemicals.com

Production and distribution of materials for the construction industry

#### **ALARGAN International Real Estate Company**

ARGAN Business Park

Free Trade Zone Shuwaikh PO Box 8904 Kuwait 22060 Tel: +965 2226 3222 Fax: +965 2226 3232 Email: info@alargan.com Website: www.alargan.com

Real estate development and Investment

#### Al-Jal Real Estate Services Company

Sharq, Ahmed Al-Jaber St Al-Mousa Commercial Centre

PO Box 21809 Safat 13079 Tel: +965 242 7999 Fax: +965 242 7888

Email: info@al-jal.com Website: www.al-jal.com

Residential and commercial real estate

#### Copri Construction Enterprises WLL

Al Salam Tower 15th Floor

Qibla, Block 13

Fahed Al Salem St, Plot 28

PO Box 4720 Safat 13048 Tel: +965 2240 0383

Fax: +965 2240 0353 Email: copri@copri.com Website: www.copri.com

Construction of roads and buildings

#### Flex Resort and Real Estate Company

Flex Tower Istiglal Street Bneid Al Gar PO Box 1373 Dasman 15464 Tel: +965 2252 2566 Fax: +965 2254 6772

Email: info@flexq8.com Website: www.flexa8.com

Real estate development and resorts

#### **KMC** Holding

Al-Rai Street No 22 Building No 1480 PO Box 22901 Safat 13090

Tel: +965 222 55 9555 Fax: +965 222 55 979 Fmail: info@kmcholding.com Website: www.kmcholding.com

Investment in new projects and joint ventures; professional management and consultancy; interior design; and supply of building equipment

#### Mabanee Company

Al Rai Area

Sheikh Zayed bin Sultan Al Nahyan Road

The Avenues 2nd Avenue

Entrance 9 PO Box 4283

Post code 13043 Tel: +965 2224 4444 Fax: +965 2224 4440 Email: info@mabanee.com Website: www.mabanee.com

Real estate projects, shopping malls, residential and commercial construction projects

#### **DESIGN. ENGINEERING AND MANUFACTURING**

#### Al Ahleia Switchgear Co KSCC

Plot 119, Block 3, Street 101 Sabhan Industrial Area PO Box 25876 Kuwait City Safat 13119 Tel: 965 1822 600 Fax: 965 2476 1963 Email: ahleia@ahleiasg.com Website: www.ahleiasg.com

Manufacturer of switchgears and transformers

#### **EDUCATION TRAINING & HR**

#### The British School of Kuwait (BSK)

Salwa Area 1, Street 1 PO Box 26922 Safat 13130 Tel: +965 2562 1701

Fax: +965 2562 4903 Website: www.bsk.edu.kw

Private, co-educational day school providing British standard education

#### IT AND TELECOMS

#### **Burhan Technology**

Office 17, 8th Floor Fisheries Building Shuhada Street Sharq PO Box 3214 Safat 13033 Tel: + 965 22498922

Fax: + 965 22498924

Website: http://burhantec.com

Global business and information technology firm, delivering consulting, systems integration and outsourcing solutions to clients in various industries

#### **DartMedia**

Galariya Complex

Tower 3

Offices 15/16 (Mezzanine) Dajeej Area Farwaniya Tel: +965 243 44484/24344494 Fax: +965 243 36664

Website: http://portal.dartmedia.com

DartMedia is an interactive professional services firm specializing in user centric, dynamic application development, design, marketing and hosting

#### **Diyar United Company**

**Kuwait City** 

Khaled Ibn Al-Waleed Street

Block 3

Business Tower 18817027 PO Box 3985 Safat 13040 Tel: +965 2 437 8000 Fax: +965 2 437 8222 Email: support@duc.com.kw

Website: www.diyarme.com

System integration, IT services and outsourcing

#### Hasibat Information Technologies Co

Beirut Street

Al Safat Tower, 3rd & 4th Floors

Hawally PO Box 27728 Safat 13138 Tel: +965 226 75401 Fax: +965 226 75402 Email: info@hasibat.com

Website: www.hasibat.com

IT outsourcing, network services, security, international VPN

#### LEISURE, TOURISM, HOSPITALITY

#### Caesars Group

Mabanee 1

II Floor

Block 1, Salhiya Street PO Box 5592

13056 Safat Tel: +965 2245 0504

Fax: +965 2242 1361

Email: caesars@caesarsgroup.net Website: www.caesarsgroup.net

Food stuffs and other goods; operates a chain of restaurants and confectioneries

#### **Crowne Plaza Hotel**

Farwaniya PO Box 18544 Kuwait City 81006 Tel: +965 2474 2000 Fax: +965 2473 2020

Website: www.crowneplaza.com.kw Five-star international hotel services

#### **MANUFACTURERS & SUPPLIERS**

#### Ali Al Ghanim and Sons Group of Companies

Plot 98. Airport Road Shuwaikh Industrial Area PO Box 21540 Safat 13076 Tel: +965 1866 666

Fax: +965 2482 0226 Email: info@ali-alghanim.net Website: www.ali-alghanim.net

Automobiles, contracting, education, general trading, investment, real estate and manufacturing

#### Al Babtain Group of Companies

Al Salhiya PO Box 599 Safat 13006 Tel: +965 2241 2730

Fax: +965 2229 1378 Email: albabtain@albabtaingroup.com.kw

Website: www.albabtaingroup.com.kw General trading of branded consumer goods

#### Alshaya Group

Shuwaikh PO Box 181 Safat 13002 Tel: +965 2224 2000 Fax: +965 481 4842

Email: info@alshava.com Website: www.alshaya.com

Distribution of fashion and branded goods

#### **Bahar Al-Kuwait Group Holding Company**

Al Bahar Tower Al-Qebla, Kuwait City PO Box 148 Safat 13002 Tel: +965 2243 3881

Fax: +965 2242 5874

Email: enquiry@albahargroup.com Website: www.albahargroup.com

Trading house for heavy equipment, shipping, travel, home appliances and consumer goods

#### **Carpets Industry Company KSC**

Block Number 6, Street Number 104 Sabhan Industrial Area PO Box 929 Hawalli 32010

Tel: +965 2471 9000 Fax: +965 2476 3669

Email: info@carpetskuwait.com Website: www.carpetskuwait.com

Carpet manufacturer

#### Class National Company for General Trade and Contracting

Fahaheel

Block 73 Building 5

Mubarak Abdullah Al Dabous Building Office Number 50 Mezzanine Floor

Tel: +965(0)9911 2222

Email: classalwataniya@hotmail.com Contact: Mr Naser Alfadhli, CEO General trade and contracting

OIL & GAS

#### **AI-Fares Petro Services Est**

PO Rox 38189

Dahiyat Abdullah Al-salem 72252

Tel: +965 2295 8420 Fax: +965 2295 8434 Email: info@alfares-petro.net Website: http://alfares-petro.net

ling technologies, gaskets and metal seals

#### Al-Rashed Group for Projects Holding Co (KSCC)

**Building 225/227** Ardiya Industrial Area Block 2, Ardiya PO Box 242 Safat 13003 Tel. + 965 1825522

Fax + 965 243 39 291 Email: info@al-rashed.com

Website: www.al-rashedholdings.com

Oil, Gas, Utilities Power and Infrastructure Projects; Building Materials, Oil Sector Services, Equipment Supply, and Logistics

#### **AREF Investment Group**

PO Box 24100 Safat 13101 Tel: +965 1 815555 Fax: +965 2 2440063 Email: info@arefgroup.com Website: www.arefgroup.com Investor in oil and gas sector

#### National Petroleum Services Co (NAPESCO)

Shuaiba West Industrial Area

Block 3, Plot 76 Mina Abdullah PO Box 9801 Ahmadi 61008 Tel: +965 222 51000 Fax: +965 222 51010 Email: info@napesco.com

Website: www.napesco.com

Provision of pumping services to the Kuwait energy sector

#### Petro Link Holding Company KSCC

11th Floor, Mubarak Al-Kabeer Tower

Mubarak Al-Kabeer Street, Dasman PO Box 903 Dasman 15460 Tel: +965 2246 2555 Fax: +965 2246 9144

Email: info@petrolinkholding.com Website: www.petrolinkholding.com

Investment in the oil and gas, non-conventional oil, and alternative energy

**Kuwait Energy** 

5th Floor, Symphony Tower 2 Salem Al Mubarak St PO Box 5614

Salmiya 22067 Tel: +965 257 67700 Fax: + 965 257 67709

Website: www.kuwaitenergy.co

Independent oil and gas exploration and production company

#### Kuwait Gulf Oil Company (KSC)

PO Box 9919 Ahmadi 61010 Fax: +965 238 54250 Email: info@kgoc.com Website: www.kgoc.com

Management of Kuwaiti natural resources

#### Kuwait National Petroleum Company (KNPC)

Ali Al Salem Street Al Deira Area PO Box 70 Safat 13001 Tel: +965 2398 9900

Fax: +965 2398 6188 Email: webmaster@kpmc.com.kw Website: www.knpc.com.kw

#### Crude oil refining and fuel products Kuwait Oil Company (KSC)

PO Box 9758 61008 Ahmadi Tel: +965 239 89111 Fax: +965 239 83661 Email: kocinfo@kockw.com Website: www.kockw.com

Exploring, developing and producing hydrocarbons

#### **Kuwait Oil Tanker Co SAK**

Shuwaikh

Jamal Abdel Nasser St PO Box 810 Safat 13009 Tel: +965 2462 5050 Fax: +965 2491 3597 Email: ho-email@kotc.com.kw

Website: www.kotc.com.kw

Subsidiary of Kuwait Petroleum Corporation

#### **Kuwait Petroleum Corporation (KPC)**

PO Box 26565 Postal Code 13126 Safat

Tel: +965 1 85 85 85 Fax: +965 2 3812792

Email: corporaterelations@kpc.com.kw

Website: www.kpc.com.kw

Global oil energy conglomerate with subsidiaries: Kuwait Oil Company (KOC), Kuwait National Petroleum Company (KNPC), Petrochemical Industries Company, Kuwait Oil Tanker Company, Kuwait Aviation Fuelling Company, Kuwait Foreign Petroleum Exploration Company, Kuwait Petroleum International, Kuwait Gulf Oil Company, Oil Services Company, Oil Development Company

#### Kuwait Pipe Industries and Oil Services company (KPIOS)

PO Box 3416 Safat 13035 Tel: +965 24674 843 Fax: +965 24675 897 Email: kpisales@kpios.com Website: www.knios.com

Pipe production, installation and preservation services

#### **Petrochemical Industries Company**

Al Ghaws St Al Sabahiya Ahmadi 13011 PO Box 1084 Safat 13011 Tel: +965 23212 1000 Fax: +965 2321 1171

Website: www.pic.com.kw Production of petrochemical products

Email: media@pic.com.kw

#### PUBLISHING MEDIA, FILM & DESIGN

#### Dar Al Qabas Press Printing and Publishing

PO Box 21800 Safat 13078 Tel: +965 2481 2819

Fax: +965 2481 0467 Email: info@algabas.com.kw Website: www.alqabas.com.kw

Printing and publishing of newspapers and magazines

#### Dar Al Seyassah Press

Al Sahafa Street PO Box 2270 Safat 13023 Tel: +965 2481 3566 Fax: +965 2483 3628 Email: alsyasah@qualitynet.net Website: www.al-seyassah.com

**Kuwait National Cinema Company (KNCC)** 

4th Floor 360 Mall South Surra PO Box 502 Safat 13006 Tel: +965 2536 2440 Fax: +965 2536 2430 Email: ask@cinescape.com.kw Website: http://webserver2.kncc.com

Newspaper and magazine publisher

#### **Kuwait News Agency**

PO Box 24063 Safat 13101 Tel: +965 2482 2000 Fax: +965 2483 5344 Email: kuna@kuna.net.kw Website: www kuna net kw News gathering and dissemination

#### **SERVICE INDUSTRIES**

#### Al Khonaini Trading and Contracting Co WLL

Building 43B, 4th Floor, Suite 402 Street No 3 PO Box 593 Safat 13006 Tel: +965 488 8600

Fax: +965 484 2986 Email: akckw@alkhonaini.net Website: www.alkhonaini.net

General trading and contracting; construction equipment, spare parts, building materials

#### Al Rashed Group for Projects Holding KSCC

Fahed Al Salem St PO Box 242 Safat 13003 Tel: +965 240 1400 Fax: +965 242 1774 Email: info@al-rashed.com Website: www.al-rashed.com

Oil & gas projects: utilities, power transmission and distribution; equipment supply; and building materials

## Alghanim Industries Head Office

Al Hamra Tower 70th – 73rd floor Block 8 Sharq PO Box 24172 Safat 13102 Tel: +965 1881 111 Website: www.alghanim.com

Group of businesses offering various activities and services

## KUWAIT LISTINGS

## **Environment Preservation Industrial Company (EPIC)**

South west 7th ring road Rujm Khashman Beside Al Hegn Club Tel: +965 6637 7784 Fax: +965 6637 7782 Email: info@epickw.com Website: www.epickw.com

Waste management and environmental protection; recycled stone aggregates for construction and landscaping

#### **Gulf Franchising Company (GFC)**

Sharq, Ahmed Al Jaber St

Al Deira Tower PO Box 21839 Safat 13079 Tel: +965 240 5927 Fax: +965 244 9167 Email: inquiry@gfc.com.kw Website: www.gfc.com.kw

Commercial franchising of brands for the consumer market

#### **Gulf Group Holding Company**

Shuwaikh Industrial Area

Block 2 AlShaya Plaza Street 26, Bldg 68 PO Box 144 Safat 13002

Tel: +965 802801/2/3 Fax: +965 467 6783 Email: kuwait@gulfgroupco.com Website: www.gulfgroupco.com

Electromechanical equipment installation and maintenance, trading and industrial supplies

#### **Kuwait Chamber of Commerce and Industry**

PO Box 775
Tel: +965 224 33899
Fax: +965 2 241 6393
Email: president@kcci.org.kw
Website: www.kuwaitchamber.org.kw
Contact: Mr Rabah Abdulrehman Al-Rabah

Director General
Email: rabah@kcci.org.kw
Trade association

#### **MENA Holding Co KSC**

AI-Sour Tower
AI-Soor St
Kuwait City
PO Box 15100
Tel: +965 183 10 10
Email: info@mena-holding.com

Website: http://mena-holding.com Investing in real estate & industrial services, executing leisure & tourism projects, and owning shares in companies specialized in logistics business, construction, real estate, fisheries and livestock

#### National Industries Group Holding (NIG)

PO Box 417 13005 Safat

Tel: + 965 248 49466 Fax: + 965 248 39582 Email: info@nig.com.kw Website: www.nig.com.kw

Investments in Building Materials, Petrochemicals, Oil & Gas Services, Mechanical Industries, Utilities, Real estate Infrastructure, and Financial Services

#### Rakaz National Company WLL

PO Box 7889 Fahaheel 64009 Tel: +965 2391 7170 Fax: +965 2391 7172

Email: projects@rakaznational.com

Website: http://rakaznational.com/index.html

Contracting and trading

## TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

#### Al Kazemi International Commercial

PO Box 403 Safat 13005

Tel: +965 2574 30 81 Fax: +965 2574 48 17 Email: Info@alkazemigroup.com Website: www.alkazemigroup.com

Shipping and freight forwarding; active in oil and gas, power, infrastructure, construction and transportation sectors

#### **KGL Logistics KPSC**

PO Box 4135 Safat 13042 Tel: +965 1845 455 Fax: +965 2224 6429

Email: info@kgllogistics.com Website: www.kgl.com

Supply chain services; warehousing, freight forwarding and stevedoring

#### KGL Shipping KPSC

Shuwaikh Industrial Area 3rd Block A, Building No 14 PO Box 24565 Safat 13106 Tel: +965 1888 700 Fax: +965 2484 5926 Email: info@kgl.com

Website: www.kgl.com Supply chain management and shipping delivery services

#### **Kuwait Public Transport Company (KPTC)**

PO Box 375 Safat 13004

Tel: +965 2232 8866 Fax: +965 2232 8870 Email: info@kptc.com.kw Website: www.kptc.com.kw

Land and maritime transportation services within Kuwait and the

region

#### **Mubarrad Transport Company**

PO Box 42132 Shuwaikh 70652 Tel: +965 2226 9777 Fax: 965 2226 9778 Email: info@mubarrad.com.kw Website: www.mubarrad.com.kw Heavy transport equipment leasing and sales

#### Naseeb Maritime Co WLL

Shuwaikh Free Trade Zone

Plot A65 PO Box 4925 Safat 13050 Tel: +965 2483 2971 Fax: +965 2483 0054

Email: info@naseebmaritime.com
Website: http://naseebmaritime.com

Operating tug boats, pilot and mooring boats and other marine

equipment



## **EBANON COUNTRY PROFILE**



## Fact File

OFFICIAL NAME: Republic of Lebanon

LAND AREA: 10,452 km2

POPULATION: 6,237,738 (July 2016 est)

OFFICIAL LANGUAGE: Arabic with both English

and French widely spoken

CURRENCY: Lebanese Lira (LL)

DIALLING CODE: +961

GDP GROWTH: 2% (2017 EST)

MAIN INDUSTRIES: banking, tourism, food processing, wine, jewellery, cement, textiles,

mineral and chemical products, wood and furniture products, oil refining, metal fabricating

EXPORTS: Jewellery, base metals, chemicals, miscellaneous consumer goods, fruit and vegetables, tobacco, construction minerals, electric power machinery and switchgear, textile fibres, paper

IMPORTS: petroleum products, cars, medicinal products, clothing, meat and live animals, consumer goods, paper, textile fabrics, tobacco, electrical machinery and equipment, chemicals

ebanon is a regional and international hub for trade, finance, services, industry, culture and tourism. At the centre of the Eastern Mediterranean, Lebanon is at the crossroads of Africa, Asia and Europe. It enjoys a rich variety of climates and ecosystems.

Lebanon has a free-market economy and a strong laissez-faire commercial tradition. The economy by sector contribution to GDP is: agriculture 5.7 percent; industry 25 percent; and services 69.4 percent, as of 2016. The economy is service-oriented with main growth sectors including banking and tourism.

According to a World Bank report, growth in Lebanon is expected to accelerate to 2.2 percent in 2017. IMF predicted economic growth to accelerate to 2 percent in 2017 from 1 percent in 2016, riding largely on rejuvenated political processes following the election of a new president and the appointment of a new prime minister.

A SGBL (Societie Generale de Banque au Liban) report, February 2017, stated that the Lebanese economy kicked off the year on a stronger footing in the aftermath of the Central Bank's financial mechanism which beefed up foreign assets to \$40.6bn by mid-January.

The IMF forecasts that a positive export momentum may strengthen in coming months, with goods exports projected to increase by 6 percent in 2017 and by 5.5% in 2018. Balance of payments posts surplus of \$1.3bn in 2016.

Prospects for the oil and gas sector received a boost at the start of 2017 after the government re-opened its first licensing round for offshore oil and gas. Lebanon opened five blocks for bidding by 46 companies that pre-qualified in 2013, and invited others to participate in another pre-qualification round that closed at the end of March. Pre-qualified companies, including Exxon and Total, would need to submit their bids to the Petroleum Administration by September 15.

Lebanon's oil and gas reserves are estimated at 865



million barrels and 96 trillion cubic feet respectively, potentially worth several hundred billion dollars. The country's domestic oil consumption grew by 10.8 percent to \$3.7bn in 2016 as global oil prices bounced back.

The government does not restrict foreign investment. Following the 1975 – 1990 civil war, Lebanon managed to rebuild much of its war-torn physical and financial infrastructure by borrowing heavily, mostly from domestic banks, which created a huge debt burden. Nevertheless the country managed to repair its economic infrastructure, cut national output by half and derailed its position as a Middle Eastern entrepot and banking hub.

Also, the spillover from the Syrian conflict, including the influx of more than 1.07 million Syrian refugees were registered with UNHCR in the country, as of September 2016, has increased internal tension and slowed economic growth to the 1-2 percent range in 2011-15, after four years of averaging 8 percent

growth. These limitations constrain other government spending and limit its ability to invest in necessary infrastructure improvements, such as water, electricity, and transportation.

#### **AGRICULTURE**

Agriculture, which makes up 4 percent of GDP in 2016 accounts for up to 25 percent of employment and up to 80 percent of economic output in rural areas.

The foodstuffs where the market is completely dependent on imports include: Sugar, sweeteners, coffee, sesame seeds, cocoa beans, tea, spices, rice, vegetable oil, and sunflower oil. The food category most consumed through imports is cereals, especially wheat and maize, of which 76 percent and 99 percent are imported, respectively.

More than half of agricultural production is in fruits (25 percent) and vegetables (32 percent). Cereals make up just five percent of the total production. In 2016, total cereal production was estimated at about





174 000 tonnes, similar to the previous year and the five-year average. While domestic cereal production is limited by landscape, agricultural production, particularly fruits and vegetables, is important in terms of GDP contribution and employment.

#### INDUSTRIAL SECTOR

As for Lebanon's industrial sector, with the exclusion of fuel oil exports, industrial exports registered a year-over-year decline of 12.6 percent during the first nine months of 2016, against a decline of 15.3 percent in the same period of 2015.

The sector accounts for around 7.5 percent of national output and employs around 140,000 people, or the equivalent of 25 percent of the local labour force. It is the second largest employer after the public sector, ahead of other economic sectors.

Lebanon's industrial sector encompasses more than 15 sub-sectors which range in importance in terms of their contribution to GDP and employment. The food and beverage sector contributes the highest to industrial sector output (26%), followed by 12 percent for the metal and metal products sub-sector,

11.7 percent for the other non-metallic mineral products, 11 percent for electrical machinery and apparatus, followed by furniture and wood products.

#### **CONSTRUCTION**

Real estate activity regained some momentum in 2016, despite challenging conditions in countries with large Lebanese expatriate populations. The value of sales transactions rose by 5.9 percent to \$8.5bn during the year, equivalent to an increase of \$472.7mln, but the number of the transactions rose by just 1.4 percent to 64,248, pointing to faster growth in sales of larger or higher ticket properties.

The market has likely remained afloat largely as a result of fundamental demand by residents. Nevertheless, the real estate market continues to be supported by a series of government initiatives, including up to \$600mln in low-interest stimulus funds allocated by the Central Bank for residential loans in 2017. The Housing Bank, a joint venture between the government and commercial banks, announced in early 2017 a decrease in interest rates on housing loans to 3 percent from 5 percent, which

may further help prop up demand for housing loans.

Foreign investors, particularly from the Gulf Cooperation Council, have been shying away from Lebanese property after relations with Lebanon soured in early 2016. Sales to foreigners fell to 1,124 transactions, equivalent to 1.75 percent of total transactions in 2016, compared with 2.2 percent in 2015, data by land registry and cadastre showed.

#### TRADE AND SERVICES

Lebanon's service sector represents the largest share in the economy with circa 69.4 percent in 2016 of GDP. Tourism has the biggest share of the service sector in the country. Hotel and restaurant owners, nightclubs, travel agencies and car-rental companies made good progress as stable security and political situation helped assuage fears among foreigners who flocked to the country in November 2016 at their fastest pace in over 15 months.

Tourist arrivals surged by 10.9 percent year —over — year to 1.55 million in the first 11 months of 2016, their highest level since 2010 and the third highest on record. Meaning, tourist arrivals jumped to a 6-year high through November 2016.

## 奏

#### LEBANON COUNTRY PROFILE



#### FINANCIAL SERVICES

Lebanon has maintained financial stability for the last quarter century during repeated shocks and challenges. Characterised by high liquidity and solid capital adequacy, the Lebanese banking sector plays a pivotal role in sustaining the economy.

The banking sector demonstrated some resilience to local political tensions and occasional security drifts by registering a positive activity growth in the year 2016. The banking operations and consolidation also led to a rise in private sector deposits by \$7.6bn in the first 11 months of 2016, compared with an increase of \$5.4bn over the same period in 2015.

Over the past five challenging years, banking sector assets have witnessed an average annual growth of 7.6 percent and private sector deposits have grown at an average annual rate of 7.2 percent, while loans to the private sector have recorded an average annual growth of 9.7 percent.

In fact, the progress realised by the banking sector can be attributed to several factors. First, its share size with assets in excess of 360 percent of GDP. This domestic growth of assets has been further enhanced by bank expansion, mainly into the Middle East and Africa.

Secondly, banking sector activity is driven by core customer deposits, which constitute the main source of funding and account for around 82 percent of total liabilities, reflecting the stable funding source with low reliance on capital markets. The large deposit base is accredited to the widely diffused Lebanese diaspora that remain loyal to the Lebanese banks. In 2016, the World Bank estimated inflows of remittances to Lebanon at \$7.2bn — a figure equivalent to 14 percent of the country's GDP — ranking Lebanon as the 16th largest recipient of remittances globally and the second highest among Arab countries.

The strength of the banking sector is largely attributable to its liquidity, capital adequacy and stringent regulatory foundation. Banks remain highly liquid with a private sector loans-to-deposits ratio of 32 percent (recorded at year-end 2015), indicating the ample liquidity available within the sector. Moreover, loans to the private sector constituted 94 percent of GDP in 2016, as banks were the main financial intermediaries supporting the needs of the private, as well as the public, sectors. In terms of capitalisation, Lebanese banks have exceeded the requirements of Basel III with a ratio of 14.4 percent recorded in 2016, both exceeding the global standard and the minimum requirement set by the Central Bank.

#### **Useful Contacts**

British Embassy in Lebanon

British Embassy Serail Hill, embassy complex Beirut Central District PO Box 11- 471 Beirut Tel: +961 (0)1 960800

Fax +961 (0)1 960855

Email: consular.beirut@fco.gov.uk

Embassy of Lebanon in the UK

15 Palace Gardens Mews London W8 4RR

Tel: +44 207 229 7265 Fax: +44 207 243 1699

Email: lebanonconsulate@btconnect.com Website: http://london.mfa.gov.lb

Ministry of Economy and Trade http://www.economy.gov.lb/

Ministry of Information http://www.ministryinfo.gov.lb/

Association of Banks in Lebanon (ABL) http://www.abl.org.lb/

Federation of the Chambers of Commerce, Industry and Agriculture in Lebanon (FCCIAL) http://www.cci-fed.org.lb/

Beirut Chamber of Commerce, Industry and Agriculture www.ccib.org.lb

Lebanese business and economy databank http://www.databank.com.lb/

Investment Development Authority of Lebanon (IDAL)

www.idal.com.lb

Council for Reconstruction and Development http://www.cdr.gov.lb/eng/home.asp

Solidere, Company for the Development and Reconstruction of Beirut Central District http://www.solidere.com/solidere.html

#### AEROSPACE, DEFENCE, MARINE, **AUTOMOBILES**

#### AMCO - Arabian Modern Industry Itd

Okaibeh Highway Keserwan PO Box 191 Jounieh

Tel: +961 9 444 402 Fax: +961 9 440 585 Email: info@amco-intl.com Website: http://amco-intl.com

Manufacture of high-tech farming equipment

#### Leeds International sal

Averda House Abdel Malak Street Port Beirut Tel: +961 1 360 000 Fax: +961 1 364 444 Email: info@leedsintl.com Website: www.leedsintl.com

Manufacture of metallic containers and chassis

#### Octagon Invest sarl

Industrial Zone Ghazir PO Box 50056

Beirut

Tel: +961 9 920 376 Fax: +961 9 920 377 Email: info@octagonlb.com Website: www.octagonlb.com

Manufacture of bodies for cars and armouring for vehicles

#### Rasamny Younis Motor Co (RYMCO)

Route Hazmiyeh el Ghbayri

El Chiah

Tel: +961 1 273 333

Website: https://rvmco.com

Dealer in new and refurbished cars and commercial vehicles from brands such as Nissan

#### Saad & Trad SAL

Corniche El Nahr Achrafieh PO Box 16 6072 Tel: +961 1 613 670 Fax: +961 1 426 793

Email: info@saadtrad.com Website: www.saadtrad.com

Jaguar, Bentley and Lamborghini dealer; new and reconditioned

#### T Gargour & Fils SAL

Head Office

Mercedes-Benz Building Dora Highway

Beirut PO Box 110371

Beirut

Tel: +961 1 255366 Fax: +961 1 255362

Email: info@mercedes-benz.com.lb

Website: www.mercedes-benz.com.lb

Dealer of Mercedes-Benz cars

#### The Coral Oil Company Ltd

Amaret el Roucheh Bldg 583 Avenue De Gaulle-Roucheh

PO Box 11-0030 Beirut

Tel: +961 1 806 100 Fax: +961 1 863 455 Email: coralbo@dm.net.lb

Website: www.coraloil.com/

Aviation fuels and blending of lubricants

#### AGRICULTURE, FISHERIES, **FOOD & DRINK**

#### Adon & Myrrh

S Dagher Business Centre, 4th floor Charles Helou Avenue

Saifi

Beirut

Tel: + 961 1 563 413/4 Email: info@adonandmyrrh.com Website: www.adonandmyrrh.com

Manufacture and export of quality olive oil

#### **Adonis Valley**

Mont-Liban

Tel: +961 9 420 910

Email: fadydaw@hotmail.com

Website: www.adonisvalley.com Manufacture & packing of quality organic foods, pickles, juices and iams

#### Al Nakhil Co for Food Production sarl

Abou Mizan

Bikfaya Klayaat Main Road Tel: +961 4 984 384 Fax: +961 4 984 385

Email: alnakhilco@hotmail.com

Website: www.al-nakhil.com

Manufacture of halawa & tahina, filling of pickles, rose water and olive oil

#### **BONIUS**

Lebanon Fruit Juice co sal Raymond Serge Abu Halka St

PO Box 90 468

Fanar

Tel: +961 1 891200 Fax: +961 1 900746 Email: info@bonjus.com

Website: www.bonjus.com

Fruit juice, dairy products and ice cream

#### Conserves Modernes Chtaura Sal (CMC)

Hamra

Beirut 1103 2120 PO Box 113-6382 Tel: +961 1 350 378 Fax: +961 1 348 542 Email: export@chtaura.com

Website: www.chtaura.com

Manufacture and wholesale of canned foodstuffs such as chick neas and beans

#### **Debbane Freres SAL**

Zouk Mikael Saida

Tel: +961 9 211800 Fax: +961 9 211790

Email: info@Debbaneagri.com Website: www.debbane.com

Part of Debbane Saikali Group; agricultural medicines, equipment and plants

#### **Dekerco Foods & Processing Sal**

Fanar Industrial Zone

Beirut

Tel: +961 1 890 137 Fax: + 961 1 876 022 Email: dekerco@dekerco.com.lb Website: www.dekerco.com.lb

Importer and distributor of foods stuffs; chilling and preserving of meat products

## TITANIUM CAPITAL PTE LTD

#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building

14 Leadenhall St.

London EC3

Phone: +44 (0) 207 084 6980 Mobile: +44 (0) 7495 546 325

and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Gandour

Old Saida Road Chouefat

PO Box 494

Tel: +961 5 433 500 Fax: +961 5 430 725 Email: info@gandour.com

Website: www.gandour.com

Sweets and confectionery: chocolate, cakes, candies and gum

#### Jallad Group

M Ezzat Jallad et Fils Zouk Mkayel Tripoli Road PO Box 110 208 1107 2020 Riad Solh

Beirut

Tel: +961 9 212 077 Fax: +961 9 212 073 Email: jmgmnt@jallad.co.lb Website: www.jalladgroup.com

Import/export of industrial and agricultural machinery

#### Mymoune Sarl

Ghossein Ain Kahou FI Metn

Tel/Fax: +961 4 522 403 Email: info@mymoune.com Website: www.mvmoune.com

Manufacture of pickles, jams, preserves, dried produce, beverages, packing of cereals and agro products

#### Societe Etablissements Michel Najjar SAL

PO Box 90492 Jdeideh

Reirut

Tel: +961 1 884 831/2/3/4 Fax: +961 1 882 364 Email: maincn@cafenaijar.com

Website: www.cafenajjar.com Branded coffee products

#### Société Moderne Libanaise pour le Commerce

Pepsi Building Tiro Road PO Box 14-5116 Choueifat Tel: +961 3 743 112

Fax: +961 3 743 112 Email: Info@smlc.com.lb Website: www.smlc.com.lb

Beverages brands, carbonated soft drinks, canned and bottled juices, sports & energy drinks

Sonaco sarl

PO Box 70070 Gherfine

Tel: +961 9 623 777 Fax: +961 9 623 888 Email: Sonaco@alrabih.com.lb Website: www.alrabih.com.lb

Manufacture of halawa, tahina and canned food under the brand Al Rabih & Elite (Ready-to-eat)

**Tannourine Water** 

Societe Libanais des Sources des Eaux de

Tannourine sal Jezr El Bacha Rd Hazmieh PO Box 90868

Jdeideh Tel: +961 3 955 777 Fax: +961 1 450 575 Email: sales@tannourine.com Website: www.tannourine.com

Bottled mineral water

BANKING, FINANCE AND LEGAL

Al Aman Takaful Insurance

Rachid Karame Street PO Box 114-5010 Verdun Beirut Tel: +961 1 749 444 Fax: +961 1 749 444 Email: info@ati.com.lb Website: www.ati.co.lb

Insurance products and services

**Assurex** 

Assurex Bldg Patriarch Hoayeck Street Bab Idriss

Downtown Beirut PO Box 11-7358 Beirut

Tel: +961 1 982 000 Fax: +961 1 982 005

Email: assurex@assurex.com.lb Website: www.assurex.com.lb

Insurance and reinsurance

BankMed

Head Office 482 Clemenceau Street PO Box 11-0348 Riad El Solh, Beirut Tel: +961 1 37 39 37 Fax: +961 1 36 27 06 -362806

Email: tarrafc@bankmed.com.lb; chehabm@bankmed.com.lb

Website: www.bankmed.com.lb

Banking and insurance

Corporate Finance House (CFH)

Gefinor Centre Block B. 9th Floor Clemenceau St

PO Box 113-7008 Beirut Tel: +961 1 747 606

Fax: +961 1 747247 Email: admin@cfh.co.lb

Website: www.cfh.com.lb

Capital markets and wealth management services

FFA Private Bank sal

One FFA Gate Marfaa 128 Foch Street Beirut Central District PO Box 90-1283 Beirut Tel: +961 1 985 195

Fax: +961 1 985 193

Email: info@ffaprivatebank.com

Website: www.ffaprivatebank.com

Commercial banking, wealth and asset management, real estate

Lebanese Islamic Bank (LIB) SAL

Roma Street Liberty Tower 9th Floor PO Box 113/5357 Hamra

Beirut

Tel: +961 1 755 310 Email: lib@libonline.com.lb

Website: www.lebaneseislamicbank.com.lb

Islamic banking

Mena Capital

STARCO Centre Block C, Floor 10 Omar Al Daouk St Beirut Central District PO Box 11-8678 Tel: +961 1 370 222 Fax: +961 1 370 225

Email: Info@menacapital.com.lb Website: www.menacapital.com.lb

Real estate development and private equity fund management

**CHEMICALS, MINING & METALS** 

Aluxal SAL

General Co for Aluminium Extrusion

Tiro Street PO Box 30106 Choueifat Tel: +961 5 480 406 Fax: +961 5 480 405 Email: aluxal@inco.com.lb

Website: www.aluxal.info Aluminium profiles and sheets

**CHEMIPAINT Sarl** 

Universal Paint & Chemical Industries

Choueifat Industrial Zone Choueifat

Beirut 13/5333 Tel: +961 5 807 020 Fax: +961 5 800 915

Email: chemipaint@chemipaint.com Website: www.chemipaint.com/

Paints, varnishes, silicon and sealants

**Demco Steel SAL** 

Dora Seaside Beirut PO Box 11-513

Tel: +961 1 246 000 Fax: +961 1 247 004

Email: demcosteel@demcosteel.com

Website: www.demcosteel.com

Drawing, cutting and manufacture of metal sheets, steel tubes and pipes

**Kassaa Group Holding** 

Head Office Museitbeh Kassaa Building PO Box 14-5592 Reirut

Tel: + 961 1 303 414 Fax: +961 1 816 428 Email: info@kassaa.com

Wall to floor finishes and solutions including architectural paints, decorative paints, wallpaper, flooring finishes

Sharmetal Company (SMC)

Shahrour Bldg

Opposite Summer Land Hotel

PO Box 11-9051 Reirut Tel: +961 1 823675 Fax: +961 1 823680 Email: sharmtl@dm.net.lb Website: www.sharmetal.com

Export and processing of recycled ferrous and non-ferrous metal

**Tinol Paints International Co** 

Jammal Trust Bank Building

Ground Floor Verdun St PO Box 11-4895 Beirut Tel: +961 1 812 345

Fax: +961 1 867 071 Email: paints@tinol.com Website: www.tinol.com

Manufacturing high quality paint and coating

Zeenni Steel Industries and Trading

Zeenni Complex Bchamoun PO Box 14-5214 Beirut Tel: +961 5 804 222 Fax: +961 5 801 788

Email: Zeennistee@hotmail.com Website: www.zeennisteel.com

Steel trading, steel machinery, tubes and pipes

**CLOTHING. APPAREL. TEXTILES & MACHINERY** 

Aishti

71 El-Moutrane Street Beirut Tel: +961 1 991 111

Email: info@aishti.com Website: www.aishti.com

Luxury brand clothing store with a global presence

**Baroody Group Sal** 

Mkalless Beirut PO Box 110 - 153 Tel: +961 1 486 395 Fax: +961 1 486 399

Email: info@baroodygroup.com Website: www.baroodygroup.com

Wholesale of cosmetics, manufacture of soaps and distribution of sports, cosmetics and luxury brands

Bata

Fouad Chehab Street PO Box 110-925, Sin El Fil Tel: +961 1 489911 Fax: +961 1 487711 Fmail: contact@hata co.th Website: www bata com

Formal and informal footwear Elie Saab Salon de Couture

**Beirut Central District** 2021 4516 Beirut Tel: +961 1 981 982

Fax: +961 1 981 983 Email: hautecouture-lb@eliesaab.com Website: www.eliesaab.com/

Haute couture, designer clothes and wedding dresses

#### Jadova de Chantal

Corniche El Mazraa

Facing ogero - Saab bldg Tel: +961 1 315810 Fax: +961 1 305139

Email: info@jadovadechantal.com Website: www.jadovadechantal.com

Ladies' lingerie

#### Zahar Kids

Evangelical Church Street Zahar Building 2nd floor

Achrafieh Beirut PO Box 16-6155

PO Box 16-6155 Tel: + 961 1 200 730 Fax: + 961 1 200 691

Website: www.pearlbrandsme.com

Children's clothing brand owned by Pearl Brands SAL

#### CONSTRUCTION AND REAL ESTATE

#### **Abniah Sarl**

Sursock Street
Moutran Building
PO Box 165 556
Ashrafieh
Beirut 1100 - 2050
Tel/Fax: +961 1 445 300
Email: abniah@abniah.com
Website: www.abniah.com

Engineering and building contracting

#### Accent DG (Design Group) Sarl

3rd FIr Bldg 3 Gouraud St Gemmayze PO Box 11-4686 Beirut Tel: +961 1 570 081

Tel: +961 1 570 081 Fax: +961 1 570 083 Email: info@accentdg.com Website: http://accentdg.com Specialised architectural design firm

#### Al Bonyan Company for Engineering and

**Contracting SARL** 

Al Bonyan Tower Old Saida Road 2nd Floor Facing Beirut Mall Tayouneh Beirut PO Box 391-25 Ghobeiry Tel: +961 1 391 77

Tel: +961 1 391 777
Fax: +961 1 393 777
Email: info@albonyanlb.com
Website: www.albonyanlb.com

Civil engineering, construction and development projects in the private and public sectors

#### Al Mabani Liban Sarl

Almabani Towers
Beirut Tripoli Highway
PO Box 16
6330 Beirut
Tel: +961 4 521 181
Fax: +961 4 521 193
Email: mail@almabani.com.lb
Website: www.almabani.co

Construction of airports, roads, commercial centres, power and desalination plants, construction management and maintenance

#### Ashada Group

Tabaris Square Moutran Bldg PO Box 17-5328 Beirut Tel: +961 1 581267 Fax: +961 1 447466

Email: info@ashdagroup.com Website: www.ashdagroup.com

Real estate development and construction

#### **Barakat Contracting**

Badaro Centre, 11th floor Beirut

Tel: +961 1 380 520 Fax: +961 1 392 766

Email:info@barakatcontracting.com Website: www.barakatcontracting.com Construction and refurbishment projects

#### **Beet General Contractors Sal**

Khodrlarian Building Ground Floor St Maroun St Horsch Tabet PO Box 55444 Sin EI Fil Tel: +961 1 497 925 Fax: +961 1 497 926

Email: info@beet-contracting.com Website: www.beet-contracting.com

Residential, commercial and industrial building contractor

#### **Consolidated Contractors Co sal**

Sabbagh & Khoury Bldg Nicolas Sursock St Bir Hassan Beirut Tel: +961 1 847 777 Fax: +961 1 856 857 Email: ykanan@ccc.com.lb Websife: www.ccc.er

Building contracting and engineering services

## Construction Industrial & Technical Equipment Co (CITEC)

Saloumi Building St Joseph Hospital Street Dora PO Box 11-5045 Beirut Tel: +961 1 258 258

Tel: +961 1 258 258 Fax: +961 1 251 901 Email: Citec@CitecOnline.com Website: www.citeconline.com

Supplier, installer and service provider for industrial generators; industrial equipment; crushing plants, mining equipment, concrete batching and water treatment plants

#### COROMO SARL 3rd Floor Kassis Bldg Bloc C

Kassis Street
Antelias
PO Box 11-3371
Tel: +961 4 419025/6
Fax: +961 4 419056
Email: info@coromogroup.com
Website: www.coromogroup.com

Civil and industrial construction services and equipment

#### D G Jones and Partners Middle East (DGJ)

Verdun Centre Dunant St PO Box 113-5347 Beirut

Tel: +961 1 353 501 Fax: +961 1 353 502

Email: beirut@dgjonesme.com Website: www.dgjonesworld.com Project management services

#### Farjallah Group

Georges Fattal St Jisr El Wati Sin El Fil PO Box 17-5015

Mar Mikhael Beirut 2010 1104 Tel: +961 1 493 000

Fax: +961 1 485 583 Email: info@farjallah.com Website: www.farjallah.com

Mechanical contracting, air conditioning and spare parts

#### G A & A Construction Sarl

Gema Centre 8th Floor Beirut - Dbayeh Highway Tel: +961 4 544 368 Fax: +961 4 544 368

Email: info@gaaconstruction.com

Website: https://sites.google.com/a/gaaconstruction.com/

gaa-construction/

Architecture and engineering

## General Engineering & Contracting Company Ltd (GECC)

Thomas Edison St Atallah Bldg, 3rd Floor Ramlet Al Baida Beirut Tel: + 961 1 811 216 Email: gecclb@hotmail.com

Email: gecclb@hotmail.co Website: www.gecclb.com

Professional services for the construction industry

#### Georges Khoury & Co

Khoury Building St 67, Bauchrieh EI Metn 2613 5106 Beirut Tel: +961 1 901 100 Fax: +961 1 902 200 Email: info@gkhoury.com Website: www.gkhoury.com

Products and materials for heating and plumbing

#### G T Asseily & Co SAL

Domtex Building

Hamra Street
Beirut
Tel: +961 1 744222
Fax: +961 1 753150
Email: gta@gtasseily.com
Website: www.gtasseily.com

Contact: Mr George Asseily, Managing Director

Email: george@gtasseily.com

Finance, business and real estate

#### Hayek Group LLC

Saifi, Al-Arz Street
Suite 605
Kanafani Building
Beirut
Tel: +961 1 566 666
Fax: +961 3 602 889
Email: info@hayekgroup.com
Website: www.hayekgroup.com

#### Holcim Liban SAL

Mitsulift House Dbayeh Main Rd Chekka

Tel: +961 6 546 000/010 Website: www.holcim.com.lb

Engineers and property developers

Production of grey and white cement, ready mix concrete, crushed stone, gravel and sand

#### Lebanese Ceramic Industries Co Sal (Lecico)

Nahr el Ghadir St Kfarchima Tel: +961 5 434 222 Fax: +961 3 257 800 Email: lecico@dm.net.lh Website: www.lecico.com.lb Sanitary ware and tiles

#### **MATTA ET ASSOCIES SAL**

Matta Building Siwar Zouk Mosbeh PO Box 2893 Jounieh

Tel: + 961 9 22 2 299 Fax: + 961 9 222 299 ext 099 Email matta@mattacontracting.com Website: www.mattacontracting.com

Contractor for universities, hospitals, hotels, commercial and residential, industrial, leisure complexes and landmark public works

#### **RED House Group**

Real Estates Development House Sin El Fil Main Street Gedco Centre PO Box 6608-14 Beirut Tel: +961 1 488 092

Fax: +961 1 488 062 Email: info@redhouse-group.com Website: www.redhouse-group.com

Real estate development and investment

#### Societe D'Entreprise Et de Gestion (SEG)

Karam Bldg Ghazalieh St Sioufi Achrafieh Beirut Tel: +961 1 425 416

Fax: +961 1 425 417 Email: seg@seglb.com Website: www.seglb.com

Building contractor with a regional presence

#### 360 Engineering

Bshamoun Industrial Park S Steel Building PO Box 14 - 6227 Beirut Tel/Fax: +961 5 807 207

Email: info@360engineering.me Website: http://360engineering.me

Design-build, major construction projects in all sectors, architectural design and construction management

#### Wadih Jreissati & Sons sal

Sin-El-Fil Jisr El-Wati Daoud Ammoun St PO Box 116-5053 Beirut Tel: +961 1 492 200

Fax: +961 1 500 600 Email: wadihjreissati@jreissati.com

Website: www.jreissati.com

Sanitary ware, bathroom fixtures and tiles

#### **DESIGN ENGINEERING AND MANUFACTURING**

#### Dar Al Handasah Nazih Taleb and

Bachir Kassar St Verdun Sector Beirut PO Box 11-8198 Beirut

**Partners** 

Tel: +961 1 866 665 Fax: +961 1 863 434

Email: info@daralhandasah.com Website: www.daralhandasah.com Architecture and engineering consultancy

#### Dar Al Masharih

1st Floor, DAM Bldg Antounieh Street 52 Dekwaneh Beirut 2703 5207 Tel: +961 1 697 975 Fax: +961 3 625 577

daralmasharih@daralmasharih.com

Website: www.daralmasharih.com

Engineering, management consulting and contractors

#### FOLDA Sal

Email:

Zouk Mosbeh Industrial Zone PO Box 332-Zouk Mikael Tel: +961 9 217 858 Fax: +961 9 217 870 Email: folda@folda.com.lb Website: www.folda.com.lb

Manufacturer of aluminium products for construction

#### Glassline Industries Sal

Old Saida Rd Mallat Industrial Zone Shoueifat PO Box 30-15 Tel: +961 5 432 045 Fax: +961 5 432 044

Email: info@glasslineindustries.com Website: www.glasslineindustries.com

Design and build metal, aluminium and glass contractor

#### Laceco Architects and Engineers

Sidani Street, Hamra PO Box 15500 Sidani St Hamra Beirut Tel: +961 1 340 304

Fax: +961 1 736 454 Email: laceco @laceco.net Website: www.Laceco.net

Multi-disciplinary architectural and consultancy

#### **MAN Enterprise**

Achrafieh PO Box 165611 Reirut Tel: +961 1 215 111 Fax: +961 1 336 222

Email: contacts@manenterprise.com

Website: www.manenterprise.com

Civil contractor for buildings and infrastructure projects

#### **SFTS**

Block A. 2nd Floor Hamra Square PO Box, 113-7442 Beirut 2034 4605 Tel: +961 1 755 411 Fax: +961 1 755 422 Email: info@setsintl.net Website: www.setsintl.net

Engineering consulting and design services

#### Zaidan House Sal

PO Box 90 324 Jdeidet El Metn Metn 1202 2030 Beirut Tel: +961 1 878 716 Fax: +961 1 891 644 Email: info@zaidan.com Website: www.zaidan.com

Manufacturer of steel formwork and scaffolding

#### **EDUCATION TRAINING & HR**

#### American University College of Science and Technology (AUST) Beirut Campus

Ashrafieh Alfred Naccache Avenue PO Box 16-6452 Beirut Tel: +961 1 218 716 Fax: +961 1 339 302

Email: Info@aust.edu.lb Website: www.aust.edu.lb Higher education facilities

PO Box 11-0236

#### American University of Beirut (AUB) Riad El Solh 1107 2020

Reirut Tel: +961 1 350 000 Fax: +961 1 351 706 Email: information@aub.edu.lb

Higher education, graduate studies and research

#### Haigazian University

Website: www.aub.edu.lb

Rue Mexique Kantari PO Box 11-1748 Riad el Solh 11072090 Beirut Tel: +961 1 349 230 Fax: +961 1 353 012 Email: info@haigazian.edu.lb Website: www.haigazian.edu.lb Higher education courses

#### Rafik Hariri University (RHU)

PO Box 10 Damour-Chouf 2010 Reirut Tel: + 961 5 603 090 Fax: + 961 5 601 830 Fmail: info@rhu edu lh Website: www.rhu.edu.lb

Higher education courses and research

Jdeide- Asseily St Azar & Chaaya Bldg, 3rd Floor PO Box 90-335 Beirut Tel: +961 1 897 353 Email: info@ictn.com Website: www.ictn.com Consulting, research and training

#### **SABIS International School**

Adma Orange Zone Adma Tel: +961 9 854 154 Fax: +961 9 854 254 Email: sisadma@sabis.net

Website: https://sisadma.sabis.net/contact-us

Elementary, middle and high school; part of a global network of private schools

#### Lebanese American University (LAU)

Beirut Campus Chouran 1102 2801 PO Box 13-5053 Reirut Tel: +961 1 786 456 Fax: +961 1 867 098

Email: registrar.beirut@lau.edu.lb Website: www.lau.edu.lb

Higher learning programmes

#### Lebanese International University (LIU)

Beirut Campus Mouseitbeh PO Box 146404 Mazraa Tel: +961 1 706 881 Fax: +961 1 306 044 Email: info@liu.edu.lb Website: www.liu.edu.lb

Graduate and undergraduate education

#### Morgan International Lebanon SAL

Lazarieh Building Bloc 1, 7th Floor Beirut Central District Beirut

Tel: +961 1 999 211 Email: info@morganintl.com Website: www.morganintl.com

Certified professional training services in accountancy, management and marketing

#### Notre Dame University (NDU)

Zouk Mikael PO Box 72 Reirut

Tel: +961 9 218 950 Fax: +961 9 225 164

Email: admission@ndu.edu.lb Website: www ndu edu Ib

Graduate and postgraduate degree courses

#### Université Saint Joseph (USJ)

Rue de Damas Mar Mikhael PO Box 17-5208 Beirut 1104 2020 Tel: +961 1 421 000 Fax: +961 1 421 005 Email: info@usj.edu.lb Website: www.usi.edu.lb

Graduate and postgraduate degree courses

#### University of Balamand (UoB)

University Campus Al Balamand Al Kurah PO Box 165870 Tripoli

Tel: +961 6 930 250 Fax: +961 6 930 278

Email: info@balamand.edu.lb Website: www.balamand.edu.lb

University with five campuses offering courses in engineering,

fine arts and medicine

#### **ELECTRONIC, ELECTRICAL, IT & TELECOMMUNICATIONS**

#### Alfa

Chevrolet Roundabout Palm Centre Beirut

Tel: +961 3 391 000

Email: alfa.customercareteam@alfamobile.com.lb

Website: www.alfa.com.lb

Mobile network managed by Orascom Telecom Media and Technology

#### **BML** Istisharat SAL

A Razzak Bldg Riad El Solh St PO Box 11 5191 Beirut Tel/Fax: +961 1 983 208 Email: ist@istisharat.com Website: www.istisharat.com

Provider of banking, Insurance and ERP software products

#### Cesar Debbas & Fils SAL

Debbas Headquarters Corniche An Nahr Reirut

PO Box 11-0125 Tel: +961 1 585 000 Fax: +961 1 447 562 Email: CDF@debbas.com.lb

Lighting, design, engineering consultancy and electro-mechanical projects

#### **DYAR Trading & Contracting**

Website: www.debbas.com.lb/

Blanche Neige Building 2nd Floor Australia St Raouche PO Box 13-6131 Beirut Tel +961 1 861 065

Fax +961 1 861 066 Fmail: info@dvar-tc.com Website: www.dyar-tc.com

Power generation, transmission and distribution; operation and maintenance of power plants; fuel tanker loading and unloading

#### Liban Cables SAL

CCIAB Building, 10th Floor

Justinian Street Sanayeh Tel: +961 1 350 040 Fax: +961 1 350 042

Email: liban.cables@nexans.com Website: www.libancables.com Supplier of electrical cables

#### Matelec Group SAL

Amchit Ghorfine PO Box 12 Jbeil

Tel: +961 9 620 920 Fax: +961 9 620 943

Email: matelec@matelecgroup.com Website: www.matelecgroup.com

Power distribution transformers and switchgears

#### HEALTHCARE, PHARMACEUTICAL, MEDICAL

#### AB Pharma sal

Sinno Bldg Corniche Al Mazraa Beirut Tel: +961 1 700 311

Email: info@abpharma.me

Website: www.abpharma.me

Mazen Group subsidiary that specialises in import and distribution as well as the logistics of multiple products

#### Advanced Medical Support (AMS) sarl

Naoum Mkarzel St Sector 5, Street 57 Building 65, ground floor Jisr el Basha Tel: +961 1 488 426 Fax: +961 1 489 668 Email: info@ams-lb.com Website: www.ams-lb.com

Supplier of quality pharmaceutical products

#### Cosmaline

PO Box 90201 Jdeidet-El-Metn Nahr Ibrahim Zone Chquaiq Tel +961 9 444 450 Fax +961 9 448 418

Email: cosmaline@maliaholding.com Website: www.cosmalineindustry.com

Branded personal care, household and aerosol products

#### Malia Group

Sarraf Building Amaret Chalhoub PO Rox 90201 Ideidet-el-Metn Reirut Tel: +961 1 888 306

Fax: +961 1 900 100

Email: cosmaline@maliaholding.com

#### Website: www.maliaholding.com

Activities across different sectors ranging from consumer goods distribution, to engineering and real estate

#### **G** Tamer Holding

Headquarters Tamer Building Dekwaneh PO Box 11-49 Beirut Tel: +961 1 694 000

Fax: +961 1 694 777

Email: management@tamerholding.com Website: www.tamerholding.com

Cosmetics, skin care products and fragrances

#### **MANUFACTURES & SUPPLIES**

#### **Cortas Canning and Refrigerating Company SAL**

Cortas Building Tripoli Street Dora PO Box 11-0209 Beirut

Tel: +961 1 257 171 Fax: +961 1 257 272 Email: info@cortas.com.lb Website: www.cortasfood.com/

Jams, beverages and canned food produce

#### **OBEGI Home**

Ashrafieh Selim Bustros St 144 Clover Building

Beirut Tel: +961 4 711 623 Fax: +961 4 711 624 Email: beirut@obegihome.com

Website: http://obegihome.com

Indoor and outdoor furniture, table and glassware, lighting decorative pieces and furniture

#### **OBEGI Consumer Products Holding SAL**

Obegi Building Zouk Mousbeh 11-2652 Beirut Tel: +961 9 220 361 Fax: +961 9 223 397

Email: contact.us.lebanon@ocph.com

Website: www.ocph.com

Cosmetics, healthcare products, detergents and household cleaning goods

#### Indevco Paper Containers (IPC)

Main Street Halate Jbeil PO Box 22 Jounieh Tel: +961 9 478900 Fax: +961 9 478915 Email: unipak@dm.net.lb

Website: www.unipaklb.com

Paper containers, corrugated cartons and boxes

#### **PUBLISHING MEDIA, FILM & DESIGN**

#### Al Hadaek Group

Hwaylan Building Jnah PO Box 25/216 Beirut

Tel: +961 1 840 389 Fax: +961 1 840 390

Email: alhadaek@alhadaekgroup.com Website: www.alhadaekgroup.com

Printing, publishing and distributing children's books and magazines

#### Dar Al Kitab Al Alami

Al Khansa St Rifai Building PO Box 11-3176 Beirut

Tel/Fax: +961 1 659 894 Email: info@wbpbooks.com Website: www.wbpbooks.com Publisher of Arabic language books

#### Dar El-Ilm Lilmalayin

Tallet khayat Medco Centre Mar Elias St Beirut PO Box 1085 Beirut 2045 8402 Tel: +961 1 306 666 Fax: +961 1 701 657 Email: info@malayin.com Website: www.malayin.com

Publishing and distribution of Arabic books and educational

#### **Hachette Antoine**

Forest 965 Building, 5th Floor Horch Tabet Sin El Fil Beirut 1107 2050

Tel: +961 1 483 513 Fax: +961 1 510 501

#### Website: www.hachette-antoine.com

School textbooks and extracurricular books in Arabic, French, and English as well as original works and translations; a joint venture between Hachette Livre of France and Librairie Antoine of Lebanon

#### **Levant Distributors**

Levant Building
Sin El Fil
Al Kalaa Area Sector 5
53rd St, Bldg 31
PO Box 11-1181
Riad El Solh
Beirut 1107-2070
Tel: +961 1 488 444
Fax: +961 1 510 655
Email: levant@levantgroup.com
Website: www.levantgroup.com

Supplier of trade, reference, school books and mass market titles

#### Universal Co Publisher and Distributor

PO Box 50137 Beirut Tel: +961 1 498 590

Email: sales@universal-publisher.com
Website: www.universal-publisher.com

Books in English, French and Arabic

#### **SERVICES INDUSTRIES**

## Chamber of Commerce, Industry & Agriculture of Beirut and Mount Lebanon

CCIA-BML Building 1 rue Justinien Sanayeh PO Box 11-1801 Beirut

Tel: +961 1 353 190
Fax: +961 1 353 395
Email: dg-office@ccib.org.lb
Website: www.ccib.org.lb

#### Ets Nabil G Rizk Nabil Rizk Property

Zouk Mosbeh Industrial Zone Kesserwan PO Box 398 Jounieh Tel: +961 9 217 983 Fax: +961 9 217 842 Email: sales@narizk.com

Website: www.narizk.com Exporter of natural stone polished tiles and flooring

#### Fattal Group

Fattal Building
Dany Chamoun St
Jisr El Wati (Sin El Fil)
PO Box 110-773
Beirut
Tel: +961 1 485 250

Fax: +961 1 494 820 Email: kff@fattal.com.lb

Website: www.fattal.com.lb

Agent and distributor of top brands

#### **Prof Dr Moumtaze Nahas**

Business Development Bureau/Project Consultant Mar Charbel Street No 2 Ellie Harb Building 3rd Floor PO Box 214 Baabda Beirut Tel: +961 71331065

Email: exelent.baabda@gmail.com Website: www.prof-nahas.com

Fax: +961 5 920 306

Contact: Prof Moumtaze Nahas, Projects Consultant Import, export, industrial and tourism consultancy, renewable energy, power plant and water treatment

## TRANSPORT, SHIPPING LOGISTICS & SUPPLY MANAGEMENT

#### **First Diana Travel**

AFCO Bldg Jdeideh PO Box 90597 Tel: +961 1 870 004 Fax: +961 1 881 717 Email: sales@iatimena.com Website: www.fdianatravel.com

Full service travel agency including corporate travel

#### Middle East Airlines (MEA)

Head Office PO Box 11-206 Airport Road Beirut 1107-2801 Tel: +961 1 629 999 Fax: +961 1 629 279

Fax: +961 1 629 279 Email: mea@mea.com.lb Website: www.mea.com.lb

Flights from Beirut to locations around the world

#### **SAMANA Travel**

Clemenceau 105 bldg Ground floor Clemenceau St Beirut Tel: +961 1 369 405 Email: info@samana-travel.com

Website: http://samana-travel.com

Luxury travel and hospitality for destinations around the world

#### Wild Discovery Sal

Pasteur 40 Bldg Pasteur St Mdawar Beirut Tel: +961 1 565

Tel: +961 1 565 646 Fax: +961 1 562 439 Email: info@wilddiscovery.com.lb

Website: www.wilddiscovery.com.lb Travel packages, cruises and holidays



## Fact File

DIALLING CODE: +218

NAME: State of Libya
CAPITAL: Tripoli
LAND AREA: 1.8 million km2
POPULATION: 6,389,002 (April 2017)
GDP GROWTH: -3.0% (2018 EST)
CURRENCY: Libyan Dinar

MAIN INDUSTRIES: petroleum, petrochemicals, aluminium, iron and steel, food processing, textiles, handicrafts, cement

EXPORTS: Crude oil, refined petroleum products, natural gas and chemicals

IMPORTS: Machinery, semi-finished goods, food, transport equipment and consumer products

ibya shares borders with Algeria, Tunisia, Egypt, Niger, Chad and Sudan. The country enjoys an extensive Mediterranean coastline stretching some 1,770 km. Its largest city and capital, Tripoli, is located in western part of the country while the other large city, Benghazi, is found in the east.

Opportunities for investment in oil, healthcare, energy, finance and infrastructure in Libya were highlighted the Libyan Forum for Investment and Reconstruction that took place in Lancaster House, London in January 2017. The international forum was heralded as an important step towards reinvigorating the Libyan economy. "Investment in electricity, water, and healthcare is critical to alleviating the suffering of the Libyan people," stated British Ambassador in Libya, Peter Millett.

Libya has faced enormous challenges over several decades and endured a period of instability in recent years. Nevertheless, it is committed to genuine economic diversification, seeking to complete an important process of reform which will lead to the creation of a businessfriendly environment that is open to international partnerships and private sector participation. The country possesses significant natural resources and enjoys close proximity to European markets which means that it will remain a major supplier of oil and gas. As it restores stability and adopts more transparency in the legal process and commercial regulation, Libya will be seen as an increasingly attractive business partner. The market's potential attractions for investors seem certain to improve in future.

#### OIL & GAS

Libya has invited international oil companies to invest in the development and expansion of its substantial oil and gas reserves. Oil and gas have

represented 95% of its exports and the revenues derived from these exports enabled significant investment in infrastructure and other sectors, such as transport, telecommunications, banking and financial services, education and healthcare.

Mustafa Sanallah, chairman of Libya's National Oil Corporation (NOC), told a meeting for international investors in Chatham House, London, January, 2017, that the country would be opening up its oil reserves to foreign investment following a five-year moratorium. While the UN-backed Government of National Accord, based in the west of the country has the sole right to export Libya's oil under international law, major oil ports and number of oil fields in the east of Libya were under the control of the rival Tobruk-based government, as of January 2017, London's City AM newspaper reported. Oil output stood at a 3-year high and was expected to be pumped at 1.25m barrels a day by the end of 2017. Chinese and South Korean firms have expressed interest in investing in the renovation of the country's crucial oil infrastructure, the NOC has said.

In February 2017, Libyan National Oil Corporation (NOC) signed an oil cooperation deal with Russian oil company, Rosneft. The NOC pointed out that the cooperation deal will see the formation of a joint work committee from the two companies to assess the opportunities available in various activities including oil production and exploration. The NOC also signed a deal to allow Rosneft to purchase crude oil from Libya. "The deals with Rosneft

are part of the plans of the NOC to encourage investment by the foreign companies so that Libya's oil production can hit 2.1 million barrels per day by 2022," the NOC remarked.

The Egyptian General Petroleum Corporation (EGPC) and Egypt's petroleum projects construction company Petrojet are looking to reactivate their presence on Libya following meetings held in Tripoli with representatives of the NOC in April 2017. Both sides have stressed the importance of economic cooperation.

In April 2017, the NOC announced that it had discovered a new offshore gas field about 140km away from Tripoli and only 5km to the north of Al-Buri oil field. Its production capacity is expected to be 8 million cubic feet of gas and 800 barrels of condensate a day.

#### **INFRASTRUCTURE**

Libya has held talks with a number of Chinese companies to discuss cooperation in infrastructure projects. Representatives from the Chinese companies have offered Libyan municipal councils of Zoltn, Raqdalin, Zuwara, Sabratha, Surman, Zawia, Ajilat, and Al-Jamail strategic projects in electricity, water and infrastructure, Libyan Observer reported, 22 February 2017.

In October 2016, the western Libyan town of Zintan and Verona in Italy signed a twin city agreement to enhance investment and development. This was followed up by a trade delegation from Verona in March 2017 which was expected to lead to multi-



million agreements to build school, hospital, hotel, airport and food warehouses in Zintan.

Athens-based METKA EPC has signed a \$380 million contract with east Libya-based General Authority for Electricity and Renewable Energy of the Interim Government to construct a power plant in Tobruk. METKA announced that the agreement had been reached in Athens on 25 January 2017. "The project, with total output of more than 500MW, includes the supply and installation of 3 General Electric GT13E2 gas turbines in open cycle configuration, together with all associated balance of plant equipment and a 220/66kV substation," METKA stated.

The project was to be carried out on a fast track schedule so that the first gas turbine would be ready to connect to the grid within 9 months from commencement, and the second and third gas turbines will be ready for connection within 10 and 11 months respectively. The power plant would be METKA's first major project in Libya.

Libya has always been a natural market for Italy but though Italian businessmen are anxious to return, security remains a concern. Only a dozen Italian companies are left operating in Libya compared to 40 in 2014, according to Arnaldo Guidotti head of Italian construction company Emaco, speaking to Libya Herald. Emaco has been in Libya since the 1970s but after 2014 it cut back its employees from around 650 to just 30. Foreign investors have been keenly waiting to rapidly expand operations in Libya. "We had €300 million of credits in Italy in the 1990s", said GianFranco Damiano, head of the Italian-Libyan Chamber of Commerce. "After the fall of Qaddafi, that figure rose to almost €650 million." But by 2014

most projects were either suspended or had been abandoned because of the increased risks.

#### **TRADE**

In 2016 imports reportedly decreased by 17% compared to 2015, according to the Libyan Ports Company. "Shipped goods and commodities to Libya reached 5.3 million tons in 2016, while they reached 6.4 million tons in 2015," a senior ports official explained. The drop in imports affected the basic goods such as grains, whose imports amounted to 2.6 million tons in 2016 compared to 3 million tons in 2013.

Libyan ports that were operating are in Tripoli, Al-Khums, Misrata, Brega and Tobruk, while Ras Lanuf port was barely operating and Benghazi and Derna ports have been closed. The fall in imports has been attributed to increased difficulties facing businesses seeking to open letters of credit and a shortage of foreign currencies at commercial banks. In late 2016, the Central Bank of Libya in Tripoli allocated 750 million dollars for letters of credit for businesses to use for importing food and medicines in the first two months of 2017. Libya is currently dependent on imports to cover 85% of the people's needs for all kinds of goods and commodities.

Libya's administration has been deeply divided since the removal of the Gaddafi regime in 2011 and efforts to unify the country have continued into 2017; a government of national accord (GNA), based in Tripoli, has been recognised by the UK, France, Germany, Italy, Spain and the United States as the "sole executive authority", while an elected parliament in the eastern town of Tobruk, has been recognised by Russia.

#### **Useful Contacts**

The British Embassy in Tripoli suspended its operations in August 2014, remaining closed as of March 2018 and is temporarily located in Tunis.

British Embassy Rue du Lac Windermere Les Berges du Lac Tunis 1053 Tel: +216 71 108 700

For FCO travel advice to Libya see https://www.gov.uk/foreign-travel-advice/ libya

Libyan Embassy London
15 Knightsbridge
London SW1X 7LY
Tel: 020 7201 8280
http://english.libyanembassy.org/

The Libyan British Business Council (LBBC) 16 Old Queen Street London SW1H 9HP Tel: +44 (0) 20 7788 7935 Email: secretariat@lbbc.org.uk

www.lbbc.org.uk

#### AEROSPACE, DEFENCE, MARINE AND AUTOMOBILES

#### **Alain Company Import and Export**

Tripoli Office . 20th Ramadan Rd Souk Algumaa Area Tel: +218 21 4628563 Fax: +218 21 4628701 Email: info@alain-co.com Website: www.alain-co.com Auto spare parts and Juhricants

#### **Alain Company Import and Export**

Alfoyehat Area Kikla St

Next to the Egyptian Embassy Tel: +218 61 2234260 Fax: +218 21 4628701 Email: info@alain-co.com Website: www.alain-co.com Auto spare parts and lubricants

#### **Almged Car Rental Company**

Libya, Bab Ben Ghashir Tripoli Tel: +218 91 214 7302 Fax: +218 21 360 2284 Email: info@almged.com Website: www.almged.com

Car rental

#### **Almumtaz Car Rental and Tourist Transportation**

Al Sawani Road

Near General Electricity Company PO Box 91982 Tripoli

Tel: +218 21 481 0674 Fax: +218 21 4891 0669 Email: info@ALmumtaz-ly.com Website: www.almumtaz-lv.com

#### **Bahar Asalam Marine Oil Services Company** (BAMOS)

Swani Road Tripoli

Tel: +218 21 480 6091 Tel: +218 21 480 5369 Fax: +218 21 480 4800 Email: info@baharasalam.com Website: www.baharasalam.com

Marine services company

#### **Libya Motors Company**

PO Box 80029 Yousef Ben Tashafen St Hai Alandalus

Tripoli Tel: + 218 21 478 0776 Fax: + 218 21 477 5076 Email: info@libyamotors.ly Website: www.libyamotors.ly Trading cars and after sales service

**Motors World** 

Hai Damascus Salah Al-Din Road Trinoli

Tel: +218 21 712 5770 Fax: +218 21 712 5770 Website: www.motorsworld.ly

Specialised in importing cars and spare parts

#### AGRICULTURE, FISHERIES, FOOD AND DRINK

#### **Advanced Technology Company**

El Kreymeyah Behind Ladain Factory Tripoli Tel: +218 21 7297714 Fax: +218 21 5670503 Email: info@atc-ly.com

Website: www.atc-ly.com

Supplier of quality agricultural equipment

#### AL-Naseem for Food Industries

Heavy Transport Road 6 Km, Misurata Tel: +218 512 624 381 Fax: +218 512 624 501 Email: info@alnaseemdairy.com Website: www.alnaseemdairy.com

Production of dairy products, yogurt, milk and ice cream

#### **Tamah Food Industries**

Airport Way

Tripoli

Tel: +21 82 1562 3552/ +21 82 1360 8916 Fax: +21 82 1360 2982/ +21 82 1562 3553

Email: info@tamahfood.ly Website: www.tamahfood.ly

All kinds of cheeses, fruit juice, vegetables and milk products

#### **TechnoFarm International**

PO Box 9782

Tel/Fax: +218 21 477 8292 Email: info@technofarmlibya.com Website: www.technofarmlibya.com

Consortium of agricultural companies developing and managing farms in Libya

#### Zaptia Agri

cultural & Nursery Co PO Box 83510

KM 12. Swani-Kremia Road Swani-Kremia

Tripoli

Tel +218 21 491 0463 Fax +218 21 0491 0464 Email: info@zaptia.com Website: www.zaptia.com

Seed germinators and distributors of professional vegetable seeds and seedling plugs

#### BANKING, FINANCE AND LEGAL

#### **Almontaser Charered Public Accountants**

Abulgasm Alshabi Street Ben Ashour Area PO Box 8535 Tel: +218 91 322 2685 UK Office: +44 7731 541 279 Email: info@almontaser.com Website: www.almontaser.com General financial services

#### Al-Wafa Bank

PO Box 84212 Tel: + 218 21 481 5123 Fax: + 218 21 480 247 Email: info@alwafabank.com Website: www.alwafabank.com/ Banking for individuals and companies

#### **Bank of Commerce and Development**

AlNaser Street- Bumishmasha

Tripoli Tel: +218 21 444 7414 Fax: + 21 82 1444 2459 Benghazi Office: Abdulnaser Street El Berka Area

PO Box 9045 Benghazi Al Jadida

Tel: +218 61 908 0230 / +218 61 222 9630/ +21 86 1223 2638 Fax: +21 86 1909 7115 / +218 61 223 7020 Email: info@bcd.ly

Website: www.bcd.ly

Commercial banking services including current and saving accounts, personal loans, credit cards, children saving accounts, mobile, online, telephone and drive-in banking services

## TITANIUM CAPITAL PTE LTD

#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone: +44 (0) 207 084 6980 Mobile: +44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole please contact: info@titaniumcapital.org

#### Bader Al-Hasse & Co

201 Al-Madina Tower Kalifa Al-Zaidee Street PO Box 270

Tel: +218 21 444 5318 / +218 84 632 922 Fax: +218 444 5319 / +21 88 463 4239

Email: info@alhasse.com Website: www.alhasse.com General financial services

#### Central Bank of Libya

Central Bank of Libya Building Al Jalaa Street

PO Box 1103 Tripoli

Tel: + 218 21 333 3591 / 333 3592 / 444 1481

Fax: + 218 21 444 1488 / 490 2148 Email: info@cbl.gov.ly

Website: www.cbl.gov.ly

Central bank, supervisory authority regulating various financial institutions and the money markets

#### Gumhouria Bank

Gumhouria Bank Building Omar Al Mukhtar Avenue Giaddal Omer Al Moukhtar PO Box 685 Tripoli

Tel: +218 21 333 2888 / +218 21 444 2544 / +218 21 333 4031

Fax: +218 21 333 0808

Email: info@gumhouria-bank.com.ly

Website: www.jbank.ly

Conventional and Islamic commercial banking services including deposits, loans and credit cards

#### **Ibrahim Al Baruni and Company**

Public Accountants & Consultants Tax Advisers Ibrahim Al Baruni and Company Building Omar Bin Abdulaziz Street PO Box 1054 Tripoli Tel: + 218 21 333 2225 / +218 21 444 7346 Fax: + 218 21 333 2225 Email: baruni.ibrahim@baf.com.ly

General financial and business, audit, tax accounting and management consultancy services

#### Karbal & Co

Suite 163, 16th Floor Section No 1. Tripoli Tower Tripoli Tel: +218 21 336 2536

Website: www.baf.com.ly

Mobile: +218 91 713 7002 Email: libva@karbal.net Website: www.karbal.net

International law firm with offices in Tripoli providing legalconsultancy to the government and businesses in Libya

#### Libya Africa Investment Portfolio

17th Feb Street PO Box 91330 Tripoli

Tel: + 218 21 333 7352 / 3086 Fax: + 218 21 333 7352 Email: info@lap.ly Website: www.lap.ly

Investment firms and specialist funds for tourism, industry, agriculture, oil & gas, IT and mining sectors

#### Libyan Arab Foreign Investment Company

Libyan Arab Foreign Investment Company Building Al Thawra Street, Gharyan Area

PO Box 4538 Tripoli

Tel: +218 21 361 4881 Fax: +218 21 361 4883 Email: info@lafico.lv Website: www.lafico.ly Investment firms and funds

#### **Libya Insurance Company**

Sanaa Street Amaan Building PO Box 2438 Tripoli

Tel: +218 21 444 153 Fax: +218 21 4444 178 Email: infolt@libtamin.lv Website: www.libtamin.ly/ar

Insurance services

#### Libyan Foreign Bank (LFB)

That Al Emad Complex Tower 2 PO Box 2542 Trinoli Tel: +218 21 335 0161

Fax: +218 21 361 3134 Email: info@lfbank.ly Website: www.lfbank.lv

Provider of a wide range of financial products & services to corporate clients, commercial local banks and international

institutions

#### Libvan Investment Authority

Tripoli Tower, 22 Floor Borgaiba Street Tripoli

Tel: +218 21 336 2080 / 2085 Fax: +218 21 336 2084 Email: info@lia.ly

Sovereign wealth fund; investment

#### Libyan Stock Market Head Quarter

Hai Alandalus Road

Website: www.lia.lv

(Opposite to Hai Alandalus Post Office)

Tripoli

Tel: +218 21 478 2600 Fax: +218 21 478 2490 Email: info@lsm.gov.ly Website: www.lsm.lv Securities market

#### **National Commercial Bank**

National Commercial Bank Building Al Ourouba Street

PO Box 543 Al Bayda Tel: +218 21 361 7977 / 2429

Fax: +218 21 361 0306 Email: ncbmtrp@ncb.lv Website: www.ncb.ly

Current accounts, deposit accounts, letters of credit

#### Sahara Insurance Company

Sahara Insurance Company Building Ahmad Al Suwaihli Street

Abu Melyana Area PO Box 2422

Tel: +218 21 713 1119/1115 Fax: +218 21 444 4160 Email: headquarter@sic.ly Website: www.sic.ly Insurance services

#### **Tuareg Capital Building**

Hafsa Arrakunia Street Hay Al Andalus 2 PO Box 5521 Tripoli

Email: info@tuaregcapital.com Website: www.tuaregcapital.com Investment firms and funds

#### **United Insurance Company**

PO Box 91809

Tripoli Tel: +218 21 335 1140 Fax: +218 21 335 1150 Email: united@muttahida.com Website: www.muttahida.ly All classes of insurance

#### Wahda Bank

Jamal Abdulnasser Street Al Berka PO Box 452 Benghazi Al Jadida Tel: +218 61 222 4256 Fax: +218 61 222 4122 Email: wahda@wahdabank.com

Website: www.wahdabank.com

Commercial banking activities including current and saving accounts, loans and credits, and consultation services

#### **CHEMICALS, MINING & METALS**

## Al Taleea Steel Manufacturing Mahalla Shuhadaa Al Rumaila

Misurata Tel: +218 51 2621560

Fax: +218 51 2621561 Email: info@altaleealibva.com Website: www.altaleealibya.com

Company specialises in the manufacture of all kinds of steel products

## Libyan Iron and Steel Co PO Box 17858, Misurata

Trinoli Tel: +218 51 261 9680

Fax: +218 51 261 9680

Email: marketing@libyansteel.com Website: www.libyansteel.com

Iron and steel plant, local steel mills, surface treatment and coil coating

#### **CONSTRUCTION AND REAL ESTATE**

#### **Alemaad Consulting Engineers & Technical Services**

1st floor, No 3 **Kuwait Street** Tripoli Tel: +218 21 333 1243

Fax: +218 21 333 9777 Email: info@alemaad.com Website: www.alemaad.com Construction and engineering

#### **Darh General Contractor & Real Estate Investment**

Regata Village Essayahia Road PO Box 84520 Tripoli

Tel/Fax: +218 21 483 3108 Email: info@darhtripoli.com Website: www.darhtripoli.com

Facilities management and real estate investment

#### **General Construction Company – Misurata**

Industrial Area - Arwiesat

Misurata

Tel: +218 51 2614705 Fax: +218 51 2614706 Email: info@ashgal.ly Website: www.ashgal.ly

Contracting projects, equipment and construction vehicles

#### **Immar-Tripoli Constructions**

Al Neufliyn

(Next to Sooq Al Neufliyn)

Tripoli

Tel: +218 21 340 7620 Fax: +218 21 340 7621 Email: info@immartripoli.com Website: www.immartripoli.com

Professional Planning and Preconstruction Consulting, Construction Management, General Construction, Design-Build Services and Facility Management Services

#### Sahil El Khoms Co

(Sahel Alkhums General Contracting Co JSC)

Annofleyen

Behind Annofleyen Mall

PO Box 2315

Tripoli

Tel: +218 21 340 2312 Fax: +218 21 340 2368 Website: www.skrc.ly

General contracting and supplies for projects in the public and private sector

#### **SSB International Limited**

PO Box 9237 Suq-Al Juma

Tripoli

Tel: +218 21 340 9349 Fax: +218 21 340 8616 Email: ssbil.libya@gmail.com

Contact: Mr Pradeep Singh Sethi, Director-Operations

Email: ssblibya@yahoo.com

Operation and maintenance of industrial plants, cement, crusher plants etc. Civil construction of industrial, cement and power plants, quarries, infrastructure and housing

#### **DESIGN ENGINEERING AND MANUFACTURING**

#### **RW Armstrong**

4 Ahmed Swaihly St

Tripoli

Tel: +218 21 444 7312 Fax: +218 21 444 7331 Fmail: hsherif@rwa.com Website: www.rwa.com

Planning & design, building design services, interior design and engineering services as well as a range of complementary services such as sustainability, ICT and project, program and construction

#### **EDUCATION, TRAINING, HUMAN RESOURCES**

#### Benghazi European School

Ardbeloun

El Fuehat El Gharbia PO Box 300

Benghazi

Tel: +218 61 223 3188

Email: euroschoolben@bes-edu.org Website: www.bes-edu.org

Provides highest standards of education at secondary school level and to undertake to prepare students for entry into internationally accepted educational programmes.

#### Canadian International School Libya (CISL)

Al Serraj

Tripoli

Tel: +218 94 411 7101 Email: cislprincipal@hotmail.com

Website: www.cisl.doomby.com

#### **OPS International Ltd**

Amween St Hey Al Andlus

Tripoli Tel: + 218 21 477 1801 Tel: + 218 21 477 3897

Email: riaz\_naeem@opslibya.com Website: www.opsint.com

Essential courses for health and safety in construction and oil & gas sectors

## ELECTRONIC, ELECTRICAL, IT, TELECOMMUNICATIONS

#### **Al-Kayan Business Consulting**

PO Box 71045 Alsoor Road Shara Alzzawya Tripoli

Tel: + 218 21 582 5104

Email: info@alkayan-libyanconsulting.com Website: www.alkayan-libyanconsulting.com

Services to companies within the construction, investment, oil and gas and engineering industries

#### **Al Madar Telecommunications**

Sidi Al Masri PO Box 83792

Tel: +218 91 919 0500 Fax: +218 91 919 0537 Email: info@almadar.ly Website: www.almadar.ly

Business mobile solutions and high quality mobile services

#### Alfadaia

Telecom & Technology Ltd PO Box 2275

PO Box Tripoli

Tel: +218 21 715 6467 Fax: +218 21 361 2623 Email: info@alfadaia.com Website: www.alfadaia.com

TV Reception and Distribution Systems: Head-End SMATV Solutions, IPTV and triple play solutions

## Alshamel for Information and Communications Technology (AICT)

Zaki Banoon Baghdad St 2252 Tripoli

Tel/Fax: + 218 21 444 1996 Website: www.alshamel.ly

IT services, web page design, web hosting, software development and hardware sales

#### Dolphin Telecom Ltd

134-136

Omar AL Mokhtar Street

Tripoli

Tel: +218 21 333 8418 Fax: +218 21 444 6071 Email: info@dolphintele.net Website: www.dolphintele.net

Specialised telecommunications solutions

#### Elmawrid Automation Centre No 29, 2nd Floor

Fateh Tower Tripoli Tel: +218 21 335 1231 Fax: +218 21 355 1232

Fax: +218 21 355 1232 Email: info@elmawrid.com Web: www.elmawrid.com

Consultant engineer, computer systems design services

#### Libyana Mobile Phone

Abu Setta Area PO Box 90071 Tripoli Tel: +218 21 340 6555 Fax: +218 21 340 7143 Website: www.libyana.ly

Operates and manages GSM mobile telecommunication network

#### Newman

Alandalus Gate Centre Hai Alandalus Street PO Box 10310 Tarabulus

Tel: +218 218 725 4678 Fax: +218 218 725 4687 Email: nobel@it.ly Website: www.it.ly

Web hosting solutions, software solutions and voice over Internet protocol services

#### Signal Telecom and IT Systems (STIS)

Al Jamhourya Street PO Box 81834

Tripoli

Tel: +218 21 360 7023 Fax: +218 21 361 4846 Email: info@signal-tele.com Website: www.signal-tele.com

Telecommunications and computer systems integration services

#### HEALTHCARE, PHARMACEUTICALS, MEDICAL

#### Al Hadaf for Pharmaceuticals,

Medical Equipment and Sundries Obaida Ebn Elhareth St Off Ali Ebn Abi Taleb St Ben Ashour Area 12168 Tripoli Tel: +218 21 361 9323 Fax: +218 21 361 1358

Email: info@alhadafgroup.com Website: www.alhadafgroup.com

Registration, technical assistance, logistics, marketing, promotion, purchasing, importation, sales and distribution of pharmaceuticals, laboratory consumables, consumer healthcare products and medical equipment

#### **Brack Medical Instruments Co**

Ben Ashur St PO Box 81114 Tripoli

Tel: + 218 21 360 8891 Fax: + 218 21 360 1649 Email: info@brackmed.com.ly Website: www.brackmed.com.ly

Importation, promotion and sale of medical equipment and products

#### **Eklil Healthcare Ltd**

PO Box 4789 Tripoli

Tel: +218 21 463 0427 Fax: +218 21 463 0429 Email: info@eklil.com Website: www.eklil.com

Importer of pharmaceuticals and healthcare products

#### Al-Marja Company for Medical Equipment

Abu Bakr St Almenshia Tripoli

Tel/Fax: +218 21 361 7678

Email: info@almarja.com / sales@almarja.com

Website: www.almarja.com

Sale and maintenance of medical equipment

#### Alfardous Clinic

Gurgi Road, First Left after Hay Alandalous Shopping Centre

Tripoli

Tel: +218 21 713 4444 Fax: +218 21 477 7420 Email: info@alfardous.com Website: www.alfardous.com

Operation of hospital, clinic, pharmacy and laboratory

#### **United Libyan Company**

El Furnaj

In front of Tripoli Medical Center (TMC) Behind Mohammed Addurra Mosque

Tripoli

Tel: +218 21 462 1068 Fax: +218 21 462 0456 Email: info@ulc.ly Website: www.ulc.ly

Medical equipment and healthcare

#### OIL & GAS

#### Azzawiya Oil Refining Company

PO Box 15715 Azzawiya Tripoli 6451 Tel: +218 21 361 0539

Fax: +218 21 361 0538 Email: info@arc.com.ly Website: www.arc.com.ly

Refining and production of liquefied gas

#### **EL MENSHIYA OIL Technical Services Co**

Jansour

Tripoli

Tel: +218 21 489 2564 Fax: +218 21 489 2490 Email: info@motsco.com.ly Website: www.motsco.com.ly

Oil and technical services, involving supply and installation of all equipment and devices

#### Harouge Oil Operations

Al Qadisiyah Square Tripoli Centre

690 Tripoli Tel: +218 21 333 0081 Fax: +218 21 333 0490

Website: www.harouge.com
Oilfield development and exploitation

Ulfield development and exploitation

#### Schlumberger Overseas, SA

That El-Imad Complex Tower 1, Floor 7 PO Box 91931 Tripoli

Tel: +218 21 335 0060 Fax: +218 21 335 0520 Website: www.slb.com

Oilfield services provider

#### Mellitah Oil & Gas BV

Imad Complex
Tower 1
PO Box 91651
Tripoli
Tel: +218 21 335 0746
Fax: +218 21 335 0890

Website: www.mellitahog.ly

Oil and gas exploration and management

#### **National Oil Corporation**

Assekka Road Tripoli

Tel/Fax: +218 21 444 6181 Website: www.noc.ly

Exploration and production operations through affiliated companies

#### **OMV** of Libya Limited

Tower 5

Zat El Imad Building

Tripoli

Tel: +218 21 335 0367 Fax: +218 21 335 0370 Website: www.omv.com Oil exploration and drilling

#### **Compass Oilfield Supply**

Abi Setta

Second Street

Behind Ghabba Samawiya

Tripoli

Tel: +218 21 3408 678 Fax: +218 21 3408 679 Website: www.compass-hq.com Oilfield equipment and consumables

#### Sirte Oil Company

Sirte Oil Company Building

Marsa Al Brega PO Box 385 Tripoli

Tel: +218 21 361 0376 Fax: +218 21 360 5118 Email: info@sirteoil.com.ly Website: www.sirteoil.com.ly/en

Exploration and production of oil and gas

#### SERVICE INDUSTRIES

## Arabian Consulting Engineering and Services Company ACESCo

PO Box 80980 Tripoli

Tel: +218 21 360 0883

Email: info@acesco-ly.com Website: www.acesco-ly.com

Engineering services for power generation

#### **General Electricity Corporation**

GECOL Sawani Road

PO Box 668 Tripoli

Tel: +218 21 480 0956 Email: gecol@gecol.ly Website: www.gecol.ly

Generation and distribution of electric power; desalination and distribution of water

#### Libyan Arab Foreign Investment

Company (LAFICO) Al Tharwa Street Gharyan Area PO Box 4538 Tripoli

Tel: +218 21 361 4889 Fax: +281 21 361 4883 Email: info@lafico.ly Website: www.lafico.ly

Investment globally in industrial, commerce, agriculture, tourism and real estate sectors

Mafaza Hadba

Tripoli Tel: +218 21 720 5000 Email: info@mafaza.com Website: www.mafaza.com

Providing Libya with distribution services for Komatsu, Bridgestone and Rema TipTop

#### Zeglam Group Libya

Khalifa al-Zaidi Street

PO Box 50 Tripoli

Tel: +218 21 3406440/3406441 Fax: +218 21 3346363 Email: info@zeglam.com Website: www.zeglam.com

Importing & marketing of building materials

## TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

#### Baltic Shipping Agency Al Jamma Elaali Bldg, Ap No 17

Misurata

Tel: +218 51 5227156 Fax: +218 51 2620 470 Email: info@libyamar.com Website: www.libyamar.com

Shipping agency, Ship Chandlers, Chartering & Brokers, Forwarding & Handling Containers, Customs Clearance and Land transportation

#### **Delta International Shipping Co**

Khalisa Square Bosaifi Street No 16 PO Box 64

Benghazi

Tel/Fax: +218 61 909 3893 Email: info@dis-libya.com Website: www.dis-libya.com

Shipping agency, freight forwarders, bonded transportation, customs clearance, warehousing, consulting and general sales agent

#### Esterlab Shipping Agency Co (ELSAG Co)

Head Office, Esterlab Building 430 Omar Al Mukhtar St PO Box 6250

Tripoli

Tel: +218 21 334 5560 Email: shipping@esterlab.ly Website: www.msc.com/lby Container and cargo shipping

#### **High Seas Shipping Company**

Mizran St PO Box 91618

Tripoli

Tel: +218 21 334 4365 Fax: +218 21 334 4366 Email: info@highseas.com.ly Website: www.highseas.com.ly

Shipping agent, liner and tramp, chartering, containers, ship chandler, crew handling

#### Libya for Shipping and Maritime Service

Head Office Abu Seta Area

(near Abokmisha Mosque)

PO Box 4288 Tripoli

Tel: +218 21 340 2528
Fax: +218 21 340 3496
Email:info@libyashipping.com
Website: www.libyashipping.com
Shipping and maritime agency

#### **Libyan African Aviation Company**

Elsayedi St

Tripoli

Email: info@laahco.com

Tel: +218 213 344773/218 214443498

Fax: +218 214 442793 Email: info@laahco.com Website: http://laahco.com

Coordinating and regulating the air transport sector for passengers and freight

#### Libvan Arab Airline

PO Box 2555 Shahrah Haiti Tripoli

Tel: +218 21 478 1962 Fax: +218 21 333 6809 Web: www.libyanairlines.aero International airline services

#### Manarat Almadina Shipping Agency

PO Box 2059

Tripoli

Tel: +218 21 490 7792 Fax: +218 21 490 7286 Website: www.masa-shipping.com Shipping lines in Libyan ports

#### Modern World Cargo (MWC)

Alfateh Tower 1 PO Box 91005 Tripoli

Tel: +218 21 336 2104 Fax: +218 21 336 2105 Email: info@mwc.com.ly Website: www.mwc.com.ly

Air, sea, land and domestic freight, warehousing, distribution and clearance

#### **RAWA Shipping Agency & Maritime Services**

5 Al Manour Ben Abe Amer Street

Gergarish

Tel/Fax: +218 21 4775947 Email: info@rawmar.com Website: www.rawmar.com

Sea freight, air freight, trucking and road transportation

#### **Universal Shipping Company**

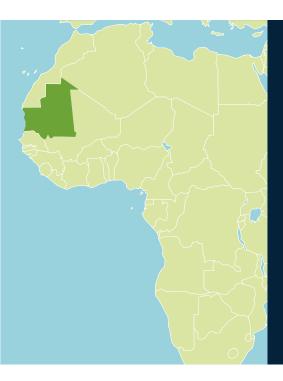
Madina Building Omar Mohktar Street PO Box 3703

Tripoli

Tripoli Tel: +218 21 444 4924 Fax: +218 21 444 8083 Email: info@unishipco.com Website: www.unishipco.com

Shipping company with main branches situated in Tripoli, Misurata, and Benghazi





## **Fact File**

OFFICIAL NAME: Republique islamique de Mauritanie (Islamic Republic of Mauritania)

**CAPITAL CITY: Nouakchott** 

POPULATION: 3,677,293 (July 2016 est)

AREA: 1.04 million km2

MAJOR LANGUAGES: Arabic and French

CURRENCY: Ouguiya
DIALLING CODE: +222

GDP GROWTH: 3.0% (2018 EST)

AGRICULTURAL PRODUCTS: Dates, millet, sorghum, rice, corn; cattle, sheep

INDUSTRIES: Fish processing, oil production, mining of iron ore, gold, copper and gypsum deposits

IMPORTS: Machinery and equipment, petroleum products, capital goods, foodstuffs, consumer goods

EXPORTS: Iron ore, fish and fish products, gold, copper and petroleum

auritania, the eleventh largest country in Africa, is bordered by the Atlantic Ocean to the west, Algeria in the northeast, Mali in the east and southeast, and Senegal in the southwest.

Mauritania has been a member of the WTO since 1996. It is member of the League of Arab States and the Arab Maghreb Union. It is also part of the Cotonou Agreement between the European Union and the African, Caribbean and Pacific Group of States. In addition, Mauritania has reached bilateral economic and commercial agreements with several Arab, African, Asian and European countries.

Nouakchott is the capital and the largest city of Mauritania as well as home to a third of the country's population. Fishing is an important sector of the economy, while the country also has iron deposits and some oil and natural gas deposits that were discovered over a decade ago. Iron ore remains an important export. Although Mauritania is of a similar land size to Egypt, it has a population of only 3.5 million, which is a mere fraction of the population of Cairo.

A lack of infrastructure is widely recognised as one of the most significant structural constraints hindering the African continent's economic development. Reliable infrastructure is an essential prerequisite for growth, competitiveness and job creation. Mauritania is no exception.

#### **OIL SECTOR**

Mauritania began oil explorations more than ten years ago with deposits of about 950 million barrels discovered in the Atlantic Ocean at the



beginning of 2006. An initial target of 30,000 barrels per day of production has yet to be achieved. In fact production reached an average of 6,000 barrels per day in 2016. But BP's Tortue discovery in west Mauritania and Senegal is one of only a handful of large oil discoveries made in recent years by oil majors, according to data revealed by a Reuters analysis.

Mauritania remains optimistic about the future potential of its oil sector and the revenue that can be generated. "The investment climate in the oil sector in Mauritania is very good, we have a lot of companions who invest, who spend in exploration oil, drilling, it means that the business climate in the industry is very good," stated Ahmed Salem

Ould Tekrour, General Director of Hydrocarbons at the Ministry of Energy and Mines, quoted by Africa News, 25 December 2016.

One company operating in the country, Kosmos Energy, announced on 24 March 2017 that it has begun the second phase of a multi-well exploration drilling programme offshore Mauritania and Senegal. Kosmos, an independent oil and gas exploration and production company focused on frontier markets, has large discoveries offshore Mauritania.

Meanwhile, Sterling Energy PLC has high potential exploration projects in Mauritania in the Chinguetti field through a funding agreement with the country's national oil company and a royalty agreement with

#### MAURITANIA COUNTRY PROFILE



London-listed Premier Oil PLC. Its net production in 2016 from the Chinguetti field fell to an average of 279 barrels per day from 310 in 2015 which reflects the fact that production has been steadily falling through the downturn. Sterling's net production stood at 432 barrels per day in 2014, it was reported.

#### **FISHERIES**

Mauritania is looking to the resources in its Atlantic coastal waters where there are some of the richest fishing grounds in the world. The development of Nouadhibou, Mauritania's only fishing port, will be central to the growth of the fisheries industry which has significant capacity to expand as an export-oriented business.

In 2016, Mauritania became the 34th country to join UNCTAD's "train for trade" port management programme, which will aim to promote Nouadhibou as a door to the world, through which to export its processed fish. "Mauritania's fishing industry could boost exports and create jobs, but its ports will need to become more competitive," commented Mark Assaf, the UNCTAD official responsible for the programme.

Foreign boats that fish in Mauritanian waters, currently take their catch elsewhere. Every year, some 1.2 million tons of tuna, shrimp and other fish are caught in Mauritania's waters. But just 5% of this is processed locally. In 2013, Mauritania launched a free zone in Nouadhibou aiming to improve the port's competitiveness and to attract fish processing industries such as tuna canning. In 2014, it completed an \$18 million extension to accommodate larger vessels.

#### **EDUCATION**

Mauritania is developing higher education policies that are suited to meeting the needs of the economy. The country has about 20,000 university students (around

11% of young people of university age), most of whom are enrolled at the University of Nouakchott or at the capital's Higher Institute for Islamic Studies. "We need technicians," the country's minister for higher education, Sidi Ould Salem, has said, noting that Mauritania is creating a new engineering school to train students in civil engineering, mining, petroleum and gas, among other skills. The minister also wanted students to have scholarships from neighbouring countries to pursue technical degrees as electricians, architects and accountants.

Teaching engineering should go hand in hand with supporting the manufacturing industry, the education minister believed. "We can't achieve higher education quality without economic and industrial growth. We have an economy of consumption but not of production. Everything in our country is made in China," he said. The minister also wants to ensure young Mauritanians—whose education is in Arabic and French—are connected to the broader world. A translation institute and an English-language institute have been established to improve the language skills of the country's citizens who are entering the labour market.

#### INVESTMENT OPPORTUNITIES

Mauritania is keen to develop greater economic relations with British companies. The country has strong mining potential to develop an activity once based only on iron. Several important natural resources are available: gold, diamonds, copper, gypsum and hydrocarbons. In particular, oil exploration in deep offshore waters has been attracting major foreign companies. The introduction of new information technology into the market make this a growing sector and significant private investments have been coming into telecommunications, including the presence of large regional firms like Morocco Telecom and Tunisie Telecom.

#### **Useful Contacts**

Embassy of the Islamic Republic of Mauritania Carlyle House

235-237 Vauxhall Bridge Rd

London

SW1V 1EJ

Tel: 020 7233 6158

Email: info@mauritanianembassy.org.uk Website: www.mauritanianembassy.org.uk

British Embassy Rabat (for Mauritania) 28 Avenue S.A.R. Sidi Mohammed Souissi 10105 (BP 45)

Rabat

Morocco

Tel: +212 (0) 537 633 333

Fax: +212 (0) 537 758 709

Email: rabat.consular@fco.gov.uk
Website: www.gov.uk/government/world/

mauritania

Mauritania-British Business Council (MBBC)
Email: membership@mauritanianbritish.com
Website: www.mauritanianbritish.com

Chambre de Commerce, d'Industrie et d'Agriculture de Mauritanie (CCIAM) 303, Avenue de l'Independance BP 215

Nouakchott

Tel: + 222 45 25 22 14 Fax: + 222 45 25 38 95

Email: info@chambredecommerce.mr Website: www.chambredecommerce.mr

## AGRICULTURE, FISHERIES, FOOD AND DRINK

#### **Groupe WAFA**

Rue 46 - 66 Tevragh Zeina BP 40 008 Nouakchott

Tel: +222 45 25 16 91/+222 45 25 63 76

Fax: +222 45 25 38 39 Email: smoas@smoas.mr Website: www.groupewafa.mr

Food and fishing

#### Maurimart

103 Asecna Nouadhibou Tel: +222 3237 3138 Email:contact@maurimart.net Website: www.maurimart.net Fishing

#### **Sahel Com**

222, Nouakchott
Tel: +222-4-8163970

Website: www.sahelcom.bloombiz.com

Commercial distribution

#### SIMEX Sarl

117, Avenue John F Kennedy BP 3516 - 1091 Nouakchott Tel: + 222 525 10 21 Fax: +222 525 88 46 Email: simex@simex.mr

Website: www.simex.mr

Food industry

#### Wedday Group (WG)

ZI Ksar Nord BP 40 082 Nouakchott Tel: +222 45 25 42 74 Fax: +222 45 25 42 07 Website: www.weddady.com

Agro-industry

#### **BANKING, FINANCE & LEGAL**

#### Banque El Amana (BEA)

Agence centrale, siège Avenue Mamadou Konaté 5559 Nouakchott Tel: +222 4 525 59 53 Fax: +222 4 525 34 95

Website: www.bea.mr International banking services, money transfers

## Banque Al Wava Mauritanienne Islamique SA (BAMIS)

758, rue 22-018, Avenue du Roi Fayçal

BP 650

4944 Nouakchott

Tel: +222 45 25 14 24 / 45 25 22 66

Fax: +222 45 25 16 21 Website: www.bamis.mr

Banking and investment services, following Islamic principles, e-banking

## BAMIS Agencies and Branches BAMIS Tevragh-Zeina

Avenue Charles de Gaulle Tel: +222 45 24 44 45 / 46 / 47 Fax: +222 45 24 42 82

#### **BAMIS Capitale**

42-02 Avenue Gemal Abdel Nasser

CARREFOUR BMD Tel: +222 45 25 06 01 Fax: +222 45 25 02 48

#### Atar

Zone administrative, A COTE DE LA WILAYA Tel: +222 45 26 51 07 / 09 Fax: +222 45 46 51 08

#### 7ouerate

Avenue Principale Route du Guelb Tel: +222 45 44 04 70 Fax: +222 45 44 04 73

#### **Akjoujt**

Tel: +222 45 76 10 60 / 45 76 10 61 +222 45 76 10 62 / 45 76 10 63

#### Banque Centrale de Mauritanie

Avenue de l'Indépendance (BCM)

BP 623 Nouakchott Tel: +222 25 22 06 Fax: +222 525 27 59 Email: info@bcm.mr Website: www.bcm.mr Central bank

## Banque Mauritanienne pour le Commerce International (BMCI)

Avenue Gamel Abdel Nasser

BP 622 Nouakchott Tel: +222 45 25 28 26

Fax: +222 525 20 45
Website: www.bmci.mr
Commercial banking services

#### Banque Nationale de Mauritanie

Head Office Avenue du Roi Fayçal BP 291 Nouakchott Tel: +222 525 26 02

Tel: +222 525 26 02 Fax: +222 525 33 97 Website: www.bnm.mr

Provision of retail and commercial banking services

#### Banque pour le Commerce et l'Industrie (BCI)

Avenue Gamal Abdel Nasser

BP 5050 Nouakchott Tel: +222 529 28 76 Fax: +222 529 28 77 Email: info@bci-banque.com Website: www.bci-banque.com

Personal, retail, commercial and Islamic banking services



#### Titanium Capital PTE LTD

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Société Générale de Mauritanie (SGM)

6 Avenue Charles de Gaulle

BP 5085 Nouakchott

Tel: +222 529 70 00 Fax: +222 524 53 00

Email: espace.client@socgen.com Website: www.societegenerale.com

Retail banking services

#### **CHEMICALS, MINING & METALS**

## Société Nationale Industrielle et Minière (SNIM)

BP42 Nouadhibou Tel: +222 574 51 74 Fax: +222 574 53 96 Email: contact@snim.com

Email: contact@snim.com Website: www.snim.com

Exploration, production and marketing of iron ore

## CONSTRUCTION, ENGINEERING & REAL ESTATE

#### ATTM

BP 54 81 Nouakchott

Tel: +222 45 25 11 77
Fax: +222 45 29 22 49
Email: attm@Snim.Com
Website: www.attm.mr

Construction and civil engineering

#### **EGB** Groupe

Ksar Zone Industrielle
BP 40.225 Nouakchott
Tel: + 222 45 25 57 77
Fax: + 222 45 25 99 29
Email: info@egbgroupe.com
Webmail: www.egbgroupe.com
Construction and civil engineering

#### Groupe Azizi

23 Avenue Bourguiba BP 40031 Nouakchott

Tel: +222 525 56 56 Fax: +222 525 56 57

Email: contact@groupeazizi.com Website: www.groupeazizi.com Logistics, public works, building materials

## Mauritano-Français des Ciments (MAFCI) Italcementi Group

Mauritano-Francaise des Ciments

Route de Rosso Zone Port 2

BP 5291 Nouakchott

Tel: +222 525 82 55/56 Fax: +222 525 83 16

Website: www.cimfra.com

Production of cement

#### Mauritanian Consulting Group (MCG) 1494 Novakchott

Tel: + 222 45 29 03 64 Fax: +222 45 29 4410

Website: www.mcg-ingenierie.com

Consultant engineering

#### Societe Ciment de Mauritanie

Immeuble Al Khaima

10 Rue Mamadou Konaté

BP 40029

Nouakchott

Tel: +222 525 10 11 Fax: +222 525 36 83

Email: info@ciment.mr

Website: www.ciment.mr

Industrial manufacturer and supplier of cement

## ELECTRONICS, ELECTRICAL, IT & TELECOMMUNICATIONS

## La Mauritano-Tunisienne de Télécommunications (MATTEL)

Avenue Moctar Ould Daddah

BP 3668

Nouakchott

Tel: +222 45 29 53 54 Fax: +222 45 29 81 03

Website: www.mattel.mr

Telecommunication

#### Mauritel

563, Avenue du Roi Fayçal BP 7000 Nouakchott

Tel: +222 45 25 76 00

Fax: + 222 45 25 17 00

Email: webmaster@eljawal.mr

Website: www.mauritel.mr

Telecommunications

## Nouvelle Société Mauritanienne pour le Commerce et l'Industrie (NOSOMACI)

700 rue 62-64 El Mina

BP 600

Nouakchott

Tel: +222 45 25 18 96

Fax: +222 45 25 98 96

Email: nosomaci@nosomaci.com

Website: www.nosomaci.com

Internet service provider, IT equipment and telecommunications products

#### Société Mauritanienne d'Électricité SOMELEC

47, Avenue de l'Indépendance

BP 355

Nouakchott

Tel: +222 45 25 67 83

Fax: +222 45 25 39 95

Email: somelec@somelec.mr

Website: www.somelec.mr/

Production and distribution of electricity

#### Top Technology

47-T Avenue Gamel Abdelnasser

BP 2823

Tel: + 222 524 24 24

Fax: + 222 525 57 95

Email: info@toptechnology.mr Website: www.toptechnology.mr

Telecommunications, computing, office equipment and air

conditioning

#### OIL & GAS

#### Société Mauritanienne de Gaz (SOMAGAZ)

Ilôt K N°207

BP 5089

Nouakchott

Tel: +222 525 18 71

Fax: +222 524 29 70

Email: somagazinfo@somagaz.com

Website: www.somagaz.com

Production and distribution of butane gas

## Société Mauritanienne des Hydrocarbures et de Patrimoine Minier (SMHPM)

ILLOT K

Rue 42-133, N°: 349

Nouakchott

Tel: +222 45 25 59 93

Fax: +222 45 25 59 93

Email: info@smhpm.mr

Website: www.smhpm.mr

Oil, mining

#### **SERVICE INDUSTRIES**

#### **AGS Frasers Mauritanie**

Zi du Ksar,Lot 71

Nouakchott

Tel: +222 45259940 / +222 45259941

Email: direction-mauritanie@agsmovers.com

Website: www.ags-demenagement.com

Transportation services

#### Exco GHA- Mauritanie

N°80 Ilot C, Rue 26-014

KSAR-Ouest

BP4897

99999

Nouakchott

Tel: + 222 45 25 30 61

Fax: + 222 45 25 41 33

Website: www.exco.fr

Accountancy, audit, law

#### ISNAD

180, Av. Moctar Ould Daddah

Immeuble Mouna E Nord

Tevragh Zeina Nouakchott

Tel: +222 45 29 80 16

Website: www.isnad.mr

Consultancy and technical assistance.

#### TRANSPORT & SHIPPING

#### **Groupe Dar El Kheir**

Route de la plage EXT k – PH4-N°A 29

RP 106

Immeuble Dar El Kheir

Tel: +222 45 21 98 90

Fax: +222 45 29 19 30

Email: gdek@darelkheir.net

Website: www.darelkheir.net

Import-Export

#### **Mauritania Airlines International**

Nouakchott

Tel: +222 45 25 67 47

Email: resa.tarifs@mauritaniaairlines.mr

Website: www.mauritaniaairlines.mr

Airline services

#### Maersk Mauritanie SA

Boulevard Median

Immeuble Bamis

IIIIIIeupie Daiiiis

BP 536 Nouadhibou Tel: +222 45750875

Website: www.maerskline.com

Container shipping services

## Société Mauritanienne de Transport et Transit (SMTT)

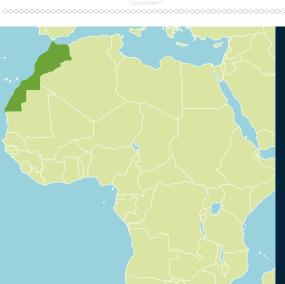
Tz BP 40 082 Nouakchott

Tel: +222 25 00 06 50

Email: info@smtt.mr

Website: www.smtt.mr

Transport, Transit



## **Fact File**

**COUNTRY NAME: Kingdom of Morocco** 

**CAPITAL: Rabat** 

GDP GROWTH: 3.9% (2017 est)

LAND AREA: 446,550km2

POPULATION: 36,020,409 (2018 est)

**CURRENCY: Moroccan Dirham (MAD)** 

DIALLING CODE: +212

INDUSTRIES: automotive parts, phosphate mining and processing, aerospace, food processing, leather goods, textiles, construction, energy and tourism

EXPORTS: Clothing and textiles, electric components, inorganic chemicals, transistors, crude minerals, fertilisers (including phosphates), petroleum products, citrus fruits, vegetables and fish

IMPORTS: Crude petroleum, textile fabrics, telecommunications equipment, wheat, gas and electricity and plastics

orocco's economic growth picked up at 4.3 percent in the first half of 2017 compared to 1.6 percent during the same period in 2016, according to a report by the World Bank. The strong performance of newly developed industries, like automobiles, aeronautics and electronics, and the expansion of Moroccan companies in Western Africa are potentially creating the conditions for the country to improve its position in global value chains. GDP growth is predicted to rise significantly in 2017 with greater output in agriculture predicted following a disappointing harvest season in 2016.

In April 2017, Fitch Ratings confirmed Morocco's Long-Term Foreign- and Local-Currency Issuer Default Ratings (IDRs) at 'BBB-' with a Stable Outlook. Issue ratings on Morocco's senior unsecured foreign- and local-currency bonds were also affirmed at 'BBB-', the London-based agency stated, adding that the Country Ceiling has been affirmed at 'BBB' and the Short-Term Foreign- and Local-Currency IDRs at 'F3'.

Morocco has implemented important reforms to further diversify its economy and the efforts are now bearing fruit as reflected in the rapid emergence of new and higher valued added industries like automobile, aeronautics, and electronics, the IMF observed. Such activities now provide Morocco with more export revenues than traditional sectors such as agriculture or phosphates. The country has also further developed its tourism industry. The IMF has advised Morocco to take additional actions to promote private sector led growth and fostering small and medium enterprises through better access to credit.

The country's currency, the dirham, remained stable after the introduction of a new flexible exchange system in early 2018. The new system widened the band in which the dirham can trade against hard currencies to 2.5 percent either side of a reference price, from the previous 0.3 percent.

The central bank manages the dirham against a currency basket in which the euro has a weight of 60 percent and the dollar 40 percent. The more flexible currency system is expected to boost GDP growth this year by 0.2 percent on top of the previous forecast of 3.2 percent, according to Morocco's Minister of Finance Mohamed Boussaid.

Many international firms and investors predict that a successful transition of the liberalisation of the currency, with resulting improvement to exchange rate flexibility will help Morocco in its strategy to become a manufacturing and export hub between Africa and Europe. According to Fitch Group, the success will be due to "a strong fiscal position, low inflation, a sound banking system and the broad alignment of the dirham with macro fundamentals."

A report from BMI Research Group, part of Fitch Group, predicted that investor interest in Morocco would increase over the next few years. "Investor interest in the country as an export-oriented manufacturing hub for the European market and increasingly to West Africa, as well as relative security compared to the rest of the MENA region, will bode well for Morocco's underlying growth momentum in the next few years." The report suggested that rejoining the African Union (AU) was being seen by investors as a positive move toward Morocco's future as an influential diplomatic leader in the area. Other factors having a positive impact are the country's strengthened ties with the European Union and the Gulf Cooperation Council. The report noted that the agricultural sector remained very important but it is still vulnerable to unpredictable weather patterns.

#### **STARTUPS**

The World Bank is expected to inject some \$50 million into young Moroccan startups in need of seed funding through an Innova Invest Fund. Cassie Centrale de Granite was tasked with implementing the financing that is anticipated to offer seed and pre-seed venture capital to startups. The initiative should make up for the fact that banks have shown reluctance to extending loans to businesses that cannot provide substantial collateral while other means of financing such as crowdsourcing, angel investors, and equipment financing are underdeveloped.

Meanwhile Rebranding Morocco, an initiative to help and support SME startups and project holders by offering professional expertise. The initiative presents young entrepreneurs with an opportunity to benefit from expert services in digital branding, including a professional visual identity at a reduced fee through joint purchasing. The initiative is designed to allow young entrepreneurs to overcome the crippling financial costs of branding, while benefiting from the assistance of communication gurus during the crucial phase of project creation.

#### **AUTO SECTOR**

Several international car manufacturers and auto component suppliers have invested or are planning to invest in Morocco, leading to a projected production of 1 million vehicles per year by 2025. In 2016, Renault agreed to build an "industry ecosystem" to help boost local

#### **PHOSPHATE**

# OCP: NEW MODE OF CALL FOR TENDERS



s a global leader in the phosphate and phosphate derivatives markets, OCP has been a key player in the international market since its founding in 1920.

The Group has exclusive access to Morocco's phosphate rock reserves, the largest global reserve base according to the USGS. The Group is a cost-leading producer of phosphate rock, and has become a leading player across the whole phosphate value chain. The Group has 21 000 employees and generated \$4.9 billion dollars of revenues in 2015.

At present, OCP Group supplies 30% of the world's imports of phosphate and phosphate-derived products. The Group plans to increase its capacity to meet the word's demand, and to be a leader in a dynamic and competitive environment. OCP has ushered in a new industrial process era with a long-term investment program designed to expand phosphate and fertilizer production capacity, reach the best cost efficiencies, invest in R&D, and increase the Group's international presence.

To support this ambitious industrial development program, OCP has established global standard means to support its large-scale needs. This industrial development program will

be subject to the best practices, good governance, ethical extraction and production, and will have for primary aim the development of the national and regional industrial ecosystem, in line with current laws and regulations.

To optimize OCP's purchasing procedures and make all of the group's orders accessible to everyone, the group has developed a call for tenders system in order to publish all of its purchasing needs online and be available for consultation 24/7.

The Group has already implemented the E-SUPPLY system since October 2013 as an important milestone of the OCP's process re-engineering & digitization policy. E-SUPPLY's Purchase platform has given to suppliers and partners access to an online solution with a fully digitized and optimized process.

Following the same strategy and commitment to optimize the relationships with its current or potential suppliers and partners, the group announces that all suppliers have full access to all of the Group's current or upcoming calls for tender via the link <a href="https://tenders.ocp.ma">https://tenders.ocp.ma</a> The Call for tender system cover all of OCP's purchasing needs and all suppliers will be able to check and express interests on orders of interest to them. •

At present, OCP Group supplies 30% of the world's imports of phosphate and phosphate-derived products. The Group plans to increase its capacity to meet the word's demand, and to be a leader in a dynamic and competitive environment.

## OPEN CALLS FOR TENDERS

Please find our calls for expression of interest on:

https://tenders.ocp.ma



# THE FOUM EL-OUED TECHNOLOGY CLUSTER: INNOVATION TO SUPPORT SUSTAINABLE DEVELOPMENT IN SOUTHERN MOROCCO

y launching the Foum el-Oued technology cluster, OCP is implementing its development strategy for the areas that host its operations, combining innovative methods with respect for the unique characteristics of the Sahara region. It is also bringing in an investment of over 200 million US dollars.

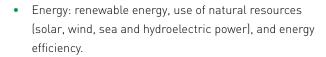
The city of Laâyoune's technology center will be in Foum el-Oued. The construction of this academic and urban center, inaugurated by His Majesty the King Mohammed VI in February 2016 and initiated by the Phosboucraa Foundation, is a concrete sign of OCP's commitment to stimulating the urban and socio-economic landscape of the regions in the South of the Kingdom of Morocco. Located 18 km east of the city of Laâyoune, the technology cluster extends across 126 hectares on the Atlantic coast between the ocean and the desert.

As it requires an investment of 200 million US dollars, the project is an expression of the desire to promote socio-economic rejuvenation by stimulating the local economy through investments with local partners and by protecting and promoting local heritage. The Laâyoune Foum el-Oued Technology Cluster will also provide many side benefits in terms of job creation and investment. It is expected to generate almost 1.8 million working days during the construction phase and should create 1,200 permanent jobs by 2022.

Diverse Activities for a Multifaceted Urban Center The Laâyoune Foum el-Oued technology cluster will house three major hubs.

The first is devoted to education and research on topics associated with the Saharan environment. It will host the Laâyoune campus of Mohammed VI Polytechnic University, which will focus on research, innovation, and education in fields of science and technology related to arid zones and the Sahara. These R&D activities will be centered on three main aspects:

- Agriculture: Saharan agriculture, biosaline agriculture, water, nutrient and energy conservation in agriculture, and animal health (camelids);
- Water: recycling for use in irrigation, spraying and industrial processes, new wastewater and saltwater treatment technology, and desalination;

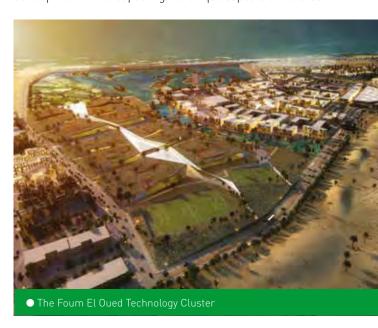


The technology cluster will also include a Lycée d'Excellence (elite high school) that will strengthen the educational offering in Southern Morocco and encourage excellence and social diversity. The Lycée's capacity will be 360 students in the regular high school levels and 200 spaces at the preparatory school level for meeting the entrance requirements of the Grandes Écoles (prestigious specialized university-level educational establishments).

The second hub to be formed within the technology cluster will be devoted to developing the region's economy through the creation of business incubators and a business center. In parallel with the major industrial program it is launching, OCP has established a continuing education center for its employees and its network of collaborators throughout Morocco and Africa. It will train plant and control room operators, mining supervisors, maintenance technicians, industrial maintenance supervisors, and members of its upper management.

The third hub is cultural, and will involve the construction of a museum, aretail village promoting local artifacts and art, and more.

These facilities will be accompanied by social infrastructure (health, lodging, sports and recreation, the Gherj El Khil village in the municipality of Foum el-Oued) as well as environmental infrastructure for the preservation of the Foum el-Oued coastline. Detailed environmental impact studies have been performed in order to protect the natural surroundings, particularly the nearby wetland. The goal of the project is to support the region's socio-economic development while respecting the unique aspects of the area.



## **OCP'S WATER STRATEGY**



ith exclusive access to the world's largest phosphate reserves and operating the world's largest industrial installations, all designed according to the highest international processing, technology and industrial facility standards, OCP is the world's leading producer of phosphate rock, phosphoric acid and phosphate fertilizers (with 28% of the world export market share of phosphate in all its forms). Fully integrated throughout each step in the value chain, the OCP Group's activities range from mining mineral resources to producing and marketing high value-added products.

In 2008, as part of its development policy, OCP introduced a new global processing strategy designed to mobilize a 200 billion MAD investment. Spread over 15 years, OCP's chief priority was the preservation of natural resources, the key issue including the need to reconcile the streamlining of water usage with the needs of mining and industrial installations. From 85 million cubic meters in 2014, those needs will eventually reach 160 million cubic meters annually. To that end, the OCP Group has devised an innovative approach to the integrated management of its water needs by implementing the following three-pronged "Water Strategy".

#### > Optimization of Water use throughout the value chain

#### For mining installations:

Optimization of water use throughout the value chain. More than 80% of the washing sludge water is being reclaimed and recycled back into the process. That high performance is made possible by OCP-developed process of enrichment by washing-floatation used in the Khouribga and Youssoufia (and soon Laayoune) washing installations. A 20% water use reduction per metric ton of enriched rock through improved water reclamation from washing sludge.

#### ■ For reclamation installations:

A near 25% reduction in specific water consumption in the phosphoric acid production units thanks to the adoption of the latest water recycling techniques. By choosing to use fresh water in some of our processes, we can recycle up to 100% of the water used to wash the gasses emanating from the phosphoric acid units, and 100% of the evaporated water coming out of the concentration process.

#### • For phosphate transportation:

An annual saving of nearly 3 million cubic meters of water thanks to the slurry pipeline linking Khouribga to Jorf Lasfar. This hydraulic transportation system is very environmentally friendly. The pipeline transportation of washed phosphate as pulp creates major water and energy savings, as railway transportation requires drying the phosphate out and remoistening it upon arrival.

## ▶ How to ensure an optimal management of hard-to-renew fresh water resources

The OCP Group has initiated numerous national natural water



resource optimization projects adapted to the water needs of each of the regions in which it operates.

In parallel, the OCP Group also promotes the use of surface water to remplace ground water. This was facilitated by the conveyance of surface water from the Ait Messaoud and Al Massira dams for the industrial water needs of the group's mining sites. How to mobilize unconventional water resources Part of the OCP Group's water conservation strategy is the mobilization of the so-called unconventional resources by setting up wastewater treatment and re-use systems as well as seawater desalination plants, a subject matter in which OCP has more than 40 years of experience through its Phosboucraa desalination unit in Laayoune.

To date, OCP has opened three wastewater treatment plants, one of which, located in Khouribga, has been operational since 2010, while those in Benguerir and Youssoufia have been used since 2015. In total, the three plants have an urban wastewater treatment and re-use capacity of more than 10 million cubic meters for phosphate washing facilities. Moreover, some of the wastewater being treated as part of the Benguerir wastewater treatment plant program is being used for the irrigation needs of the Mohammed VI Green City. All of these plants are equipped with state-of-the-art high-performance technology. Remarkably, the biogas reclamation produced by the wastewater treatment process generates enough electricity to cover 30% of the wastewater treatment plant energy needs. The OCP Group is also planning to erect further water treatment facilities in the other Moroccan cities of Kasba Tadla and Fquih Ben Salah.

#### ▶ Seawater desalination program

The commitment to value water and conserve natural resources led OCP to invest in seawater desalination facilities to meet all of its new industrial development needs without making additional demands on conventional water sources.

The Jorf Lasfar industrial complex is a shining example of this policy, as it is now being fed by a newly opened seawater desalination plant. Its initial annual capacity of 25 million cubic meters will eventually reach a total capacity of 75 million cubic meters per year. There is also a unit using the energy surpluses of the production units through a reverse osmosis process. Similar to the one operating in Phosboucraa desalination plant in Laayoune since 2005. A desalination project similar to the Jorf Lasfar facility is under study, to meet the water needs of OCP's Safi industrial complex.







production of auto components. In March 2017, Italy's Sogefi, automotive components branch of the CIR Group, announced plans to build a new factory in the country, its first industrial site in Africa. The plant, which will start operating at the start of 2018, will manufacture two different models of engine filtration systems (a metal diesel filter and an oil filtration module) for various vehicle types. The 10,000 square-metre factory will be built in the free trade zone of Tangier.

Peugeot-Citroën Group intends to turn Morocco into its headquarters in Africa and the Middle East, says Maghreb Confidentiel. French international car manufacturer Groupe PSA decided to strengthen its presence in the country by making Casablanca its piloting base for the Africa and Middle East region. The launch coincided with the beginning of construction on the group's new plant in Kenitra, which is expected to become operational by 2019.

#### **TOURISM**

Morocco has been turning to new markets such as Russia and China to support its large tourism industry following a decline in visitors from traditional source markets. Diversification is seen as the key to meeting the goals of Morocco's Vision 2020 tourism development plan, which aims to attract 20m visitors and boost tourism revenues to 12.8bn by the end of the decade. Europe still accounts for 82% of Morocco's total visitors, but European visitors recorded declines in 2016.

The total number of tourists who visited Morocco in January saw a rise of 10.3%, reaching 651,708 visitors. Taking into account the contribution of Moroccans living abroad to the overall figure, the rise in foreign tourists still saw a significant increase of 7%. According to the data from the Observatory of Tourism, the number of Spanish visitors increased 13%, Germans and Dutch visitors by 8%, and French and Belgian by 6%.

The increment in the number of tourists from mainland Europe is very low compared to other markets. The increase in the number of American tourists hit 29%, whereas South Koreans, Russians and Japanese tourists increased by 41%, 84%, and 55% respectively. The highest increase recorded is in Chinese tourists, which rose a staggering 1,350%.

The kingdom partnered with the UNWTO for the International Year of Sustainable Tourism for Development 2017 which was designated by the United Nations to promote tourism's role in key areas namely inclusive and sustainable economic growth; social inclusiveness, employment and poverty reduction; resource efficiency, environmental protection and climate change; cultural values, diversity and heritage; and mutual understanding.

#### **EDUCATION**

Advice from the IMF has focused on developing and investing in human capital. Success of this demands greater efficiency in public spending on education and

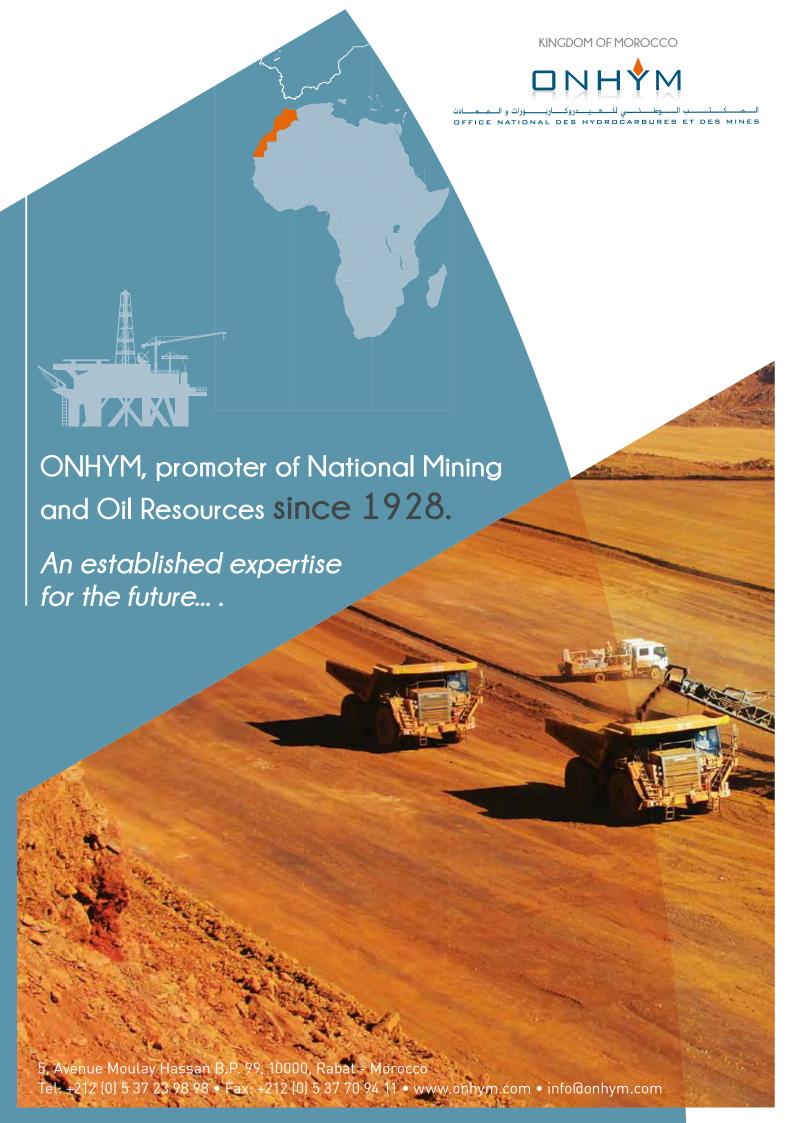
closing the skills gap through better teacher training, recruitment and supervision of teaching.

#### **TELECOMS**

Maroc Telecom group's published results for 2016 exceeded the telecom company's expectations with a 3.3% increase in turnover and a 3.2% rise in net income before restructuring. It achieved revenue growth in the domestic market and in its African subsidiaries, which experienced sustained growth in 2016. Maroc Telecom's customer base continued to surge, with 54 million customers at the end of 2016, corresponding to a growth of 6.3%. The African subsidiaries grew even further, with a 10% growth in their customer base. In Morocco, landlines and Internet activities continue to grow, driven by the success of ADSL offers. There was also an exceptional growth in mobile data traffic which grew 96% in one year thanks to the rapid expansion of the 3G and 4G networks, covering 87% and 73% of the population respectively, as MWN reported February

#### **ISLAMIC FINANCE**

Islamic finance is a new industry given a boost by a central bank decision to approve the use of five types of Islamic banking transaction, giving a final regulatory nod for the country to launch an Islamic finance industry. Islamic banks and insurers are starting setting up following new legislation allowed them market entry. The central bank has set up a central Shariah board to



## MOROCCO COUNTRY PROFILE





oversee the sector and in circulars published in the official bulletin, March 2017 the bank said any Islamic transaction would be subject to preliminary approval by the Shariah Committee for Participative Finance (SCPC).

The central bank said it was allowing five common types of transaction: Murabaha, Musharaka, Ijara, Mudaraba and Salam. It also set regulations for conventional banks to open windows selling Islamic products. It has given regulatory approval to three major Moroccan banks to open Islamic subsidiaries: Attijariwafa Bank, BMCE of Africa and Banque Centrale Populaire, as well as to smaller lenders Credit Agricole and Credit Immobilier et Hotelier. Subsidiaries of Societe Generale of France, Credit du Maroc and BMCI have also won permission to sell Islamic products.

In circulars the central bank has laid down conditions and regulatory frameworks for banks to manage deposits, funds and investments under Shariah principles, which prohibit interest and pure monetary speculation. Morocco also planning to issue its first Islamic bond in the domestic market in the first half of 2017, a move which experts expect will stimulate business in the sector.

#### RENEWABLE ENERGY

New energy sources coming online as part of the National Energy Plan 2020 will reduce pressures on Morocco's current account and boost its

attractiveness for foreign investors. It is predicted that the development of these new energy sources will contribute to economic growth for the next ten years. Morocco's wind energy revolution has continued to make progress. Local energy company NAREVA Holding on 31 August 2016 stated that it had deployed what is thought to be the first wind lidar - a ZephIR DM - in the country demonstrating leadership in technology solutions. As an independent electricity company, NAREVA Holding provides its customers with socially responsible, competitive and sustainable services while ensuring value for its human capital, its shareholders and its stakeholders. NAREVA has a portfolio of energy assets of over 3000 MW (including 1650 MW of wind power). It operates five wind farms in Morocco, including the Tarfaya wind farm (300 MW), one of the largest in Africa, and is building the Safi thermal power plant (2×693 MW).

Meanwhile, 2G, a German specialist firm in gas engine technology, began the startup of its first two biogas engines on Moroccan territory. The units, acquired by the OCP, will now produce electricity from biogas at the wastewater treatment plant (STEP) sites in the cities of Youssoufia and Ben Guérir. With installed capacities of 100 and 150 kW, the engines will contribute with 30 percent to the energy needs of each site. "Morocco has significant potential to upgrade biogas produced in STEPs, landfills and organic waste," a company spokesman stated.

#### **Useful Contacts**

**British Embassy** 28 Avenue SAR Sidi Mohammed Souissi 10105 BP 45

Rabat

Email: rabat.consular@fco.gov.uk Tel: +212 (0) 537 633 333

**British Consulate-General** Villa Les Sallurges 36 rue de la Loire Polo Casablanca

Tel: + 212 (0) 522 85 74 00

**Embassy of the Kingdom of Morocco** 49, Queen's Gate Gardens London SW7 5NE Tel: 0207 581 5001

Fax: 0207 225 3862

Email: ambalondres@maec.gov.ma Website: www.moroccanembassylondon.

org.uk

Maroc Export 5 rue Sidi Belvout 20000 Casablanca

Tel: +212 5 22 302210/307543 Email: exportateurs2014@marocexport.gov.

Website: www.marocexport.ma

Invest in Morocco Agence Marocaine de Développement des Investissements (AMDI)

Complexe Administratif et Culturel de la Fondation Mohamed VI sis Avenue Allal El

Fassi

Rabat

Madinat Al Irfane Hay Riad

Tel: +212 5 37 22 64 00

Email: info@invest.gov.ma Website: www.invest.gov.ma



# Moroccan Investment and Export Development Agency



Morocco's Investment and trade agency is in charge of promoting national and foreign investment as well as export of goods and services.

The Agency is committed to support all economic actors throughout their entire life cycle.

#### **AMDIE** is here to:

- Follow up on you throughout your entire project, from preparation to financing and execution.
- Help you identify the best partners in Morocco and help along during the deal-making process.
- Facilitate your access to international markets and will help you sign export contracts with local players.
- Help you identify the best opportunities abroad and will follow up on you during the entire investment process regardless of your country of origin.

## Why invest in Morocco?



#1 MOST ATTRACTIVE COUNTRY IN AFRICA (FDI)



**#3** Doing business in Africa in 2018



#1 Financial center in Africa



#2 African investor in Sub-Saharan Africa



#1 Country in Africa in liner shipping Connectivity [unctad 2018]



**#2** country in africa in terms of infrastructure quality (wef 2017-2018)



Moroccan companies are present in more than 30 African countries



#5 country in africa in terms of competitiveness (wef 2017-2018)

## Morocco, a true African success story

**Moroccan Investment and Export Development Agency** 

Allal El Fassi Avenue, Madinat Al Irfane, 10110 Hay Riad, Rabat - Morocco

GPS: 33.978478,-6.868201 **Email:** info@amdie.gov.ma





#### AGRICULTURE, FISHERIES, FOOD AND DRINK

ABAZ - Société Civile Agricole

2, rue Lahcen El Basri N°6 Casablanca Tel: +212 5 22 22 24 88 Fax: +212 5 22 22 14 96

Email: abaz1@menara.ma Producer and exporter of avocados, blueberries and mangos

**AFRICAN BLUE** 

BP N° 15 Moulay Bousselham

Tel: +212 666 11 48 21 Email: jean@african-blue.com Website: www.african-blue.com

Producer and exporter of blueberries

Agri-souss

Imm Najah Cité Annajah BP 798 80010 Agadir Tel: +212 528 22 67 60

Fax: +212 528 22 63 80 Email: agrisouss@menara.ma Website: www.agrisouss.ma Producer and exporter of citrus fruit

**AMTRI MAROC** 

Rue Ibn Taymia Résidence Ibn Abderrazak 2nd Floor, Apt N°3 Tanger 90000 Tel: +212 539 340 706

Fax: +212 539 340 705 Email: amtrimaroctgr@gmail.com

Website: www.amtrimaroc.com Association for intercontinental road haulage companies

Association of Producers and Producers/Exporters of Fruit and

Vegetables

Av My Ismail Dar Illigh Imm

A5 Bur 209 Cité Nahda CP 80000 Agadir

Tel: +212 5 28 84 88 64 Fax: +212 5 28 84 88 65 Email: apefel@iam.net.ma Website: www.apefel.com Fresh fruit & vegetables

Arbor Group

Rue Sfax, Bd Kahraba

Route côtière Mohammedia Quartier Industriel Est. Aïn Sebâa

Casablanca

Tel: +212 522 35 49 22 Fax: +212 522 66 25 80 Email: contact@arbor.ma Website: www.arbor.ma

Production, storage, packing, distribution of fresh fruits

**Aromafresh SARL** 

Lotissement al Maghrib Jadid N°552

Larache

Tel: +212 537 904 098 Fax: +212 537 904 099

Email: aromafresh@grupoherbex.com

Production, packaging and export of aromatic & medicinal herbs

Association of Citrus Producers (ASPAM)

283, Bd. Zerktouni 6° Etage Casablanca

Tel: +212 522 36 39 46 Fax: +212 522 36 40 41 Email: aspam@menara.ma Association of Nadorcott Producers in Morocco (APNM)

Km 5, Route d'Azemmour Dar Bouazza Casablanca 21000 Tel: +212 528 84 88 64 Fax: +212 528 84 88 65 Email: benbiga@domaines.co.ma

Producers and exporters of tangerines

**Bodor** 

8 Rue Ait Baha Casablanca Tel: +212 522 47 32 86 Fax: +212 522 47 06 37 Email: r.laanaya@bodormaroc.com

Website: www.bodor.ma Seeds and nutritional supplements

Chatelard

Km 15 route de Souihla 40000 Marrakech Tel: +212 661365423 Email: chatelardsud@yahoo.fr

Grower, packer and exporter of fresh fruits and vegetables: melons, sweet corn, peaches, nectarines, apricots, figs, organic melon, organic sweet corn, organic pumpkin and organic olive oil

Quartier Industriel Zahra

Oulja Sale

Tel: +212 05 37 80 87 21 Fax:: +212 537 80 87 38 Email: info@couscousdari.com Website: www.couscousdari.com Exporter of couscous and pasta products

**DELASSUS GROUP** 

9, Avenue Khalid Bnou Loualid

Aïn Sebaâ Casablanca

Tel: +212 05 22 35 55 55 Fax: +212 05 22 35 56 36 Email: contact@delassus.com Website: www.delassus.com Fruit, vegetables and flowers

DIANA HOLDING GROUP

Avenue Ahmed Balafrej Lot Ibn Sina n° 1 Souissi

Casablanca

Tel: +212 05 37 63 55 09 Website: www.dianaholding.com

Agri-food industry; production of olives, poultry, grapes and citrus fruits

**DOMAINE EL BOURA** 

RP 259

Taroudant 83000 Tel: +212 05 28 85 24 43 Fax: +212 05 28 85 23 06 Email: elboura@elboura.com Website: www.elboura.com

Grows, packs and ships fruit and vegetables to the world: oranges, clementines and grapefruit

**GROUPE COSUMAR** 

8, Rue El Mouatamid Ibnou Abbad

BP 3098 **Roches Noires** 20300 Casablanca Tel: +212 05 22 67 83 00 Fax: +212 05 22 24 10 71 Email: h.hakimi@cosumar.co.ma Website: www.cosumar.co.ma

Refining local and imported raw sugar, packaging, distribution and export of white sugar

KOUTOUBIA HOLDING

22 Lotissement la Colline 1 Sidi Maarouf Casablanca

Tel: +212 523319090 Fax: +212 523314966 Email: nborid@koutoubia.net Website: www.koutoubia.net

Exporter of cooked meats, canned food and halal meat produce

LES CAFES DU BRESIL

45 bis, Rue Soldat Taoufik Abdelkader

20320 Casablanca Tel: +212 05 22 60 61 62 Fax: +212 05 22 61 10 45

Email: m.mekouar@cafesdubresil.ma Website: www.cafesdubresil.ma

Importing, roasting, packaging and distribution of coffee

Les Celliers de Meknès & Thalvin

Domaine des Ouled Thaleb 11 Rue Ibn Khaldoun Meknes

Tel: +212 05 35 52 03 60 Fax: +212 05 35 52 75 06

Email: export@lescelliersdemeknes.com Website: www.lescelliersdemeknes.com

Wine producer and exporter

Les Domaines Agricoles

Km 5, Route d'Azemmour 15634 Casablanca Tel: +212 522 953300

www.lesdomainesagricoles.com Morocco's largest agribusiness firm

LES EAUX MINERALES D'OULMES

ZI de Bouskoura 20180 Casablanca Tel: +212 05 22 33 47 42 Fax: +212 05 22 33 47 52

Email: mbensalahchaqroun@oulmes.ma

Website: www.oulmes.ma

Mineral water

**MERVEILLES DES MERS SARL** 

BP270 ZI Route Tilemzoune

Tan-Tan

Tel: +212 0528 76 67 60 Fax: +212 0528 76 67 62

Email: direction@merveillesdesmers.com Website: www.merveillesdesmers.com

Producer and exporter of sardines, mackerel and tuna

**Moroccan Association of Strawberry Conditioners** and Exporters (AMCEF)

Club de l'ORMVAL Route de Larache Ksar El Kebir PB 305 92150

Tel: +212 661 29 91 44 Email: m\_alamouri@hotmail.com Website: www.moroccoberry.com Strawberry, raspberry and blueberry

Moroccan Early Vegetables Growers and Exporters Association (ASPEM)

BP 714 Lot Al Maghrib Jadid N°552

Larache Tel: +212 522 30 15 10 Fax: +212 522 30 06 12 Email: aspem@menara.ma

Vegetable growing and exporting

#### PRIM ROSE (SOCIETE CIVILE AGRICOLE LA **CLEMENTINE**)

21 rue des Mouettes Casablanca 20200 Tel: +212 05 22 23 77 77 Fax: +212 05 22 23 77 60 Email: info@primrose-flowers.com Website: www.primrose-flowers.com

Exporter of flowers such as carnations to the UK and other markets

#### BANKING, FINANCE AND LEGAL

#### Al-Amana Microfinance 40, Avenue Al-Fadilah CYM

Rabat 10130

Tel: +212 05 37 28 95 00 Fax: +212 05 37 28 94 11 Email: alamana@alamana.org.ma Website: www.alamana.org.ma Credit for microfinance

#### Attijariwafa Bank

2, Boulevard Moulay Youssef Casablanca 20000 Tel: +212 05 22 29 88 88 Fax: +212 05 22 29 41 25 Email: contact@attijariwafa.com Website: www.attijariwafabank.com

Commercial and investment banking; asset management

#### Bank Al-Maghrib

277, Avenue Mohammed V

BP 445 Rahat 10000

Tel: +212 05 37 81 81 81 Fax: +212 05 37 56 78 24 Email: webmaster@bkam.gov.ma Website: www.bkam.ma

Central bank **RMCF Bank** 140 Avenue Hassan II

Casablanca 20001 Tel: +212 05 22 20 03 25 Fax: +212 05 22 26 46 55 Email: sgg@bmcebank.co.ma

Website: www.bmcebank.ma

Corporate and investment banking services: treasury, asset management, brokerage and advisory

#### **BMCE Bank**

140, Avenue Hassan II Casablanca 20001 Tel: +212 05 22 20 03 25

Fax: +212 05 22 26 46 55 Email: sgg@bmcebank.co.ma Website: www.bmcebank.ma

Corporate and investment banking services: treasury, asset management, brokerage and advisory

#### Bourse de Casablanca

#### Angle, Avenue des Forces Armees Royales et rue **Arrachid Mohamed**

Casablanca 20000 Tel: +212 05 22 45 26 26 / 27

Fax: +212 05 22 45 26 25 Email: contact@casablanca-bourse.com Website: www.casablanca-bourse.com

Casablanca's stock exchange: investor trading services

#### CITIBANK - Morocco

Zenith Millennium, Lotissement Attaoufik Immeuble 1

Sidi Maarouf Casablanca 20190 Tel: +212 05 22 48 96 00 Fax: +212 0 5 22 97 41 97 Website: www.citigroup.com

Consumer, corporate and investment banking and insurance

#### Crédit du Maroc

48-58 Boulevard Mohammed V

Casablanca 20000 Tel: +212 05 22 47 70 00 Fax: +212 05 22 27 71 27 Email: info@ca-cdm.ma Website: www.cdm.co.ma Credit banking services

#### **Ernst & Young Morocco**

#### 37 Boulevard Abdellatif Ben Kaddour

Casablanca 20050 Tel: +212 05 22 95 79 00

Fax: +212 05 22 39 02 26 Email: audit.ma@ma.ey.com Website: www.ey.com General financial services

#### **Euler Hermes au Maroc**

37 Bd. Abdellatif Ben Kaddour 20050 Casablanca

Tel: +212 05 22 79 03 30 Fax: +212 05 22 39 74 94

Email: ouidad.aitbahiya@eulerhermes.com Website: www.ma.eulerhermes.com

#### Fidaroc Grant Thornton

47 Rue Allal Ben Abdellah 5eme etage

Casablanca 20000 Tel: +212 05 22 54 48 00 Fax: +212 05 22 29 66 70 Email: fidaroc@fidarocgt.ma Website: www.fidarocgt.com

Audit, consulting and general financial services

#### **Global Exchange Maroc**

31, Lotissement de La Colline Sidi Maarouf Casablanca 20190 Tel: +212 05 22 78 64 44

Fax: +212 05 22 78 69 52 Email: globalexchange@globalexchange.es Website: www.globalexchange.ma

General financial services

#### Groupe Credit Agricole du Maroc

Place des Alaouites

BP 49 Rabat

Tel: +212 05 37 20 82 19 to 26 Fax: +212 05 37 20 82 18 Email: info@creditagricole.ma Website: www.creditagricole.ma

Financial services

#### **KPMG Morocco**

40 Boulevard d'Anfa

Casablanca

Tel: +212 5 22 29 33 04 Fax: +212 5 22 29 33 05 Website: www.kpmg.com

#### **CHEMICALS, MINING & METALS**

#### Akwa Group

Km 7 Route de Rabat Ain Sebaâ Casablanca Tel: +212 05 22 35 22 90 Fax: +212 05 22 66 67 18

Email: i.elbane@akwagroup.com Website: www.akwagroup.com

Production of clean energy, fuels, lubricants, gas, oxygen, nitrogen, hydrogen, Argon and rare gases



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone: +44 (0) 207 084 6980 Mobile: +44 (0) 7495 546 325

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#### Colorado

Oulad Azouz Dar Bouaâza Nouacer

Casablanca

Tel: +212 05 22 35 23 35 Fax: +212 05 22 35 41 54 Email: colorado@colorado.ma Website: www.colorado.ma

Paints for interiors and exteriors and industrial coatings

#### Le Comptoir Métallurgique Marocain

Zone Industrielle Sidi Maarouf Rte 1029

Casablanca

Tel: +212 05 22 97 39 73 Fax: +212 05 22 97 34 64 Email: contact@lecomptoir.ma Website: www.comptoir.ma

Specialist distributor of tools, equipment and machinery; domestic appliances and steel products for the construction industry

#### Cooper Pharma

41 Rue Mohamed Diouri

Casablanca

Tel: +212 05 22 45 32 00 Fax: +212 05 22 30 48 53

Email: cooper@cooperpharma.ma Website: www.cooperpharma.ma

Producer, exporter and distributor of branded and generic pharmaceuticals products

#### **FACOP PEINTURES**

Km 11.5 Lahfaya Rte Mediouna Bouskoura

Casablanca

Tel: +212 05 22 97 02 44 Fax: +212 05 22 97 05 04 Email: contact@facop.ma Website: www.facop.ma

Producer of paints, varnish and protective coatings for metal

#### **GILMARFER**

Route Cotière 111 Km 11

Casablanca

Tel: +212 05 22 35 03 12 Fax: +212 05 22 35 23 60 Email: info@gilmarfer.com Website: www.gilmarfer.com

Production of tiles, steel reinforced concrete, metal sheets, tubes and laminates

#### **GSK Morocco**

42-44 Angle Boulevard Rachidi et Hamid El Ghazzali Casablanca Tel: +212 05 22 48 00 02

Fax: +212 05 22 48 00 87 Email: carole.a.labrach@gsk.com Website: www.gsk.com

Branch of global pharmaceutical and healthcare company



#### Pharma 5

Head Office 21, rue des Asphodèles Maârif Extension 20100 Casablanca Tel: +212 5 22 23 62 15 Fax: +212 5 22 23 24 03 Email: information@phar

Email: information@pharma5.ma Website: www.pharma5.ma

Export of pharmaceuticals

#### BERIC Beauté & Bien-être

15 rue Jilali Oraibi ex Foucault Casablanca

Tel: +212 5 22294450/51/52 Fax: +212 5 22294454 Email: beric@iam.net.ma Website: www.beric.ma Cosmetics and beauty products

#### **Mafoder Group**

Km 9 Route d'El Jadida

Lissasfa Casablanca

Tel: +212 05 22 89 09 38/39 Fax: +212 05 22 91 46 52 Email: mafoder@mafoder.co.ma Website: www.mafoder.com/

Manufacture of castings and steel; manhole covers, grates, gutters, pipe connections, fittings; precast concrete; and street furniture products

#### **Marbar Chimie**

Groupe Marbar SA Route 110 Bd Aïcha Bent Himoud Zone Industrielle Sidi Bernoussi Casablanca 20252 Tel: +212 05 22 35 42 00 Fax: +212 05 22 35 42 04

Email: k.benbrahim@marbar.co.ma Website: www.marbarchimie.ma

Chemical products, paints, glue, inks, ceramics, rubber, insecticides, fertilisers and herbicides

#### OCP SA

2-4 Rue Al Abtal Hay Erraha 20200 Casablanca

Tel: +212 05 22 23 00 25 / 23 01 25 Fax: +212 05 22 99 83 99 Email: contact@ocpgroup.ma

Website: www.ocpgroup.ma

Phosphate products and fertilisers

Phosphate products and fertilisers

#### The Pharmaceutical Institute (PHI)

RS 203 Route Akreuch Oum Azza 11850 Ain El Aouda

Tel: +212 05 37 74 82 84/85/86

Fax: +212 05 37 74 86 39 Email: contact@phi.ma Website: www.phi.ma Pharmaceutical products

#### Salam Gaz

Head Office Route Principale N° 1 Ain Rouz

Skhirat

Rabat-Salé-Kénitra Region Résidence les Jardins d'Irama

Rue Arroumane Secteur 9 BP 2016 Hay Riad Rahat

Tel: +212 05 37 57 80 00 Fax: +212 05 37 57 80 01/02 Email: salamgaz@salamgaz.ma Website: www.salamgaz.ma LPG. butane and propane gas

#### SAMIR Group

Route côtière BP 89 & 101 Mohammedia Grand Casablanca Tel: +212 05 23 32 74 80 Fax: +212 05 23 31 71 88 Email: a.abbazy@samir.ma Website: www.samir.ma/

Diesel, unleaded gas, propane, butane and bitumen

#### **VIVO Energy Maroc**

Immeuble le Zénith II lotissement Attaoufik Route de Nouaceur Sidi Maarouf Casablanca Tel: + 212 5 22 972727 Fax: + 212 5 22 972777

Website: www.vivoenergy.com/ Shell's exclusive licensee in Africa offering products and services for retail and commercial customers

#### **WINXO Group**

Rond-Point des Sports Bd Abdellatif Ben Kaddour

Casablanca

Tel: +212 05 22 42 43 00 Fax: +212 05 22 20 79 55 Email: info@winxo.com Website: www.winxo.com

Lubricants producer and petrol service stations

#### CONSTRUCTION AND REAL ESTATE

#### A Lazrak Real Estate

Zenith Millenium, Imm 2 Lot Attaoufik Sidi Maarouf 20190 Casablanca Tel: +212 05 22 58 59 60 Fax: +212 05 22 58 59 61 Email: contact@lazrak.ma

Website: www.lazrak.ma Property development

#### Ciments du Maroc

621 Bd Panoramique 20150 Casablanca Tel: +212 05 22 85 94 50 to 59 Fay: +212 05 22 50 10 99

Fax: +212 05 22 50 10 99
Email: info@cimar.co.ma
Website: www.cimentsdumaroc.com

Cement production

#### **Jet Contractors**

Quartier Industriel de Oued Yquem CP 12040 Skhirate Tel: +212 05 37 74 92 92 Fax: +212 05 37 74 92 30 Email: contact@jet-contractors.com Website: www.jet-contractors.com

Building materials and energy related equipment

#### Société des Grands Travaux d'Agadir

Imm n°70 - 3 ème étage App 9 Avenue Ghandi Cité Dakhla

Agadir

Tel: +212 666855506 Email: info@sgtabtp.com Website: http://sgtabtp.com/

Construction projects, infrastructure and earthmoving activities

#### MANUFACTURING

#### Benson Shoes

22 rue Catelet 20300 Casablanca

Tel: +212 05 22 24 64 85/7
Fax: +212 05 22 24 86 67
Email: mail@benson-shoes.com
Website: www.benson-shoes.com
Footwear manufacturer and exporter

#### Ets Louis Guillaud & Cie (ELG)

31, Rue Pierre Parent 21000 Casablanca Tel: +212 05 22 30 59 71 Fax: +212 05 22 31 78 88 Email: elg@menara.ma Website: www.elg.ma/

Sale and distribution of branded industrial machinery and security equipment

#### Richbond SA

265, Bd Moulay Ismail Casablanca Tel: +212 5 22 76 38 38 Fax: +212 5 22 75 48 00

Website: www.richbond.ma

Bedroom furniture, banquettes, mattresses and bed linen manufacturer

## ELECTRONIC, ELECTRICAL, IT & TELECOMMUNICATIONS

#### CR

29/30 Lot Attaoufik Imm CBI Sidi Maarouf 20270 Casablanca Tel: +212 05 22 43 71 71 Fax: +212 05 22 43 71 87

Tel: +212 U5 22 43 71 71 Fax: +212 05 22 43 71 87 Email: cbi@cbi.ma Website: www.cbi.ma IT equipment

#### Lydec 48, Boulevard Mohamed Diouri

Casablanca Tel: +212 5 22 31 20 20 Email: contact@lydec.co.ma Website: www.lydec.ma

Utilities operator for water, wastewater and rainwater collection, electricity distribution and public lighting services

#### Magrebnet

6 Rue Ibn Yasmine Avenue la Victoire Agdal Rabat 10000 Tel: +212 05 37 68 22 33 Fax: +212 05 37 68 22 77 Email: info@maghrebnet.com Website: www.maghrebnet.com

IT services and security equipment, consulting, systems integration and management, electrical engineering, CCTV and access control

#### Maroc Telecom

Head Office Avenue Annakhil Hay Riad

Rabat

Tel: +212 537 71 90 00 Fax: +212 537 71 06 00 Email: webmaster@iam.ma Website: www.iam.ma Telecommunications provider

#### **NEXANS MAROC**

Bd Ahl Loghlam Sidi Moumen 20400 Casablanca Tel: +212 05 22 76 63 00 Famail: Sales.export@nexans.com Website: www.nexans.ma

Transmission cables for electricity, accessories; telecom Interconnect components and conductors for railways

#### **TAQA MOROCCO**

Casablanca Business Center Lot Mandarona Sidi Maarouf Casablanca 2070 Tel: +212 522 977 380 Fax: +212 522 972 540 Website: www.taqaglobal.com

International energy and water services, power generation, desalination, oil and gas exploration and production, pipelines and gas storage

# TRANSPORT & SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

#### CTM (Compagnie de Transports au Maroc)

23, rue Léon l'Africain Casablanca

Tel: +212 05 22 54 10 10 Fax: +212 05 22 31 15 54 Website: www.ctm.ma

Transport services for group travel and freight

#### **Janismar International Logistics**

Angle rues de Provins et de Bapaume 20310 Casablanca Tel: +212 05 22 44 62 44

Fax: +212 05 22 31 23 81 Email: management@janismar.com

Website: www.janismar.com

Freight forwarder, logistics, door-to-door service over worldwide shipping routes and road transport

## Royal Air Maroc (RAM)

Casa-Anfa Casablanca

Tel: +212 05 22 91 27 52

Email: supplier@royalairmaroc.com Website: www.royalairmaroc.com

Moroccan national carrier

#### SCAL SA - AVIS Licensee

Les Alizés

Lot 33

La Colline 2 Sidi Maarouf

Casablanca

Tel: +212 05 22 97 40 00 Fax: +212 05 22 97 55 66 Email: malika chawane@avis ma

Website: www.avis.ma

Car rental services

## TRAVEL AND LEISURE

#### Across Morocco

Rue Mauritanie Imm Moutawakil

4 eme Etage No 10 Gueliz

Marrakech

Tel: +212 05 24 43 42 43 Fax: +212 05 24 43 00 60 Email: info@across-morocco.com Website: www.across-morocco.com

Tour organiser, assistance to group and individual visits to Morocco

#### **ADH Voyages**

Res, kenza, Lot, Lahlou, Av

Al madarisse Hay Zaza Route Ain Chekaf

Fes

Tel: +212 5 35 60 04 84 Fax: +212 535 60 27 93 Email: Contact@adh-voyages.com Website: www.adh-voyages.com Travel services, hajj and umrah

# Casa Air Service

Casablanca Tit Mellil Airport

Casablanca Tel: +212 0522 33 27 23

Fax: +212 022 90 45 28 Email: casaairservice@menara.ma

Website: http://casairservice.awardspace.com

Private air transport services

#### Jevoyage

36 A, 75 Boulevard d'Anfa

Angle rue Clos de Provence Immeuble KFC

6ème étage Appart 6D Casablanca

Tel: +212 5 22 42 35 00 Fax: +212 5 22 20 09 15

Website: www.jevoyage.ma Travel and tour services

#### **OLIVE BRANCH TOURS**

35 Rue Eloraibi Jilali 20000 Casablanca Tel: +212 05 22 26 14 16 Fax: +212 05 22 26 09 76 Email: info@olivebranchtours.com Website: www.olivebranchtours.com Holiday packages, tours and specialist trips

#### SERVICE INDUSTRIES

#### Bakouchi & Habachi-HB Law Firm LLP

6 rue Farabi Bd Rachidi

2nd Floor, Residence Toubkal

Gauthier Casablanca

Tel: +212 05 22 47 41 93

Fax: +212 05 22 47 41 55 Fax: +212 05 22 47 10 82 Email: contact@hblaw.ma Website: www.hblaw.ma

Law firm, due diligence, disputes and arbitration

#### **CLIFFORD CHANCE**

169 Boulevard Hassan 1er

Casablanca 20000 Tel: +212 5 22 64 43 00

Fax: +212 5 20 17 20 79

Email: mustapha.mourahib@cliffordchance.com

Website: www.cliffordchance.com

Corporate legal services

# DEFMAR (Société Maghrébine de Defense Maritime)

Espace Paquet, Suite 506 Boulevard Mohamed V

20000 Casablanca Tel: +212 05 22 45 25 25

Fax: +212 05 22 45 05 01 Email: somadef@defmar.com

Website: www.defmar.com

Legal services for the shipping industry

#### **OULAMINE LAW GROUP**

2 Rue Abou Faid Al Masri

Gauthier

Casablanca 20060

Tel: +212 05 22 22 82 85/87 Fax: +212 05 22 22 82 86

Email: reda@oulaminelegal.com Website: www.oulaminelegal.com

Corporate, banking and financial law, tax, private wealth management and competition law

## Redagraph

10 Rue Nisrine 20000 Casablanca

Tel: +212 05 22 29 61 36 Fax: +212 05 22 29 61 35

Email: redagraph@redagraph.co.ma Website: www.redagraph.co.ma

Graphic arts, photograpy and printing

# REGIE 3

Tour Ivoire 1 4th Floor Marina Casablanca

Tel: +212 05 22 95 02 80 Fax: +212 05 22 39 56 70 Email: contact@regie3.ma Website: www.regie3.ma

Marketing, advertising and corporate communications

# **OMAN COUNTRY PROFILE**





# **Fact File**

NAME: Sultanate of Oman
CAPITAL: Muscat
LAND AREA: 309,500km2
POPULATION: 4,739,334 (April 2017)
CURRENCY: Omani Rial (OR)
GDP GROWTH: 1.8% (2016 est)
DIALLING CODE: +968

INDUSTRIES: Crude oil production and refining, natural and liquefied natural gas (LNG); construction, cement, copper, steel and chemicals

EXPORTS: Petroleum, re-export goods, fish, metals and textiles

IMPORT: Machinery and transport equipment, manufactured goods, food, livestock and lubricants

he Sultanate of Oman enjoys certain advantages because of its location. It is less than two hours journey time from major business centres in Asia and fast sailing times to Asia, Africa, Europe and North America. Oman is at the centre of the east-west trade nexus joining markets in Europe, Asia and North America. Oman is situated on the southeastern coast of the Arabian Peninsula bordered by the UAE to its northwest, the Kingdom of Saudi Arabia to its west and Yemen to the southwest.

Oman has been experiencing its fastest rate of population growth in at least fifty years and it has one of the fastest growing populations in the world with a growth rate of more than 9% per year. From 2012 to 2013 alone, Oman added more than 227,000 people. This rapid growth has been partly attributed to improvements in its healthcare system.

The country has made good progress in diversifying its economy and attracts growing private foreign investors, especially in the industrial, IT, tourism and higher education sectors. Oman's industrial development focuses on gas resources, metal manufacturing, petrochemicals, and international transhipment ports.

Oman is party to numerous important trade agreements as a signatory to the WTO, the GCC common market, GAFTA. These multinational agreements are complemented by free trade deals with individual countries such as the US, Singapore, Iceland, Norway and Switzerland.

The country provides a safe environment for investors boasting transparent legislation and business procedures, no restrictions on the repatriation of capital or profits and 100% foreign ownership in special economic zones.

Oman has some of the most strategically placed ports in the world. Although ports, airports and

roads are already globally ranked, the country has been investing to improve its key infrastructure to enhance its attractiveness to investors. Indeed, it has been undergoing a significant business transformation as it develops and launches new ports, free zones, industrial estates, airports, roads and other infrastructure. Combined, these initiatives are significantly improving Oman's international business appeal. Telecommunications infrastructure is well advanced with a high rate of mobile penetration.

#### **GROWTH FORECASTS**

The World Bank forecasts gradual economic growth in Oman to reach 3% by 2019 as a projected recovery in oil prices improves confidence and encourages private sector investment, reported ONA, 18 April 2017. The World Bank Middle East and North Africa Region (MENA) Economic Monitor Report hailed the Sultanate's diversification and control of public finance. The adoption of pro-business reforms, such as the Foreign Ownership Law and the Foreign Direct Investment Law, are expected to increase trade and investment opportunities in the country.

Moreover, the adoption of a 5% value added tax (VAT) expected in 2018, higher corporate income tax and increase in excise duties and fee for government services are expected to narrow the fiscal deficit to

7.4% in 2019, according to the bank which further noted that inflation was expected to ease to 1.1% by 2019.

Successful recovery of economic growth seen as necessary to the securing of employment opportunities depends on timely implementation of diversification programmes. Major infrastructure spending programme forms part of Oman's 9th Five-Year Development Plan.

"The industrialisation plan is set to boost demand for power which would require prioritisation of natural gas projects. The government will look towards increasing public-private partnerships," the World Bank report observed. "While oil and gas revenues fell by 29% in 2016, non-hydrocarbon revenues are estimated to increase by 20% due to higher customs and investment income," the report added.

# **KEY SECTORS**

The country's investment and export development agency, Ithraa produced a series of briefings covering opportunities in the key sectors of manufacturing, tourism, logistics, agriculture and fisheries, highlighting some of the ambitious projects and innovative business initiatives that are driving growth in each of these five key sectors.





#### **OMAN'S VISION**

- Oman set out its key economic and social goals in its Vision 2020 plan:
- Economic and financial stability;
- Reshaping government's role in the economy and broadening private sector participation;
- Diversifying the economic base and sources of national income;
- Globalisation of the economy;
- Upgrading labour skills and developing human resources.

#### **RENEWABLE ENERGY**

Development of renewable energy in Oman shows the enormous potential for the country to remain a leading energy exporter beyond oil and gas. Calculations have shown that Oman possesses sufficient solar energy to power not only its own needs but all of the UK as well. While solar would be the most obvious target for a national renewable energy solution, research carried out at Sultan Qaboos University has shown that there is a role for all other forms of renewable energies in Oman including wind, marine and biomass.

#### **LOGISTICS**

Oman is looking to boost investment in its transport and logistics sector, one of five pillars targeted under the country's Ninth Five-Year Development Plan (2016-20). Plans to develop the sector are to be carried out through the Sultanate of Oman Logistics Strategy (SOLS) 2040, which aims to double employment in the sector to 80,000, as well as double its GDP contribution to OR3bn (\$7.8bn) by 2020, OBG, 24 November 2016. It has established a new holding company — Oman Global Logistics Group (OGLG) — to consolidate state holdings in seaports, free zones, and maritime and land transport companies. The company will also be responsible for implementing SOLS, supervised by the Ministry of Transport and Communications.

#### **COMMERCIAL PORTS**

The creation of OGLG comes as Oman continues to inject money into its three major commercial ports at Duqm, Salalah and Sohar in a bid to attract investors and shipping lines. A 2040 master plan for Sohar Port and Free Zone — located about two hours from Muscat — is currently being finalised, according to media reports in October. The 2000-ha port area, which has already received \$26bn in investment over a decade of operations, has a capacity of 1.5m twenty-foot equivalent units (TEUs). This is expected to increase

to 5m TEUs by 2020 following the completion of a new container terminal. With 95% of the free zone already developed or leased to investors, there are also plans to expand the industrial area by up to 50% in the near future.

Oman's two other major commercial ports are also expected to undergo expansions. The southern Port of Salalah will see the investment to develop three new container berths and a dedicated cruise terminal, among other projects. Meanwhile, the Port of Duqm is to receive substantial investment following the recent awarding of a contract to build the terminal infrastructure for its 2.2km commercial quay, which was completed in 2012.

## **TOURISM SECTOR**

Oman has launched a number of new developments in its tourism sector as part of a drive to diversify its economy. Tourism is one of the five key sectors identified in Vision 2020 national development strategy to encourage economic growth and expand the role of the private sector. Under the plan, Oman aims to increase tourism's contribution to GDP to 5% by 2020, up from 2.5% of GDP in 2015.

The country sees potential in the development of cultural tourism and is investing in a number of projects that take advantage of the country's rich heritage. In 2015, it pledged investments of \$2.5bn



for the Omagine Project – a mixed-use development set on 245 acres of prime beachfront facing the Gulf of Oman, which is an integration of cultural, heritage, educational, entertainment and residential elements.

Omran, an agency established by Oman in 2005, drives the investment, growth and development of the rapidly growing tourism sector. The agency is master developer of major tourism, heritage and urban developments, delivering some of the nation's most iconic projects. Omran takes a pivotal role in developing tourism infrastructure, investing in tourism enterprises, and managing hospitality assets.

A part of Oman's plan for tourism is its bid to tap into the growing demand for "hyperlocal tourism". This new type of tourism has been described as deep travel which sees tourists seeking more authenticity, real experiences rather than fake culture packages. Whether it is mountain climbing, crossing deserts, sailing, relaxing on a beach or simply shopping, tourists demand a more authentic experience. The number of travellers looking for exotic locations where they expect to find unique real-life experiences is now a global market worth around \$140bn. Oman's tourism industry is expected to expand significantly over the next decade, offering new opportunities for local SMEs, especially niche firms that can best take advantage of this new hyperlocal trend.

# **AGRICULTURE**

Oman is carrying out ambitious plans to expand its agriculture and fisheries sector to increase its contribution to the economy and reduce dependence on imported foodstuffs. Agriculture is a key employer and important as a source of export earnings. Oman's Vision 2020 sets the target of raising agriculture's contribution to GDP to 3.1% by 2020. It also seeks to boost the fishing sector to around 2% of GDP by 2020.

# **ONLINE BUSINESS SERVICES**

Oman's Invest Easy portal is a one-stop shop for investment and business procedures. According to figures from Oman's Ministry of Commerce and Industry, more than 193,000 commercial transactions were carried out through the online service in 2016 — representing a 448.6% increase on 2015. New company registrations, amendments to commercial names and import licence applications were among the procedures completed online.

## **CORPORATE GOVERNANCE**

A corporate governance code, in line with international practice, has been developed for public sector companies following an agreement between the Ministry of Finance and Oman Centre for Governance and Stability (OCGS). The code will apply to the more than 60 government-owned companies in the country, reported Oman Observer, 9 January 2017.

#### **UK-OMAN BUSINESS**

The \$16bn Khazan Project signed between BP and Oman aims to boost the country's gas reserves and represents a partnership that will benefit both sides.

Oman Air stated that it was launching further direct flights from Muscat to Manchester starting from 1 May 2017. This route is expected to play a vital role in increasing the volume of trade exchange between the two countries, and facilitate the movement of business people and tourists.

The UK is to increase export finance by £1bn to support trade between British companies and Oman, an increase that takes it from £2bn to £3bn. The announcement followed a trade visit to the Sultanate by UK Secretary of State for International Trade Liam Fox MP, reported OmanGBnews, 13 April 2017. During his visit Dr Fox urged UK businesses to visit Oman and explore the investment opportunities in the market, particularly in the economic zone of Dugm.



# **Useful Contacts**

British Embassy PO Box 185

116

Mina Al Fahal

**O**man

Email: muscat.enquiries@fco.gov.uk Email Commercial: DIT.Muscat@fco.gov.uk

Tel: +968 2460 9000

Tel commercial: +968 2460 9002

Embassy of the Sultanate of Oman 167 Queens Gate

London

SW7 5HE

Tel: 020 7225 0001 Fax: 020 7589 2505

Email: london2@mofa.gov.om

Oman Chamber of Commerce and Industry

https://chamberoman.om

British Business Forum in the Sultanate of Oman (BBF Oman)

http://www.bbfoman.org

#### AGRICULTURE, FISHERIES, FOOD & DRINK

#### Atyab Foodtech LLC

PO Box 566

Ruwi

PC 112

Tel: +968 2 471 7210 Fax: +968 2 471 2149

Email: info@atyabfoodtech.com

Website: http://atyabfoodtech.com

Services to the food industry, testing of produce and ensuring standards

#### **Atyab Investments**

PO Box 566

Ruwi

Post Code 112

Tel: +968 2 471 7200

Fax: +968 2 471 4711

Email: info@atyabinvestments.com

Website: www.atyabinvestments.com

Investment in the food sector

#### Oman Agriculture Development Company (SAOG)

PO Box 2398

Al Ghubra

Post Code 130

Tel: +968 2 459 1677

Fax: +968 2 459 2099

Email: oadc@omzest.com Website: www.omzest.com

Supplier of fresh dairy farm products

#### **Oman Fisheries Co SAOG**

PO Box 2900

Ruwi

Post Code 112

Tel: +968 2 450 9500

Fax: +968 2 459 7804

Email: samak@omanfisheries.com

Website: www.omanfisheries.com

Processing and exporting of seafood

#### **Protein Products International LLC**

PO Rox 1668

Muttrah

Post Code 114

Tel: +968 2 481 5512

Fax: +968 2 481 4497

Email: ppi@omzest.com

Website: www.omzest.com

Industrial fishing

## BANKING, FINANCE AND LEGAL

# AL HAIL INVESTMENTS

PO Box 1087

PC 112

Ruwi

Tel: +968 2466 0100

Fax: +968 2466 0145

Email: developments@alhailinvestments.com

Website: www.sabcogroup.com

Developing property investments featuring strong lifestyle elements; part of the Sabco Group

#### Al Jazeira Services Co SAOG

PO Box 2865

Post Code 112

Ruwi

Tel: +968 24 706499 Fax: +968 24 703653 Email: general@aljazeiraservices.com Website: www.aljazeiraservices.com

Financial services

#### Al Seeb Development & Investment LLC

PO Box 73

Muscat 100

Tel: +968 2 478 7275

Fax: +968 2 478 7701

Email: info@alkhonjigroup.com

Website: http://alkhonjigroup.com

Stock and share investments in partnership with international companies

#### **Bank Muscat**

Building No 120/4

Block 311

Airport Heights

Seeh

PO Box 134

Post Code 112 Ruwi

Tel: +968 2 479 5555

Fax: +968 2 470 3018

Website: www.bankmuscat.com

Banking and financial services provider

#### **Dhofar Insurance Company SAOG**

PO Box 1002

Post Code 112

Ruwi

Tel: +968 2 470 5305

Fax: +968 2 478 2801

Email: dhofar@dhofarinsurance.com Website: www.dhofarinsurance.com

Insurance packages

#### Rugaiya Development & Investment

PO Box 73

Muscat 100

Tel: +968 2 478 7275 Fax: +968 2 478 7701

Email: finance@alkhonjigroup.com

Website: http://alkhonjigroup.com

Invests in properties and sole proprietorship with international partners

# CHEMICALS, MINING, METALS

#### **National Detergent Co SAOG**

PO Box 3104 Postal Code 112

Ruwi

Tel: +968 2 449 3824

Fax: +968 2 449 2145

Fmail: ndcoman@omantel net om

Website: www.ndcoman.com

Detergent powders and liquids, toilet soaps, shampoos and other industrial cleaners

## Oman Chromite Company (SAOG)

PO Box 346 Post Code 321

Al-Tareef

Tel: +968 2 684 5115 Fax: +968 2 684 5155

Fmail: info@omanchromite.com

Website: www.omanchromite.com Mining for chrome ore

# TITANIUM CAPITAL PTE LTD

# **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building

14 Leadenhall St.

London EC3

Phone: +44 (0) 207 084 6980

Mobile: +44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### **Oman Methanol Company LLC**

PO Box 474

Post Code 322

Falaj Al Qabail

Tel: +968 2 686 5800

Fax: +968 2 685 0540

Email: methanol@omanmethanol.com

Website: www.omanmethanol.com

Methanol production

#### **Sohar International Urea & Chemical Industries** SAOC (SILICI)

PO Box 3352

Post Code 112

Ruwi

Muscat Tel: +968 2 456 2631

Fax: +968 2 456 2731

Email: intlurea@omantel.net.om

Website: www.suhailbahwangroup.com Chemical fertiliser production; part of Suhail Bahwan Group

# Voltamp Energy SAOG

PO Box 75

Post Code 124 Rusayl Industrial Estate

Tel: +968 2 444 1200

Fax: +968 2 444 6371

Email: sales@voltampoman.com

Website: www.voltampoman.com

Power and distribution transformers, low voltage switchgears and packaged sub-station

# CONSTRUCTION AND REAL ESTATE

#### **Abu Hatim Group**

PO Box 256

Post Code 130

Tel: +968 2 459 7711

Fax: +968 2 459 7722

Email: abuhatim@abuhatim.com Website: www.abuhatim.com

Civil engineering, construction and project management

#### Al Khonji Properties International

PO Box 73

Muscat 100

Tel: +968 24787275/ +968 24796881

Fax: +968 24787701

Email: property@alkhonjigroup.com

Website: http://alkhonjigroup.com

Specialised rental and operating residential & non-residential properties and real estate investments outside Oman; part of

#### **ALSAFA Environmental & Technical Services LLC** (ALSAFA ETS)

Villa 489

18th November St PO Box 3013 CPO Post Code 111 Azaiba

Muscat

Tel: +968 2 449 3810 Fax: +968 2 449 4750 Email: info@alsafaenv.com Website: www.alsafaenv.com Environmental consultants

#### Al-Rawas Marble and Granite Co LLC (RMG)

Building No.83

AlKhuwair Service Street

AlKhuwair PO Box 1464

PC 112

Tel: + 968 24489171 Fax: +968 24481487

Email: info@alrawasholding.com Website:http://alrawasholding.com

Production and supply of marble for architecture and interior design

#### **Galfar Engineering and Contracting SAOG**

Building 760

Ghala Industrial Area

PO Box 533

Muscat

Tel: +968 2 452 5000 Fax +968 2 459 1676 Email: galfar@omantel.net.om

Website: www.galfar.com

Engineering, contracting and construction services

#### International Marble Co LLC

PO Box 333

Postal Code 103 Tel: +968 24 400 500

Fax: +968 24 400 555 Email: imcoman@omantel.net.om

Website: www.intmarbleco.com

Production and supply of top quality marble products

#### Mumtalakat AlKhonji LLC

PO Box 73

Muscat 100

Tel: +968 24787275/ +968 24796881

Fax: +968 24787701

Email: mumtalakath@alkhonjigroup.com Website: http://mumtalakat-alkhonji.com

Provides property solutions whether a client wants to buy or rent; property investment

#### **Muttrah Development Limited**

PO Box 73

Muscat 100

Tel: +968 24787275/ +968 24796881

Fax: +968 24787701

Email: property@alkhonjigroup.com

#### Website: http://alkhonjigroup.com/muttrah-development-limited

Rents and operates self-owned properties in the UK

#### Oman Cement Company SAOG (OCC)

PO Box 560

Ruwi

Post Code 112

Tel: +968 2 443 7070 Fax: +968 2 443 7777

Email: admin@omancement.com

Website: www.omancement.com

Sulphate resistant cement and ordinary Portland cement

## Oman Ceramics Co (SAOG)

PO Box 46

PC 327

Road 9

Sohar Industrial Estate

Tel: + 968 26751317

Fax: + 968 26751280

Email: sales@occoman.com

Website: www.omanceramics.com

Bathroom, sanitary ware, showers and accessories

#### Oman Shapoorji Company LLC (OSCO)

PO Box 1347

Post Code 112

Ruwi

Tel: +968 2 459 0297

Fax: + 968 2 459 1421

Email: mail@osco.com.om

Website: http://omanshapoorii.com

Integrated facilities management, engineering and construction

#### **Raysut Cement Company**

Salalah - Al Nahdha St

Al Sahwa Building 1st Floor

PO Box 1020

PC 211

Tel: +968 2 338 1600

Fax: + 986 2 329 3058

Email: info@raysutcement.com.om Website: http://raysutcement.com.om Biggest producer of cement in Oman

# **Shaksy Engineering Services**

PO Box 1618

Post Code 112

Rusayl Industrial Area

Muscat

Tel: +968 2 444 9166

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Email: info@shaksygroup.com

Website: www.shaksygroup.com

Civil engineering

#### **Zubair Corporation**

PO Box 1127

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Website: www.zubaircorp.com

Handling of major projects in the fields of Energy and Logistics, Engineering, Construction and Contracting, Information and Communication Technology, Real Estate and Hospitality, Financial

Services and Manufacturing

# ELECTRONICS. ELECTRICAL. IT AND **TELECOMMUNICATIONS**

#### **Gulf Infotech LLC**

Coral Building 2-A3

Dohat Al Adab St PO Box 1211

Muscat 133

Tel: + 968 2 200 6677

Email: expert@gulfinfotech.com

Website: www.gulfinfotech.com

Cloud solution provider

## International Information Technology Co LLC (IITC)

PO Box 889 Post Code 100

Muscat

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Email: info@iitcoman.com

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Technology solution provider

#### **Muscat Overseas Group**

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Hormuz Building Near Ruwi Roundabout

Muscat

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Fax: +968 24 793 071

Email: corporate\_mog@muscatoverseas.com

Website: www.muscatoverseas.com

A multi-franchise company catering to construction, industrial, power and marine businesses

# Oman Fibre Optic Co SAOG

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Rusavl

Muscat Tel: +968 2444 1000

Fax: +968 2444 1099

Email: info@omanfiber.com

Website: www.omanfiber.com Fiber and cable solutions for long haul backbone communication links, LAN networks, video transmission, cable TV, traffic signalling and telecommunications solutions for RF planning, network design, network implementation and solar energy solution design

# Oman Telecommunications Company (SAOG)

PO Box 789

Postal Code 112

Ruwi

Tel: +968 2 424 2424 Fax: +968 2 448 6823

Website: www.omantel.om

# Integrated telecommunications services provider Riyam Computer Services LLC (RCS)

Way No 2108, Building 387

Al Inshirah Street

Madinat Al Sultan Qaboos Muscat

Tel: +968 2 469 1230

Fax: +968 2 469 5230

Email: info\_rcs@omzest.com Website: www.riyamcomputers.com

IT applications for business

#### Software Systems LLC (SSL)

1st Floor

OHI Building Number 3275

Al Khuwair PO Box 1912 Jibroo PC 114 Muscat

Tel: +968 2 447 7501 Fax: +968 2 448 3015

Email: info@ssloman.com Website: www.ssloman.com

Software solutions: content management, e-Services, ERP and analytics technologies

#### HEALTH, PHARMACEUTICALS AND MEDICAL

#### **Oman Hygienic Products LLC**

PO Box 54 Muscat Post Code 100

Tel: +968 2 481 5485 Fax: +968 2 481 5490

Email: marketing@albahja.com Website: www.albahja.com

Part of Al Bahja Group of companies including pharmaceuticals and cleaning products for industrial purposes

#### Oman Pharmaceutical Products Co LLC

PO Box 1885 Post Code 111 Seeh

Tel: +968 2 235 0000 Fax: +968 2 450 2297 Email: info@omanpharma.com

Website: www.omanpharma.com

Production and marketing of generic pharmaceuticals and prescription drugs

#### LEISURE, TOURISM AND HOSPITALITY

#### The Chedi Muscat

North Ghubra 32 Way No 3215 Street No 46 Muscat

Tel: +968 2 452 4400 Fax: +968 2 449 3485

Email: chedimuscat@ghmhotels.com Website: www.chedimuscat.com

Luxury hotel services

#### Golden Tulip Nizwa Hotel

Nizwa City Tel: +968 25431616 Fax: +968 25431619

Email: rsvn@goldentulipnizwa.com Website: www.goldentulipnizwa.com Four star deluxe hotel services

## Park Inn by Radisson Muscat

PO Box 1635 Al Khuwair Sultan Qaboos St PC 133 Muscat

Tel: +968 2 450 7888 Website: www.parkinn.com

#### Al Mouj Muscat

The Walk Mall Street No 6 Muscat 138 Tel: +968 2 453 4444 Fax: +968 2 453 4401

Email: customerservice@almouj.com

Website: www.almouj.com

Luxury lifestyle and leisure destination

#### OIL & GAS

PO Box 57

#### Al Maha Petroleum Products Marketing Co SAOG

Post Code 116 Tel: + 968 2 461 0200 Fax: + 968 2 461 0201

Email: almaha@almaha.com.om Website: www.www.almaha.com.om

Petroleum products

#### MB Holding Company LLC

PO Box 695 Muttrah Postal Code 114 Tel: +968 2 458 0580 Fax: +968 2 458 0599

Email: mboman@mbholdingco.com Website: www.mbholdingco.com

Multinational corporation with operations and subsidiaries across the globe; drilling and oilfield, exploration, mining and minerals

#### Midwest Oilfield Services LLC

PO Box 786 Mina Al Fahal 116 Muscat

Tel: +968 2 439 0800 Fax: +968 2 439 0870 Email: info@midwestoman.com

Website: www.midwestoman.com

Drilling, mud motors, turbines, MWD, mud-logging services, design and supply of drill bits, coring services, casing and cementing accessories and rig automation

# **Muscat Gases Company SAOG**

PO Box 11 Rusayl Post Code 124 Muscat

Tel: +968 2 444 6030 Fax: +968 2 444 6032 Email: info@mctgases.com Website: www.mctgases.com LPG, medical and industrial gases

#### **National Gas Company SAOG**

ONEIC Building 2nd floor, Next to Ibis Hotel Building 2785

Plot 689 Al Khuwair Muscat

Tel: +968 2 208 4900 Fax: +968 2 208 4901 Email: info@nationalgasco.net Website: www.nationalgasco.net

Energy company

#### Oman Oil Company SAOC

PC 118

Muscat

Tel: + 968 2 457 3100

Fax: + 968 2 457 3101

Email: info@oman-oil.com

Website: www.oman-oil.com

Investing in the energy sector

PO Box 261

#### **Oman LNG LLC**

Ghala PO Box 560 PC 116

Tel: +968 2 460 9999 Fax: +968 2 460 9900 Email:C&P@omanIng.co.om Website: www.omanIng.com

LNG and its by-product, Natural Gas Liquids (NGLs)

#### PetroTel Energy

Office 52

Bait Al Reem Building (5th floor)

Building 81, Way 2409 Al Thaqafa Road Al Khuwair

Muscat Tel: +968 2 460 7751

Fax: +968 2 460 7734 Email: ocontact@petrotel.com Website: www.petrotelenergy.com

Enhanced oil recovery, reservoir characterisation and simulation, coal bed methane, production, facilities and exploration technologies

#### Sembcorp Salalah Power & Water Company SAOG

PO Box 1466 Salalah PC 211

Tel: +968 23 238 510 Fax: +968 23 238 512

Website: www.sembcorpsalalah.com.om

Owns and operates electricity generation and seawater desalination plant

# Seven Seas Petroleum LLC

PO Box 2648 Ruwi Post Code 112 Ghala Industrial Area Muscat Tel: +968 2 421 2222 Fax: +968 2 462 9903

Email: sevenspt@omantel.net.com Website: http://sspetroleum.com Oil and gas industry services

# **Sohar Power Company SAOG**

PO Box 147
Jawharat A'Shatti
Post Code 134
Tel: + 968 24 400 600
Fax: + 968 24 698 496
Email: info@soharpower.com
Website: www.soharpower.com

Power generation and water desalination plant

#### Star Petroleum Services (SPS)

PO Box 94
Postal Code 123
Muscat
Tel: +968 2 459 6321
Email: info@sps-om.com

Website: www.sps-om.com
Services for the oil and gas sector

#### **United Power Company (SAOG)**

PO Box 147 Jawharat A'Shatti Post Code 134 Tel: +968 2 469 8498 Fax: +968 2 469 8496 Email: info@upcmanah.com

Website: www.upcmanah.com

Power stations, power generation and transmission

#### MANUFACTURERS. SUPPLIERS AND RETAIL

#### Al Ahlia Converting Industries Co SAOC

Azaiba Post Code 130 Tel: + 968 2 478 9450 Fax: + 968 2 478 9453 Email: info@alahliac.com Website: www.alahliac.com

PO Box 262

Aluminium foil and food packaging

#### Al Anwar Ceramic Tiles Co SAOG

Suite 301. Beach One Building 2601, Shatti Al Qurum

PO Box 143 PC 118 Muscat

Tel: +968 24 649089 / 24 649093 / 24 649095

Fax: +968 24 649097 Email: ceramics@omantel.net.om

Website: www.alshams.org

Manufacturer of ceramic floor and wall tiles

# Al Jazeera Steel Products Co SAOG

PO Box 40 Post Code 327 Sohar Industrial Estate Tel: +968 2 675 1763

Fax: +968 2 675 1766 Email: marketing@jazeerasteel.com Website: www.jazeerasteel.com

Steel pipes and structural steel products manufacturers

#### Flexible Industrial Packages Company SAOC (FIPCO)

Rusayl Industrial Estate

PO Box 60 Post Code 124 Muscat

Tel: +968 2 444 6121 Fax: +968 2 444 6890 Email: info@fipco.net Website: www.fipco.net

Laminates with aluminium foil and coated film for use in packaging

#### **MAJAN GLASS COMPANY (SAOG)**

PO Box 17 Postal Code 327 Sohar Industrial Estate Tel: +968 2 675 1654 Fax: +968 2 675 1658 Email: info@majanglass.com Website: www.majanglass.com

Manufacturer of glass containers for soft drink, food and beverages industry

#### Mohsin Haider Darwish

PO Box 880 Ruwi Muscat 112

Tel: + 968 2473 2601

Fax: +968 2479 3553

Email: mhd@mhd.co.om: mdoff@mhd.co.om

Website: www.mhd.com.om

Contact: Mr Mohsin Haider Darwish, Chairman

Wholesalers, importers, commission agents and manufacturers

#### National Cans & Packing Industry LLC

PO Box 102 Post Code 124 Rusayl Industrial Estate Tel: +968 2 444 9070 Fax: +968 2 444 6431 Email: info@ncpioman.com Website: www.ncpioman.com Manufacturer of commercial cans

#### **National Plastic Factory**

PO Box 371 Muttrah Post Code 114 Al Wadi Al Kabir Tel: +968 2 481 1689 Fax: +968 2 481 0078

Email: info@nationalplasticoman.com Website: www.nationalplasticoman.com Industrial and plastic packaging solutions

#### Oman Textile Mills Co LLC

Road No 14

Rusavl Industrial Estate

PO Box 39 Post Code 124 Tel: +968 2 444 6129 Fax: +968 2 444 6149 Email: otm@omzest.com

Website: www.omantextilemillsllc.en.ec21.com

Specialists in the manufacture of a wide variety of textile fabrics

#### Polythene & Plastic Products Co LLC

PO Box 2560 Post Code 112 Tel: +968 2 481 7313

Fax: +968 2 481 3190

Website: www.polytheneplastics.com

Manufacturing plastic related products catering for a diverse market, household, packaging, and the Industrial sector

#### Reem Batteries & Power Appliances Co (SAOC)

PO Box 3 Postal Code 124 Rusayl Industrial Area Tel: + 968 2 444 5200 Fax: + 968 2 444 6190 Email:reembat@omzest.com Website: www.reembatteries.com Dry charged battery manufacturer

# **SABCO GROUP**

PO 3779 Postal Code 112

Tel: +968 2 466 0100 / 0135 Email: info@sabcogroup.com Website: www.sabcogroup.com

An integrated investment, commercial, industrial and services organisation

#### W J Towell & Co LLC

Towell Group Building Exhibition Road (Al Azaiba) PO Box 1040

PC 112 Muscat

Tel: + 968 2 452 6000 Fax: + 968 2 452 6051 Email: info@wjtowell.com Website: www.wjtowell.com

Group with activities in consumer goods, building materials, property and construction

# RENEWABLE ENERGY & ENERGY GENERATION

#### Al-Kamil Power Co (SAOG)

Dohat AL Adab Street Way 3305 Safeway Building 34 Opposite Assarain Complex Al-Khuwair

PO Box 1360 Ruwi PC112 Tel: +968 2 460 7466 Fax: +968 2 460 7441

Email: akpc@alkamilpower.com Website: http://alkamilpower.com

Independent power generation company established to build, own and operate a 285 MW electricity generating station in the Sharqiya region

#### Oman Solar Systems Co LLC

PO Box 1922 Ruwi, PC-112 Tel: +968 2 459 2807 Fax: +968 2 459 1122 Email: marketing@omansolar.com Website: www.omansolar.com

Solar power systems for industry, street lighting and domestic applications

# Petroleum Development Oman (PDO)

PO Box 81 Muscat Postal Code 100 Tel: + 968 2 467 8111 Fax + 968 2 467 4374 Website: www.pdo.co.om Oil exploration and production

# **Sharqiyah Desalination Company**

PO Box 685 Jibroo 114 Tel: +968 2 469 3890 Fax: +968 2 469 3845

Website: http://sharqiyahdesalination.com Desalination of sea water using innovative technologies

#### **Sohar Power Company SAOG**

PO Box 147 Jawharat A'Shatti Postal Code 134 Tel: +968 2 440 0600 Fax: +968 2 469 8496 Email: info@soharpower.com Website: https://soharpower.com

Owns and operates the largest power generation and water desalination plant in Oman

#### **SERVICES**

# Oman Chamber of Commerce & Industry

PO Box 1400 Ruwi 112 Tel: +968 2 476 3700

Fax: +968 2 470 8497 Email: occi@chamberoman.com Website: www.chamberoman.com

Contact

H E Mr Khalil bin Abdulah Al Khonji, Chairman

Trade association; business services

#### **Oman Energy Services LLC**

PO Box 700 Post Code 115 Madinat Qaboos Tel: + 968 2 448 8802 Fax: + 968 2 448 8553

Website: http://omanenergyservices.com

Oil and gas services

#### Oman Marketing & Services Company (OMASCO)

Muscat 112 Tel: +968 2 466 5700

PO Box 2734

Fax: +968 2 456 0372 Email: headoffice@omasco.com.om

Website: www.omasco.com

Represents big brands, Honda cars and vehicles, electronics, watches, projects & engineering, industrial products, financial and other services

#### **OMZEST Group**

PO Box 879

#### Omar Zawawi Establishment LLC

Muscat
Post Code 100
Tel: +968 2 471 9500
Fax: +968 2 471 1882
Email: omzest@omzest.com
Website: www.omzest.com

A group of over 75 wholly owned and associate companies  $\,$ 

#### **Renaissance Services SAOG**

PO Box 1676 Post Code 114 Muttrah

Tel: +968 2 479 6636 Fax: +968 2 479 6639

Website: www.renaissanceoman.com

Facilities management services, manpower, waste management and office services

#### Saud Bahwan Group

PO Box 3168

Ruwi

Postal Code 112 Tel: +968 2 4578 000 Fax: +968 2 4561 631

Group of companies covering electronics, computers, travel, lifestyle, healthcare, agriculture, construction, engineering, IT, manufacturing, oil and gas services and telecommunications

# TRANSPORT, SHIPPING LOGISTICS AND SUPPLY CHAIN MANAGEMENT

#### Khimji Ramdas Shipping LLC

PO Box 19 Post Code 100 Greater Muttrah Muscat

Tel: +968 2 470 7236 Fax: +968 2 479 6545 Email: krshipping@kr.om Website: www.krshipping.com Shipping cargo by air, sea and road

#### Mohsin Haider Darwish (MHD) LLC

PO Box 880 Ruwi Muscat 112 Tel: + 968 2473 2601 Fax: +968 2479 3553 Email: mhd@mhd.co.om Website: www.mhdoman.com

Contact

Mohsin Haider Darwish, Chairman

Wholesalers, importers of automobiles, computers, electrical goods and electronics, engineering products, tyres and batteries

#### **Oman Shipping Company SAOC**

PO Box 104
Post Code 118
Al Harthy Complex
Madinat Sultan Qaboos
Tel: +968 2 440 0900
Fax: +968 2 440 0922
Email: info@omanship.co.om
Website: www.omanship.co.om

Shipping services; official shipping arm of the Government of the Sultanate of Oman





# **Fact File**

NAME: State of Palestine (West Bank and Gaza)
CAPITAL

Ramallah and Gaza (administration)

East Jerusalem is Capital of a future independent Palestine

OFFICIAL LANGUAGE: Arabic is the main language but English is widely understood

POPULATION: 4,952,168 (2017)

GDP GROWTH: 4.1% (PCBS 2016 est)

DIALLING CODE: +970

AGRICULTURAL PRODUCE: Dates, Olives, Herbs, vegetables (all sorts), flowers; Medical Plants, citrus and strawberry

MAIN INDUSTRIES: ICT, Agriculture, Tourism, Stone & Marble, Pharmaceutical and Textiles.

EXPORTS: Stone & Marble, Agriculture produce (dates, olives, olive oil, fruit, vegetables, strawberries and herbs).

IMPORTS: Food, Consumer Goods (selected), Construction Materials, Petroleum, Vehicles & Parts

he Palestinian economy has continued to face considerable headwinds, despite some favourable developments, according to the IMF. Economic activity received a boost in the first quarter of 2016, with growth in Gaza picking up to 21% as donor-funded reconstruction gained momentum. For the same period, growth in the West Bank reached 4.2%, reflecting resilient private consumption.

The economy remains largely dependent on foreign aid, and almost a quarter of the workforce is employed by the authorities, according to a 2014 World Bank report. Restrictions imposed on the country have prevented economic growth especially because of the lack of control over monetary and fiscal policies, which are two main components of any healthy economy. Restrictions have also made it difficult for Palestinian entrepreneurs to travel abroad or to invite potential partners to visit them, which hampers their ability to "build trust" with potential donors or colleagues.

The IMF concluded that "progress on the peace process and domestic reconciliation is vital to economic development".

# **ECONOMIC DATA**

Real GDP in Palestine in Q3/2017 was 3.1% more than in Q2/2017, driven by a 0.2% growth in Gaza Strip and countered by a 4.1% growth in West Bank, the UN has reported in an overview of the Palestinian economy for the third quarter of 2017. Compared to Q3 2016, real GDP grew by 5% driven by 6.9% growth rate in the West Bank and a 0.6% contraction in Gaza Strip. In Q3/2017 Gaza constituted about 24.1% of the overall Palestinian economy, with increased by 0.1% from previous quarter, and Gaza's GDP per capita was 57.9% of the West Bank's in the last quarter.

In West Bank, between Q3/2016 and Q3/2017 there was significant expansion in real value added in the transportation and storage sector at 8.7% and the financial and insurance activities. There was significant contraction in real value added in agriculture, forestry

and fishing (3.4%) and information and communication (12.7%) sectors. During the same period in Gaza Strip, there was significant contraction in real value added in mining, manufacturing, electricity and water (17.2%) and construction (2%) sectors. The agriculture, forestry and fishing sector grew by 6%, wholesale and retail trade activities by 16.5% and services by 3.9%.

Public administration continued to be the largest employer of people in Gaza, also accounting for the largest proportion of GDP in Q3/2017, accounting for 28.1% of the total, followed by services 24.7% and wholesale and retail trade 20.3%.



# TEXTILES AND GARMENTS SECTOR

The textile & clothing industry is the second largest industrial employer in Palestine. The industry is composed of hundreds of small enterprises operating out of individual homes. Seventy percent of registered

companies are considered sole proprietorships, with the remaining 30% registered as partnerships.

The highest concentration of garment & textile factories in the West Bank is in Nablus where there are 362 factories. 760 factories are in Gaza, with the balance of 578 factories distributed throughout the West Bank's towns and cities.

The dominant segment of the industry (50%) is made up of micro-establishments constituting between one and four employees. Only 1% of the sector employs over 50 workers. The remaining 49% of garment and textile factories in the West Bank and Gaza employ between 5 and 49 employees.

# CONSTRUCTION AND REAL ESTATE SECTOR

The construction sector is one of the important economic sectors in Palestine, due to its economic role of income generating, employment, providing housing and economic activities. There are 140 thousand houses that need to be reconstructed in the Gaza Strip. The government is working on the implementation of infrastructure projects through privatization and partnership with the private sector which leads to rising demand for building materials and cement.

Although there is growth in the construction sector, there is still a gap between supply and demand for products. The sector produces high quality cement; annual demand of approximately 2.5 million tonnes; the availability of colourful stones and raw materials, availability of labour at competitive





prices, and competition within the real estate investment with the possibility of a big income and short recovery period.

#### **TOURISM SECTOR**

Tourism is continuously growing, attracts foreign and domestic investments and can appeal to investors with its cultural and religious diversity, as well as its environmental and natural wealth. Palestine's natural geography is composed of coastal and mountainous landscapes. The oldest city on earth, Jericho, lies within Palestine, as well as the Dead Sea, with its wealth of minerals and the potential for investors, which is still under developed in terms of health spas and recreational facilities. Palestine, home to the three major religions, is rich in Islamic and Christian holy monuments that attract a huge number of tourists each year.

# Palestinian Tourism Sector indicators:

- The estimated contribution of the tourism sector to Palestine's GDP is 6%.
- The estimated contribution of the sector is about \$348,917 million.
- Tourism sector establishments are 6,258, and sector employs 33,319
- Annual sector production in Palestine \$586,570 million.
- According to PCBS statistics, 432 thousand tourists visited Palestine in 2015.

#### **ICT SECTOR**

ICT is the fastest growing sector in Palestine. The existence of an educated labour force and its geographic

proximity to high technology centres are two factors that have greatly contributed to the sector's fast growth. Palestinian universities are capitalizing on the worldwide shortage of IT specialists by providing a strong emphasis on IT training. Sun Microsystems, for example, has donated laboratories to three Palestinian universities to train IT students.

Various universities in Palestine have established Information Technology units. The objective is to provide a specialized curriculum emphasizing areas that will be critical to the emerging Palestinian State. These units seek to graduate students already well versed in the special demands of ministries, municipalities, telecommunications companies, as well as banking and finance.

#### **AGRICULTURE SECTOR**



#### Livestock, Forestry and Fishing

The agricultural land covers approximately 1.834 million acres that is cultivated with all kinds of vegetables and field crops, in addition to groves of fruit trees. The amount of livestock varies from one year to another and from one season to another. The unique location with its many human civilizations led to its rich biodiversity, where most types of natural vegetation and wildlife are found.

According to the classification of the Ministry of Agriculture, Palestine is comprised of five agro-ecological zones.

- The coastal plain zone (Gaza Strip): This zone extends from the North to South on the South-eastern shores of the Mediterranean Sea and is dubbed the "Fish Basket" of Palestine
- The semi-coastal zone (North-Western corner of the West Bank), which includes the governorates of Jenin, Tulkarm and Qalqiliah. This area receives the most annual rainfall.
- The middle elevation zone extending from Jenin in the North to Hebron in the South.
- The steppe zone that extends from Eastern Jenin to the Dead Sea in the south and is considered a range-land.
- The Ghor (Western Jordan Valley) zone.

## STONE AND MARBLE

The Stone and Marble sector represent 4.8% of the Palestinian GDP. The average annual sales of the sector are approximately \$600 million. Technology in use is mostly semi-automatic for 85%, with some automatic equipment for 15% of the sector. 95% of the raw material comes from local sources.

# PALESTIN

# PALESTINE COUNTRY PROFILE





# DRUGS AND PHARMACEUTICALS SECTOR

The pharmaceutical industry is unique and distinctive, as the industry began actual production in 1969 in small quantities and capabilities. In the mid-seventies, the number reached nine companies, because of the increasing demand for drugs and the high financial returns on investment. As a result, the number of patented drugs reached 691 in 1983, and increased to 800 in 1995.

#### INDUSTRIAL SECTOR

The industrial sector is one the main pillars of the Palestinian economy. Even though this sector is facing multiple types of obstacles, it never ceased to grow, especially in the latest years. This growth resulted from the development of some sub-sectors and the formation of chain clusters; which was evident in the leather and shoes, as well as the textiles and clothing sectors. Thus, enriching the Palestinian exports in turn.

The industrial sector is the leading sector in terms of exports capacity. According to the PBS's report on exports in Palestine, the industrial sector dominated the top 7 highest value commodities, namely: stone, marble, plastic bags, cigarettes, shoes, sponge mattresses and furniture. With up to \$958 million, the export value for these commodities formed 35% of the total commodities' export values in Palestine in 2015.

# THE PALESTINE SECURITIES SECTOR

The Palestine Securities Sector launched its first trading session at Palestine Exchange (PEX) on 18th February, 1997. The securities sector is supervised by the Palestine Capital Market Authority (PCMA) which was established in 2005 under Securities Law No. 12 and the Capital Market Authority Law No. 13 of 2004, to regulate, oversee, and develop the securities sector along with other non-banking financial sectors.

The securities sector includes shares of companies listed on PEX, the majority of which are profitable. They are classified into five economic sectors: banking and financial services, insurance, investment, industry, and services. Shares trade in Jordanian dinars and in US dollars.

# RENEWABLE ENERGY SECTOR

The 2015 Renewable Energy and Natural Resources Law promotes the exploitation and development of renewable sources, and to increase the proportion of its contribution to the total energy mix, and regulates the power purchase agreements with carriers; recently the Palestinian Council of Ministers approved a unique renewable energy incentive package to move Palestine towards Green Energy within the Palestinian Investment Encouragement law.

# **International Trade Agreements**

Greater Arab Free Trade Area (GAFTA)

Interim Agreement on Trade and Cooperation with the European Union (IAA)

The Agadir Agreement (AA)

Interim Agreement with EFTA States

Interim Agreement on Trade with Turkey

The Declaration of Free Trade between the US and WB and Gaza Strip

Free Trade Agreement with MERCOSUR

Free Trade Agreement with Egypt

Agreement on Commercial Cooperation between the Palestine Liberation Organization and Russia

Free Trade Agreement with Jordan

# **Useful Contacts**

Palestine Mission in the UK
Economic & Commercial Counsellor
5 Galena Road
Hammersmith
W6 0LT London

Tel: 020 8563 0008 Fax: 020 8563 0058

Email: trade@palmissionuk.org Website: http://palmissionuk.org

British Consulate General 15 Nashashibi Street Sheikh Jarrah Quarter Jerusalem

East Jerusalem 97200 PO Box 19690

The Occupied Palestinian Territories Email: britain.jerusalem@fco.gov.uk

Tel: +972 (02) 541 4100 Fax: +972 (02) 532 2368

British Information & Services Office Email: britain.jerusalem@fco.gov.uk

Tel: +972 (8) 2641456 Fax: +972 (8) 2641457

Palestine Trade Centre (Paltrade) Website: www.paltrade.org

Palestine Investment Promotion Agency Website: www.pipa.gov.ps

Palestine Capital Markets Authority (PCMA) Website: http://www.pcma.ps

Palestine Exchange

Website: http://www.pex.ps

#### IT SECTOR

#### **Infinity Information Technology**

Ramallah and Al-Bireh www.infinity-it.ps Tel: 599301334 Tel: 02-2965755 Fax: 02-2965755

Email: amjad.disi@infinity-it.ps

#### **Akram Sbitany and Sons**

Ramallah and Al-Bireh www.sbitany.com Tel: 598990375 Tel: 02-2955192 Fax: 02-2989104 Email: suzan@sbitany.com

#### **Al Nasher Technical Services**

Ramallah and Al-Bireh www.enasher.com Tel: 02-2961911 Fax: 02-2961912 Email: info@enasher.com

# **ASAL Technologies**

Ramallah and Al-Bireh www.asaltech.com Tel: 599484065 Tel: 02-2966640 Fax: 02-2966641

Email: mtahboub@asaltech.com

# **BabilSoft Information Systems**

Ramallah and Al-Bireh www.BabilSoft.com Tel: 02-2408768 Fax: 02-2408769

Email: Info@BabilSoft.com

#### BCI

Ramallah and Al-Bireh www.groupbci.com Tel: 598888444 Tel: 02-2981108 Fax: 02-2964167 Email: tbaransi@bci.ps

#### 2i Software

Ramallah and Al-Bireh www.2isoftware.com Tel: 052-616-7212 Tel: 0-2-242-4003 Fax: 0-2-242-4005

Email: gmustafa@2isoftware.com

# Al-andalus Software Development (ASD)

Ramallah and Al-Bireh www.asd.ps Tel: 599267762 Tel: 0-22422406 Fax: 0-22422407 Email: mewaida@asd.ps

#### Al-Jaffal Group for Trade & Investment

Ramallah and Al-Bireh www.jaffalgroup.com Tel: 059-9654-001 Tel: 02-2405829/31/32 Fax: 02-2405837

Email: khaled.m.jaffal@jaffalgroup.com

#### **Art Technologies**

Ramallah and Al-Bireh www.arttech.ps Tel: 599201920 Tel: 02-2988875 Fax: 02-2988875 Email: ali.taha@arttech.ps

#### **Badawi Information System**

Ramallah and Al-Bireh www.bis-pal.com Tel: 599230789 Tel: 02-2950717 Fax: 02-2950718 Email: dibrahim@bis-pal.com

#### Bisan Systems Ltd.

Ramallah and Al-Bireh www.bisan.com Tel: 0 599 677 904 Tel: 2- 298 5941 Fax: 02 298 5942 Email: info@bisan.com

#### Call U ISP

Ramallah and Al-Bireh www.callu.ps Tel: 02-2955882 Fax: 02-2955885 Email: info@callu.ps

#### Computer & Communications Systems (CCS)

Ramallah and Al-Bireh www.ccs.com.jo Tel: 599671901 Tel: 02-2408046 Fax: 02-2408045 Email: tsaif@ccs-pal.com

# Coolnet Internet Server Provider

Ramallah and Al-Bireh www.coolnet.ps Tel: 568966100 Tel: 1700123456 Fax: 02-2961580 Email: info@coolnet.ps

#### **Dimensions**

Ramallah and Al-Bireh www.dimensions.ps Tel: 0-599-272601 Tel: 02-2410811 Fax: 02-2410814

Email: hassan@dimensions.ps

# ERICSSON RADIO SYSTEMS AKTIEBOLAGET

Ramallah and Al-Bireh www.ericsson.com Tel: 599505050 Tel: 22946060 Fax: 22425556

Email: hekmat.daqqah@ericsson.com

## **Exalt Technologies**

Ramallah and Al-Bireh www.EXALT-Tech.com Tel: 02 296 57 40 Fax: 02 296 57 42 Email: Tareq@exalt.ps



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### **Galaxy Information Systems**

Ramallah and Al-Bireh WWW.GALAXY.PS Tel: 595662662 Tel: 2958444 Fax: 2958807 Email: majed@galaxy.ps

# Computer Media Center C.M.C

Ramallah and Al-Bireh www.cmc-center.com Tel: 599262161 Tel: 02-2421227 Fax: 02-2421228

Email: munif@cmc-center.com

#### **Experts Turnkey Solutions**

Ramallah and Al-Bireh www.experts.ps Tel: 592666629 Tel: 2-2424333 Fax: 02-2424222 Email: khalil.zohdi@experts.ps

# GEMZO

Ramallah and Al-Bireh www.gemzo.ps Tel: 22977711 Fax: 22988110 Email: info@gemzo.net

# GlobalCom Telecommunications Plc.

Ramallah and Al-Bireh www.globalcom.ps Tel: 569-000888 Tel: 02-2975108 Fax: 02-2975109

Email: kamil.qattan@globalcom.ps

#### Ghatasheh Technology & Investment Ltd.

Ramallah and Al-Bireh www.ghata.ps Tel: 22425066 Fax: 22422073

Email: kamel@ghatatec.com

# **GPAL**

Ramallah and Al-Bireh www.gpal.ps Tel: 568884491 Tel: 02-2986747 Fax: 02-2986746 Email: info@gpal.ps **Hadara Technologies** 

Ramallah and Al-Bireh www.hadara.ns Tel: 595910060 Tel: 2403434 Fax: 2403430

Email: yousef.alkhateeb@hadara.ps

iConnect Tech

Ramallah and Al-Bireh www.iconnecths.com 059 5999 505 242 4014

242 4014

ahanaysheh@iconnecths.com

Intertech Co.

Ramallah and Al-Bireh www.intertech.ps Tel: 2957270 Fax: 2955289 Email: ala@intertech.ps

**Hulul for Business Solutions** 

Ramallah and Al-Bireh www.Hulul.com Tel: 2410000 Fax: 2411111 Email: Mustafa.Hasan@Hulul.com

Intracom

Ramallah and Al-Bireh www.intracom.jo 599226919 salah.masri@intracom.jo

Jaffa.Net

Ramallah and Al-Bireh www.i-jaffa.net Tel: 241-2020 Fax: 41-3030

Email: alsalqan@i-jaffa.net

Jerusalem Technology

Ramallah and Al-Bireh www.itech.ns Tel: 569505575 Tel: 241 8181 Fax: 241 8181 Email: tawil@jtech.ps

Mada Al Arab

Ramallah and Al-Bireh www.mada.ps Tel: 597788778 Tel: 2971000 Fax: 2971001 Email: amjad@mada.ps

**Massar Associates** 

Ramallah and Al-Bireh www.massar.com Tel: 0-599-959595 Tel: 2409595 Fax: 2409110

Email: info@massar.com

**MABCO** 

Ramallah and Al-Bireh www.mabco.ps Tel: 599356339 Tel: 2405764 Fax: 2406196

Email: amin.musleh@mabco.net

Newsoft

Ramallah and Al-Bireh www.newsoft.ps Tel: 599651654 Tel: 2405939 Fax: 2409694

Email: anwar@newsoft.ps

Office World

Ramallah and Al-Bireh www.officeworld.ps Tel: 059-923-47777 Tel: 970-0-6666688 Fax: 970-7-7733333 Email: ala@officeworld.ps

**OFFTEC** 

Ramallah and Al-Bireh www.offtec.ps Tel: 2959780 Fax: 2959782 Email: jdaher@offtec.ps

PalPower Energy and Contracting

Ramallah and Al-Bireh www.palpower.ps Tel: 599298600 Tel: 2971337 Fax: 2970844

Email: nader.khateeb@palpower.ps

Reach

Ramallah and Al-Bireh www.reach.ps Tel: 597597002 Tel: 945000 Fax: 2945045

Email: Yousef.Jabr@reach.ps

Safad Engineering and Electronics

Ramallah and Al-Bireh www.safad.com Tel: 599 210289 Tel: 295 7229 Fax: 2980142 Email: ceo@safad.com

**Specialized Technical Services - STS** 

Ramallah and Al-Bireh www.sts.com.jo Tel: 295 9544 Fax: 295 5688

Email: ghassan@sts.com.ps

**ULTIMIT Advanced Turnkey Solutions** 

Ramallah and Al-Bireh www.ultimitats.com Tel: 569209299 Tel: 2957369 Fax: 2957370

Email: saeed.zeidan@ultimitats.com

**Zaytona Telecomunication** 

Ramallah and Al-Bireh www.zaytona.ps Tel: 569204916 Tel: 1700200500 Fax: 2947401 Email: adel@zaytona.ps Jordan Business Systems (JBS)

Ramallah and Al-Bireh jbs.com.jo Tel: 0-59-9778608 Tel: 2405840 Fax: 2405841

Email: issa\_sifri@jbs.com.jo

**Madar Telecommunication Company** 

Ramallah and Al-Bireh www.madar.ps Tel: 569263636 Tel: 2420007 Fax: 2967358

Email: hussam@madar.ps

NTS

Ramallah and Al-Bireh www.nts.ps Tel: 0-599504350 Tel: 2959816 Fax: 2959817

Email: ahmad.musleh@nts.ps

Palestine Cellular Communications Co.,Ltd "Jawwal"

Ramallah and Al-Bireh www.jawwal.ps Tel: 0599578000 Tel: 2968000 Fax: 2968636

Email: Public.relations@jawwal.ps

PalPay, E-Payment Solutions

Ramallah and Al-Bireh www.palpay.ps Tel: 599273353 Tel: 2967757 Fax: 2967756 Email: iqumsieh@palpay.ps

**Paltech** 

Ramallah and Al-Bireh www.pal-tech.ps Tel: 599987877 Tel: 2415181 Fax: 2413701

Email: ghassan.tadros@paltech.ps

**ProGineer Technologies** 

Ramallah and Al-Bireh www.progineer.net Tel: 547967121 Tel: 2961660 Fax: 2961660

Email: omar.kamal@progineer.net

Sector Security Group Technology

Ramallah and Al-Bireh www.sector.ps Tel: 598700000 Tel: 22345577 Fax: 22345577 Email: info@sector.ps

**Technopal for Engineering & Communication** 

Ramallah and Al-Bireh www.technopal.ps Tel: 0599-989934 Tel: 2412111 Fax: 2412111 Email: anas@technopal.ps Wataniya Mobile

Ramallah and Al-Bireh www.wataniya.ps Tel: 568560063 Tel: 2415000 Fax: 2423044

Email: hanin.khoury@wataniya.ps

**Zone Technologies** Ramallah and Al-Bireh

www.zone.ns Tel: 568100888 Tel: 2947700 Fax: 2947701 Email: maan@zone.ps

**Unit One ICT** 

Gaza www.unitone.ps Tel: 599-750531 Tel: 972-8-2883607

Fax: 972-8-2843130 Email: info@unitone.ps

Alsagga Home Appliances

www.alsaqqa.ps Tel: 599600601 Tel: 97282838803 Fax: 97282841582 Email: tareq@alsaqqa.ps

Digital Zone Smartnet Co.

Gaza

www.smartnet.ps Tel: 599 420164 Tel: 8 2863310 Fax: 8 2863312

Email: ismail@smartnet.ps

El-Helou Est. Co. for Trade, Industry & Contracting Ltd.

www.elhelo.com Tel: 059925 5075 Tel: 08-2825177 Fax: 08-2840278 Email: nasser@elhelo.com

Fusion for Internet services and

**Telecommunication systems** 

Gaza

www.fusion.ps Tel: 599619309 Tel: 08 2880158 Fax: 02 2977439 Email: k.hasna@fusion.ps

**Jamal Sons Telecom Computer System .LTD** 

www.jamalsons.com Tel: 599500600 Tel: 82867199 Fax: 82833507

Email: jamal@jamalsons.com

MagicTech

www.amassico.com Tel: 599419306 Tel: 08-2845572 Fax: 08-2802794 Email: info@amassico.com Modern Tech Corporation (MTC)

Gaza www.mtc.ps Tel: 599408843 Tel: 282499 Fax: 82820929 Email: rassem@mtc.ps

**NetStream Company For Internet Services** 

www.netstream.ps Tel: 599855123 Tel: 1700500900 Fax: 2883909

Email: moutaz@netstream.ps

Palestine for Communication & IT (PCIT)

www.pcit.ps Tel: 0 599 737299 Tel: 8 2889129 Fax: 8 2889129 Email: ali.sabra@pcit.ps

PC-WORLD COMPANY LTD

www.pcworld.ps Tel: 599530555 Fax: 82828120 Email: rami@pcworld.ps

**Sidata Information & Communication Systems** 

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Tel: 8-2825131 Fax: 8-2824665 Email: falami@sidata.ps

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www.utopia.ps Tel: 599847800 Tel: 2865303 Fax: 28222027 Email: nfo@utopia.ps

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www.z-mourtaga.ps Tel: 599600666 Tel: 82866562 Fax: 82867593

Email: info@z-mourtaga.ps

**AHMED AL- QUDWA SONS COMPANY** 

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Email: a.alqudwa@gmail.com

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**Information Technology Partners** 

www.itp.ps Tel: 599681666 Tel: 2839911 Fax: 2823967 Email: omar@itp.ps

Jerusalem Information Technology

www.jit-co.ps Tel: 599424141 Tel: 0 8 2824445 Fax: 0 8 2824446 Email: ayman@jit-co.ps

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www.mashareq.ps Tel: 59994050 Tel: 82827668 Fax: 82820733

Email: ramy@mashareq.ps

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www.nepras.com Tel: (59) 9494971 Tel: (8) 2620332 Fax: (8) 2635933 Email: info@nepras.com

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www.pshome.ps Tel: 99608776 Tel: 82882818 Fax: 82470055

Email: marwan\_sada@hotmail.com

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Gaza www.pdx.ps Tel: 599324103 Tel: 08-2882235 Fax: 08-2882236 Email: info@pdx.ps

SpeedClick LTD

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www.speedclick.ps Tel: 599601602 Tel: 08-2886004 Fax: 08-2886004 Email: wael@speedclick.ps

ARAB-BRITISH TRADE DIRECTORY 2018-2019

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Email: hatem@ts.com.ps

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www.superlink.ps Tel: 97092333350 Tel: 97092339777 Email: ict@superlink.ps

#### **DAMAN** for International Trading Sevices

www.daman.ps Tel: 0599-343844 Tel: 09-2387665 Fax: 09-2371570

Email: Haytham@daman.ps

#### Infinite Tiers Group, Inc.

www.infinitetiers.com Tel: 0 59 77 77 011 Fax: 970 9 237-2498

Email: obarkawi@infinitetiers.com

#### Isra Software & Computer Co.

Nablus

www.iscosoft.com Tel: 599292292 Tel: 97092373001 Fax: 97092373002 Email: info@iscosoft.com

# **MMS Software Solutions**

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www.mms.ps Tel: 569087086 Tel: 92339995 Fax: 92339995 Email: mms@mms.ps

### **Global Tec For Training & Computes**

www.globaltec.ps Tel: 599246060 Tel: 22975363 Fax: 222975364 Email: thawabi@globaltec.ps

#### Inter. Telecom. & Elect. Corporation "ITEC"

Nablus www.itec.ps

Tel:0599 254530-056 9 254530

Tel: 09-2349440 Fax: 09-2349442

Email: ghadeer.faidi@itec.ps

# Paltel - Palestine Telecommunications Company

Email: bashar.hlayel@paltel.net

#### **Good Shepherd Engineering**

Bethlehem www.gse.ps Tel: 522632461 Tel: 02-2744728 Fax: 02-2751204 Email: info@gse.ps

#### **Transcend Support**

Bethlehem

www.transcendsupport.com Tel: 02 2767071 Fax: 02 2768661

Email: abeer.hazboun@transcendsupport.com

#### PCNC 2000 Networking Co.

Bethlehem

www.pcnc2000.com Tel: 0 59 973353 Tel: 2747503 Fax: 2744992

Email: info@pcnc2000.com

#### AXSOS AG

www.axsos.me Tel: (0)50 30500 46 Tel: 2988 350 Fax: 2988 364

Email: Nawaf.Helou@axsos.me

#### FOOD PRODUCE AND AGRI-BUSINESS

#### Al Maslamani Brothers Company

Nablus

Tel: +970 9 2348899 Fax: +970 9 2348244 Email: info@maslamani.net Roasted nuts

#### **Emirates Delights Marketing Company**

Ramallah Tel: 970 2 2973649 Fax: +970 2 2973649

Email: mahdi\_adas@yahoo.com

Dates, Tahini, Halawa

#### Al Hijaz Chocolate

Anhta

Tel: +972 9 267 3077 Fax:+972 9 2680303 Email: info@alhijaz.ps Chocolate, chocolate dates

## **Al-Natsha Group Company**

Tel: (+970) 2 2227759 Fax: (+970) 2 2228815 Email: info@alnatsheh-group.com www.alnatsheh-group.com nuts and seeds

#### Al Arz Ice Cream Company

Nablus

Tel: (+970) 9 2377677 Fax: (+970) 9 2379808 Email: alarz@alarz.ps www.alarz.ps Ice cream

#### Shalhoub Industrial & Trading Company

Nablus

Tel: (+970) 9 2311795 Fax: (+970) 9 2311196 Email: info@shalhoub.ps www.shalhoub.ps

Roasting and packing all kinds of nuts

#### **AL-Rasheed Coffee Mills**

Qalgilia

Tel:+970 9 2942787 Fax:+970 9 2942788

Email: info@alrasheedcoffee.com www.alrasheedcoffee.com coffee production

### Al Jabrini Company

Hebron

Tel: 02-2259612 Fax: 02-2297056 info@al-iebrini.com

Email: jihad.jibreini@al-jebrini.com Cheese, dairy products, salads

#### Al Juneidi Company for Dairy & Food Stuff Ltd

Hebron

Tel: (+970) 2 2229011 Fax: (+970) 2 2220558 Email: info@aljuneidi.com www.aljuneidi.com Yogurt, salads, cheese

#### Al-Hamoda for Food & Dairy **Products**

Jerusalem

Tel: (+970) 2 2797821 Fax: (+970) 2 2797820 Email: hamoda@hamodagroup.com www.hamodagroup.com All kinds of dairy products

#### **Arab Development Society Farm Products**

Jericho

Tel: (+970) 2 2321028 Fax: (+970) 2 2321124 Email: mail@arabdevsoc.org www.arabdevsoc.org All kinds of dairy products

## Al Sanabel Co. for Nutrition & Herbal Oils

Nablus

Tel: (+970) 9 2352507 Fax: (+970) 9 2384113 Email: baha.de@hotmail.com www.arsanabel.com

Vinegar, herbal oil, children food, powder and perfumes and food colorings

# Al Hathnawi General Trade Company

lenin

Tel: +970 4 2414741 Tel: 00970 599 269175 Fax: +970 4 2416741 Email: info@hathnawi.com Fmail: hashermshathnawi@gmail.com Herbs, Honey, oil, olives, Thyme

#### himar Company

Jericho

Tel: +970 2 2328156 Fax: +970 2 2328157

Email: imad.nussiebeh@thimar.ps

Herbs

#### Al Naser Manufacturing Co.

Jenin

Tel: +970 4 2501875 Fax:+970 4 2431822 Email: naser@alnaser.ps

Herhs

#### Al Furat Agricultural Co

Tubas

Tel: 00970 569 055555

Email: mowafaqdaraghmeh@gmail.com

Herbs

#### **Dargmeh Company for Agricultural Products**

Tubas

Tel: 00970 597 166683

Email: mohammad.herbs@gmail.com

Fresh & Medical Herbs

#### **Sinokrot Food Company**

Ramallah

Tel: (+970)2 2955701 Fax: (+970)2 2955702 Email: ceo@sinokrot.com www.sinokrot.com Wafer, chocolate, smarties

#### Al Qasrawi Industrial Trading Co. Ltd

Hebron

Tel: (+970) 2 2233950/1/2/3/4 Fax: (+970) 2 2233956 Email: admin@qasrawi.ps

www.qasrawi.ps

Beverages, potato chips, corn chips, cereals

#### Al Mahsiri Food Company

Ramallah

Tel: +970) 2 2952756
Fax: +970) 2 2952756
Email: info@almahsiri.com
www.almahsiri.com
Chocolate, biscuit, sweets

# Tahhan for Industry and Trading & Investment Company

Tel: (+970) 2 2342510
Fax: (+970) 2 2343530
Email: tahhan@live.com
www.al-tahhan.com
Sweets and chocolate for cake

Owects and enocolate for care

# ${\bf Al\text{-}Molok} \ {\bf Manufacturing} \ {\bf and} \ {\bf Marketing} \ {\bf Co}$

Nablus

Tel:+970 9 2329812

Email: Farid Qamhieh @Gmail.com

Halawa, Tahini

# Alkarawan Company for Tehina

Nablus

Tel:+970 9 2311646 Fax:+970 9 2311645 Email: alatamam@yahoo.com

www.karawan.ps

Tahini and Halawa

#### KAR for Macaroni & Food Stuff MFG Co

Macaroni, pasta, Vermicelli Hebron

Tel: +970) 2 2233459 Fax: +970) 2 2233860 Email: info@pasta.ps www.pasta.ps

#### **OTHER PRODUCTS**

#### **Ethmar**

Nablus

Tel: (+972) 597 775557 Email: jamal@piico.ps Plastic cups, lids

#### **TOURISM**

#### Ghasadaz Hotels (1994) Limited

53 Nablus Road PO Box 19818 Jerusalem Palestine

Tel: +972 2 626 3111 Fax: +972 2 626 0790 Website: www.addar-hotel.com

Contact: Ms Faida Nuseibeh, General Manager

Email: gm@addar-hotel.com

Tourism sector; marketing, management and hospitality

usiness



# **Fact File**

OFFICIAL NAME: State of Qatar LAND AREA: 11,586 km2

**CAPITAL:** Doha

GDP GROWTH: 1.9% (2017)

5.5 percent on quarter in the third quarter of 2017

CURRENCY: Qatari Riyal (QAR)

POPULATION: 2, 673, 886 (2018 est)

DIALLING CODE: +974

MAIN INDUSTRIES: liquefied natural gas, crude oil production and refining, ammonia, fertilisers, petrochemicals, steel reinforcing bars, cement and commercial ship repair

AGRICULTURAL PRODUCE: Fruit, vegetables; poultry, dairy products, beef and fish

EXPORTS: Liquefied natural gas (LNG), petroleum products, fertilisers and steel

IMPORTS: Machinery and transport equipment, food and chemicals

atar boasts the third largest gas reserves in the world and over the past 15 years has experienced considerable economic growth driven largely by the huge investment in LNG projects. The ongoing drive for economic diversification and a growing economy means that the market offers many opportunities for investment. Companies and individuals wishing to expand their business opportunities in the Gulf will find a legal environment in Qatar that is accessible and well regulated.

#### GAS DEVELOPMENT PLANS

Gas development plans in the North Field will support long-term economic activity and boost Qatar's revenue. It will also support real GDP growth and income levels, Moody's Investors Service said in a research note, The Peninsula reported, 19 April 2017. Natural gas production is a major growth driver in Qatar and over the past decade the country has been one of the world's fastest growing economies largely because of a strong expansion in the hydrocarbon sector, particularly in natural gas production, which increased 260% between 2006 and 2015, to 3.3m barrels per day (b/d) of oil equivalent; this was accompanied by a 65% increase in oil production (including crude oil, shale oil, oil sands and natural gas liquids) to 1.9m b/d.

Making effective use of its oil and gas revenues, Qatar has embarked on one of the largest and most ambitious infrastructure programmes in the world with a projected spend of around £160 billion to deliver its 2030 Qatar National Vision. This strategy is focused on economic, social, human and environmental development. In addition, the 2022 FIFA World Cup is providing a stimulus for major construction activities. Large-scale infrastructure projects include Lusail City and tram system, a three line, 37 station Doha Metro system, the New Hamad Port and some major road construction.

Qatar's economy staged a turnaround in the third quarter of 2017 (Q3,2017) when real GDP grew sharply by 5.5%, compared to the previous quarter. On year-on-year, the GDP showed a growth of 1.9% to QR 208.92bn, according to preliminary data released by the Ministry of Development Planning and Statistics.

Nominal GDP, or GDP at current prices, accelerated by 7.4% to QR151.70bn on year-on-year. When compared to previous quarter (Q2, 2017), the third quarter nominal GDP rose 3.9%. The mining and quarrying sector, which includes oil and gas, grew 0.2% from a year earlier and expanded 6.6% quarter-on-quarter in the third quarter. In nominal terms, the sector grew by 14.6% at an estimated QR50.17bn in Q3, 17 from a year earlier. Compared to the previous quarter (Q2, 17), the sector grew by 8.1%.

# **INCENTIVES TO INVESTORS**

As a full member of the World Trade Organisation, Qatar has opened up its economy to foreign participation and has relaxed business regulations. In order to attract foreign investment to help diversify its economy, Qatar offers a wide range of incentives, including subsidised or nominal rates for gas and electricity supplies, no import duty on machinery, equipment and spare parts for industrial projects, tax

exemptions on corporate tax for pre-determined periods and no export duty. Other benefits include tax free salaries, excellent medical and educational facilities and state-of-the-art telecommunication facilities and infrastructure.

# QATAR NATIONAL VISION 2030

Qatar National Vision 2030 sets out four guiding principles on the basis of which Qatar aims to create a sustainable economy and advance the standard of living of its citizens. Development in both the public and private sectors will be based on these principles:

Human development: in particular the development and promotion of education among all citizens to create a sustainable and prosperous society;

Social development: the development of a just and caring society, capable of playing a key role in establishing global partnerships;

Economic development: the development of a diversified economic base to secure and maintain a high standard of living in the future;

Environmental development: to maintain a balance between economic and social development and ways of protecting the environment.

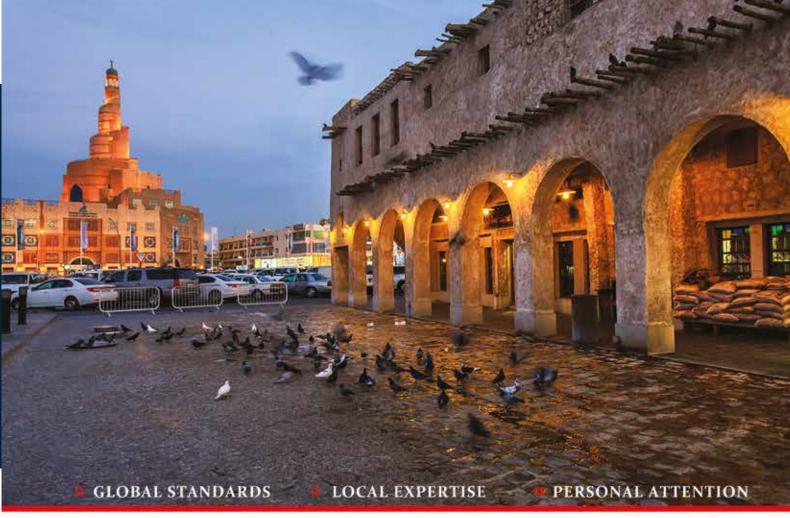


Image of Souq Waqif and Fanar

Every business needs an expert who is exposed to global practices yet rooted in local knowledge with the ability to focus personalized attention. Count on us for yours.

# Our Core Practise Areas are:

# Assurance Services Tax Services Financial Advisory Services



Eisa Mohd. Alderbasti Accounting & Auditing Grand Hamad Street (Bank Street) | P.O. Box : 37919 Doha - Qatar

Tel. +974 4442 0707 | Fax. +974 4442 0606

E-Mail. admin@alderbasti.com.qa | Web. www.alderbasti.com.qa







# QATAR INVESTMENT AUTHORITY

Qatar Investment Authority is the sovereign wealth fund of the State of Qatar. Over the past decade the QIA has built a major global portfolio that now spans a broad range of asset classes and regions. As a respected global investor, the QIA has key assets in Volkswagen, Barclays, Canary Wharf, Harrods, Credit Suisse, Heathrow, Glencore and Tiffany & Co. It acts as an important building block of the Qatar National Vision 2030.

#### **INVESTMENT LAW**

In accordance with Qatar Investment Law No 13 of 2000, the law regulating investment of foreign capital in economic activities, foreign entities may directly invest in the following sectors in Qatar: agriculture, industry, medical care, education and tourism, in the exploitation and development of natural resources, be it energy or mining, providing that these projects are in line with the development plans of the country.

Since 2004, Qatar has issued new laws aimed at

creating a more favourable business environment. Originally, 100% foreign ownership of companies in the financial sector and the science and technology sector was permitted on ministerial approval. The new legislation has expanded these sectors to include the employment sector, real estate, science and technology, financial centres, financial markets, telecommunications, information technology, foreign consultancy and foreign investment.

Under Law No 1 of 2010, amending Law No 13 of 2000, the following new activities have been included, allowing foreign ownership of 100%: business consultancy and technical services; information and communication services; cultural, sports and entertainment services; and distribution services.

# INTELLECTUAL PROPERTY RIGHTS

Intellectual property law in Qatar is overseen by the Ministry of Economy and Commerce. In June 2015, Qatar became the first GCC state to open a Patent Cooperation Treaty (PCT) Registration Office in

collaboration with the World Intellectual Property Organisation (WIPO). The office aims at making the process of international patent application filing easier and more efficient: by filing one international patent application under PCT, applicants can seek protection for an invention in 148 countries across the world, which brings significant advantages for firms operating in the Qatar market.

# **QATAR FINANCIAL CENTRE**

The Qatar Financial Centre (QFC) operated by the Qatar Financial Centre Authority, is a financial and business centre established by the Government of Qatar in February 2005. The QFC Law permits 100% ownership of authorised institutions by non-nationals and a complete repatriation of profits. The QFC's commercial and regulatory environment fully conform to international standards and are separate from and independent of the existing Qatari systems. The QFC Regulatory Authority manages and enforces the QFC's regulatory systems, while the QFC Companies Registration Office, registers limited liability companies and limited liability partnerships within the centre.



#### **BANKING SECTOR**

Qatar boasts one of the healthiest banking sectors in the Gulf. According to Qatar Central Bank (QCB) banking remained healthy, with high capital ratios and a low level of delinquent loans. The QCB said work in implementing the Basel III framework since 2014 combined with work to strengthen macro-prudential measures to promote financial stability played a key role in ensuring sustainable economic growth. "Currently in Qatar, 18 banks serve a population of only 2.6 million, and Qatar National Bank (QNB) — the largest bank in the GCC — dominates with a market share of more than 40 percent of domestic assets," observed Moody's Investors Service, 22 February 2017.

Banks accounted for almost half of the QR22bn (\$6bn) in net profits generated by companies listed on the Qatar Stock Exchange (QSE) in the first six months of 2016, according to OBG; the 13 QSE-listed banking and financial entities reported a 3.5% year-on-year rise in cumulative net profits to QR10.69bn (\$3bn) over this period. The QNB saw its profits increase by 12% y-o-y to QR6.2bn (\$1.7bn), while Islamic lenders had continued to show profitability at least partly attributed to their lower exposure to financial volatility.

Talks towards the merger of three of Qatar's leading banks, Masraf Al-Rayan, Barwa Bank and International Bank of Qatar, were reported by Reuters in December 2016. Their successful merger will create Qatar's second-largest bank with assets worth more than \$44bn (QR160bn). The new bank will be run in compliance with Islamic principles.

# QATAR SCIENCE AND TECHNOLOGY PARK

The Qatar Science and Technology Park (QSTP) provides "free zone" legal and business environment to foreign or local technology-based companies. In order to set up operations within the QSTP a company's main activity must relate to the advancement of technology. This reflects the primary purpose of the park which is to promote scientific research rather than provide simple business park facilities.

#### **ICT SECTOR**

The ICT sector in Qatar continues to make a valuable contribution to the national economy and is now seeing a mature market develop. Service providers are adapting well to macro change by diversifying their businesses and becoming more efficient. Telecommunications contributed 1.7% to Qatar's GDP in 2016, up from 1.3% in 2014. Qatar has one of the highest penetration rates in the whole MENA region of 176% behind only the UAE and Bahrain. Fixed line network development in Qatar is dominated by Ooredoo, and 99% of households are

in areas covered by a fiber optic network. Ooredoo's market share remains stable with around 97%.

The Communications Regulatory Authority (CRA) reported that the telecoms market saw investment of around QR1.25bn towards the development of infrastructure and services, and in preparation for future technologies during 2016. "This is positive for consumers as the impact of competition in the mobile market has reduced prices and increased the range and quality of services that are available," commented Mohammed Ali Al Mannai, President of CRA.

# **UK-QATAR COOPERATION**

In 2016, UK-Qatar trade was worth over £5.3 billion, representing an increase of 98% since 2014. Energy has long been a mainstay of the partnership with Qatar supplying around a quarter of the UK's natural gas, heating millions of homes across the UK.

The UK is Qatar's premiere destination for foreign direct investment, with investments worth over £35 billion ranging from the iconic Shard building to housing in the Olympic Village site in East London. Qatar intends to invest an additional £5bn into the British economy by 2022, the country's Finance Minister, Ali Sherif al-Emadi, told the Qatar-UK Business and Investment Forum, on 27 and 28 March 2017.

Meanwhile, over 5,000 Qatari students come to study in the UK each year while over 60,000 Qataris come to Britain for business purposes or tourism. Furthermore, Qatar is the third largest market for UK exports across the Middle East and North Africa region, with over 600 UK companies active in developing Qatar's infrastructure and providing goods and services to Qatari consumers.

In March 2017, the UK and Qatar signed a Memorandum of Understanding to support Qatar's 2030 National Vision. This initiative aims to deepen co-operation on vital areas such as education and healthcare, science, research and innovation, tourism and culture, transport, energy, financial services and the development of SMEs.

# SCIENCE AND INNOVATION

To promote international collaboration on Science and Innovation, the UK has established a Science and Innovation Network (SIN) in Qatar. The initiative covers all six GCC countries, with a head office in Doha. Its purpose is to enhance UK growth and boost exports by connecting British science and innovation-based industries, and (with the British Council) science and innovation-based higher education organisations with potential partners and investors in Qatar. SIN is focused on increasing trade and investment cooperation in the areas of education, healthcare, infrastructure, water, clean energy, science and innovation.

# **Useful Contacts**

**British Embassy Doha** 

West Bay

Dafna Area

Onaiza Zone 66

Al Shabab St

PO Box 3

Email: Embassy.Doha@fco.gov.uk

Tel: +974 4496 2000 Fax: +974 4496 2086

Embassy of the State of Qatar

1 South Audley Street

London W1K 1NB

Tel: 020 7493 2200

Fax: : 020 7493 2819 Email: london@mofa.gov.qa

Website: http://london.embassy.qa

Qatar British Business Forum (QBBF)

British Embassy

Doha

Tel: +974 4 496 2080

Fax: +974 4 493 3091

Email: qbbf.doha@gmail.com Website: www.qbbf.com

**Qatar Chamber of Commerce & Industry** 

PO Box 402

Tel: +974 4 455 9111

Email:info@qcci.org

Website: www.qatarchamber.com

**Qatar Investment Authority** 

PO Box 23224

Doha

Tel: +974 4 499 5919

Email: contactus@qia.qa Website: www.gia.ga

#### AEROSPACE, MARINE, AUTOMOBILES

#### Almana Group

Almana Tower, Airport Road

PO Box 491

Doha

Tel: +974 4448 9900 Fax: +974 4462 2420

Email: almanagp@qatar.net.qa Website: www.almanagroup.com

Group covering various activities: automobile sales, car rental, real estate development, engineering and construction contracting

#### Jaidah Group

Jaidah Square Showroom

Al Matar Street Umm Ghuwallina

Doha

Tel: +974 4455 6600 Fax: +974 4455 3153 Email: info@jaidah.com.qa Website: www.jaidah.com.qa

Automotives

#### Nasser Bin Khaled Al Thani & Sons Holding Co. WWL

Salwa Road PO Box 6002 Doha

Tel: +974 4462 4555
Fax: +974 4462 4692
Website: www.nbks.com
Automotive and other services

#### Sora Marine Services Co Ltd

Ground Floor

Office 1, Ahmed Al-Misnad Building

Mohammed Bin Thani Rd

Doha

Tel: +974 4427 7171 / +974 4427 7177

Fax: +974 4427 7117 Email: info@soramarine.com Website: www.soramarine.com

Marine Industry

# AGRICULTURE, FISHERIES, FOOD AND DRINK

# AL MAYA INTERNATIONAL W.L.L

Office No 9, 3rd Floor, Eid Bin Mohd Building

48 Sohaim Bin Hamad Street

Bin Mahmood Area

Doha

Tel: +974 44416441 /44410890 Email: almaya@almayaqatar.com.ga

Website: www.almaya.ae

Distributor of food, beverages, non-food, frozen, confectionery and garments

#### Al Meera

Doha

Tel: +974 4011 9111 / +974 4011 9112

Fax: +974 40119186 Email: admin@almeera.com.qa

Website: www.almeera.com.qa Supermarket chain; market leader

#### **Dandy Company Limited**

Street # 2, Ar Rayyan

Tel: +974 4422980 / +974 44603500 Fax: +974 44603700 / +974 44440243

Email: indo@dandy.qa Website: www.dandy.qa/

Dairy, beverages and ice cream products

#### **Friendly Food Qatar**

PO Box 6385

Doha

Tel: +974 4 468 63 63 Fax: +974 4 468 57 57

Email: ffq@ffq.qa

Website: http://friendlyfoodqatar.com/

Food supplier

#### Haidari Trading Co WLL

Shop No 71 – 76, 26, 37, 69,

Central Vegetable Market

Salwa Road

Doha

Tel: +974 4685918

Fax: +974 4685921 / +974 4681689 Email: haidari2@qatar.net.qa Website: http://haidaritrading.com Natural fresh fruits & vegetables supplier

#### Hassan Food

Al Corniche St

Doha

Tel: +974 44079292 Fax: +974 44079293 Email: info@hassad.com Website: www.hassad.com

Food and agri-business

## Integral Food Services WLL (IFS Qatar)

Sh. Jassim Building

1st Floor

Al Wakrah Road

Al Wakrah

PO Box 23385

Doha

Tel: +974 4036 0700

Fax: +974 4463 3335

Email: ifsqatar@ifsqatar.com

Website: www.ifsqatar.com

Retail Food Services, Contract Catering & Support Services

#### **Qatar National Import and Export Company**

PO Box 490

Doha

Tel: +974 4033 9000

Fax: +974 4033 9199

Email: info@qnie.com

Website: www.qnie.com

Importing and exporting food products

# Spinneys Qatar

Najma Roundabout D Ring Road

The Mall PO Box 30534

Doha

Tel: + 974 467 1666

Fax: + 974 466 0354

Email: info@spinneys-qatar.com Website: www.qatar.spinneys.com

Leading supermarket chains

#### Widam Food

QFB Building

Second Floor Suhaim bin Hamad Street

Doha

Tel: +974 444 33331

Fax: +974 444 33340

Website: www.widam.com.qa

Meat industry

#### **BANKING & FINANCE**

#### **Arabian Exchange Company**

Mercure Grand Hotel Complex

Mushaireb Street

Doha

Tel: + 974 4443 8300

Fax: + 974 4441 9910

Email: aex@arabianex.com

Website: www.arabianex.com

General financial services

#### **Alijarah Holding**

Al Hilal - D Ring Road

PO Box 24141

Doha

Tel: +974 4410 0400

Fax: +974 4432 2243 Email: info@alijarah.com

Email: info@alijarah.com Website: www.alijarah.com

General financial services

# Al Khalij Commercial Bank

Al Jazi Towers

Asia Street 60

West Bay Area PO Box 28000

Doha

Tel: +974 4494 0000

Fax: +974 4494 0808

Email: wecare@alkhaliji.com

Website: www.alkhaliji.com

Commercial banking activities, investment banking; Islamic

banking activities

# Al Rayan Investment LLC

Masraf Al Rayan Building

Grand Hamad Street PO Box 28888

Doha

Tel: +974 4425 3333

Fax: +974 4425 5925

Email: ari.info@alrayan.com

Website: www.alrayan.com
Investment banking, asset management, investment firms and funds

# Barwa Bank

Daiwa Dalik

Barwa Bank Building Grand Hamad Street

PO Box 27778

Doha Tel: +974 4410 0888

Email: r.fawakhiry@barwabank.com

Website: www.barwabank.com Islamic banking services

# Doha Bank

Head Office Tower

Corniche Street West Bay PO Box 3818

Doha

Tel: +974 4015 3188

Email: Hellodoha@dohabank.com.qa Website: http://dohabank.qa

# International Bank of Qatar

PO Box 2001

Doha

Tel: +974 4447 8000 Fax: +974 4413 1993

Website: www.ibq.com.qa Corporate, private and retail banking solutions

#### **Qatar Central Bank**

PO Box 1234

Doha

Tel: + 974 4445-6456 Website: www.gcb.gov.ga

Central Bank

#### Qatar First Bank LLC (QFB)

29, Suhaim Bin Hamad Street

PO Box 28028

Doha

Tel: +974 4448 3333 Fax: +974 4448 3560

Email: information@qfb.com.qa Website: www.qfb.com.qa

Private banking, wealth management, corporate and institutional banking

#### **Qatar Islamic Bank**

**Grand Hamad Street** 

PO Box 559

Doha

Tel: +974 44409409 Fax: +974 44412700 Email: info@qib.com.qa Website: www.qib.com.qa Islamic banking sector

#### **CHEMICALS, MINING & METALS**

#### **Qatar Chemical Company Ltd**

Amwal Tower

Omar Al Mukhtar St

Al Dafna

Doha

PO Box 24646 Tel: +974 4484 7111

Fax: +974 4483 7379

Email: info@gchem.com.ga

Website: www.qchem.com.qa

Chemicals

# **Qatar Steel**

PO Box 50090

Mesaieed Doha

Tel: +974 4 4778778

Fax: + 974 4 4771424

Email: webmaster@gatarsteel.com.ga

Website: www.qatarsteel.com.qa

Cold Direct Reduced Iron (DRI), Hot Briquetted Iron (HBI), Steel Billets, and Reinforcing Steel Construction Bars (Rebar)

#### **Qatar Steel Industries Factory**

15 Abou Omair

Gate 81 PO Box 11182

Doha

Tel: +974 4460 3365

Fax: +974 4460 6321

Email: info@qatarsteelfactory.com

Website: www.gatarsteelfactory.com

Roof panels and corrugated sheets

#### Qatar Aluminium Limited (Qatalum -QSC)

PO Box 23086

Doha

Mesaieed Industrial City Tel: +974 4403 1111 Fax: +974 4403 0800

Email: info@qatalum.com Website: www.qatalum.com

Primary aluminium production, extrusion ingots

#### Qatar Fertiliser Company (QAFCO)

Messaieed Industrial Area

PO Box 50001 Messaieed

Tel: +974 4442 28888 Fax: +974 477 0347 Email: pr@gafco.com.ga

Website: www.qafco.com

Fertiliser production (ammonia and urea)

#### **Qatar Fuel Additives Company**

The Gate, Bay Tower 2

13th Floor

PO Box 22700

Doha

Tel: +974 44766777 Fax: +974 44773555 Email: info@qafac.com.qa

Website: www.gafac.com.ga

Produces methanol

#### Qatar Petrochemical Company (QAPCO)

C-Ring Road

Next to 'The Group' Building Opposite to Toyota Tower

PO Box 756

Doha

Tel: +974 4033 8000

Fax: +974 4432 4700

Email: information@qapco.com.qa

Website: www.qapco.com

Produces fertilisers, steel, refined petroleum products and

natural gas liquids

#### **CONSTRUCTION & REAL ESTATE**

#### Kassem Darwish Fakhroo & Sons

PO Rox 92

Doha

Tel: +974 442 2781

Fax: +974 441 7599

Email: mktg@darwish-tdg.qa

Website: www.darwish-group.com

Civil contracting

# Al Sraiya Holding Group

Ibn Sina Street

PO Box 3082 Doha

Tel: +974 4441 1800/4444 0224

Fax: +974 4444 2264

Email: info@alsraiyagroup.com Website: www.alsraiyagroup.com Construction supplies and services

#### Al Waha Contracting and Trading Company

PO Box 1486

Doha

Tel: +974 4442 8167/ 4441 6306

Fax: +974 4441 1075

Email: info@alwaha-qatar.com

Website: www.alwaha-qatar.com

Building projects including reservoirs, water and sewage works, electrical and telephone cable installation

# **Construction Development Company**

Al Fardan Office Towers

West Bay PO Box 8388

Doha Tel: +974 4409 3444

# TITANIUM CAPITAL PTE LTD

#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building

14 Leadenhall St

London EC3

Phone :+44 (0) 207 084 6980

Mobile: +44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole please contact: info@titaniumcapital.org

Fax: +974 4409 3555 Email: contact@cdc-qatar.com Website: www.cdc-qatar.com

Project development in engineering and construction

#### **HBK Group**

PO Box 1362

Doha

Tel: +974 4445 1111

Fax: +974 4445 1000

Email: info@HBKContracting.com Website: www.hbkholding.com

Undertakes construction projects and the supply of construction, plant, machinery and vehicles

#### **Madina Group**

3rd Floor Al Darwish United Building

Building No 334

Street 230

Zone 24

C-Ring Road New Salata

PO Box 20459

Doha

Tel: +974 4406 2000

Email: madina@madinagulf.com Website: www.madinagulf.com

Mechanical engineering, project management, inspection and construction

# Midmac Contracting Co WLL

New Slata Interchange

C Ring Road

PO Box 1758 Doha

Tel: +974 44529452

Fax: +974 44440864 Email: midmac@midmac.net

Website: www.midmac.net

# **Nakheel Landscapes**

PO Box 8873

Al Muftah Plaza 2nd Floor

Al Rayvan Road corner Al Reem Street

Doha

Tel: +974 44085333

Fax: +974 44983420

Email: info@nakheellandscapes.com Website: http://nakheellandscapes.com Construction and maintenance of landscapes

#### **Qatar Building Company**

**QBC** Building 306 Airport Road PO Box 1985

Doha

Tel: +974 4462 5556/55 Fax: +974 4462 5522/44 Email: info@gbcgatar.com.ga

Website: www.qatarbuildingcompany.com

Construction activities

#### **Qatari Diar Real Estate Investment Company**

Lusail

PO Box 23175 Doha

Tel: +974 4497 4444 Fax: +974 4497 4333 Email: info@gataridiar.com Website: www.qataridiar.com

Real estate

# **OATAR DESIGN CONSORTIUM (QDC)**

PO Box 5171

Doha

Tel: + 974 44191777 Fax: + 974 44433873 Email: mail@qdcqatar.net

Website: www.qdcqatar.com.qa

Services in Architecture, Engineering, Project Management, Construction Management Supervision, Environmental Engineering and Management Consultancy

#### **Rumaillah Group Holding**

PO Box 2 Doha

Tel: +974 4450 8888 Fax: +974 4450 8889

Email: info@rumaillahgroup.com Website: www.rumaillahgroup.com

Construction and equipment, project management, freight forwarding and logistics services

#### Salam International Investment

Al Salam Tower, Corniche

West Bay Area PO Box 15224

Doha

Tel: +974 44831415 Fax: +974 44831422

Email: investor@salaminternational.com

Website: www.salaminternational.com

Construction, real estate, supply of oilfield equipment and chemicals

#### **Qatar National Cement Co (SAQ)**

PO Box 1333

West Corner Centre, 1st Floor Salwa Road, 4th Junction D' Ring Road

Doha

Tel: +974 44693800 Fax: +974 44694517

Email: gatarcement@gatar.net.ga

Website: www.qatarcement.com

Producers of ordinary Portland cement, sulphate-resistant cement, hydrated lime and calcined lime

# The Pearl Qatar

The Oyster, the Pearl PO Box 7256

Doha

Tel: +974 4409 5155 Fax: +974 4409 5166

Email: marketing@thepearlqatar.com Website: www.thepearlgatar.com

Real estate investment and development

#### **DESIGN ENGINEERING AND MANUFACTURING**

## Aljaber Group - Qatar

**GRIDCO III Building** 

Penthouse C-Ring Road Al Muntazah Area PO Box 23007

Doha

Tel: +974 4 411880 Fax: +974 4411885 Email: aje@ajeqatar.com Website: www.ajeqatar.com

Engineering, trading and contracting

#### **Arabian Construction Engineering Company**

PO Box 1277 5th Floor

Al Fzz Towe 3 Al Safliya Street

Doha

Tel: +974 4406 3777 Fax: +974 4443 0112

Email: acemain@acecgroup.com

Website: www.acecgroup.com

Turbo machinery, drilling equipment, pipes and pipe fittings and valves

#### **Doha Petroleum Construction Company (DOPET)**

Gate No 185, Street 25 Salwa Industrial Area

PO Box 1744

Doha

Tel: +974 4460 0350 Fax: +974 4460 1066 Email: dopet@gatar.net.ga Website: www.dopet.com

Mobilization of petroleum plant equipment, electrical installation, manufacturing of pipes

#### **CEG Group**

150 Muntaza Street

New Salata 40

Doha

Tel: +974 4455 11 88 Fax: +974 4455 11 44 Email: info@ceg-qatar.com Website: http://ceg-qatar.com Architectural Engineering

#### **Medgulf Construction Company WLL**

Jaidah Tower, 3rd Floor

PO Box 3603

Doha

Tel: +974 4443 1516/7/8 Fax: +974 4443 3586

Email: medgulf@gatar.net.ga Website: www.medgulfconstruction.com

Executes civil engineering projects, fabrication of pipes and steel

#### Petrosery Limited

Petroserv Limited

6th Floor

Al Mana Plaza

Qatari Bin Fujaah St Bin Mahmoud

PO Box 7098 Doha

Fmail: Info@Petroserv-limited.com

Involved in business development and mechanical, civil and electrical engineering

#### **Voltage Engineering Ltd**

PO Box 6743

Barwa Commercial Avenue

Sayer 5, 1st Floor, SYS05 (C101 & C104)

Tel: +974 4000 9200 / 4000 9201

Fax: + 974 4001 6445 Email: voltage@qatar.net.qa Website: http://velqatar.com

Electrical engineering services

#### **EDUCATION, TRAINING, HUMAN RESOURCES**

#### College of the North Atlantic - Qatar

68 Al Tarafa, Duhail North

Doha

Tel: +974 4495 2222

Fax: +974 4495 2200

Email: info@cna-qatar.edu.ga

Website: www.cna-qatar.com/

Higher education courses in engineering, IT, health and business studies

#### **HEC Paris in Qatar**

Tornado Tower, 16th Floor

PO Box 5825

Doha

Tel: +974 4454 0161 Fax: +974 4454 0169

Email: info@hec-q.qf.org.qa Website: www.qatar.exed.hec.edu

Executive education

#### **Qatar Foundation**

**Education City** 

PO Box 5825

Doha

Tel: +974 4454 0000

Fax: +974 4454 1047

Email: info@qf.org.qa

Website: www.qf.edu.ga

Involved in education programs and scientific research and development

## **Qatar International School**

**United Nations St** 

Doha

PO Box 5697

Tel: +974 4483 3456

Fax: +974 4483 1096

Email: info@qis.org

Website: www.qis.org British school

# **Qatar University**

PO Box 2713

Doha

Tel: +974 4403 3333

Email: info@qu.edu.ga

#### Website: www.qu.edu.ga/

University comprising nine colleges: Arts and Sciences; Business and Economics; Education; Engineering; Health Sciences; Law; Medicine; Pharmacy; and Sharia and Islamic Studies

#### ELECTRONICS, ELECTRICALS, IT, **TELECOMMUNICATIONS**

#### **Consolidated Gulf Company**

2nd Floor, Pearl Tower

Al Sadd

PO Box 1231

Doha

Tel: +974 44441941 Fax: +974 44441942 Fmail: info@cgulfc.com Website: www.cgulfc.com

IT and telecommunications equipment

#### Doha Cable

3rd Floor KIA Motors Showroom Bldg

Al Rayyan Road, Al Saad

PO Box 22487

Doha

Tel: +974 403 39502 / 03

Fax: +974 4455 30 49

Fmail: info@dohacables.com

Website: www.dohacables.com

Cable manufacturer

#### **KAHRAMAA**

Corniche Street, Number 61

Sheraton Roundabout

PO Rox 41

Doha

Fax: +974 44845496

Tel: +974 44845555

Email: contactus@km.com.qa

Website: http://km.ga

Electricity and water sector

#### Ooredoo

West Bay

PO Box 217

Doha

Tel: +974 44380000

Email: newbusiness@ooredoo.qa

Website: www.ooredoo.ga

Telecommunications

# **Vodafone Qatar**

Qatar Science & Technology Park

PO Box 27727

Doha

Tel: +974 7700 7111

Email: business.care@vodafone.com

Webmail: www.vodafone.ga

Phone operator

#### HEALTHCARE, PHARMACEUTICALS, **MEDICAL**

#### Al Emadi Hospital

Al Hilal West Doha

PO Box 5804

Doha

Tel: +974 44666009

Fax: +974 44678340

Email: info@alemadihospital.com.qa

Website: www.alemadihospital.com.qa

Medical hospital

#### AL Zahrawi Medical

PO Box 63065

Al Saad Area

Sahim Bin Hamad Rd

Beside La Cigale Hotel 6th Floor, Office No 21

Doha

Tel: + 974 44310872/44310571

Fax: + 974 44365216

Email: qatarinfo@zahrawimedical.com

Website: www.zahrawimedical.com

Medical, Surgical, Diagnostic & Analytical Lab and Nuclear

Medicine supplies

#### Avanzcare

15th Floor

Aamal Tower

West Bay

PO Box 8801

Doha

Tel: +974 4497 1555

Fax: +974 4497 1556

Email: info@avanzcare.com

Website: www avanzcare com

Pharmaceuticals distribution and manufacturing

#### **BOECKER**

16th Floor 16A Al Mana Business Tower

Suhaim Bin Hamad Road

Doha

Tel + 974 4444 37 44

Email: qatar@boecker.com

Website: http://boecker.com

Environmental health services including pest management, food safety and biosecurity services and products

# **Ebn Sina Medical Company**

PO Box 337

Doha Barwa Commercial Avenue

Sayer Building No 47

Area 56 Industrial Area Rd Tel: +974 4402 7400

Fax: +974 4435 3617

Fmail: info@ehnsina.com

Website: www.ebnsina.com

Distributing and marketing of pharmaceuticals, medical equipment, hospital sundries

#### **International Medical Company**

416 Mesaimeer St

Zone 56, Bldg 35

Al Mamoura PO Box 14279

Doha

Tel: +974 4443 2765 / 4431 3520

Email: info@imcqatar.com

Website: www.imcqatar.com

Pharmaceuticals and healthcare

# PRIMARY HEALTH CARE COORPORATION

Sehim Bin Hamad St

C Ring Road

Doha

PO Box 26555

Tel: +974 4406 9917

Email: info@phcc.gov.qa Website: www.nhcc.ga

Healthcare services

#### **Oatari German Medical Devices**

PO Box 22556

Doha

Tel: +974 4458 1201

Fax: +974 4458 1328

Email: info@ggmd.com

Website: www.qgmd.com

Leading manufacturer of Medical Devices

## LEISURE, TOURISM & HOSPITALITY

12th Floor

Al Agaria Tower Old

Salata

Doha

Tel: +974 4491 2009

Fax: +974 4491 2012

Email: info@amwaj.qa

Website: www.amwajservices.qa

Hospitality services

#### Edarat

PO Box 3082

Doha

Tel: +974 4443 9863

Fax: +974 4443 9865 Email: info@edarat.org

Website: www.edarat.org

Hospitality industry

**Doha Festival City** 

Umm Salal Mohamed

Tel: +974 4477 6591

Email: info@dohafestivalcity.com

Website: www.festivalcitydoha.com Retail entertainment complex

# **Katara Hospitality**

Katara Hospitality Building

Marina District

Lusail City

PO Box 2977 Doha

Tel: +974 4423 7777 Fax: +974 4423 7860

Website: www.katarahospitality.com

Global hotel owner, developer and operator

# **Qatar Racing & Equestrian Club**

PO Box 7559

Doha Tel: +974 4419 7704

Fax: +974 4480 9929

Email: info@grec.gov.ga Website: www.grec.gov.ga Horse racing and shows

# **Regency Group**

Suhaim Bin Hamad Street Doha

PO Box 9012

Tel: +974 4432 2888

Fax: +974 4442 2880 Email: info@regencygroupq.com

Website: www.regencygroupq.com Hospitality services, real estate and development, travel and tours

#### Al Rayyan Tourism Investment Company

City Tower, West Bay PO Box 22465

Doha

Tel: +974 4422 3888 Fax: +974 4422 3800 Email: artic@artic.com.qa

Website: www.artic.com.qa/

Hospitality services, real estate and development, travel and tours

#### **MANUFACTURES & SUPPLIES**

#### **Alfardan Group Holding**

PO Box 9948

Doha

Tel: +974 4440 8408 Fax: +974 4420 8840 Website: www.alfardan.com.ga

Automobiles, jewellery, real estate and marine services

#### Ali Bin Ali Group

ABA Tower
Airport Road

PO Box 75

Doha Tel: +974 4 4469777/ 4 4469888

Fax: +974 4 4433778

Email: aba@alibinali.com Website: www.alibinali.com

Luxury retail, beverages, IT solutions, travel services, medical equipment and supplies, real estate

#### **Aluminium Technology Auxiliary**

Industries (Alutec)

Street 31, Gate 149

Salwa Industrial Area

PO Box 40625

Doha

Tel: +974 4460 2334/1 Fax: +974 4460 2841/2 Email: alutec@qatar.net.qa Website: www.alutecqatar.com

Provision of aluminium and glazing products

#### **Qatar Chemical Company Ltd**

Amwal Tower

Omar Al Mukhtar St

Al Dafna

PO Box 24646

Doha

Tel: +974 4484 7111 Fax: +974 4483 7379 Website: www.qchem.com.qa

Supplies, packages and shipping of Polyethylene and Normal

Alpha Olefins

## OIL & GAS

#### **BUZWAIR**

Head Office C-Ring Road

PO Box 319

Doha

Tel: +974 4415 0800 Fax: +974 4462 1787

Email: gases@buzwairgroup.com Website: www.buzwairgases.com Dealing with a wide range of gases

#### **Buzwair Industrial Gases Factories**

PO Box 319

Bldg. 169, St 28, Industrial Area

Doha

Tel: +974 4460 1079

Fax: +974 4450 3408

Email: gases@buzwairgases.com

Website: www.buzwairgases.com

Industrial gases

#### **Gulf Drilling International**

9th & 10th Floor

Palm Tower B

West-Bay, Building No 6

Zone 60, Street 810 PO Box 9072

PU DUX 90

Doha

Tel: +974 4463 7333 Fax: +974 4463 7222

Email: info@gdi.com.qa

Website: www.gdi.com.qa

Oil and gas drilling

#### **MANWEIR LLC**

Industrial Area

PO Box 4038

Doha

Tel: +974 4460 0099

Fax: +974 4407 6498

Email: manweir@mannai.com.qa

Website: www.manweir.com

Oilfield, Marine and Industrial Engineers

#### National Petroleum Services (NPS)

Barwa Commercial Ave

Safwa Bldg 28

Office C202, Industrial Area Road

PO Box 586

Doha

Tel. +974 4005 5600

Fax +974 4005 5666

Email: info.qa@npsintl.com

Website: www.npsintl.com

Services and solutions in the oil, gas and petrochemical industry

# Qatar Engineering and Construction Company (OCON)

Gate No 69. Street No 48

Salwa Industrial Area

PO Box 24491

Tel + 974 44587200

Fax + 974 44587201

Email: qcon@qcon.com.qa Website: www.qcon.com.qa

Industrial engineering and construction specializing in oil and

gas industries

#### Qatar Oilfield Supply Centre WLL (QOSC)

PO Box 15795

Street 48, Gate 123 Industrial Area

Doha

Tel: +974 44606547

Fax: +974 44694863

Email: qosc@qatar.net.qa

Website: www.qataroilfield.com

Suppliers of oil and gas field products to the industrial estab-

#### **Qatar Petroleum**

PO Box 3212

Doha

Tel: +974 4013 4895/6

Website: www.qp.com.qa

Production and transport of crude oil, liquefied natural gas, refined products, petrochemicals and fertilizers

#### **Qatargas**

West Bay Area

PO Box 22666

Doha

Tel: +974 4473 6000

Fax: +974 4473 6666

Email: infos@qatargas.com.qa

Website: www.qatargas.com Production and supply of natural gas

# WOOOD

PO Box 7777

WOQOD

Tower West Bay

Doha

Tel: +974 402 17777

Fax: +974 443 09215

Email: customerservice@woqod.com.qa

Website: www.woqod.com.qa Fuel and gas suppliers

# PUBLISHING, MEDIA & DESIGN

#### Doha Film Institute

Post Box 23473

Doha

Tel: +974 4420 0505

Fax: +974 4408 1755

Website: www.dohafilminstitute.com

Film industry institution

# **Firefly Communications**

The Gate Tower

9th Floor

West Bay

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Tel: +974 4434 0360

Fax: +974 4434 0359

Email: info@firefly-me.com

Website: www.firefly-me.com
Publishing and content marketing agency

# Gulf Crafts

New Industrial Area

7one 81

Street 9

Building 40

Doha

Tel: +974 446 02002

Fax +974 446 02220

Email: info@gulfcrafts.net

Website: www.gulfcrafts.net
Design and production of gifts and awards

# Media Vision WLL

PO Box 201062

P0 B

Tel: +974 449 18717

Fax: +974 449 18718

Email: info@mediavisionqatar.com Website: www.mediavisiongatar.com

Advertising, branding, website design & publications

#### **SERVICE INDUSTRIES**

#### Al Isteklal IAC Qatar

Madinat Khalifa South Al Jazeera Al Arabia St

Office No 8 1st Floor, 3 Bldg PO Box 14865 Doha

Tel. +974 4432 2630 Fax +974 4432 1738 Email: info@iacqatar.com Website: www.iacqatar.com Audio-visual supplier

#### **IFP Group**

Ibn Seena St Al Muntazah Area PO Box 22376 Doha

Tel: +974 4 432 9900 Fax: +974 4 443 2891 Email: info@ifpqatar.com Website: www.ifpexpo.com

Organizer of trade events in the MENA region

#### **Mannai Corporation QPSC**

Salwa Road, Ramada Junction

PO Box 76 Doha

Tel: +974 4455 8888 Fax: +974 4455 8880 Email: info@mannai.com.qa Website: www.mannai.com

Trading in oil and gas, automobiles and IT

#### Middle East Dredging Company (MEDCO)

PO Box 24745

4th floor, Al Fardan Plaza Building

Al Sadd Doha

Tel: +974 4442 6762 Fax: +974 4442 6752

Email: info@medcodredging.com Website: www.medcodredging.com Dredging and reclamation

#### **Qatar Electricity and Water Company**

Al Markhiya St

Opposite Landmark and Khaliji Bank

PO Box 22046 Doha

Tel: +974 4485 8585 Fax: +974 4483 1116 Email: welcome@qewc.com Website: www.qewc.com

Operates a network of power generation and water desalination stations

#### **Qatar Chamber of Commerce & Industry**

PO Box 402 Doha

Tel: +974 4455 9111
Fax: +974 4466 1693/7
Email: info@qcci.org
Website: www.qatarchamber.com

Chamber of commerce

#### Pinsent Masons LLP

PO Box 22758 Tornado Tower West Bay Doha

Tel: +974 442 69200 Fax: +974 4426 9201

Website: www.pinsentmasons.com

Legal services

# TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

## **BMMI Contract Supply**

ZAD Marketing & Distribution

Salwa Road PO Box 24003 Doha

Tel: +974 4444 9810 Fax: +974 4436 1905

Email: enquiries@bmmi.com.bh Website: www.bmmigroup.com

Contract-based procurement, international logistics

#### **Gulf Helicopters**

Al Areesh St

Ras Abu Abboud Road

PO Box 811 Doha

Tel: +974 4433 3888 Fax: +974 4441 1004

Email: enquiries@gulfhelicopters.com Website: www.gulfhelicopters.com Provider of helicopter transportation

#### **Gulf Warehousing Company**

D Ring Road PO Box 24434 Doha

Tel: +974 4449 3000 Fax: +974 4449 3100 Email: info@gwclogistics.com Website: www.gulfwarehousing.com

Storage and warehousing facility and freight forwarding

#### **Qatar Airways**

Qatar Airways Tower 1 Next to Al Manna Building

Airport Road Doha

Tel: +974 4023 0000 Fax: +974 4462 1486

Website: www.qatarairways.com Cargo transport and commercial flight

# **Qatar International Trading Company**

PO Box 9920 Doha

Tel: +974 466 7782 Fax: +974 466 7783 Email: info@qit-qatar.com Website: www.qitworldwide.com Logistics, catering and power generation

#### **Qatar Ports Management Company**

Doha Port Control Tower Tel: +974 44042735 Fax: +974 44042738 Email: dohavts@mwani.com.qa Website: www.mwani.com.qa

Shipping sector

#### **Qatar Shipping Company WLL**

Al Khaleej Insurance Building 1st Floor, Grand Hamad Street

PO Box 22180

Doha

Tel: +974 4494 9666 Fax: +974 431 5595

Email: coutinho@qship.com Website: www.qship.com

Shipping cargo, chartering out vessels

#### Western Gulf Agency

Al Matar Commercial Centre

Airport Road 104, First floor PO Box 5283 Doha

Tel: +974 4441 2881 Fax: +974 4444 5166 Email: info@westerngulf.com Website: www.westerngulf.com International freight forwarding



# Fact File

NAME: Kingdom of Saudi Arabia

CAPITAL: Riyadh

POPULATION: 33,292,778 (UN est.)

LAND AREA: 2,149,690 km2

**CURRENCY: Rival** 

GDP GROWTH: 1.6% (2018 projected est.)

DIALLING CODE: +966

MAIN NATURAL RESOURCES: Oil, natural gas,

iron ore, gold and copper

INDUSTRIES: Crude oil production, refining, petrochemicals, ammonia, industrial gases, sodium hydroxide (caustic soda), cement, fertilisers, plastics, metals, commercial ship and aircraft repair, and construction

**EXPORTS:** Petroleum and petroleum products

IMPORTS: Machinery and equipment, foodstuffs, chemicals, motor vehicles and

textiles

he Kingdom of Saudi Arabia has introduced a series of important reforms over the past year and set out plans for a bold and ambitious transformation of the economy in its Vision 2030 and accompanying National Transformation Program (NTP). Diversifying the economy, creating jobs for Saudi nationals in the private sector, and implementing a gradual, but sizable and sustained fiscal consolidation to reach budget balance in 5 years are strategic policy priorities. The Saudi economy is "open for business", and, as its Vision 2030 states, "We will improve our business environment, restructure our economic cities, create special zones and deregulate the energy market to make it more competitive".

The Kingdom plans to increase the economic role of the private sector by focusing on privatisation and development of public-private partnerships, improving the business environment, developing local capital markets, encouraging FDI, and supporting small and medium enterprises (SMEs).

The Saudi economy is characterised by some unique features, the most notable of which is that it constitutes the largest economy in the Middle East. Expectations of the economy in 2017 have been optimistic largely due to a determination to implement the NTP that includes the restructuring of many economic sectors. An important growth driver is the increased attention given to developing the non-oil sectors of the economy as well as the setting up of strategic partnerships in major sectors such as energy, gas, mining and others, which aims to raise the level of economic productivity. Privatisation of selected projects and the promotion of public-private partnerships are seen as key initiatives. The private sector has a major role in attracting investment in key projects and boosting business confidence. SMEs are taking a larger role in the economy particularly after the creation of the General Authority of Small and Medium Enterprises, according to KPMG, 31 January 2017.

The direct purchase of shares in Saudi companies listed on the Kingdom's stock exchange has been available since 2015, opening up the market to foreign institutional investors.





#### **SAUDI VISION 2030**

In April 2016, in a notable policy announcement, the kingdom unveiled Saudi Vision 2030, a major economic reform plan which aims to diversify the Kingdom's economic base. The long-term plan seeks to increase foreign investment and enhance the overall competitiveness of the economy. Its features include economic diversification through development of the private sector and targets raising its contribution to GDP from 40% to 60% by 2030. Much of the future economic growth is expected to come from SMEs, whose contribution is projected to rise from 20% to 35% by 2030.

# Among the Kingdom's main goals to be achieved by 2030 are:

- · To increase non-oil revenue from SR163bn to SR1trn:
- To raise the Kingdom's ranking in the Government Effectiveness Index from 80 to 20;
- To raise the ranking on the E-Government Survey Index from a current position of 36 to among the top five nations.

As part of its economic diversification strategy, the Kingdom plans to increase women's participation in the workforce from 22% to 28% by 2020.

The NTP is set to increase foreign investment and boost private sector participation in the economy. Under capital markets reforms coming into force in 2017, qualified foreign investors (QFIs) will have access to a broader range of capital market products, including listed securities.

Announced in January 2016, up to 5% of Saudi Aramco's value could be offered to investors. Given the corporation's book valuation of up to \$3trn, the sale could generate \$150bn in public revenue.

#### STRONG FUNDAMENTALS

According to the Kingdom's Finance Minister H E Mohammed Al-Jadaan, "the fundamentals of the Saudi economy remain strong as the Kingdom's balance sheet remains strong with SAMA's FX assets estimated at 84% of GDP, the third largest in GDP terms globally. General government assets are considerably above 100% of GDP".

He continued, "Through the Kingdom's Vision 2030, a number of concrete structural measures have already been rolled out, with the twin goals of decreasing the Kingdom's fiscal dependence on hydrocarbons and encouraging economic diversification", the Minister said, adding that "the government has also made considerable progress in enhancing efficiency by reigning in overspending and optimizing expenditure". In a statement published by Saudi Gazette, 23 March 2017, the Minister concluded that "these efforts have been made possible through strengthened governance, institutionalisation of structural reforms, and enhanced transparency."

#### **EDUCATION SECTOR**

It is estimated that Saudi Arabia will need over a million new school places by 2020 in grades 1-12, of which 150,000 are expected to come from the private sector, according to a recent report by PwC. The number of private schools in the Kingdom has been growing at 3% per annum, with the strongest growth being seen at the primary level, where enrolment in public schools has declined, according to the report on the education sector, Saudi Gazette, 20 April 2017. Despite further growth expected in the private sector, PwC said, market share for private schools is unlikely to grow from around 11% to the aspirational 25% unless significant changes are seen to encourage growth and investment.

Saudi Vision 2030 has set out new proposals for creating "an education that contributes to economic growth", pledging that, "We will close the gap between the outputs of higher education and the requirements of the job market. We will also help our students make careful career decisions, while at the same time training them and facilitating their transition between different educational pathways. In the year 2030, we aim to have at least five Saudi universities among the top 200 universities in international rankings. We shall help our students achieve results above international averages in global education indicators.

"To this end, we will prepare a modern curriculum focused on rigorous standards in literacy, numeracy, skills and character development. We will track progress and publish a sophisticated range of education outcomes, showing year-on-year improvements. We will work closely with the private sector to ensure higher education outcomes are in line with the requirements of the job market. We will invest in strategic partnerships with apprenticeship providers, new skills councils from industry, and large private companies. We will also work towards developing the job specifications of every education field. Furthermore, we will build a centralised student database tracking students from early childhood through to K-12 and beyond into tertiary education (higher and vocational) in order to improve education planning, monitoring, evaluation, and outcomes."

#### **SMES**

Saudi Vision 2030 wants to see "a bigger role for small and medium-sized enterprises", stating that, "SMEs contribute only 20% of our GDP whereas in advanced economies, this contribution can reach up to 70%. Despite the efforts made to improve the business environment in the Kingdom, SMEs can still endure unnecessarily slow and complex legal and

# SAUDI ARABIA COUNTRY PROFILE



administrative procedures. They also struggle to attract the necessary skills, capabilities and funding with financial institutions providing no more than 5% of the overall funding — a far lower percentage than the global average. We will strive to facilitate enhanced access to funding and to encourage our financial institutions to allocate up to 20% of overall funding to SMEs by 2030.

"The recently established SME Authority plans to review laws and regulations thoroughly, remove obstacles, facilitate access to funding, and enable youth and entrepreneurs to market their ideas and products. At the same time, we will establish additional new business incubators, specialised training institutions and venture capital funds. These will aid entrepreneurs in developing their skills and networks. We will also support SMEs in marketing and help export their products and services, by leveraging e-commerce and collaborating with international stakeholders."

# TOWARDS A THRIVING ECONOMY

Saudi Vision 2030 is aimed at achieving a thriving economy by "investing for the long-term". It states that, "Diversifying our economy is vital for its sustainability. Although oil and gas are essential pillars of our economy, we have begun expanding our investments into additional sectors. We understand that there are complicated challenges ahead but we have long-term plans to overcome them. In the past 25 years, the Saudi economy has grown by an annual average rate of more than 4%, contributing to the creation of millions of new jobs. Although we are already among the 20

largest economies in the world, our ambitions are even greater. We aspire to have an even higher ranking by 2030, despite the headwinds of the global economic slowdown and the expected impact of our structural economic reforms. This requires us to invest in all our resources in order to diversify the economy, unleash the capabilities of our promising economic sectors and privatise some government services."

#### **INVESTMENT**

The vision is aimed at "maximising the Kingdom's investment capabilities". It states that "the ongoing privatisation of state-owned assets, including leading companies, property and other assets, will bring in new and more diverse revenues".

"This will further enhance our financial resources and economic stability, which will be reinvested for long-term impact. We will develop further the sophistication of our investment vehicles, particularly after transferring the ownership of Aramco to the Public Investment Fund, which will become the largest sovereign wealth fund in the world. We will increase the efficiency of the fund's management and improve its return on investment, with the aim of diversifying our government resources and our economy.

"The Public Investment Fund will not compete with the private sector, but instead help unlock strategic sectors requiring intensive capital inputs. This will contribute towards developing entirely new economic sectors and establishing durable national corporations.

"Building on the Kingdom's leading position and

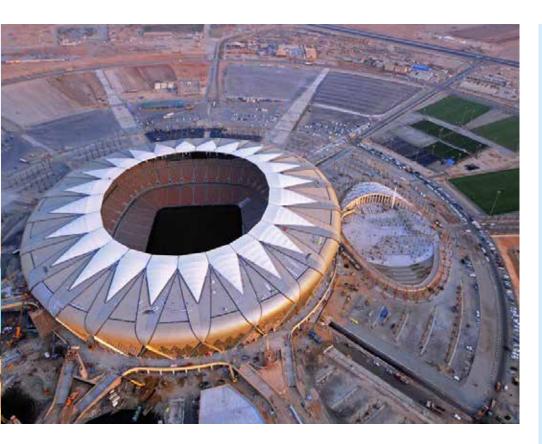
historic alliances, we plan to enter long-term partnerships with neighbouring and friendly countries for knowledge transfer and trade.

"Our Vision is to maximise our investment capabilities by participating in large international companies and emerging technologies from around the world. This will ensure that we become market makers in selected sectors, as well as a leader in competitively managing assets, funding and investment. All of this will require the formation of an advanced financial and capital market open to the world, allowing greater funding opportunities and stimulating economic growth. To this end, we will continue facilitating access to investing and trading in the stock markets. We will smooth the process of listing private Saudi companies and stateowned enterprises, including Aramco. This will require deepening liquidity in our capital markets, fortifying the role of the debt market and paving the way for the derivatives market."

# PROMISING SECTORS

The vision highlights the Saudi economy's "promising sectors" which it states will be supported to grow and increase their contribution to the wider economy.

"We will support promising sectors and foster their success so that they become new pillars of our economy. In the manufacturing sector, we will work towards localising renewable energy and industrial equipment sectors. In the tourism and leisure sectors, we will create attractions that are of the highest international standards, improve visa issuance



procedures for visitors, and prepare and develop our historical and heritage sites. In technology, we will increase our investments in, and lead, the digital economy. In mining, we will furnish incentives for and benefit from the exploration of the Kingdom's mineral resources. At the same time as diversifying our economy, we will continue to localise the oil and gas sector. As well as creating a new city dedicated to energy, we will double our gas production, and construct a national gas distribution network. We will also make use of our global leadership and expertise in oil and petrochemicals to invest in the development of adjacent and supporting sectors."

# PRIVATISATION PROGRAMME

The Saudi Vision 2030 indicates that its goal is to "create a comprehensive privatisation programme" and states that it is "in the process of determining additional sectors suitable for privatisation". The Kingdom intends to make use of international best practice, transfer knowledge to achieve its goals in a balanced and scientific manner.

#### DIGITAL INFRASTRUCTURE

As the Saudi Vision 2030 states, the Kingdom is seeking to partner with the private sector to develop the telecommunications and information technology infrastructure, especially high-speed broadband, in order to expand its coverage and capacity within and around cities and to improve its quality. A specific "goal is to exceed 90% housing coverage in densely populated cities and 66% in other urban zones".

#### **UK-SAUDI RELATIONS**

The Kingdom has long held close and productive relations with the UK. Saudi Arabia is the UK's largest trading partner in the Middle East and as a high growth market it offers significant opportunities for UK companies across a broad range of sectors. Some of the top UK exports to the Kingdom are transport equipment; power generating machinery and equipment; medicinal and pharmaceuticals; industrial machinery; scientific instruments; road vehicles and spare parts; and foodstuffs. A total of over 6,000 UK firms and exporters are engaged with the Saudi market. New opportunities are opening up in the promising sectors and privatisation as the Kingdom moves ahead with its economic diversification. The UK has indicated that it wants to be a strategic partner in the successful implementation of the Saudi Vision 2030 programme.



# **Useful Contacts**

Royal Embassy of Saudi Arabia 30-32 Charles Street London W1J 5DZ

Tel: +44 (0)20 7917 3000

Commercial Section 15/16 Queens Street Mayfair

W1J 5PQ

Tel: +44 (0)20 7723 7817

Website: www.saudiembassy.org.uk

British Embassy PO Box 94351 11693 Riyadh

Tel: +966 (0) 11 4819 100

Email: Consular.Riyadh@fco.gov.uk

British Consulate General PO Box 393

21411

Tel: +966 (0)12 622 5550 Fax: +966 (0)12 622 6249

British Trade Office Al Khobar PO Box 3672 31952

Tel: +966 (0)13 882 5300

Saudi Arabian General Investment Authority (SAGIA)

PO Box 5927 Riyadh 11432

Tel: +966 11 203 5777

Email: investorcare@sagia.gov.sa Website: www.sagia.gov.sa/en/

Saudi British Joint Business Council

SBJBC UK

c/o British Expertise

23 Grafton St

London

W1S 4EY

Tel: +44(0) 20 7824 1933 Email: info@sbjbc.org

Website: www.sbjbc.org/contact-us/

Council of Saudi Chambers of Commerce and

King Fahad Branch Rd

Al Mutamarat Riyadh 12711

Email: info@sbjbc.org

Website: www.saudichambers.org.sa

# AEROSPACE, AUTOMOBILES, ENERGY, SECURITY. IT

# Abdul Latif Jameel Co Ltd

Amir Majed Street PO Box 3327 Al Safa District Jeddah 21471

Tel: + 966 12 628 4444 Fax: + 966 12 693 1131 Email: contact@alj.com

Website: www.alj.com Automotive and engineering

#### **Advanced Electronics Company (AEC)**

PO Box 90916

King Khalid International Airport Industrial Estate

Riyadh 11623
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Fax: +966 11 220 1355
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Website: www.aecl.com

Aerospace, Energy, Security and IT

#### **Balubaid Group of Companies (BGC)**

Al-Sulymania District King Abdullah Road Jeddah 21411 Tel: +966 12 640 4444

Fax: +966 12 640 1093 Email: crm@balubaid.com.sa Website: www.balubaid.com

Multi-business enterprise with interests in automotive retail, automotive aftermarket, industrial and service equipment, transportation, real estate, financial services, manufacturing and

hospitality

#### E A Juffali & Brothers (Juffali)

Corporate Office PO Box 1049 Jeddah 21431

Tel: +966 12 667 2222 Fax: +966 12 669 4010 Email: juffali@eajb.com.sa

www.juffali.com

Involved in nearly every aspect of the automotive industry, through leading international partnerships and local initiatives including retail, vehicle assembly, bodywork, tyres and spare parts

#### **Gulf Power & Marine**

Al Khobar PO Box 3892 Al-Khobar 31952 Aziziah Street Tel: +966 13 894 5809 Fax: +966 13 898 0154

Email: info@gulfpowermarine.com

Website: www.gulfpowermarine.com

Caters to the Marine and Offshore industry, with substantial products engineering and technical services

#### Haji Husein Alireza & Co Ltd

Head Office
King Abdulaziz Street
PO Box 40
Jeddah 21411
Tel: +966 12 604 9444
Fax: +966 12 642 6435
Email: contact@hha.com.sa

Website: www.hha.com.sa

Exclusive distributor for some of the world's leading automobile and truck manufacturers: Aston Martin, Mazda and others

#### Integrated Telecom Company (ITC)

PO Box 8732 Riyadh 11492 Tel: +966 11 406 2222 Fax: +966 11 406 2221

Email: info@itc.net.sa
Website: http://www.itc.sa

As a telecommunications and information technology leader ITC owns and operates two international cable landing stations in Al Khobar and Jeddah connecting the KSA to the rest of the world

#### Saudi Aerospace Company (SAC)

Olaya St Riyadh

Tel: +966 11 269 3524 Fax: +966 11 269 3725

Email: info@sac.sa.com

Website: www.sac.sa.com

Communication and Security; Operations and Maintenance; Training Services; Support Services; Transportation and Logistics; Manufacturing

# Saudi Maintenance & Supply Chain Management

PO Box 1732 Al-Janadriya 11441 Riyadh

Tel: +966 11 445 9100 Fax: +966 11 445 9101 Email: info@SMSCMC.com Website: www.smscmc.com

Contact: Mr Mohammed Al-Omari, External Affairs Manager

Email: mohammed.al-omari@baesystems.com

Safety, Protection and Security

# AGRICULTURE, FISHERIES, FOOD AND DRINK

# **Al-Dabbagh Group Holding Company**

PO Box 1039 Jeddah 21431 Tel: +966 12 510 6200 Fax: +966 12 669 6184 Email: info@dabbagh.com

Website: www.dabbagh.com

# Al Faisaliah Group Holding

PO Box 16460 Riyadh 11464 Tel: +966 11 243 9878 Fax: +966 11 243 9952 Email: info@alfaisaliah.com

Website: www.faisaliah.com

Food & beverage, consumer electronics, medical, technical infrastructure, petrochemicals and business development

Food, petroleum and auto services, housing and packaging

#### Al Faris Food Industries Ltd (AFFI)

Second Industry City
Riyadh 11474
Tel: +966 11265 3443
Fax: +966 1265 3024
Website: www.alfarisfoods.com
Email: info@alfarisfoods.com
Ouality condiments and sauces



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St.

London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Al Madinah Dates Co

PO Box 5090

Al Madinah Al Munawarah 41422

Tel: +966 14 845 7777 Email: info@tomoor.com Website: www.tomoor.com

Manufacturer and exporter of dates, date paste and date gift products

#### **ALRAI Food Industries**

PO Box 232

Hofuf — Al-Hasa 31982 Tel: +966 13 597 5444 Fax: +966 13 597 5444 Email: alrai@alrai.com.sa

Website: www.alraifoodindustries.com/ Fruit juices and dairy products

Truit juices and dairy produc

# Alwasail

Omar Bin Khattab Street

Buraydah

Tel: +966 1 638 13914 Email: info@alwasail.com Website: www.alwasail.com/

Manufactures polyethylene pipes & fittings; mainly for irrigation, telecom, drinking water and firefighting networks, gas and oil transport

#### **Amal Al Khair Dates Company**

Alkharj Road
PO Box 124264
Riyadh 11761
Tel: +966 5 005 98349

Email: export@amalalkhair.com Website: www.amalalkhair.com

Date producer

# Anaam International Holding Group

PO Box 6352
Al Mahjar Street
Jeddah 21442
Tel: +966 12 635 7007
Email: info@anaamgroup.com/en

Food, agriculture and real estate development

# ARASCO

ARASCO Building Prince Sultan Ibn Abdul Aziz St PO Box 53845

Riyadh 11593 Fax: +966 11 261 2111 Tel: +966 11 261 2222



Production of all types of animal & aquatic feeds & concentrate production

#### **Astra Food Company**

PO Box 1485 Tabuk 71411

Tel: +966 14 422 6661 Fax: +966 14 423 2128 Email: info@astra.com.sa Website: www.astrafood.com

Production and retailing of packaged products, food products, clothes, household supplies and kitchen utensils

#### **Astra Industrial Group**

PO Box 1560 Riyadh 11441 Tel: +966 11 475 2002 Fax: +966 11 475 2001 Email: info@aig.sa www.astraindustrial.com.sa

Pharmaceuticals, chemicals, power, steel and mining

#### ATCO Food

PO Box 718 Dammam, 31421 Tel: +966 13 833 5588 Fax: +966 13 830 5975

Email: rabah.mrad@atco.com.sa Website: www.atco.com.sa

Catering and restaurant development division of ATCO Group

#### **Bafarat Industrial Group LLC**

PO Box 19340

Western Jeddah 21435 Tel: + 966 2 637 5212 Fax: + 966 2 637 5752 Email: info@ranafood.com Website: www.ranafood.com

Bottled sauces, pickles and tomato paste

#### The Bahrawi Trading Company

Oandeel Street PO Box 48

Jeddah 21411 Tel: +966 1 266 52441 Email: support@bahrawi.com Website: www.bahrawi.com

Food, Catering Equipment, food tech, Cosmetic Division

# **Baja Food Industries Co**

PO Box 18994 Riyadh 11425 Tel. + 920001172 Fax: +966 12 705955 Email: info@baja.com.sa Website: www.baja.com.sa Nuts and coffee

#### **Fakieh Group**

PO Box 2621 14220 Jeddah Tel: +966 12 606 3993 Fax: +966 12 606 6433 Email: info@fakiehgroup.com Website: www.fakiehgroup.com

Poultry farms, restaurants, schools and tourism

#### Green Crown Agricultural & Veterinary Service Est

PO Box 1883 Al-Khobar 31952 Tel: +966 3 898 0480 Fax: +966 3 864 2487

Email: GreenCrown@alrashidmall.com Website: http://greencrown2003.tripod.com

Agricultural and Veterinary Service

#### Grain Silos and Flour Mills Organisation (GSFMO)

PO Box 3402 Riyadh 11471 Tel: +966 11 210 3333 Fax: +966 11 210 4444

Email: gsfmo@gsfmo.gov.sa Website: www.gsfmo.gov.sa

Grain storage, flour production and animal feed factories

#### **Gulf Union Food Company**

PO Box 365 Riyadh 11383 Tel: +966 11 265 2855 Fax: +966 11 265 2779 Email: info@gulf-union.com Website: www.gulf-union.com Juices and beverages

#### Halwani Bros

PO Box 821 Jeddah 21421 Tel: +966 12 636 6667 Fax: +966 12 636 6668 Website: http://halwani.com Food products

#### ITA Agr Ltd

374 Prince Sultan Road Sulaimaniyah PO Box 9957 Rivadh 11423 Tel: +966 1 474 8122 Fax: +966 1 474 0339 Email: info@ita-agri.com

Website: www.ita-agri.com/index.html Vegetable and flowers producer and importer

#### Luna (National Food Industries Company Limited)

PO Box 32040 leddah 21428 Tel: +966 12 608 1515 Fax: +966 12 636 7938 Email: info@nfic.com.sa Website: http://luna.com.sa

Company and factory for the processing and packaging of canned products, such as dairy produce, soup and tomato paste

# National Factory for Foodstuff Production (NFFP)

2nd Industrial City PO Box 4130 Riyadh 11491 Tel: +966 11 265 1525 Fax: +966 11 265 1489 Website: http://nffp.com.sa

All kinds of long-life juices and tomato paste

#### **Palace of Spices**

PO Box 826 Riyadh 11421 Tel: +966 1 475 8866 Fax: +966 1 475 8877

Email: info@palaceofspices.com.sa Website: www.palaceofspices.com.sa Spices, condiments and coffee beans

#### Saudi Fisheries Company

PO Box 6353 Dammam 31452 Tel: +966 3 859 1919 Fax: +966 3 859 3090

Email: mjaper@saudi-fisheries.com Website: www.saudi-fisheries.com Fish, shrimp and other sea food

#### Saudi Chocolate Factory (SCF)

Hofuf Tel: +966 13 587 0080 Fax: +966 13 586 7812 Email: sales@choco.com.sa Website: www.choco.com.sa Chocolates

PO Box 3918

Al-Hasa 31982

#### Saudi International Trading & Marketing Limited (SITML)

Al-Ahsa St PO Box 88267 Riyadh 11662 Tel: +966 11 257 6999 Fax: +966 11 491 5046 Email: sitml@sitml.com Website: www.sitml.com

Social & urban development, agriculture, manufacturing, trading, real estate, sales and marketing and contracting

#### BANKING, FINANCE AND LEGAL

#### Alawwal Bank

Dhabbab Rivadh 11431 Tel: +966 11 406 7888

Email: ca-tradeadvisory@shb.com.sa Website: www.alawwalbank.com

Banking services and innovative financial solutions

#### Al Ghazzawi Professional Association

Jeddah Commercial Centre, 3rd Floor

Al Maady Street Corniche Al Hamra PO Box 7346 leddah 21462 Tel: +966 12 653 1576

Fax: +966 12 653 2612

Email: enquiries@ghazzawilawfirm.com Website: www.ghazzawilawfirm.com

Law firm covering corporate, competition, investment law, dispute resolution, mergers, IP, insurance, employment and tax

#### Alinma Bank

Al Anoud Tower King Fahad Road PO Box 66674 Riyadh 11586 Tel: +966 11 218 5555 Fax: +966 11 218 5000 Fmail: info@alinma.com Website: www.alinma.com

Investment, corporate, retail and family banking services

#### Almihdar Law Firm

Sary Street PO Box 1180 Jeddah 21431 Tel: +966 1 2 697 3311 Fax: +966 1 2 697 7301

Email: aaalf@almihdarlawfirm.com: zaid@almihdarlawfirm.com

Website: www.almihdarlawfirm.net/

Law firm



# SAUDI ARABIA LISTINGS

# Al-Rajhi Bank

Aakaria 3 Building, 7th Floor

Olaya Street Riyadh 11411

Tel: +966 11 460 3333 / 3344 Fax: +966 11 460 3351

Email: contactcenter1@alraihibank.com.sa

Website: www.alrajhibank.com.sa

Sharia compliant banking solutions, current and saving accounts, credit cards and financing, investment services and products, asset management, investment banking

#### Alsabhan & Alajaji Law Firm

PO Box 11584 Rivadh 57684 Tel: +966 11 200 0577

Fax: +966 11 200 0575 Email: info@saajlaw.com Website: www.saajlaw.com

Corporate law, disputes, M&A and foreign investment

#### AL-SOAIB & PARTNERS LAW FIRM

Alumam Centre Office 211, 212 Malaz Salhuddin Street PO Box 305150 Riyadh

Tel: +966 1 1472 6362 Fax: +966 1 1 472 5856 Email: mail@soaiblaw.com Website: www.soaiblaw.com

Law firm

#### **ALSuwaiket and AlBusaies**

Attorneys at Law Al-Salah Tower Level 8. Office 806

Prince Faisal bin Fahad Street

PO Box 4732 Al-Khobar 31952 Tel: + 966 13 887 7512 Fax: + 966 13 887 7638

Email: info@sb-lawyersweb.com Website: www.sb-lawyersweb.com/

#### Arab National Bank (ANB)

PO Box 56921

King Faysal Street Al Mouraba Area Riyadh 11564

Tel: +966 11 402 9000 Fax: +966 11 402 7747 Email: info@anb.com.sa

Website: www anh com sa

Commercial and Islamic products and services, consultancy and investment

# **Bank Al Jazira**

PO Box 6277 King Abdulaziz Road Jeddah 21442

Tel: +966 9 2000 6666 Email: info@bai.com.sa Website: www.baj.com.sa

Corporate, personal, private and investment banking services

#### **Bank Albilad**

PO Box 140 Head Office Al Malaz Steen Street Riyadh 11411

Tel: +966 14 798888 Fax: +966 11 4798898

www.bankalbilad.com

Personal and business banking services

#### Banque Saudi Fransi

Maather Street

PO Box 56006 Riyadh 11554

Tel: +966 11 289 9999

Fax: +966 11 505 2311

Email: communications@alfransi.com.sa

Website: www.alfransi.com.sa

Commercial banking services including corporate, retail, private banking and investment services including investment in funds, Islamic banking, financial brokerage services

#### **Bright Investment Company Limited**

PO Box 230514 Riyadh 11321

Tel: +966 11 464 6006 Fax: +966 11 464 4077 Email: info@bic.net.sa Website: www.bic.net.sa

Corporate and government support services

#### Dallah Albaraka Group

Western Region Jeddah Dallah Street Dallah Tower PO Box 430 leddah 21411

Tel: +966 12 671 0000 Fax: +966 12 671 3603 Email: prd@dallah.com Website: www.dallah.com

Multi-sector group providing healthcare, real estate, food services, products and financial services

#### Dr Mohammad Al-Hezzani Centre

5th Floor, Building 841,Office 52

King Fahad Road PO Box 4055 Rivadh 12333 Tel: +966 1 416 9436 Fax: +966 1 416 9437

Email: dralhezzani@dralhezzanilawyer.com; dralhezzanilawyer@

Website: www.dralhezzanilawver.com

Legal consultant and law services

#### Fahad Al Suwaiket and Bader Al Busaies Attorney at Law

Al Salah Tower

Level 8, Office 806

Prince Faisal Bin Fahad Street

PO Rox 4732 Al-Khobar 31952 Tel: +966 13 887 7512 Fax: +966 13 887 7638 Email: sb@sb-lawyersweb.com

Website: www.sb-lawyersweb.com Legal services; contract, liquidation, information technology, Intellectual Property, tax, finance and investment

#### Islamic Development Bank

IDB Building Qasr Khuzam Street PO Box 5925 leddah 21432 Tel: +966 12 636 1400 Fax: +966 12 636 6871

#### Email: idbarchives@isdb.org.sa Website: www.isdb-pilot.org

Equity capital, project and enterprise lending, financial assistance for economic and social development, foreign trade development and technical assistance to member countries

#### **Kingdom Holding Company**

PO Box 1 Rivadh 11321 Tel: +966 11 211 1111 Fax: +966 11 211 1112

Email: media&info@kingdom.com.sa Website: www.kingdom.com.sa

Portfolio investments

#### Law Office of Bander Alnogaithan

3990 Anas Ibn Malik Rd

Almalqa Riyadh 13524 PO Box 301413 Rivadh 11372 Tel: +966 1 416 0808 Fax: +966 1 416 0909 Email: info@alnogaithan.com

Website: http://alnogaithan.com Full-service, multi-disciplined law firm

#### Malath Cooperative Insurance & Reinsurance Co

Head Office

Prince Mohammed bin Abdulaziz Road

PO Box 99763 Rivadh 11625 Tel: +966 11 416 8222 Fax: +966 11 416 8333 Fmail: info@malath.com.sa Website: www.malath.com.sa

Insurance, reinsurance and risk management

# National Commercial Bank (NCB) or Al-Ahli Bank

PO Box 3555 leddah 21481 Tel: + 966 12 646 4999 Fax: +966 12 610 7666

Fmail: contactus@alahli.com Website: www.alahli.com

Comprehensive range of financial services

#### Riyadh Bank

King Abdulaziz Street PO Box 22622 Al Murabbaa Riyadh 11416 Tel: +966 11 401 3030

Website: www.riyadbank.com

Full commercial, corporate and Islamic banking products and services, private banking and mutual funds

#### SABB (Saudi-British Bank)

Head Office PO Box 9084 Riyadh 11413 Tel: +966 11 406 2805 Fax: +966 11 276 4356 Email: sabb@sabb.com Website: www.sabb.com

Everyday banking and wealth management

# Samba Financial Group

PO Box 25895 Riyadh 11476 Tel: +966 11 479 7400 Fax: +966 11 217 7979 Email: customercare@samba.com

Website: www.samba.com

Financial services

#### Saudi Investment Bank (SAIB)

PO Box 3533 Rivadh 11481 Tel: +966 11 874 3000 Fax: +966 11 477 6781 Email: info@saib.com.sa

Website: www.saib.com.sa/en Islamic, corporate, small business, investment banking, treasury

& e-banking services

**SEDCO Capital** 

PO Box 13396

Red Sea Mall, South Tower

Mailk Road Al-Morian District Jeddah 21491 Tel: +966 12 690 6555 Email: info@sedcocapital.com

Website: www.sedcocapital.com

Investment banking and asset management

Tawuniya (Company for Cooperative Insurance)

6507 Thomamah Road- (Takhassusi)

Ar Rabi District- Riyadh PO Box 86959 Riyadh 11632 Tel: +966 11 252 5800 Fax: +966 11 400 0844

Email: info@tawuniya.com.sa Website: www.tawuniya.com.sa

First licensed national insurance company in the KSA

## **CHEMICALS, MINING & METALS**

#### Al Koshi Cleaning Chemicals

PO Box 40848 Jeddah 21511 Tel: +966 12 655 1902 Fax: +966 12 655 1902

Email: info@alkoshichemicals.com

Website: www.alkoshichemicals.com

Chemical technology specialist, cleaning chemicals, sludge conditioning agents, condensate treatment chemicals

#### BRC Industrial (Saudia) Ltd

PO Box 5489 Industrial Area leddah 21422

Tel: +966 12 635 5666 Fax: +966 12 637 5474 Email: brcsales@brc.com.sa

Website: www.brc.com.sa

Manufacturer of steel-welded wire mesh, cut and bend, reinforcement products

#### Nama Chemicals Company

Al-Jubail Industrial City

Palm Centre, Entrance B1, 2nd floor

PO Box 11919

Jubail Industrial City 31961 Tel: +966 13 347 8888 Fax: +966 13 347 8666 Email: info@nama.com.sa

Website: www.nama.com.sa

Manufacture of epoxy, caustic soda, epichlorohydrin, chlorine

and hydrochloride acid

#### **TASNEE MARKETING**

Riyadh 11496 PO Box 26707

Tel: +966 11 222 2205 Fax: +966 11 417 4198

Email: info@tasneemarketing.com Website: www.tasneemarketing.com Petrochemicals marketing company

#### National Metal Manufacturing & Casting Company (Maadaniyah)

PO Box 10882

Jubail Industrial City 31961 Tel: +966 13 358 8000 Fax: +966 13 358 3831 Email: info@maadaniyah.com Website: www.maadaniyah.com

Manufacturer of metal engineering products and services

#### Ma'aden Saudi Arabian Mining Co

PO Box 68861 Riyadh 11537 Tel: +966 1 874 8123 Email: invest@maaden.com.sa www.maaden.com.sa

Mining

#### Petro Rabigh

Rabigh Refining & Petrochemical Co

PO Box 101 Rabigh 21911 Tel: + 966 12 425 0390 Fax: +966 12 425 4444

Email: generalauditor.hotline@petrorabigh.com

Website: www.petrorabigh.com

Producer of fuels and plastics for use in food packaging, clothing and as construction materials

#### Sahara Petrochemicals Company

Rd 251, Industrial Area Al Jubail 35725 Tel: +966 13 356 7000 Fax: +966 13 358 9900

Email: public\_relations@saharapcc.com

Website: http://saharapcc.com

Manufacturing and marketing quality chemical products

#### Saudi Acrylic Monomers Company (SAMCO)

Al Jubail 31961 PO Box 35579 Tel: +966 13 358 2000 Fax: +966 13 358 3585 Email: general@tasnee.com Website: www.tasnee.com

Petrochemicals products

## Saudi Acrylic Polymer Company (SAPCO)

Al Jubail 31961 PO Box 35579 Tel: +966 13 358 2000 Fax: +966 13 358 3585 Email: general@tasnee.com Website: www.tasnee.com Petrochemicals products

#### Saudi Arabian Fertilizer Company (SAFCO)

PO Box 11044 Jubail Industrial City 31961 Tel: +966 13 342 2841/13 340 6621 Fax: +966 13 341 2367

Email: InvestorRelations@safco.sabic.com

#### Website: www.safco.com.sa

Producing, processing, manufacturing and marketing of fertilizers for local and international markets

#### Saudi Company for Chemical Products (SCCP)

(Al Turki Chemicals) PO Box 718 Dammam 31421 Tel: +966 13 812 1053 Fax: +966 13 812 1201 Email: alashqar@atco.com.sa

Website: www.atco.com.sa

Chemicals for Surface Treatments, Adhesives, Grouts, Repair

Compounds, Epoxies, and Sealants

#### Saudi Consulting Group

Bin Homran Plaza, Suite 507A Prince Mohammad Bin Abdulaziz Rd

Jeddah 21422 Tel: +966 12 660 8155 Fax: +966 12 660 4911 Email: info@saudicg.com Website: www.saudicg.net

PO Box 5400

Corporate financial advisory, asset restructuring, debt and equity

financing, corporate training

#### Saudi Ethylene and Polyethylene Company (SEPC)

Al Jubail 31961 PO Rox 35579 Tel: +966 13 358 2000 Fax: +966 13 358 2558 Email: general@tasnee.com Website: www.tasnee.com Petrochemicals products

#### Saudi Industrial Investment Group (SIIG)

PO Box 99833 Rivadh 11625 Tel: +966 11 279 2522 Fax: +966 11 279 2523 Email: info@siig.com.sa Website: www.siig.com.sa

Producer of ethylene, polyethylene, hexane, polypropylene, polystyrene and other petrochemicals products

# SIPCHEM

3rd Floor

Sipchem Building PO Box 130 King Saud Street Al-Hada District Al-Khobar 31952 Tel: +966 13 801 9392 Email: marketing@sipchem.com Website: www.sinchem.com

Producer of ethylene vinyl acetate, low density polyethylene, ethyl acetate, butyl acetate and cross linkable polyethylene

# **Zamil Group**

PO Box 9 Al Khobar 31952 Tel: +966 13 882 4888 Fax: +966 13 882 2509 Email: info@zamil.com Website: www.zamil.com

Air-conditioning manufacturing, plastics, steel fabrication, paints, cranes, heavy process equipment

#### CONSTRUCTION AND REAL ESTATE

#### Abdul Rahman Saad Al-Rashid Co (ARTAR)

659, King Fahad Road PO Box 9102 Rivadh 11413 Tel: +966 11 464 6111

Fax: +966 11 416 6668 Email: artar@artar.com.sa Website: www.artar.com.sa

Real estate property investment, agriculture and industry

#### Abdulla H Al Mutawa Sons Group (AMSG)

PO Box 9278 Dammam 31413 Tel: +966 13 856 1169 Fax: +966 13 850 2557

Email: ahmutawa@almutawa.com.sa Website: www.almutawa.com.sa

Activities in industrial, construction, trading and IT

#### Al AbdulKarim Holding (AKH)

Dammam 31411

King Faisal Street

PO Rox 4 Tel: +966 13 833 7110

Fax: +966 13 898 5077 Email: info@akh.com.sa www.akh.com.sa

Electrical equipment and power products, industrial and oilfield, renewables, infrastructure, education and e-learning

#### Al Ajlan Global

Alnakheel Tower

8266 King Fahad Branch Road

Rivadh 12383 PO Box 305659 Rivadh 11361 Tel: +966 11 212 1212

Fax: +966 11 247 7777 Website: www.alajlan-global.com

Conglomerate with investments in energy, health, construction and other sectors in the KSA and overseas

## Al Akaria (Saudi Real Estate Company)

PO Box 3572 Riyadh 11481 Tel: +966 1 460 0000 Fax: +966 1 460 1234 Fmail: Info@al-akaria.com Website: www.al-akaria.com

Residential and commercial real estate development

# Al Fozan Group

Al Fozan Tower

Prince Turki Bin Abdulaziz St

Corniche Road

PO Box 38 Al Khobar 31952 Tel: +966 13 894 0909 Fax: +966 13 898 4848

Email: ccd@alfozan.com Website: www.alfozan.com

Conglomerate with activities in retail, manufacturing, real estate and trading

#### Al Harbi Trading & Contracting Co Ltd

PO Box 5750 Rivadh 11432

Tel: +966 11 477 5252 Fax: +966 11 477 5350 Fmail: info@alharhi com sa Website: www.alharbi.com.sa/

Innovative solutions to construction projects

#### Al Hokair Group

PO Box 57750

Rivadh 11584

Tel: +966 11 413 4444 Fax: +966 11 413 1111 Fmail: info@alhokair.com Website: www.alhokair.com

Entertainment facilities, hotels and hospitality

#### **Al-Khodari International Contracting**

NSH Tower, 10th Floor

Dammam AlKhobar Highway

PO Box 3589 Alkhobar 31952

Tel: +966 13 814 7200 Fax: +966 13 814 7171 Email: info@alkhodari.com

Website: www.alkhodari.com

Civil engineering, roads, bridges and railways, buildings and infrastructure, water & waste water treatment, oil & gas and pipelines in support of petrochemical production, city cleaning and environment, land transportation and operation & maintenance

# **Almojel Group**

Almojel Trading & Contracting Company

Riyadh

Tel: +966 11 477 1145 Fax +966 11 477 5719

Email: corporate@almojelco.com

Website: www.almojelgroup.com

Building materials, manufacturing, retail, education and training, consultancy, real estate

# Al Muhaidib

Head Office

PO Box 30

Dammam 31411 Tel: + 966 13 845 5555

Fax: + 966 13 845 5556 Email: info@muhaidib.com

Website: www.muhaidib.com

Al Muhaidib Group has activities in food, building materials, real estate, contracting and utilities

#### **Alrabiah Consulting Engineers**

Prince Mohammad Bin Fahd Street

Abdullah Fouad District

PO Box 9967

Dammam 31423 Tel: +966 13 827 9737

Fax: +966 13 827 9738

Email: are@alrabiah.com.sa

Website: www.alrabiah.com.sa

Project management, site supervision, industrial facilities. buildings, electrical and mechanical utilities

# **AI-Rushaid Group**

PO Box 31685 Al-Khobar 31952 Tel: +966 3 893 3333

Fax: +966 3 864 7320 Email: corporate@al-rushaid.com Website: www.al-rushaid.com

Manufacturing, construction, engineering, trading, commercial real estate and technology

#### Al Sale Eastern Company Ltd

Khashogji Tower

4451 Custodian of The Two Holy Mosques Rd

Al Khobar Al Janubiyah Al Khobar 34621 Tel: +966 3 896 2626

Fax: +966 3 896 2323 Fmail: info@alsale.com

Website: www.alsale.com Construction, metal processing and engineering

#### **ACWA Holding**

PO Box 321 Riyadh 11411

Tel: +966 11 477 9590 Fax: +966 11 478 0230

Email: info@acwaholding.com Website: www.acwaholding.com

Fully-integrated infrastructure projects and services company with interests in power and water, manufacturing, utilities and services, construction and contracting, transportation and real estate development

#### **Alfanar Company**

Al-Nafl

Northern Ring Road

Between Exits 5 & 6

PO Box 301

Rivadh 11411

Tel: +966 11 920 6111 Fax: +966 11 275 6699

Website: www.alfanar.com

Construction, civil engineering and electrical construction products manufacturing

# Al Suwaiket Trading & Contracting Group

PO Box 691

Dhahran Airport 31932

Tel: +966 13 857 9784

Fax: +966 13 857 2904

Fmail: ho@alsuwaiket.com

Website: www.alsuwaiket.com

Construction, oil & gas, real estate, agriculture, education, travel & tourism and trading divisions

# Arabtec Saudi Arabia LLC

Olaya Main Road -Riyadh

Olaya Centre, 3rd floor

King Fahd Area

PO Box 286577

Rivadh 11323Al

Tel: +971 114501310

Fax: +971114509498

Email: arabtec@arabtecuae.com Website: www.arabtecuae.com

Construction of high rise developments, residential, commercial and infrastructure

# Al-Riyadh Development Company

Tel: +966 1 411 0333 Fax: 966 1 411 8333 Email: info@ardco.com.sa Website: www.ardco.com.sa/ Construction and real estate

#### **Asyad Group**

Head Office PO Box 14552 Jeddah 21434 Tel: +966 12 668 7441

Website: http://asyadgroup.com/

Construction and investment

#### Bin Jarallah Holding

Abu Ja'afar Al-Mansour Street

Ghornatha
PO Box 7577
Riyadh 11452
Tel: +966 1 278 0000
Fax: +966 1 278 7700
Email: info@binjarallah.com
Website: www.binjarallah.com

Trading and general contracting

**CEPCO** 

Head Office
PO Box 8234
Jeddah 21482
Tel: +966 92 000 2536
Fax: +966 12 669 5770
Email: info@cepco-sa.com
Website: www.cepco-sa.com

#### Dar Al-Arkan

12622 Makkah Road

Construction activities

Al Wizarat

beside Marriott Hotel

Riyadh

Tel: +966 800 123 3333 Email: info@alarkan.com Website: www.daralarkan.com Construction and real estate

#### **Eastern Province Cement Company**

Eastern Cement Towers King Fahad Road Dammam Khobar

Near intersection with Prince Sultan St

PO Box 4536 Dammam 31412 Tel: +966 13 881 2222 Fax: +966 13 881 2000 Website: www.epcco.com.sa

Portland cement, oil well cement and finishing cement

#### El Seif Engineering Contracting Co

Khalid Bin Al Waleed St Al Hamra Area PO Box 2774 Riyadh 11461 Tel: +966 11 454 9191

Fax: +966 11 454 2759

Website: http://www.el-seif.com.sa/ Buildings, infrastructure and airports

### **Howida Simsim Contracting Est**

Jeddah Old Town Saudi Business Centre Ground Floor Office No 117

Jeddah

Tel: +966 50 220 4488 Email: Info@hsimsim.com Website: www.hsimsim.com

Contact: Ms Howaida Simsim, CEO & Executive Director

Email: howaidasimsim@hotmail.com

Interior design & decoration, contracting, article production, advertising

#### Jabal Omar

Headquarters Business Park

Corniche Rd Jeddah

Tel: +966 12 547 8888 Fax: +966 12 547 9998 Email: info@jodc.com.sa Website: https://jabalomar.com.sa/

Residential real estate, hotel operated apartments and units

#### **Knowledge Economic City**

Al Mabuth

Medina 42362

King Abdul Aziz Road Al Madinah Al Munawara

Tel: +966 920008484 Fax: +966 14 8654040

Email: contactus@madinahkec.com Website: www.madinahkec.com

Real estate; cultural centre attracting and promoting investment in Madinah

#### **Malaz Capital**

Ash Shuhada

Granada Business Park Tower A4. 4th Floor

Riyadh

Tel: +966 11 511 7600 Fax: +966 11 511 7601 Email: info@malazcapital.com Website: www.malazcapital.com

Management, advising, arranging and custody

#### Mohammed A Al Faraj Est

Al Faraj Building Granada Street Al Raka Al Janoubiya P.O.Box 76606 Al Khobar 31952 Tel: +966 1 3 894 1827

Tel: +966 1 3 894 1827 Fax: +966 1 3 894 3302

Email: mohd.alfaraj@alfarajco.com.sa Contact: Mr Mohammed A A Al Faraj, Proprietor Email: mohd.alfaraj@alfarajco.com.sa

General trading; building and sanitary materials; foodstuffs and

#### **Qassim Cement Company (QCC)**

Building 4266

Unit 1

Buraidah 52271 - 6735 Tel: +966 16 316 5555 Fax: +966 16 381 6041 Email: qcc@qcc.com.sa Website: www.qcc.com.sa Producer of cement

### RTCC

Al-Ma'athar St
Al-Rashid Tower
PO Box 307
Riyadh 11411
Tel: +966 11 416 4111
Fax: +966 11 416 4222
Email: info@rtcc.com.sa
Website: www.rtcc.com.sa
Real estate projects and contracting

### Samama Holding Group

Olaya Road

Unit 5 Alandalus Building

PO Box 2781 Riyadh 11461 Tel: +966 11 464 2545 Fax: +966 11 464 2631 Email: info@samama.com Website: www.samama.com

Facilities management, construction, real estate development and investment

#### Saudi Arabian Amiantit Company (Amiantit)

Dammam 31421 Saudi Arabia Phone: +966 13 847 1500 Fax: +966 920 004 070 Email: info@amiantit.com

Website: www.amiantit.com

Manufacturer of various pipe systems, tank systems, valves, water wells, manholes, & rubber components; pipe technologies & water solutions: water management consultancy & engineering services

#### Saudi Arabian Baytur Construction Co

PO Box 30980
Al-Khobar 31952
Tel: +966 13 893 0179
Fax: +966 13 893 0148
Email: info@baytur.com.sa
Website: www.baytur.com.sa
Construction and engineering

#### Saudi Cement

2nd Floor, Entrance "E" Office 226

Al-Akariah Plaza Olaya Main Road Riyadh Tel: +966 11 464 1454 Fax: +966 11 464 4516

Website: https://saudicement.com.sa

Manufacture and supply of high quality clinker and cement

#### Saudi Oger

PO Box 1449 Riyadh 11431 Tel: + 966 11 477 3115 Fax: + 966 11 477 0079 Email: ccd@saudioger.com

Website: www.saudioger.com

Construction, engineering, facilities management and real estate development

# Sultan for General Construction and Development Group

Al Salamah Dist
Madinah Rd
Kilo 14
Qureish Flyover
PO Box 6378
Jeddah 21442
Tel: +966 12 683 3188
Fax: +966 12 682 2373
Email: sgc\_group@hotmail.com
Website: www.sgcgroup.org

Contracting, maintenance, agriculture, mining medical and pharmaceutical divisions

#### **United Cement Industrial Company**

PO Box 1020 Jeddah 21431 Tel: +966 12 6768999 Fax: +966 12 6702444 Email: info@unitedcement.com.sa Website: http://unitedcement.com.sa

Producer of cement

### SAUDI ARABIA LISTINGS

#### XENEL INDUSTRIES LIMITED

PO Box 2824 Jeddah 21461 Tel: +966 12 604 8000

Fax: +966 12 643 6344

Email: communications@xenel.com

#### Website: www.xenel.com/

Construction, real estate, energy, petrochemicals, infrastructure development, healthcare, industrial services, IT, logistics and global investing

#### Yamama Cement

PO Box 293 Riyadh 11411

Tel: +966 11 408 5600 Fax: +966 11 403 3292

Email: headoffice@yamamacement.com Website: www.yamamacement.com

Cement producer

### Yanbu Cement Company

PO Box 5330 leddah 21422

Tel: +966 1 2 653 1555 Ext 140 Fax: +966 1 2 653 1420

Email: ycc@yanbucement.com; balu@yanbucement.com

Website: www.vanbucement.com

Contact: Mr Abdul Raouf Abuzinadah, Executive Board Member

Email: zinada1960@yahoo.com

Cement manufacturer

#### Zamil Steel Holding Co Ltd

1st Industrial City PO Box 877 Dammam 31421 Tel: +966 13 847 1840

Fax: +966 13 847 1291

Email: zscorporate@zamilsteel.com Website: www.zamilsteel.com Construction and engineering

#### DESIGN, ENGINEERING AND MANUFACTURE

#### **AYTB Group**

PO Box 10270

Jubail Industrial City 31961 Tel: +966 13 343 7700 Fax: +966 13 341 2044

Email: marketing@aytb.com Website: www.aytb.com

Multidisciplinary industrial services firm with activities in construction, fabrication, industrial cleaning, housing, catering, oil & gas, steel and aluminium and desalination

#### Civil Works Company Ltd (CWC)

PO Box 7012

Dammam 31462

Tel: +966 13 857 2205

Fax: +966 13 857 4733 Email: cwc@cwc.com.sa

Web: www.cwc.com.sa

Technology orientated engineering, construction, operation and maintenance company

### Fugro-Suhaimi Limited

King Abdul Aziz Road, Al Khalidiyah Al Janubiya PO Box 2165

Dammam 31451 Tel: +966 13 857 4200 Fax: +966 13 857 2035 Email: info@fugro-suhaimi.com

#### Website: www.fugro-suhaimi.com

Geotechnical engineering services, materials testing, non-destructive testing, inspection and welding support services

#### **Howida Simsim Contracting Est**

Saudi Rusiness Centre **Ground Floor Office 117** 

Jeddah

Tel: +966 50 220 4488 Email: Info@hsimsim.com Website: www.hsimsim.com

Contact: Ms Howaida Simsim, CEO & Executive Director

Email: howaidasimsim@hotmail.com

Interior design & decoration, contracting, and article production

#### **Jash Holding**

PO Box 173 Riyadh 11411 Tel: +966 11 476 7780

Fax: +966 11 477 6662 Email: info@jash.com.sa Website: www.jash.com.sa

Jash Group companies are involved in facilities and hospitality management, communication systems and supply chain management

#### **NAPCO Group**

1st Industrial City

PO Rox 538

Dammam 31421

Tel: +966 13 847 2288 Email: info@napcogroup.com Website: www.napcogroup.com

Paper, plastic and corrugated packaging

#### **Ruby Boutique**

PO Box 21 Jeddah

21411

Jeddah

Tel:+966 0505 647927

Email: moniraalmulla@gmail.com

Website: http://rubyboutique.mvfreesites.net/ Contact: Mrs Abeer Mohammed Angawi, CEO Boutique handmade fashion jewellery design

#### **EDUCATION, TRAINING & HR**

#### Al-Masader Al-Dualiyah for Environment and Quality Systems Co.

Emirates NBD Capital Building, 2nd Floor Prince Mohammed Bin AbdulAziz St

PO Box 300297 Olaya District

Riyadh

11372

Tel: +966 1 465 1191 Fax: +966 1 465 2825

Email: plr.smith@tenetwork.co.uk; i.shabib@almasaderksa.com

Website: www.ri-global.com Contact: Dr Peter Smith, Partner

Saudi-British joint venture with extensive government, business and trade experience; building successful business relationships with unparalleled access to key decision makers

#### Al Yamamah University (YU)

PO Box 45180 Riyadh 11512 Tel: +966 11 2242222 Fax: +966 11 224 1111 Email: info@yu.edu.sa

Website: www.vu.edu.sa

State-of-the-art facilities and innovative instructional designs and curricula

#### Dar Al-Hekma College

PO Box 34801

Jeddah 21478

Tel: +966 2 630 3333

Fax: +966 2 631 6270

Website: www.dah.edu.sa Education and training

#### King Fahd University of Petroleum and Minerals (KFUPM)

PO Box 7177

Al Sharqiyah

Dhahran 31261

Tel: +966 13 860 0000

Fax: +966 13 891 4620 Email: info@kfupm.edu.sa

Website: www.kfupm.edu.sa

Institution of higher education offering graduate and doctoral programmes

#### **Prince Sultan University**

PO Box 66833

Rafha Street

Riyadh 11586

Tel: +966 11 494 8000

Fax: +966 11 454 8317

Email: info@psu.edu.sa Website: www.psu.edu.sa

Higher education institution

#### **Professionals for Human Resources Development**

Sultan Bin Salman Street

Al-Nuzha District

PO Box 9030

Jeddah 21413

Tel: +966 12 605 5550 Fax: +966 12 607 3634

Email: info@professionals.edu.sa

Website: www.professionals.edu.sa

Corporate training, HR consulting and nurturing management talent

#### Riadaa Group

6th Floor, North Tower

Al Nokba Centre

Hail Street

Jeddah

PO Box 24011

Jeddah 21446

Tel: +966 12 651-5558

Fax: +966 12 650 0654

Email: riadaa@riadaa.com

Website: www.riadaa.com

Marketing services, construction maintenance, training and security

#### Saudi Academy Riyadh

HO Centre

30 St Olaya PO Box 56457

Riyadh 11554

Tel: +966 11 465 7431

Fax: +966 11 466 4011 Web: www.saudiacademv.edu.sa

Full service training provider, English language, business and management courses, IT and computing

#### **Ejadah Management Consultancy**

Olaya Avenue Building King Fahd Road PO Box 341977 Rivadh 11333

Tel: +966 11 453 7742

Fax: +966 11 453 6142 Email: info@ejadah-consult.com Website: www.ejadah-consult.com

Human resources solutions and management consultancy

#### ELECTRONICS, ELECTRICAL, IT AND **COMMUNICATIONS**

#### Advanced Electronics Company (AEC)

PO Box 90916

King Khalid International Airport

Industrial Estate Rivadh 11623 Tel: +966 11 220 1350 Fax: +966 11 220 1355

Website: www.aecl.com/

Electronics manufacturing, system integration and repair and maintenance services

#### Arabsat

Diplomatic Quarter

Alfazari Square

Abdulla Bin Huthafa Al Sahmy St Public Pension Agency Complex, C-6

PO Box 1038

Rivadh 11431

Tel: +966 11 482 0000 Fax: + 966 11 488 7999 Fmail: info@Arabsat.com Website: www.arabsat.com Telecoms and broadcasting

#### **El-Ajou Group Trading Company**

Malaz Area

Central Region

PO Box 78

Riyadh 11411

Tel: +966 11 404 1717

Fax: +966 11 404 2923

Website: www.elajougroup.com

Integrated business solutions, digital imaging and printing, office furniture and management

#### **BTC Networks**

Prince Maied Street PO Box 6045

leddah 21442

Tel: +966 12 691 8787 Fax: +966 12 691 8525

Email: info@btc-networks.com Website: www.btc-networks.com

Telecommunications infrastructure development and

broadband network

#### Saudi Telecom Company (STC)

King Abdul Aziz Complex

Mursalat Riyadh

Tel: +966 92 000 0744 Fax: +966 11 452 9655

Email: wsmc@stc.com.sa; CG@stc.com.sa

Website: www.stc.com.sa

Telecommunications services for consumers and business; mobile, landline, Internet and TV

#### Tradekey Company Saudi Arabia

Almas Centre, 3rd Floor

Riyadh

King Fahd Road Tel: +966 11 201 0000

Fax: +966 11 201 3003 Email: wsa@tradekey.com

Website: http://saudi.tradekey.com/

E-Commerce B2B Electronics market place

#### Zain Saudi Arabia

Granada Business Park

Building A3

PO Box 295814

Riyadh 11351

Tel: +966 59 241 1111

Website: www.sa.zain.com

Mobile and data services operator

#### **Zultec International Ltd**

Prince Majid Street, Al-Safa 1

PO Box 15792

leddah 21454

Tel: +966 12 628 5500 Fax: +966 12 608 4111

Email: zultec@zultec.com

Website: www.zultec.com

Industrial and retail supplies and manufacturing; food processing facilities; state of the art label generation to supplement marketing and sales; engineering and software solutions; and tracking and fleet management

#### LEISURE, TOURISM AND HOSPITALITY

#### Al Hokair Group

PO Box 57750

Rivadh 11584

Tel: + 966 11 413 4444 Fax: + 966 11 413 1111

Email: info@alhokair.com

Website: www.alhokair.com

Hotels, leisure resorts and furnished apartments

### **Dhahran International Hotel**

PO Box 428

Dhahran Airport 31932

Tel: +966 3 330 5000

Fax: +966 3 330 5550

Email: dhahotel@anet.net.sa

Website: www.dhahotel.com.sa

#### Flaf Group

Al-Nakheel Centre

Madinah Road

PO Box 13541

Jeddah 21414

Tel: +966 12 664 1233

Fax: +966 12 665 2830

Email: info@elafgroup.com

Website: www.elafgroup.com

Hotel, travel and tourism

#### **Flynas**

8018 Abi Bakr As Siddig - Ar Rabi

Ar Riyadh 13316 - 4040

Unit No 6

Tel: +966 11 434 9000

Website: www.flynas.com/ Low cost carrier

#### Four Seasons Hotel

PO Box 231000

Rivadh 11321

Tel: +966 1 211 5000

Fax: +966 1 211 5001

Website: www.fourseasons.com/riyadh/

#### Golden Tulip Al Hamra Hotel

PO Box 1411

Dammam 31431

Tel: +966 3 833 3444

Fax: +966 3 833 0944

Email: info@goldentulipalhamra.com

Website: www.goldentulipalhamra.com

#### Le Meridien Al Khobar

Corniche Boulevard 28th Street

PO Box 1266

Alkhobar 31952

Tel + 966 3 896 9000

Fax+966 3 898 1651

Website: www.alkhobar.lemeridien.com/

Hotel services

#### Mövenpick Hotel Al Khobar

PO Box 4923

31952 Al Khobar

Tel: +966 3 898 4999

Fax +966 3 898 5333

Email: hotel.alkhobar@moevenpick.com

Website: https://www.movenpick.com/en/middle-east/saudi-

arabia/al-khobar/hotel-al-khobar/overview/

### **Rivadh Marriott Hotel**

Al Ma'ather St

PO Box 16294

Riyadh 11464

Tel: +966 1 477 9300

Fax: +966 1 477 9089

Email: riyadh@marriotthotels.com Website: www.riyadhmarriott.com

### **Sheraton Dammam Hotel & Towers**

#### Dammam 1st Street

PO Box 5397

Dammam 31422

Tel: +966 3 834 5555

Fax: +966 3 835 1049 Email: Dammam@Sheraton.com

Website: www.sheraton.com/dammam

### Saudi Arabia Airlines

Almorouj Olaya Street

Tel: +966 11 268 3729 Website: www.saudiairlines.com

Airline

#### MANUFACTURERS AND SUPPLIERS

#### Abunayyan Group

King Abdulaziz Road Building 8915 PO Box 321

Rivadh 11411 Tel: +966 11 477 9111

Fax: +966 11 479 3312

Email: info@abunayyangroup.com Website: www.abunayyangroup.com

Power generation and irrigation systems, automation and landscaping, water management and efficiency products, power generation and irrigation

#### **Abdallah Mohammed Baroom**

Sons Group (Baroom)

PO Box 1346

Al Baroom Commercial Centre

14th Floor, Hail St Jeddah 21431

Tel: + 966 12 651 2222 Fax: + 966 12 651 9181 Email: info@baroom.com

Website: www.baroom.com

Supplier of building materials, real estate investment and steel reinforcement

#### **AGGAD Investment Company (AICO)**

PO Box 2256 Riyadh 11451 Tel: +966 11 476 7911

Fax: +966 11 476 7895 Email: info@aico.com.sa Website: www.aico.com.sa

Holding company with interests in automotive, communications, healthcare, manufacturing, insurance and consumer goods

#### Ahmad Hamad Algosaibi and Bros Co

Amr Bin Murrah Street

Al Yarmok Al Khobar 34424 Tel: +966 13 882 2666 Fax: +966 13 882 2470

ufacturing, tourism and transport

Website: www.ahalgosaibi.com Holding company involved in construction, energy & power, man-

#### Alwabel

PO Box 42928

Rivadh 11551 Tel: +966 11 405 9090

Fax: +966 11 403 1898 Email: sales@al-wabel.com

www.al-wahel.com

Air conditioning, boiler and heating systems; Water treatment; Irrigation and agriculture

#### Alsaghyir Trading and Contracting Co

Al-Malaz - Omar bin Abdul Aziz Road

Riyadh 11467 Tel: +966 11 474 1111 Fax: +966 11 476 5405 Email: info@alsaghyir.net Website: www.al-saghyir.net

Contracting, industry and trading activities

#### **Arabian Waterproofing Industries Company** (AWAZEL)

PO Box 2955 Riyadh 11461

Tel: +966 11 498 1604 Fax: +966 11 498 1707

Email: sales@awazelcompany.com

Website: www.awazel.com

Manufacturer of roofing system, tanking proofing, basements proofing, bathrooms and kitchens

#### Basic Chemical Industries (BCI)

Head Office & BCI Plant

PO Box 1053

Dammam 31431 Tel: +966 13 821 7777 Fax: +966 13 847 2648

Email: sales@cmdc.com.sa Website: www.bci.com.sa

BCI Group for chemical marketing and distribution; Producer of sulphuric and battery acid

#### **Binladin Industrial Company (BIC)**

PO Box 17296

Jeddah 21484

Tel: +966 12 636 9920

Fax: +966 12 636 5986

Email: info@bic-sa.com

Website: www.bic-sa.com

Galvanising, fabrication and plastics divisions

#### **HAWA Electric Panel Board Factory**

1st industrial City

PO Box 1684

Dammam 31441

Tel: +966 13 847 2061

Fax: +966 13 847 2056

Email: info@hawaepbf.com Website: www.hawaepbf.com

Manufacturer of electrical panel boards for residential, commercial and industrial uses

#### International Building Systems Factory Co Ltd (IBSF)

Riyadh 2nd Industrial City

Al Khari Road

PO Box 1737

Rivadh 11441

Tel: +966 11 265 0004

Fax: +966 11 265 1756

Email: mail@ibsf.com

Website: www.ibsf.com

Producer of pre-engineered steel buildings and steel structures

#### Juffali Air Conditioning Mechanical and Electrical Company (JAMED)

Juffali Complex

Kilo 14, Madinah Road

PO Rox 5090

Jeddah 21422

Tel: +966 12 692 0304

Fax: +966 12 692 0330

Email: info@juffalijamed.com Website: www.juffalijamed.com

Commercial, industrial and residential construction activities; electrical and mechanical including engineering design, value engineering, construction management, erection, testing, commis-

sioning, operation and maintenance

#### Nanco Group

1st Industrial City

PO Box 538

Dammam 31421

Tel: +966 13 847 2288

Email: info@napcogroup.com Website: www.napcogroup.com

Manufacturing and distribution of packaging products, plastic crates, paper bags, cement bags and tissue for industry

#### Pan Gulf Holding

PO Box 2473

Al Khobar 31952

Tel: +966 13 867 0444

Fax: +966 13 896 2497

Email: info@pghco.com

Website: www.pangulfholding.com

Manufacturing industry, technology, food and investment

#### Red Sea Cable Company (RESCAB)

PO Box 859

Rivadh 11421

Tel: +966 11 288 6303

Fax: +966 11 288 6302

Email: info@rescab.com

Website: www.rescab.com

Manufacturing and distribution of building wires and low voltage power cables

#### Riyadh Furniture Industries Co

Street 15

Main Road 186

2nd Industrial Area

PO Box 211

Rivadh 11383

Tel: +966 1 498 0808

Fax: +966 1 498 1216

Email: info@athath.com

Website: www.athath.com

Manufacturer of furniture

### **Ruby Boutique**

PO Box 21

Jeddah

21411

Jeddah

Tel: +966 5 4064 4222

Email: moniraalmulla@gmail.com

Website: http://rubyboutique.myfreesites.net/

Contact: Mrs Abeer Mohammed Angawi, CEO

moniraalmulla@gmail.com

Manufacturer of boutique handmade fashion jewellery design

#### SACO

Takhassusi Main Road

PO Box 86387

Rivadh 11622

Tel: +966 1 482 8877 Fax: +966 1 488 1920

Website: http://saco-ksa.com Hardware retail and wholesale

### Saudi International Trading and

Marketing Ltd (SITML)

PO Box 50417

Jeddah 21523

Tel: +966 12 652 6222 Fax: +966 12 657 3303

Fmail: sitml@sitml com

Website: www.sitml.com Turnkey projects, management, operation and maintenance, equipment and furniture, educational and medical facilities, real

estate development, investment and joint partnerships

#### Saudi Plastic Products Company (SAPPCO)

1st Dammam Industrial City

42nd Street PO Box 4916

Dammam 31412

Tel: +966 13 847 3323 Fax: +966 13 847 1969

Email: sapdam@sappco.com.sa

Website: www.sappco-dammam.com

Plastic pipe producer

#### OIL & GAS

#### **Advanced Petrochemicals**

Jubail Industrial City PO Box 11022

Jubail 31961 Tel: +966 13 356 6000 Fax: +966 13 356 6096

Email: Sales&marketing@advancedpetrochem.com Website: https://advancedpetrochem.com

Downstream petrochemical products

#### Al Najim Saudi International Co Ltd

PO Box 1017

Dammam 31431

Tel: +966 13 847 2482 / 847 4118

Fax: +966 13 882 7027 Email: nasico@alnajim.com Website: www.alnajim.com

Engineered products, mechanical, electrical engineering services to the oil, gas, petrochemical, power generation, transmission, water desalination and other core sector industries

#### **Alujain Corporation**

8345 Essa Al Adawi St

Al Baghdadyyah Al Gharbyya

Unit No 2

Jeddah 22231 3746

Tel: +966 12 652 9919

Fax: +966 12 652 9949

Email: alujaincorp@alujaincorp.com

Website: www.alujaincorporation.com

Development and investment in petrochemicals, mining, metals and energy sectors

#### **ATCO**

(A A Turki Group)

Dammam

Eastern Province 32243 Tel: +966 13 843 1640

Website: www.atco.com.sa

Oil and gas products and services; group activities also include engineering, contracting, manufacturing, transport, telecoms products, retail, industrial and commercial trading

#### **Delmon Group of Companies**

4th Floor, Delmon Tower

AlKhobar
Dammam 31452
Tel: +966 13 857 7777
Fax: +966 13 857 1900
Email: info@delmon.com.sa
Website: http://delmon.com.sa

Oil and gas, energy, mineral, IT, chemicals, travel and tourism, transport, media and advertising, restaurants and auto spares

#### Makamin

Dammam

Prince Mohammed bin Fahed Rd

PO Box 1305 Dammam 31431 Tel: +966 13 805 5966

Fax: +966 13 825 1090

Website: www.saudimakamin.com/

Integrated oil & gas services; R&D and technology

#### Rabigh Refining & Petrochemical Co

PO Box 666 Rabigh 21911

Tel + 966 12 425 0390

Email: generalauditor.hotline@petrorabigh.com

Website: www.petrorabigh.com Refined petrochemical products

#### Saudi Arabian Fertilizer Company (SAFCO)

PO Box 11044

Jubail Industrial City 31961 Tel: +966 13 342 2841 Fax: +966 13 341 2367

Email: InvestorRelations@safco.sabic.com

Website: www.safco.com.sa

Production of urea and ammonia

#### Saudi Aramco

PO Box 5000 Dhahran 31311

Tel: +966 13 872 0115 Fax: +966 13 873 8190

Email: webmaster2@aramco.com Website: www.saudiaramco.com

Global energy supplier, refining, oilfields and gas development

#### Saudi Industrial Investment Group (SIIG)

PO Box 99833

Riyadh 11625

Tel: +966 11 279 2522 Fax: +966 11 279 2523 Email: info@siig.com.sa Website: www.siig.com.sa

Production of petrochemicals

#### Saudi Petro Gas Co

PO Box 38547

Naf Mall - Dana Area Dhahran 31942

Tel: +966 13 891 4000

Fax: +966 13 891 1588

Email: info@saudipetrogas.com

Website: www.saudipetrogas.com

Oilfield products and services for advanced engineering & construction, telecommunication & IT and related professional expertise, project management and security training services

#### Sipchem

Jubail 31961

PO Box 12021 Tel: +966 13 359 9789 Fax: +966 13 358 8139

Website: www.sipchem.com/en/

Chemical manufacturing company with environmental responsibility

#### **TASNEE**

Al Jubail 31961

PO Box 35579

Tel: +966 13 358 2000 Fax: +966 13 358 2558

Email: general@tasnee.com Website: www.tasnee.com

Petrochemicals, titanium, chemicals and downstream

#### Yanbu National Petrochemical Company (Yansab)

PO Box 31396

Yanbu Industrial City 51000 Tel: +966 4 325 9000 Fax: +966 4 325 9502

Email: shares@yansab.sabic.com

Website: www.yansab.com.sa

Manufacturing of petrochemical products

#### SERVICE INDUSTRIES

#### Abdulla Fouad Group (AFG)

PO Box 257

Dammam 31411

Tel: +966 13 814 1414 Fax: +966 13 810 2100

Email: info@abdulla-fouad.com

Website: www.abdulla-fouad.com

Group's activities include construction, manufacturing, engineering, computing, services, real estate, investment and commercial trading

#### **Al Hoty Group**

PO Box 31729

Al Khobar 31952

Tel: +966 13 894 8020 Fax: +966 13 894 3980

Fax: +966 13 894 3980 Fmail: admin@al-hoty.com

Website: www.al-hotv.com

Materials testing, contracting, pest control and calibration services

#### Allied Cooperative Insurance Group (ACIG)

P0 Box 40523

Riyadh 11511

Tel: +966 11 485 2626

Fax: +966 11 485 2727

Email: cs@acig.com.sa Website: www.acig.com.sa

Insurance packages

#### Al-Masader Al-Dualiyah for Environment and Quality Systems Co

Emirates NBD Capital Building, 2nd Floor

Prince Mohammed Bin AbdulAziz St

PO Box 300297

Olaya District

Riyadh

11372 Tel: +966 1 462 2926

Fax: +966 1 465 3560

Email: i.shabib@almasaderksa.com

Website: www.ri-global.com

Contact: Dr Peter Smith, Partner Email: plr.smith@tenetwork.co.uk

Saudi-British joint venture; consultancy for business development; introductory training courses and mentoring

### A K Saeed Group

Phase II Industrial City

PO Box 16302

Jeddah 21464

Tel: +966 12 635 8888

estate and malls

Fax: +966 12 608 0190 Email: info@aksaeedgroup.net

Website: www.aksaeedgroup.net
Pharmaceuticals, foods, retail, wood, glass products, real

### Arabian Business Innovation Services Co Ltd

Centria Mall Office Tower

Fourth Floor Suite No. 404 & 406

Olaya Street Tahlia St Intersection PO Box 9626

Rivadh 11423

Tel: +966 11 288 5400 Fax: +966 11 288 5405

Email: faddas@innovation-sa.com

### SAUDI ARABIA LISTINGS

#### Website: www.innovation-sa.com

#### Contact: Mr Faisal Addas, Business Development Manager

Support for multinational companies looking to set up, operate and/or conduct business in Saudi Arabia and the UAE, services include to setup consulting, immigration services, government relations services (PRO), serviced offices, transportation services, bookkeeping/accounting services, HR/admin support, outsourcing support staff, procurement, commercial representation

#### **Arabian Perfect Company Limited**

Eastern Province

King Fahad Street 31992

P.O.Box 81

Al Hassa City

Tel: +966 502 960 002

Email: mohdowair@gmail.com

Website: www.imaginapc.com

Contact: Mr Mohammed Alowair, Director of Foreign Trade Trading, marketing, import & export and general contracting

#### Astra Industries Group (AIG)

PO Box 1560

Riyadh 11441

Tel: +966 11 475 2002

Fax: +966 11 475 2001 Email: info@aig.sa

Eman: miowaig.sa

Website: www.astraindustrial.com.sa

AIG activities are concentrated in key industrial segments of pharmaceuticals, steel construction, specialty chemicals and mining

#### Cooperative Insurance and Reinsurance (MEDGULF)

Al Mustaqbal Tower

Al Ma'ather Street

PO Box 2302

Riyadh 11451

Tel: +966 11 405 5550

Fax: +966 11 403 0431

Email: riyadh@medgulf.com Website: www.medgulf.com.sa

Risk management and insurance

#### **Ejadah Management Consultancy**

3rd Floor

Olaya Avenue Building

King Fahd Road

PO Box 341977

Rivadh 11333

Tel: +966 11 453 7742

Fax: +966 11 453 6142

Email: info@ejadah-consult.com

Website: www.ejadah-consult.com

Human resources solutions and management consultancy Services

#### **EMA Partners Saudi Arabia**

3rd Floor, Olaya Avenue Building

King Fahd Road

Riyadh 11333 Tel: +966 11 453 7742

Email: riyadh@ema-partners.com

Website: www.ema-partners.com.sa

Human resources, executive search and identifying talent

#### Water & Electricity Co LLC

PO Box 300091

24th Floor, Kingdom Centre

Riyadh 11372

Tel: +966 1 211 3362

Fax: +966 1 211 3313

www.wec.com.sa

Sale and purchase of water and electricity and ancillary activities

# TRANSPORT, SHIPPING LOGISTICS AND SUPPLY CHAIN MANAGEMENT

#### Arabco Logistic

PO Box 220686

Riyadh 11311

Tel: +966 11 291 3145

Fax: +966 11 477 6519

Website: http://arabcologistics.com/

Air Cargo, warehouses and carriers

#### **ATCO Ports Management and Marine Services**

(APMMS DIVISION)

PO Box 718

Dammam 31421

Tel: +966 13 833 2460

Fax: +966 13 834 7331

Email: marine@atco.com.sa

Website: www.atco.com.sa

Port terminal operations and offshore support logistics

# Bahri National Shipping Company of Saudi Arabia (Bahri)

Head Office

Olaya Towers, Floors 12-15

Olaya District

Tahlia Road intersection with Olaya Street

PO Box 8931

Riyadh 11492

Tel: +966 11 478 5454

Fax: +966 11 477 8036

Email: info@bahri.sa Website: www.bahri.sa

Shipping oil, chemicals, logistics, dry bulk, ship management  $% \left( 1\right) =\left( 1\right) \left( 1\right$ 

and data

#### **Balubaid Group of Companies (BGC)**

Al-Sulymania District

King Abdullah Road

Jeddah 21411

Tel: +966 12 640 4444

Fax: +966 12 640 1093

Email: crm@balubaid.com.sa

### Website: www.balubaid.com

Multi-business enterprise with interests in automotive retail, automotive aftermarket, industrial and service equipment, transportation, real estate, financial services, manufacturing and hospitality

#### **Crescent Transportation Company**

PO Box 1232

Al Khobar 31952

Tel: +966 13 838 0304

Fax: +966 13 814 0360

#### Website: www.crescent-transportation.com

Freight and logistics services including, road haulage, contract hire vehicles

#### **Hala Logistics**

Riyadh Office

Uthman Ibn Affan Rd

At Taawun

PO Box 6164 Rivadh 11442

Tel: +966 11 455 7220

Fax: +966 11 455 7330

Website: www.halagroup.com/

Transport management, logistics and warehousing

#### Saudi Catering & Contracting Co

Hanad Building

Exit No 9

Imam Saud Ibn Abdul Aziz Ibn Mohammad Road

PO Box 308 Rivadh 11411

Riyadh 11411

Tel: +966 11 470 0370

Fax: +966 11 470 9270

Email: admin@saudicatering.net Website: www.saudicatering.net

Diversified catering and personnel support services

#### Zahid Group Holding

PO Box 8928

leddah 21492

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Fax: +966 12 215 8880 Email: info@alabdullatif-sa.com

Website: www.alabdullatif-sa.com

Importer and distributor of distinguished beauty products

# Neo-Science Saudi GSL (Gulf Scientific for

Laboratories)
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City Centre Tower C

Madina Road

PO Box 11402

Jeddah 21453

Tel: +966 12 665 0489 Fax: +966 12 665 0969

Email: info@gsneoscience.com

Website: www.gsneoscience.com

Analytical Proteomics and Metabolomics Science, Life Science
(Genomics) Research, Life Science Diagnostics & Informatics

# Saudi Pharmaceutical Industries & Medical

Appliances Corporation (SPIMACO)

PO Box 20001 Rivadh 11455

Tel: +966 11 252 3333

Email: general@spimaco.sa

Website: www.spimaco.com.sa Pharmaceuticals and healthcare

# Specialised Medical Centre Hospital (SMC)

PO Box 66548

Riyadh 11586

Tel: +966 11 434 3800

Fax: +966 11 416 0300

Email: info@smc.com.sa
Website: www.smc.com.sa

Primary healthcare services and medical examinations

#### ARAB-BRITISH TRADE DIRECTORY 2018-2019



# **Fact File**

OFFICIAL NAME: Federal Republic of Somalia

CAPITAL CITY: Mogadishu

POPULATION: 11,314,073 (April 2017)

**CURRENCY:** Somali Shilling

DIALLING CODE: +252

GDP GROWTH: 2.6% (2010 est — no further

statistics available)

AGRICULTURAL PRODUCTS: Bananas, sorghum, corn, coconuts, rice, sugarcane,

mangoes, sesame seeds, beans; cattle, sheep, goats and fish

KEY INDUSTRIES: Light industries, including sugar refining, textiles and wireless communication

EXPORTS: Livestock, bananas, hides, fish, charcoal and scrap metal

IMPORTS: Manufactures, petroleum products, foodstuffs and construction materials

omalia is located in Eastern Africa, bordering the Gulf of Aden and the Indian Ocean, east of Ethiopia. The country's landscape is mostly flat to undulating plateau rising to hills in the north. It is subject to recurring droughts, frequent dust storms over eastern plains in the summer and floods during the rainy season. In terms of natural resources, Somali possesses uranium and largely unexploited reserves of iron ore, tin, gypsum, bauxite, copper, salt, natural gas and possible oil reserves.

Despite for many years lacking effective national governance, Somalia managed to maintain a productive economy largely based on livestock, money transfers and. Agriculture is the most important sector, with livestock accounting for around 40% of GDP and generating more than 50% of export earnings. Somalia's per capita income is \$435, ranking it as the world's fifth-poorest nation in 2016, according to the World Bank. The IMF estimates that economic growth may slow to 2.5% in 2017 from 3.7% last year. The economy is sustained by \$2.3 billion a year by diaspora's remittances.

Nomads and semi-pastoralists, dependent upon livestock for their livelihood, make up a large portion of the country's population. The collecting of statistics on the country in recent years has been haphazard and unsystematic, but economic activity was estimated to have increased by 3.7% in 2014 attributable to growth in agriculture, construction and telecommunications sectors. Somalia's small industrial sector, based on the processing of agricultural products, has stagnated.

Somalia's capital, Mogadishu, witnessed the development of its first gas stations, supermarkets, and international airline flights during the period since the collapse of central government authority in 1991. Mogadishu's main market offers a variety of goods from food to electronic gadgets. Hotels continue to operate and are equipped with private security. Economic growth has yet to expand outside

of Mogadishu, and within the city, security concerns have for long dominated business. Telecommunication firms provide wireless services in most major cities and offer low international call rates. In the absence of a formal banking sector, money transfer services have expanded throughout the country, handling up to \$1.6 billion in remittances annually, although international concerns over the money transfers have threatened these services.

#### **TELECOMMUNICATIONS**

Telecommunications is an important sector in the Somali economy, with many small providers having grown up to provide the necessary services. Multinational companies including Telenor, ITT and Sprint have worked in partnership with local providers to offer some of the best mobile and internet services in the continent. Somali telecommunications companies include the Somali Telecom Group, Telcom, Netco, Somafone, Hormuud Telecom, Golis Telecom Group and Nationlink. A number of telecommunications companies signed a deal in 2005 to enable sector cooperation. Somalia also has 12 radio and TV stations, and 20 newspapers as well as a number of online news providers that take advantage of the widespread telecommunications technology available.

#### **ENERGY SECTOR**

Energy is provided by a number of small, regional and local companies. The Trans-National Industrial

Electricity and Gas Company is a conglomerate established in 2010 to bring together five companies that work in the telecommunications, finance, security and trade sectors to provide gas and electricity. The company has a budget of 1 billion dollars for investment and hopes to create 100,000 new jobs in Somalia while developing the energy infrastructure.

It is believed that Somalia may have significant untapped reserves of oil and other natural resources. In 2008, the transitional government created the Somali Petroleum Company in order to help manage the development of a national petrochemicals industry.

#### **INFRASTRUCTURE**

In April 2017, Dubai-based P&O Ports, a leading global shipping and ports services provider, won a 30-year concession for the management and development of a multi-purpose port project at Bosaso in Somalia's Puntland. The Port of Bosaso, 2000km north of Mogadishu, occupies a strategic location for maritime transport in the Gulf of Aden at the Southern approach to the Red Sea and Suez Canal. The internationally recognised port operator is expected to contribute towards Somalia's economic growth and trade potential. Approximate investment for what will be a modern multi-purpose port facility amounts to \$336 million for work divided into two phases: \$136mn for phase 1 and \$200mn for phase 2. The deal was concluded in Dubai on 6 April 2017.

### SOMALIA COUNTRY PROFILE





Work on the port will involve building a 450-metre quay and a five-hectare back up area, dredging to a depth of 12 metres with reclamation work using dredge spoil. There will also be major investment in an IT and Terminal Operating System (TOS), mobile harbour cranes and container handling equipment.

#### **SMES**

Developing small and medium enterprises (SMEs) in Somalia is seen as vital for economic reconstruction. The SMEs have contributed and sustained the people in productive activity for more than 25 years in a largely unregulated marketplace. SMEs are able to generate significant revenues for public finance. With a new president elected in February 2017, Somalia is seeking to develop its infrastructure and rebuild government institutions essential for the growth of SMEs. Economic development is crucial for long-term stability and job creation needed for Somali youth who are estimated to represent 70% of the total population. Somalia is expected to uphold good governance as a condition of support from international donors.

The World Bank initiated a funding programme

for new or existing SMEs called Somali Business Catalytic Fund (SBCF) which seeks to boost economic growth by funding the establishment and expansion of profitable enterprises. This SBCF is complemented by a Small and Medium Enterprise Facility (SMEF).

A Somali Core Economic Institutions and Opportunities Programme (SCORE) is seeking to develop legal, regulatory and policy framework for key Somali financial institutions. The objectives are to improve the enabling environment for private and financial sector development, and boost private investment and job creation. The SCORE programme is introducing a standardised business licensing and regulatory framework for financial services in Somalia, a Central Bank of Somalia (CBS) spokesman has said.

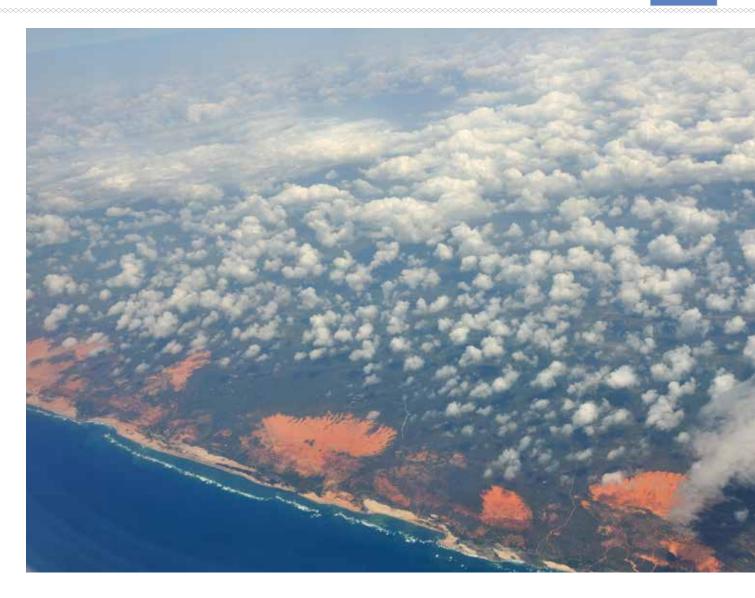
In an interview with the World Bank, 27 February 2017, Abdishakur Mohamud, Chief Advisor to the Governor of the CBS, said that the issuing of financial institution licenses used to be dependent on "who you knew". At the Central Bank, standards for financial institution licenses are currently being strengthened in order to enhance integrity

and safety of the financial system as a whole. Furthermore, at the Ministry of Commerce and Industry registration standards for businesses are being harmonised and digitalised, he said, making it quick to obtain registration and easy to search for businesses which operate in the country.

#### FINANCIAL SERVICES

The local banking industry should support the business sector by scaling up microfinance loans based on Islamic principles to SME entrepreneurs. Financial experts advise that technical assistance is needed to assist the growth of the local banking industry so that it can open up lending to SMEs to stimulate entrepreneurial growth within Somalia. There is much that can be done including support to women led SMEs through women entrepreneurship funds, rebuilding governance institutions, initiating proper taxing mechanisms, adopting appropriate policy reforms, establishing long-term public-private partnerships and providing business incentives.

An important milestone in the rebuilding of the Somali economy and a functioning monetary system



will be the creation of a reliable currency. Fortunately steps are advancing in order to achieve this. In March 2017, the Financial Times reported that the International Monetary Fund was to help Somalia to re-establish control of its currency. With the help of the IMF, Somalia plans to print official banknotes for the first time in more than a quarter of a century after it was estimated that 98% of bank notes in circulation were found to be forgeries. The country's central bank, which had ceased operations for much of the 1990s, reopened for business in 2009, but it still has not achieved control over monetary policy.

In the first phase of the plan to introduce the new Somali currency the only denomination printed will be 1,000 shilling notes, worth about 5 US cents, said Mohamad Elhage, the IMF's mission chief in Somalia. The IMF official stated that several important issues, such as what exactly the government in Mogadishu would use to back its new currency, were still under discussion; so was the conversion rate for fake Somali shillings when they are exchanged for the new official notes.

The new currency will have an important impact on imports and exports, but of particular importance will

be its impact on the remittance economy which was valued at \$1.4bn in 2015, or 23% of Somalia's GDP, according to the World Bank. Use of Somali shillings, largely limited to the less well-off rural population, are used for small transactions but their use stands a poor third to US dollars and electronic money in what is largely a dollarised economy.

US dollars in circulation are used for larger transactions and come from the sale of livestock, aid or remittances, which, at \$1.4bn, make up nearly a quarter of Somalia's GDP. For the Somali banknote plan to succeed financial experts believe that the country needs a credible international partner. The country will have a new, hard-to-counterfeit design for its banknotes that may help to project a better image for the country among global investors. The central bank expects to see the new banknotes coming into circulation some time in 2017.

The FCO advises that credit cards are not accepted in Somalia and it is not possible to obtain currency advances against a credit card. Travellers should take hard currency, normally US dollars. The FCO advises against all travel.



### **Useful Contacts**

British High Commission Nairobi Upper Hill Road PO Box 30465-00100 Nairobi Kenya

terrya

Tel: +254 (0)20 287 3000 Email: Nairobi.Enquiries@fco.gov.uk

FCO travel advice to Somalia https://www.gov.uk/foreign-travel-advice/somalia

There is no official Somali Embassy address in the UK at present

#### **Amal Express**

Al Amal Commercial Brokerage LLC

Tel: +971 4 2278 440 Email: info@amaluk.com Website: www.amal-express.com

Money transfer service, part of the Amal Group

#### **BIN ALI TRADING & TELECOM**

Tel: +252 21 51 12 Fax: +252 121 50 52 Email: binali@somalinet.com

Import and export

#### Central Bank of Somalia (CBS)

PO Box 11 55 Corso Somalia Mogadishu Tel: +252 1 241152 Email: it@centralbank.gov.so Website: http://centralbank.gov.so

#### Daaru Al Shifa Specialist Hospital

Mogadishu Tel: +252 1 850 537

Email: Daru\_alshifa@hotmail.com Website: www.daralshifa.com

#### **DAALLO Airlines**

Dubai Airport Free Zone, J-21

PO Box 293515

Dubai

Tel: +971 4 2994485 Fax: +971 4 2994486 Website: www.daallo.com

Somali owned airline based in Dubai airport free zone.

#### First Somali Bank (FSB)

Head office Mogadishu

Website: www.firstsomalibank.com

#### Hormuud Telecom

Hormuud Tower Howlwadaag Street Bakara Market

Mogadishu

Tel: +252 1 811200/+252 1 657950 Email: info@hormuud.com Website: http://hormuud.com Landline, internet and SMS services

#### Jubba Airways

The 30th Street
PO Box 6200
Mogadishu
Tel: + 252 1 217000

Fax: +2521 227711

Email: info@jubbaairways.com Website: www.jubbaairways.com International flights in the MENA region

#### Mogadishu Aden Adde International Airport

Mogadishu

Tel: +252 80 839; +252 80 531 (Airport) Website: www.mogadishuAirport.com

#### NationLink Telecom

Bakara Station

Tel: +252 5 936000

Website: http://nationlinktelecom.com

Telecommunications firm focused on the core areas of Mobile, Fixed Lines, Internet and Satellite Mobile services

#### Sahal

Bakaara Market Mogadishu Somalia

Tel: +252 1651334

Fax: +252 61 613 6000

Email: info@sahaltel.com

Website: www.sahaltel.com

ICT solutions for business and consumers

#### Salaam Somali Bank (SSB)

Headquarters
Sakhawadiin Street
Hamarweeyne
Mogadishu
Tel: +252 1 654345
Fax: +252 1 653085
Email: info@salaambank.so

### Somali Broadcasting Corporation (SBC)

Somalia Main Office

SBC Building Airport Road

Website: www.salaamsombank.com

Bossaso Puntland

Tel: +252 5 824012/824600 Email:info@allsbc.com Website: http://allsbc.com Non-governmental media group

### Somali Energy Company (SECO)

Head Office

Mogadishu

Website: www.somenergy.com

Private energy firm which specialises in the generation, transmission and distribution of electric power to residents and businesses

#### Somali Petroleum Company (SOPICO)

The Petroleum Oil and Gas Corporation of Somalia

Tel: + 252 615270058/62270058

Fax: + 252 1 215219

Email: sopico1990@gmail.com

Website: www.sopico.co

Fully integrated, commercially oil company

#### Somaphone

Somafone Telecommunications Service Company

SOMAFONE FZ LLC Shire Business Centre BN 03040 Mogadishu Tel: +252 60 223 000 Fax: +252 60 223 111

Website: www.somafone.com

Mobile internet services; subsidiary of Somafone FZ LLC of Dubai Internet City



### **Titanium Capital PTE LTD**

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London EC3

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

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#### Somtel Telecommunication Company (Somtel)

Hargeisa

Tel: +252 7712000

Email: info@somtelnetwork.net Website: www.somtelnetwork.net Supplies 4G network





# Fact File

NAME: Republic of Sudan

**CAPITAL:** Khartoum

**CURRENCY:** Sudanese Pound (SDG)

DIALLING CODE: +249

POPULATION: 36,729,501 (July 2016 est.)

LANGUAGE: Arabic, Nubian, English and others

GDP GROWTH: 3.1% (2016 est.)

AGRICULTURE PRODUCTS: Cotton, groundnuts (peanuts), sorghum, millet, wheat, gum arabic, sugarcane, cassava (tapioca), mangos, papaya, bananas, sweet potatoes, sesame; sheep, livestock

KEY INDUSTRIES: Oil, cotton ginning, textiles, cement, edible oils, sugar, soap distilling, shoes, petroleum refining, pharmaceuticals, armaments, automobile/light truck assembly

MAIN EXPORTS: Gold; oil and petroleum products; cotton, sesame, livestock, groundnuts, gum Arabic, sugar

MAIN EXPORT PARTNERS: UAE, Saudi Arabia, Ethiopia

MAIN IMPORTS: Foodstuffs, manufactured goods, refinery and transport equipment, medicines and chemicals, textiles and wheat

MAIN IMPORT PARTNERS: Macau, India, Saudi Arabia, Egypt and the UAE

udan is located in north-eastern Africa, bordering the Red Sea, between Egypt and Eritrea. Its natural resources consist of petroleum; small reserves of iron ore, copper, chromium ore, zinc, tungsten, mica, silver, gold and hydropower. The land is dominated by the River Nile and its tributaries.

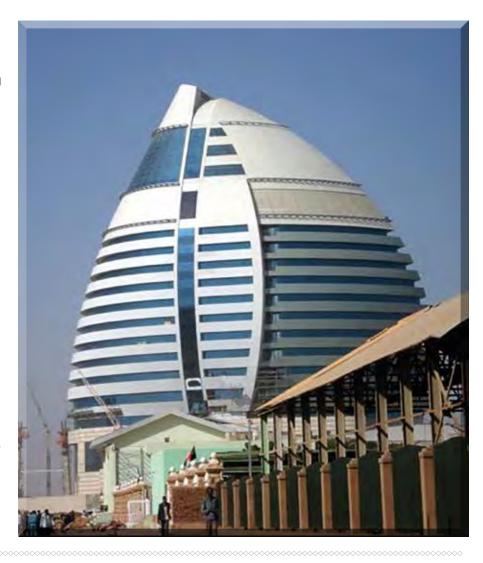
### OIL

Sudan had an estimated 6.8 billion barrels of oil reserves. The oil sector had driven much of Sudan's GDP growth since 1999. Oil export as Sudan's main export had helped its economy grow since. For nearly a decade, the economy boomed on the back of rising oil production, high oil prices, and significant inflows of foreign direct investment. However, since 2011 more than 75 percent of the oil now belongs to independent South Sudan.

Sudan has experienced protracted social conflict, civil war, and, in July 2011, the secession of South Sudan and the loss of three-quarters of its oil production due to the secession. Since the economic shock of South Sudan's secession, Sudan has struggled to stabilize its economy and make up for the loss of foreign exchange earnings. The interruption of oil production in South Sudan in 2012 for over a year and the consequent loss of oil transit fees further exacerbated the fragile state of Sudan's economy.

Sudan also has abundant agricultural land, fresh water supply and livestock. Agriculture makes up a third of the country's gross domestic product, employing 80 percent of the workforce. Energy, agriculture, food, textiles and leather, petrochemicals and metals are all sectors that are seen as offering the best potential for investment.

Mainly driven by agriculture, minerals, growth in Sudan's economy is expected to accelerate gradually as proved per the few past years, as the GDP growth increased from 1.6 percent in 2014 to reach 4.9 percent in 2015, but 2016 is estimated 3.1 percent. African Development Bank Group (ADBG) report that Sudan's economic growth rose



# SUDAN COUNTRY PROFILE

to above 5 percent in 2015 and is expected to increase further to above 6 percent in 2016 and 2017, mainly driven by agriculture and extractive industries and supported by improved macroeconomic policies. Inflation declined to 16.9 percent in 2015, while real GDP growth remained buoyant at 5.3 percent, supported by agriculture, minerals, services, oil-transit fees and foreign direct investment (FDI), says the ADBG.

Economic growth is expected to strengthen in 2017, despite the fall in oil prices, reduced gold purchases by the Central Bank and the unstable security situation. The forecast is based on the assumption of strong agricultural revival, a gradual recovery of global oil prices, political stability in South Sudan, sustained inflows of FDI and a positive outcome from the national dialogue to end the civil war and conflicts.

Sudan is attempting to develop non-oil sources of revenues, such as gold mining, while carrying out an austerity program to reduce expenditures. The world's largest exporter of gum Arabic, Sudan produces 75-80 percent of the world's total output. Agriculture continues to employ 80 percent of the work force.

Following South Sudan's secession in 2011, Sudan introduced a new currency, still called the Sudanese pound, but the value of the currency has fallen since its introduction. Khartoum formally devalued the currency in June 2012, when it passed austerity measures that included gradually repealing fuel subsidies.

In 2015, Sudan was removed from the "black list" of the Financial Action Task Force, an international financial-fraud monitoring body located at the OECD. However, the continued difficulties of processing international banking transactions may fuel informal transfers, contribute to exchange-rate distortion, and reduce fiscal revenues.

The United States has announced the end of a 20-year economic embargo on Sudan, lifting trade and financial sanctions in an effort to foster ties with the Sudanese government

The announcement made by the former President Barack Obama's administration and came after an executive order to permanently repeal a range of sanctions as a result of Sudan's efforts to improve security in the region.

For the first time in two decades, Sudan can receive imported goods and services from the US, as authorised by the US Department of the Treasury. The lift will also release frozen Sudanese property and assets held in the US, and permits the trade with the oil and gas industry in Sudan.

#### ADJUSTMENT PROGRAMME

Implementation of the adjustment programme should improve growth prospects over the medium term. With prudent macroeconomic policies, inflation is expected to fall to single digits by 2017. The external current account deficit is expected to gradually narrow toward sustainable levels.

Diversification of the economy needs to attract more investment which historically has largely been confined to the hydrocarbon sector. Resolving the external debt is of paramount importance for the successful adjustment, implementation of poverty reduction policies, and for supporting inclusive growth. The key pillar of the requirements for debt relief is normalisation of relations with external creditors, including the IMF, other multilateral institutions, and bilateral creditors. In this regard, it is critical for the authorities to reach out to their external creditors, including under the framework of the joint approach with South Sudan and the African Union High-level Implementation Panel.

#### **INVESTMENT**

After lifting the sanctions on Sudan, Sudan is calling foreign investors to come and explore the huge opportunities, and to invest in six free trade zones. The advantages of the six free zones including the customs and tax exemptions and freedom to transfer capital and profits abroad constitute a very lucrative investment options.

Sudan has a strategic location which allows access to 500 million people in the Common Market for Eastern and Southern Africa (COMESA). The six free zones give tax-free products access to COMESA markets according to trade agreements signed between those countries; in addition, the zones also offer various investment activities such as manufacturing, importing, re-exporting, leasing and warehousing.

Sudan's new investment law addresses obstacles which have hindered foreign investment in the country in the past while constitutional amendments have given the president powers to grant land for investment purposes. A special body for land granting, removing and compensation, emphasising that decisions of this body are not subject to appeal. Disputes over land ownership have been a major hurdle to foreign investment in Sudan and a special body had been established to consider granting of land and compensation issues.

There are several advantages of the new investment law including simplification of procedures, tax and customs exemptions for production inputs, freedom to transfer profits abroad. The minister pointed out that the problems caused by fluctuations in the exchange rate will be resolved by allowing investors to transfer their money at the market rate at the time of deposit irrespective of the value of the Sudanese pound.

### **FOOD AND AGRICULTURE**

Sudan wants to attract companies to invest in food production in the country in the next few years.

Sudan offered good business opportunities to foreign investors and needs business partners to help develop its local production and guarantee food security.

Sudan needs machinery, technology, companies that own equipment to guarantee the expansion of production and the quality improvement of local products. Some of the priority sectors are poultry production and the development of fish production farms

It is worth noting that Sudan hosted on 27-28 February 2017 the Third Arab Conference for Agricultural Investment, organised by the Arab Authority for Agricultural Investment and Development (AAAID). The Minister of Forestry and Agriculture of the Republic of Sudan, H E Dr Ibrahim Adam Ahmed Al Dhikheiry, told the conference that "Sudan is a country rich in natural resources including vast, fertile arable lands and large animal resources. The country also enjoys diverse and renewable water resources, climate diversity and a strategic location, which makes it appropriate for all types of animal and plant production". AAAID has 11 affiliated companies in Sudan, 10 of which are established and one currently under establishment, which make its investments in the country 61% of its total investments.

### **Useful Contacts**

Embassy of the Republic of the Sudan

3 Cleveland Row

St. James's

London

SW1A 1DD

Tel: 020 7839 8080 Fax: 020 7839 7560

Website: http://www.sudan-embassy.co.uk

**British Embassy Khartoum** 

off Sharia Al Baladia

Khartoum East

PO Box No 801

Email: information.khartoum@fco.gov.uk

Tel: +249 (0)156 775500 Fax: +249 (0)156 775501

DFID Sudan

**British Embassy** 

Khartoum

Email enquiry@dfid.gov.uk

Fax: +249 15 677 5656

Union of Chambers of Commerce

Gamhoria Street

PO Box 81

1111 Khartoum

Email: chamber@sudanchamber.org

Tel: +24 9 11 772 346 Fax: +24 9 11 780 748

Website: http://www.sudanchamber.org.sd/

#### AEROSPACE. MARINE & AUTOMOBILES

#### **Bashir Motors**

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P O Rox 1222

Khartoum

Tel: +249 185 321 011

Fax + 249 185 315 640

Fmail: info@nissan-sd com

Website: www nissan-sd com

Nissan dealership

### **CTC** Engineering

Zubeir Pasha Street

PO Box 980

Khartoum

Tel: +249 187 144 000 Email: info@ctcgroupltd.com

Website: www.ctcgroupltd.com

Engineering solution provider for agricultural equipment and machinery

#### **Elnefeidi Group Tyres Retreading and Rehabilitation Factory**

Intersection of Abusin St & Parlaman St

PO Box 1222

Khartoum

Tel: +249 183 76 2013 Fax: +249 183 77 0036

Email: info@elnefeidigroup.com

Website: www.elnefeidi.com/automotive-division.php

Tyre manufacturer

### **Safat Group**

Khartoum airport

PO Box 114 Khartoum

Tel: +249 123 002 743

Email: marketing@safatavia.com

Website: www.safatavia.com

Aircraft manufacturing and maintenance, aviation training,

research

#### Sea Pride Enterprise Maritime (SPE)

Supply & Logistics PO Box 76

Port Sudan

Tel: +249 311 820 583

Fax: +249 311 825 220

Email: info@spesudan.com

Website: www.spesudan.com/

Approved ship supplier

#### AGRICULTURE, FISHERIES. **FOOD & DRINK**

#### Africorp International (ACI)

No 1 Service Floor, First Tower

Kuwaiti-Sudanese Business Centre

Nile St

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Khartoum 12217

Tel: +249 183 788 480

Fax: +249 183 787 815

Mobile: +249 912 329 974

Email: info@africorp-sd.com Website: www.africorp-sd.com

Export and import of agricultural products

#### Albagair Flour Mills Co Ltd

PO Box 1751

Khartoum 11111

Tel: +249 117 75 411 /771666

Fax: +249 117 73 248

Email: welcome@albagair.com

Website: www.albagair.net

Quality wheat flour

#### **Araak Group of Companies**

Mc Nimir Street

PO Box 732

11111 Khartoum

Tel: +249 133 16647

Fax: +249 133 14153

Email: info@araak.com

Website: www.araak.com

Bottling and distribution of carbonated.

Milling, soft drinks, still drinking water and natural juices

#### **CTC Farms**

Zubeir Pasha Street

PO Box 980

Khartoum

Tel: +249 187 14 4000

Email: info@ctcgroupItd.com

Website: www.ctcgroupltd.com/farms.html

Produce, process and pack crops for the local and export

### **DAL Agricultural Services**

No. 1/15 Block 4F

Industrial Area

Khartoum North

PO Box 807

Khartoum

Tel: +249 183 216 111

Fax: +249 183 231 766

Email: info@dalgroup.com

Website: http://www.dalgroup.com/index.php/agriculture-

industry-3/

Developing and managing farms

#### **Ganal International Co**

Albadr Building, 2nd Floor, Flat 10

**Ebaid Khatim St** 

Khartoum

Tel: +249 183 286 033

Fax: +249 183 286 035

Website: http://1098.sd.all.biz Suppliers of grain pulses and oil seeds

### **Hassabo Trading**

PO Box 45289

Khartoum

Tel: 249 154 885 151 Fax: +249 153 994 229

Website: www.hassabotrading.com

and ground nuts for export

A chain of agricultural processing stores specialising in production and processing of Hibiscus, Gum Arabic, Sesame, Baobab

### Kenana KSC

PO Box 2632

Khartoum

Tel: +249 187 152 000

Fax: +249 183 220563 Email: info@kenana.com

Website: www.kenana.com Food products, biofuel, equipment manufacturing, engineering

and agricultural services

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London EC3

Phone: +44 (0) 207 084 6980

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#### **Mahgoub Sons Group**

Zubair Basha Street

Khartoum

PO Box 54

Tel: +249 183 777 578/97461/784954/

Fax: +249 183 775 156

Email: msg@mahgoubsons.com

Website: www.mahgoubsons.com Food packaging, manufacturing and transport, agriculture and media production

#### Moawia Elberier Group

Garden City

Khartoum

Tel: +249 912 323700

Email:info@moawiaelberier.com

Website: www.moawiaelberier.com/

Agriculture, food and beverage production

### Saeed Industrial & Commercial Group

Saeed Food Factory Compound

Industrial Area

Khartoum North

Tel: +249 185 314 319

Fax: +249 185 311 685 Email: info@saeedgroup.com

Website: www.saeedgroup.com/

Food production, plastics production, printing & packaging, agriculture, pharmaceuticals, natural resources & mining

## BANKING, FINANCE, LEGAL

### Al Baraka Bank Sudan

Al Baraka Tower

Qasr Avenue PO Box 3583

Khartoum

Tel: +249 183 784 229

Fax: +249 183 778 948 Email: info@albaraka.com.sd

Website: www.albaraka.com.sd

Commercial banking and investment in accordance with Islamic principles

# Arab Authority for Agricultural Investment and Development

AAAID Building Othman Digna Street PO Box 2102

Khartoum

Tel: +249 187 096 100 Fax: +249 183 772 600 Email: info@aaaid.org Website: www.aaaid.org

Investment firm for agriculture sector

# Arab Bank for Economic Development in Africa (BADEA)

PO Box 2640 Khartoum

Tel: +249 183 773 646 / 773 709 Fax: +249 183 770 498 / 770 600 Email: badea@badea.org Website: www.badea.org

International institution with full international legal status and complete autonomy in administrative and financial matters

#### Bank of Khartoum

Al Gamhouria Avenue PO Box 1008

Khartoum

Tel: +249 156 660 000 Fax: +249 156 798 382 Email: info@bok.sd

Website: http://bankofkhartoum.com/find-us/

Corporate and retail banking, asset management, treasury and investment

#### Blue Nile Mashreg Bank

Al Nagoumi St Khartoum

Tel: +249 183 764490 Fax: +249 183 782562

Website: www.bluemashreg.com

Commercial banking

#### Central Bank of Sudan

Gamhoria Street Al Moghren Area PO Box 313 Khartoum

Tel: +249 187056000 Email: info@cbos.gov.sd

Central banks and monetary authorities

#### Faisal Islamic Bank of Sudan

Al Faihaa Commercial Centre, 7th Floor

Ali Abdullatif St PO Box 10143 Khartoum

Tel: +249 183 741 326 / 775 087 Fax: +249 183 780 193 / 771 714 / 781 848

Email: fibsudan@fibsudan.com Website: www.fibsudan.com Islamic banking

#### **Financial Investment Bank**

Al Manar Tower Al Sayed Abdulrahman St PO Box 12046 Khartoum

Tel: +249 183 730 300
Fax: +249 183730 304
Email: info@fibaonline.com
Website: www.fibaonline.com

Banking, asset management, investment banking, securities

brokers and traders

#### Islamic Insurance Company Limited

Sudan Tower
Ali Abdel Latif Street
West Khartoum Area
PO Box 2776
Khartoum
Tel: +249 183 778 287

Insurance services

Tel: +249 183 778 287 Fax: +249 183 778 959 Email: info@islamicinsur.com Website: www.islamicinsur.com

# MAHMOUD ELSHEIKH OMER & ASSOCIATES ADVOCATES (MEO & Associates)

CORINTHIA Hotel, office No 310

PO Box 1569 Khartoum

TEL: + 249 183 778 695 / 772270 Fax: + 249 183 777 362

Email: info@mahmoudelsheikh.com Website: www.mahmoudelsheikh.com

Law firm

#### **Omdurman National Bank**

Omdurman National Bank Building

Al Qasr Street PO Box 11522 Khartoum

Tel: +249 183 770 400 / 777 158 Fax: +249 183 778 263 / 777 158 / 770 392

Website: www.onb.com.sd Corporate and retail banking

# Shiekan Insurance and Reinsurance Company Limited

Elgame Elkaber Street El Souk El Arabi Area

Khartoum

Tel: +249 183 784 469 Fax: +249 183 777 276 Email: shiekan@shiekanins.com Website: www.shiekanins.sd

Insurance

#### **Sudan Financial Services Company**

Khartoum

Tel: +249 183 747 132 Fax: +249 183 784 937 Email: info@shahama-sd.com Website: www.shahama-sd.com

Investment banking

#### CHEMICALS, MINING & METALS

#### Moawia Elberier Group

Chemical goods production

Garden City
Khartoum
Tel: +249 912 323 700
Email:info@moawiaelberier.com/
Website: www.moawiaelberier.com/

#### **CONSTRUCTION AND REAL ESTATE**

### Bee Development & Housing (Bee Group)

Africa Street, 61 Road Bee Building PO Box 10618 Khartoum Tel: + 249 83 470478 Fax: + 249 83 470476 Email: info@ beegroup.net Website: www.beegroup.net

Real estate construction and sales, part of the Bee Group of companies

#### **CTC Construction**

Zubeir Pasha Street PO Box 980

Khartoum

Tel: +249 187 14 4000 Email: info@ctcgroupltd.com Website: www.ctcgroupltd.com

Construction of high-end office buildings and showrooms

# The Estates Investment and Development Company (EIDCO)

Zubeir Pasha Street PO Box 980 Khartoum

Tel: +249 187 14 4000 Email: info@ctcgroupltd.com Website: www.ctcgroupltd.com

Real estate services

#### Elnourus Real Estate Investment Co Ltd

Elnefeidi Group HQ Building Parliament Street PO Box 1222 Khartoum

Tel: + 249 183 762 013

Fax: + 249 183 770 036

Email: erei@elnefeidigroup.com

Website: www.elnefeidigroup.com/erei

Real estate

#### **Engineering Services & Design ESD**

Alseteen Road Khartoum

Khartoum

Tel: +249 183 248 886 Fax: +249 832 48866 Email: info@esd-sudan.com Website: www.esd-sudan.com Engineering service and design

### Al Zawaya Group for Development & Investment

Zawaya Bricks

House 36, Block G, Almanshia Khartoum

PO Box 6239 Takamul Post

Tel: +249 183 730 013/4/5 Fax: +249 183 730 016/7 Email: info@zawayagroup.com Website: www.zawayagroup.com Manufacturing building materials

#### **DESIGN, ENGINEERING & MANUFACTURE**

# DELTA REFRIGERATOR ELECTRONIC DEVICE ASSEMBLY MANUFACTURING FACTORY

Zubeir Pasha Street PO Box 980 Khartoum Tel: +249 187 14 4000 Email: info@ctcgroupltd.com Website: www.ctcgroupltd.com

Assembly of electronic home entertainment systems and Flat Panel Displays

#### **Engineering Consultant Group ECG**

Byblos Bank Africa Tower, 10th Floor

Mac Nimir St Khartoum

Tel: +249 015 577 5722 Fax: +249 015 577 5780 Email: ecg-sudan@ecgsa.com Website: www.ecgsa.com

Engineering and construction management

#### **Karplen Consultants**

7 Block 12 L East Amarat Street 35 PO Box 2531 Khartoum

Tel: + 249 183 479 348 / 49 / 50 Fax: +249 183 479 351 Email: info@karplen.net

Website: www.karplen.net

Architects, planners, engineers and project managers

#### **NILE CORPORATION & TEXTILE CORPORATION**

Zubeir Pasha St PO Box 980 Khartoum Tel: +249 187 14 4000

Email: info@ctcgroupltd.com

Website: www.ctcgroupltd.com/manufacturing.html

Textile factory

# ELECTRONIC, ELECTRICAL, IT, TELECOMMUNICATIONS

#### Digitech

Zubeir Pasha Street PO Box 980 Khartoum Tel: +249 187 14 4000

Email: info@ctcgroupltd.com

Website: http://digitech.ctcgroupltd.com/

Retailer of consumer electronics and home appliances in Sudan offering premium products and excellent after sales services

#### **Canar Telecommunications Co Ltd**

PO Box 8182 Alemmarat Khartoum

Tel: +249 183 401 960 Fax: +249 183 401 963 Email: support@canar.sd Website: www.canar.sd

Provider of communications services

#### **CENTQ**

Zubeir Pasha St PO Box 980 Khartoum

Tel: +249 187 14 4000 Email: info@ctcgroupltd.com

Website: www.ctcgroupltd.com/it-and-communications/centq.html

IT solutions provider

### Sahil Electronic Services Co Ltd

Bashir Elnefeidi Street Almamura

PO Box 13115 Khartoum

Tel: +249 183 524 124 Fax: +249 183 525 122

Email: abdallah.idris@sahil-net.com Website: www.elnefeidigroup.com/

Electronic services

#### Samsung Mobile

Elnefeidi Commercial Enterprises

Pio Yokwan Street PO Box 1222 Khartoum

Tel: +249 15 566 4994/2

Email: info@samsung.elnefeidigroup.com Website: www.elnefeidigroup.com/samsung

Samsung mobile agent

#### **Sudatel Telecommunications**

Sinkat Street Khartoum

Tel: +249 183 797 725 Fax: +249 183 782 322 Email: stginfo@sudatel.sd Website: www.sudatel.sd/

Internet and telephone service network

#### HEALTHCARE, PHARMACEUTICALS, MEDICAL

#### **Amipharma Laboratories Limited**

North Khartoum Light Industrial Area, Plot 33

Block 7, Khartoum North PO Box 180 Khartoum 13311

Tel: +249 853 11 442 / 311 443 / 311 448

Fax: +249 853 14 721 / 314 722 Email: info@amipharma-labs.com Website: www.amipharma-labs.com

Specialising in the manufacture and sale of pharmaceutical products

#### **Elbarbary Group**

PO Box 996 Khartoum

Tel: +249 1 83 490067 Fax: +249 1 83 484248 Email: info@elbarbary.sd Website: www.elbarbary.sd

Sales, promotion and distribution of hospital care products, medical equipment

#### **Khartoum Breast Care Centre**

19 Mamoun Behairy Street

East Emteded PO BOX 276 Khartoum

Tel: +249 183 730 225/226 Email: info@kbcc-sd.org

Website: http://khartoumbreastcarecentre.org/ Medical centre specialised in breast cancer

#### Randa Medical Company

PO Box 8320 Al-Amarat Khartoum 12217

Tel: +249 183 473 272/478027 Fax: +249 183 478 026 Email: info@randamedical.com

Website: www.randainternational.com/index.htm

Sales of medical, scientific and laboratory equipment and accessories

#### LEISURE, TOURISM, HOSPITALITY

#### Regency Hotel

Qasr St PO Box 1716 Khartoum Tel: +249 183 775 971 Fax: +249 183 779 087

Email: info@khartoumregencyhotel.com Website: www.khartoumregencyhotel.com

Accommodation, hotel services

#### The Grand Holiday Villa

Nile Avenue PO Box 316 Khartoum

Tel: +249 183 774 039 Fax: +249 183 773 961

Email: reservation@grandholidayvillasudan.com Website: www.holidayvillakhartoum.com

Hotel services

#### OIL & GAS

# Greater Nile Petroleum Operating Company

PO Box 12527 Khartoum Tel: + 249 187 037 000

Email: info@gnpoc.com Website: www.gnpoc.com

Oil exploration, development and production, pipeline

#### **Khartoum Refinery**

Khartoum East
Ali Shati Area
Tel: +249 183 269 134
Fax: +249 183 269 133
Email: kre@krcsd.com
Website: www.krcsd.com
Petroleum refinery

#### **Petrodar Operating Company**

Petrodar Tower Al Mugran District PO Box 11778 Khartoum

Tel: +249 1 870 08000 Fax: +249 183 790 550 Email: petrodar@petrodar.com/ Website: www.petrodar.com/

Exploration, development and production of oil

### Sudan Petro Energy E&P Co Ltd

Plot No.2 Block No.13.S West Industrial Area PO Box 13473 Khartoum Tel: +249 183 460 921

Fax: +249 183 465 823 Email: webmaster@Petroenergy-ep.com

Website: www.petroenergy-ep.com

Oil & gas exploration, development, and production

#### SERVICE INDUSTRIES

#### Alfala Import & Export Enterprise

9-967 Kafoori Khartoum North 13311 PO Box 811

Tel: +249 185 330 777 Fax: +249 185 330 790 Email: info@alfala.com Website: www.alfala.com

Distribute high quality products and technology, import & export

#### **Gentle Care for Services and**

Investment

Khartoum

34/A/12 Street 7 Amarat PO Box 2550

Tel: +249 183 572 975 Fax: +249 183 572 972 Email: info@gentlecare.biz Website: www.gentlecare.biz

Buildings and urban management service company

# TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

#### Almuhajir International Investment Co Ltd

Mohd Najeeb St Khartoum PO Box 3555 Tel: +249 138 403 404

Fax: +249 183 403410 Email: elmuhajir01@hotmail.Com

Website: www.almuhajir.sd

Investment, management, hotels, limousine services, car rentals

#### **Bee Aviation**

Bee Building Africa Street, 61 Road Khartoum

Tel: +249 83 470 478 / 474135 / 470481 / 470482

Fax: +249 83 470 476 / 474131

PO Box 10618

Email: info@ beegroup.net Website: http://beegroup.net

Aviation

#### **Badr Airlines**

Building 393 Mamon Behari Street

Arkaweet Block 65 PO Box 6899 Khartoum

Tel: +249 901 230 002 Fax: +249 155 144 662 Email: info@badrairlines.com Website: www.badrairlines.com

Airline, cargo

#### Darka for Trading & Services Co Ltd

Port Sudan
Tel: +249 311 839 350
Fax: +249 311 839 353
Email: info@darkasudan.com
Website: www.darkasudan.com

Gargo

#### **Emirates Sky Cargo**

New Investment Centre Khartoum Airport

Khartoum

Tel: +249 183 793 161/793 162

Fax: +249 183 793 163

Email: skycargokrt@emirates.com Website: www.skycargo.com

Freight forwarding

#### **Ethiopian Airlines**

El-Nazir Building Gamhoria St PO Box 944 Khartoum

Tel: +249 183 76 2063/79 0991 Fax: +249 183 78 8428

Email: krtam@ethiopianairlines.com Website: www.ethiopianairlines.com

Airline

#### Independent Maritime Agencies Co Ltd (IMA)

Shipping Complex Hashim Gabani Building Ground Flour

Port Sudan
Tel: +249-311-827261
Fax: +249-311-827271
Email: sudan@ima-sudan.com
Website: www.ima-sudan.com

Cargo agents

#### **Khartoum Land Terminal**

Alsahafa

Alsoug Almahaly PO Box 8243 Khartoum

Tel: +249 183 437 541
Fax: +249 183 438 431
Email: klt@elnefeidigroup.com
Website: www.elnefeidigroup.com/
National coach station

### Paw Freight and Shipping Ltd

Building 01-Street 39-Block 8 1112 Khartoum Airport

Khartoum PO Box 35

Tel: +249 155 189 090 Fax: +249 83 580 283 Email: info@pawfreight.com Website: www.pawfreight.com Freight forwarding

#### Raiba Land Transport

Gamhoria Street (West) Jamhuriya Street Almugran PO Box 10447 Khartoum

Tel: +249 156 55 7000 Fax: +249 183 796 943

Email: raibatrans@elnefeidigroup.com Website: www.elnefeidigroup.com/

Transport and logistics

#### Seven Rent-A-Car

Pio Yokwan St PO Box 1222 Khartoum Tel: +249 183 492 496 Fax: +249 183 492 489

Email: seven@elnefeidigroup.com
Website: www.elnefeidigroup.com/seven

Car rentals

#### Sudan Airways

161 Obied Khatim St

Ryadh Khartoum PO Box 253

Tel: +249 187011 000

Email: customerinfo@sudanair.com Website: www.sudanair.com

International airline for passenger and cargo services



# **Fact File**

**COUNTRY NAME: Syrian Arab Republic** 

**CAPITAL: Damascus** 

LANGUAGES: Arabic, with both English and French

widely spoken

**CURRENCY:** Syrian Pound or Lira (SYP)

POPULATION: 17,185,170 (July 2016 est)

GDP - REAL GROWTH RATE: -9.9 percent (2015)

DIALLING CODE: +963

MAIN INDUSTRIES: Petroleum, textiles, food processing, beverages, tobacco, phosphate rock mining, cement, oil seeds crushing and car assembly

MAIN AGRICULTURAL PRODUCTS: wheat, barley, cotton, lentils, chickpeas, olives, sugar beets; beef, mutton, eggs, poultry, milk

Labour force - by occupation: agriculture: 19.5%, industry: 19%, services: 61.5% (2016 est)

KEY TRADE PARTNERS: Iraq, Lebanon, and Egypt

he Syrian Arab Republic, is a country in Western Asia, bordering Lebanon and the Mediterranean Sea to the west, Turkey to the north, Iraq to the east, Jordan to the south, and Palestine to the southwest. Its capital Damascus is among the oldest continuously-inhabited cities in the world. The modern Syrian state was established after World War I as a French mandate, and represented the largest Arab state to emerge from the formerly Ottoman-ruled Arab Levant.

In English, the name "Syria" was formerly synonymous with the Levant (known in Arabic as al-Sham) while the modern state encompasses the sites of several ancient kingdoms and empires, including the Eblan civilisation of the 3rd millennium BC. In the Islamic era, Damascus was the seat of the Umayyad Caliphate and a provincial capital of the Mamluk Sultanate in Egypt.

Syria a country of fertile plains, high mountains, and deserts, it is home to diverse ethnic and religious groups, including the Arab, Greeks, Armenians, Assyrians, Kurds, Circassians, Mhallami, Mandeans and Turks.

Most people live in the Euphrates River valley and along the coastal plain, a fertile strip between the coastal mountains and the desert. Overall population density in Syria is about 99 per km2 (258 per square mile). Syria has a very generous history in hosting refugees and migrants for decades before many Syrian people themselves became refugees and migrants around the world. According to the World Refugee Survey 2008, published by the US Committee for Refugees and Immigrants, Syria hosted a population of refugees and asylum seekers numbering approximately 1,852,300. The vast majority of this population was from Iraq (1,300,000 during the 1980s-2011), but sizeable populations were from Palestine (over 1 million) and many Somalis also lived and worked in the country.

Syria is widely known for its antiquities, fine architecture and numerous heritage sites, especially



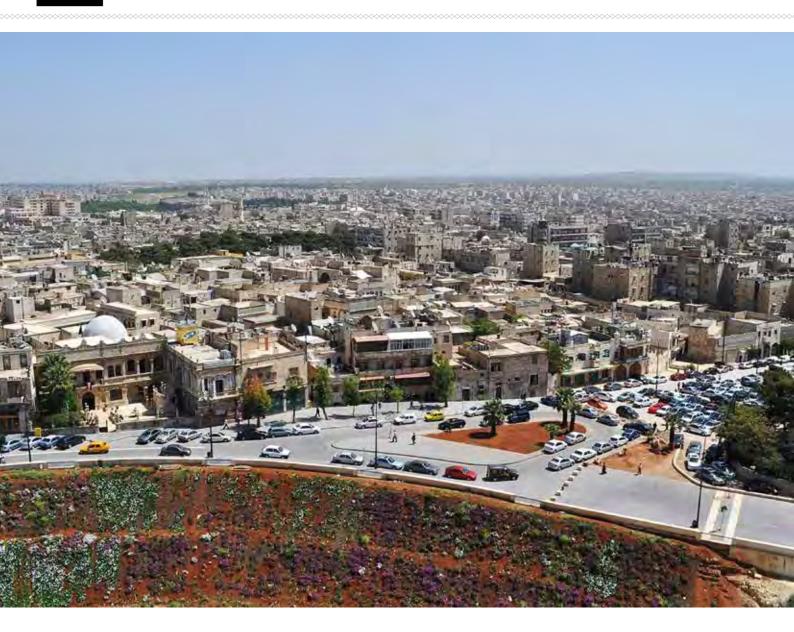
when there was peace and stability prior to 2011, when the Syrian people lived in harmony and enjoyed rich cultural traditions.

Syria, a country which is since the beginnings of civilization, has experienced thousands of years of ancient history, encompassing the age of Alexander the Great, the medieval period and the Ottoman Empire.

The war in Syria has taken more than 500,000 lives and left more than 3 million people as refugees. All six World Heritage Sites have been destroyed, and the entire country has suffered possibly irreparable

damage. People who had the opportunity to visit Syria before the outbreak of the war in 2011 cannot recognise how Syria looks now.

Syria's economy entered into a decline after 2011 and continues to deteriorate amid the ongoing conflict, declining by 62% from 2010 to 2014. The government has struggled to address the effects of international sanctions, widespread infrastructure damage, diminished domestic consumption and production, reduced subsidies, and high inflation, which have caused dwindling foreign exchange reserves, rising budget and trade deficits, a



decreasing value of the Syrian pound, and falling household purchasing power.

The ongoing conflict and continued unrest and economic decline worsened the humanitarian crisis and elicited a greater need for international assistance, as the number of people in need inside Syria increased immensely to reach 15 million, and the number of Syrian refugees is now over 4.9 million, according to the UNHCR.

Prior to the turmoil, Damascus had begun liberalising economic policies, including cutting lending interest rates, opening private banks, consolidating multiple exchange rates, raising prices on some subsidised items, and establishing the Damascus Stock Exchange, but the economy remains highly regulated. The FT reported the Damascus Chamber of Industry as estimating that in some sectors of the economy output had shrunk 50-60%.

In addition to the war human and material casualties, Syria is suffering from long-run economic constraints include foreign trade barriers, declining oil production, high unemployment, rising budget deficits, increasing pressure on water supplies caused by heavy use in agriculture, water pollution, and widespread infrastructure damage.

Food and medicine are exempt from international sanctions, but business and officials say there are still difficulties importing them because international banks are taking extra precautions to ensure they do not approve transactions linked to the Syrian government or sanctioned individuals, FT said

Syria's GDP composition by sector in 2016 constitutes: agriculture 19.5% (wheat, barley, cotton, lentils, chickpeas, olives, sugar beets; beef, mutton, eggs, poultry, milk), industry 19% (petroleum, textiles, food processing, beverages, tobacco, phosphate rock mining, cement, oil seeds crushing, automobile assembly), and services 61.5. The GDP - real growth rate: in 2015 -9.9%, -36.5% in 2014, and -30.9% in 2013. The population below poverty line is increasing steadily over the level of 82.5% recorded in 2014. Public debt in 2016 is estimated at 57.5% of GDP, and the inflation rate (consumer prices) was 47.7% in 2016.



### **Useful Contacts**

There are at present no diplomatic relations between the UK and Syria.

Any British nationals requiring urgent consular assistance can visit the Embassy of any EU Member State in Damascus, or in an emergency call the Foreign and Commonwealth Office in London on (+44) 20 7008 1500.

# AGRICULTURE, FISHERIES, FOOD AND DRINK

#### **Art Chocolate**

PO Box 6210

Aleppo

Tel: 963 21 22 61 220

Fax: 963 21 22 891 222

Email: art@art-chocolate.com

Website: www.art-chocolate.com

Chocolate products

# East Mediterranean Olive Oil Company (EMOC)

PO Box 220

Tel: +963 23 405 891/2

Fax: +963 23 405 893 Email: emoc@emocsyria.com

Website: www.emocsyria.com

Bottled and canned olive oil

#### Fiorella Pasta

Sabboura

PO Box 55

Damascus

Tel: +963 11 392 17 25 Fax: +963 11 392 17 32

Email: info@fiorellapasta.com

Website: www.fiorellapasta.com

Pastas and macaroni

#### **Haseeb Coffee**

Ibn- Assaker

Industrial Area No 10

Damascus

Tel: +963 11 5441501

Fax: +963 11 544 98810

Email: info@haseebco.com Website: www.haseebco.com

Roasting, grinding and packaging coffee and tea

#### Katakit

Daraa Highway

East Kesseweh

PO Box 10076

Damascus

Tel: 963 11 691 3001

Fax: 963 11 6913007

Email: info@katakit.com

Website: www.katakit.com

Production of biscuits and chocolates

#### Losol

HKLevant

Head Office

Damascus

Tel: +963 11 232 6922

Fax: +963 11 232 6977 Fmail: info@losol net

Website: www.losol.net

Draduction of law andium

Production of low sodium salt

#### **Mountain Juice**

PO Box 16

Suwayda

Tel: +963 16 233 818

Fax: +963 16 232 756

Email: marketing@freshmountainjuice.com

Website: www.freshmountainjuice.com

Production of natural fruit juice, jams and other products

#### Tala Foods

Ashrafiat Sahnaya

Al-Bardeh

PO Box 31869 Damascus

Tel: +963 11 881 2751 / 671 1061

Fax: +963 11 224 5411

Email: tala-foods@net.sy

Website: www.tala-foods.com

Production of a wide variety of conserves including vegetables, jams and compotes, tomato paste, ketchup, mushrooms, chick-peas and beans

#### BANKING, FINANCE AND LEGAL

#### Al Adham Exchange Company

29 May Street

Damascus

Tel: +963 11 232 5603

Fax: +963 11 231 8148

Email: aladhamjsc@gmail.com

Website: www.aladhamex.com

General financial services

#### Al-Aqeelah Takaful Insurance Company

Sabbah Building

Rushdi Al Shamaa Street

Neimeh Square Area

PO Box 6345

Tel: +963 11 332 8544 / 8545

Fax: +963 11 332 8546

Email: info@al-aqeelahtakaful.com Website: www.al-aqeelahtakaful.com

Islamic insurance

#### Albaraka Bank Syria

Albaraka Banking Group

Al Shahbandar Street

PO Box 100

Damascus Tel: +963 11 332 9525

Fax: +963 11 443 7810

Email: info@albarakasyria.com

Wehsite: www alharakasyria.com

Website: www.albarakasyria.con

Commercial banking services and products in accordance with Islamic principles

#### Arab Bank-Syria

Abu Rabani Building

Mahdi Bin Barakah Street

Abu Remanah Area

PO Box 38

Damascus

Tel: +963 11 334 8124 / 8125

Fax: +963 11 334 9844

Email: info@arabbank-syria.com Website: www.arabbank-syria.com

Full commercial banking

# Arope Syria - Syrian International Insurance

Head Office

Damascus

PO Box 33015

Tel: +963 11 334 9279

Fax: +963 11 334 8144

Email: Gmoffice@aropesyria.com Website: www.aropesyria.com

Insurance services



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building

14 Leadenhall St. London EC3

Phone: +44 (0) 207 084 6980

Mobile:+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### Bank Al-Sharq

Bank Al-Sharq Building

Hafez Ibrahim Street

Shaalan

PO Box 7732

Damascus

Tel: +963 11 6680 3000

Fax: +963 11 6680 3300 Email: info@bankalsharg.com

Email: info@bankalsharq.com Website: www.bankalsharq.com

Banking, asset management, investment banking securities

brokers and traders

#### **Cham Islamic Bank**

Main Office

Al Nejmah Square PO Box 33979

Damascus

Tel: +963 11 33919

Fax: +963 11 334 8731

Email: info@chambank.com

Website: www.chambank.com Islamic banking services

## Commercial Bank of Syria

Youssef Al Azmeh Square

PO Box 933

Damascus

Tel: +963 11 221 8890

Fax: +963 11 221 6975

Email: cbos@mail.sy
Website: www.cbs-bank.sy

Commercial banking, risk management, private banking, corporate finance, international banking and economic research

### International Bank for Trade and Finance (IBTF)

Pakistan Street

PO Box 11058

Damascus

Tel: +963 11 2388 0000 Fax: +963 11 232 5789

Email: info@ibtf.com.sy

Website: www.ibtf.com.sy
Retail, corporate and electronic banking services

#### Khattab Law Office

Victoria al tal Building

Office No 35, third floor

Damascus

Tel: +963 11 225 9901 Fax: +963 11 225 9902

Email: Omar.k@khattablawoffice.com Website: www.khattablawoffice.com

Contact: Mr Omar Khattab, Lawyer, legal advisor Law firm offering legal advice for businesses

Syria Gulf Bank

Head Office

29 Ayyar Street

Damascus

PO Box 373

Tel: +963 11 232 9721 Fax: +963 11 232 6112

Email: info@sgbsy.com

Website: www.sgbsy.com

Retail and corporate banking

#### Syrian International Islamic Bank (SIIB)

Main Highway Road

Al Mazzeh Area

PO Box 35494

Damascus

Tel: +963 11 611 4690

Fax: +963 11 611 1245

Email: info@siib.sy

Website: www.siib.sy

Investment banking services

#### Syrian Islamic Insurance Company

United Fly Building

Al Jalaa Street

Abu Runmaneh Area

PO Box 12773

Damascus

Tel: +963 11 335 3350 / 3351 Fax: +963 11 335 3487

Email: info@siic-insurance.com

Website: www.siic-insurance.com

Islamic insurance for fire, theft, accident, motoring, travel, health and life

#### **CHEMICALS, MINING & METALS**

### Steel Max

Al-Vilat Street Building No 14

Aleppo

Tel: +963 21 460 72391

Fax: +963 21 460 72390 Email: info@steelmaxco.com

Website: www.steelmaxco.com

Steel manufacturing

#### **CLOTHING, APPAREL, TEXTILES & MACHINERY**

### Lara Kids Wear

PO Box 9405

Aleppo

Tel: +963 21 464 4733

Fax: +963 21 464 1251 Fmail: lara@larakidswear.com

Website: www.larakidswear.com

Top quality designer clothing for children

#### CONSTRUCTION AND REAL ESTATE

#### Fouad Takla Construction and **Development Company**

Takla Building No. 15

Arnous Square

PO Box 2785

Damascus

Tel: +963 11 441 6761

Fax: +963 11 442 1910

Email: contact@fouadtakla.com Website: www.fouadtakla.com

Privately owned construction and development group

#### **DESIGN ENGINEERING AND MANUFACTURING**

# Consultants (CEC)

Yagghsi Building

Damascus

West Malki

PO Box 6136

Damascus

Tel: +963 11 373 3956 / 0771

Email: cec.raslan@net.sy

Engineering services and construction projects

### ELECTRONIC, ELECTRICAL, IT & TELECOMMUNICATIONS

#### **MTN Mobile Company**

Al Mohandess Al Arabi Building

PO Box 34474

Damascus

Tel: +963 11 222 9494

Email: sales@mtn.com.sy

network access and business solutions

#### **Syriatel**

SyriaTel Building

Daraa International Road

Sahnava

PO Box 2900

Tel: +963 9 322 2111

Email: info@syriatel.com.sy

Website: www.syriatel.sy

network access and business solutions.

HEALTHCARE,

### PHARMACEUTICALS, MEDICAL

#### **Al-Attar for Biologic Industries**

Attar Group Building

Abdul Aziz Street

Abou Rummaneh Area PO Box 2965

Damascus

Tel: +963 11 321 9243

Fax: +963 11 321 9283

Email: alattar.com@net.sy

Website: www.al-attar.net

Researching, developing and producing products for medication

through natural herbs and plants

#### Aleppo Pharmaceutical Industries LLC (ALPHA)

Baroun Street

Aleppo Pharmaceutical Industries

PO Box 517

Alenno

Tel: +963 21 212 2424

Fax: +963 21 212 2626

Email: info@alpha-syria.com

Website: www.alpha-syria.com

Manufacturing and distribution of high-quality under-license products from leading pharmaceutical companies

#### **Avenzor for Pharmaceuticals Industries**

PO Box 9365 / 33110

Abu Remaneh

Damascus

Tel: +963 11 3328301/2 Fax: +963 11 332 8304

Email: avenzorm@scs-net.org

Website: www.avenzor.com Manufacturing pharmaceutical products

### Ibn Hayyan Pharmaceuticals

PO Box 3573

Homs

Tel: +963 31 4571 471/440 7471

Fax: +963 31 4571 572/440 7472

Email: hayyan@net.sy

Website: www.ibnhayyanpharm.com Production of medicines

### Jamal Abaji & Co

Escandaroon Street

Al-Jamilia Dirstirc

3rd Floor, Zallom Building

Aleppo

Tel: +963 21 2283216

Fax: +963 21 2240042

Email: jamilia@net.sy; abajico@yahoo.com

Website: www.abajico.com

Contact: Eng Jamal Abaji, Director

# Medical equipment for hospitals and clinics

Oubari Pharma & Co Oubari for Pharmaceutical Industries, LLC

Damascus Highway

PO Box 1

Al-Zerbeh Aleppo

Tel: +963 21 578 8980

Fax: +963 21 578 8867

Email: oubarico@scs-net.org Website: www.oubari.com

Manufacturing pharmaceutical products

## **Commerce and Engineering**

Techreen Sq

Fax: +963 11 373 3955

Website: www.cec-raslan.com

Mazzeh Highway

Fax: +963 11 666 1999

Website: www.mtn.com.sy

Mobile services, offering cellular

Damascus

Fax: +963 93 219 9133

Mobile services, offering cellular

#### LEISURE, TOURISM, HOSPITALITY

#### **Beit Zaman Hotel**

Bab Touma Madhat Basha St Building 120 Damascus

Tel: +963 11 543 5380 Fax: +963 11 541 1311 Email: info@beit-zaman.com Website: www.beit-zaman.com Five-star heritage hotel

#### **MANUFACTURERS & SUPPLIERS**

#### **International Commercial**

Company (ICG)
Bldg no 36 Flat no 4
Al Rawda St
Mhmed Mbubati Ave
PO Box 33322
Damascus

Tel: +963 11 332 3481 / 334 9163 Fax: +963 11 335 00740 Website: www.icg-sy.com

Manufacturing of readymade garments and importer of fabrics, yarns, interlinings, accessories and shoes

#### **Joud Industries**

Domestic Appliances Company Motorway entrances

PO Box 199 Lattakia

Tel: +963 41 550 871/2/3/4/5/6

Fax: +963 41 444 622 Email: info-jda@joud.com Website: www.joudappliances.com Household appliances manufacturer

### Leno Co Ltd

Bel-Liramon Industrial Area

PO Box 16331, Aleppo

Tel: +963 21 526 8681 / 2 / 3 Fax: +963 21 526 8650 Email: bags@lenoco.com Website: www.lenoco.com

Manufacturing PP woven bags for packaging goods

### Riz & Barakat Co

Alharikah Square

Damascus

Tel: +963 11 221 0727 Fax: +963 11 672 99610 Email: info@rizbarakat.com Website: www.rizbarakat.com Sewing machines manufacturer

#### PUBLISHING, MEDIA, FILM & DESIGN

#### Rahwanji Cards International

Rahwanji Building, Bebla St

PO Box 30664 Damascus

Tel: +963 2022 861 4110
Fax: +963 11 224 3427
Email: info@ir-cards.com
Website: www.ir-cards.com
Greeting, wedding, invitation and visiting cards and school's printings

# TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

# ARADOS II TECHNICAL CONSULTANTS AND MARITIME SERVICES

Head Office Tartous City Albaranya

Tel: +963 43 227 743/215 214 Email: Gm-Sy@arados-technical.com Website: www.aradosbureau.com

Technical Consultants and Maritime Services

#### ATLANTIS MARINE

Almina Street

Tartous

Tel: +963 43 211 327 / 211 022 Fax: +963 43 211 022 Email: atlantis@scs-net.org

Email: atlantis@scs-net.org
Website: www.atlantismarinesyria.com

Sea freight forwarders, ship sale and purchase

#### **DHL Express**

Head Office: Syria

Midan Opp to Teshreen newspapers

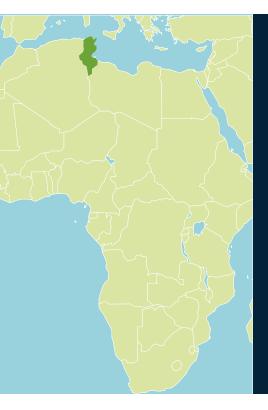
Damascus Tel: +963 11 9289 Website: www.dhl.com.sy Freight forwarding and logistics

#### SyrTrans

Damascus Free Zone

Baramkeh Inana Building PO Box 60690 Tel: +963 11 211 1870

Tel: +963 11 211 1870
Fax: +963 11 212 8911
Email: syrtrans@syr-trans.com
Website: www.syr-trans.com
Shipping, clearing & forwarding,
trucking, heavy lifting, cargo, airfreight
& packing



# Fact File

**COUNTRY NAME: Tunisian Republic** 

**CAPITAL: Tunis** 

LAND AREA: 163,610 sq km

**CURRENCY:** Tunisian Dinar (TND)

REAL GDP GROWTH: 3% (2018 est)

POPULATION: 11,606,555 (2018, UN est)

LANGUAGES: Arabic and French for commerce; English is becoming more widely spoken

DIALLING CODE: +216

AGRICULTURAL PRODUCTS: Olives, olive oil, grain, tomatoes, citrus fruit, sugar beets, dates, almonds; beef and dairy products

MAIN INDUSTRIES: Petroleum, mining of phosphate and iron ore, tourism, textiles, footwear, agribusiness and beverages

EXPORTS: Clothing, semi-finished goods and textiles, agricultural products, mechanical goods, phosphates and chemicals, hydrocarbons and electrical equipment

IMPORTS: Textiles, machinery and equipment, hydrocarbons, chemicals, and foodstuffs

unisia, the home of the ancient city of Carthage, was once an important player in the Mediterranean located at the centre of North Africa and close to vital shipping routes. In their time, the Romans, Arabs, Ottoman Turks and French realised Tunis's strategic significance, making it a hub for the whole region. There remain advantages in Tunisia's geographical location and its closeness to European markets: it is about 30 minutes by flight from Sicily or southern Europe and an hour's flight from Rome.

Tunisia has well established trade links with European markets. Agriculture employs a large part of the workforce, and dates and olives are key crops cultivated in drier areas. Its diverse, market-oriented economy has long been cited as a success story in Africa and the Middle East, but it faces an array of challenges following the 2011 revolution. Over the past decade Tunisia had an average annual growth of around 5%, but the economy stalled following the political and economic upheaval which has affected the country since 2011. Before 2011, Tunisia had embarked on a successful strategy focused on bolstering exports, foreign investment, and tourism, all of which have become central to its prosperity. Key exports are textiles and apparel, food products, petroleum products, chemicals, and phosphates, with about 80% of exports bound for Tunisia's main economic partners in the EU. Tunisia's liberal economic strategy, coupled with investments in education and infrastructure, fuelled decades of 4-5% annual GDP growth and improving living standards.

Since it came to office in late 2014, Tunisia's government has faced multiple challenges as it seeks to reassure businesses and investors, bringing budget and current account deficits under control, shoring up the financial system, lowering high unemployment, and reducing

economic disparities between the more developed coastal region and the impoverished interior. In 2015, attacks against foreign tourists and labour disputes in the phosphates industry, which combined account for nearly 15% of GDP, slowed growth to less than 1% of GDP.

Foreign direct investments increased by 12.8% to reach more than TD2, 244 million in 2017, the country's Foreign Investment Promotion Agency (FIPA) announced in January 2018. FDI is largely based on the manufacturing sector (46%), followed by energy (38%), services (15%) and agriculture (1%).

"The good performance of the industrial sector is essentially attributable to the performance of certain sectors such as electronics industries, electrical fibers and more specifically the automotive and aerospace components," said Hatem Soussi, Director of supervision and monitoring of foreign companies under (FIPA). Investments in the services sector reached 13% at TD318.3m. However, this sector still showed a fall of 24.5% and 29.7% compared respectively to 2015 and 2014.

The energy sector saw a relative slowdown in investment with growth estimated at only 1.7% throughout the year 2017 at a value of TD810m. Excluding energy, FIPA cited about 492 foreign investments at TD1,318.2m, which

generated 10,300 direct jobs.

Investment remains a key to boosting growth, creating jobs and generating wealth for the country. The entry into force of a new investment law on 1 April 2017 coincided with the beginning of a gradual recovery of the economy with estimated growth at 2.5% in 2017, Tunisian Prime Minister Youssef Chahed said. The new investment law forms part of an overhaul of the investment system with reforms encompassing competitiveness, public procurement, public-private partnership and taxation. The new law replaces the investment code of 1993 and is based on the simplification of procedures and the establishment of new pillars of governance, such as a Higher Investment Council, Tunisian Investment Authority and Tunisian Investment Fund. The law also includes provisions for ensuring equity between domestic and foreign investors and measures to improve the arbitration system. Its scope covers investment subsidies for the agricultural and fishing sectors, job creation and sustainable development.

The IMF also forecast growth of 2.5% in 2017 from 1.3% in 2016, but it stressed that significant macroeconomic challenges persist. The IMF and Tunisia see the need for action on fiscal policies and reform. The economic



reform is supported by a four-year IMF Extended Fund Facility (EFF) arrangement approved in May 2016.

Tunisia offers opportunities in many areas. In November 2016, a Tunisia 2020 conference allowed the country to access billions in pledges by international lenders. These funds allow Tunisia to implement a development strategy in the years to 2020 involving essential railway and road infrastructure projects. However, these donations were contingent on reducing the size of the public sector. The government also introduced a new code for investment in September 2016 to facilitate FDI.

### **TOURISM**

In January 2018, Tunisia's Ministry of Tourism and Handicrafts, via its official social media, announced that tourist arrivals had increased 23.2% year-on-year to reach a record 7.05 million in 2017. Arrivals from Europe increased by 20% and arrivals from the Maghreb countries increase 31%. Tourism revenue reached TND2.7 billion (\$1.1bn).

The Ministry highlighted several developments over the course of 2017, including the lifting of travel restrictions by Belgium, the Netherlands, Poland and the UK; the return of Air Malta, Brussels Airlines, Thomas Cook and TUlfly; and the signing of an air services agreement with

the European Union.

On 26 July 2017, the British Foreign Office (FCO) gave the green light for British visitors to return to Tunisia. Travel association, ABTA, commented: "This change in level of travel advice means that travel to Tunisia can now resume and travel companies can put in place plans for holidays to Tunisia to restart, should they wish to do so."

#### **INDUSTRY SECTOR**

Tunisia boasts Africa's sixth-largest manufacturing sector after Egypt, South Africa and Morocco. Its location is an important asset for growth, offering direct access to the Mediterranean and proximity to the European markets. Industry represents 28–30% of GDP and employs one third of the workforce. The textile industry has been relatively hit by Asian competition. Industrial activity is predominantly export-oriented.

Despite the logistical advantages, labour productivity, the size of the informal sector and problems in some subsectors — such as textiles — offer room for improvement. Meanwhile, segments such as agribusiness, construction materials and machinery manufacturing have proven relatively successful in recent years. Since 2011, manufacturing growth has sometimes stumbled, declining from approximately 2.3% of GDP in

2014 to 1% in 2015.

Despite manufacturing's smaller contributions to overall GDP, industrial investment and exports of manufactured products both rose between 2014 and 2015, by 4.9% and 3.7% respectively. This uneven growth reflects broader trends. Though certain manufacturing subsectors, such as automotive parts and aeronautics, have made major advances over the last decade, others, such as textiles and chemical products, have lagged behind. These subsectors, which together once comprised 65% of Tunisia's exports, have seen a slide in their contributions, overtaken by Tunisia's three fastest growing subsectors for industrial investment, which are agribusiness, construction products, and the manufacture of machinery and electrical equipment.

### **AGRICULTURE**

Agriculture is a key sector and is a major engine of economic growth. An improvement in its production in the past years has allowed for developments such as the cultivation of olive trees, fruit trees and palm trees, enabling the country to reach a level of food sufficiency. Organic farming is also booming. The improved performance is a result of support and modernisation efforts within the framework of the

### TUNISIA COUNTRY PROFILE



country's development policy, as well as the regulation of agricultural and rural activities.

On 15 March 2017, the World Bank announced a \$100 million project to support better management of forests, rangelands and agricultural landscapes for more jobs and increased incomes in the country's North-West and Centre-West regions. A combination of overgrazing, deforestation and climate change poses a significant threat to Tunisia's natural resources and agriculture, and the wellbeing of rural communities. In countering this threat, the project aligns with the national strategy of promoting sustainable management of natural resources and support for a green economy. The project will also have a specific focus on creating more and better opportunities for women, who make up the majority of rural workforce in these regions, and young people.

#### **BANKING AND FINANCE**

Planned reforms to banking and financial services are expected to make the banking sector more efficient which will benefit growth and stimulate job creation. Tunisia is preparing to turn the dinar into a convertible currency for private investors. When the country's forex market opens, new investment opportunities for retailers and institutions are expected to emerge. One important aim is

to make Tunisia the financial capital of Africa.

The foreign exchange market is currently limited to the interbank market and only banks can make transactions in the forex market with clearing margins. Retailers are not allowed to trade in the foreign exchange market, as per central bank regulations. In 2016, the IMF approved a \$2.9bn (€2.46bn) loan for the country but the Tunisian dinar still has some challenges to overcome before it can become a convertible currency for all investors.

"The overhaul of the regulatory framework for the resolution of non-performing loans and of the governance of public banks will help small and medium enterprises (SMEs) to gain more access to bank finance," the IMF commented, December 2017. "Continuing the Central Bank of Tunisia's strategy to tighten monetary policy, including by containing bank refinancing, will help anchor inflation expectations and provide support for the dinar in the foreign exchange market. Exchange rate flexibility will continue to contribute to making the Tunisian economy more competitive," the IMF concluded.

### **Useful Contacts**

Embassy of Tunisia 29 Prince's Gate London SW7 1QG Tel: 020 7584 8117

Fax: 020 7584 3205

Email: London@tunisianembassy.co.uk www.at-londres.diplomatie.gov.tn

British Embassy Rue du Lac Windermere Les Berges du Lac Tunis 1053

Tel: +216 71 108 700

Fax Commercial: +216 71 108 749 Fax Consular: +216 71 108 779 Email: BritishEmbassyTunis@fco.gov.uk

Ministry of Industry and Technology 40 rue 8011

Montplaisir 1002 Tunis Tel: +216 71 905 132

Fax: +216 71 902 742 Email: mind@ministeres.tn www.industrie.gov.tn

Tunisian British Chamber of Commerce Centre Urbain Nord Tunis

unis

Tel: +216 71 947 491 Email: info@tbcc.org.tn www.tbcc.org.tn/

Tunisian Chamber of Commerce and Industry www.ccitunis.org.tn

Foreign Investment Promotion Agency (FIPA)

63-66 Hatton Garden London EC1N 8LE Tel: (44-207) 430 13 15 Fax: (44-207) 430 14 00 Email: london@fipa.co.uk

www.investintunisia.tn/

Foreign Investment Promotion Agency (FIPA) Rue Salaheddine El Ammami

Centre Urbain Nord 1004

Tel: +216 71 75 25 40 Fax: +216 71 23 14 00

Fax: +216 71 23 14 00 www.investintunisia.tn

Tunisia Export (CEPEX) Centre Urbain Nord BP 225 1080 Tunis

Tel: +216 71 234 200 Fax: +216 71 237 325

#### AEROSPACE, DEFENCE, MARINE & AUTOMOBILES

#### Cofat

Résidence Palais du Golf Rue du Lac Malaren Les Berge du Lac 1053 Tunis

Tel: +216 71 156 000 Fax: +216 71 591 666

Website: www.cofat.com

Manufacture of cables, electrical distribution and control systems for automotive and utility industries

#### Société de Construction Industrielle et Navales (SCIN)

Route de la NPK PO Box 23 3018 Sfax

Tel: +216 74 225 277 Fax: +216 74 226 950 Email: scin@scin.com.tn Website: www.scin.com.tn Shipbuilding and repair

#### Société Industrielle d'Amortisseurs (SIA)

Z.I Bir El Kassâa Rue de la Laine

BP 164 2013 Ben Arous Tel: +216 71 385 024 Fax: +216 71 381 109 Fmail: info@sia-am com Website: www.sia-am.com

Manufacture and distribution of automotive parts; shock absorbers for commercial, industrial and heavy goods vehicles

#### Wallyscar

La Marsa

190 Avenue du 15 Octobre 1963

Kabaria 2053 Tunis

Tel: +216 29 381 438

Email: info@wallyscar.com Website: www.wallyscar.com

Car manufacturer

#### AGRICULTURE, FISHERIES, **FOOD & DRINK**

#### Carthage Olive Oil

1 rue de Toba Les Berges du Lac 1053 Tunis Tel: +216 71 546 620

Fax: +216 71 546 332

Email: info@carthageoliveoil.com.tn Website: http://carthageoliveoil.com.tn/ Supply of bottled extra virgin olive oil

#### Horchani Dattes

11. Rue Ahmed Toulene

Menzah 1004 Tunis

Tel: +216 71 23 82 83 Fax: +216 71 75 32 02

Email: commercial@horchani-dattes.com Website: www.horchani-dattes.com

Production, packaging and export of processed and pitted dates

#### **Huilerie Loued**

Les Berges Du Lac 2001

Prima A34 **Tunis 1053** 

Tel: +216 71 860 136 Fax: +216 71 861 930 Email: lexi.huile@gnet.tn

Production and sale of extra virgin olive oil

Website: www.huilerie-loued.com

#### Patisseries Yasmina

2 Rue des Metaux

La Soukra

Tel: +216 71 71 96 85 Fax: +216 71 71 95 57 Email: yasmina@planet.tn

Website: www.yasmina.planet.tn

Traditional sweets, baklava and pastries

### **Provital**

Rue de la Physique ZI Grombalia 8030 Tel: +216 72 255 674 Fax: +216 72 255 537 Email: ste.provital@planet.tn Website: www.provital.com.tn

Manufacture and supply of animal feed and vitamin supplements

#### **RIDAT**

Luxury Building Third Floor Office A4 Les Berges du Lac Tunis 1053

Tel: +216 75 334 400 Fax: +216 75 279 025

Email: contact@ridat.tn Website: www.ridat.tn

Contact: Ms Fatma Cherif, Manager Email: fatmacherif883@yahoo.fr Business Activities: Food Exporters

### SIAM (Société des Industries Alimentaires

Maghrébine)

Head Office ZI Voie A PO Box 28 2013 Ben Arous Tel: +216 71 380 477 Fax: +216 71 380 890

Email: afrique.export@planet.tn Website: www.siam-couscous.com

Couscous and pasta products

#### Société Nouvelle des Boissons Gazeuses (SNBG)

Industrial Zone Grombalia

8030 Naheul Tel: +216 72 255807 Fax: +216 72 256205 Email: snbg@planet.tn Website: www.snbg.com.tn

Production of soft drinks and fruit juices



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3

Phone: +44 (0) 207 084 6980 Mobile: +44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### **BANKING, FINANCE & LEGAL**

#### Arab Tunisian Bank (ATB)

9, Rue Hedi Nouira **Tunis 1001** 

Tel: +216 71 351 155 Fax: +216 71 342 852

Email: atbbank@atb.com.tn Website: www.atb.com.tn

Commercial banking; current and savings accounts, consumer credit, online banking, portfolio management services

#### Banque Centrale de Tunisie

25, Rue Hedi Nouira Tunis 1080

Tel: +216 71 122 000 Fax: +216 71 340 615

Email: boc@bct.gov.tn

Website: www.bct.gov.tn

Central bank and monetary authority

### Banque de Tunisie

2, Rue de Turquie

Tunis 1001

Tel: +216 71 125 500 Fax: +216 71 125 410

Website: www.bt.com.tn

Commercial and investment banking

#### Bourse Des Valeurs Mobilieres de Tunis

34 Avenue de la Rourse 1053 Les Bergers du Lac 2

Tunis Tel: +216 71 197 910 Fax: +216 71 197 903 Email: info@bvmt.com.tn Website: www.bvmt.com.tn Securities markets, stock exchange

#### **CARTE Assurances**

#### Compagnie d'Assurances et de Réassurances Tuniso-Européenne

Lot BC4

Centre Urbain Nord 1082

Tunis

Tel: +216 71 184 032/000 Fax: +216 71 947 482

Email: contact@carte.com.tn; hassine.doghri@carte.com.tn

Website: www.carte.tn

Contact

Hassine Doghri, CEO Insurance and reinsurance

#### North African International Bank (NAIB Bank)

Head Office

Avenue Kheireddine Pacha

Cite Ennassim Montplaisir 1002 Tunis PO Box 485

1080 Tunis Cedex
Tel: +216 71 950 800
Fax: +216 71 950 840
Email: naib@naibank.com
www.naibbank.com

Personal banking, corporate banking

#### Vermeg

Rue du Lac Biwa Les Berges du Lac TN - 1053

Tunis

Tel: +216 71 160 600 Website: www.vermeg.com

Financial software supplier, digital financial services, wealth and asset management

#### **CHEMICALS. MINING & METALS**

#### Afrique Béton

1 Rue Docteur Abderrahmen Memi Borj Loizir

2073 Ariana Tunis Tel: +216 71 695 608 Fax: +216 71 695 565

Email: contact@afrique-beton.com Website: www.afrique-beton.com Reinforced concrete production

#### Industries Chimiques du Fluor (ICF)

4 bis Rue Amine El Abbassi

1002 Tunis Belvédère

Tel: +216 71 789 733 Fax: +216 71 780 285 Email: icftunis@icf.ind.tn Website: www.icf.ind.tn

Manufacture of inorganic chemicals including fluorine

### Société Tunisienne de Lubricants (SOTOLUB)

Les Berges du Lac Rue du Lac Malaren 1053 Tunis

Tel: +216 71 86 12 34
Fax: +216 71 86 02 38
Email: sotulub.siege@planet.tn
Website: www.sotulub.com
Recycling used oils and lab testing

# CLOTHING, APPAREL, TEXTILES & MACHINERY

### Mod Plus

Béni Khiar

Tunis

Tel: +216 23 492 403 Website: www.modplus.tn

Textiles, fashion clothing and special collections

#### **Scoop Tunisie**

Ave de l'environnement

PO Box 84

Kisbet Mediouni 5031 Tel: +216 73 550 287 Fax: +216 73 550 286

Email: scoop@scooptunisie.com Website: www.scooptunisie.com Textiles, sportswear and uniforms

#### Société Industrielle de Lingerie (SIL)

Road Mohamed Hedi Khefacha

3000 Sfax

Tel: +216 74 497 611/935 Fax: +216 774 497 566 Email: sil@gnet.tn Website: www.sil.com.tn

Lingerie

# CONSTRUCTION, ENGINEERING & REAL ESTATE

#### Société Nationale Immobilière de Tunisie (SNIT)

El Manar II 1004 Tunis

Tel: +216 71 88 44 99
Fax: +216 71 88 65 77
Email: snit-dcom@snit.com.tn
Website: www.snit.com.tn

Housing programmes and property developer

#### Agence Foncière Industrielle

9 et 13 Rue Chott Mariem

Montplaisir 1002 Tunis Belvédère Tel: +216 71 906 795

Fax: +216 71 902 303 Email: afi@planet.tn

Website: www.afi.nat.tn/
Development of industrial zones equipped with modern

infrastructure

#### **Generale Tancheite**

PO Box 61

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Tel: +216 70 93 96 26 Fax: +216 70 93 98 71

Email: commercial@generaletancheite.com.tn Website: www.generaletancheite.com.tn

Guttering and pipes

#### Idéal Sanitaire

PO Box 142 1135 Naassen Tel: +216 71 398 114 Fax: +216 71 398 285

Email: ideal.sanitaire@planet.tn Website: www.ideal-sanitaire.com/

Manufacture of ceramic tiles, bathroom and sanitary fixtures

#### Le Logement

Ariana Centre Esc A 4è Etage Avenue du 18 Janvier 1952

2080 Ariana Tel: +216 71 705 588 Fax: +216 71 708 506 Email: logement@planet.tn

Website: www.logement.com.tn Real estate investment and development

# DESIGN ENGINEERING AND MANUFACTURING

## Petroleum & Industrial Realisation Contractor

(PIRECO)

Immeuble Al Badr PO Box 143

1053 Les Berges du Lac

Tel: +216 71 860 066 Fax: +216 71 861 801

Email: contact@pireco.com.tn Website: www.pireco.com.tn

Engineering, procurement and construction

#### Société des Ingénieurs pour les Affaires (SIAF)

Zone industrielle Poudrière II Boustene

Sfax 3002

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Fax: +216 74 442 295
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Website: www.siaf.com.tn

Engineering

#### **STUDI**

28, Rue de l'île de Zembretta Les Jardins du Lac, Lac II

1053 Tunis Tel: +216 70 021 000

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Website: www.groupe-studi.com

Engineering construction

# TECI (Tunisie Engineering & Construction Industrielle)

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Tel: +216 71 702 704 Fax: +216 71 702 745 Email: teci@teci.com.tn Website: www.teci.com.tn

Multi-disciplinary engineering company

# ELECTRONICS, ELECTRICAL, IT & TELECOMMUNICATIONS

#### **Evertek**

25, Avenue de l'Artisanat

Charguia II La Soukra

Tel: +216 70 836 522 Fax: +216 70 836 523

Email: marketing@cellcom.com.tn Website: www.evertek.com.tn

Manufacturer of smart phones and other devices

#### Integration Objects

Rue Du Lac Diwa Tunis

Tel: +216 71 195 360

Website: https://integrationobjects.com/

Software development, system integrator, decision support, industrial automation, cyber security

#### International Company of Electricity and Automation (ICEA)

Rue Babylone cite AFH Nabeul 8000 Tel: +216 72 220 550

Fax: +216 72 220 570 Email: icea@icea-elec.com Website: www.icea-elec.com

Electronic equipment

#### **SACEM Industries**

Head Office

Imm Mak Crown, Appt T3, 3rd Floor

Rue du Lac Tanganyika Les Berges du Lac 1053 Tunis

Tel: + 216 71 966 986 Fmail: sacem tn@nlanet tn

Website: http://sacemindustries.com/

Manufacture and marketing of single phase, three phase and special electrical distribution transformers

#### **SIDILEC International**

Route de Mahdia km 10

BP 18 3054 Sfax

Tel: +216 74 83 25 10 Fax: + 216 74 83 25 08

Email: sidilec@sidilec.com.tn Website: www.sidilec.com.tn

Design and manufacture of electrical cable for automotive, railway, appliances and industry

#### Société Tunisienne d'Entreprises de Télécommunication (Sotetel)

Rue des Entrepreneurs ZI Charguia II Ariana

BP 640 1080 Tunis

Tel: +216 71 941 100 Fax: +216 71 940 584 Email: contact@sotetel.tn Website: www.sotetel.tn

Telecommunication systems, broadband integrator

#### Tunisie Télécom (TT)

Jardins du Lac II

1053 Berge Du Lac La Marsa

Tel: +216 71139700 Fax: +216 71960777

Website: www.tunisietelecom.tn

Fixed and mobile networks operator

#### HEALTHCARE. PHARMACEUTICALS & MEDICAL

#### **BIOSPHERE**

Avenue Hédi Chaker

Sakiet Ezzit 3021 Sfax Tel: 216 74 255 006

Fax: 216 74 256 361

Email: contact@biospheretn.com Website: www.biospheretn.com

Pharmaceuticals

#### Daressaydali

Rue du Commandant Bejaoui Sfax

Tel: + 216 74 221 600 Fax: + 216 74 221 644

Email: daressaydali@daressaydali.com Website: www.daressaydali.com

Pharmaceuticals

#### Hamilcar Medical

Rue Taher Hadded

Sfax

Tel: +216 52 60 71 11

Website: www.hamilcarmedical.com Medical tourism, cosmetic surgery

#### La Pharmacie Centrale de Tunisie (Central Pharmacy of Tunisia)

51 Avenue 10 Decembre 1948

Citi Mahrajane 1082 Tunis Tel: +216 71 783 011 Fax: +216 71 784 645 Email: pct@phct.com.tn

Website: www.pct.com.tn Import of pharmaceuticals

#### La Clinique de Carthage

1 rue Victorinus Carthage Hannihal 2016 Tel: +216 71 275 720 Fax: +216 71 733 659

Email: abdeschmoun@clinique-carthage.com

Website: www.clinique-carthage.com

Specialist medical treatment

#### LEISURE, TOURISM & HOSPITALITY

#### **Active Travel**

Immeuble Zitouna - Bloc A 6ème étage Bureau No 11 1073 Monplaisir Tunis Tel: +216 71 659 504 Fax: +216 71 659 455

Email: kd@activetravel.com.tn Website: www.activetravel.com.tn

Travel agency

#### **Batouta Voyages**

97 Rue de Palestine 1002 Tunis Tel: +216 71 802 881 Fax: +216 71 795 658

Website: www.batouta.com

Travel services, corporate travel, meetings and conferences

#### **Carthage Tours**

2, Rue Ali Bachhamba 1001 Tunis

Tel: +216 71 125 700 Fax: +216 71 125 735

Email: ebooking@carthagetours.net Website: www.carthage-tours.com

Travel agency for hotels and tours

#### **Nouvelair Limited Company**

Touristic Zone Dkhila 5065 Monastir

Tel: +216 70 02 09 00

Email: call.center@nouvelair.com.tn

Website: www.nouvelair.com

Tunisia's leading private airline and a subsidiary of the French airline Air Liberté. Mainly a charter operator specialises in carrying tourists

#### **Tunisair Express**

10 Rue de l'Artisanat Z I Charguia II 2035 Tunis Carthage Tel: +216 70 101 300

Email: info@tunisairexpress.com.tn Website: www.tunisairexpress.net

Operates to destinations within Tunisia as well Italy, France and Malta

#### **Tunisavia**

2035 Tunis

Carthage

Tel: +216 71 280 555 Fax: +216 71 281 333 Email: siege@tunisavia.com.tn

Website: www.tunisavia.com.tn

Charter airline based at Tunis-Carthage International Airport

#### **Tunisie Voyages**

RDC du Pavillon B de la residence Sana Business Centre Centre Urbain Nord 1082 Tunis

Tel: + 216 71 805 805 Email: contact@tunisie-voyages.com

Website: www.tunisie-voyages.com/ Travel agents and tour operators

#### OIL & GAS

#### Compagnie Tunisienne de Forage (CTF)

19, Rue de l'Artisanat Charguia II L'Aeroport

2035 Ariana Tel: + 216 70 837 322 Fax: + 216 70 836 568

Website: www.cotuforage.com.tn

Drilling activities, rigs and oilfield exploration

#### Entreprise Tunisienne d'Activités Pétrolières (ETAP)

54, Avenue Mohamed V

1002 Tunis

Tel: +216 71 28 53 00/71 28 53 70

Fax: +216 71 28 52 80 Email: smaoui@etap.com.tn

Website: www.etap.com.tn Contact

Mr Jalel Smaoui

Managing the country's petroleum exploration and production

#### The Societe Italo-Tunisienne d'Exploitation de Petrole (SITEP)

Centre Urbain Nord PO Box 424 1080 Tunis CFDFX Tel: +216 71 75 43 33 Fax: +216 71 75 21 66

Email: boc@sitep.com.tn Website: www.sitep.com.tn

Exploitation of hydrocarbons

#### Société de Recherche et d'Exploitation des Pétroles en Tunisie (Serept)

8 Rue Slimene ben Slimene

RP 46-2092

Tunis

Tel: +216 71 886 011

Fax: +216 71 886 006/71 887 150 Website: www.serept.com.tn Production of crude petroleum

#### SOTRAPIL (Société de Transport des Hydrocarbures par Pipeline)

Boulevard de la Terre Centre Urbain Nord 1003 Tunis El Khadhra Tel: +216 71 766 900 Fax: +216 71 766 710

Email: sotrapil@planet.tn Website: www.sotrapil.com.tn

Pipelines for delivery and distribution of petroleum products

#### Tunisian Company of Electricity and Gas (STEG)

38 rue Kamel Ataturk

BP 190

1080 Tunis Cedex Tel: +216 71 341 311 Fax: +216 71 330 174 Email: dpsc@steg.com.tn Website: www.steg.com.tn

Production and distribution of electricity and natural gas

#### **TES Engineering**

Immeuble Pacha Centre Bloc A

1073 Montplaisir

Tunis

Tel: +216 71 950 975 Fax: +216 71 950 956

Email: info@tes-engineering.net

#### Website: www.tes-engineering.net

Engineering active in petrochemicals, oil and gas, cement industry, domestic and hazardous waste treatment, water treatment. roads, structures, industrial and civil buildings

#### **SERVICE INDUSTRIES**

#### Comptabilité Financière et Traitement de l'Information (CFTI)

44 Rue de Cordoue 2092 El Manar

Tunis

Tel: +216 71 871 500 Fax: +216 71 888 698

Email: contact@cfti.com.tn

Website: www.cfti.tn

Consulting, training, legal, accountancy and tax

### **MB** Design

Immeuble le Montplaisir A64, Avenue Keireddine Pacha

Montplaisir 1067 Tunis Tel: +216 72 530 109 Fax: +216 72 536 995

Email: commercial@mbdesign-tn.com Website: www.mbdesign-tn.com

Business communication, internet consulting and advertising

#### **Multicom Services**

97 Avenue de la liberté

Tunis

Tel: +216 71 795 511 Fax: +216 71 793 700

Fmail: contact@multicom.com.tn

Website: www.multicom.com.tn

Consultancy, marketing and events organiser

35, rue du Pôle sud 2070 La Marsa Tel: +216 71 747 593

Website: www.owee.tn Online and public marketing strategies

#### Société d'Etudes et de Réalisation Agricole et Hydraulique (SERAH)

3 rue Mahmoud El Materi

1002 Tunis

Tel: +216 71 781 243 Fax: +216 71 783 315 Fmail: serah@serah.com.tn Website: www.serah.com.tn

Construction, public buildings, water project activities, master planning and feasibility studies

#### **Teletec Group**

Head Office

City Chaachaa II Agareb

3030 Sfax

Tel: +216 74 668 330 Fax: +216 74 679 290 Email: teletec@tunet.tn Website: www.teletec-group.com

Maintenance activities, rental of equipment, facilities, camps and structures for oil and gas industry

#### TRANSPORT, SHIPPING LOGISTICS & SUPPLY CHAIN MANAGEMENT

### La Poste Tunisienne (The Tunisian Post)

Hedi Nouira Street 1030 Tunis Tel: +216 71 839 000

Fax: +216 71 833 787 Fmail: hrc@noste tn Website: www.poste.tn National postal services

#### Compagnie Tunisienne de Navigation (CTN)

5 Avenue Dag Hammarskjoeld

1001 Tunis

Tel: +216 70 164 999 Fax: +216 71 345 736 Fmail: cotunav@ctn com tn Website: www.ctn.com.tn

Chartering, shipping, travel agents and freight forwarding

#### Société Nationale de Transport Rural et Interurbain (SNTRI)

Avenue Med V Zone de Montplaisir 1002 Tunis PO Rox 40

Belvedere

Tel: +216 71 905 433 Fax: +216 71 791 621 Email: marketing@sntri.com.tn Website: www.sntri.com.tn

National road transport services

#### Société Nationale des Chemins de Fer Tunisiens

67 av Farhat Hached 1001 BP 693

Tunis

Tel: +216 71 34 55 11 Fax: +216 71 34 53 78 Email: brc@sncft.com.tn Website: www.sncft.com.tn

Operation of the Tunisian national rail network

#### **TUNISAIR**

Charguia II 2035 Tunis

Carthage

Tel: +216 70 837 000

Fax: +216 70 941 916

Email: callcenter@tunisair.com.tn Website: www.tunisair.com

Air transport for passengers and cargo





# Fact File

**NAME: United Arab Emirates** 

CAPITAL: Abu Dhabi

LANGUAGES: Arabic (official), English (business)

AREA: 83,600 km2

POPULATION: 6,072,475 (July 2017 est)

**CURRENCY**: Dirham (AED)

GDP GROWTH: 3.4% (projected 2018, IMF)

DIALLING CODE: +971

INDUSTRIES: Petroleum and petrochemicals; fishing, aluminium, cement, fertilisers, commercial ship repair, construction materials, boat building, handicrafts and textiles

EXPORTS: Crude oil, natural gas, re-exports, dried fish and dates

IMPORTS: Machinery and transport equipment, chemicals and food

he United Arab Emirates is a federation of seven emirates, Abu Dhabi, Dubai, Sharjah, Ajman, Umm al-Quwain, Ras al-Khaimah and Fujairah. Located in the Gulf between Oman and the Kingdom of Saudi Arabia, the UAE has a coastline of 1,318km and is a vital transit point for world crude oil to world markets.

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP based on oil and gas output to 25%. The GDP growth was at 2% in 2017.

Since the discovery of oil in the UAE nearly 50 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

Dependence on oil, a large expatriate workforce, and growing inflation pressures are significant long-term challenges. Low oil prices have prompted the UAE to take steps to reduce its social spending, including eliminating fuel subsidies in August 2015. The UAE's strategic plan for the next few years focuses on economic diversification and creating more job opportunities for nationals through improved education and increased private sector employment. In line with a GCC-wide initiative the UAE introduced a value added tax (VAT) of 5% on a range of goods and services with a few exceptions such as health and education services.

Abu Dhabi's aerospace manufacturing secured contracts with Airbus and Boeing, underscoring the commitment to diversification. New bankruptcy and investment laws are also being prepared with a potential positive impact on inward investment.

Progress in economic diversification has strengthened



the resilience of the economy. Diversification remains a priority of the UAE's Vision 2021 and Abu Dhabi Economic Vision 2030 as the drive to reduce dependence on oil revenues gathers pace. The strategy is to increase investment in industrial and other export-oriented sectors, including heavy industry, transport, petrochemicals, tourism, information technology, telecommunications, renewable energy, aviation and space, and oil and gas services. Much has already been achieved in these fields, especially in satellite and telecommunications, the aviation sector and in renewable energy, and although short-term priorities have been altered to accommodate changing

 $realities, the \ long-term \ strategy \ remains.$ 

The UAE's economy is the most closely integrated into the global economic system of all the Arab economies and successful efforts continue to enhance its business friendly environment, both to facilitate trade and attract new foreign direct investment. The UAE is increasingly attractive as a popular venue for the relocation of the world's High Net worth Individuals (HNWIs). With no taxes on individuals, straightforward administrative procedures and low processing costs, political stability, excellent accessibility, good healthcare, a sound education system and sunny weather throughout

## **UAE COUNTRY PROFILE**



the year, the UAE is a very attractive option for many investors.

Infrastructure in the UAE is extremely well developed and spending continues to make further improvements to meet the exacting demands of citizens. Education and healthcare, tourist facilities, electricity and water generation, telecommunications, ports and airports continue to receive a major injection of capital.

New roads and bridges are being constructed and public transport systems installed. Business Monitor International estimates that the UAE is investing Dh213bn (\$58bn) on roads and bridges alone, including projects underway and in the planning stage.

At the federal level, the UAE 2021 Vision places innovation, research, science and technology at the centre of a knowledge-based, highly productive and competitive economy by the time of the federation's golden jubilee in 2021. Significantly, that year is also the target date for the launch of the first Arab Islamic probe to Mars by the newly established Emirates Space Agency.

The UAE possesses the world's seventh largest proved reserves of both oil and natural gas, estimated at 97.8 million barrels and 215 trillion cubic feet respectively. Therefore it holds 4% of the world's proven oil reserves and 3.5% of proven gas reserves. Most of these reserves (95% of the nation's oil reserves and about 94% of its gas reserves) are located in Abu Dhabi, both offshore and onshore.

Renewable energy is set for growth through to 2016, according to international firms, as more projects are launched. Solar photovoltaic (PV) technology in particular has become cost-competitive compared to conventional energy derived from natural gas which accounts for 97% of the UAE's power generation output.

The UAE's sovereign wealth funds (SWFs), which are designed to secure and maintain the future welfare of Emirati citizens, boast assets worth in excess of \$733bn: Abu Dhabi Investment Authority (Adia) is the second richest SWF in the world, investing in a wide range of assets, from equities and fixed-income securities to infrastructure. It plays a leading role in the development and governance of the industry. Other SWFs that play a part in investment are Abu Dhabi Investment Council (\$90bn), International Petroleum Investment Company (\$68.4bn), Mubadala (\$60.9bn) and Emirates Investment Authority (\$15bn).

Individual wealth among citizens within the UAE has increased significantly over recent years. A 2015 analysis from the Strategy& study, formerly Booz & Company, estimated that there were between 1.5 million and 1.6 million wealthy households within the GCC as a whole with total investable assets of around \$ 2.2trn. Most of this private wealth resides in Saudi Arabia (44%), but the UAE made notable gains with its share of GCC's private wealth increasing from 24% to 30% from 2009 to 2013. According to Forbes' article published on 7 March 2017, the UAE is now one of the billionaire capitals of the world, according to a new

The Hurun Research Institute, a China-based research firm, published on a recent report that the UAE has broken for the first time into the world's top 20 list of countries with the highest number of ultra-rich residents. The country's billionaire population jumped by a little more than 30% in 2016 compared to a year earlier. A total of 21 individuals with at least \$1bn (Dh3.67 billion) are now living in the UAE, up from just 16 a year earlier, making the UAE the 19th most preferred destination for billionaires.

Another high-net-worth individuals (HNWIs) tracker, New World Wealth, has said that the UAE has been seeing an increase in the influx of wealthy residents, as security issues in a number of countries around the world are driving away the ultra-wealthy. It is estimated that about 5,000 millionaires believed to have moved to the UAE in 2016, according to New World Wealth. The majority of the new wealthy residents came from Turkey, which had a big outflow, approximately 6,000 millionaires, in 2016.

The UAE's two world-class airlines, Etihad and Emirates, as well as constant upgrading of aviation infrastructure, have played a major role in the advance of the tourist industry and are key contributors to the economy. Dubai, in particular, expects that the aviation industry will contribute 32% to GDP by 2020. The tourism sector plays an important part in the success of economic diversification and the UAE continues to strengthen its position as a top tourist destination. Tourism is developing in all the emirates.

Dubai welcomed a record 14.9 million visitors in 2016, the city's tourism department said, an increase of 5% compared to the previous year. It aims to attract 20 million visitors annually by 2020 when it hosts the global trade fair Expo 2020. More than 4.4 million guest arrivals were recorded in Abu Dhabi in 2016, setting a new annual record, with an increase of 8% over 2015. The number of guest nights reached 12,031,628. Abu Dhabi Tourism & Culture Authority has a target to welcome 4.9 million guests in 2017, which would be a year-on-year rise of 10%.

The UAE is a recognised international and regional hub for freight and passenger transport passing through its modern ports and airports. Dubai International Airport, home to Emirates Air Line, retained its position as the world's busiest hub for international passengers in 2016, handling 83.6 million travellers. Abu Dhabi International Airport registered 24,482,119 passengers using the airport as



# UAE COUNTRY PROFILE



their point of departure, arrival or transit in 2016, up from 23,286,632 in 2015. Meanwhile, Sharjah International Airport recorded a 10% increase in passenger traffic in 2016 compared to 2015. A total of 11.048 million passengers passed through the airport in 2016 compared to 10.039 million in 2015.

Dubai Ports at Port Rashid in Dubai City and Jebel Ali south of the city play a pivotal role in trade in the UAE. Both are operated by DP World, the largest marine terminal and port operator in the Middle East. DP World also operates Port Hamriyah and Fujairah Container Terminal and is a major international player, operating 60 terminals across six continents.

Jebel Ali Port, which is complemented by Jebel Ali Free Zone, services more than 170 shipping lines and more than 90 plus weekly services connecting the port to over 100 ports worldwide. Meanwhile, Sharjah is the only emirate with a port on both UAE coasts and Khor Fakkan Container Terminal, the only natural deepwater port in the region, has a strategic position on its east coast.

### FINANCIAL SERVICES

Abu Dhabi has a newly named financial district in Abu Dhabi Global Market (ADGM) Square on Al Maryah Island. As an international financial centre for local, regional and international institutions and home to more than 40 global blue chip companies, ADGM has drawn comparisons with London's Canary Wharf. Sowwah Square is the commercial epicentre of Al Maryah Island, "Abu Dhabi's dynamic mixeduse central business district," it says on the website

of project developer Mubadala Development.

Sowwah Square's current tenants include: the banks ADCB, BBVA, Société Générale, First Gulf Bank, Macquarie, JP Morgan, Santander and Royal Bank of Scotland; the law firms Norton Rose, Linklaters, Clifford Chance, Al Tamimi and Herbert Smith; the financial advisory firms Deloitte, Accenture, Investcorp and Perella Weinberg; the property companies Bloom and Farglory; and the energy companies Taqa, Dolphin and Mubadala Petroleum.

#### **INSURANCE**

Insurance regulations set investment limits for the sector with a ceiling of 30% for overall exposures to real estate assets. For equity assets including units in mutual funds in listed and unlisted companies within the UAE, the overall ceiling is set at 30%; for equities outside the UAE the limit is 20%. The authority has also set a limit for exposure to cash and deposits at 5%.

#### **UAE-UK TRADE**

Finally, the UAE and UK enjoy a strong long-term relationship with the UAE now one of the most important trade partners of the UK. Their bilateral trade increased from \$7.5bn in 2009 to \$12.34bn in 2013, exceeding a government target of £12bn by 2015. The two nations aim to double reciprocal trade to £25bn by 2020. A UAE-UK Taskforce has worked successfully to strengthen links in key areas such as trade, investment, education, renewable energy, legal reform and other areas of mutual concern. The drive for a UK-GCC free trade agreement post-Brexit is expected to reinforce the UAE's credentials as a leading business hub and preferred trade partner for the UK.

### **Useful Contacts**

**Embassy of the United Arab Emirates** 

30 Princes Gate

London SW7 1PT

Tel: 020 7581 1281

Fax: 020 7581 9616

Email: London@mofa.gov.ae Website: www.mofa.gov.ae

**British Embassy** 

Abu Dhabi

Khalid bin Al Waleed St (Street 22)

PO Box 248

Tel: +971 2 610 1100

Fax commercial: +971 2 610 1585

Email: consularenquiries.ad@fco.gov.uk;

commercial.auh@fco.gov.uk

Website: www.gov.uk/government/world/ organisations/british-embassy-abu-dhabi

**British Embassy Dubai** 

Al Seef Rd

Bur Dubai

Near to Dubai Creekside

PO Box 65 Dubai

Tel: +971 4 309 4444

Fax: +971 4 309 4301

Email: consular.UAE@fco.gov.uk

Department for International Trade (DIT)

Abu Dhabi

Email: dit.uae@fco.gov.uk

Tel: +971 (2) 610 1111

**DIT D**ubai

Email: dit.uae@fco.gov.uk

Tel: +971 (4) 309 4404

Abu Dhabi Chamber of Commerce and Industry

Email: contact.us@adcci.gov.ae

Website: www.abudhabichamber.ae

**Dubai Chamber of Commerce** 

Email: info.dataresearch@dubaichamber.com

Website: www.dubaichamber.com/en/ibn

**UAE Free Zones** 

Tel: +971 4 324 5630

Email: info@uaefreezones.com

www.uaefreezones.com

#### **AEROSPACE, MARINE & AUTOMOBILE**

#### A W Rostamani Group

Al Ittihad Road Deira Area

Duhai

PO Box 22715 Tel: +971 4 292 9129 Fax: +971 4 295 5036

Email: crm@awrostamani.com Website: www.awrostamani.com

Holding company with interest in distribution of passenger cars, commercial vehicles, tires and spare parts

#### Al Fahim Group

Musaffah Industrial Area

Ahu Dhahi PO Box 279

Tel: + 971 2 656 7000 Fax: + 971 2 656 7999 Email: info@alfahim.ae Website: www alfahim com

Distribution and leasing of passenger cars, commercial vehicles and spare parts

#### **Drydocks World**

Jumeirah Beach Road Dubai Dry Docks Yard PO Box 8988

Dubai

Tel: + 971 4 345 0626 Fax: + 971 4 345 0116

Email: drydocks@drydocks.gov.ae Website: www.drydocks.gov.ae

Holds companies involved in ship and boat building, ownership, management, repair and maintenance services

#### Dubai Aerospace Enterprise (DAE) Ltd

DIFC, the Gate District Building 4, Level 3

Duhai

Tel: + 971 4 428 9600 Fax: +971 4 425 0385

Email: info@dubaiaerospace.com Website: www.dubaiaerospace.com

Holding company involved in aircraft manufacturing and maintenance; airport development and management

#### **Gulf Navigation Holding PJSC (GNH)**

39th Floor

API Trio Office Tower Al Barsha 1 Sheikh Zayed Road

Dubai

Tel: +971 4 427 0104 Fax: +971 4 427 0102 Email: info@gulfnav.com Website: www.gulfnav.com

Ship owning and operating a fleet of chemical tankers

Aviation (providing elite services for aviation market)

### **RamJet Aviation Support**

401A BC4 RAK Free Zone PO Box 11487 Ras Al Khaimah Tel: + 971 7 207 7700 Fax: + 971 7 207 7600 Email: mervat@ramiet.aero

Website: www.ramjet.aero

#### AGRICULTURE, FISHERIES, FOOD & DRINK

#### A & H Investment

Abdulla and Hamad Al Ghurair Investment LLC

Investment PO Rox 10223 Dubai

Tel: +971 4 284 4622 Fax: +971 4 285 5877

Email: mail@ahinvestment.ae

Website: www.ahinvestment.ae

Holding company with activities ranging in distribution of food products

#### Abu Dhabi Vegetable Oil Company (ADVOC)

Mina Road Mina Zayed Sea Port Area Abu Dhabi PO Box 7125 Tel: +971 2 673 0400 Fax: +971 2 673 2401

Email: info@advoc-uae.ae

Website: www.advocuae.com

Manufacturing of edible oils and packaging products

#### **Agthia Group**

Sky Tower 17th Floor Al Reem Island Abu Dhahi PO Box 37725 Tel: +971 2 596 0600

Fax: +971 2 672 6070 Email: info@agthia.com Website: www.agthia.com

Production of mineral water, juice, flour, tomato paste, frozen vegetables and animal feed

#### Al Bayan Group of Companies

1106. Al Manara Tower 11th Floor

PO Box 87546

Al Ahrai Street

Business Bay, Za'abeel

Duhai

Tel: +971 4 259 4808 Fax: +971 4 259 4770

Email: info@albayangroupuae.com Website: www.albayangroupuae.com

Bottling of mineral water; distribution of general food products

#### Al Ghurair Investment

PO Box 780 Duhai

Tel: +971 4 202 9777 Fax: +971 4 294 2664

Email: connect@al-ghurair.com

Website: www.al-ghurair.com

Holding company involved in the production of pastas, cereals, grains, edible oils and animal feed

#### AL-KABEER GROUP ME Sahar Enterprise LLC

PO Box 7329 Dubai

Tel: +971 4 267 1122 Fax: +971 4 267 1918

Email: alkabeer@emirates.net.ae: info@al-kabeer.com

Website: www.al-kabeer.com

Distribution of frozen vegetables and fruits, meat and poultry, sea food products and readymade meals



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St.

London EC3

Phone: +44 (0) 207 084 6980 Mobile:+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole please contact: info@titaniumcapital.org

#### Al Maya Group

Airport Road Al Garhoud PO Box 8476 Dubai

Tel: +971 4 605 8555 Fax: +971 4 282 6660 Email: info@almaya.ae Website: www.almava.ae

Distribution of food and non-food products, supermarkets, lifestyle retail and franchising

#### **Asmak - International Fish Farming Holding Company PJSC**

Head Office Silver Wave Tower

Unit 404 Meena Road PO Box 32619 Abu Dhabi

Tel: +971 2 644 8090 Fax: +971 2 644 7060 Email: info@asmak.ae Website: www.asmak.biz

Provider of fresh and frozen seafood in the Middle East

#### Rateel

PO Box 7634

Dubai

Tel: + 971 4 885 8737 Fax: + 971 4 885 8738 Email: info@bateel.com Website: http://bateel.com

#### **Beracah Foods**

Jurf Industrial Area 1 Behind China Mall P O Box 18411 Aiman

Tel: +971 6 748 7002 Email: info@beracahfoods.com

Webmail: www.beracahfoods.com Food industry

### **Dubai Refreshments (PJSC)**

Duhai Investment Park 2 Street 49

PO Roy 420 Dubai

Tel: +971 4 802 5000

Fax: +971 4 802 5098 Email: info@pepsidrc.ae

Website: http://pepsidrc.com

Distribution and bottling of carbonated soft drinks, brands include Pensi

#### **National Food Products Company**

PO Box 2403

Abu Dhabi

Tel: +971 2 558 2808 Email: info@nfpcgroup.com

Website: www.nfpcgroup.com

Production of juices and dairy products including milk, yogurts and cheese

#### **Unikai International**

PO Box 6424

Al Quoz Industrial Area

Dubai

Fax: +971 4 5076987 / 3383099 Email: info@unikai.com Website: www.unikai.com

Suppliers of milk, fruit juices, butter, cheese and other dairy products

#### BANKING, FINANCE AND LEGAL

### Abu Dhabi Commercial Bank

Sheikh Zayed St

PO Box 939

Ahu Dhahi

Tel: + 971 2 696 2222 Website: www.adcb.com

Commercial banking services including retail banking as well as corporate private banking, wealth, treasury and funding

#### Ajman Bank

A&F Towers

Khalifa Street

PO Box 7770

Ajman

Tel: + 971 6 701 8656 Fax: + 971 6 746 0065 Email: info@ajmanbank.ae Website: www.ajmanbank.ae Commercial banking services

#### Arig Insurance Management (DIFC) Limited

Unit C407, Level 4

Burj Daman

**Dubai International Financial Centre** 

PO Box 506550

Dubai

Tel: +971 4 432 0164 Website: www.arig.net

Diversified portfolio of insurance and reinsurance products

### Bank of Sharjah

Al Khan St PO Box 1394

Sharjah

Tel: + 971 6 569 4411 Fax: + 971 6 569 4422

Email: enquire@bankofsharjah.com

Website: www.bankofsharjah.com

Commercial, retail and private banking

#### **BNP Paribas Abu Dhabi**

Al Bateen Area

Street 6

PO Box 2742

Abu Dhabi

Tel: + 971 2 693 8601

Fax: + 971 2 693 8849

Email: nada.khoury@bnpparibas.com

Website: www.mea.bnpparibas.com Banking services, investment banking

#### Central Bank of the United Arab Emirates

Bainunah Street

Al Bateen Area

PO Box 854

Abu Dhabi

Tel: + 971 2 665 2220

Fax: +971 2 665 2504 Email: uaecb@cbuae.gov.ae

Website: www.centralbank.ae

Central monetary authority that focuses on the formulation and implementation of banking, credit and monetary policies

#### Commercial Bank International (CBI)

3rd and 13th Floor

Festival Tower

**Dubai Festival City** 

PO Box 4449

Tel: +971 4 5039000

Website: www.cbiuae.com

Commercial services, including offshore banking and treasury

#### **DBS Bank - UAE**

Suite 5, 3rd Floor

**Building 3 Gate Precinct** 

DIFC

PO Box 506538

Dubai

Tel: +971 4 364 1800

Fax: +971 4 364 1801 Website: www.dbs.com

Banking, asset management, investment banking and securities brokers and traders

#### Deutsche Bank AG Abu Dhabi Branch

Injazat Building

First Floor, Unit No 11-16

Mohammed Bin Zayed City

PO Box 135056

Abu Dhabi

Tel: +971 2 419 2200

Fax: +971 2 419 2299

Website: www.db.com/mea

Investment banking and asset management

### **Dubai Investments PJSC**

PO Box 28171

Dubai

Tel: +971 4 81 22400

Fax: +971 4 812 2344

Email: info@dubaiinvestments.com

Website: www.dubaiinvestments.com

Public joint stock company listed on the Dubai Financial Market with investments in real estate, processing industries, mergers and acquisitions, healthcare, education to financial investments in the UAE and the Middle East

#### **Emirates Investment Bank**

Level 15, Festival Tower

Dubai Festival City

PO Box 5503

Abu Dhabi

Tel: +971 4 231 7777 Fax: +971 4 221 7788

Email: info@eibank.com

Website: www.eibank.com

Client-focused, independent private and investment banking services

#### First Gulf Bank (FGB)

First Gulf Bank Building

PO Box 6316

Abu Dhabi

Tel: +971 2 681 1511

Email: atyourservice@fgb.ae

#### Website: www.fgb.ae

Commercial banking services, corporate and retail banking, treasury and investment activities, brokerage, portfolio management, private banking, real estate services and Islamic banking

#### **Golden Cascade Capital Advisors FZE**

Level 14 Boulevard Plaza

Tower One

Mohammed Bin Rashid Boulevard

Down Town

Dubai

Tel: +971 5031 797 34

Email: sarfraz@goldencascade.com Website: www.goldencascade.com Contact: Mr Sarfraz Shariff, CEO

Corporate finance advisory in mergers and acquisitions.

### Habib Bank Limited (HBL)

Al Abbas Building

Khaled Bin Al Walid Road

Bur Dubai Area

PO Box 888

Bur Dubai

Tel: +971 6 00 522 228 Fax: +971 4 359 4172

Email: help.uae@hbl.com

Website: www.hbl.ae

Commercial banking services, corporate and retail banking

#### Mashreg Bank

Ground Floor

Blue Tower

Khalifa St near Lake Park

Corniche Road, 1st street

Abu Dhabi and Alain

Tel: +971 4 424 4444 Website: www.mashreqbank.com

Business accounts, foreign exchange, trade finance, insurance and digital banking

## National Bank of Fujairah

PO Box 2979

Duhai

Tel: +971 4 815 7555/ 4 397 1700

Fax: +971 4 397 3922 Website: www.nbf.ae

Commercial banking services

## National General Insurance Co NGI (PSC)

Levels 3, 5, 6, NGI House

Port Saeed Street

Deira Dubai

PO Box 154

Tel: +971 4 211 5800 Fax: +971 4 250 2854

Email: customerservice@ngiuae.com

Website: www.ngi.ae

Individual and corporate insurance

### Russell Bedford (Dubai) Limited

Office 4, Level 3

Gate Village PO Box 506789

Duhai

Tel: +971 4 401 9670

Fax: +971 4 401 9666

Email: johndonnelly@rb-dubai.com

Website: www.rb-dubai.com Contact

Mr John Donnelly Chartered Accountants, Tax and Business Advisers; a full service auditing and accounting practice licensed in the Dubai International Financial Centre



#### CHEMICALS, MINING & METALS

#### Alam Steel Ltd

PO Box 18123 Jebel Ali Free Zone Plot S -11107 South Zone — I

Tel: +971 4 886 1200
Fax: +971 4 886 1199
Email: info@alamsteel.co
Website: www.alamsteel.co

Investments in building materials, reinforcement bars, cement, construction, engineering, and fabrication industries

#### EGA Jebel Ali

PO Box 3627 Sheikh Zayed Road Jebel Ali

Dubai Tel: +971 4 884 6666 Website: www.ega.ae

Aluminium smelting; supply of aluminium foundry alloy, billets and high purity aluminum

#### **DuPont Products SA**

Limitless Galleries Building # 2

7th Floor

Downtown Jebel Ali

Dubai

Tel: +971 4 428 5600 Fax: + 971 4 428 5601 Website: www.dupont.ae

Positioned to address the rising demand for secure, environmentally sustainable, and affordable global energy solutions, as well as the need for worldwide energy conservation

### Golden Harbour LLC

Plot 3690251

Al Quoz Industrial Area - 4

PO Box 13840

Tel: +971 4 347 2152

Dubai

Fax: +971 4 341 6250
Email: sales@goldenharbour.ae
Website: www.goldenharbour.com

Importers, distributors and suppliers of metal

### **Gulf Metal Foundry (LLC)**

PO Box 48839 Plot B 447 Street 27

Al Quoz Industrial Area 2

Dubai

Tel: +971 4 347 0561 Fax: +971 4 347 0354 Website: www.foundry.ae

Manufacturing steel, alloy steel, stainless steel

### Reem Emirates Aluminum LLC

Sector M-41, Plot 7FR6, 8FR6, ICAD-1

Mussafah PO Box 36863 Abu Dhabi Tel: +971 2 599 4200

Fax: +971 2 550 1812
Email: info@reememirates.ae
Website: www.reememirates ae

Design, manufacture and instalment of aluminum curtain walls

#### **SENAAT**

**General Holding Corporation** 

PO Box 4499 Abu Dhabi

Tel: +971 2 698 8444
Fax: +971 2 614 4445
Email: info@adbic.com
Website: www.senaat.co

Holding company with interests in manufacture and distribution of reinforced steel bars, steel beams, wide rods and cables

#### SHARLU

Sharjah National Lube Oil Co LLC

Interchange No 7
Sajja Industrial Area
Dhaid Road
Sharjah
PO Box 1575
Tel: +971 6 531 0550
Fax: +971 6 531 0421
Email: info@sharlu.com
Website: http://sharlu.com/
Lubricant manufacturer

#### Stevin Rock

PO Box 559 Stevin Rock Building Al Ghail Area Ras Al-Khaimah Tel: +971 7 258 8666 Fax: +971 7 258 8777 Email: stevin@emirates.net.ae Website: www.stevinrock.ae

Quarrying and supply of limestone, aggregate, sand and rock

#### Technical Metal Industrial Co LCC (TMI)

PO Box 41558

Technical Metal Industrial Building Street 26

suspended ceiling, metal ladders

Mussafah Area Abu Dhabi Tel: +971 2 550 2025 Fax: +971 2 550 2024

Email: tmi@tmico.ae Website: www.tmi-co.com Manufacture and processing of metal mesh, metal roll forming,

# CLOTHING, APPAREL, TEXTILES & MACHINERY

#### Al Masaood

PO Box 322

Fatima Bint Mubarak St

Abu Dhabi

Tel: +971 2 201 7000 Fax: +971 2 677 0840 Email: info@masaood.com Website: www.masaood.com/

Design of jewellery and watches; ownership and management of jewellery retail outlets

### Bin Jabr Group

PO Box 46711 24th level Etihad Towers Abu Dhabi Tel: +971 2 641 9660 Fax: +971 2 641 8184 Email: info@binjabr.ae

Website: www.binjabr.com

Manufacturing of clothing and hygienic paper products

#### Inkpression

PO Box 22717

Ajman

Tel: +971 6 748 3644

Email: info@inkpressionsonline.com Website: www.inkpressionsonline.com Uniform, Embroidery and Printing

# CONSTRUCTION, ENGINEERING & REAL ESTATE

#### A A Al Moosa Enterprises LLC

PO Box 2622 Arenco Tower Dubai Media City Dubai

Tel: +971 4 4401110 Email: contactus@aaagroup.ae Website: www.aaagroup.com

Holding company with interests in engineering consultancy, architectural and interior design services

#### Abbasi Group

PO Box 6637
Al Faheidi St
Bur Dubai
Tel: +971 4 353 9500
Fax: +971 4 353 0900
Email: info@abbasigroup.ae
Website: www.abbasigroup.ae

Holding company with interests in real estate property investment, development and management

#### Actco General Contracting Co LLC

PO Box 4694 Dubai

Dubai

Tel: +971 4 282 0404 Fax: +971 4 286 9145

Email: actcouae@emirates.net.ae

Website: www.actco.ae

Civil contracting for industrial, infrastructure and buildings projects

### Al Ain General Contracting Co LLC (ALGECO)

PO Box 1017

Mazyad Companies Compound

Al Ain

Tel: +971 3 782 5606 Fax: +971 3 782 5246 Email: alain@algeco.net Website: www.algeco.net

Civil and electromechanical contracting for buildings projects

#### Al Badie Group for Trading & Investment LLC

Hamdan Street

Al Badie Tower, Level 2-3

PO Box 229 Abu Dhabi

Tel: +971 2 632 2344 Fax: +971 2 634 5284 Fmail: info@albadie.com

Website: www.albadiegroup.com

Diverse business activities include Property Development, Water and Electricity, Oil and Gas, Defence Projects, IT, Marine, Auto Leasing & Rental, Finance, Hospitality, Travel and Tourism, Manufacturing, Insurance and Health Care

#### **AL DALEEL Real Estate**

PO Box 3979 Shariah

Tel: +971 6 743 2227 Fax: +971 6 743 2237 Email: info@aldaleel-re.com Website: www.aldaleel-re.com

Real estate

#### Aldar Properties PJSC

Aldar HO Al Raha Beach PO Box 51133 Abu Dhahi

Tel: +971 2 810 5555 Fax: +971 2 810 5550

Email: financeteam@aldar.com

Website: www.aldar.com Real estate developer

#### **Arabian Construction Company**

Al Reem Island

Sky Tower Floors 29 & 30

PO Box 2113 Abu Dhahi

Tel: +971 2 644 5400 Fax: +971 2 644 7080 Website: www.accsal.com

Construction

Street No 4

#### **Arabtec Construction**

Al Quoz Near Interchange 4 Sheikh Zayed Rd PO Box 3399 Dubai

Tel: +971 4 274 7777 Fax: +971 4 274 7610

Email: arabtec@arabtecuae.com Website: www.arabtecuae.com

Construction industry specialized in offering commercial and industrial projects

#### **Bin Zayed Group**

17th floor

Emaar Boulevard 2 Downtown Dubai PO Box 11092 Duhai

Tel: +971 4 373 9999 Fax: +971 4 332 8432 Email: reception@binzayed.ae Website: www.binzayed.com

Civil and electromechanical contracting for building projects and

### **Bonyan International Holding LLC**

PO Box 111505 Dubai

Tel: +971 4 265 8581 Fax: +971 4 265 8582 Email: info@bonyanhld.com Website: http://bonyanhld.com

Real estate property investment, development and management

### Devaar

Head Office Building

Al Barsha Dubai

Tel: +971 4 395 7700 Fax: +971 4 395 7680 Email: contactus@deyaar.ae

Website: www.devaar.ae

One of the largest developers in Dubai, its real estate ventures span major growth corridors and prime locations

Duhai Creek Harbour PO Box 9440 Dubai

Tel: +971 4 366 1688

Fax: +971 4 366 1600

Fmail: customercare@emaar.ae

Website: www.emaar.com

Developer of property, malls, and hospitality projects across the world, including entertainment, hotels, resorts; acquisition and management of commercial and residential property

#### **Fujairah National Group**

PO Box 121

Fuiairah

Tel: +971 9 2010400 Fax: +971 9 2281717 Email: info.mkt@fng.ae Website: www.fnguae.com/

Holding company with interests in civil and electromechanical contracting for buildings

#### THE HEART OF EUROPE

Real estate development LLC

PO Box 126732 Arenco Tower, 20th floor Dubai Media City Dubai

Tel: +971 4 818 1481 Fax: +971 4 447 2652

Email: dakshita.kumar@thoe.com

Website: www.thoe.com

Ms Dakshita Kumar, Sales Manager Luxury real estate development

#### JLL

Emaar Square Building 1 Office 403 PO Box 214029 DURAL

Tel: +971 4 426 6999

Email: Evgeniya.Lyapunova@eu.jll.com

http://www.jll-mena.com

Contact

Ms Evgeniya Lyapunova, Operations Executive (Consultant) Commercial and residential real estate specialists

#### Majid Al Futtaim Group

Tower 1 10th Floor

City Centre Deira Complex

PO Box 91100

Dubai

Tel: +971 4 294 9999

Website: www.majidalfuttaim.com

Operation and development of shopping centres and hypermarkets, leisure and entertainment facilities

#### Nakheel Nakheel Centre

Al Sufouh Rd PO Box 17777 Dubai Tel: +971 4 390 3333 Fax: +971 4 390 3314 Fmail: info@nakheel.com Website: www.nakheel.com

Real estate, property development and specialised in island construction

#### **National Cement Company PSC**

PO Box 4041

Dubai

Tel: +971 4 338 8885 Fax: +971 4 338 8886

Email: cement@nationalcement.ae Website: www.nationalcement.ae Portland cement supplies

#### Ras Al Khaimah Cement Company (RAKCC)

PO Box 2499 Khor Khwair Ras Al Khaimah Tel: +971 7 266 0111 Fax: +971 7 266 0006 Email: rakcc@rakcc.ae Website: http://rakcc.ae

Supplier of high quality cement to the emirate's construction sector

#### **Shariah Cement Factory**

PO Box 5419 Shariah

Tel: +971 6 531 1583 Fax: +971 6 531 1581

Email: shjcemnt@emirates.net.ae Website: www.sharjahcement.com

Production of its Portland cement and GGBS products

#### **SNS Properties**

10ffice 3804-3805 Concord Tower Dubai Media City PO Box 487846 Dubai

Tel: +971 4 565 5275 Fax: +971 4 565 5275 Email: info@snsprop.com Website: www.snsprop.com Contact: Ms Sanket Khanna, CEO sanket@snsprop.com Leasing and sale of properties

### Union Properties (UP)

PO Box 24649 Dubai

Tel: +971 4 806 6666 Fax: +971 4 806 6777 Email: contactus@up.ae Website: www.up.ae Property investment developer

#### **EDUCATION. TRAINING AND HUMAN RESOURCES**

#### **Bin Salem Holding**

PO Box 7969, Khalidiya Ahu Dhahi

Tel: +971 2 412 2222 Fax: +971 2 412 2000 Fmail: info@hinsalem ae Website: www.binsalem.ae

Offers education services for elementary and secondary schools

#### **CERT (Centre of Excellence for Applied Research and** Training)

PO Box 5464 CERT Technology Park Abu Dhabi Tel: +971 2 404 8521 Fax: +971 2-446 2050 Email: nmoussa@hct.ac.ae Website: www.cert.ae

Training, technology and applied research programmes

#### **Emirates Driving Company**

Street no. 17

Mussaffah Industrial Area

Abu Dhabi

Tel: +971 600 588 880 Fax: +971 2 551 0227 Fmail: info@edcad ae Website: www.edcad.ae

Establishes, operates and manages automobile driving institutes

**GEMS Education** 

GEMS Education Bldg

Sheikh Zayed Rd PO Box 8607

Dubai

Tel: +971 4 347 7770

Email: info@gemseducation.com Website: www.gemseducation.com Ownership and management of schools

#### **Taaleem**

PO Box 76691

1st Floor Century Plaza Jumeira Road

Jumeira 1 Dubai

Tel: +971 4 349 8806 Email: info@taaleem.ae Website: www.taaleem.ae

Ownership and management of early childhood, primary and secondary schools

#### Thumbay Ltd

PO Box 415555

DIFC

Dubai

Tel: +971 4 298 5555 Fax: +971 4 298 9555 Email: info@thumbay.com Website: www.thumbay.com

Group of companies with interests in ownership of Gulf Medical University

#### **REARDEN Educational**

Dubai Knowledge Village Block 8 Office G-01 PO Box 502919

Duhai

Tel: +971 4 390 2227 Fax: +971 4 366 4524

Email: info-uae@rearden-educational.com

Website: www.rearden-educational.com/

Consultants in various aspects of the educational field

#### **ELECTRONICS, ELECTRICAL, IT & TELECOMMUNICATIONS**

#### Almasa IT Distribution

Al Makhawi Building

2nd Floor

201 Umm Hurair Road

PO Box 30166

Dubai

Tel: +971 4 306 3100

Fax: +971 4 306 3111 Email: info@almasa.com

Website: http://almasa.com

IT products

#### Al Yousuf Computer & Telecommunications LLC

1st floor

Al Yusuf Head Office Bet 2nd & 3rd Interchange

Next to Noor Bank Metro Station

Sh Zayed Road

Tel: + 971 4 609 0820

Fax: +971 4 284 4993

Email: ayctmarketing@alyousuf.com

Website: www.ayc-me.com

Distributes computers and computer peripherals including printers, workstations and storage systems

#### Aptec - an Ingram Micro company

PO Box 33550

Lulu Building, 1st Floor **Dubai Internet City** 

Dubai

Tel: +971 4 369 7111

Fax: +971 4 369 7110

Email: inquiry@ingrammicro.com Website: http://ae.ingrammicro.com

Distributes information technology products including computers, servers and storage devices

#### **Avayo Electronics**

Regional Office Middle East

Aiman Free Zone

Tel: +971 6 740 7440 Fax: +971 6 740 7441 Email: salesme@avavo.net Website: www.avayo.net

Flectronics

#### **Business Connection LLC**

PO Box 55370

Dubai

Tel: +971 4 268 5656 Fax: +971 4 393 9912 Email: sales@bcfargo.ae Website: www.bcfargo.ae

Total management solutions and products including security and smart card solutions

#### **Emirates Telecommunications Corporation**

Etisalat Head Office Building

Old Airport Road

Al Markaziyah

Abu Dhabi City

PO Box 3838

Abu Dhabi

Tel: +971 2 628 3333 Fax: +971 2 631 7000

Fmail: care@etisalat ae

Website: www.etisalat.ae

Telecommunications services, IT services and television

#### **ETRONIX MIDDLE EAST LLC**

Green Community

Dubai Investment Park-1

Duhai

Tel: +971 4 880 0010

Fax: +971 4 880 0505

Email: info@clikonworld.com

Website: www.clikonworld.com

Flectronics industry

#### MetroMac Automation

WS104 Dubai Maritime City- DMC

Near Dubai Dry Docks

PO Box 13485

Dubai

Tel: +971 4 563 6100

Fax: +971 4 551 9973

Email: info@metromac.com

Website: www.metromac.com

Maintenance of electrical and instrumentation systems

#### **Oger Telecom**

The Gate District

**Dubai International Financial Centre** 

Email: contactus@ogertelecom.com

PO Box 506524

Dubai

Tel: +971 4 428 4284

Fax: +971 4 425 0170

Website: www.ogertelecom.com/

A leading provider of telecommunications and technology services

#### RED APPLE ELECTRONICS TRADING LLC

PO Roy 213876

Office No 1405 Citadel Tower

Business Bay

Dubai

Tel: +971 4 273 6366

Email: info@redappleelectronics.com

Website: www.redappleelectronics.com

Electronics Trading - Infra structure Solution - Security Solution -Design & Website Solution

#### **SCAN Electromechanical**

PO Roy 31599

Sharjah

Tel: +971 6 542 2773

Fax: +971 6 542 2986

Email: sales@scanelectromechanical.com

Website: www.scanelectromechanical.com

Electrical contractor and supplier

#### Thuraya

PO Box 283333

Dubai

Tel: +971 4 448 8888

Fax: +971 4 448 8999

Email: sales@thuraya.com Website: www.thuraya.com/

A leading mobile satellite communications company that offer innovative, flexible and dependable technology

#### Touchline FZ LLC

4th Floor

Pink Ruilding

TwoFour54 Media Zone

PO Box 77826

Abu Dhab Tel: +971 (0) 22 344 598

Email: leonard@touchline.ae

Website: www.touchline.ae Contact

Mr Leonard Stall, Group CEO

Design, digital and strategic communications agency

## **Ultra-Royal Electronics LLC**

S22 Morocco cluster, building G07

International City

Dubai

PO Box 300393

Tel: +971 55 894 8786

Email: info@ultraroyal.ae Website: www.ultraroyal.ae

Electronic security systems

Zener Electronics Services (Main Office)

Al Fardan Building 3rd Floor Al Mankhool Road

PO Box 389

Dubai

Tel: +971 4 352 2880

Fax: +971 4 352 4410

Email: zener@emirates.net.ae Website: www.zener.ae

Electrical and electronics companies in the Middle East

#### **EQUITY, INSURANCE & INVESTMENT**

#### 3i Capital Group

12th Floor

Indigo Icon Tower

PO Box 309062

Jumeriah Lakes Towers

Dubai

Tel: +971 4 365 4951/ 369 7305 Email: info@3icgroup.com Website: www.3icgroup.com

Corporate finance and fund management

#### Abu Dhabi Finance (ADF)

Aldar Headquarters, 7th Floor

Behind Al Raha Mall

Abu Dhabi

PO Box 107616

Tel: +971 2 401 8555

Email: info@adf.ae

Website: www.adf.ae

Leading provider of mortgages in Abu Dhabi and the wider UAE

#### Abu Dhabi Holding (ADH)

Al Ghaith Tower 11th Floor

Hamdan Street

PO Box 5210

Abu Dhabi

Tel: +971 2 626 7000

Fax: +971 2 627 7755 Email: info@adh.ae

Website: www adh ae

Innovative financial instruments, private equity funds, real estate funds and leasing to Islamic financing, brokerage and asset

#### Abu Dhabi National Insurance Company (ADNIC)

**ADNIC Corporate Headquarters** 

Building 403

PO Box 839 Abu Dhabi

Tel: +971 2 408 0100

Fax: +971 2 408 0604

Fmail: adnic@adnic ae

Website: www.adnic.ae

Individual and corporate insurance

#### Abu Dhabi National Takaful Company

Tamouh Tower, 25th Floor

Marina Square

Al Reem Island

PO Box 35335 Abu Dhabi

Tel: +971 2 410 7700

Fax: +971 2 410 7800

Website: www.takaful.ae

Non-life insurance services provider

#### **ADS Securities LLC**

8th floor, CI Tower

Corniche Road

PO Box 93894

Abu Dhabi

Tel: +971 2 657 2300

Fax: +971 2 657 2323

Fmail: info@ads-securities com

Website: www.ads-securities.ae

General financial services and securities markets

#### **AFIA Insurance Brokerage Services LLC**

19th Floor, Deyaar Tower Al Ameri Bldg Sheikh Zayed Road

PO BOX 26423

Dubai

Tel: +971 4 421 5819

Fax: +971 4 337 0184

Email: hello@afia.ae

Website: www.afia.ae

Insurance

#### Al Ain Ahlia Insurance Company

Airport Rd

PO Roy 3077

Abu Dhabi

Tel: +971 2 611 9999

Fax: +971 2 445 6685

Email: info@alaininsurance.com

Website: www.alaininsurance.com

Life, health and property insurance

#### **Alcazar Capital Limited**

North Tower, 2202-2204

**Emirates Financial Towers** 

PO Box 506672

Duhai

Tel: +971 4 706 0300

Fax: +971 4 386 8777

Email: info@alcazar-capital.com

Website: www.alcazar-capital.com

Private equity and advisory services

#### Al Fardan Financial Services LLC

PO Box 125976

Khalid Bin Al Waleed Road

Dubai

Tel: +971 4 386 5720

Fax: +971 4 386 5878

Email: info@alfardanfs.com

Website: www.afsuae.com

Financial broker on the Dubai and Abu Dhabi stock markets

#### Al Fujairah National Insurance Company (AFNIC)

Insurance Building 8th Floor

Hamad Bin Abdullah Street

PO Box 277

Fujairah

Tel: +971 9 223 3355

Fax: +971 9 222 4344

Website: www.afnic.ae

Motor, aviation, energy, marine, property and health insurance

#### Al Masah Capital Management Limited

Level 9, Suite 906 & 907

ETA Star - Liberty House

**Dubai International Financial Centre** 

PO Box 506838

Dubai

Tel: +971 4 453 1500

Fax: +971 4 453 4145

Email: info@almasahcapital.com

Website: www.almasahcapital.com

Private equity, asset management and real estate investment

#### Al Khazna Insurance Company PSC

PO Box 73343

Ahu Dhahi

Tel: +971 2 696 9700

Fax: +971 2 641 7998

Email:khazna@emirates.net.ae Website: www.alkhazna.com

Property, fire and home insurance

#### **AL-PER Solutions Limited**

Currency House Building, DIFC

Mezzanine Floor Unit M03

PO Box 506651

Duhai

Tel: +971 4 325 9958

Fax: +971 4 325 9959

Email: gberloni@alpersolutions.com

Website: www.alpersolutions.com

Asset management including fund management

#### Al Sagr National Insurance Company (ASNIC)

Al Sagr Insurance Building

Diplomatic Area

Besides Ministry of Foreign Affairs

Al Seef Road Bur Dubai

PO Box 14614

Tel: +971 4 702 8500

Fax: +971 4 396 8442

Email: asnic@eim.ae Website: www.alsagrins.ae Insurance and reinsurance

#### Al Wifaq Finance Company

PO Box 40448

Abu Dhabi

Tel: +971 2 616 0620

Email: info@alwifag.ae

Website: www.alwifag.ae Innovative Islamic financial products and services

#### Arig Insurance Management (DIFC) Limited

Unit C407

Level 4

Dubai

Burj Daman

**Dubai International Financial Centre** 

PO Box 506550

Tel: +971 4 432 0164 Website: www.arig.net

## Leading specialist reinsurer

**Argaam Capital Limited** 

Level 27, Index Tower

**Dubai International Financial Centre** PO Box 506687

Duhai Tel: +971 4 507 1700

Fax: +971 4 507 1701

Email: info@arqaamcapital.com

Website: www.argaamcapital.com Corporate finance, equity and asset management

**Baker Tilly UAE** 

Suite 1801-10, Cluster X Jumeirah Bay Tower X2, JLT Community

PO Box 124600

Duhai

Tel: +971 4 369 7248 Fax: +971 4 369 7193

Email: info@bakertilly.ae

Website: www.bakertilly.ae Audit and assurance, compliance audit procedures, accounting solutions and services, company set up services, IT, business

advisory and specialised consulting services

#### **Dubai International Financial Centre (DIFC)**

The Gate Village Building 8

Level 3 and 4

**Dubai International Financial Centre** 

PO Box 504905

Dubai

Tel: +971 4 506 4400 Fax: +971 4 506 4600 Email: info@abraaj.com Website: www.abraaj.com

Investing in the growing Middle East, North Africa and South Asia region

#### **Emirates Insurance Co**

AL ZAHIYA (Tourist Club Area)

PO Box 3856 Abu Dhabi

Tel: +971 2 644 0400 Fax: +971 2 644 5227 Email: info@eminsco.com Website: www.eminsco.com

Insurance services

#### **Finance House**

Orjowan Tower Building Zayed 1st Street Khalidiya Area PO Box 7878 Abu Dhabi

Tel: +971 2 619 4000 Fax: +971 2 619 4099 Email: customerservice@fh.ae Website: www.financehouse.ae

Personal, business, corporate and commercial financial services

#### Golden Cascade Capital Advisors FZE

Level 14 Boulevard Plaza

Tower One

Mohammed Bin Rashid Boulevard

Down Town Dubai

Tel: +971 5031 797 34

Email: sarfraz@goldencascade.com Website: www.goldencascade.com Contact: Mr Sarfraz Shariff, CEO

Corporate finance advisory in mergers and acquisitions

#### Mubadala

PO Box 45005

Mamoura Building

Near Muroor 4th Road & Mohammed

Bin Khalifa 15th St Abu Dhabi

Tel: +971 2413 0000 Fax: +971 2413 0001

Website: www.mubadala.com

Diverse investments worldwide

#### **Orient Insurance**

Orient Head Office Orient Building Al Badia Business Park Dubai Festival City PO Box 27966 Tel: +971 4 253 1300 Fax: +971 4 253 1500

Website: http://insuranceuae.com Medical, motor, personal insurance

## HEALTHCARE, PHARMACEUTICAL & MEDICAL

#### Abu Dhabi Health Services Company (SEHA)

Das Tower, 9th Floor Sultan Bin Zayed Street Corniche, Khalidiya PO Box 109090 Abu Dhabi

Tel: +971 2 410 2000 Fax: +971 2 410 2311 Email: care@seha.ae Website: www.seha.ae

Ownership, operation and management of hospitals, clinics and medical centres

#### ACDS (Advanced Center for Daycare Surgery)

Jasmine Tower Building Airport Road Abu Dhabi Tel: +971 2 622 7700

Email: acds@acds.ae/hr@acds.ae Website: http://acds.ae

Healthcare services

#### Julphar - Gulf Pharmaceutical Industries

Airport Road
Digdaga
PO Box 997
Ras Al Khaimah
Tel: +971 7 246 1461
Fax: +971 7 246 2462
Email: info@julphar.net
Website: www.julphar.net

Largest generic pharmaceutical manufacturer in the MENA

#### **Lunatus Marketing & Consulting**

PO Box 23630

Dubai

Tel: +971 4 399 4755 Fax: +971 4 399 4766

Email: marketing@lunatus-me.com Website: www.lunatus-me.com/

Healthcare companies and regional healthcare professionals, including general practitioners, primary health centres, hospitals and pharmacies in the Arabian Gulf and Middle East markets

#### **Modern Pharmaceutical Company**

PO Box 1586 Building 71 Dubai Healthcare City Dubai

Tel: +971 4 383 4444

Fax: +971 4 357 2255 Email: mpc@mpchealthcare.com

Website: www.modernpharma.com

Distribution of pharmaceutical and para pharmaceutical products including cosmetics

#### Naghi Medical Company Ltd

Abu Dhabi Office

Al Wahda Commercial Tower

Office 2501
Hazza Bin Zayed St
PO Box 6079
Tel: +971 2 691 3222
Fax: +971 2 674 4486
Fmail: naghi@naghimedica

Email: naghi@naghimedical.com Website: www.naghimedical.com

Part of Gulf Medical Company, operating theatres, intensive care units, emergency rooms, outpatient clinics

#### Neopharma

Plot A-1 89-95

Industrial City of Abu Dhabi (ICAD)

Mussafah PO Box 72900 Abu Dhabi Tel: +971 2 550 1000

Fax: +971 2 550 1199 Email: neopharma@neopharma.ae Website: www.neopharma.ae

Manufacturing and distribution of generic pharmaceuticals

#### **Omnicare Medical Centre**

Um Suqaim 2- Al Wasl Rd

Dubai

Tel: +971 04 338 8990 Email: info@omnicaremc.com Website: http://omnicaremc.ae

Multi-specialty individualised healthcare provider

#### Pharmalink

Mussafah 17, Plot # 19 Mussafah Industrial Area PO Box 41412

Abu Dhabi Tel: +971 2 304 2000 Fax: +971 2 626 1608

Fax: +971 2 626 1608 Website: www.pharmalink.ae Supplier of medications

#### Pharmatrade LLC

PO Box 11397 Plot No 598 - 1177 Dubai Investment Park 1 Jebel Ali

Dubai Tel: +971 4 899 1100 Fax: +971 4 884 9528 Email: pharma@eim.ae

Website: www.pharmatradeuae.com

Pharmaceuticals

#### **Sharjah Healthcare City**

Government of Sharjah PO Box 62999

Sharjah

Tel: +971 6 557 1117 Fax: +971 6 557 1119 Email: info@shcc.gov.ae Website: http://shcc.ae

Investment opportunities in healthcare and related fields under free zone rules and regulations through a single window service system

#### Zulekha Healthcare Group

Zulekha Hospital LLC PO Box 48577 Dubai

Fax: +971 4 267 8855

Email: info@zulekhahospitals.com Website: www.zulekhahospitals.com

Operation and management of hospitals and medical centres

#### LEISURE, TOURISM, HOSPITALITY

#### Abu Dhabi National Hotels (ADNH)

PO Box 46806

Abu Dhabi Tel: +971 2 444 7228 Fax: +971 2 444 8495

Fmail: info@adnh.com Website: www.adnh.com

Ownership and management of leading hotels in Abu Dhabi and the world; as hospitality group ADNH encompasses hotels, restaurants, destination management services, catering and transportation

#### **Apollo Flight Centre LLC**

PO Box 7647 Duhai

Tel: +971 600 569007

Email: mail@afcholidays.com

Website: www.afcholidays.com Escorted group travel

#### **Dolmen Tourism LLC**

Hamarain Centre

PO Box 183706 Deira

Dubai

Tel: +971 4 254 3553

Email: info@dolmentourism.ae

Website: http://dolmentourism.ae

Tourism services

#### Mohammad Omar Bin Haider Group

PO Box 3555 Al Garhoud

Duhai

Tel: +971 4 282 1191 Fax: +971 4 282 5115

Email: info@mobhgroup.com Website: http://mobhholding.com

Hospitality

#### Palm Oasis Travel

**Behind FGB** 

Khalidiya

Abu Dhabi

PO Box 61400

Tel: +971 2 665 6767

Fax: +971 2 6657272

Email: info@palmoasistravel.com Website: www.palmoasistravel.com

Travel industry

#### Rayna Tours & Travels

205, 206 Old Labor Office Building

PO Box 111306

Abu Hail

Deira Dubai

Tel: +971 4 208 7444

Email: inquiry@raynatours.com

Website: www.raynatours.com

**Destination Management** 

#### **SKYLINE Travel**

Um Al Tarafa Area

Arouba Street (Rolla)

PO Box 40085

Sharjah

220

Tel: +971 6 563 6923

Email: sltt@emirates.net.ae Website: www.skylineuae.com

Travel Management

#### Visit Dubai

Commerce Marketing)

PO Box 594

6th, 8th and 9thFloor

Fmail: info@visitduhai com Website: www.visitdubai.com

#### **Xclusive Yachts**

Level 13, Marina Plaza

PO Box 126012

Duhai

Tel: +971 4 432 7233

Email: marketing@xclusiveyachts.com

Website: http://xclusiveyachts.com

Corporate entertainment

#### MANUFACTURERS AND SUPPLIERS

#### Abdulla Nasser and Associates

Suite 601, Liwa Tower

Al Khaleej Al Arabi Street

PO Box 46611

Abu Dhabi

Tel: +971 2 505 9200

Distribution of oil and gas machinery and equipment, valves, pipes, tubes, pressure vessels

Albaddad Industrial Complex

Techno Park

Duhai

Tel: +971 4 802 9977

Fmail: info@alhaddadintl.com

Manufacture, installation and leasing of prefabricated buildings

and mobile halls

#### Al Bayader International

Industrial Area 15

Tel: + 971 6 509 5999

Fax: + 971 6 534 0403

Email: info.sharjah@albayader.com

Manufacture of packaging products including plastic, microwavable and paper containers

#### Al Sadek Industrial & Trading Co LLC

PO Box 389

Sharjah

Fax: 971 6 543 0500

Email: alsadek@alsadekplastics.com

Manufacture of a range of products including water heaters, traffic

signs venetian blinds and vertical blinds

#### **EBCOM Limited**

A4-56, Saif Zone

PO Box 7950

Sharjah

Tel: +971 6 557 1766

Fax: +971 6 557 1799

Email: ebcom@ebcomfzc.ae Website: www.ebcomfzc.com

Contact

Ejaz R Bhutta, Managing Director

Business and trade (general trading); exporting industrial spare parts

#### **Kee Safety LLC**

Dubai Investment Park

**Near Green Community** 

PO Box 18448 Dubai

Tel: +971 4 885 9066

Fax: +971 4 885 9065

Email: uaesales@keesafety.com

Website: www.keesafetv.ae

Supplies a range of safety barrier systems in aluminium or steel; horizontal life line, roof top walkway or free standing guard rail for fall protection and steelwork connection clamps

#### **Speed House Group of Companies**

Industrial Area 1

PO Box 627

Aiman

Tel: +971 6 748 2929

Fmail: info@speedhouse.com

Website: www.speedhouse.com

Manufacturing

#### **OIL AND GAS**

## Abu Dhabi National Oil Company (ADNOC)

PO Box 898

Abu Dhabi

Tel: +971 2 7070000

Fax: +971 2 6023389

Website: www.adnoc.ae Activities across the entire hydrocarbon value chain, through a network of fully-integrated businesses, with interests that range from exploration, production, storage, refining and distribution, to

the development of a wide-range of petrochemical products

Al Faraji Oil and Diesel Company

Al Mohiyath Opp New Ind Area

Ajman Tel: +971 6 743 5858

Fax: +971 6 743 5855

Email: sales@alfarajioil.com

Website: www.alfarajioil.com Fuel oil, Furnace oil, and other petroleum products

## Al Mansoori Specialized Engineering

17th Floor, AlMansoori Tower

Sheikh Zayed Bin Sultan Street Salam St

Abu Dhabi PO Box 3374

Tel: +971 2 815 7000

Fax: +971 2 678 4638 Email: info@almansoori.biz

Website: www.almansoori.biz Oil Field Services

ARAB-BRITISH TRADE DIRECTORY 2018-2019

(Dubai Department of Tourism and

Al Fattan Plaza

Airport Road Al Garhoud

Duhai

Tel: +971 600 55 5559

Fax: +971 4 282 1131

Dubai's official tourism and commerce marketing body

Fax: +971 4 432 7234

Fax: +971 2 634 4150 Fmail: anassera@eim.ae

Website: www.ana-uae.com

Al Baddad International Group

Dubai Free Zone

PO Box 56162

Fax: +971 4 802 9988

Website: www.albaddadintl.com

PO Box 27106

Shariah

Website: www.albayader.com

Tel: 971 6 543 0400

Website: www.alsadekplastics.com

#### Ankido Oil Services for General Contracts DMCC

JLT, Cluster W

Tiffany Tower

PO Box 337132

Dubai

Mobile: +971 52 998 4041

Phone: + 971 4 441 8186

Email: info@ankidooilservices.com; maher.atshan@gmail.com

Website: http://ankidooilservices.com

Contact

Mr Maher Mahdi Atshan, CEO

Support services for the oil & gas and other industries

#### **Burjae Energy DMCC**

No 59th Almas Tower

PO Box 5321

JLT Free Zone

Dubai

Tel: +971 4 369 9964 Fax: +971 4 362 3981

Email:info@burjae.com Website: www.burjae.com

Energy products, like oil, gas, oil accessory products, chemical

raw materials, minerals and other

Basic resources in commodity trade

#### **Crescent Petroleum**

Crescent Tower

PO Box 211

Al Buhaira Corniche

Sharjah

Tel: +971 6 572 7000 Fax: +971 6 572 6000 Email: mail@crescent.ae

Website: www.crescentpetroleum.com/

Production, exploration and development of oil fields

#### Dana Gas

Crescent Tower

11th Floor

Al Buhaira Corniche

PO Box 2011

Shariah

Tel: +971 6 556 9444 Fax: +971 6 556 6522 Email: mail@danagas.com Website: www.danagas.com

Production, exploration and development of oil fields in the UAE,  $\,$ 

Egypt and Iraq

#### **Dolphin Energy**

Floors 19-22

Al Maqam Tower

Sowwah Square

Al Maryah Island PO Box 33777

Ahu Dhahi

Abu Dhabi

Tel: +971 2 699 5500 Fax: +971 2 644 6090

Email: info@dolphinenergy.com Website: www.dolphinenergy.com

Production, exploration and development of oil fields

#### **Emdad**

PO Box 4118

Abu Dhabi

Tel: +971 2 634 9999 Fax: +971 2 631 8181 Email: info@emdad.ae

Website: www.emdad.ae

Provides oil and gas field services including cementing and

logging services

#### Emirates National Oil Company Ltd (ENOC) LLC

ENOC Complex PO Box 6442

Duhai

Tel: +971 4 337 4400 Email: info@enoc.com Website: www.enoc.com/

Supply, trading and processing oil and gas

#### **LABOTEC**

Office 903

Saeed Tower II

Sheikh Zayed Rd

Dubai

Tel: +971 4 386 4200

Fax: +971 4 386 4300 Fmail: sales@labotecfz.com

Website: http://labotecfz.com

Equipment, parts, accessories, consumables and services in the  $\,$ 

field of Oil & Gas, water and environment

#### **RAK Petroleum Public Company Ltd**

PO Box 62042

Festival Tower

23rd Floor

**Dubai Festival City** 

Dubai

Tel: +971 7 235 6662

Fax: +971 4 308 3801

Email: info@rakpetroleum.ae

Website: www.rakpetroleum.ae
Exploration, drilling and production of oil and natural gas;

processing and blending

#### **RAMPCO UAE**

PO Box 213389

No 3502

Prism Tower Business Bay

Dubai

Tel: +971 4 363 8433 Fax: +971 4 362 6224

Email: info@rampco.ae Website: www.rampcogroup.com

Export and marketing of oil, gas and petrochemicals

#### TAQA - Abu Dhabi National Energy Company PJSC

Al Maqam Tower (Tower 3)

Abu Dhabi Global Market Square

Al Maryah Island

PO Box 55224

Abu Dhabi

Tel: +971 2 691 4900

Fax: +971 2 691 4666

Website: www.taqaglobal.com

International energy and water corporate listed in Abu Dhabi and operating in  $11\ \mbox{countries}$  across four continents

#### **United Eastern Group**

PO Box 7615

Liberty Tower 4thFloor

Khalifa St

Khalifa St

Abu Dhabi

Tel: +971 2 627 2737 Fax: +971 2 627 0048

Email: ueginfo@ueg.com

Website: www.ueg.ae

Holding company with activities in oil and gas including marketing

#### PUBLISHING, MEDIA, FILM, DESIGN

#### Al Nisr Publishing

PO Box 6519

Gulf News Building

Sheikh Zayed Rd

Al Safa Area

Dubai

Tel: +971 4 344 7100 Fax: +971 4 344 1627

Email: editor@gulfnews.com

Website: www.gulfnews.com

Printing, publishing and distribution of newspapers and magazines; radio broadcasting

#### Al Yah Satellite Communications Company

Al Falah City

Abu Dhabi

Tel: +971 2 510 0000

Fax: +971 2 510 0001 Email: info@yahsat.ae

Website: www.yahsat.ae
Ownership, management and operation of satellites

#### Global Edge Advertisements LLC

503 Iran Insurance bldg

King Abdul Aziz Street

PO Box 66844

Sharjah Phone: +971 6 544 4011

Fax: +971 6 548 1515

Email: info@geadvt.com Website: www.geadvt.com

Media

#### MediaLand

PO Box 502174

Office No 316 Building 7

Media City

Dubai

Tel: +971 4 368 5528 Fax: +971 4 368 5508

Email: info@medialanduae.ae

Website: http://medialanduae.ae
Event management and advertising company

#### PHD Media UAE

Twofour54

Media Zone Authority

Eastern Ring Rd – Salam St

Pink Building

No 2 4th Floor

PO Box 77805

Abu Dhabi Tel: +971 4 457 4570

Email: info.uae@phdmedia.com

Website: www.phdmedia.com

Communications planning and media buying agency

## SERVICE INDUSTRIES

#### AL MULLA GROUP

PO Box 145

Fuiairah

Tel: +971 9 222 4118

Fax: +971 9 222 1531 Email: info@almulla.ae

Website: www.almulla.ae
Multi-disciplinary conglomerate (Trading and Contracting, Automobiles, Marine Engineering, Tissue Paper Converting, Plastic

Products, Logistics and Travel & Tourism)

# UAE LISTINGS

#### Al Rostamani Group

The MAZE Tower Sheikh Zayed Road PO Box 261

Duhai

Tel: +9714 428 7777 Fax: +9714 425 0519

Email: info@alrostamanigroup.ae Website: www.alrostamanigroup.ae

Business conglomerate providing diverse services

#### Bin Moosa Group

PO Box 716

Loulou Asfar Hotel Apartments

Muroor Road 23rd & 25th St Abu Dhabi

Tel: +971 2 626 3666 / +971 2 650 0717 Fax: +971 2 626 3338 / +971 2 650 0727

Email: info@binmoosa.ae Website: www.binmoosagroup.com

Plumbing materials, motors and all house connection materials of water works

#### **Brightstone Middle East**

Floor 10

Al Odaid Office Tower Old Airport Road Abu Dhabi Tel: 971 2 414 6666

Email: info@bmegrowth.com Website: www.bmegrowth.com

Contact: Mr Richard Draycott, Managing Director

Forging partnerships through joint ventures; sector agnostic with a focus on Education, Healthcare, Infrastructure, Renewables, Construction and Design

#### **CIG Business Services**

19th floor, 48 Burj Gate Tower

Sheikh Zayed Road Downtown Dubai PO Box 116171

Duhai

Tel: +971 4 4030 600 Fax: +971 4 4030 777

Email: a.ahmed@cigdubai.ae Website: www.cigdubai.ae Contact: Mr Ayub Ahmed, CEO

Business consultation, company incorporation in the UAE, Freezone/Offshore Company set up in UAE, serviced offices, PR services, accounting & book keeping, HR & Payroll services; General trading, software, conferences & seminars, investments and facility management

#### **EBCOM** Limited

A4-56, Saif Zone P O Box 7950 Sharjah

Tel: +971 6 557 1766 Fax: +971 6 557 1799 Email: ebcom@ebcomfzc.ae Website: www.ebcomfzc.com

Contact: Mr Ejaz R Bhutta, Managing Director

Exporting industrial spare parts, coke and iron to Yemen, Jordan, Sudan, South Sudan, Bangladesh, Afghanistan and South East Asia

#### Mind Free Consulting

Jewellery & Gemplex 3

1st Floor

JLT

Dubai

PO Box 340505 Tel: +971 54 581 4412 / 3

Email: info@mindfreeconsulting.com

Website: http://mindfreeconsulting.com

Consultancy service provider

#### **Round Core Group**

PO Box 391321

Al Ouoz

Industrial Area 1

Dubai

Tel: +971 4 346 5875

Email:sales@roundcorellc.com

Website: www.roundcorellc.com

Interior design

#### **Tabreed**

Abu Dhabi Mall

West Tower

13th Floor

PO Box 29478

Abu Dhabi

Tel: +971 2 202 0400 Fax: +971 2 645 5008

Email: info@tabreed.ae

Website: www.tabreed.ae

Cooling solutions for key infrastructure projects in the UAE and wider GCC

#### Touchline FZ LLC

412 Loft Office 2B

Dubai Media City

PO Box 502034

Dubai

Tel: +971 (0)4 568 3650

Email: leonard@touchline.ae

Website: www.touchline.ae

Contact: Mr Leonard Stall, Chairman

Content, design, digital and strategic communications agency working for countries, governments and blue chip international organisations

#### **United Eastern Group**

Liberty Tower

Sheikh Khalifa St

PO Box 7615

Abu Dhabi

Tel: +971 2 627 2737

Fax: +971 2 627 0048

Email: ueginfo@ueg.ae

Website: www.ueg.ae

General trading, industry, agriculture, communications, marketing and media  $\,$ 

## TRANSPORT, SHIPPING LOGISTICS AND SUPPLY CHAIN MANAGEMENT

#### Abu Dhabi Aviation

Abu Dhabi International Airport

PO Box 2723 Abu Dhabi

Tel: +971 2 575 8000

Fax: +971 2 575 7775

Email: adava@abudhabiaviation.com

Website: www.abudhabiaviation.com

website. www.abuunabiaviation.com

Largest commercial helicopter operator in the Middle East

#### Abu Dhabi Airports Company

PO Box 94449

Abu Dhabi

Tel: +971 2 505 5000 Fax: +971 2 575 8300

Email: info@adac.ae Website: www.adac.ae

Owns, manages and maintains airports, free trade zones and car parking facilities

#### **ADSO**

PO Box 746

Ahu Dhahi

Tel: +971 2 633 5567

Fax: +971 2 634 4886

Email: adso@emirates.net.ae

Website: www.adso-uae.com

Clearing and forwarding services; warehousing; road transpor-

tation

#### ARAMEX EMIRATES LLC

Dubai DXB

**Dubai Logistics City** 

PO Box 3841

Tel: +971 4 278 5000

Fax: +971 4 286 5050

Website: www.aramex.com

Provides freight forwarding services; international truck transportation; warehousing; messenger & courier services

#### **Aries Marine and Engineering Services**

PO Box 24496

Tower 400

20th Floor

Mina Road

Shariah

Tel: +971 6 550 3300 Fax: +971 6 550 3100

Email: ariesmar@eim.ae

Website: www.ariesmar.com

Ship and design consulting firm; marine television broadcasting; marine tourism

#### Seven Seas Group

Headquarters

Duhai Investments Park

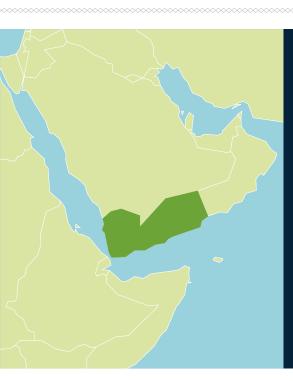
Plot 598-668

PO Box 5592 Dubai

Tel: +971 4 803 3333

Fax: +971 4 803 3444 Email: supply.uae@sevenseasgroup.com

Website: www.sevenseasgroup.com
Provision of general ship supplies, stores, spare parts and leading technical maritime brands through its extensive network of more than 600 ports



## **Fact File**

NAME: Republic of Yemen

CAPITAL: Sana'a

POPULATION: 27,392,779 (July 2016 est)

**CURRENCY: Yemeni Riyal** 

LANGUAGE: Arabic

AREA: 527,968 sq km

GDP: \$43.89 billion (2013 est)

GDP GROWTH RATE: -4.2% (2016 est.)

MAIN AGRICULTURE: grain, fruits, vegetables, pulses, coffee, cotton; dairy products, livestock (sheep, goats, cattle, camels), poultry; and fish

MAIN INDUSTRIES: crude oil production and petroleum refining; cotton textiles and leather goods; food processing; handicrafts; small aluminium products; cement; commercial ship repair; and natural gas production

EXPORTS: Crude oil, coffee, dried and salted fish

and liquefied natural gas

IMPORTS: Food and live animals, machinery and equipment and chemicals

emen lies at the southern end of the Arabian Peninsula and has frontiers with Saudi Arabia and Oman. It controls the strategic straits at the Southern entrance to the Red Sea (Bab al Mendab). The north of the country has three well-defined areas: a coastal strip along the Red Sea, the highlands inland and a desert area to the east. The south consists largely of mountains and desert. The people of Yemen are largely rural, but large-scale urbanisation in the last decade means that almost half of the population currently lives in towns. The capital Sana'a is also the main city for most businesses in Yemen. Aden, Taiz and Hodeidah each offers potential for businesses and several manufacturing plants are located in these cities.

Yemen is a low-income country that faces difficult long-term challenges to stabilizing and growing its economy, and the current conflict has only exacerbated those issues. The ongoing war has halted Yemen's exports, pressured the currency's exchange rate, accelerated inflation, severely limited food and fuel imports, and caused widespread damage to infrastructure. At least 82% of the population is in need of humanitarian assistance.

Prior to the start of the conflict in 2014, Yemen was highly dependent on declining oil resources for revenue. Oil and gas earnings accounted for roughly 25% of GDP and 65% of government revenue. The Yemeni Government regularly faced annual budget shortfalls and has tried to diversify the Yemeni economy through a reform programme designed to bolster non-oil sectors of the economy and foreign investment. As part of these reform efforts, Yemen exported its first liquefied natural gas in October 2009. The international community supported Yemen's efforts toward economic and political reform in part by establishing the Friends of Yemen group. In 2012, the Friends of Yemen pledged nearly \$7 billion in assistance to Yemen. In July 2014, the government continued reform efforts by eliminating

some fuel subsidies and in August 2014, the IMF approved a three-year, \$570 million Extended Credit Facility for Yemen.

However, the conflict that began in 2014 stalled these reform efforts. Yemen's Central Bank reserves, which stood at \$5.2 billion prior to the conflict, currently stand at \$1.5 billion. The Central Bank is exposed to approximately \$7 billion in overdraft, more than three times the legal limit. The private sector is hemorrhaging, with almost all businesses making substantial layoffs. The Port of Hudaydah, which handles 60% of Yemen's commercial traffic, was damaged in August 2015 as a result of the conflict and is only operating at 50% capacity. Access to food and other critical commodities such as medical equipment is limited across the country due to security issues on the ground.

Yemen will require significant international assistance during and after the protracted conflict to stabilize its economy. Long-term challenges include a high population growth rate, high unemployment, declining water resources, and severe food scarcity.

Prior to war outbreak in 2014, Yemen was highly dependent on declining oil resources for revenue. In

2013, it accounted for roughly 25% of tGDP and 63% of the government revenue. Yemen was seeking to counter the effects of its declining oil resources by diversifying its economy through economic reforms first initiated in 2006 and designed to bolster non-oil sectors, and try to attract foreign investment, but the war had put an end to all that ambitious plans.

In January 2010, a Friends of Yemen group was set up with the support of the world's leading economies with the aim of supporting Yemen's efforts toward economic growth. In 2012, the Friends of Yemen pledged nearly \$7 billion in assistance to the country. Yemen also endorsed a Mutual Accountability Framework to facilitate the efficient implementation of donor aid.

While annual real GDP growth has averaged 3-4% since 2000, by 2014, Yemen's GDP plunged almost by 2 digits in 2016. The availability of basic services, including electricity, water, and fuel, has improved in recent years, but progress toward achieving more sustainable economic stability has been slow and uneven. Yemen continues to face difficult long-term challenges, including declining water resources, high unemployment, food scarcity, and a high population growth rate.

#### YEMEN COUNTRY PROFILE





Oil and gas generate the majority of revenue but revenues from oil exports decreased to \$1.2bn during January - August 2014, a decrease of \$600m compared with the same period in 2013. Yemen has had to import oil derivatives from abroad to meet the needs in the domestic market with over \$1.565bn during the past eight months of 2014, an increase of \$113m from the same period last year.

Yemen exported its first liquefied natural gas as part of its diversification effort in October 2009. The Balhaf gas export terminal was run by France's Total and has two trains with a combined capacity to produce 6.7 million tons a year of liquefied natural gas, with most of it exported to Asia. The terminal delivers gas under long-term contracts to South Korea's Kogas, Total and GDF Suez. A planned major overhaul was carried out on train 2 that should be completed in February, Yemen LNG said.

The reserves of foreign exchange decreased since the beginning of the war, with in August 2014 decreased to \$5.18bn, recording a decline of \$67m compared with July, the IMF said.

#### **TOURISM**

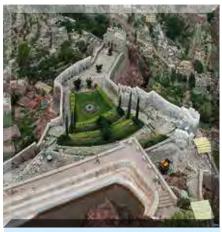
Yemen has immense potential as a tourist centre and was prior to the war seeking to revive its tourism industry. According to official estimates the tourism

sector constituted above 3 percent of the GDP and Yemen was seeking to increase this proportion to reach 10 percent and 20 percent.

A key attraction for both local and international visitors to the country is Socotra Island which lies some 240km east of the Horn of Africa and 380km south of the Arabian Peninsula. The island is extremely isolated and a third of its plant life is unique to the location and found nowhere else on the planet. In fact, the island is among the top 10 islands in the world noted for unique and diverse flora and fauna. It is a highly scenic location measuring 132km in length and 49.7km in width.

Yemen has indicated its intention to upgrade the island's airport into an international airport that would be able to receive tourists. Tourism ministry officials have been seeking the help of the Arab Tourism Organisation (ATO) to convince both tourists and investors to put their trust in the country.

The ATO signed an agreement with Yemen in December 2014 to help boost the struggling tourism sector. The agreement provides for training and workshops for Yemenis as well as seeking to convince investors to look to the country. It is expected that Yemen could also benefit from the over 80 agreements that the ATO has signed with different bodies to insure security and improve the quality of tourism in the Arab world.



#### **Useful Contacts**

British Embassy 938 Thahr Himyar Street East Ring Road, near Mövenpick Hotel Sana'a

Tel (for British nationals): +44 (0)20 7008 1500

Please note the Embassy temporarily suspended operations from 11 February 2015

FCO Travel Advice

The Foreign and Commonwealth Office (FCO) advise against all travel to Yemen at present. Check for updates:

https://www.gov.uk/foreign-travel-advice/ yemen

Embassy of the Republic of Yemen 57 Cromwell Road London SW7 2ED

Tel: 020 7584 6607 Fax: 020 7589 3350

Email: admin@yemenembassy.co.uk

DFID Yemen 22-26 Whitehall London SW1A 2EG

Email: enquiry@dfid.gov.uk Tel: +44 (0) 1355 84 3132 Fax: +44 (0) 1355 84 4099

General Investment Authority (GIA) PO Box 19022

Tel: +967 1 434-312/13 Fax: +967 1 434-314 Email: info@giay.org

http://www.investinyemen.org/

Aden Free Zone
Tel: +967-2-232206/232314
Email: adenfz@y.net.ye
http://www.investinyemen.org/

## AEROSPACE, DEFENCE, MARINE, AUTOMOBILES

#### **Automotive & Machinery Trading Centre**

AMTC Building Haddah Sana'a

Tel: + 967 1 433260 Fax: + 967 1 433273

Email: amtc@amtc-yemen.com Website: www.toyotayemen.com

Distribution of Toyota cars

#### Al Rowaishan Motors

Al Rowaishan Group Head Office 60 Street Sana'a PO Box 19199

Tel: +967 1 448920 Fax: +967 1 448919

Email: armotors@y.net.ye; info@rgyemen.com Website: www.alrowaishangroup.com

Distributor of Chrysler, Dodge and Jeep vehicles

#### National Trading Company (Natco)

Natco Building, 4th floor Diibouti Street

Hadda Area, Diplomatic Zone

PO Box 1187 Sanaa Tel: 967 1 441500

Fax: 967 1 441544

Email: info@natco.com.ye Website: www.natco.com.ye

Diverse trading company

## AGRICULTURE, FISHERIES, FOOD & DRINK

#### Al-Gharasi Int'l Trading & Cold Stores Corp

Al-Gharasi Building Zubeiry Street PO Box 1270 Sana'a

Tel: +967 1 683179 / 683300 Fax: +967 1 683173 / 240104 Email: info@algharasi.com Website: www.algharasi.com

Manufacturing, export-import and distributing of consumable and non-consumable goods

#### **Al Saeed Trading Company**

International Marketing Division Ahmad Hayel Saeed Building Al Mowasalat Street PO Box 4274

Taiz

Tel: +967 4 232727 Fax: +967 4 223851

Email: alsaeed@alsaeedtrading.com

info@alsaeedtrading.com

Website: www.alsaeedtrading.com

Produces a wide range of products, confectionery and stationery

#### Al Saeed Trading Company

Trading Division PO Box 5351 Tel: +967 4 232727 Fax: +967 4 231642

Email: trading@alsaeedtrading.com

#### Website: www.alsaeedtrading.com

Consumer and household goods, biscuits & confectionery, dairy products, canned foods and beverages, detergents and personal care items and industrial products such as paper stationery

#### **Arwa Mineral Water Company**

Arwa Mineral Water Factory, Wadi

Dhaher Road Shamlan Area PO Box 883 Sana'a

Tel: +967 1 370 255/6/9 Fax: +967 1 370 257 Email: shamlan@y.net.ye Website: www.shamlan-water.com Produces pure mineral water

#### Derhim Industrial Company Ltd (DICO)

Al Matrak Street

Al Marawa Industrial Area PO Box 3667

Hoddeida Tel: +967 3 311072 Fax: +967 3 311500 Email: info@dico-ye.com Website: www.dico-ye.com

Manufactures carbonated beverages, fruit juice, energy drinks, soft drinks and water

#### National Dairy and Food Company (Nadfood)

PO Box 5302 Taiz

Tel: +967 4 218017 / 218011 / 12

Fax: +967 4 218016 Email: nadfood@y.net.ye Website: www.nadfood.com

Produces dairy foods, fruit juice and long life milk

#### Tihama Tractors & Engineering Co Ltd

Algeria Street PO Box 49 Sana'a

Tel: +967 1 471 809/810 Fax: +967 1 472 007 Email: titra@yemen.net.ye Website: www.tihama-group.com

Manufactures agricultural machinery, industrial products, machinery and equipment

## Yemen Company for Ghee & Soap industry (YCGSI)

New Taiz Road PO Box 5273 Taiz

Tel: +967 4 247370 Fax: +967 4 247465

Email: cust.service@ycgsi.com

Website: www.ycgsi.com

Produces vegetable ghee, oils, margarine, detergent powder and soans

#### Yemen Company for Industry and Commerce

Sana'a Taiz Road Al Hoban PO Box 5423 Taiz

Tel: +967 4 218060 Fax: +967 4 218054 Email: ycic@ycic.com Website: www.ycic.com

Manufacturing chocolates and biscuits



#### **Titanium Capital PTE LTD**

Gallery 4, Lloyds Building 14 Leadenhall St. London EC3 Phone :+44 (0) 207 084 6980

Phone :+44 (0) 207 084 6980 Mobile :+44 (0) 7495 546 325

For more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Our specialists cover the whole field of human endeavour. For more details, please contact: info@titaniumcapital.org

#### **BANKING & FINANCE**

#### **Arab Bank Yemen**

PO Box 475 and 1301 Zubairi Road

Sana'a

Tel: +967 1 276585/93 Fax: +967 1 276583

Email: info@arabbank.com.ye Website: www.arabbank.com

Consumer, corporate and institutional banking

## CAC Bank (Cooperative & Agricultural Credit Bank)

Al Zubairi St Sana'a

Sanara

Tel: +967 1 25 00 09

Email: cac.info@cacbank.com.ye Website: www.cacbank.com.ye

Corporate banking services for agricultural sector

#### International Bank of Yemen

4444 Zubairy Street

Sana'a

Tel: +967 1 407000 Fax: +967 1 407020 Email: info@ibyemen.com

Website: www.ibyemen.com Commercial banking

## National Bank of Yemen

PO Box 5 Crater

Aden

Tel: +967 2 252403 Fax: +967 2 252325 Email: nby.ho@y.net.ye Website: www.nbyemen.com

Commercial banking, asset management and risk insurance

#### Saba Islamic Bank

Saif Bin Thi-Yazen Street

Tahrir District PO Box 11054 Sana'a

Tel: +967 1 286506 Fax: +967 1 286505 Email: info@sababank.com Website: www.sababank.com

Sharia compatible commercial banking

# YEMEN LISTINGS

#### Tadhamon International Islamic Bank

Al Saeed Commercial Centre Building

Al Zubiri Street PO Box 2411 Sana'a

Tel: +967 1 203270 Fax: +967 1 203271 Email: info@tiib.com Website: www.tiib.com

Shari'a compliant banking solutions

## Yemen Bank for Reconstruction and Development PO Box 541

Sana'a Tel: +967 1 288 880 Fax: +967 1 271 630

Email: info@ybrdye.com Website: www.ybrdye.com

Commercial banking; investment in industrial and development projects

#### Yemen Commercial Bank (YCB)

Al Rowaishan Building Al Zubairy Street PO Box 19845 Sana'a

Tel: +967 1 218591 Fax: +967 1 277289 Email: ycbho@y.net.ye Website: www.ycb.com.ye

Commercial banking, trade finance and investment

#### Yemen Gulf Bank

Shawkani Street Safiya Area PO Box 100 Sana'a

Tel: +967 1 260823 Fax: +967 1 260824 Email: info@yg-bank.com Website: www.yg-bank.com

Commercial banking services to private individuals and corporate entities

corporate entities

#### Yemen Kuwait Bank for Trade and Investment

Al Zubairi Street PO Box 987 Sana'a

Tel: +967 1 209451 / 202190 / 202191

Fax: +967 1 535369 Email: sana@yk-bank.com Website: www.yk-bank.com

Personal and corporate banking services

#### CHEMICALS, MINING & METALS

#### Sheibani Group

Sheibani Group Building

Hosaib Street Bir Bacha PO Box 5726 Taiz

Tel: +967 4 242401/410 Fax: +967 4 242386

Email: info@sheibanigroup.com Website: www.sheibani-group.com

Manufactures dates, natural food and drink products

#### Yemen Trading Corporation (YTC)

PO Box 71 Tel: +967 1 416500 Fax: +967 1 416503

Email: sales@yementrading.com Website: www.yementrading.com Steel construction services

## CONSTRUCTION, ENGINEERING & REAL ESTATE

#### Aden Free Zone

Khurmaksar

Al-Mansoura, Kaltex

Aden
PO Box 6137
Khormaksar
Tel: +967 2 395596

Fax: +967 2395608 Email: adenfz@y.net.ye Website: www.adenfreezone.com

Free trade zone

PO Box 18085

#### **Alarabia United Company**

Hada Street
Tel: +967 1 450 840
Fax: +967 1 450 844
Email: rad@auc.com.ye
Website: http://auc.com.ye

Development projects

#### Almadain Real Estate

PO Box 7322

Aden

Tel: +96700 2 275999 Fax: +96700 2 275888 Email: eamar@eamarco.com Website: www.madainaden.com

Real estate

#### AI-YEMEN AL-SAEED OFFICE

For Contracting, Engineering & Trade

PO Box 2369 Sana'a

Tel: +967 1 446330 /441869 Fax: +967 1 441868

Website: http://www.alyemen-alsaeed.com/

Construction and design

#### Al -Yoser Engineering

Wadi Al Qadi Street ALYOSR Building

Sana'a

Tel: +967 4 250553 / 777271252 Email: info@alyoser-eng.com Website: www.alyoser-eng.com

Architecture, civil, water and highways engineering

## Dome Industrial & Engineering Services Complex Company Ltd

Aden Freezone PO Box 7052 Aden

Tel: +967 2 363 974 Fax: +967 2 363 972

Email: domecomplex@domeyemen.com

Website: www.domeint.com Engineering consultancy

#### Dome Trading & Contracting Co Ltd

Villa 18, Street 38 PO Box 16187 Sana'a

Tel: +967 1 414051 / 023 Fax: +967 1 414044

Email: domeyemen@domeyemen.com

#### Website: www.domeint.com

Health, safety and environmental consultancy, construction, maintenance, project development and supply of equipment and services

#### **Engicon**

PO Box 16350 Hada Street Republic of Yemen Tel: +967 1 430069 Fax +967 1 430068

Website: http://www.engicon.com/

Engineering & design

#### **General Investment Authority**

PO Box 19022 Hadda Street Sana'a Tel: 967 1 434324 Fax: +967 1 434 314 Email: info@giay.org

Website: www.investinyemen.org

#### **Mutahar Mukhtar Construction Ltd**

Mujahed Street Sana'a PO Box 1769 CR 1677

Tel: +967 1 241578 Fax: +967 1 506777 / 265004

Email: mutaharmukhtar@y.net.ye; info@mmccyemen.net

Website: http://mmccyemen.net

Experienced in design/build general contractor and professional construction services manager

## Yemen International for Construction & Trading Co Ltd

PO Box 5557 60th Road Sana'a

Tel: +967 1 684777 Fax: +967 1 684888 Email: info@yict.co Website: www.yict.co

General contracting services, health, safety and environment projects

## ELECTRONIC, ELECTRICAL, IT & TELECOMMUNICATIONS

#### **Griffin International Ltd**

PO Box 7292 Sana'a

Tel: +967 1 440625 Fax: +967 1 440622 Email: wp@griffin-ltd.com Website: www.griffin-ltd.com

IT security business activities and delivering solutions remote areas within West Asia

#### MTN Yemen

Telecommunication Company

MTN - Beirut Tower

Haddah

Beirut Street

Sana'a

Tel: +967 7 333 3333 Fax: +967 1 407 1761

Email: customer\_service@mtn.com.ye

Website: www.mtn.com.ye Telecommunications services

#### **Public Electricity Corporation**

Ministry of Electricity and Energy Building

Airport Street, Al Jaraf Area

Sana'a

Tel: +967 1 328141 Fax: +967 1 328150 Email: ypecnt@y.net.ye Website: www.pec.com.ye

Generation, transmission and distribution of electric power

#### **Public Telecommunication Corporation**

Madar St Al Hasaha Sana'a

Tel: +967 1 331140 Fax: +967 1 331150 Email: ptc@yemen.net.ye Website: www.ptc.gov.ye

Operation, management and maintenance of fixed telecommunication network

#### **Telecommunication and Information Technology City**

General Telecoms Institute (Gti) Alhasabah - Television Road

PO Box 25450

Sana'a

Tel: +967 1 331199 Fax: +967 1 331293 Email: gti@yemen.net.ye Website: www.gti.edu.ye Telecommunications training

#### Y - Telecom

Y Telecom Building, 50th Street

Haddah Sana'a

Tel: +967 7 0099 1000 Fax: +967 7 0099 1001 Email: internal-com@y-gsm.com

Website: www.y-gsm.com

Development, management and operations of GSM mobile telecommunication network

#### Yemen Company for Mobile Telephony

SabaFon Blue Building, Zubeiry Street

PO Box 18550 Sana'a

Tel: +967 711 111 000 Fax: +967 711 111 901 Email: website@sabafon.com Website: www.sabafon.com

GSM mobile telecommunications network

#### Yemen Computer Company Ltd

4 Mugadishu St Hadda Road PO Box 340 4 Mogadishu St Sana'a

Tel: +967 1 208811/4 Fax: +967 1 209523

Email: vcc@vccnet.com Website: www.yccnet.com

Computer hardware and software distributor and vendor

#### Yemen International Telecommunications Company

26 September Street

PO Box 168

Sana'a

Tel: +967 1 7522000 Fax: +967 1 270848 Email: televemen@v.net.ve Website: www.teleyemen.com.ye

International telecommunications and internet services

#### Yemen Mobile

Telecommunication Technology City Building, Television Street

Northern Area

Sana'a

Tel: +967 1 337555 Fax: +967 1 337111

Email: info@yemenmobile.com.ye Website: www.yemenmobile.com.ye

Operates and manages a CDMA mobile telecommunication network

#### Yemen Trading Corporation (YTC)

PO Box 71 Sana'a

Tel: +967 1 416500 Fax: 967 1 416503

Email: sales@yementrading.com Website: www.vementrading.com Construction and IT services

#### **HEALTHCARE. PHARMACEUTICALS & MEDICAL**

#### A'Alam Al-Dawa Group Limited

Al-Sheree St PO Box 4242

Sana'a

Tel: +967 1 271831 /278644

Fax: +967 1 272635 Email: info@aaldawa.com Website: www.aaldawa.com

Drug importing, distribution and investment

#### **Aheel Trading Corporation**

PO Box 5077

Sana'a

Tel: +967 1 297 727

Fax: +966 1 482 474

Email: info@atheelmedical.com Website: www.atheelmedical.com

Medical equipment

#### Al Ghazali for Trade and Medicine

22 May Street PO Box 2069 Sana'a

Tel: +967 1 675280 Fax: +967 1 675277

Email: f.ghazali@yemen.net.ye Web: www.ghazalipharma.com

Marketing and distribution of pharmaceuticals

#### AL-MARWAN MEDICAL CORPORATION

Horrya St

Beside Horrya Bridge

Sana'a

Tel / Fax: +967 1 254 132

Email: postmaster@yemenbusiness.net

#### Website: www.vemenbusiness.net

Distributor of medical & laboratory equipment, pharmaceuticals

#### **Amir Al Din Company Limited**

Headquarters

Altahreer

25' Saif Ben Thi Yazen Street

PO Box 8432 Sana'a

Tel: +967 1 275395/ 271683

Fax: +967 1 273330

Fmail: info@amiraldinco.com Website: www.amiraldinco.com/

Importing, distribution and marketing of pharmaceutical

products and medical appliances

#### Modern Medical Technology Est

Damascus St Haddah

PO Box 16165

Sana'a

Tel: +967 1 421525 Fax: +967 1 421575

Website: www.mmtevemen.com/

Distributor of medical equipment, medical disposables and supplies

#### Sam Medical Corporation

Al-Howban

Beside Hayel Saeed

**Factory Complex** PO Box 6330

Taiz

Tel: +967 4 218111

Fax: +967 4 218113

Email: info@sammedical-ye.com Website: www.sammedical-ye.com/

Medical equipment and consumables

#### **INSURANCE & FINANCE**

#### Al-Amal Microfinance Bank

Bagdad Street

Sana'a

Tel: +967 1 449731

Fax: +967 1 449721

Email: info@alamalbank.com Website: www.alamalbank.com

Investment banking

#### Al-Kuraimi Islamic Microfinance Bank

Haddah Building Alkuraimi

PO Box 19357

Sana'a

Tel: +967 1269399 /503888 Fax: + 967 1 266202

Email: alkuraimi@alkuraimi.com Website: www.alkuraimi.com

Exchange, savings and financing services

#### **Aman Insurance Company**

Aman Insurance Company Building

Zubairy Street PO Box 21120

Sana'a

Tel: +967 1 202105 Fax: +967 1 209452

Fmail: amaninsco@net ve Website: www.amaninsco.com

Insurance services for motor, property and reinsurance

# YEMEN LISTINGS

#### **Mareb Yemen Insurance Company**

Al Zuberi Street PO Box 2284 Sana'a

Tel: +967 1 206126 Fax: +967 1 206118

Email: mareyinsco74@y.net.ye Website: www.marebyins.com

Insurance services

#### **United Insurance Company-Yemen**

Al-Saeed Commercial Building - 2nd Floor, Zubeiry

PO Box 1883 Sana'a

Tel: +967 1 555555 Fax: +967 1 214012

Email: uicyemen@uicyemen.com Website: www.uicyemen.com Insurance and reinsurance products

#### Yemen General Insurance Company

25 Algiers Street Sana'a

Tel: +967 1 442074

Fax: +967 1 446394 Email: ygi@yginsurance.com Website: www.yginsurance.com

Insurance products

#### LEISURE, TOURISM & HOSPITALITY

#### Al Kathiri Investment Group

Arwa Building Al Tawahi Crater PO Box 1288 Ader

Tel: +967 2 257411 / 2 204173 Fax: +967 2 257413 / 2 204172 Email: AKIgroup@y.net.ye Website: www.aki-groups.com Tourism and leisure services

#### Sofitel Taiz

Al Domalah Mountain Al Hoban

PO Box 4740 Taizz

Tel: +967 4 200311 Fax: +967 4 200312

Email: sofiteltaiz@accorvemen.com

Website: www.sofitel.com Tourism and leisure services

#### **Universal Group**

Universal Building 60 Meters Road PO Box 18226 Sana'a

Tel: +967 1 440305 / 440307 Fax: +967 1 440306

Email: info@universalyemen.com Website: www.universalyemen.com

Tourism services

#### **MANUFACTURERS & SUPPLIERS**

#### Longulf Yemen

PO Box 16431

Sana'a

Tel: +967 1 539 705 Fax: +967 1 539 704 Mob: +967 737 007 007 Email: info@concordiaco.com Website: www.longulf.com/

Food and packaging manufacturers throughout the world specialising particularly in the Middle East markets

#### **Mohammed Saif Thabet Group of Companies**

PO Box 7223

Sana'a

Tel: +967 1 417032 Fax: +967 1 417039 Email: info@diamond-ye.com Website: www.diamond-ye.com

Construction, money exchange, general trading, travel and tourism

#### The Thabet Group

Kilo-7 Sana'a Street PO Box 4422 Hodeidah

Tel: +967 3 228493 Fax: +967 3 228385

Email: autosales@tehama.com.ye Website: www.tehama.com.ye

General trading, machinery, food and other supplies

#### OIL AND GAS

#### Aden Refinery Company (ARC)

Buriga Area Little Aden City PO Box 3003

Aden

Tel: +967 2 376214 / 376234 Fax: +967 2 376600 / 376601 Email: info@arc-ye.com Web: www.arc-ve.com Oil refinery

#### Calvalley Petroleum Ltd

PO Box 7090 Hadda Area

Sana'a

Tel: +967 1 41 5555 Fax: +967 1 42 3580

Email: inquiries@calvalleypetroleum.com Website: www.calvalleypetroleum.com/

International oil and gas

#### **Tehama**

Hodeidah PO Box 4422 Kilo-7 Sana'a Street Hodeidah Tel: +967 3 228496

Fax: +967 3 228856/228386 Website: www.tehama.com.ve/

Oil & gas, power generation, land forming, road building, water and sanitation, communication, transportation, material handling, agriculture and irrigation, mining, construction and infrastructure, stevedoring and marine

#### Yemen LNG Company Ltd

Hadda Area Opposite Hadda Hotel Adhban Building PO Box 15347 Sana'a

Tel: +967 1 438000 / 439000 Email: pr@yemenIng.com Website: www.yemenIng.com

Production and delivery of Liquefied Natural Gas

Aljzaeer Street PO Box 11993 Sana'a

Tel: +967 1 203925 /7 Fax: +967 1 203923 Email: yicom@yicom.net Website: www.yicom.net/ Oil and gas investor

#### SERVICE INDUSRIES

#### Al Gharasi Group

**Zubiery Street** PO Box 1270 Sana'a

Tel: +967 1 683179 / 683300 Fax: +967 1 683173 / 240104 Email: info@algharasi.com Website: www.algharasi.com

Manufacturing, exporting, importing and distributing of consumable and non-consumable goods

#### **Griffin Group**

PO Box 7292 Sanaa

Tel: +967 1 440 625 Fax: +967 1 440 622 Email: hma@griffin-ltd.com Website: www.griffin-ltd.com/

Oilfield services, engineering and construction, security and border control, environmental monitoring and assessment, medical diagnostics products, shipping and logistics, travel and visas and advertising

#### Middle East Shipping Co Itd

PO Box 3700 Al Hudavdah Tel: +967 3 203 977 Fax: +967 3 203 910/1/2

Email: mideast@mideastshipping.com Website: www.mideastshipping.com

Shipping agency of all type of vessels, marketing, stevedoring, container logistics

#### Middle East Trading Company (Metco)

Hayel Saeed Anam Building 4th & 5th floor Al Mugamma Street

Taizz

PO Box 5927

Tel: +967 4 215171/ 227524 Fax: +967 4 219869

Email: metco@metcotrading.com Website: www metcotrading com Exporting and importing consumer goods

#### TRANSPORT, SHIPPING & LOGISTICS

#### Al Mansoob Commercial Group

Al Mansoob Commercial Ali Mohsen Street PO Box 1439 Aden

Tel: +967 2 201989 Fax: 967 2 202559

Email: almansoob@y.net.ye; MansoobCG@Hotmail.com

Website: www.almansoob.com.ye

Shipping agency services and general trading

#### **Griffin Logistics**

FedEx Building Haddah Street PO Box 15079 Sana'a

Tel: +967 1 440 170 Fax: +967 1 440 162 Website: www.griffin-ltd.com Shipping, storage and clearance

#### **GAC Yemen**

Gulf Agency Co (Yemen) Ltd Shopping Area 26 September Street Hodeidah

Tel: +967 3 201 040 / +967 3 203 475

Fax: +967 3 203 477 Email: yemen@gac.com Website: www.gac.com/yemen

Shipping and logistics services throughout the country

#### Hodeidah Shipping & Transport Co SYC

Kilo 7 Sanaa Street PO Box 3337 Hodeidah

Tel: +967 3 228543 / 228549 Fax: +967 3 228533 / 228542 Email: hodship@y.net.ye

Website: http://hodshipyemen.com/

Shipping and transport, expertise extends from ships agency and husbandry to stevedoring and container handling

## Yemen Catering & Support Services International (YCI Group)

Haddah Road

Al-Surmi St Building 17

Sana'a

Tel: +967 1 432 183 Fax: +967 1 410 148 Email: info@ycicatnt.com Website: www.ycigroup.net

Security and maritime services, logistics, maintenance and

tech



## Fact File

COUNTRY NAME: United Kingdom of Great Britain and Northern Ireland

CAPITAL: London

LAND AREA: 243,610 km2

POPULATION: 65.6 million (mid-2016, Office of

National Statistics)

CURRENCY: Pound Sterling (GBP)

GDP: \$2.619 trillion (2016, World Bank)

KEY EXPORTS: Reactors, boilers, machinery and mechanical appliances; mineral fuels, mineral oils and products of distillation; vehicles and components; manufactured goods; food products; clothing; industrial supplies; and pharmaceuticals.

KEY IMPORTS: Manufactured goods, machinery, fuels and foodstuffs

here are several positive features of the UK economy which are cited as reasons why the country retains its attractiveness to investors: it remains a stable and secure market despite the recent uncertainties caused by its proposed withdrawal from the European Union (Brexit); the country can boast a talented and skilled labour force; a simple, transparent and competitive tax regime is in place; and a transparent regulatory system makes it easier to conduct business. The UK is renowned for its strong innovative industries in areas such as life sciences, technology, engineering and healthcare. One important by-product of Brexit has been Britain's bid to reinvigorate its trade relations with key commercial and strategic partners such as the Gulf. The prospect of a future free trade agreement with the Gulf Cooperation Council is a strong possibility once the country has left the European Union and is free to develop its own independent trade policy.

#### **ECONOMIC GROWTH**

GDP rose by 0.4% in July-September 2017, ahead of expectations and an increase on the 0.3% growth recorded in the first two quarters of 2017, but it was still seen as a moderate performance. The service sector, which makes up around three-quarters of the economy, grew by 0.4%, ONS statistics, published 25 October, revealed, driving overall GDP growth. Biggest increases were in IT, motor trades and retail which are all part of the services sector. Manufacturing, meanwhile, grew by 1% during the third quarter, while construction suffered a second quarterly contraction in a row.

The UK economy has been influenced by Brexit uncertainties since the national referendum result was announced in June 2016. The impact of Brexit was immediate and wide ranging: the value of the pound slumped; the inflation rate has shot up to its highest level in over five years, while real wage growth stagnated, and GDP growth saw a significant slowdown. The fall in the currency had the effect of making the market more attractive to tourists and boosted the purchasing power of visitors who can obtain more for their money by spending in the UK.

The economy managed to achieve a steady performance in 2016, growing at the second fastest rate among the G7 economies. Growth in the sixth months following the referendum was significantly stronger than some had feared when the UK Treasury predicted a Brexit vote would provoke a

recession. Nevertheless, the economic performance needs to be set in the context of the International Monetary Fund's estimate that the global economy will grow 3.6% in 2018 and that advanced economies will expand by 2.2%. The IMF expects growth of just 1.7% for the UK in 2018 as opposed to an estimate of 2.2% before Brexit.

#### **BREXIT AND TRADE**

By far the most significant development in British economic fortunes in recent months has been the decision of the country to quit the EU, a process triggered by the June 2016 referendum which resulted in people voting to leave the EU. Debate among economists, industrialists and politicians has since raged with little agreement among exports as to the likely impact on the economy when Britain eventually leaves the EU. Pro-Brexit optimists believe that the economy will be far more buoyant once the country is able to determine its own trade policies and market regulations free from the influence of Brussels. On the other hand. pessimists who still favour remaining within the EU fear an economic downturn caused by uncertainty and a negative impact on trade due to the likely introduction of new tariffs.

Removing all trade tariffs and barriers would help generate annual £135bn uplift to the UK economy, according to a group of pro-Brexit economists writing in August 2017. A so-called "hard" Brexit would be "economically much superior to soft",

argues Professor Patrick Minford, the main author of the report from Economists for Free Trade. The UK has started to look towards building stronger and closer trade partnerships post-Brexit with allies such as the Gulf States.

#### PROPERTY AND REAL ESTATE

The high returns offered by the country's high-end property market have long excited great interest among investors from the Gulf and elsewhere. Investors have recently been encouraged to widen their horizon beyond London and look at the opportunities emerging in the regional property markets as the UK government seeks to stimulate local economies in order to create a more balanced national economy. The movement of investment outside the capital is coupled with a rise in property values in these regional markets.

#### **CREATIVE INDUSTRIES**

The creative industries are an important and growing part of the modern UK economy. The sector embraces advertising, architecture, theatre, crafts, design, film, games, publishing, museums and galleries, music, technology and television.

#### **INNOVATIVE TECHNOLOGIES**

The government of Prime Minister Theresa May adopted a modern industrial strategy to transform the country into a world leader in digital technologies. It has been argued that Britain needs to embark on

## UNITED KINGDOM OF GREAT BRITAIN & NORTHERN IRELAND





a "new industrial revolution" to ensure it continues to enjoy a thriving and sustainable economy after Brexit. If successful the new strategy could boost the economy by more than £450 billion and create nearly 200,000 jobs over a decade. It envisages the creation of a dozen digital innovation hubs and a new national innovation scheme, while five digital research centres would be focussed on cutting edge technology such as artificial intelligence (AI), virtual reality and the Internet of Things. Additionally, industrial digital technologies would be included in the R&D Tax Credit Scheme, while the British Business Bank should look at new ways of financing these kinds of projects to boost investment by as much as 20%.

"Innovation will power the British economy of the future", the British Chancellor has said. The UK aspires to become a world-leader in the development of Artificial Intelligence technology and it has been estimated that AI innovations alone could unlock as much as £630 billion for the UK economy by 2035. AI is certain to become a major industry worldwide in coming years with some estimates suggesting that it could contribute up to \$15.7 trillion to the global economy by 2030. The turnover of the digital tech sector was estimated at £170 billion in 2015, representing a growth rate of 22% over the previous five years. The UK boasts 1.64 million digital tech jobs, and the growth rate was more than double that of non-digital jobs between 2011 and 2015.

Al technologies offer the potential benefits of improving the productivity of a country's

infrastructure, reducing construction costs, as well as lowering operating and maintenance costs. For example, with AI, computers can analyse and learn from information at higher accuracy and speed than humans can. AI offers massive gains in efficiency and performance to most or all industry sectors, from healthcare to financial services, or drug discovery to logistics, according to a report, Growing the artificial intelligence industry in the UK, published by the UK government on 15 October 2017. AI software can be integrated into existing processes, improving and scaling them and reducing their costs, by making or suggesting more accurate decisions through better use of information.

Developments in data economies are now powerful factors driving changes in national and global economies. Cisco estimates that global mobile data traffic will increase sevenfold between 2016 and 2021. Cybersecurity is an established digital sector that will see improvements in performance with greater use of Al. As a large number of organisations face increased daily cyber threats every day, machine learning can identify, categorize and analyse the threats more effectively than individual researchers can.

All the major global tech companies active in the UK are developing and using Al. It is estimated that there are more than 200 start-ups and small and medium sized businesses developing Al products in the UK. The UK economy is renowned for cultivating numerous very innovative Al companies with new

companies being formed very frequently. According to a 2017 Coalition for a Digital Economy (Coadec) report, "a new AI start-up has been founded in the UK on almost a weekly basis in the past 36 months". In December 2016 one study estimated that there were 226 independent, early stage AI companies in the UK.

#### **AEROSPACE INDUSTRY**

Britain's aerospace industry has been experiencing a boom in 2017 soaring globally to a bumper third quarter for commercial aircraft deliveries, reported trade body Aerospace Defence Security (ADS). The total value to the industry from deliveries was estimated at up to £7bn, taking the total value so far for 2017 to £20bn. ADS expected that the industry looked on track to top 2016's record year for deliveries with a final flourish expected to round off the year. Production rates were reported 30% higher than five years ago, and total aircraft on order books were some 50% higher, as longterm growth prospects looked rosy. For the third quarter, deliveries of new civil aircraft, covering all non-military aviation, topped the highest previous level recorded for the period. Some 260 single-aisle and 94 wide bodies rolled off production lines, with a total of 354 deliveries for July through to September 2017.



#### FINANCE SERVICES

Around 1.1 million people work in the UK's financial services industry. The industry is facing some key challenges but is sufficiently resilient to readjust positively. Apart from Brexit, these challenges include the threat of cybercrime, automation and skills shortages. The Bank of England believes that up to 75,000 jobs could be lost in financial services following Britain's departure from the EU, particularly if no specific UK-EU financial services deal emerges, the BBC reported 31 October 2017.

Numerous studies purporting to examine the potential employment impact of Brexit come to very different conclusions depending on their authors' positions pro or anti-EU. Brussels-based think tank, Bruegel, said that over time 30,000 jobs could move to the continent or be lost as London's financial sector shrinks. A poll of more than 100 finance firms by Reuters suggested job losses of below 10,000 in the "few years" following Brexit. But even if the feared 75,000 jobs are lost, the UK would still remain the largest financial centre in Europe with over one million finance employees in the capital and across the country.

Despite these fears of an upheaval in financial services post-Brexit, there is also the potential for growth. As a prominent global financial centre with customers around the world and many in Europe dependent on access to finance that the city offers them, London is widely expected to adjust to the challenges posed by Brexit.

Many well-known high street brands can be found among the UK's retail banks and building societies, including Barclays, HSBC, Lloyds Banking Group, Nationwide Building Society, the Royal Bank of Scotland Group and Santander UK. As regards investment banking, some of the larger companies include Barclays Investment Bank, Citigroup, Deutsche Bank, J P Morgan, Morgan Stanley and Goldman Sachs.

The accountancy and professional services subsector of finance is dominated by four big firms, which are Deloitte, EY, KPMG and PwC. Meanwhile, the main UK insurance firms are Admiral, Aviva, AXA, Direct Line Insurance Group, Legal & General Group, Liverpool Victoria, Prudential, RSA Group and Standard Life.

# POPULATION AND LABOUR MARKET

The pace of growth in Britain's population has been rising in recent years to reach an estimated 65.1 million in 2015, the largest ever, an increase of just over half a million people on 2014, according to official figures from the Office of National Statistics (ONS). The latest available figures show



that the total UK population rose to 65,648,054 by mid-2016, the ONS estimated on 23 June 2017 and it is projected to reach 74 million by 2039. Following the relatively high population growth in the UK population during the baby boom of the 1960s, growth slowed during the 1970s. In the late 1980s, the population began to grow again echoing earlier growth, ONS said. The more recent uplifts in population growth have generally coincided with an influx of EU citizens as the number of countries holding EU membership has increased giving entitlement to more people to unrestricted settlement in the UK.





#### DR ADAM MARSHALL

Director General
British Chambers of Commerce

he British Chambers of
Commerce in London has
been working closely with the
Arab-British Chamber of Commerce
for many years, over which we have
collectively helped many British
exporters discover new business
opportunities and take advantage of
growing commercial relations with
Arab countries.

One of the main areas of activity shared between the BCC and the ABCC is that of trade facilitation; providing assistance to exporters who when it comes to documentation, certification and legalisation of their products in Arab markets. With 300 trade facilitation experts around the UK, Chambers of Commerce are unparalleled in their ability to support exporters; likewise, the Arab-British Chamber of Commerce has unique, in-depth knowledge of the challenges and opportunities for British companies in Arab markets.

This kind of support is precisely what Chambers of Commerce are about. Our aim is to connect members, make places better for business, give them a strong local voice and help firms trade globally. It is to accomplish this last aim that the BCC has been building a Global Business Network, comprised of nearly 40 overseas British Chambers and Business Groups in every continent: a reliable support system for businesses looking for international trade support.

This network is additional to the 52 Chambers of Commerce that are BCC members in the UK. A local level, each Chamber has a diverse membership of both services and goods companies, willing to share advice and provide trusted connections.

This means that a member business of a Chamber



in the UK can benefit from 'takeoff' services such as documentation, foreign exchange support, market seminars — as well as initial connections to British and national Chambers all around the world. In turn, these British Chambers and Business Groups can provide 'landing' services in-market with introductions to local partners, market entry support, overviews of cultural do's and don'ts, and much more.

This year has certainly seen an uncertain business and political environment, both in the UK and abroad. But this does not mean that UK businesses should shy away from the many untapped opportunities around the world — particularly when help is readily available to them.

No one understands business needs better than other businesses, and few organisations can draw on as much commercial and practical expertise as Chambers of Commerce are able to. BCC and accredited Chambers across the UK are looking forward to a collaborative and active partnership with the Arab-British Chamber of Commerce for many years to come.



The British Chambers of Commerce (BCC) is an authentic voice for British business and a leading commentator on the UK economy, drawing on a powerful network that represents business interests in every part of the UK, bringing together over 75,000 member businesses.

The BCC Global Business Network includes 52 Accredited Chambers of Commerce in the UK, as well as a fast-growing number of Accredited British Chambers around the world – providing a comprehensive business to business network that gives practical advice and support to British companies trading globally.

#### **CONTACT DETAILS**

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Tel: +44 (0)20 7654 5800 www.britishchambers.org.uk



## RUSSELL BORTHWICK

Chief Executive
Aberdeen & Grampian Chamber of Commerce



argely as a result of its oil and gas activities, Aberdeen & Grampian is considered to be the most internationalised area in the UK, and is developing its reputation as the Energy Capital of Europe.

With a globally successful energy sector the region has built up knowledge and skills that are in demand across the world. The region has 415 oil and gas companies per 100,000 people, and it remains a key location for oil and gas investment.

Export is critically important for the region to develop its economy and support its role as a global oil and gas hub.

The Chamber has a strong international capability with a large staff to meet the needs of its members. This is especially important as the region is unusual with many of its exporters being small companies and many of its export destinations being remote from the UK.

Emerging economies often reflect the centres of oil and gas operation and a key activity for the Chamber is to provide support to companies wishing to enter these

Similarly we want to capitalise on our existing strengths and support a broadening of our economy across other industries — within the energy sector itself, tourism, food, drink, fisheries and agriculture, creative industries and life sciences.

The Chamber provides export intelligence to its members through a programme of events, seminars, training courses, articles, blogs and — most importantly — one-to-one meetings.

It has traditionally been a major supplier of trade missions and learning journeys, normally running two or three a year to a wide range of destinations.





berdeen & Grampian Chamber of Commerce's experienced international business team advises members on all aspects of international trade in economies around the world.

It provides business advice to support market entry and export initiatives with access to a global network of expertise.

AGCC also helps with online export documentation and processing services.

Their comprehensive databases and co-operation with other support organisations allow them to tap into many resources and respond quickly to members' requirements.

The network extends locally, nationally and internationally.

Information on different markets around the world is provided through a programme of events and seminars as well as one-to-one meetings.

Inward trade missions to Aberdeen generate significant new business opportunities for North-east companies, while overseas trade missions provide comprehensive practical information and insights into foreign markets.

Companies from Aberdeen and Grampian export to over 120 countries around the world.

#### CONSULTANCY

The Chamber's international trade consultants provide members with more hands-on and advanced support on market entry planning, strategic review of overseas planning, setting up export marketing function as well as how to export.

This is a highly relevant service at an attractive rate for companies looking at inward or outward trade and investment

#### **EXPORT DOCUMENTATION**

We assist with export documentation and processing services.

Our expert documentation team can give support, guidance and make the whole documentation process as straightforward as possible.

#### **DOCUMENTATION SUPPORT**

AGCC provides a documentation processing service for

- EC Certificate of Origin
- Arab British Certificates of Origin
- EUR1
- A.TR

We can also arrange for documents to be legalised either at the Foreign & Commonwealth Office or at an embassy.

Online applications can be made through tradecert.com. The majority of our documents are processed online.

#### LETTER OF CREDIT

Importing and exporting involves risks. Exporters run the risk of buyers failing to pay for goods, while importers may risk paying but never receiving anything. Because of



the distances involved, it may be difficult to resolve any disputes.

One way of reducing the risks is to use a letter of credit. This can offer a guarantee to the seller that they will be paid, and the buyer can be sure that no payment will be made until they receive the goods.

We offer a comprehensive letter of credit service on two levels

Full preparation of all documents and presentation to the bank.

Examination of your documents prior to presentation to the bank.

#### **POLICY**

The Chamber's policy team works to ensure our members' views on policy issues are represented at all levels of government.

Our approach is apolitical, balanced by our broad membership's views and grounded on reputable research.

We work with politicians, civil servants and government departments, from local authorities to Holyrood and from Westminster to Brussels, in order to provide added value to our members.

From employment rules to exporting, to access to finance, government policy has an impact on business activities, so it is important that North-east business has a team on its side to highlight what they need to drive a successful economy.

#### TAP INTO A GLOBAL NETWORK

Our global network is there to support our members and help them succeed in overseas markets.

The Chamber works very closely on international trade matters with many influential partners.

It is a member of the North East of Scotland Trade Group (NESTG), which brings together a wealth of experience in enabling businesses to internationalise and builds upon the existing collaborations between Aberdeen City and Aberdeenshire Councils, the Scottish Council for Development and Industry (SCDI), Scottish Development International (SDI), Scottish Enterprise (SE), Subsea UK, and the Department for International Trade

This partnership approach helps businesses capitalise on the international trade and export opportunities that exist for companies across the North East of Scotland by utilising NESTG's expertise and years of experience to help businesses plan and co-ordinate their trade activity.

Aberdeen & Grampian Chamber of Commerce is North East Scotland's leading private sector, member-focused, business organisation. The Chamber represents more than 1,300 businesses with almost 130,000 employees in the private sector covering all industry sectors, ranging in size from sole traders to multi-national corporations.

#### CONTACT DETAILS

Aberdeen & Grampian Chamber of Commerce

The Hub

**Exploration Drive** 

Aberdeen Energy Park

Bridge of Don

Aberdeen

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Website: www.agcc.co.uk

ARAB-BRITISH TRADE DIRECTORY 2018-2019



## JUSTIN RICHARDSON

Chief Executive
Luton & Bedfordshire Chamber of Commerce



he role of the Bedfordshire Chamber of Commerce is to ensure that working with our members, we create connections within our ever growing peer network and become an enabler for business growth locally, regionally and national.

Key to achieving more for Bedfordshire business

Connect: We have the platform to enable your business to connect with other members and opportunities within the network. You can use our fantastic media channels to raise your business profile, connect to customers and suppliers or even link to the latest grants available to grow your business.

Global: We offer a comprehensive package of international trade services to help companies succeed in foreign markets. In 2015 we helped members export over £116m worth of goods to over 92 countries outside of the EU.

Voice: Our team works to ensure your business views are represented at local, regional and national level. We spend over 1,000 hours per annum representing member issues ranging from infrastructure, skills and planning.

We aim to demonstrate to our members and the wider business community that the Chamber is the ultimate business network. We achieve this though promoting the views of the business community,

cooperating with key partners to attract new jobs, and businesses to Bedfordshire, fostering an enterprise culture, delivering solutions that meet the needs of business and, crucially, listening to our members at all times to create an organisation that genuinely meets business needs. At the heart of all our activities is our raison d'etre — to improve business competiveness in Bedfordshire.

Lobbying on behalf of the business community remains an important part of our remit. Our two member committees – the Bedford Business Group and Luton Business Group – focussed and continue to focus, their agendas on the local issue, Bedfordshire has the potential to develop a thriving tourism economy, particularly as we have a major airport on our doorstep and unrivalled road connections in all directions. Road infrastructure remains key to the success of our region and we have lobbied for improvements to the roads system in the area, expressing our concern about unnecessary delays and poor planning decisions.

Increasingly the Chamber works closely with a range of partners – locally, regionally, nationally – to achieve it aims. We cooperate with local government, further education colleges, economic development agencies, regional development agencies, the European Union and others to ensure we get the best deal for businesses in Bedfordshire.

A number of issues continue to face the Chamber and the business community at large: global competition, an increasingly regional agenda for economic development, changes to local government structure and economic uncertainty being just a few. However we believe that with our strong partnerships, in-depth understanding of the local



scene and willingness to really listen to business we can make a difference, ensuring the Chamber is the first word on everyone's lips when they think of business support in Bedfordshire.

The Chamber is all about membership, everything we do is led by our commitment to help our member businesses grow and prosper. We are always keen to hear our members' views and opinions and learn more about what affects them and their business. Chamber membership really does give businesses the chance to have a stronger voice and exert influence from grassroots to government. We urge all our members to use that opportunity by making contact with us, telling us what affects them and letting us support their business.







s a member of the Chamber, you have the advantage of utilising our many services and discounts — specifically aimed at helping you to improve your business, helping it to reach its highest potential. Many of our members do not realise the full extent of the benefits we offer and we are constantly adding to them. Have a quick read and remind yourself of the benefits you should be taking advantage of as a member of the Chamber.

# HELPING YOU PROMOTE YOUR BUSINESS

Promote your business to fellow members and business contacts and explore new opportunities.

Business Focus: Our quarterly online magazine. Hard copies are sent to business centre, hotels, colleges and major business hubs. Every member gets a free listing and company profile and there are opportunities to advertise and submit advertorials.

Events: Our events give you the chance to meet other businesses. Networking is a very successful and cost effective way of generating more business. Organised and well-attended, there's something for every kind of networker from formal lunch events to fast and furious speed-networking.

Sponsorships: Get your name out there by sponsoring an event, seminar, newsletter or even our magazine Business Focus.

Website: We're always delighted to feature the latest news about your business or event on our website.

Newsletter: Advertise your business on our fortnightly e-newsletter.

#### HELPING YOU SAVE MONEY

Members have access to a range of benefits all aimed at helping you and all your staff save money.

Chamber Business Choice Healthcare: The Chamber has teamed up with AXA PPP healthcare to offer all Chamber members access to affordable private medical health insurance with unique benefits in the form of the Chamber Business Choice Healthcare package.

Chamber Primary Health Plan: Simple and innovative healthcare cash plan. Treatments range from dentist and opticians, though to in-patient and day-care surgery.

Chamber Utilities: Help with minimising energy costs. Effective use of your utilities is an integral component to the achievement of this goal.

Chamber Back-up: Protection for your critical business data.

Chamber Fuel-Card: Stop paying the retail pump price for your fuel. The Chamber fuel card partnership with i-fuelcards Ltd gives you preferential pricing on a wide range of garages in the UK including; BP, Shell, Esso, Texaco and UK Fuel.

Chamber Fleet Assist: Gives access to a range of breakdown and recovery packages for their company vehicles from AA.

Chamber Foreign Exchange: Saving money on international payments. If you have international payment requirements Moneycorp can help you save hundreds, thousands, even tens of thousands every year.

Debt Recovery: A debt recovery solution using Direct Route Collections without paying their standard registration fee. Debts of up to £3000 collected at no cost.

Health & Safety: Easier for you, safer for them. Consider our alternative option — online training. A well trained and informed workforce is vital to ensure a safe and pleasant working environment for all to enjoy.

#### **HELPING YOU GET ADVICE**

Legal and HR Support: Our member to member scheme enables you to get advice and help from fellow members who are exports in these areas.

#### **HELPING YOU EXPORT**

Whether you're an old-hand at exporting or a novice, our export documentation team can help make the process easier. All fully trained, with a wealth of experience, they can help you navigate strict documentation guidelines and avoid costly errors.

Counter service

E-cert Express

Advice on documentation

BCC accredited export training including Incoterms 2010 and Focus on Letters of Credit.

#### **CONTACT DETAILS**

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Bedfordshire

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Email: info@chamber-business.com

Website: www.chamber-busines



### ADRIAN WRIGHT

President
Black Country Chamber of Commerce



he first year of my tenure as Black Country Chamber President has certainly been eventful, not only within an external capacity but also internally, as we at the Chamber strive to position ourselves at the forefront of positive change throughout the region. Whilst the result of the EU Referendum has created an environment of ongoing uncertainty, we remain steadfast in our commitment to support the growth and development of the local business community, with the Chamber having recently launched several exciting new initiatives that we hope will be of value.

One of the initiatives that we launched was the Affinity Partnership, which will enable us to deliver a range of quality services and products to help our members, of every size and sector, to grow and thrive. Ultimately, our Affinity Partners will deliver services which meet our members' needs and requirements, reducing costs and

improving efficiencies.

Following on from the continued success of The Platinum Group, we also launched The Platinum Group 'Service Sector', which is designed for strategically important businesses that work within the service sector. The aim of The Group will be to share best practice, advocate peer-to-peer working, and building strong and lasting business relationships

In addition, the Black Country Chamber of Commerce signed the Armed Forces Covenant, which serves as a promise to ensure that those who serve or who have served in the Armed Forces, and their families, are treated fairly. Moving forwards, we will set up a discussion group formulated of our members to help us deliver our aim of raising the awareness of the skills and employability of our Armed Forces Community, and transitioning them into employment, business and our community within the Black Country.

As we move forward, I will endeavour to work closely with the Chamber's new Chief Executive, Corin Crane, to continue to champion Black Country business

Please contact any of the Chamber team if you would like further information regarding the Black Country Chamber of Commerce. The team can be contacted on 0330 024 0820.





Black Country Chamber of Commerce is a not-for-profit membership organisation that provides support to businesses throughout Dudley, Sandwell, Walsall and Wolverhampton.

Whether you are a sole trader or a large firm, we can offer advice and a range of services that will help your business to grow and succeed.

Black Country Chamber of Commerce is also proud to be an accredited Chamber of the British Chambers of Commerce network. The Black Country Chamber of Commerce holds and operates a Quality Management System which complies with the requirements of ISO 9001:2008 for the provision of a range of business support services for members and non-members, to assist in the growth of the Black Country economy.

#### **CHAMBER MEMBERSHIP**

Our members have direct access to a dedicated Relationship Manager who has a wealth of knowledge and experience in providing tailored support, covering a range of sectors and business functions.

#### MEMBERSHIP PACKAGES & SECTORS

In addition to core membership, Black Country Chamber of Commerce offers a diverse array of tailored membership packages, whilst also operating sector specific support groups that encourage collaboration and learning among like-minded businesses in order to facilitate growth:

#### Start-Up

Receive access to a range of exclusive benefits that are tailored towards helping the development of your business throughout your first two years of trading.

#### **Business Parks**

Companies situated on business parks in Walsall belong to a community that works together on projects and support one another.

#### **Professional Services**

An alliance of professionals working together to promote, do business, retain and deliver skills development in the Black Country.

Manufacturing Links & Construction Connections

The Chamber aims to engage with those involved in both manufacturing and construction to provide assistance and growth. In addition, this group shares knowledge, new ideas and topical insights to harness innovative practices across the two sectors.

#### Affinity Partnership

Our Affinity Partners work with us to deliver a range of quality services and products to help our members to grow and thrive. Our Partners deliver services that meet our members' needs and requirements, reducing costs and improving efficiencies.

#### The Platinum Group

Designed for senior leaders within the high value manufacturing, automotive and logistics sectors, with an emphasis around sharing best practice and peer-to-peer learning.

#### The Platinum Group Service Sector

The Platinum Group Service Sector is a network of strategically important businesses within the Service Sector, with the aim of sharing best practice, peer-to-peer working and building business relationships.

#### The Chamber Patron Group

Our most exclusive membership cluster is for companies that want to work in partnership with the Chamber and enhance their profile locally for the benefit of our wider members.

## GROWTH, PROTECTION & COST SAVINGS

#### **Business Growth**

Business growth is essentially at the heart of Chamber support, as we share our knowledge and connections to help your business. The guidance available covers businesses of all sizes and stages of their life cycle.

In addition, we can help you to find an appropriate training or apprenticeship scheme that could enable you to realise your ambitions for growth.

#### **Business Protection**

A variety of help and support services are available for Chamber members at discounted rates, which cover a multitude of business functions to ensure your company is protected against risks.

#### **Cost Savings**

Chamber members have access to a range of discounted services that can add value, support your business and save you money. In a number of cases the savings made have paid for the yearly Chamber membership fees.

#### PROFILE RAISING

As a Chamber member, you can access a range of opportunities that are designed to help you promote your business to your fellow members and the wider Black Country community.

We actively encourage our members to shout about their success, offering a platform upon which to optimise the reach of your business and create new opportunities.

#### **HAVE YOUR SAY**

The Chamber is the voice of business across the region, representing the views of members to decision makers in local and national Government, and campaigning on your behalf

#### **EVENTS**

Black Country Chamber of Commerce has a comprehensive and varied events calendar, providing you with opportunities to network, showcase your business and remain informed on topical issues.

Our events include networking, information sessions, economic briefings, and sector-specific workshops, as well as more informal events.

Each year, our Annual Exhibition brings together a wealth of companies from across the Black Country, providing delegates with the opportunity to support local business.

Furthermore, the Black Country Chamber of Commerce Awards recognise the best in business throughout the region, offering our members the chance to highlight their success through an award application.

#### INTERNATIONAL TRADE

Business wishing to begin exporting or improve their export performance can obtain help from both the Chamber and the Black Country Team for the Department for International Trade.

#### The range of services on offer include:

British Chamber of Commerce online resource, Export Britain

**Export Finance** 

**Export Readiness** 

Getting Goods to Market

International Sales & Marketing

International Trade Events

Tailored Support from a specialist International Trade Advisor

#### EXPORT DOCUMENTATION

In addition to the aforementioned services, local businesses have direct access to an export documentation service to support your international trade operations. Advice and support is on-hand from a knowledgeable team of documentation experts, allowing you to export with confidence. Furthermore, an exclusive 50% discount is available for Chamber members on most documentation services.

We can support applications for:

- Arab-British Certificates of Origin
- ATR Movement Certificates
- European Community Certificates of Origin
- EUR1 Movement Certificates
- · ...and many more

#### **CONTACT DETAILS**

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## JOHN BRIDGE OBE DL

Chief Executive Cambridgeshire Chambers of Commerce



ambridgeshire Chambers of Commerce is embarking on a year of celebrations to mark the 100th anniversary of the inaugural meeting of the Cambridge Chamber of Commerce on 15 January 1917.

A look back through the agenda shows the issues facing businesses 100 years ago were surprisingly similar to those still making the headlines today, from how to manage traffic problems in the centre of Cambridge to taxation and even rogue politicians! One marked change though is the effects of globalisation and the ways in which Cambridgeshire businesses have widened their customer boundaries, seeking ground-breaking new business opportunities across the world.

As a Chamber, we are committed to helping companies of all sizes to exploit opportunities overseas and connect with market specialists who can assist them both here in the UK and abroad. Our free, monthly networking events in Cambridge are key to this, as are the informal yet informative expert-led presentations

which take place beforehand. With forthcoming topics ranging from export finance and international methods of payment, through to international e-commerce solutions and exhibiting overseas, our networking events are an ideal way to benefit from our presenters' expertise while also sharing best practice with others.

Unlimited online access to Tate's Export Guide, included in our Global Membership package, is another key source of information for exporters in the Cambridgeshire area and is a resource that we are very proud to be able to provide for our members included in the cost of their Global Membership. Worth over £400, it covers the essential requirements for documentation and procedures involved in exporting to over 200 countries of the world, the guide saves companies time, money and stress.

Wherever your company might take you in 2017 and beyond, Cambridgeshire Chambers of Commerce is your gateway to international trade, providing the connections and knowledge you need to succeed in the global marketplace. Talk to us about how you can leverage our vast connections and their expertise to exploit new opportunities for your company.







e provide Chamber members with an extensive variety of opportunities to widen their network of business contacts - building connections, creating opportunities and maximising the benefits of being part of Cambridgeshire's most vibrant business network.

- Opportunity to attend over 180 events a year
- Promote company news for free in our monthly connected magazine
- Publish company news and events for free on the Chamber website
- Be found by other Chamber members with a free listing in our member directory, online and offline
- Enhance your credibility by displaying our 'member of' logo on your website and business stationery
- Links with national companies providing business services at exclusive rates to Chamber members
- Exclusive opportunities to sponsor events and reach your target market
- Discounted advertising rates in connected magazine and emails to Chamber members.

# EXTRA BENEFITS FOR GLOBAL MEMBERS

- Opportunity to display our 'global member of' logo on your website and business stationery
- Invitation to attend the Global Leaders Lunch at a discounted rate
- Eligibility to enter the Chamber Global Award
- Access to our exclusive LinkedIn networking group for Global Members, providing an opportunity to post queries, contribute to discussions and share new business opportunities.

#### **KNOWLEDGE**

Chamber membership provides access to key information, expert advice and legal protection, enabling you to stay informed, legally compliant and free to focus on what you do best - building your business.

- Access to dozens of expert seminars across Cambridgeshire each year
- Extend your knowledge and inspire other businesses to develop new skills by joining the Chamber Idea Exchange
- FREE advice from our 24/7 legal helpline
- FREE legal expenses insurance protecting against the threat of costly tax investigations plus many other benefits
- FREE HR advice line and online document library
- FREE health and safety business review
- Significantly discounted online health and safety training.
- Extra benefits for Global Members

- Access to the International Idea Exchange, linking members to share expertise and provide advice
- One hour of on-site documentation assistance and support each year from a member of the export team
- Opportunities to 'Ask the Chamber' and seek advice and expert opinion.

#### **INFLUENCE**

As a Chamber member you have the power to use our extensive contacts to influence key decision-makers and play a leading role in tackling the issues that are preventing your business from reaching its potential, while an experienced team of lobbyists represents your interests in Whitehall.

- Raise local issues affecting your business as a member of your local Chamber committee
- Contribute to national debates as a member of our policy forum
- Complete our national Quarterly Economic Survey to ensure your views are represented in the results each quarter
- Shape events relevant to your area of expertise as a member of a sector committee
- Use your membership to lobby local MPs on matters of local, regional and national economic interest
- Shape the vision of the Greater Cambridge Greater Peterborough Enterprise Partnership
- Influence the priorities of the London Stansted Cambridge Consortium
- Identify and prioritise key areas for growth through our influential Infrastructure and Transport Group.





#### **GLOBAL REACH**

We're your gateway to international trade, providing a unique combination of expert knowledge, essential documentation and the business connections needed to capitalise on new market opportunities overseas and succeed in a global marketplace.

- Expert seminars and workshops to help you evaluate new markets
- Access to expert advice each month at Global Business Network
- Discounted international trade training courses
- Discounted export documentation processed in person and online by our experienced staff
- Discounted translation services
- Half price international shipping with DHL
- Highly competitive exchange rates, low or no fees and free online currency accounts from Moneycorp plus a free foreign exchange health check.

# EXTRA BENEFITS FOR GLOBAL MEMBERS

- FREE online access to Tate's Export Guide (worth over £395 a year), covering the essential requirements for documentation and procedures involved in exporting to over 240 countries
- 10 free rejections per year a saving of £50.00 (plus VAT)
- Exclusive discounts on the Go Global translation starter pack from Cintra
- · Subscription to the Global e-newsletter
- Additional discounts on our international trade training courses
- Additional discounts on events organised by our International Sector
- Additional discounts on export documentation processed in person and online
- Additional discounts on our translation services.

#### THINKING ABOUT JOINING?

Chamber membership provides excellent value for money, starting from just 60p a day. Invest in your company's future and join today online at www.cambridgeshirechamber.co.uk. If you pay your annual subscription by credit or debit card, you can start experiencing the benefits of membership straight away. If you'd prefer to pay by annual or quarterly direct debit simply select this option when completing the application form online, download the direct debit form and return to us by post.

If you'd like to know more, just give a member of our experience export team a call on 01223 237414 or email enquiries@cambscci.co.uk.

Cambridgeshire Chambers of Commerce is committed to driving business confidence and enabling economic success by independently representing the interests of businesses across the region.

As one of 52 Chambers across the UK to be accredited to the British Chambers of Commerce, its 1,200 members are part of one of the most influential business groups in the UK. The BCC pro-actively and successfully lobbies on behalf of over 104,000 businesses, of all sectors and sizes, representing their interests on a national and international level. Six local Chambers are operated by the umbrella organisation to represent business concerns on a local level and enable member companies to pursue business opportunities across the wider Cambridgeshire area.

Members also have access to a unique benefits package including quality export services, training and specialist networking opportunities to ensure international success.



#### CONTACT DETAILS

Cambridge Office:

**Cambridgeshire Chambers of Commerce** 

Enterprise House, Vision Park

Histon

Cambridge

CB24 9ZR

Tel: 01223 237414

Fax: 01223 237405

Email: enquiries@cambscci.co.uk

Peterborough Office:

**Cambridgeshire Chambers of Commerce** 

6 The Forum

Minerva Business Park

Lynch Wood

Peterborough

PE2 6FT

Tel: 01733 370809

Fax: 01733 237437

Email: enquiries@cambscci.co.uk www.cambridgeshirechamber.co.uk

Twitter: @CambsChamber



### MRS LOUISE BENNETT OBE

Chief Executive
Coventry & Warwickshire Chamber of Commerce



he Coventry & Warwickshire
Chamber of Commerce is the
Ultimate Business Network
organisation that brings together
companies of all sectors and sizes to
work together, network and thrive. We
provide a membership platform for
members to develop their company and
expand their business potential.

On behalf of Coventry & Warwickshire Chamber of Commerce, I am delighted that we continue to have a strong and close working relationship with the Arab British Chamber of Commerce. Such relationships are critical to promoting exports

for British businesses. Coventry & Warwickshire Chamber of Commerce is proud to be the deliverer of the government's UK Trade & Investment Service which provides support and advice to thousands of companies on 'export'.

The Coventry & Warwickshire Chamber of Commerce employs an International Trade Team which offers export documentation to exporters, letters of credit to exporters and works tirelessly with hundreds of businesses who want to overcome the perceived barriers to exporting to new markets.

If you are a company based in Coventry and Warwickshire and are looking for business support or, specifically, support in exporting then please do not hesitate to contact us.







ur area's economy is much diversified with a strong automotive sector (Jaguar, Aston Martin), aerospace (Rolls Royce, Meggitt), plus new technologies including computer games, specialist software and telephony.

Coventry & Warwickshire is at the centre of the UK's transport network and this, with our skills, universities and quality of life, results in our area being a prime location for companies looking to invest in the UK.

For more than 150 years, the Chamber has been supporting businesses in Coventry & Warwickshire, based in the heart of England. It was initially set up in 1856 by local business leaders to broaden the region's economic horizons as the silk-weaving industry was suffering from depression.

Fast forward 160 years, and the Chamber remains the local business body to support companies through good times and bad. That can be to help them expand and win new business when the time is right or to simply survive when they fall on hard times.

The Coventry and Warwickshire Chamber of Commerce has done a great deal of both in the past 18 months – from holding weathering the storm events for Chamber members struggling in the recession to helping businesses trade internationally.

More than 1,200 members have been receiving support from the Chamber and over 600 were helped to trade internationally. Apart of useful business support numerous

members attended our wide range of events to gain new contacts and win new business, while tens of thousands of pounds have been saved by the members tapping into services including Chamber HR, the legal helpline, Chamber Intertrading and Member2Member offers.

The Chamber network stretches right across our area and includes five branches that cover Coventry, Rugby, Mid Warwickshire, South Warwickshire and North Warwickshire.

It means as well as dealing with regional issues on behalf of members, the Chamber can assist members at branch level by helping to solve their local issues.

It all makes Chamber the key business organisation on this patch for supporting and representing business to ensure economic growth for the whole of Coventry and Warwickshire.

#### INTERNATIONAL TRADE

The Chamber's international trade team gives companies in Coventry & Warwickshire a platform to tap into any market in the world — crucial when exports are seen as one of the main drivers of growth in the next few years. In 2016-2017 the UKTI (now Department for International Trade) team based at the Chamber helped over 600 companies into new markets around the world, and over 100 of those will have entered the world of exporting for the first time and achieved an impact of over £100m won in export sales.

Trade mission activity will again focus on countries where the Chamber has a strong track record i.e. China, India and South Africa, but market research will also be carried out in many international markets through UKTI's global network of offices, helping to enable significant growth for industry in the Coventry & Warwickshire region.

#### CONTACT DETAILS

Coventry & Warwickshire Chamber Of Commerce

**Chamber House** 

**Innovation Village** 

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Email: info@cw-chamber.co.uk

Tel: 024 76 65 4371

www.cw-chamber.co.uk



## IAN GIRLING

Chief Executive

Dorset Chamber of Commerce & Industry



n Dorset we are very proud of our businesses from all sectors trading internationally. Whilst our profile may need increasing in terms of an international business centre, there is no doubt that many international opportunities exist in Dorset.

With a strong range of sectors including financial services, tourism and world-class manufacturing and engineering, we are keen to develop new and exciting partnerships and supply chains with our colleagues in the Arab business community.

Our door is open and we look forward to working with you.





Ith over 800 members across
Dorset and proven and trusted
business relationships with key
partners, Dorset Chamber of Commerce
and Industry is the leading business
support organisation in Dorset. Our highly
experienced International Trade Team
deliver a first-class export documentation
service for businesses across the county as
well as running our International Business
Forum to encourage and support businesses
to seek international trade opportunities.

With a county that is rich in terms of its environment, standard of living and diversity of business, we are a major economic force in the South West of England. With good links to London as well as Europe, we are well-placed for any businesses seeking to develop links with the UK.

#### CONTACT DETAILS

**Dorset Chamber of Commerce & Industry** 

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Acorn Office Park

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Poole

Dorset

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Email: contact@dcci.co.uk

Website: www.dcci.co.uk

#### SCOTT KNOWLES

Chief Executive, East Midlands Chamber (Derbyshire, Nottinghamshire, Leicestershire)



he East Midlands is one of the most dynamic and vibrant parts of the UK when it comes to business.

The region is recognised as a leader when it comes to creating jobs and wealth and its GDP is consistently above the national average. Employment levels are historically higher than the national average too.

Some of the biggest names in business are based in the East Midlands, including internationally renowned brands such Alliance Boots, Bombardier, Caterpillar, Experian, JCB, Rolls-Royce, Samworth Brothers and Toyota.

At the heart of this business community sits East Midlands Chamber - the Chamber of Commerce for Derbyshire, Nottinghamshire and Leicestershire and the second-largest Chamber of Commerce in the UK.

Accredited by the British Chambers of Commerce and primarily a non-profit membership organisation - with membership of almost 4,000 and growing - the Chamber is proud to support businesses of all sizes across the three counties and all sectors.

It is also proud of its global connections and the work it does with organisations such as the Department for International Trade — formerly UK Trade and Investment — and Chambers of Commerce around the world to encourage and support businesses in overseas trade endeavours. We are particularly active in the Arab world.

We can also manage international trade paperwork for members and non-members.

The Chamber exists to enhance East Midlands businesses, to highlight and celebrate the success of its members, to provide support and guidance to help them realise their full potential and to give regional businesses a voice in Westminster and Whitehall by sitting down regularly with regional and national opinion-formers.

Helping members with all aspects of business includes staff recruitment, retention, training and development and assistance with legal, HR and financial matters. We also make it possible for business to help each other by staging hundreds of events each year at which they can network.





wide range of documentation, with discounted prices for Chamber members, is available including European Community and Arab British Certificates of Origin, invoices, ATRs, EUR1s and Carnets.

#### INTERNATIONAL TRAINING

The Chamber has an extensive range of training courses from International Trade Operations and Procedures (ITOPs) through to agents and distributors, export documentation, letters of credit and import procedure to ensure that staff have upto-date information at their fingertips and can avoid costly mistakes and delays in payment.

#### INTERNATIONAL PARTNERSHIPS

The Chamber has developed close working relationships with similar organisations, not only across Europe but also globally. We are particularly active in China, India, Thailand and across the Arab world. Through our two unique networks we can introduce businesses to over 80 countries around the world.

## INTERNATIONAL STUDENT PLACEMENTS

Foreign students are a valuable resource for companies involved in international trade, bringing language skills and knowledge of local cultures and customs to help businesses develop international markets. The Chamber operates an active placement service, placing many students — all of whom are studying at leading European universities — with local businesses.

# ENTERPRISE EUROPE NETWORK (EEN)

The Chamber delivers the Enterprise Europe Network across the East Midlands. This is a unique initiative that helps SME's to take advantage of opportunities in not only the EU single market but also across a wide range of other key markets. The EEN team provides personalised guidance and support on how to access and diversify within international markets.

#### **CONTACT DETAILS**

#### **EAST MIDLANDS CHAMBER**

**Registered Office** 

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Off Dunston Road

Chesterfield

S41 8ND

Tel: 0333 320 0333

Website: www.emc-dnl.co.uk

**Derby Office** 

**Commerce House** 

2 Victoria Way

Pride Park

Derby DE24 8AN

Nottingham Office

8 Experian Way

NG2 Business Park

Nottingham NG2 1EP

Leicester Office

Unit 1 Bath Lane Mill

Friars Mill

**Bath Lane** 

Leicester LE3 5BJ



#### LIZ MCAREAVEY

Chief Executive
Edinburgh Chamber of Commerce



s the Chief Executive of Scotland's capital city Chamber of Commerce, I am delighted to contribute to the 2017 edition of the Arab-British Chamber of Commerce Trade Directory.

Scotland enjoys a high international profile - and that is essential to the continued good economic, cultural and social health of the country.

Exports from Scotland to the Middle Eastern countries have shown steady growth year on year, with a 47% increase from  $\pounds1,235\text{m}$  in 2011 to £1,810m in 2015.

The opportunities for enhancing the UK-Arab trade relations are encouraged by ongoing developments including efficient and direct air links and growing tourism industries.

Scotland in particular offers excellent transport links to locations including Doha, Abu Dhabi and Dubai and with plans for further routes to be introduced by 2020 - the prospect of strengthened trade relations is increasingly positive.

The Chamber has a vital role to play in assisting businesses looking to trade internationally through our advice and expertise in guiding them through the regulation and processes associated with exporting—and perhaps even more importantly through our international connections and networking.

Edinburgh continues to thrive, in particular in the finance sector, in life sciences, in creative technology industries, and of course in tourism—all sectors which operate in international markets and which demand superb connectivity. This is again something the city enjoys, through our fast-growing international airport and also our busy international docks. Our international festivals help drive our tourism success, well served by an excellent hospitality sector.





he Edinburgh Chamber of Commerce supports and leads the Edinburgh business community, promoting civic engagement and networking, to encourage healthy commerce within the city.

As an independent organisation, the Chamber actively listens and represents business views, to influence on a local, national and international scale.

As a knowledge hub of the city, we inform our members on the wider business landscape, and support the growth and collaboration of Edinburgh businesses through access to our expertise and to our dynamic Chamber network.

We support members through a variety of membership benefits and also a range of activities such as events, training & development, mentoring, international trade and business advice and networking opportunities.

Edinburgh Chamber of Commerce recognises its role as a business leader supporting the Capital City economy and providing help to businesses in the Edinburgh area to grow both domestically and internationally. In order to drive exports, Edinburgh Chamber of Commerce has a renewed focus on its international trade functions.

#### Our objectives are:

- To raise awareness and encourage greater ambition of Edinburgh businesses to export;
- To provide expert advice or signpost businesses to expert advice on international trade and developing an international strategy (in-house, consultants, BCC, banks);
- To provide education and information on international markets and culture;
- Facilitate links with international markets.

The provision of correct, accurate and timely export documentation is a critical element in a successful international trade transaction. The Edinburgh Chamber of Commerce's International Division has a vast amount of experience in this area, and is able to assist in guiding companies through the documentation process.

The International Division offers a full certification service, and is authorised to issue a range of documents including:

- Non Preferential Origin Trade Documents;
- Preferential Trade Documents;
- · Legalisation;
- ATA Carnets.

#### **CONTACT DETAILS**

**Edinburgh Chamber of Commerce** 

**Chamber Business Centre** 

40 George Street

Edinburgh

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Email: info@edinburghchamber.co.uk

Website: www.edinburghchamber.co.uk



# SETTING THE NEW STANDARD

WWW.MASSEYFERGUSON.COM

FOR A NEW GENERATION FROM MASSEY FERGUSON



## DENISE ROSSITER

Chief Executive
Essex Chambers of Commerce



ssex Chambers of Commerce are the leading business organisation in the county operating out of five offices across Essex to provide the maximum help we can to businesses both large and small.

Our international trade team, based across Southend and Colchester, provide an export documentation service as well as training in all aspects of exports. Events are organised to introduce businesses to the opportunities available to them in overseas markets.

As well as our links to the Global Business Network through the British Chambers of Commerce, we are also members of the International Chamber of Commerce and the Council of British Chambers of Commerce in Europe. These enable us to help businesses identify potential new markets and the right contacts to succeed around the globe.

Along with our our practical day to day work we have created an International Trade Forum to bring together business, politicians and policy makers to break down some of the barriers to exporting. This meets at Westminster in the heart of Government enabling us to access Ministers at the highest level and additionally we regularly host visits by Ministers to our ports to hear first-hand about exporting.

The Chambers' members have access to our wide range of networking events across the county as well as HR support services, Health and Safety products, employee healthcare provision, whilst our policy team is regularly in contact with politicians at local and national levels to lobby on behalf of our members.

To find out more about what we can do for exporters contact our Head of International Trade on 01702 560100.





ssex Chambers of Commerce were formed in 1996 out of three local Chambers of Commerce within the country and since then have gone from strength to strength to become the most influential business group within Essex operating from offices in Colchester, Southend-on-Sea, Thurrock, Basildon and Harlow representing businesses ranging from SMEs to national and international companies.

### **EXPORT DOCUMENTATION**

Essex Chambers of Commerce is authorised by the British Chambers of Commerce to issue a range of export documentation. As a member of the Essex Chambers a 50% discount on most export documents is available. Our online documentation system proves fast and efficient and accessible 24/7. We are agents for the Arab British Chamber of Commerce and Egyptian British Chamber of Commerce and deal direct with the Foreign Office and many other Embassies which enables us to arrange legalisation of your documents when required.

### **EXPORT TRAINING AND EVENTS**

Our suite of six Expert Export Training courses covers a wide range of export and import procedures.

The courses are held on our premises at Southend-on-Sea and Colchester. In-house and bespoke training can be arranged if required. Dangerous Goods, Customs and AEO awareness training is also offered.

We deliver a variety of International Trade events providing exporters and potential exporters with an insight on global markets around the world.

#### **MEMBERSHIP**

Essex Chambers of Commerce is committed to helping member businesses grow and become more successful. We offer a wide range of events, products, services, support and advice - all designed to keep you ahead of the game. As a member of Essex Chambers, you share a unique business support organisation with influence and links to a wealth of opportunities to develop your business.



CONTACT DETAILS

**Essex Chambers of Commerce** 

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**Great Wakering** 

Essex

SS3 0FF

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Email: enquiries@essexchambers.co.uk

Website: www.essexchambers.co.uk



### STUART PATRICK

Chief Executive
Glasgow Chamber of Commerce



e entered 2017 with a renewed focus on the founding principles of Glasgow Chamber of Commerce - to support, strengthen and grow international trade.

Glasgow is an international city built on the fortunes of exporters, manufacturers and entrepreneurs. The Chamber came into being in 1783 because Glasgow merchants felt powerless in the face of the closure of their crucial trade links with North America following the American War of Independence. They wanted to come together to make their views more effectively known to take action to grow new trading relationships, and reinvigorate the old ones too if possible.

Brexit reignites this ambition and there are emerging opportunities that fit with these founding principles. We are already reaching out with Memoranda of Understanding on International Trade signed last year with Manhattan and Northern Italy. We are working hard to make meaningful and tangible links with our trading partners with a programme of trade visits and events that will see ever closer union with existing and new trading partners across the world.

For the city economy, we look back on 2016 as a successful year. We welcome the launch of a new city economic strategy developed in close collaboration with the City Council, Glasgow Economic Leadership and the Chamber. The City Deal programme is rolling out with the completion of the Tontine building which supports some of the city's most innovative industries. The City Deal will continue to deliver for Glasgow in 2017 including the upcoming £120m city centre public realm investment programme to create a network of avenues in the city centre, launching with the Sauchiehall Street Avenue. We are also actively continuing to support other City Deal projects including the direct rail link to Glasgow Airport.

These are great platforms on which we can build

and Glasgow starts from a position of strength. In education, for example, the city boasts over 190,000 higher and further education students making us the largest centre for education in Scotland and the most skilled large city in the UK outside of London. Our education institutions are looking to build on this with the City of Glasgow College completing their £250m investment programme in 2016 and Glasgow University launching their £1bn campus vision and development programme. This will be transformational and will enable the city to continue to build on its tradition of industry and academia working in partnership to bring new concepts and products to market.

Glasgow University's QuantiC is a great example. Working with Glasgow based M Squared Lasers Ltd it is developing a low-cost, small-sized, low-power and highly portable remote gas detection system for the \$1.8bn global gas sensing marketing. QuantiC is also working with Thales to develop a proof of concept demonstrator for a new technology system which will enable the user to track the presence of moving targets in concealed environments. Glasgow is home to a plethora of innovation institutes like QuantiC that support industry innovation across manufacturing, energy, renewable technologies, MedTech, Precision Medicine, Sensors and Pharma Manufacturing.

Our success extends to the visitor economy with the SSE Hydro ranked in 2016 as the third busiest music arena in the world. At the SECC, conferences attracted over 37,000 overseas delegates. Broadly, it was estimated that for every pound the SECC earned, another three would be generated for businesses across the city and the wider country. Glasgow's economy has diversified and is growing and our membership sits at its core.

This is just a snapshot of the challenges and opportunities that face us in 2017 and beyond. Our membership is diverse and our heritage and economy are strong. Glasgow is one of the UK's most important economic regions and we will work hard together to make sure it goes from strength to strength.







embers of Glasgow Chamber of Commerce are part of the most well-established and trusted business support organisation in Glasgow and one of the most influential Chambers in the country.

Membership of Glasgow Chamber is about maximising the opportunities presented to your business. Our memberships are available for all sizes of business and each package is tailored to different sets of needs, from networking and profiling, growth and development to leading and influencing.

As a member your business benefits from business support and savings:

### **BUSINESS SUPPORT:**

£1000 worth of marketing support through our Chamber communications

Subscription to Chamber communications including Glasgow Business magazine and online news

International Trade support and advice

Business information and research

**Business Mentoring** 

Policy - consultations, forums and lobbying

Projects – Developing the Young Workforce, Green Business Network, Crowdfunding and Inspiring500

Business savings:

Legal expenses and help line

Discounted exporting documentation

Discounted networking events

Discounted training

BCC offers including Westfield Health, AXA PPP and the AA

Discounted room hire at Glasgow Chamber

Glasgow Chamber of Commerce connects you with hundreds of business experts, influencers, project managers, policy makers and peers.

For further information, please contact the Membership Team on Tel: 0141 204 8331 or Email: membership@glasgowchamberofcommerce.com

#### Policy

Glasgow Chamber of Commerce undertakes policy and campaign activity with the specific focus of achieving positive change for the city and wider city region and delivering value to our members.

Through our member led expert groups we lead collaborative campaigns to champion businesses' priorities and provide informed responses to policy consultations.

Glasgow Chamber of Commerce facilitates a range of economic development activity including working in partnership with Glasgow City Council and senior business figures in the Glasgow Economic Leadership.

Our policy activity is driven by members. We work to a clear set of priorities identified in our business surveys, detailed below:

Support and enable International Trade providing export support services and guidance to members

Continue to champion business engagement through the new City Economic Strategy and support the implementation of City Deal projects

Private sector engagement in the delivery of Glasgow City Centre Strategy - Getting ahead of change

Champion the ongoing improvement of Glasgow's international and national transport connections

Undertake a Digital Skills Review to truly understand

the skills required by the city business community and the issues faced in attracting talent

Champion the delivery of the Youth Employment Action Group recommendations

Engage Glasgow's business community in the circular economy agenda and build on the city scan undertaken as part of our relationship with Zero Waste Scotland and city partners

Ensure Glasgow is well positioned to maximise opportunities from further devolved powers.

For more on our policy and issues work or to contribute to the development of our future priorities, please contact our Policy Team on Tel: 0141 204 2121 or Email: policy@glasgowchamberofcommerce.com

#### International Trade

Glasgow Chamber's International Trade Team provides professional advice and support for companies trading overseas. Whether you are planning to export for the first time, or expanding on your existing export activity, the Glasgow Chamber international trade team can offer practical advice and assistance

We offer a wide range of services to businesses involved in international trade including:

European Certificates of Origin

Arab-British Certificates of Origin

EUR1 and ATR Form authentication

ATA Carnets

International Import Certificates

Standard Shipping Notes, Dangerous Goods Notes, CCVOs and Incoterms Books

International Trade Training Programmes

International Trade Forum

Access to Overseas Markets

For further information please contact the Documentation Team on Tel: 0141 204 8390 or Email: documentation@glasgowchamberofcommerce.com

# INTERNATIONAL TRADE TRAINING PROGRAMMES

We deliver a suite of training programmes every two months covering Export and Import Procedures, Letters of Credit, Incoterms, Customs Codes and more. We can also offer tailored training programmes on all aspects of international trade.

# BEHIND THE SCENES INTERNATIONAL

The opportunity to get behind the scenes of a business that is currently trading internationally, to hear their story, their challenges and successes and to network. Recent events have included Andrew Muirhead, Trakke and Shearer Candles.

# GLOBAL BUSINESS NETWORK FORUM

Market Awareness sessions provide an overview of trading opportunities across the globe.

International Trade Partnerships

In 2016 we signed partnership agreements with Manhattan Chamber of Commerce and the British Chamber of Commerce for Italy and throughout 2017 we will be establishing further partnerships. These agreements will enable us to match our members with members in these territories to support their global growth and maximise the value of the international Chamber network.

For further information please contact our International Trade Development Team on Tel: 0141 204 8332 or Email: elaine.rodger@glasgowchamberofcommerce.com

#### **PARTNERS**

Glasgow Chamber of Commerce's Strategic Partners, Platinum Partners and Partners are an exclusive group from a range of sectors working closely with us to maximise their impact on our city region.

A limited number of opportunities are available to companies who wish to join these exclusive partnerships.

Partnerships are tailored to each company's needs, for more information please contact our Membership Team on Tel: 0141 204 8347 or Email: membership@glasgowchamberofcommerce.com

#### **EVENTS**

Glasgow Chamber's events are at the core of our offering to members and provide fantastic networking opportunities.

For a schedule of current events, contact our Events Department on Tel: 0141 204 8319/8323 or Email: marketing@glasgowchamberofcommerce.com

#### **CHAMBER COMMUNICATIONS**

Our official bi-monthly business publication is entitled 'Glasgow Business', and is available as a printed magazine and an eZine.



Our website www.glasgowchamberofcommerce. com keeps members updated on our latest products, services and membership news. All members are also listed on our online directory.

Social Media - we are very active on Twitter: @ Glasgow\_Chamber; LinkedIn: www.linkedin. com/company/glasgow-chamber-of-commerce and Facebook: https://www.facebook.com/glasgowchamberofcommerce

For further details on all our communications channels, contact our Communications Team on Tel: 0141 204 8325 or Email: annemarie.hughes@glasgowchamberofcommerce.com

#### **TRAINING**

Glasgow Chamber Training offers you a wide range of innovative training solutions to support the growth of your business and develop your staff - your most important asset.

Our successful series of How To ... ... workshops may be just the short sharp business development solution you are looking for, covering topics such as Networking Without Nerves, Delegating with Confidence, Creating Videos and Compelling Web Content, Google Analytics and Slaying Vampires!

For further information please contact our Training Team on Tel: 0141 204 8349 or Email training@ glasgowchamberofcommerce.com

#### **PROJECTS**

The Glasgow Chamber of Commerce Projects Team work alongside key stakeholders in the city to scope and secure strategic agreements that support the growth of Glasgow's long term economic strategy.

If you would like to discuss an existing or potential project, please contact our Projects Team on Tel: 0141 204 8363 or Email: nicola.mcgowan@glasgowchamberofcommerce.com

## Developing the Young Workforce Glasgow

DYW Glasgow was established to grow industry links with education and encourage the growth of youth employment. It brings industry together with education to support the development of skills for the future workforce.

#### Recruit a young person

DYW Glasgow can help point businesses in the right direction for support through your recruitment of a young person.

For more information or to get involved in Developing the Young Workforce, please contact DYW Glasgow on 0141 204 8338, email dyw@ glasgowchamberofcommerce.com or visit www. dywglasgow.com

#### **CONTACT DETAILS**

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Email: chamber@glasgowchamberofcommerce.com Website: https://glasgowchamberofcommerce.com



# PAUL FAULKNER

Chief Executive
Greater Birmingham Chambers of Commerce



ith the UK undergoing one of the biggest political and economic upheavals in its history, Greater Birmingham Chambers of Commerce (GBCC) is playing a full part in turning the Midlands into one of the world's leading regional economies.

As Brexit approaches, we are already fully engaged with new and recent governmental changes, including the creation of Local Enterprise Partnerships (LEPs), the West Midlands Combined Authority and the broader Midlands Engine.

And to match an increasing drive for global trade, the GBCC has launched its International Business Hub, offering businesses in the region a gateway to the world.

This was the Chamber's response to an emphatic message from Theresa May when the Conservative Party conference took place in Birmingham. The Prime Minister stated: "The Britain after Brexit is going to be a global Britain. Now is the time to forge a bold, new confident role for ourselves on the world stage."

We currently offer a wide range of international related services, from export support and guidance via our Department of International Trade and European Enterprise Network teams, an export documentation service, a translations team offering services in 120 languages, as well as a great foreign

exchange service for Chamber members, in addition to running the regional British American Business Council.

Post-Brexit, doing business internationally has never been so important, so this was the perfect time for us to refine our existing international offerings and create a hub that will allow us to do more for businesses in the region.

As a result of the changes we have responded to, the Midlands has never come together on such a large scale and has set out to win £14 billion from global investors. The 11 LEPS in the Midlands are uniting to convince global investors that the region represents one of the most attractive global propositions.

The ambition of the Midlands Engine is to improve the economy of the Midlands and the UK, deliver an enhanced quality of life for our citizens and communities and become a globally recognised driver of the economy.

In 2015, UK exports to the Gulf Cooperation Council comprising the six Gulf States of Saudi Arabia, Kuwait, the United Arab Emirates, Oman, Bahrain and Qatar stood at roughly £22bn, a figure that exceeds British exports to China and is more than double those to India.

That demonstrates the value we put into trading with the whole Arab world.

And Britain's post-Brexit campaign for greater international trade comes at a moment of equal change in the Gulf. The GCC states are undertaking the most drastic reforms in their histories to adjust to lower energy prices and to ultimately prepare for a post-oil era.





reater Birmingham Chambers of Commerce (GBCC) has undergone a transformational change in an initiative which goes to the heart of this historic organisation.

A range of exclusive new benefits designed to meet the needs of all clients in a fast-moving business world has been introduced by the GBCC, bringing its support network up to date with the demands of the workplace.

And key among those has been the streamlining of the Chamber's International Business Hub, which serves as a one-stop shop for all importers and exporters in the region — from established businesses to those who are considering trading internationally for the first time.

Trading overseas has never been more important following the Brexit vote, and in refining its international services the Chamber is geared up to offer local businesses the best possible platform.

"The new international hub allows us to link our services more seamlessly for local businesses and provide additional value and benefits," says Greater Birmingham Chambers of Commerce chief executive Paul Faulkner.

The International Business Hub offers the following services:

# SPECIALIST INTERNATIONAL TRADE ADVICE

The hub offers free advice and support to help businesses grow in international markets. Companies can tap into a wealth of expertise, no matter what stage of development their export business is at. Specialist advisers are on hand to offer support for trade and exporting needs.

# LANGUAGE AND TRANSLATION SERVICES

Handling over 120 languages, the international team's expertise in language services allows businesses to communicate effectively nationally and internationally. The translations team covers all industries and subject areas including technical, legal and patents.

# FOREIGN EXCHANGE AND INTERNATIONAL PAYMENTS

Through the International Business Hub, businesses can utilise foreign exchange services via the Chamber's partner Rational FX, a specialist currency provider for international money exchange around the world and has been responsible for over \$10 billion transferred with 100,000 clients.

Furthermore, the company has helped thousands of clients save as much as 10 per cent on money transfers compared to banks or money-sending bureaux.

### **EXPORT DOCUMENTATION**

The hub is able issue and offer advice on the documents required for exporting. The team of



experts issue Certificates of Origin, ATA Carnets and the majority of Customs documents we also offer a letter of credit checking service.

Documentation business manager David Hughes says: "We process approximately 30,000 documents a year. That number is made up of European Certificates of Origin, Arab-British Certificates of Origin, Customs preference documents (EUR1 and ATR) and ATA Carnets for temporary export use. Recently we issued several Carnets for touring bands including Madness and Fifth Harmony."

#### **ACCESS TO OVERSEAS CONTACTS**

Any business looking to export needs up to date market information and contacts. The hub can provide the latest guides to doing business in specific countries and industry specific or bespoke market reports. Through an extensive global network the hub can facilitate introductions to overseas buyers, suppliers, technology and trade partners.

# INTERNATIONAL TRADE AND TRAINING EVENTS

The hub facilitates a host of export training courses and seminars designed to help both new and experienced exporters to develop the essential knowledge and skills required to be successful overseas.

From an introduction to export documentation course, researching export markets masterclasses, and country specific one-to-one clinics, your business can learn all there is to know about importing and exporting.

# OVERSEAS BUSINESS VISITS/TRADE FAIRS

Through the International Business Hub, companies

can be provided with access to trade missions, exhibitions and international business-to-business events which can help them succeed overseas. The Department of International Trade team recently embarked on a trade mission to Chicago, with around 20 companies from the region's food and drink sector taking part.

# EXPERTISE IN SOUTH ASIA, EUROPE AND NORTH AMERICA

Hub advisors have developed particular expertise in South Asia, North America and Europe. The Hub is the place to come for support relating to key markets such as India, Pakistan, Sri Lanka, Bangladesh, Canada and the United States.

# COUNTRY AND SECTOR INFORMATION

The hub can ensure businesses are well prepared for market entry by providing specific country and sector information. This is achieved through detailed reports on the required sectors and countries.

#### **CONTACT DETAILS**

**Greater Birmingham Chambers of Commerce** 

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**Edgbaston** 

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### **CLIVE MEMMOTT**

Chief Executive
Greater Manchester Chamber of Commerce



n a world of what seems to be constant change and uncertainty the last two years have seen the Chamber continue to move forward and build on the move to our offices in Elliot House right in the heart of the city of Manchester.

Following a complete overhaul in our business model we are now in a strong position to respond to the ever increasing demands from our members and the constantly changing political and economic landscape in the UK.

Greater Manchester continues to grow and thrive and retains its position as the strongest economic area outside London and the South East. With the election of the regions first mayor in May 2017, the delivery of new powers and greater local decision making ability, this growth looks set to continue in new ways over the years to come and we will be at the heart of these developments.

We have worked with our members and decision makers in the build-up and aftermath of the EU Referendum in June 2016 and will continue to make sure that whatever the outcome of what will be two years of negotiations and potential disruption our members and businesses in Greater Manchester are

kept informed and are able to have their say.

Whilst the environment in which we work is changing we have also brought in new ways of making sure our offer as the UK's largest Chamber of Commerce remains attractive, relevant and delivers value for our members.

Our membership continues to grow, supported by new services designed to help business whether they are trading here in the UK, overseas or both. Our links with overseas chambers continue to develop as do our links with key chambers across the UK as we look to develop new ways for businesses to network and trade with each other.

Our offices at Elliot House continue to develop too — we have extended our increasingly popular Members' Lounge — a convenient base right in the centre of Manchester for our members to meet, drop in and do work with free refreshments and wi-fi available. Our Chamber Space service offers all businesses the opportunity to use our unique meeting spaces for events, functions and training sessions. And we are developing our training courses delivered by business for business to help members and others make sure they remain competitive and ahead of the curve.

A busy time and indeed a challenging time but by investing wisely, developing the right services and having the ability and people to deliver these we do genuinely see a great future ahead.

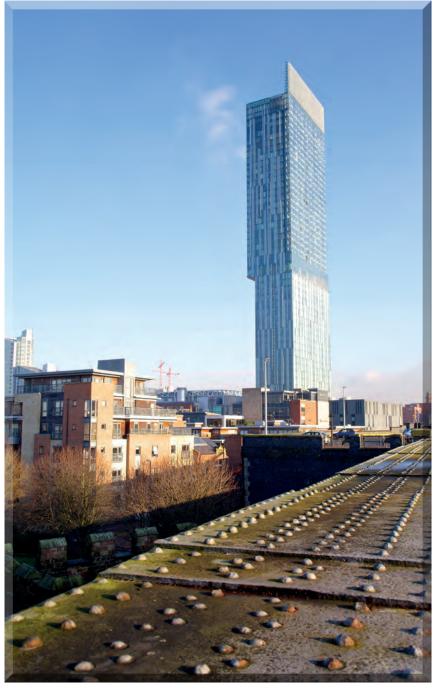




rom its earliest roots in 1794 through to today's latest online forums, local businesses have used the Chamber to connect with other businesses, communicate their key messages and create new opportunities. Whilst we have strength at national and international level, our main focus is with the business community in Greater Manchester across its 10 boroughs.

We are the largest Chamber in the UK and one of 53 accredited Chambers that make up the British Chambers of Commerce network.

Joining an accredited Chamber means you can have full confidence in our services. Our size helps to ensure that we have a strong and persuasive voice when speaking to policy makers and our members tell us they value being part of the Chamber community. Joining the Chamber and making the connection is one of the best investments you can make. From day one you become part of the leading business network in Greater Manchester.



### WE OFFER OUR MEMBERS:

- 42 Action for Business events where you can network
- A series of money-saving member benefits
- First-rate business insight through our Quarterly Economic Survey and the Manchester Index
- An experienced team who campaign locally and nationally
- A number of in-house experts across a range of key business areas, from transport to computer coding, skills provision to construction
- An extensive skills team offering an array of services
- Account management services
- 10 editions of your membership magazine, 53 Degrees.

#### CONTACT DETAILS

**Greater Manchester Chamber of Commerce** 

**Elliot House** 

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Manchester

M3 3MD

Tel: 0161 393 4321

Email: info@gmchamber.co.uk

Website: www.gmchamber.co.uk



# MAUREEN FROST

Chief Executive
Hampshire Chamber of Commerce



ampshire Chamber of Commerce is the ultimate business networking solution helping your business grow and prosper. The Chamber's portfolio of international trade services provide help to businesses interested in expanding into international markets and supports them in achieving their objectives.

The Chamber has extensive knowledge and expertise, providing export documentation services, advice, guidance and support relating to all aspects of international trade. Acting under the authority of HM Government, the Chamber provides document certification services and, where appropriate, can also arrange legalisation by foreign embassies. We are extremely proud to work as an agent Chamber for the Arab-British Chamber of Commerce and,

for many years, we have had an excellent working relationship.

Other services available under the banner of international trade:

- International Training workshops, seminars/ events
- ATA Carnets
- · Certificates of Origin
- HMRC Documentation
- Publications
- · Currency Risk Protection
- Translations.

We also work with the Global Business Network a new source of support for British companies seeking to do business in 41 high-growth, difficult to access markets across the world. It provides a range of services that are complementary to those already provided by UK Trade and Investment.





### CONTACT DETAILS

Jacqueline Highmore

International Trade Manager

**Hampshire Chamber of Commerce** 

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Fareham PO16 7BJ

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# YOLANDA RUGG

Chief Executive
Hertfordshire Chamber of Commerce



ertfordshire Chamber of Commerce are a British Chamber of Commerce accredited business support network for businesses across the county of Hertfordshire. We provide first class business support to companies of all shapes and sizes, through a range of benefits and networking opportunities. We love bringing businesses together so they can form new business relationships, and we are well positioned to help you Connect, Collaborate and Grow.

In these times of uncertainty following the EU Referendum vote, it can be a confusing time for businesses. We want to reiterate that we are here to support businesses through uncertain periods, and we wish to encourage your business to make the most of

your Chamber membership benefits.

If you are planning to export for the first time, or expanding on your existing export activity, our export team can offer practical advice and assistance. We can help you with:

- Certificates of Origin
- Electronic Export documentation
- Certification, Legalisation & Notarisation of Export Documentation
- EUR1 & ATR customs authentication

Our partnership with Department of International Trade (DIT) and accreditation from the British Chamber of Commerce, makes the Hertfordshire Chamber of Commerce the first port of call for the British exporter.

If you require any more information about export or membership, please do not hesitate to contact us on 01707 502180.





ith the Chamber Legal Advice Line, unlimited telephonebased legal advice is just a call away. Your 24/7 helpline offers support on any legal, employment, HR or tax issue affecting your business.

### CHAMBER FOREIGN EXCHANGE

We have partnered with exchange experts, Moneycorp to provide money saving foreign exchange to chamber members. If you have international payment requirements Moneycorp can help you save money.

#### **CHAMBER ENERGY**

Chamber Energy Solutions is provided by Utilitywise, one of the UK's leading business energy and water consultancies. This benefit gives members the Opportunity to secure energy rates 12 months in advance of current contract end dates.

#### CHAMBER FUELCARD

Members can benefit from a free, no-obligation discount fuel card from our exclusive fuel card partner, The Fuelcard People. The Fuelcard People offer a range of fuel cards, with commercial rate fuel cards valid at 7000+ pumps across the UK.

# CHAMBER PRIMARY HEALTH PLAN

Each day that someone is absent through sickness is a considerable cost to your company in lost productivity. Chamber members can provide their employees with this quality healthcare plan to help them look after their everyday health.

#### **INSPIRE MAGAZINE**

Inspire is a full colour premium quality magazine, dedicated to providing its readers with a combination of must-read news and essential information which will help them to keep up to date with what is happening in the County and drive their businesses forward.

### **NETWORKING EVENTS**

Events take place at a variety of venues locally throughout Hertfordshire and at different times of the day - so there's something to suit everyone. Learn and share best practice with like-minded business people.



## **CONTACT DETAILS**

Hertfordshire Chamber of Commerce

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www.hertschamber.com



### DR IAN KELLY

Chief Executive
Hull and Humber Chamber of Commerce



he Hull & Humber Chamber of Commerce, established in 1837, is one of the oldest founding members of the British Chambers of Commerce network, the UK's largest private sector business support organisation.

Owned and controlled by local businesses around the Humber Estuary it is committed to meeting local business needs. For many small and medium sized firms the Chamber acts as their 'Management Services Department' offering a range of services to help small firms grow in the UK and internationally.

These services include networking events such as business lunches, awards, dinners, and business exhibition events, a free Legal Helpline offering comprehensive legal advice to members and their staff on any area of law, updates of what is going on in business locally in the Chamber's glossy full colour bi-monthly

Business Intelligence publication, an annual directory of member companies and a quarterly economic survey highlighting local business trends.

The Chamber is also the voice of business across the Humber sub region and through its diverse local Area Council system can gauge its members' views before lobbying senior policy makers at a local, regional, national and international level.

The Chamber's five star International Trade Desk offers members and businesses sophisticated advice about international trade activities as well as offering a complete Export Documentation service. Trade missions and exhibitions in countries throughout the world are also popular services run by the International Trade team.

Through its subsidiary company, Chamber Training (Humber) Ltd, the Chamber also offers a detailed range of modern apprenticeships and business training seminars.







he objectives of the Chamber are to promote and encourage commerce, industry and shipping in the Humber region and to protect and serve the interests of members locally, regionally and nationally.

The Chamber has 1,400 direct members and 600 affiliates, of all types and nature of business. With offices in Hull and Grimsby, the area we cover is the Humber sub region – ie, North East Lincolnshire, North Lincolnshire, Hull and the East Riding of Yorkshire.

We represent a more diverse cross-section of companies than any other business organisation, including a high proportion of the region's largest companies. We also have a significant number of members based further afield who take advantage of the benefits the Chamber offers when looking for new business opportunities in the "Energy Estuary" renowned for its fast growing renewables sector.

# NETWORKING AND PROFILE RAISING

We organise numerous networking events and produce a range of publications, which are designed to raise the profile of our member companies together with their products and services. Our Events Team organises a variety of networking events each year including monthly lunches, an annual dinner and several business awards, as well as days at the races. The Chamber also organises the biggest annual business event in the region, Chamber Expo, held over two days every June as part of a local Business Week

Business Intelligence, our bi-monthly magazine, is an ideal way for members to raise their profile. For more information on our events and activities, please contact Bruce Massie on +44 (0) 1482 324976, or alternatively email b.massie@hull-humber-chamber.co.uk

#### INTERNATIONAL TRADE

Our five star International Trade Centre aims to assist UK companies to achieve error-free exports. It can advise on how to ensure prompt and full payment, and on overseas markets, deal with specific requirements, from shipping arrangements, to packing materials, to export documentation including preparation, presentation and negotiation of Letters of Credit.

The International Trade Centre also assists clients to draw up export strategies and with visits to target markets. Each year the Chamber leads trade missions to a number of countries. The ITC is also the contact point for the British Caribbean Chamber of Commerce, a bilateral Chamber, promoting trade between the UK and the Caribbean. For more information about the ITC's services please contact Pauline Wade on +44 (0) 1482 324976 or email p.wade@hull-humberchamber.co.uk

# CHAMBER TRAINING (HUMBER) LIMITED

The Chamber offers training services through its own training company — Chamber Training (Humber) Limited, separately managed by a dedicated team which delivers training to companies throughout the Humber region.

Chamber Training is headquartered in Hull and also operates in Grimsby and Scunthorpe. We offer NVQ and apprenticeship training in a wide variety of vocational areas including: Business Administration, Customer Service, Sales, Team Leading and Management, Health & Social Care, Support Services, Warehousing, Refrigeration/Air Conditioning, plus a small number of higher apprenticeships in Health and Social Care.

CHTL also offers high quality business training seminars covering most aspects of business related matters.

For more information about our training opportunities please contact Rachel Mendham on +44 (0) 1482 611844 alternatively email r.mendham@ chambertraining.com

#### CHAMBER ACORN FUND

The Chamber Acorn Fund (Humber) Ltd is a wholly owned subsidiary of the Chamber of Commerce and an 'Enterprise Gap Fund' providing financial support to business start-ups unable to find funding from traditional sources which can demonstrate job creation and sustainability potential. It looks for viable business projects in our Chamber area, in Hull, the East Riding of Yorkshire and Northern Lincolnshire, which will create employment and provide a sustained benefit to the economy. Chamber Acorn Fund (Humber) Limited is a not for profit company, limited by guarantee and a fully accredited Community Development Finance Initiative. For more information on the fund, please contact Craig Simpson on +44 (0) 1482 324976 or email c.simpson@chamberacornfund.com

The Hull & Humber Chamber of Commerce and its subsidiaries are here to help you make your business successful. In today's busy and highly competitive business environment, companies need to take advantage of every form of assistance available. Our experienced staff are well placed to provide all kinds of business advice and information to members.

We recommend that our members fully utilise their membership by using the services we provide. With our very reasonable membership fees, the Chamber represents an excellent value-for-money route to gaining that competitive edge in your market.

### **CONTACT DETAILS**

Hull & Humber Chamber of Commerce 34 – 38 Beverley Road Hull HU3 1YE

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Email: info@hull-humber-chamber.co.uk www.hull-humber-chamber.co.uk



# **JO JAMES**

Chief Executive
Kent Invicta Chamber of Commerce



ent Invicta Chamber of Commerce has been supporting businesses in Kent since 1900 and now has an active membership of over 1,300 members, which represent over 64,000 local employees. We sit at the heart of the business community, stimulating trade and representing the needs of business. Our membership covers all aspects of industry including business size and sectors and is representative of the make-up of the Kent business community.

We offer a range of services to promote and increase trade, including: business advice; international trade service; cost reduction services; networking opportunities; a dedicated export documentation team and much more.

The Chamber holds in excess of 150 business events per annum ranging from general networking, social events, and business-to-business exhibitions through to sector specific events.

In addition to the above, we have a wide reach into the Kent business community via our bi-monthly business magazine, Thinking Business and numerous e-publications.

Kent Invicta Chamber is the ultimate business network in Kent to get your business noticed.







xporting generates a lot of paperwork and if this is incorrect, both payment and delivery can suffer as a result. The Kent Invicta Chamber of Commerce Export Documentation Team is on hand to help make the entire process as quick and as painless as possible.

Kent Invicta Chamber offers a complete certification service to all businesses; the team provides a one-stop shop for all your export needs:

- International Trade Adviser
- Export Help Desk
- Arab Agency
- Certification and legalisation of documentation
- Arab Documentation
- Foreign Office Documentation
- European Certificates of Origin
- · Egyptian Documentation
- EUR1 and A.TR. Customs Movement Certificates
- Online services for a quick turnaround of your documentation
- Counter Service

## LETTERS OF CREDIT SERVICE

Kent Invicta Chamber of Commerce delivers a comprehensive service via out International Trade Adviser, which involves producing all the necessary documents and presenting them to the bank on your behalf.

Kent Invicta Chamber can provide:

A letters of Credit Checking Service

Advice on International Payments

Help desk

# EXPORT ADVICE AND CONSULTANCY

Kent Invicta Chamber of Commerce can help with many of the issues surrounding international trade, either as a new international trader or as an established business looking to increase efficiency.

Kent Invicta Chamber can provide:

- One to one support and advice, tailored to your needs
- Advice on government support services
- Improve efficiency using the experience of an International Adviser
- Reduce documentation costs.

#### **EXPORT TRAINING**

Kent Invicta Chamber of Commerce delivers a training programme specific to overseas trade. Our training courses and workshops will equip your staff with the knowledge necessary to avoid costly mistakes in documentation and help you to keep up to date with changes in legislation.

Kent Invicta Chamber can provide:

- Introduction to Exporting
- Introduction to Importing

- Documentary Letters of Credit
- Incoterms
- · Classification of Goods
- Electronic Documentation
- 1:1 International Trade Advice

#### INTERNATIONAL SERVICES

Kent Invicta Chamber of Commerce offers members the following benefits:

Foreign Exchange

Cargo Insurance.

# INTERNATIONAL TRADE ADVISER

Kent Invicta Chamber of Commerce offers an In House International Adviser who can help guide you through the early stages of international trade.

#### CONTACT DETAILS

**Kent Invicta Chamber of Commerce** 

**Head Office** 

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Ashford

Kent TN24 0LH

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Email: export@kentinvictachamber.co.uk Website: www.kentinvictachamber.co.uk



## PAUL CHERPEAU

# Chief Executive Liverpool and Sefton Chambers of Commerce

iverpool and Sefton Chambers of Commerce exists to support the development, growth and sustained economic viability of over 1,100 chamber members and the wider business community of Liverpool City region.

Since 1774 the Chamber has protected the interests of merchants and businesses in the City and as you would expect, with a historic port such as Liverpool, relationships with businesses and Chambers from around the world is a very important dimension to the organisation. The Chamber is able to provide:

- A New Markets and Export Growth Programme funding overseas visits, trade missions & exhibitions
- A dedicated export centre to help develop overseas trade strategy
- A range of Export documents to get goods to market

- A Connection to the high growth markets of the world
- Links to attract global trade to the doorstep of local businesses.

In collaboration with our partners the Chamber delivers a range of events and seminars to support those businesses with the aspiration to trade internationally. Whether it is 1:1 business support, market awareness sessions or the national Meet Your Global Network Conference the Chamber is able to support businesses develop their international trade strategy.

The Chamber will continue to work to provide an international business network for Chamber members, whilst continuing to deliver practical support for UK exporters.

As an accredited member of the British Chambers of Commerce and the International Chambers of Commerce the Chamber is passionate about supporting Liverpool businesses to ensure they are successful and contribute to the region's social and economic wealth and prosperity.





# WE ARE AN ACCREDITED MEMBER OF THE BRITISH CHAMBERS OF COMMERCE AND THE INTERNATIONAL CHAMBERS OF COMMERCE.

- 1. We provide opportunities to meet, network and interact with business contacts.
- 2. We facilitate any support you require to achieve your business objectives.
- 3. We offer support services to help reduce your business risk and costs.
- 4. We request, respond and represent your business issues, views and concerns to the right people, at the right time and in the right way.
- 5. We are accountable to you for how the Chamber is managed at all levels.
- 6. We are a credible, accessible source of news, information, advice and expertise.

- 7. We ensure a strong, effective structure of business representation is available through committees which are open, accessible and have a clear remit.
- 8. We publicise, celebrate and reward your business activities and successes.
- 9. We support growth and delivery of your business into international markets.
- 10. We support the training and development of young people to create a highly skilled workforce.
- 11. We commit all of our financial surplus to improving our member services and resources.



#### CONTACT DETAILS

Liverpool and Sefton Chambers of

Commerce

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## PETER BISHOP

Deputy Chief Executive
London Chamber of Commerce & Industry



he London Chamber of Commerce and Industry (LCCI) is once again delighted to welcome the publication of the latest Arab-British Chamber of Commerce Trade Directory. The annual directory is a highly useful publication which contains facts and figures on key markets presented in an easily accessible way.

LCCI is both an issuer of trade documents for export markets and a promoter of trade with the Arab states

and works closely with the Arab-British Chamber of Commerce on both these activities. The directory facilitates our partnership and is a vital tool for businesses, hence our support.

There is another reason for our support. Both our Chambers attach great importance to the critical role international trade can play in helping create a safer and more prosperous world. Both Chambers are apolitical organisations and are firmly of the opinion that countries and regions which are economically interdependent are most likely to achieve the peace and prosperity which we all want. Anything that promotes trade, as this directory undoubtedly does, is to be welcomed.





he London Chamber of Commerce and Industry (LCCI) is the capital's premier business support and networking organisation and is the voice of London businesses, representing both SMEs and larger corporations. Membership of LCCI opens up a wealth of essential business information and advice, a busy events diary with great networking opportunities, international trade support and meeting facilities in the heart of the city.

#### INTERNATIONAL TRADE

Like the Arab-British Chamber of Commerce, LCCI is part of a worldwide business network and has the expertise and contacts to make sure that companies are equipped with everything they need to succeed in overseas markets.

LCCI manages a range of international business support activities and services. These include trade missions and exhibitions abroad, international events, trade advice and the certification of export and import documents.

# TRADE MISSIONS AND INTERNATIONAL EVENTS

Visiting overseas markets as part of a trade mission or taking part in an international exhibition is a proven and economical way of developing business abroad.

LCCI runs a programme of trade missions each year to key world markets including the Middle East. LCCI members receive travel grants and a competitive travel package which substantially reduces the costs of visits. Our events programme consists of around 30 briefings on overseas markets every year. These keep companies informed of new business opportunities and put them in touch with market experts.

# EXPORT AND IMPORT ADVICE AND DOCUMENTATION

LCCI is the largest export document issuing office in Britain and certifies over 140,000 documents every year including ATA Carnets, Certificates of Origin, EUR1 and ATR documents and Import Certificates. LCCI works closely with the Arab-British Chamber of Commerce and has three offices located in and around Greater London in Barking, the City and Hounslow. LCCI members get export documentation at up to half price, and can access information on regulations, customs and trade procedures, overseas markets and world trade. The export documents online service means that you can now access export documentation without leaving your desk.

# INTERNATIONAL TRADE OPPORTUNITIES

Working closely with the global network of Chambers of Commerce, LCCI holds information on every significant world market. Every year thousands of enquiries from



companies in the UK and abroad are dealt with. These vary from locating new clients and suppliers to moving goods across borders.

LCCI also hosts inward delegations from overseas countries. These bring new business to London and give LCCI members the opportunity to make contact with companies in their target market.

#### **INFORMATION**

LCCI provides general and specialist business information, free HR and Legal advice lines, a business library, an Enterprise Europe Network and a range of guides designed to help members with their information needs. We will keep members aware of developments relevant to business as Brexit takes effect, through our special information service.

### SPECIALIST INFORMATION

Members can contact the Information Centre about every aspect of their business. Services include credit checks, tracing companies, locating potential business partners anywhere in the world and providing market information for a given country or industry sector.

### **ENTERPRISE EUROPE NETWORK**

Companies with questions about doing business in Europe can call Enterprise Europe Network (EEN) which is part of a network hundred centres across the continent and beyond. The specialist EEN team is in regular contact with the European Commission in Brussels and provides up-to-date feedback on policy issues affecting British companies. LCCI Members have access to an international network of EENs as

well as other European institutions.

# PROGRAMMES, PUBLICATIONS AND NEWSLETTERS

EEN provides advice on eligibility criteria for grants and loans plus information on how to access EU financial assistance for special projects such as economic development, employment, equal opportunities and environmental projects. A free guide on EU funding is available to members.

EEN also holds copies of EU directives, regulations and decisions and produces regular newsletters. EEN monitors the public sector tenders and contracts published in the Official Journal of the European Communities on a daily basis.

# BUSINESS OPPORTUNITIES BULLETIN

EEN can assist in partner searches and business cooperation services as part of a wide- reaching network both in the UK and across Europe. A free bi-monthly business opportunities bulletin is also available.

The EEN services will remain in place at least until the formal exit of the UK from the EU takes effect.

#### **NETWORKING AND EVENTS**

Companies which wish to make new contacts and build their business networks can choose from a programme of over 200 functions organised by LCCI every year. Events include business briefings, seminars and networking evenings as well as prestigious lunches and dinners at top London venues.



#### **NETWORKING EVENTS**

Networking is a vital part of winning new business. All LCCI events offer networking opportunities. Regular Changing Places networking receptions, held at different London venues, are complimentary and offer members and their guests two hours of networking in convivial surroundings. Recent venues include the The Koppel Project, Druces LLP, Browns Butlers Wharf and a number of top London hotels. The Changing Places programme has been extended to include complimentary lunchtime and breakfast events to offer further networking opportunities to members.

#### SPECIAL INTEREST GROUPS

LCCI has a broad and diverse membership base with different interests from different members. Through special interest groups LCCI addresses the fast-evolving needs of individual members.

#### ASIAN BUSINESS ASSOCIATION

Asian businesses have flourished in the competitive economic environment of the capital. LCCI launched the ABA in 1995 to meet the specific requirements of this growing group. It has since gained a reputation as an important forum for Asian businesses in London. With its own committee, the ABA is the voice of London's Asian businesses. ABA activities include an events programme comprising seminars, lunches, dinners and high profile speaker meetings.

#### **DEFENCE AND SECURITY GROUP**

Competing for business in the ruthless world of defence and security is a formidable challenge. LCCI Defence and Security group assists both large and small companies with introductions to the vast UK and international defence and security network. It runs a number of networking events including gala dinners, briefings and seminars which help firms in this sector prosper and grow.

# INTERNATIONAL TRADE COMMITTEE

The International Trade Committee focuses upon the issues that face businesses trading globally.

The committee discusses and advises on such issues as government support for exports, World Trade Organisation negotiations, export credit guarantees, market conditions, trade facilitation, and trade threats and opportunities in the light of Brexit.

# PROPERTY AND CONSTRUCTION GROUP

LCCI Property and Construction Group provides a networking base for the entire range of specialists in this sector, from builders and developers, to architects, engineers, estate agents, interior designers and surveyors. Events include specialist seminars, site visits, networking breakfasts and lunches, and gala dinners. Each year the LCCI takes a big delegation to MIPIM in Cannes for the global property and construction event that serves the sector.

# CAMPAIGNING FOR A BETTER BUSINESS ENVIRONMENT

LCCI is the voice of London business and campaigns for the optimum commercial environment in the capital.



To get the business voice heard LCCI works with politicians and their advisors, runs a sophisticated media operation, conducts economic research and holds regular business forums.

LCCI makes sure that its members' interests are represented to local, regional and national governments with key decision-makers informed of members' priorities in relation to the big issues of the day. LCCI regularly meets representatives of the Mayor, the GLA, government ministers and their advisors to help develop public policy.

#### MEDIA RELATIONS

LCCI maximises the influence of the London business community through key press, television and radio contacts and ensures that the business message is heard by a diverse audience. LCCI has by far the highest media profile of any business organisation in the capital.

#### **ECONOMIC RESEARCH**

LCCI regularly analyses the state of the London economy in depth and forecasts future trends so that London businesses know in advance what challenges they are likely to face in the immediate future.

### **BUSINESS FORUMS**

LCCI runs a number of business forums to formulate and develop policy on key issues that affect London businesses. The forums tackle issues such as transport in London, protecting business from crime, skills shortages and development and UK taxation and employment laws. Through these forums members have a direct say in determining campaign priorities.

### **CONTACT DETAILS**

London Chamber of Commerce 33 Queens Street London EC4R 1AP Tel: 020 7248 4444 Email: lc@londonchamber.co.uk www.londonchamber.co.uk



## MARTIN HATHAWAY

Chief Executive
Mid Yorkshire Chamber of Commerce



id Yorkshire Chamber of Commerce is not-for-profit membership organisation founded over 164 years ago. Part of the British Chambers of Commerce national network, we exist to protect and develop the interests of business in Calderdale, Kirklees and Wakefield. Our only objective is to see our member organisations grow by offering the support needed to succeed in business.

Mid Yorkshire Chamber of Commerce sits at the heart of the vibrant and dynamic business community, working with businesses of all sizes, and representing all sectors.

We help businesses get connected by hosting a series of networking and training events throughout the year. We help businesses get supported by providing a range of services from export advice and documentation to childcare vouchers. We also give business people a voice by representing members' best interests to policy-makers at the highest level, locally and nationally.

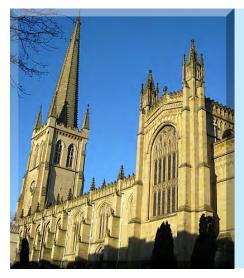
We truly believe that every member, no matter the size, sector or nature of their business, can gain value through Chamber membership.



id Yorkshire Chamber of
Commerce is a not-for-profit
membership organisation
that exists to protect and develop the
interests of business in Calderdale,
Kirklees and Wakefield.

### SERVICES/ACTIVITIES

- Business Support
- Chamber Childcare Vouchers
- International Trade Advice and Services
- Membership Benefits
- Networking Events
- Training and Skills



#### CONTACT DETAILS

Mid Yorkshire Chamber of Commerce The John Smith's Stadium Stadium Way Huddersfield

HD1 6PG

Tel: +44 (0) 1484 483660 Email: info@mycci.co.uk

Website: www.mycci.co.uk



# JAMES RAMSBOTHAM

Chief Executive
North East England Chamber of Commerce



write this forward in what is perhaps the most turbulent time for international businesses in the past decade. With the UK on the verge of a general election, the country must visit the polls once again, in the hope of achieving a stable government, able to negotiate terms from our withdrawal from membership of the European Union that appease the voters while maintaining optimum access for our traders.

One thing that is not in doubt is the UK's appetite to engage with all partners in a range of ways, not least commercially, where we continue to deliver excellence across the spectrum of sectors, whether in physical goods or digital technologies.

The North East of England has an unbeatable track record in innovation. From the engine used to power the first steam engine, created by Stephenson, to the current practices enjoyed by our exemplar subsea industry, and world leading software and wider digital sectors, our region continues to provide world leading output enjoyed the world over.

Nowhere is this more appropriate than in dealings with our friends and colleagues in Middle Eastern countries. Our region is delighted to be operating across the range of sectors in support of key regional projects, including the world cup in Qatar and the Expo in Dubai among others.

We are delighted to continue our relationship with our friends at the Arab-British Chamber of Commerce, and look forward to supporting our 300+ members already engaged with Arab League countries in the months and years ahead.





he North East England
Chamber of Commerce is
the region's largest member
organisation, representing around
4,000 businesses. From SME's to
multi-nationals, the Chamber bring
business people together across a
range of member events, to ensure
they get access to the best possible
support.

Chamber members share conversations, experience and connections. Members come together to influence and expand the world they do business in.

For over 200 years, the Chamber have been helping businesses and individuals grow their network, knowledge, influence and reach.

### **GROW YOUR NETWORK**

The Chamber holds over 100 Chamber events each year and last year connected around 5000 business people.

#### **GROW YOUR KNOWLEDGE**

The Chamber hosts regular knowledge events and seminars which give free access to upskill businesses and employees.

### **GROW YOUR INFLUENCE**

The Chamber represents members to ensure that their voice is heard at local, regional and national levels on issues that affect businesses.

#### **GROW YOUR REACH**

The Chamber brings members together and create opportunities to have meaningful conversations which lead to successful long term relationships.

### **CONTACT DETAILS**

North East England Chamber of Commerce Aykley Heads Business Centre

Durham

DH1 5TS

Tel: 0191 386 1133

www.neechamber.co.uk

Email: info@neechamber.co.uk



# PAUL GRIFFITHS

Chief Executive Northamptonshire Chamber of Commerce and Milton Keynes Chamber of Commerce



am pleased to have this opportunity to introduce
Northamptonshire Chamber of
Commerce and its sister Chamber
Milton Keynes Chamber of Commerce and congratulate the Arab-British
Chamber of Commerce on publishing the Trade Directory.

Our Chamber is accredited by, and actively involved with, the British Chambers of Commerce (BCC) — the largest and most powerful network for business in the UK. Our Chamber is a multi-award winning organisation and the Northamptonshire Chamber of Commerce is celebrating its centenary this year.

With around 1,400 members, our Chamber represent over a third of the Northamptonshire's workforce and a fifth of Milton Keynes' workforce and enjoys the enviable reputation as the leading business support organisation in the area and one of the leading chambers in the country.

Throughout its long history the Chamber has always placed great emphasis on international trade. Our members now export all over the world and even in today's economy, many are confident that their exports will continue to develop and grow. Many

more are exploring international trade opportunities for the first time in a bid to establish new markets overseas.

This puts increasing pressure on us to introduce new products and services to help our members compete internationally. For this reason we welcomed the Arab-British Chamber's initiative in helping to develop Electronic Certificates of Origin and we have been very active in pioneering the express version in recent years.

Apart from export documentation, we also offer a translation service to and from a wide range of worldwide languages, and a new letter of credit service which helps to ensure your payments and manage your trade finance.

To be successful in international markets businesses need to ensure that their staff are fully trained, and the Chamber offers a range of BCC Nationally Accredited training courses. In this way we ensure that our members and all local businesses have the best possible chance of international success.

Finally, please take time to look at our websites: www. northants-chamber.co.uk and www.chambermk.co.uk. Not only does this give a complete picture of our activities, you will also be able to access our Members' Directory, through which you can locate all of our members either by name or business, or by sector.



e represent around
1,000 Northamptonshire
businesses and over a
third of the county's workforce and
400 businesses in Milton Keynes
which equates to a fifth of the area's
workforce. Membership of the
Chamber is a sure fire way to take
your business to the next level.

There are many benefits of membership and they are available to every employee in any member organisation.

#### **RAISE YOUR PROFILE**

Membership provides a huge range of networking opportunities to make new contacts and raise the profile of your business.

There are many other ways to promote your business including event sponsorship, the online members' directory and our bi-monthly inbusiness magazines, which go out to more than 8.000 subscribers.

#### **COST SAVINGS**

Chamber members can secure discounts on a range of useful business products and services including company stationery. They can also receive discounts on services delivered by leading brands such as the AA, Westfield Health and AXA.

#### INTERNATIONAL TRADE

The Chamber is a major issuer of export documentation in the United Kingdom. It issues European Community Certificates of Origin. Arab-British Certificates of Origin, invoices and international trade related documents such as ATA carnets and embassy legislation. Online application for EC and Arab-British Certificates of Origin is also available through our e-zcert website (www.e-zcert.com/uk). Members can benefit from a discount on the processing of export documentation.

The Chamber also offers a translation service from and to any language using professionally qualified and insured translators, with preferential rates reserved for Chamber members, and a new letter of credit service which helps to ensure your payments and manage your trade finance.

#### **PROTECTION**

Protect your business from the unknown with 24-hour access to an HR advice line and website — which contains downloadable contracts, forms and policies — a 24-hour legal advice line and insurance cover of up to £65,000 for legal expenses. Members can also run credit checks on their customers or potential customers to lower risk of had debt.



### **TRAINING**

The Chamber offers a comprehensive range of training courses — with discounts for Chamber members and their staff — on a variety of subjects including IT, sales and marketing, management & personal development and international trade.

The Chamber also provides a tailor-made training service that enables members to plan a training programme specifically tailored to meet their training needs. This is priced by the day, and not the delegate, often making it the most cost effective option.

#### REPRESENTATION

We can help you to get your voice heard on the issues that affect your business. We will lobby on behalf of our members to the organisations and individuals in power, and we'll represent your views to the people that matter

So whether you are burdened by excessive red tape or you have strong views about the economy, business taxation, infrastructure or skills we know who to speak to on your behalf. Our network of contacts covers all the local authorities in Northamptonshire, the South East Midlands Local Enterprise Partnership, Westminster MPs and national government. Northamptonshire Chamber acts as your voice, representing the interests of its members, either as individual companies or collectively, as a whole membership.

### CONTACT DETAILS

Northamptonshire Chamber of Commerce

Waterside House

8 Waterside Way

Northampton

NN4 7XD

Tel: 01604 490490

Email: exportdocs@northants-chamber.

co.uk

Website: www.northants-chamber.co.uk



# ANN MCGREGOR MBE

Chief Executive
Northern Ireland Chamber of Commerce and Industry



Since 1783, Northern Ireland Chamber of Commerce and Industry has been at the forefront of private sector support for business, working alongside local government to drive business performance in our members and the wider business community in Northern Ireland.

In recent years we have designed a range of support programmes to meet the needs of business. We address the key challenges and assist companies to network, seek out opportunities in new markets and grow their business - ultimately moving from good to great.

The Northern Ireland Department for the Economy's Export Matters strategy has outlined targets to increase the value of export sales by 33% of the 2014 baseline and the number of companies with sales outside Northern Ireland by 19%, equating to 14,000 exporting businesses by 2020. Achievement of these targets is linked to the 'escalator' model of support which maps interventions to the experience level of business.

In response to Export Matters, and to contribute to the achievement of the ambitious targets, NI Chamber supported by our SME Partner, Power NI, has developed Learn Grow Excel, a dynamic and powerful new suite of initiatives to support companies at every stage in the escalator continuum. We are doing this in partnership with

select organisations that share our ambition to support the development of the Northern Ireland economy.

The portfolio of services recognises the commitment from the private sector to assist local companies to scale-up and maximise business growth and export opportunities and we are thankful to our SME Partner Power NI and programme partners Bank of Ireland UK, Danske Bank, First Trust Bank, HSBC, Ulster Bank and Ulster Carpets.

Businesses who take part in the initiative, which covers 8 elements, will be given the opportunity to participate in cross-border meet buyers, learn from those who have achieved export success, develop growth potential, secure export orders, expand networks, find out about scaling-up, take part in near market trade visits and also attend an export-led business conference in Belfast in 2017.

The NI Chamber Executive Team working in partnership with a strong and committed Board will continue to support the development of our members and drive forward Northern Ireland plc.

In addition to the new business support initiative, NI Chamber will continue to provide over 60 high-level networking events per year, continue to help our members promote their products and services through a wide range of chamber platforms, and continue to work with government to create the conditions for business growth

That is our commitment to our membership and to the wider Northern Ireland business community.





# earn Grow Excel - Business Support & Export Services

The focus for Learn Grow Excel is to:

- · Inspire and Share Learning
- Build Capability and Networks
- Provide One to One Support
- Promote Development & Sales Opportunities

Businesses who take part in the initiative, which covers 8 elements, have the opportunity to participate in cross-border meet buyers, learn from those who have achieved export success, develop growth potential, secure export orders, expand networks, find out about scaling-up, take part in near market trade visits and also attend an export-led business conference in Belfast in 2017.

NI Chamber is a designated authority for the issue of certified export documents.

# HIGH-LEVEL NETWORKING & EVENTS

NI Chamber provides a range of opportunities for members and the wider business base to access key influencers and business leaders, to be inspired and to learn from others whilst networking. With over 60 events per year, delivered across a range of areas, NI Chamber events are designed to enable businesses to learn, grow, network and export. In the past year, over 6,000 delegates have attended an NI Chamber event.

#### **INCREASING BRAND AWARENESS**

There are multiple opportunities to reach NI Chamber's large and active membership. Ambition, the magazine of NI Chamber, promotes company success and raises brand awareness through regular news bites, articles, features and advertising opportunities. NI Chamber also ensures that members get more attention online, by providing them with the opportunity to post news, events and offers on the NI Chamber website, customise their profile on our online membership directory (also available in print format) or raise their profile through a dedicated e-shot to over 16,000 business contacts.

### **INFLUENCING POLICY**

NI Chamber articulates the views and needs of our members to key decision-makers in local and central government, who consult us for feedback from the business community when setting policy locally and nationally. Additionally, our Quarterly Economic Survey in partnership with BDO is a highly respected, authoritative piece of research which influences the Bank of England and government decision-making. NI Chamber also hosts a number of briefings for members on current policy issues and consultations, along with running a number of policy-themed events where members have the opportunity to network and engage with senior government officials.

#### **CONTACT DETAILS**

Northern Ireland Chamber of Commerce and Industry

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Tel: 02890 244113

Email: mail@northernirelandchamber.com Website: www.northernirelandchamber.com





## **BABS MURPHY**

Chief Executive
North & Western Lancashire Chamber of Commerce



he benefits of trade
and globalisation reach
everyone. Here in Lancashire
manufacturing continues to play an
important part in international trade
activities - but manufacturing is
changing. The distinction between
manufacturing and services is
merging. People now refer to the "old"
and the "new" economies. On the
one hand, traditional manufacturing
and engineering; on the other hand,
e-commerce, information technology,
education and training and renewable
energies.

Our business community is increasingly competing in a truly global marketplace and the North & Western Lancashire Chamber of Commerce has a major role to play in supporting international trade and helping our local business community to develop trade outside the UK domestic market. Businesses have a real opportunity to increase competitiveness, and achieve higher levels of growth and productivity.

However, I strongly believe that competitive pressures facing British firms are greater than ever before. A transport infrastructure in urgent need of repair; a productivity gap with our leading competitors in some major areas and a workforce, with great talent but often lacking in the skills that businesses need.

It is vital that the Chamber uses its influence to the

benefit of business to enable them to thrive in the global market place, just as businesses in turn must rise to the challenge. As the modern economy is vibrant and increasingly varying every product and nearly every service is open to global competition in one form or another. To be successful in this market companies must innovate and take risks. They require skills, flexibility and adaptability. The role of Government in this new dynamic economy is not to get in the way but to be dynamic in creating the conditions in which business can prosper.

Yet getting the economy right is only the beginning. We also need the proposed industrial strategy based on three clear ideals:

Firstly, putting in place the building blocks for the future and ensuring that the research and development is appropriately funded and connected to industry. This will ensure that our employees have the correct skills, that we are at the forefront of the IT revolution and that we generate a strong enterprise culture.

Secondly, creating a strong modern regulatory structure that drives improvement and encourages growth and increased efficiency.

And thirdly, supporting business at home and in its efforts abroad. This means promoting innovation with improved communications between businesses and universities and supporting success in the area as well as a strategy that bridges the skills gap which exists in many sectors and disciplines.

Chambers exist to help business prepare for the challenges of international trade and through its local offices and through the worldwide network the Chamber provides information, contacts and support for business needs.

The future brings both challenges and excitement. We have a great community of people and businesses that can collaborate together with great success.





# NORTH & WESTERN LANCASHIRE CHAMBER OF COMMERCE (NWLCC) SERVICES TO SUPPORT INTERNATIONAL TRADE COMPRISE:

- International Documentation Certification
- Overseas Credit Reports
- Trade Clinics
- International Documentation including: EUR1, A.TR, FCO Apostil's European & Arabian Certificates of Origin, e/acert, also on behalf of other Chambers
- International Documentation Relief Cover
- Seminars/Workshops
- International Trade Enquiry Hotline
- Language Services including Translation/Interpreting
- International Trade Newsletter
- International Trade Training Courses
- Trade Missions
- International Trade Advisors
- Regular International Trade Network Events
- · Access to DIT and Overseas Business Network initiative services

# IN ADDITION TO INTERNATIONAL TRADE, THE CHAMBER IS ACTIVE IN THE FOLLOWING AREAS:

#### **POLICY**

- Business Representation
- Economic
- Transport
- Environmental
- Education
- Employment
- Parliamentary Visits UK/EU
- EU Funded Projects
- British Chambers of Commerce

### **BUSINESS INFORMATION**

- Briefing Literature/Fact Sheets
- Database Tools
- UK Credit Reports
- · Grant Searches
- Business Advice/Enquiry Line
- Information E-Bulletin
- Letters of Introduction
- Tender Alert Service

### COMMERCIAL SERVICES

- · Legal Helpline
- Web Pages
- Merchant Services
- Health Care
- Telecommunications
- Utilities
- Members' Discounts

#### **EVENTS**

- Monthly Members Evenings
- Topical Business Lunches
- B2B Networking
- Quarterly Business Lunches
- · Golf Days
- Annual General Meeting and Luncheon
- Annual Business Awards
- Annual Business Dinner





#### CONTACT DETAILS

North & Western Lancashire Chamber of Commerce

**HEAD Office** 

9-10 Eastway Business Village

**Olivers Place** 

Fulwood

Preston

Lancashire

PR2 9WT

Tel: 01772 653 000

Fax: 01772 655 544

Email: info@lancschamber.co.uk Website: www.lancschamber.co.uk

### **TRAINING**

- On Line Courses
- Accredited Training
- Export/Import
- Bespoke/In-Company Training
- Open Courses



### RICHARD WRIGHT

Executive Director
Sheffield Chamber of Commerce



heffield is synonymous with manufactured products throughout the world where "Made in Sheffield" stands for high quality, innovative products. Today it is the home of the Advanced Manufacturing Research Centre (AMRC) and is still at the forefront of manufacturing technology, and home to world renowned companies like Rolls Royce, Boeing, Siemens and Sheffield Forgemasters.

Sheffield is also a centre of wellness research and health. It is one of three UK cities implementing the Olympic Legacy project, the National Centre for Sport and Exercise Medicine (NCSEM) and is building the Olympic Legacy Park within the city including the Advanced Wellness Research Centre (AWRC).

Sheffield and the surrounding region is pushing the boundaries of technology forward so it can be a contributor to both the UK and world.

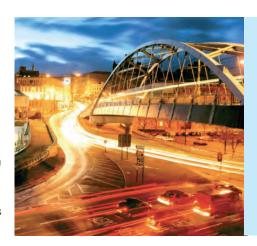


# SOUTH YORKSHIRE INTERNATIONAL TRADE CENTRE (SYITC) PROVIDES A COMPREHENSIVE SERVICE IN ANYTHING TO DO WITH INTERNATIONAL TRADE, EITHER IMPORT OR EXPORT.

Our aim is to help organisations in any business sector to develop their business overseas, whether certifying customs documents for export or handholding small/medium sized businesses through the whole process until they have established repeat overseas orders in their target countries.

The development of the Global Business Network means that we have an 'on the ground' presence in over 60 high growth markets ready to act as interim agents.

From training to letter of credit management, satellite export administration office to translations SYITC have the global solutions to global trade.



#### **CONTACT DETAILS**

Sheffield Chamber of Commerce Albion House Savile Street Sheffield S4 7UD Tel: 0114 201 8888 Email: info@scci.org.uk www.scci.org.uk



# HEATHER MYERS

Director
South Wales Chamber of Commerce



he South Wales Chamber of Commerce continues to act as an ambassador of Welsh businesses. More than ever, it is important for us to provide a strong, independent and articulate voice for SMEs in Wales, having first listened to the views of our members.









he South Wales Chamber is the only organisation able to undertake Export Documentation on behalf HM Department of International Trade in South and Mid Wales.

We have the Government contract to verify and advise on all export documentation and in addition we provide training course and advice. Our staff working in this area are as experienced and knowledgeable as you will find anywhere and their customer service excels.

We are also able to offer access to Trade Missions, meet Ambassadors and envoys and provide a conduit to a large database of potential suppliers/customers in South and mid Wales.

### **RELATIONSHIP MANAGERS**

Our team of Relationship Manager have extensive business experience and networks. As well as providing advice ourselves we are able to provide connections across a diverse membership that will help you develop your business.

Importantly, the team will also help to maximise the wide range of benefits that membership to the South Wales Chamber, the other Chambers accredited to the British Chambers of Commerce, and around 40 overseas British Chambers.

### **EVENTS AND SPONSORSHIP**

Every year we hold around twenty events ranging from the pragmatic, practical and personal "Maximise Your Membership" to the most prestigious South and Mid Wales Business Awards Dinner, the latter having been held in the glorious National Museum of Wales for the last two years with keynote speeches from the First Minister of Wales, the Rt Hon Carwyn Jones and the Rt Hon Alun Cairns MP, Secretary of State for Wales.

Our mix of events includes breakfast, lunch, Summer BBQ, golf and Beaujolais Day and Christmas events. These events provide guests with the opportunities to mix with others from a diverse range of sectors in a relaxed and enjoyable atmosphere, as well as hearing respected business leaders speak.

A range of sponsorship packages also enable businesses to maximise their profile and thereby help build their business.

### POLICY AND REPRESENTATION

The South Wales Chamber of Commerce has a proud heritage of presenting the voice of business at a local, devolved, national and international level. Our governance structure enables us to be a "Chamber led business, and Member led Chamber" and sit on many business and economic forum ensuring the point of view of our members is put forward.

### SERVICES - A QUICK REFERENCE

- · Export documentation and advice
- Export training courses
- Opportunities to meet overseas delegations to Wales
- · Policy and representation
- Members' Relationship Managers
- Breakfasts, lunches and networking events including prominent business and government speakers
- Most prestigious South and Mid Wales Business Awards
- Free subscription to quarterly Chamber Chat publication
- · Welsh Business Barometer quarterly survey
- Marketing opportunities
- Member benefits including Chamber legal expense insurance
- Extensive property portfolio of offices and industrial units on easy-in, easy-out terms.

#### CONTACT DETAILS

South Wales Chamber of Commerce Newport (Head Office) Orion Suite Enterprise Way

Linter prise v

NP20 2AQ

Tel: 01633 254041

Website: www.southwaleschamber.co.uk



# SARA WILLIAMS

Chief Executive Staffordshire Chambers of Commerce



Commerce is recognised as the exemplar in business support for the county and takes a leading role in influencing and formulating policy as it affects business locally, regionally and nationally. Because we listen to our members and provide services which help them prosper our membership and influence continue to grow. We do all this by providing business support, enterprise support, trade opportunities, training for businesses, over 150 events each year and representation at all levels.

The people of the county have access to opportunities and prosperity through the success of the business community. We have a high proportion of businesses exporting and competing with the best in the world, especially in energy, ceramics, advance materials, automotive and as a centre for tourism. We have a diverse business base with leading research institutions.

Employers, led by the Chambers' example, are quality employers with a high recognition of their social value and commitment to quality and excellence. Local people and students aspire to start their own businesses in Staffordshire especially on the superb, sustainable business parks.

We are integral to the fabric of success of Staffordshire.





he Staffordshire Chambers of Commerce can trace its origins back over 200 years — the first association was established in 1813 and became incorporated in 1949. It was borne out of a desire from businesses to meet and trade together and for there to be an organisation representing the interests of commerce and industry thus ensuring that there was a voice for business. There has also been a need for an organisation to deliver services to help businesses to start, grow and succeed.

Staffordshire Chambers continue to thrive in this role and has developed a much wider reputation with the recognition of the contribution that the business community makes to economic and social success.

The Chamber has the following roles:

Business Support — we are at our heart a membership organisation and believe that the best business support comes from the services and support we offer and our experienced staff. We have a range of member-only services and funded programmes (available to all the business community). We have developed specific membership offers to reflect our local

economy for sectors

- Enterprise Support we aim to inspire the
  entrepreneurs of tomorrow through bringing
  schools and businesses closer together, helping
  individuals start up their own business and
  supporting students to have relevant skills for
  business and industry. We have established a
  club specifically for fledgling businesses to help
  them get established
- Trade we encourage international trade through our UKTI programme and export documentation service as well as supporting local trading through exhibitions, events and lobbying for local procurement opportunities. We have launched a specific international trade membership offer
- Training we have a comprehensive, business focused programme to encourage the workforce to reach its full potential, and which can be delivered at the Chamber or a bespoke service. We are developing the offer through partnerships with the universities and the FE colleges in the county. Members get a discount and advance notice
- Events we organise over 150 events each year of varying scale and size. This supports and informs business and helps strengthen supply chains. We believe this is at the heart of our Chambers so we offer specific events for members
- Representation this is a service at the heart
  of Staffordshire Chambers and is largely to
  support members. We take on issues that affect
  the whole business community and lobby at all
  levels of policy decision making

Staffordshire Chambers of Commerce proudly represents the area of Stoke on Trent and Staffordshire which is home to global firms like JCB, Jaguar Land Rover, Amazon, Molson-Coors, Michelin and Vodafone all well-established here and expanding. New sites are being brought forward. Bold city centre projects are transforming the skyline. There's an exciting pipeline of new developments and investment. More than £2 billion is being invested here over the next five years.

We have a range of offices, science parks, business parks and industrial and distribution centres available and an award-winning inward investment service, Make it Stoke-on-Trent & Staffordshire, that can support businesses relocating and expanding. Our work force is large and highly skilled: there are three million people and 32 universities are within one hours' drive.

The whole area is undergoing a root and branch transformation of which we are proud to be in the vanguard and would welcome visitors, investors and global entrepreneurs to join us.

#### **CONTACT DETAILS**

Staffordshire Chambers of Commerce Commerce House Festival Park Stoke On Trent ST1 5BE Tel: 01782 202222

Email: info@staffordshirechambers.co.uk Website: https://staffordshirechambers.co.uk

# JOHN DUGMORE

Chief Executive
Suffolk Chamber of Commerce



Suffolk Chamber of Commerce is the largest non-metropolitan chamber among the 52-accredited organisations that make up the British Chambers of Commerce.

Being the home of Felixstowe, the UK's largest container port by volume, our county has a strong track record in international trade. Suffolk Chamber itself reflects this enduring strength and offers an unrivalled package of relevant expertise and resources to support the business community get exporting and importing right.

Quite simply, Suffolk is open to the world and always ready to do business with it.

International trade is so important a component of Suffolk's economic profile that Suffolk Chamber has made it one of its four principle themes or pillars in our current business plan.

We deliver top quality products, services, forums and networking opportunities through our special interest group, Suffolk Chamber International.

Suffolk Chamber International is managed by Jim Fanshawe, an international trade expert with a long and distinguished track record in helping firms break into overseas markets, including many in the Arab-speaking world.

Through Suffolk Chamber International, we can offer

your business every type of support both formal in the way of tools and consultancy advice, but also informal through meetings and forums with other, more experienced exporters.

In addition, across the whole of the county, Suffolk Chamber itself offers a wide range of other benefits to its members, including over 100 networking and speaker events, access to key supply chain opportunities, lobbying and campaign experience aimed at ensuring the voice of business is heard by government at all levels and initiatives aimed particularly at improving the skills level of the county's workforce.

Furthermore, as a grassroots organisation Suffolk Chamber has a strong local presence in all the main towns and their surrounding areas in the county: Bury St Edmunds, Greater Ipswich, Haverhill & District, Lowestoft & Waveney and Newmarket & District.

Our representation in these areas means that we always have our ear to the ground, being aware of issues that impact on our members at the earliest opportunity.

In short, whether in the field of international trade or any other aspect of running a business, Suffolk Chamber of Commerce's aim is always to be:

- Sure in meeting the needs of our members
- Swift in ensuring that new members get maximum benefit from being a member
- Smart in lobbying for and campaigning in the interest of our business community.

We look forward to working together.







Suffolk Chamber International, part of Suffolk Chamber of Commerce, offers businesses in the county an unprecedented package of expertise and resources to help your business achieve its exporting potential, whether you are an experienced or first-time exporter.

### **EXPORT DOCUMENTATION**

Suffolk Chamber of Commerce is a major issuer of export documentation in the United Kingdom, offering a 50% discount to Suffolk Chamber members on European documentation. Our specialist team also issues European Community Certificates of Origin, Arab-British Certificates of Origin, Invoices, and International trade related documents such as EUR1 and ATR Movement Certificates, or, embassy legalisation

### **EXPORT TRAINING**

Suffolk Chamber International runs a series of modules covering all of the key elements needed to become a sustained and successful exporter. There are eight modules: export documentation, import procedures, understanding International Commercial Terms methods of payment and Letters of Credit, creating

an export strategy, managing agents and distributors, customs procedures and Preferential Rules of Origin and understanding exporting and International Commercial Terms (advanced).

All courses are British Chamber of Commerce accredited, and equivalent to NVQ Level 2. Each module successfully completed counts towards the nationally recognised Foundation Award in International Trade.

# EXPORT READINESS ASSESSMENT TOOL

A quick, easy-to-understand, basic assessment as to how well prepared a company is in exporting its goods and services. It also provides helpful prompts for some of the issues businesses need to consider as they start to plan their entry into overseas markets

Expert Readiness Follow-up Sessions

A half-day opportunity for our expert to review the results of the export readiness assessment tool and give them a structure to help companies develop their export strategy.

#### FOREIGN EXCHANGE

Members of Suffolk Chamber can take advantage of exclusive offers, bank-beating exchange rates and expert currency guidance from our partner, MoneyCorp.

#### **EXPORTER EXPERT HUB**

Suffolk Chamber International facilitates meetings of

the hub allowing businesses who have a product or service that they currently sell overseas or intend to sell overseas to discuss their challenges with peers, in a relaxed environment, with the focus on knowledge and experience sharing

# OVERSEAS BUSINESS NETWORK INITIATIVE

Suffolk Chamber International works with other partners to bring to together overseas companies looking for specific products or services and Suffolkbased organisations. This is an invaluable way to win new business and promote local companies overseas

### CONTACT DETAILS

**Suffolk Chamber International** 

Suffolk Chamber of Commerce

Felaw Maltings, South Kiln

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**Ipswich** 

Suffolk

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## ANA CHRISTIE

Chief Executive
Sussex Chamber of Commerce



sussex Chamber of Commerce is the largest business organisation supporting and representing businesses in Sussex and the eighth largest Chamber of Commerce in the UK. Sussex is located in the South of England, covering everything from quiet rural villages to vibrant urban centres, from specialist schools to the best universities.

As a result, Sussex Chamber of Commerce has evolved to offer a wide range of practical business support, skills development, information and advice. We have services that can help any company whether expanding or struggling, new or established. Some of our services are free of charge; others include reference guides for explaining the latest UK legislation or how to reduce the impact of red tape on your organisation. Over the past year, 25,000 businesses have benefited from our services and our business advisors have worked with over 3,100

businesses in depth and have delivered 425 advice sessions over the telephone. Research shows that businesses we work with intensively see their profits grow on average by 12%.

Our team of experienced advisors, our telephone helpline and our business information website are the gateways to expert services that can help move businesses forward. If you'd like to know more about how we can help, please call our Business Intelligence Advisors on telephone: (+44) 01444 259 259 or visit our website at www. sussexchamberofcommerce.co.uk

As the largest business organisation in the county, owned by Sussex businesses through their membership, we have two main roles. The first is to provide business support; the second is to create a climate where business can thrive. Our members employ over half the working population of Sussex and we believe that it is essential that their views and needs are heard at the highest level of Government. We are extremely active in campaigning on behalf of our members, challenging legislation that hinders local and national commerce and encouraging best practise.

We look forward to doing business with you in the future.







embership of Sussex Chamber of Commerce brings extra benefits that save Sussex companies money and puts them in contact with other local businesses. Here are some of the current available benefits:

- Up to £1,000,000 total legal expenses, professional fees and penalties covered – with up to £100,000 for any one claim
- Networking events
- · Free bi-monthly business magazine
- Discounts on Training
- Discounts on Export Documentation
- · Free Business Directory and listing
- Discount on Healthcare from AXA/PPP and Westfield Health
- Discount on AA Roadside Assistance

# EXPORT DOCUMENTATION SERVICES

Certification and Legalisation of export documentation

As the Chamber of Commerce we are able to certify an array of export documentation and when required arrange for Embassy legalisation.

#### **CUSTOMS AUTHENTICATION**

We are able to authenticate EUR1's and ATR's on behalf of HM Revenue and Customs.

#### PREPARATION SERVICE

We can prepare and process Certificates of Origins in accordance with specific requirements.

# E-Z CERT ELECTRONIC DOCUMENTATION

You can complete and submit a Varity of export documentation online, speeding up your processing procedure.

### NOTARISATION AND FOREIGN OFFICE APOSTILE

We can arrange to get your documents notarised or appostiled with a fast no hassle turn around.

### LETTER OF CREDIT SERVICE

We offer a service to arrange production of all the required documents, arrange shipment and perform presentation to the bank.

#### ATA CARNET

Our ATA carnet services offer a bespoke service to suit your needs, you will get completion of all carnet vouchers and we will simplify the customs procedures for you.

# INTERNATIONAL TRADE TRAINING COURSES

We organise a variety of training courses covering all aspects of International Trade, these include:

- A Foundation Course in Importing
- An Introduction to Export Procedures
- Becoming an Authorised Economic Operator (AEO)
- Classification of Goods Using Commodity & Tariff Codes

- Export Controls & Licensing
- Exporting Understanding the Paperwork
- Inward Processing Relief
- Revised Incoterms Rules 2010 for Import / Export
- Using Documentary Letters of Credit, Drafts &

  Bills

For further information please contact the Export Documentation Team on 0844 375 95 51 or email us on export@sussexchamberofcommerce.co.uk



### **CONTACT DETAILS**

**Sussex Chamber of Commerce** 

Unit 4

Victoria Business Centre

**Burgess Hill** 

**West Sussex** 

RH15 9LR

Tel: 01444 259259

Website: www.sussexchamberofcommerce.co.uk



### PAUL BRITTON

Chief Executive
Thames Valley Chamber of Commerce Group



s the only accredited Chamber in the region, we are delighted to support Arab-British trade and inward investment. As a centre of excellence for support and advice on international trade, we are in a unique position to educate and inform our member companies about opportunities for trading and business relationships. We are

recognised as an ambassador for global trade opportunities.

Working in partnership with the British Chambers of Commerce and the Department for International Trade, businesses could benefit from the following services: import & export documentation; country & sector guides; product & systems compliance; customs advice & audit; letters of credit; training workshops; translating & interpreting; international trade forums; Chamber credit insurance; visas & UK passports; market research & visits; and Passport to Export.









The Thames Valley Chamber of Commerce Group works with businesses across Berkshire, Buckinghamshire, Oxfordshire and Swindon to help them achieve their full business potential. We do this by offering members a range of services including business advice, networking events, training and international trade support.

We are one of the largest Chambers accredited by the British Chambers of Commerce in the UK, and are the only accredited Chamber in the region.

Thames Valley Chamber of Commerce Group is recognised as the leading voice of business, representing micro to major multinational organisations; it is a 'Centre for Excellence' providing international trade services and global representation; it is committed to long-term relationships with members and providing them with relevant, value added services that help, support and protect regional, national and international business.

#### **CONTACT DETAILS**

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Slough

Berkshire

SL1 4SS

Tel: +44 (0)1753 870500 International Trade Division

Tel: +44 (0)1753 870560

Email: export@tvchamber.co.uk

Website: www.thamesvalleychamber.co.uk

### TIM BAILEY

Director

West & North Yorkshire Chamber of Commerce (Chamber International)



est and North Yorkshire Chamber of Commerce, which has more than 3,000 members, supports one of the largest, and most dynamic, business areas outside London.

Our membership is drawn from one of the most diverse areas of the UK, encompassing the textile and manufacturing heartland of the Aire Valley through to Leeds, one of Europe's most important legal and financial centres and the agricultural and tourism areas of York, North Yorkshire and the East Coast which are also modern business centres in their own right.

A not-for-profit organisation, governed by a board of directors and able to trace its roots back to 1851, our chamber, which has offices in Leeds, Bradford and York, includes companies of all sizes from a very wide range of sectors including household-name retailers, global manufacturers, the broadcast and print media, agribusiness, craft breweries, IT, food and beverage producers and internationally-renowned law firms and banks as well as scores of new-start enterprises.

Through our chamber, all of these companies benefit from the most diverse range of business support available across Yorkshire, including free HR and legal guidance as well as the region's most comprehensive calendar of networking events where many fruitful business relationships have been forged.

A vital department, our Business Services Team, takes charge of policy and lobbying, giving businesses a voice on key issues at a regional and national level, most notably its award-winning campaign to bring the HS2 high-speed national rail network to Leeds.

We are an accredited member of the British Chamber of Commerce (BCC), an independent business network with 52 chambers representing 5,000,000 employees and, as such, are playing an active role in UK moves to rebalance the UK economy by helping more businesses to export to growing markets in the EU and fast-growing economies such as China, India, the Middle East and Brazil.

The Arab markets are crucial to our strategy to develop international trade and many of our client businesses, including dozens from the textile and building materials sectors, are active and well known there.

Chamber International, our trade support division, has also recently assisted an innovative new-start business, founded by two former Bradford University students of Iraqi origin, to export medicines back to Iraq where they are in short supply after years of political and economic uncertainty.

We greatly value our relationships in the Arab world and the strong working relationship we have developed with the Arab-British Chamber of Commerce in London. We look forward to developing this further in years to come for the benefit of both organisations, our members and their staff and customers throughout the Middle East.

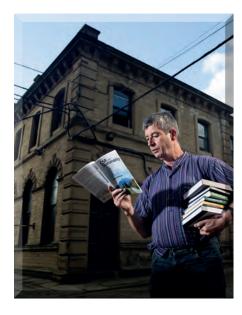












e're building a better kind of chamber by putting quality at the forefront of everything we do.

- No-nonsense services we're proud of
- · Keeping things simple
- Working with partners who share our passion for exporting

A better understanding among businesses about the benefits of exporting, both to themselves and the wider UK economy, is increasing demand for our growing range of specialist services and we're on a quest to make the whole export experience a lot simpler for our customers.

The Chamber International website www.chamber-international.com represents everything we do and attracts almost 1 million visitors each year. The specialists in our teams are recruited from industry and business, where they worked in a variety of international trade roles. With a passion for export, they help our clients sharpen their thinking, streamline processes and drive business forward.

# ADDING VALUE THROUGH COLLABORATION

We give time to building our networks overseas and in the UK and leveraging specialist support from strategic UK partners such as FTSE 100 testing, inspection and certification agency Intertek.

Our technology partners, Morgan Goodwin, Edinburgh, have worked with us to build a unique next-generation business management system "edge". Designed as a complete business toolkit and export platform, edge also incorporates a British Chambers of Commerce Standards approved certification system that gives exporters a fast online option for obtaining documents from the chamber.

In 2013 we were chosen by Leeds City Region Enterprise Partnership to deliver its We are International campaign across 10 local authority areas including substantial northern towns and cities such as Leeds, York, Huddersfield and Halifax.

The initiative put more than 800 companies wanting to trade overseas, or break into new markets, in touch with experienced (and often award-winning) exporters who provided free-of-charge mentoring. It also linked novice exporters with the breadth of professional support available through private initiatives and the public sector, opening up access to guidance from peer-practitioners in virtually every aspect of overseas trade.

# EXCELLING AT TRADE FACILITATION

We're held in high regard by the government. During the foot-and-mouth crisis of 2001 the Department for Environment, Food & Rural Affairs (Defra) allowed us to issue certificates for exports otherwise restricted by emergency regulations. In 2003 we helped ease the way for the UK Chamber Network to become a third party contractor to H M Revenue & Customs. Now we and other British Chambers issue more than 150,000 customs certificates to exporters every year under this arrangement.

Every year we check Letters of Credit worth hundreds of millions of pounds and issue thousands of export documents over the Internet. In fact we hold the premier position in the UK Chamber Network for online export certification, playing a key role in the early development of the service.

For new and occasional exporters we can provide close support throughout the whole life-cycle of an order from first inquiry to final delivery. Hundreds of businesses rely on our specialist back-office team to take care of logistics, cargo insurance and payment, leaving them free to get on with running their business.

We've also got an impressive track-record in providing high quality training. We're an accredited member of the Chamber Skills Network, delivering dozens of courses each year. And if you're too busy to visit us, we'll deliver training at your workplace.

Chamber International is a trading name used by West & North Yorkshire Chamber of Commerce



#### **CONTACT DETAILS**

West & North Yorkshire Chamber of Commerce

**Devere House** 

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West Yorkshire

BD1 5AH

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Contact

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Tel: +44(0)118-963 7000

Website: www.cloudbuy.com

Contact

Mr David Gibbon, Chief Financial Officer & COO

Email: david.gibbon@cloudbuy.com

Main Business Activities: Provider of integrated software platform for e-Procurement and e-Commerce, along with the analysis and coding of spending and product data. Services for new businesses include incorporation, company secretary services and filing annual returns, using its software platform.

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Email: contact@cynation.com

Website: www.cynation.com

Contact

Mr Shadi Razak, Chief Technical Officer

Email: shadi.razak@cynation.com

Main Business Activities: Cyber security and compliance automation helping organisations to improve their compliance status and cyber resilience. Current focus is on GDPR, due to the May 2018 deadline for full compliance. Services and expertise include data protection, information governance, advisory, implementation and training services, as well as integrated best of breed technology solutions.

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and fusion applications.

Website: www.globalminds.biz Contact Mr Sachin Jayashekhar, Director

Email: sachin.j@globalminds.biz Main Business Activities: Oracle applications consulting, training

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Email: r.burrage@greencitysolutions.co.uk
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Contact

Ms Karin O'Sullivan, VP Marketing Communications

Email: kosullivan@innovativesystems.com

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Tel: 01925 661749

Email: admin@vitalizeconsultancy.co.uk Website: www.vitalizeconsultancy.co.uk IT infrastructure solutions provider

#### Waves Media Limited UK

Alperton Lane WEMBLEY HA0 1HD

Tel: +44(0)758-7002752 Website: www.mediawaves.net

Contact

Ahmed Elkhabiry, UK representative Email: khabiry@mediawaves.net

Media and communications services

#### Wavetrend Europe Ltd

Barlavington Stud Barlavington Petworth GU28 OLG

Tel: +44 (0) 330 223 2085

Email: sales@wavetrend.net Website: http://wavetrend.net

RFID solutions provider for safety and security of assets and staff

#### Web Venture Holdings Limited

Crown House

27 Old Gloucester Street

London WC1N 3AX

Tel: +44 7880 257321

Email: ionathan@webventureco.com

Website: www.webventureco.com

Web Ventures is an innovative website design and development business, providing premium quality, graphically designed websites to its clients.

#### WIZZARD TECHNICAL DESIGNS LTD

17 Redbrook Lane

Office 14

Grosvenor Court

Lea Hall Enterprise Park

Rugeley Staffordshire WS15 1AB

Tel: 01889 227900

Email: osmond@wtd-ltd.co.uk Website: www.wtdesigns.co.uk Digital marketing and website design

#### **Wyrestorm Technologies**

Unit 22

Ergo Business Park Kelvin Road Greenbridge Swindon SN3 3JW Tel: 01793 230343

Email: louise.cattelona-luton@wyrestorm.com

Website: http://wyrestorm.com Test equipment, receivers and transmitters

#### **CONSULTANCY SERVICES**

### **Abacus Global Enterprises**

Abacus House 144 New Walk Leicester LE1 7JA

Tel: +44(0)116 3260 299 Email: info@abacusge.com Website: www.abacusge.com

Contact

Mr Saad Tasneem, Director

Business consultancy for international trade

#### AC (PENKRIDGE) LTD

2 Cherrybrook Drive

Stafford Staffordshire ST19 5EA Tel: 01785 713073

Email: adrian@moremoney-4u.co.uk

Website: www.moremoney-4u.co.uk

Consultants: Energy, electricity, utilities, water and broadband

#### ACCORD TRANSPORT CONSULTANCY LTD

PO Box 2294 Biddulph Stoke-on-Trent Staffordshire

ST8 7ZB Tel: 01782 513297

Email: enquiries@accord-trans.com

Website: www.accordtransportconsultancy.co.uk

Transport consultants

#### **Aegis Defence Services Limited**

5th Floor, East Wing 1 London Bridge

London

SF1 9BG

Tel: +44(0)20-7222 1020 Fax: +44(0)20-7222 1022

Email: miriam.harries@garda.com

Website: www.aegisworld.com

Contact

Mr Graham Binns

Risk management and security

#### **Aeron Branding Limited**

22 Upper Ground

Southwark

London

SE1 9PD

Tel: +44(0)20-3198 2277

Website: www.aeronbranding.com

Contact

Mr Matthew Millard-Beer

Managing Director Email: matthew.millardbeer@aeronbranding.com

Brand innovation, design and strategy

#### **Alams Consultants Limited**

Masonic Building Water Street Isle of Man

Tel: +44(0)1624-627 820

Website: www.alamsconsultants.com

Contact

Mr Warren Johnstone Managing Director

Email: warren@alamsconsultants.com Boutique risk management services

#### **ALPHA RISK GROUP**

4 Green Meadow Grove

Endon Stoke-on-Trent Staffordshire ST9 9EU

Tel: 07951 733046

Email: paul.robinson@alpha-rg.com

Website: www.alpha-rg.com

Consultants: Advice on managing risks and maintaining legal compliance

#### **Arabian BEC Limited**

1 Ridge Avenue

Harpenden

Hertfordshire

AL5 3LU

Tel: +44(0)158-262 2749 Website: www.arabianbec.com

Contact

Mr David Green, Director
Email: david@arabianbec.com

Economic and business consultancy focused on the Arabian Gulf markets, Provide market and feasibility studies, benchmarking and economic impact assessment for private and government clients

#### **BASWICH BUSINESS CONSULTANCY**

87 Baswich Lane

Stafford

Staffordshire

ST17 0BN

Tel: 07976253478

Email: jonathan@baswichbiz.com

Website: www.artistic-creations.co.uk

Management consultancy

### BBS Group (BBS Consultants)

BBS House

125 Poplar High Street

London

E14 0AE

Tel: +44 203 771 7441 Email: doctor@bbs.group

Website: www.bbsconsultants.net

Contact

Dr Fazil Mahmood, Director

Recruitment, training and business consultancy

#### **Blair Consular Services Ltd**

Elizabeth House

28 Woodthorpe Road

ASHFORD

TW15 2RH

Tel: +44(0)1784-254123

Fax: +44(0)1784-256655

Website: www.blairconsular.co.uk

Contact

Mr Doug Blair, Managing Director Email: dougb@blairconsular.co.uk

Export documentation services

#### **Badley Ashton & Associates Limited**

Winceby House

Winceby

HORNCASTLE

Lincolnshire

LN9 6PB

Tel: +44(0)1507-588 353

Fax: +44(0)1507-588 345

Website: www.badley-ashton.co.uk

Contact: Ms Meriem Bertouche, CEO

Email: meriembertouche@badley-ashton.co.uk

Main Business Activities: Reservoir geosciences consultancy providing integrated services which include petrography, reservoir quality analysis, core description, borehole image interpretation and reservoir scale structural characterisation.

#### **British Offset Office**

Ministry of Defence

Cromwell House

Dean Stanley Street

LONDON SW1P3IH

Tel: +44(0)30-6770 2349 /47/46

Email: offset1a2@dgsap.mod.uk

Website: www.britishoffset.com
Promotion of joint ventures in Saudi Arabia

#### Capplex

Outer Temple Chambers

222 Strand

LONDON

WC2R 1BA

Tel: +44(0)20-7427 4892

Email: shiraz.oshidar@outertemple.com

Contact

Mr Michael Patchett-Joyce, Principal

Email: michael.patchett-joyce@outertemple.com

Main Business Activities: Barrister, providing professional services consultancy.

#### **CARES Limited**

37 Gay Street

BATH

Avon

BA1 2NT

Tel: +44(0)1225- 478750

Fax: +44(0)1225-310385

Website: www.cares-group.com

Contact

Mr Philip Friend, Director of Administration

Email: phil.friend@cares-group.com

Main Business Activities: International engineering, environmental and maritime consultancy with a focus on Africa.

#### **CCL Stressing Systems Ltd**

Unit 8

Millennium Drive

Westland Road

Beeston

LEEDS LS11 5BP

Tel: 01132 701221

Email: enquiries@cclint.com

Website: www.cclint.com

Contact

Katie Stogdale

Prestressed Concrete Engineering Specialists

#### **CDN Consular Services Limited**

Runnymede House

96/97 High St

Unknown

EGHAM

TW20 9HQ

Tel: +44(0)1784-221720 Fax: +44(0)1784-473229

Email: info@cdn-consular.co.uk

Website: www.cdn-consular.co.uk

Contact

Debbie Beard, MD/CEO

Consular documentation

#### **CITI Limited**

Lovat Bank

37 Silver Street NEWPORT PAGNELL

Buckinghamshire

MK16 OEJ

Tel: +44(0)1908 283600

Email: bzade@citi.co.uk

Website: www.citi.co.uk

Contact

Dr Bakr Zade, Head of Innovation and Knowledge Management

Email: bzade@citi.co.uk

Main Business Activities: Business Change Management Consultancy.

#### CloudBuy Plc

5 Jupiter House

Calleva Park

READING RG7 8NN

Tel: +44(0)118-963 7000

Website: www.cloudbuy.com

Contact

David Gibbon, CFO

Email: david.gibbon@cloudbuy.com

Integrated software platform for e-Procurement and e-Commerce

#### COPPENHALL LTD

Ryecroft

Connenhall

Stafford

Staffordshire

ST18 9BW

Tel: 07881 624516

Email: david@coppenhall.com Website: www.coppenhall.com

Business Consultancy: Turnaround, Growth, Strategy, Project Management, Commercial Processes and Lean Techniques

### Corporate Translations Limited

Wyndhams Croft

Whiteditch Lane

Newport

Essex

CB11 3UD Tel: +44(0)1799-541666

Email: info@corporatetranslations.co.uk

Website: www.corporatetranslations.co.uk

Translation, typesetting, graphic design, legalisation and visa service

### CREAM PERSONNEL SERVICES LTD

2 Victoria Square

Hanley

Stoke-on-Trent

Staffordshire

ST1 4JH Tel: 01782 262731

Email: jenny.muir@creampersonnel.co.uk
Website: www.creampersonnel.co.uk

# Recruitment and employment agency Cross-Border Information Ltd

4 Bank Buildings

Station Road

HASTINGS East Sussex

East Susse TN34 1NG

Tel: +44(0)1424-721667

Fax: +44(0)1424-721721 Email: info@cbi-research.com

Website: www.crossborderinformation.com Contact

Mr Mark Ford, Managing Director

Email: mark@cbi-research.com

Main Business Activities: Knowledge-based business, providing political and commercial risk monitoring, analysis and research

services on emerging countries.

**CyNation Limited** 

The Rain Cloud 76 Vincent Square

Victoria London SW1P 2PD

Tel: +44(0)757-891 4815 Website: www.cynation.com

Contact Shadi Razak

Email: shadi.razak@cynation.com

Cyber Security, Compliance, Threat Intelligence, Risk Assessment, Security Monitoring, Secure Communications, Training and Incident Management

**EMM CONSULTING LTD** 

30 Wychwood Park

Weston Crewe Cheshire CW2 5GP Tel: 07769 882993

Email: info@emmconsulting.co.uk Website: www.emmconsulting.co.uk

Business consultancy

**Export Solutions (International) Ltd** 

Suite 1 Bulldog House London Road TWYFORD Berkshire RG10 9EU

Tel: +44(0)118-932 0233 Fax: +44(0)118-934 6815 Website: www.exportsuk.com

Contact

Ms Andrea Gould, Shipping and Logistics Manager

Email: agould@exsoluk.com

Main Business Activities: Export traders and consultants.

**FENDERSOCKS** 

54 Caverswall Road Blythe Bridge Stoke-on-Trent Staffordshire ST11 9BG Tel: 01782 399123

Email: margaret.michell@btopenworld.com

Publisher

Frontier Investment Holdings Ltd

4th Floor Harbour Place 103 South Church Street KIRKCALDY

Fife KY1 1002

Tel: +44(0)789-997 6133 Email: bowman@tcpam.com

Contact

Mr Ahmed Ben Halim, Director Email: benhalim@tcpam.com

Main Business Activities: Consulting Services.

**Futuristic Insight Company UK Ltd** 

20-22 Wenlock Road LONDON N1 7GU

Tel: +44(0)776-727 0577

Contact

Dr Ibrahim Al Arifi, GSO

Main Business Activities: Trading in commodities.

**GDP Global Development Ltd** 

St James House 13 Kensington Square

LONDON W8 5HD Tel: 020 7795 8131 Fax: 020 79002194 Website: www.gdpglobal.com

Contact

Mr John Hanna, Managing Director Email: john.hanna@gdpglobal.com

Main Business Activities: Economic Development and Promotion Training and Consulting Company.

GLOBAL HEALTH ENVIRONMENT AND MANAGEMENT CONSULTANTS

Kearsley Chambers Shelton Old Road Stoke-on-Trent Staffordshire ST4 7RX Tel: 01782 746611

Email: info@ghemconsultants.co.uk Website: www.ghemconsultants.co.uk

Global health, environmental and management consulting

**Global International Corporation** 

62C Princess Gate LONDON SW7 2PD

Tel: +44(0)7766-000200 Fax: +966 1 4625143

Contact

Dr Ziad El Dukair, CEO & Chairman

Email: zeldukair@aol.com

Main Business Activities: Contracting, investment consultation in Oil, Gas & Petrochemicals and Real Estate Investments projects.

**Grant Thornton International Limited** 

Grant Thornton House
Melton Street
Euston Square
London
NW1 2EP
Tel: +44 (0)20-7383 5100

Website: www.grantthornton.global

Contact

David Wilson, Regional Head Middle East Email: david.wilson@gti.gt.com

Business consultancy with expertise in audit, tax, advisory and outsourcing

**GREAT BRITISH STORE** 

3 Ridge House Drive Festival Park Stoke-on-Trent Staffordshire ST1 5SJ Tel: 01782 211900

Email: mark@greatbritishstore.com Website: www.greatbritishstore.com

Consultants: Global business-to-business platform for innovation, design and quality

**Hesperia Investment Limited** 

412 D 14 Basil Street London SW3 1AJ

Tel: +44(0)20-3402 4820

Contact

Matsumoto Koki, Director Email: koki@hesperia-inv.co.uk Consultancy services, real estate management and investment management

HOBSON HEALTH LIMITED

Kingfisher House 2 Waters Edge Business Park Campbell Road

Stoke-on-Trent Staffordshire ST4 4DB

Tel: 01782 574200

4 Lakeside

Email: admin@hobsonhealth.co.uk Website: www.hobsonhealth.co.uk Occupational health consultants

HYDROCK CONSULTANTS

Festival Park
STOKE-ON-TRENT
Staffordshire
ST1 5RY
Tel: 01782 261919
Email: stoke@hydrock.com
Website: www.hydrock.com

Provider of consultancy and specialist contracting services for construction infrastructure and the environment

Informed Executives (Europe) Limited

944 Warwick Road SOLIHULL West Midlands B91 3HW

Tel: +44(0)7831 494939

Contact

Mr Bijan Sedghi, Executive Director Email: bijan@sedghi.com

Main Business Activities: advice on business intelligence; unlocking the data within an organisation, its systems and processes, and delivering better value.

Kellogg Brown & Root Limited

Milton House Springfield Drive LEATHERHEAD Surrey KT22 7NI

Tel: +44(0)1372-865 000 Website: www.kbruk.co.uk

Contact

Mr Joseph Walker-Cousins, Director, ME Business Development Email: joseph.walker-cousins@kbr.com

Main Business Activities: Solutions to the most complex challenges facing the public and private sectors: programme and project management, engineering, procurement and construction, logistics, services and training.

KENZIE PROJECT SERVICES LTD

St Albans House St Albans Road Staffordshire Technology Park

STAFFORD Staffordshire

ST16 3DP Tel: 01785 747600

Email: info@kenzieconsulting.com Website: www.kenzieconsulting.com

Project management and dispute services for the construction and building, oil and gas, infrastructure, power generation and distribution and industrial and process industries

#### LAWSON TAYLOR RESEARCH & CONSULTANCY

12 Wren View

Loggerheads

MARKET DRAYTON

Shropshire

TF9 20Y

Tel: 01630 673188

Email: enquiries@lawsontaylor.co.uk

Website: www.lawsontaylor.co.uk

Market research, marketing strategy and market communications

exherrise

#### **Lessore Solutions Limited**

14 Gray's Inn Road

LONDON

WC1X 8HN Tel: +44(0)20-7379 4323

Website: www.dalecarnegie.co.uk

Contact

Ms Katharina Schnalle, Business Consultant

Email: katharina\_schnalle@dalecarnegie.com

Main Business Activities: People/personnel development services.

# Management and Economics Consultants International Limited

14 Drury Lane

STEVENAGE Hertfordshire

SG1 4RA

Tel: +44(0)1438-350 904

Website: www.meciltd.com

Contact

Dr Kadom Shubber, Director & Chairman

Email: info@meciltd.com

Main Business Activities: Management consultancy and training

#### Page Corporate Investigations Limited

1 Catherine Place

2nd Floor

SW1E 6DX

Tel: +44(0)20-7930 9200 Fax: +44(0)20-7930 9201

Website: www.pagegroupltd.com

Contact

Mr Paul Greenwood, Director Commercial Intelligence &

Investigations

Email: pgreenwood@pagegroupltd.com

Main Business Activities: Spectrum of integrated risk management services within compliance, due diligence and security.

#### PEAK CONSULTANCY LTD

Dove Cottage

Leek Road

Wetley Rocks

Stoke-on-Trent Staffordshire

ST9 OAR

Tel: 07874 315007

Email: james@thepeakconsultancy.co.uk Website: www.thepeakconsultancy.co.uk

Business change consultancy & project management

#### THE PENN GROUP

**Dunston Business Village** 

South Courtyard

Dunston

Staffordshire

ST18 9AB Tel: 01785 413101

Email: info@thepenngroup.co.uk

Website: www.thepenngroup.co.uk

International management consulting business

#### **Peter Morris Research and Development Limited**

1 Long Street

Tetbury

Gloucestershire

GL8 8AA

Tel: +44(0)1285-644 508

Contact

Mr Peter Morris

Email: pmorris@pvohpolymers.co.uk Consultancy and development of polymers

### PFU (EMEA) Limited

Hayes Park Central

Hayes End Road

HAYES

UB4 8FE

Tel: +44(0)20-8573 4444

Fax: +44(0)20-8573 2643

Website: www.fujitsu.com

Contact

Matthew Beavis, Senior Sales Director

Email: matthew.beavis@uk.fujitsu.com

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document scanners

#### **PSR SOLUTIONS**

Prospect House

Stafford Road

Dunston

STAFFORD

Staffordshire

ST18 9AB

Tel: 01785 715505

Email: sconnolly@psrsolutions.co.uk

Website: www.psrsolutions.co.uk

Recruitment solutions for construction professionals

#### Pricewaterhouse Coopers LLP

7 More London Riverside

London

SE1 2RT

Tel: +44(0)20-7212 4881 Fax: +44(0)20-7212 7822

Website: www.pwc.com

Contact

David Grace, Partner

Email: david.w.grace@pwc.com

Legal and tax consultancy services

#### RSK Group Plc

Spring Lodge

172 Chester Road

Helsby FRODSHAM

Cheshire

WA6 OAR

Tel: +44(0)1928-726006

Fax: +44(0)1928-725633

Email: communications@rsk.co.uk Website: www.rsk.co.uk

Contact

Mr Steven Mills, Company Secretary & General Counsel

Email: smills@rsk.co.uk

Main Business Activities: Engineering and environmental consultancy and technical support services.

#### SINAN COMPASS UK LIFE SCIENCES

Studio 2

Unit 6

Silverdale Enterprise Centre

Kents Lane

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 6SR

Tel: 01782 625516

Email: jzayed@sinancompass.co.uk

Website: www.sinancompass.co.uk

Specialist Hi-Tech sectors of biotechnology, pharmaceuticals, chemicals, polymer materials and bio-manufacturing

#### System Sound & Light Ltd

1 Liddall Way

Horton Rd

West Drayton

UB7 8PG

Tel: 01895 432995

Website: www.systemsound.co.uk

Contact

Simon Biddulph, Managing Director

Email: simon@systemsound.com

Sound designers and equipment rental experts

#### TBQC

Tinkers Brewood

STAFFORD

Staffordshire

ST19 9DD

Tel: 07872 595521

Email: info@tbqc.co.uk Website: www.tbqc.co.uk

Diary and call management, meeting and event planning, travel arrangements, minute taking, customer management, small

business set up, financial management

### TRUDEL ASSOCIATES LTD

5 Eagle Close

Uttoxeter

Staffordshire

ST14 8TW

Tel: 01889 565377

Email: mo@motrudel.co.uk

Design management consultant

### TUV Rheinland UK Limited

One Cranmore Drive

Shirley

Solihull

West Midlands

B90 4RZ

Tel: +44(0)121-796 9400

Website: www.uk.tuv.com

Contact
Ms Adriana Gomes, Business Development Executive

Email: adriana.gomes@uk.tuv.com

Certification of safety and quality for products, testing, inspec-

tion, training and consultance

### 2050 LOGISTICS LTD

27 Grange Park Drive

Biddulph

Stoke-on-Trent Staffordshire

ST8 7XU

Tel: 07947 103706 Email: peter.ulleri@2050logistics.org

Website: www.2050logistics.org
Business consultancy - logistics, supply chain, environment

### **XDS Solutions Ltd**

Unit 5

Elm Farm

Elm Lane ROXWELL

Essex CM1 4NJ

Tel: +44(0)1245-249 002

Website: www.xds-solutions.com

Contact

Chris Rowe, Director

Email: chris.rowe@xds-solutions.com

Export compliance specialists for the regions of the Middle East and Africa

#### **ZEBRA CONSULTANCY**

Treetops House Heath Rise

Whitmore Heath

NEWCASTLE-UNDER-LYME

Staffordshire ST5 5JA

Tel: 01782 680174

Email: sarah@zebraconsultancy.co.uk Website: www.zebraconsultancv.co.uk Business Consultancy & Recruitment

#### **EDUCATION & TRAINING**

#### Achieveglobal Middle East

The Old Coach House Castle Eden DURHAM County Durham

TS27 4SU

Tel: +44(0)1429 839 247 Fax: +44(0)1429 838 890

Website: www.achieveglobalmiddleeast.com

Contact

Mr John Cartmell, Regional Director Email: john@achieveglobalmiddleeast.com

Main Business Activities: Provides leadership training programmes to large organisations based in the Middle East.

#### **Al-Khair Foundation**

109-117 Cherry Orchard Road

Croydon Surrey CR0 6BF

Tel: +44(0)3000999786 Website: www.alkhair.org

Contact

Mr Richard Swift, Programme Director

Email: rich@alkhair.org **Education and Training** 

#### Arab Innovation Network (AIN)

63 Lancaster House Borough Road ISLEWORTH Middlesex TW7 5FJ

Email: info@arabinnovation.net Website: www.arabinnovation.net Contact: Dr Ghadir Siyam

Email: ghadir@arabinnovation.net

Main Business Activities: annual conference, students' societies, scholar camp and the Cambridge Tabadul Programme.

#### **BABINGTON BUSINESS COLLEGE LTD**

2nd Floor Churchill House Regent Road STOKE-ON-TRENT Staffordshire ST1 3JJ Tel: 01782 614118

Email: stoke@babington.co.uk Website: www.babington.co.uk

Training for Accountancy, Business Administration, Contact

Centre Operations, Customer Service, Employment Related Services, IT User Skills, Retail, Providing Financial Services, Team Leading & Management

#### **Blu Corners Ltd**

Trading as London PT College

5 Cullen Way LONDON

NW10 6JZ Tel: +44(0)20-89630656

Website: www.lptcollege.com

Contact

Mr Feras K Abed, Managing Director

Email: info@lptcollege.com

Main Business Activities: Business school and training centre offering short courses in accountancy and management. Trading as London PT College

#### **Bond English**

Flat 13 Heritage House 42 Chase Side LONDON

N14 5BT

Tel: +44(0)20-8938 3743 Website: www.bondenglish.com

Contact

Mr Neil Dunn, Director Email: neil@bondenglish.com

Main Business Activities: Tutoring, Academic Consulting,

Academic English.

#### BRACEY BUSINESS TRAINING/BRACEY TRAINING **ASSOCIATES**

Waterside Cottage Horsebridge Lane Whittington Kinver Staffordshire DY7 6NU Tel: 01384 878810

Email: info@braceybusinesstraining.co.uk Website: www.braceybusinesstraining.co.uk Preparing & presenting training programmes

#### **British Bangladesh Chamber of Women Entrepreneurs**

14 Polegate Luton Bedfordshire LU2 8AJ

Tel: +44(0)7865-075572

Contact

Mrs Monojaha Polly Islam Email: pollv.islam@hotmail.com Website: www.bbcwe.com

Support for women in business and aspiring entrepreneurs, delivering training and links with support agencies

#### **Cambridge Regional College**

Science Park Campus Kings Hedges Road CAMBRIDGE CR4 20T Tel: +44(0)1223-226318

Fax: +44(0)1223-226391 Website: www.camre.ac.uk Contact

Dr Amina Wakefield, Head of International Office

Email: awakefield@camre.ac.uk Education and training

#### **CES Holdings Ltd**

Shepley Industrial Estate (South)

Shepley Estate (South)

Audenshaw

MANCHESTER

Lancashire

M34 5FX

Tel: +44(0)161-337 9337 Fax: +44(0)161-337 9099

Website: www.cesholdings.com

Contact

Mr Martin Shaw, Business Development Director

Email: martin@cesholdings.co.uk

Main Business Activities: Suppliers of educational materials to international schools, from books to sports equipment and furniture.

#### **Corrocoat Corrosioneering Ltd**

Forster Street LEEDS LS10 1PW Tel: 01132 760760 Email: info@corrocoat.com

Contact Nigel Riley

Manufacturers of anti-corrosion solutions

#### **Education Partnerships UK Ltd**

Centurion House 129 Deansgate MANCHESTER Lancashire M3 3WR

Tel: +44(0)161 214 7925

Website: www.educationpartnershipsuk.co.uk

Contact

Ms Saeeda Ahmed, Director

Email: saeeda@educationpartnershipsuk.co.uk

Main Business Activities: Accreditation, certification, training, leadership and management.

#### **ENLIGHTEN**

118 Pacific House Relay Point TAMWORTH Staffordshire B77 5PA Tel: 07982 813594 Email: info@enlighten-ac.uk Website: www.enlighten-ac.uk Training and e-learning solutions

#### **Inspirational Development Limited**

LONDON SW1E 6DY Tel: +44(0)20-7798 2848 Fax: +44(0)20-7798 2838

57a Catherine Place

lindsey.craig@inspirationaldg.com Website: www.inspirationaldevelopment.com

Contact

Stephen Bennett, CEO

Leadership development programmes

#### INTERCOG LTD

15 Trinity Drive Stone Staffordshire ST15 8ET Tel: 07900 694206 Email: mike@intercog.co.uk

Website: www.intercog.co.uk

Training

# International Human and Management Development Centre

Office 3 Halpern House 1 Hampshire Terrace

PORTSMOUTH

Hampshire PO1 2QF

Tel: +44(0)23-9243 9679 Email: info@ihmdc.com

Website: www.ihmdc.com

Contact

Dr Tahir Radwan, Managing Director

Email: director@ihmdc.com

Main Business Activities: A consultancy in education, training and management; services from admissions processes for students to designing and delivering bespoke training programmes; also support services like arranging accommodation, airport transfer, transport and visa support.

#### **KAPLAN UK Limited**

179-191 Borough High Street

LONDON SE1 1HR

Tel: +44(0)20-3468 0907

Email: businesstraining@kaplan.com

Website: www.kaplanleadership.com

Contact

Mr Mohamed Kolef, Client Support

Email: mohamed.kolef@kaplan.co.uk

Main Business Activities: Training, development and business education.

#### **KEELE UNIVERSITY**

Keele Campus

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 5NH Tel: 01782 732000

Tel: 01/62 /32000

Email: c.s.mairs@keele.ac.uk

Website: www.keele.ac.uk

University education, research and science park

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151 Centrillion Point

2 Masons Avenue

CROYDON Surrey

CR0 9WX

Tel: +44(0)20-8686 3167 Email: info@kseekers.co.uk

Website: www.kseekers.co.uk

Contact

Ms Gintare Nemanyte, Events Manager

Email: nemanyte@kseekers.co.uk

Main Business Activities: Provider of certified, custom made training courses and a top facilitator of academic services for companies of all sizes, industry and location.

### **Lessore Solutions Limited**

t/a Dale Carnegie Training London

14 Gray's Inn Road LONDON

WC1X 8HN

Tel: +44(0)20-7379 4323

Email: katharina\_schnalle@dalecarnegie.com

Website: www.dalecarnegie.co.uk

Contact

Katharina Schnalle, Business Consultant

Professional training services

#### Management and Economics Consultants International Ltd

14 Drury Lane

STEVENAGE

SG1 4RA

Tel: +44(0)1438-350 904

Email: info@meciltd.com; kadom.shubber@btinternet.com

Website: www.meciltd.com

Contact

Dr Kadom Shubber, Director & Chairman

Management consultancy and training

#### THE NATIONAL TRAINING ACADEMY LTD

Office 1 New Park Works

Cinderhill Industrial Estate

Weston Coney Road

STOKE-ON-TRENT

Staffordshire

ST3 5I B

Tel: 01782 757001

Email: carthur@tnta.co.uk

Website: www.tnta.co.uk

Certified training courses

#### **NEWCASTLE-UNDER-LYME COLLEGE**

Knutton Lane

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 2GB

Tel: 01782 254254

Email: info@nulc.ac.uk

Website: www.nulc.ac.uk

Further education including integrated training for business and industry

#### NOW U KNOW TRAINING LIMITED

Unit 804

Centre 500

Lowfield Drive

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 OUU

Tel: 01782 613773

Email: dave@aibsolutions.co.uk

Website: www.nuktraining.co.uk

Training

#### Power & Action

16 Cowper Way

Reading

Berkshire

RG30 3EA

Tel: +44(0)777 971 6536

Website: www.nadineandnadia.com

Contact

Mrs Nadine Demontfaucon

Email: info@nadineandnadia.com

Coaching to enhance self-awareness and leadership skills through courses available in English, Arabic, French, Spanish and Russian

#### **RV Group Limited**

58 Dunnocksfold Road

Alsager

Stoke-on-Trent Staffordshire

ST7 2TW

Tel: 07970 875736

Email: eileen.venables@sky.com

Website: www.onsitetrainingsolutions.co.uk

IT training

#### Sheikha Al-Thani for Underprivileged Children

1 Lumley Street

LONDON

W1K 6TT

Tel: +44(0)755-499 3499

Fax: +44(0)20-7402 5989

Email: meshkan.tawfik@yahoo.com

Website: www.satuc.org

Contact

Sheikha Bint Hamad Al-Thani

Email: sheikha.althani@satuc.org

Main Business Activities: Charity in support of underprivileged

#### SUMMERFIELD SANDERS LIMITED

36 Newport Road

Eccleshall

Stafford

Staffordshire

ST21 6BD

Tel: 01785 850075

Email: support@summerfieldsanders.com

Website: www.summerfieldsanders.com

Training & business development

### STAFFORD COLLEGE

Earl Street

Stafford

Staffordshire

ST16 2QR

Tel: 01785 275403 Email: enquiries@staffordcoll.ac.uk

Website: www.staffordcoll.ac.uk

College of higher education

### STAFFORDSHIRE UNIVERSITY

Vice Chancellors Office

Staffordshire University

Beaconside STAFFORD

Staffordshire

ST18 OAD

Tel: 01785 353262

Email: sarah.tudor@staffs.ac.uk

Website: http://blogs.staffs.ac.uk/business-services/ Higher Education provider, placements R & D, work-based

learning and consultancy

### STOKE-ON-TRENT COLLEGE

Cauldon Campus

Stoke Road

Shelton

Stoke-on-Trent

Staffordshire

ST4 2DG Tel: 01782 208208

Email: business@stokecoll.ac.uk

Website: www.stokecoll.ac.uk Further and higher education

## SYNERGIA COACHING LTD

Office 1C Barn 3

Dunston Business Village

STAFFORD Staffordshire

ST18 9AB

Tel: 01785 711593 Email: info@synergiacoaching.co.uk

Website: www.synergiacoaching.co.uk
Coaching, teambuilding and organisational development

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17 Duke Street Formby LIVERPOOL Merseyside L37 4AN

Tel: +44(0)1704-878988 Fax: +44(0)1704-832124

Website: www.uktrainingworldwide.com

Contact

Mr Stephen Smith, Managing Director Email: stephen.smith@uktrainingworldwide.com Main Business Activities: Business training.

## University of Cambridge Judge Business

JBS Executive Education Limited Judge Business School Trumpington Street

CAMBRIDGE CB2 1AG

Tel: +44(0)1223-332 339 Fax: +44(0)1223-764 369 Website: www.jbs.cam.ac.uk

Mercedes Steiner, Business Development Email: m.steiner@jbs.cam.ac.uk

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Glaisher Drive

University of Wolverhampton Science Park

WOLVERHAMPTON West Midlands WV10 9RT Tel: 01902 321272

Email: enquiries@wolverhamptonbsc.com Website: www.wlv.ac.uk/business

University, contributing to knowledge transfer, economic development and wealth creation

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#### ALFA LAVAL ASHBROOK SIMON-HARTLEY

10-11 Brindley Court Lymedale Business Park NEWCASTLE-UNDER-LYME Staffordshire

ST5 9QH Tel: 01782 578650

Email: enquiries@alfalaval.com Website: www.alfalaval.com Engineering and wastewater

#### ALIFAB (WELDING & FABRICATION) LTD

New Hall Mills Milton Road Milton Stoke-on-Trent Staffordshire ST1 6LF Tel: 01782 544844 Email: sales@alifab.co.uk Website: www.alifab.co.uk

Contractor in the welding and fabrication of aluminium, stainless and mild steel products for industry

#### A P B GROUP LTD

Rvandra House Ryandra Business Park Brookhouse Way

Cheadle Stoke-on-Trent Staffordshire ST10 1SR Tel: 01538 755377

Email: enquiries@apbgroup.co.uk Website: www.apbgroup.co.uk Civil engineering contractors - rail

#### Afrique Engins SARL

Cooperative Kamiche No 67 Local B N2 Tel: +213 5550 50185 Fax: +213 2370 8921

Mr Mohamed Haireche, Managing Director Email: mohamed8-jch@hotmail.fr

Import and export industrial machinery and accessories

#### **AXAIR FANS UK LTD**

Lowfield Drive Centre 500 Wolstanton

NEWCASTLE-UNDER-LYME

Staffordshire ST5 0UU Tel: 01782 349430

Email: sales@axair-fans.co.uk Website: www.axair-fans.co.uk

Importers of fans & accessories distributors of fans & air moving equipment

#### **Berkeley Engineering Consultants**

52 Berkeley Square Mayfair

LONDON W1 L5RT

Tel: +44(0)20-7493 6167 Fax: +44(0)20-7495 8063 Email: info@berkeleyeng.com Website: www.berkeleyeng.com

Contact

Mr Irteza Piracha, CEO

Engineering and management consultancy

#### **BSP International Foundations Ltd**

Claydon Business Park Gipping Road Great Blakenham **Ipswich** Suffolk IP6 ONL Tel: +44(0)1473-830431

Fax: +44(0)1473-832019 Website: www.bsp-if.com

Contact

Richard Melton, Sales Director Email: rmelton@bspif.co.uk

Designers and manufacturers of hydraulic hammers

#### **Byworth Boilers Limited** Parkwood Boiler Works

Parkwood Street KEIGHLEY BD21 4NW Tel: +44 (0)1535 665225 Fax: +44 (0)1535 680997 Email: sales@byworth.co.uk Website: http://byworth.co.uk Contact Mrs Rachel Westerman

Manufacturer of Industrial Boilers

#### **CARES Limited**

37 Gay Street Bath BA1 2NT

Tel: +44 (0) 1225 478 750 Fax: +44(0)1225-310385 Email: info@cares-group.com Website: www.cares-group.com

Contact

Jonathan Spivey, CEO Consulting engineers

#### Catnic A Tata Steel Enterprise

Pontypandy Industrial Estate

Caerphilly CF83 3GI

Tel: 029 2033 7900

Email: catnic.sales@tatasteel.com/ sheryl.perkins@tatasteel.com Website: www.corusgroup.com Contact

Christine Wilde, Managing Director

Steel building materials, lintels, lath, bead and blockwork reinforcement; a Tata Steel company

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Website: www.cdn-consular.co.uk

Contact Debbie Beard, MD

Consular documentation service

#### C E EDWARDS (ENGINEERS) LTD

Leek New Road Cobridge Stoke-on-Trent Staffordshire ST6 2LD Tel: 01782 202400

Email: sales@ceedwards.co.uk Website: www.ceedwards.co.uk

Sub contract precision engineers & fabricators

#### **CEMEA Limited**

Unit 9, Brinnel Way Harfreys Industrial Estate GREAT YARMOUTH Norfolk NR31 OLU

Tel: +44(0)1493-667037 Fax: +44(0)1493-653603 Website: www.compass-hq.com

Mrs Kathy Jennings, Managing Director Email: k.iennings@compass-hg.com

Main Business Activities: Project procurement, representing Arco, Caldon (Cameron), Brodie, SPX, Ashroft engineering and process management of flow measurement.

#### Conjoint Export Services (Near East) Ltd

Unit 3, Capital Park Combe Lane Wormley GODALMING Surrey GU8 5TJ

Tel: +44(0)1428-681066 Fax: +44(0)1428-681878 Email: info@conjointexport.co.uk

Website: www.conjointexport.co.uk

Contact

Mr Lawrence Sargrove, Managing Director Email: lauraguellier@conjointexport.co.uk

Main Business Activities: Exporters of hand and machine tools, industrial equipment and sealing material for the engineering

#### **DESMI LIMITED**

Rosevale Business Park

Parkhouse Industrial Estate West

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7UB Tel: 01782 566900

Email: desmi\_ltd@desmi.com

Website: www.desmi.com

Development and manufacture of pump solutions for marine, industry, oil spill combating, defence & fuel and utility both locally and globally

#### **Dewhurst UK Manufacturing Ltd**

Unit 9 Hampton Business Park

Hampton Road West

FELTHAM

Middlesex

TW13 6DB

Tel: +44(0)20-8744 8210 Fax: +44(0)20-8744 8299

Website: www.dewhurst.co.uk

Contact

Mr David Dewhurst, Managing Director Fmail: ddewhurst@dewhurst.co.uk

Main Business Activities: Manufacturer of lift components.

#### **DIAPHRAGM PUMPS LTD**

Unit 1

Willow Row

Longton

Stoke-on-Trent

Staffordshire

ST3 2PH

Tel: 01782 332235

Email: pumps@dpumps.com

Website: www.diaphragmpumps.co.uk

Suppliers of industrial pumps

#### Engineering Centre (UK) Ltd

30 The Paddocks

WEMBLEY

Middlesex HA9 9HH

Tel: +44(0)20-8908 9385

Fax: +44(0)20-8909 1344

Website: www.engineeringcentreuk.com

Contact

Mr Sabah G Sarah, Director & CEO

Email: ssarah7684@aol.com

Main Business Activities: Provision of engineering consultancy and supplies.

#### **Engineered Piping Products Limited**

36 Southweald Drive

WALTHAM ABBEY

Fssex FN9 1PP

Tel: +44(0)1992-719595 Fax: +44(0)1992-787002 Website: www.engineered-piping-products.com

Contact

Mr Stephen O'Donnell, Managing Director

Email: sodonnell@engineered-piping-products.com

Main Business Activities: Supply a wide range of piping products and technical back up services for the following industries: Petrochemical, Power & Process, Water & Wastewater, Desalination and Shipping Applications.

#### Eroga Die Co Ltd

6A Eastbrook Road

Fastern Avenue

GLOUCESTER

GL4 3DB

Tel: +44(0)1452-524039

Fax: +44(0)1452-500615

Email: alantownsend@erogadie.com

Website: www.erogadie.com

Contact

Alan Townsend, Director

Manufacturer of aluminium extrusion dies for virtually any shape of aluminium profile

#### Fairbairn Lawson Engineering Projects Ltd

Unit 1

Evans Business Centre

Albion Park

Albion Way

LEEDS

LS12 2FP

Tel: 0113 245 3243

Contact

**Edward Jones** 

Email: edwardjones@flep.co.uk

Engineers

#### Ferguson Engineering Northern Ltd

2 Coulton Road

Lomeshave Industrial Estate

Nelson

Lancashire

BB9 5ST

Tel: +44 (0) 1282 447 500 Fax: +44 (0) 1282 447 600

Email: bmattison@f-e-n.com Website: www.f-I-e.co.uk

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Cross Lane Tong

BRADFORD

BD4 0SG Tel: 01274 655224

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Website: www.gardnerdenver.com

Contact

Road Tanker Discharge Equipment

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**Environment House** 

Turner Crescent

Loomer Road

Chesterton

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7 17

Tel: 01782 566885

Email: sales@birchall.co.uk

Website: www.birchall.co.uk Building services engineers

#### GOUGH & CO (ENGINEERING) LTD

Winnenny Road

Parkhouse Estate

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7GF

Tel: 01782 567776

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Website: www.goughengineering.com

Bucket Elevators, Conveyor Systems, Vibratory Feeders & Screens

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Newfield Industrial Estate

High Street

Tunstall

Stoke-on-Trent

Staffordshire ST6 5PD

Tel: 01782 577929

Email: sales@grenville-engineering.co.uk

Website: www.grenville-engineering.co.uk Products from carbon steel, stainless steel and aluminium to all

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Beaconside

specifications

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Staffordshire

ST18 0AR

Tel: 01785 243767 Email: ideas@haughtondesign.co.uk Website: www.haughtondesign.co.uk

### Engineering & product designer Hempel-Firmus Metals Ltd

Unit 403 Bretton Park Industrial Estate

DEWSBURY WF12 9RS

Tel: 01924 488585

Website: https://hempel-metals.com

Contact

Mrs Lynne Wood

Email: lynne.wood@hempel-metals.com

Nickel alloys, stainless steels, Titanium, Zirconium, duplex steels and other high performance materials

### **ITSC Limited**

9 Northfields Prospect

Northfields

LONDON **SW18 1PE** 

Tel: +44(0)20-8874 7282

Fax: +44(0)20-8874 7539 Website: www.itscltd.com Contact

Mr Nabeel Ahmed, Director Email: info@itscltd.com

Main Business Activities: Multidisciplinary Engineering and Planning Corporation which operates Worldwide through a network of regional companies and branch offices.

#### JULIEACH & COUTD

Etruscan Street

Etruria

Stoke-on-Trent

Staffordshire

ST1 5SE

Tel: 01782 202001

Email: project@jllleach.co.uk Website: www.jllleach.com

Engineers merchant specialising in supply design & install services

#### John King Chains Limited

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Lancaster Business Park

Sherburn-In-Elmet

LEEDS

LS25 6NS

Tel: 01977 681910

Email: general@johnkingchains.co.uk

Website: www.johnkingchains.com

Contact

Margaret Tremlett

Manufacturer of welded steel conveyor chains

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Staffordshire

ST14 5ED

Tel: 01889 507177

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Website: www.jwciltd.com

Design, manufacture, install and service process plant equipment

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240 Canal Road

BRADFORD

BD1 4SX

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Website: www.kahndesign.com

Contact

Adam Daves

Motor trade, manufacturer of motor vehicle bodies

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Unit 12 & 13

Park Hall Business Village

Park Hall Road

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Stoke-on-Trent

Staffordshire

ST3 5XA

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Contact

Mr Joseph Walker-Cousins, Director, ME Business Development

Email: joseph.walker-cousins@kbr.com

Main Business Activities: Solutions to the most complex challenges facing the public and private sectors: programme and project management, engineering, procurement and construction. logistics. services and training.

#### Kendrion (UK) Ltd

171 Huddersfield Road

Low Moor

BD12 OTQ

Tel: 01274 601111

Email: diane@kendrion.co.uk

Website: www.kendrion.com

Contact

Peter McShane

Distributors of Electro Magnetics Equipment, Brakes, Clutches, Magnets and Solenoids

#### KIRBY AUTOMATION LIMITED

7 Parkfields

Stafford

Staffordshire

ST17 9RD

Tel: 01785 605507

Email: contact@kirby-automation.co.uk

Website: www.kirby-automation.co.uk

Automation & control systems for the automotive, energy,

marine, nuclear and rail sectors

#### LANGLEY ALLOYS LTD

The Wharf

504-506 Lowfield Drive

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 0UU

Tel: 01782 610250

Email: sales@langleyalloys.com Website: www.langleyalloys.com

Metal distributors

#### **Lavendon Group Limited**

Unit 15, Midland Court

Central Park LUTTERWORTH

Leicestershire

LE17 4PN

Tel: +44(0)1455-558874

Fax: +44(0)1455-559569

Email: alan.merrell@lavendongroup.com Website: www.lavendongroup.com

Contact

Ms Anne James, PA

Email: anne.james@lavendongroup.com

Main Business Activities: Rental of powered access equipment including scissor lifts, mobile elevating work platforms and a growing fleet of the more specialised truck-mounted access platforms. The company's equipment enables users to work safely, productively and comfortably at height, whatever the application.

#### Lavendon Access Services (International) Limited

15 Midland Court

Central Park

LIITTERWORTH

Leicestershire

LE17 4PN Tel: +44(0)1455-558874

Fax: +44(0)1455-559569

Website: www.lavendongroup.com

Contact

Mr Tom Murray, Company Secretary & Group Finance Director

Email: anne.james@lavendongroup.com

Main Business Activities: International Holding Company of Businesses Renting Powered Access Equipment.

#### **Liberty Commodities Limited**

7 Hertford Street

LONDON

W1J 7RH

Tel: +44(0)20-3205 8550

Fax: +44(0)20-3205 8599

Website: www.libertyhouseuk.com Contact

Mr Michael Davies, General Manager

Email: Michael.davies@libertyhouseuk.com

Main Business Activities: International traders and shippers of steel products, coal, iron ore non non-ferrous metals

#### MAGRINI UK LTD

Unit 3

Jamage Industrial Estate

Talke

Stoke-on-Trent

Staffordshire ST7 1XW

Tel: 01782 794500

Email: information@caem.co.uk

Website: www.caem.co.uk

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25 Wharfedale Road

Euroway Trading Estate

BRADFORD

BD4 6SG

Tel: 01274 653400

Email: info@micron.org.uk

www.micron-hydraulics.co.uk/ Contact

Liah Plowman

Hydraulic Engineering Specialists

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Burslem

Stoke-on-Trent

Staffordshire ST6 2DR

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Email: karen.littleton@micronicsinc.com

Website: www.micronicsinc.com

Filtration engineers

#### MEIGHS CASTINGS LTD

Campbell Road

Stoke-on-Trent

Staffordshire ST4 4FR

Tel: 01782 844055 Email: michael.atols@metaltek.com

Foundry & castings

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50 Cambridge Road

BARKING

Essex

IG11 8FG

Tel: +44(0)20-8591 4446 Fax: +44(0)20-8181 4586

Website: www.metaenterprices.co.uk

Contact

Mr Mohammed Mohsin, Managing Director

Email: info@metaenterprices.co.uk

Main Business Activities: Purchase and supply of ferrous and non-ferrous metals and zinc commodity.

#### M G S PRECISION LIMITED

Newcastle Street

Stone

Staffordshire

ST158JU

Tel: 01785 815544

Email: sales@mgsprecision.co.uk Website: www.mgsprecision.co.uk

Tungsten alloy production for the aerospace, nuclear & motor sport industries

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Unit C3

Trentham Trade Park Stanley Matthews Way

Trentham Lakes South

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Staffordshire ST4 8GA

Tel: 01782 642200

Email: info@mirageservices.co.uk

Website: www.mirageservices.co.uk

Machinery and engineering solutions for the automotive, pharmaceutical and food industries

#### **Multifarious Engineering Limited**

243 Hornchurch Road

HORNCHURCH

Essex RM12 4TG

Tel: +44(0)20-7096 0546

Email: hello@multifarious.co

Website: www.multifarious.co

Contact

Mr Hassan Mohammad, CEO

Fmail: hassan@multifarious.co

Main Business Activities: Assistance to businesses seeking to expand in Saudi and UAE markets by strategic partnerships; covers sectors from construction through to entertainment, retail

#### **Multipower International Limited**

8 Langney Green

Tattenhoe

Milton Keynes Buckinghamshire

MK4 3FS

Tel: +44(0)1908-522 202

Fax: +44(0)1908-483 948

Email: multipower2013@gmail.com

Website: www.multipower-int.com

Contact

Mr Barry Norton, Director

Email: barry@multipower-int.com

Main Business Activities: Supply and export machine spare parts.

#### **Passtech Machine Tools Ltd**

Unit 36

Hawkes Drive

Heathcote Industrial Estate

WARWICK

CV34 6LX

Tel: +44(0)1926-335109

Fax: +44(0)1926-426513

Email: robert.pass@passtech.co.uk Website: www.passtech.co.uk

Contact

Matt Wright, Managing Director

Machine tools

#### PERKINS ENGINES COMPANY LTD

Tixall Road

Stafford

Staffordshire

ST16 3UB

Tel: 01785 215700

Email: guilford\_nigel@perkins.com

Website: www.perkins.com

Provider of diesel and gas engines

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26-28 Hammersmith Grove

Office 429

LONDON

W6 7RA

Tel: +44(0)20-8834 1190

Website: www.powerbritish.co.uk

Contact

Mr Ali Al Tamimi, Director

Email: Powerbritish@yahoo.com

Main Business Activities: Power; design and building production factory cable wire manufacturing machines, diesel generators, sales, rentals, spare parts, lighting towers, after sales services.

#### **PPI Engineering Limited**

44 Rose Lane

NORWICH

Norfolk

NR1 1PN

Tel: +44(0)1603-305504

Fax: +44(0)1603-305506

Website: www.ppi-engineering.com

Contact

Mr Chris Herron

Email: chris.herron@ppi-engineering.com

Main Business Activities: Electrical and mechanical engineering of motors, generators and control systems.

#### PROSPECT SERVICES LTD

Unit 10

The Business Innovation Centre

Staffordshire Technology Park

STAFFORD

Staffordshire

ST18 0AR Tel: 07436 537649

Email: paulh@prospectservices-ltd.co.uk

Consultancy for energy efficiency by modification & upgrade of

industrial machinery

#### Pricewaterhouse Coopers LLP (PWC)

80 Strand

LONDON

WC2R OAF

Tel: +44(0)20-7212 4881

Fax: +44(0)20-7212 7822 Email: david.w.grace@uk.pwc.com

Website: www.pwc.com

Contact

David Grace, Partner

Accountancy, assurance, tax and advisory services

#### OED PROJECT ENGINEERING LIMITED

10 Nile Street

Burslem

Stoke-on-Trent

Staffordshire

ST6 2AF

Tel: 01782 575612

Email: qed@qedprojects.com Website: www.gedprojects.com

Project management, engineering design, drawing and CAD

#### **Red Hill Trading Ltd**

Redhill House

Claverley

WOLVERHAMPTON

WV5 7DH

Tel: +44(0)1746-710 890

Fax: +44(0)20-7117 1012

Email: jon@rhtrd.com Website: www.rhtrd.com

Suppliers of bearings, gearboxes and ancillary equipment

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172 Chester Road

Helsby FRODSHAM

WA6 0AR Tel: +44(0)1928-726006

Fax: +44(0)1928-725633

Email: communications@rsk.co.uk

Website: www.rsk.co.uk

Contact Mr A A Ryder, CEO

Engineering and environmental consultancy and technical support services

### RYELAND DEVELOPMENTS LIMITED

3 Ryeland Close

Lightwood

Longton

Stoke-on-Trent Staffordshire

ST3 4UD

Tel: 01782 444447

Email: office@rdlcivils.co.uk

Civil engineering

#### Schneider Electric Limited

Cavton Low Road

Eastfield SCARBOROUGH

Y011 3DA

Tel: 01723 502871 Email: dorothy.pennock@schneider-electric.com

Engineering www.schneider-electric.co.uk

Contact

Darren Vasey Electrical products, energy storage and services

### Sealand Engineering (Keighley) Ltd

Devonshire Works

Pitt Street

KEIGHLEY

BD21 4PF Tel: 01535 610345

Email: sales@sealandengineering.co.uk Engineering www.sealandengineering.co.uk Contact

Graeme Whitaker

Valve Design & Manufacture, Industrial & Marine

Sepam UK Limited

201 Qwest

Great West Road BRENTFORD

Middlesex

TW8 9BS

Tel: +44(0)20-3176 0167

Website: www.sepam.com

Contact

Mr Alan Keogh, General Manager

Email: AKeogh@sepam.com

Main Business Activities: Engineering, project management and construction

SOUTHWESTERN CORPORATION LTD

Hawkesyard Hall

Armitage Road

Rugeley

Staffordshire

WS15 1PU

Tel: 01889 579466

Email: southwestern.uk@btinternet.com

Engineering www.southwestern.corp.com

Mechanical engineers

**S M B PRESSINGS LTD** 

Unit 1B Fairway

CANNOCK

Staffordshire WS11 0DJ

Tel: 01543 574303

Email: smbpressings@btconnect.com

Website: www.smbpressings.co.uk

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Unit 14/15

Rosevale Road

Parkhouse Industrial Estate

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7RB

Tel: 01782 630500

Email: sales@staffsprecision.co.uk

Website: www.staffsprecision.co.uk

Engineering and manufacturing

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Mount Road

Kidsgrove

Stoke-on-Trent

Staffordshire

ST7 4AZ

Tel: 01782 771225

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Design & manufacture of high pressure equipment and the supply of internationally accredited high-pressure quality products

Strongfield Technologies Limited

Strongfield House

Unit 2

89 Manor Farm Road WEMBLEY

WLIVIDLL

HA0 1BA

Tel: +44(0)20-8799 8909 Fax: +44(0)20-8799 8901 Website: www.strongfield.com

Contact

Vik Mongia, Business Development Director

Email: vmongia@strongfieldtech.com

Supplier of high-tech components and equipment for aviation and space applications

**TECHNICAL SOLUTIONS 24 SEVEN LTD** 

Unit 20

Oldfield Business Park

Fenton

Stoke-on-Trent

Staffordshire

ST4 3PE

Tel: 01782 317379

Email: info@TechnicalSolutions247.co.uk

Website: www.technicalsolutions247.co.uk

Electrical engineering

**Technobell Limited** 

201 Cervantes House 2nd Floor

5-9 Headstone Road

HARROW

Middlesex

HA1 1PD

Tel: +44(0)20-8868 6333

Fax: +44(0)20-8868 6333

Website: www.technobell.info

Contact

Mr Bhaskar Radia, Company Secretary

Email: yogi.radia@technobell-ltd.com

Main Business Activities: Specialised in engineering, commerce and turnkey basis projects in the field of composite pipes and tanks: feasibility studies, design, construction, erection, startup, and training.

T F & J H Braime (Holdings) Plc

Hunslet Road

LEEDS

LS10 1JZ

Tel: 01132 457491

Email: info@braime.co.uk

Website: http://braimegroup.com

Contact

Nicholas Braime

Deep Drawn Steel Pressings

Transac International Holding Ltd

The Old School House

Effingham Road

REIGATE

Surrey RH2 7 IN

Tel: +44(0)1737-222525

Fax: +44(0)1737-222626

Email: info@transacinternational.com Website: www.transac.co.uk

Contact: Mr S Troniseck, Chairman

Email: d.edes@transacinternational.com

Main Business Activities: Integrators & Consolidators of

Specialist Security Vehicles & Equipment.

TUFFTRUK

The Croft

Sheen

Buxton Derbyshire

SK17 0EU

Tel: 01298 84687

Email: office@tufftruk.co.uk

Website: www.tufftruk.co.uk

Manufacturer of equipment for the construction industry

Turner (London) Ltd

3 Manchester Square

LONDON

W1II 3PB

Tel: +44(0)20-7935 5490 Ext123

Fax: +44(0)20-7935 3987

Website: www.turnerltd.com

Contact

Mr Dilip Shah, Accounts Manager

Email: dps@turnerltd.com

Main Business Activities: Import, export and supply of machin-

ery and raw materials to industry.

**Unipart Rail Limited** 

Gresty Road

CREWE

CW2 6EH

Tel: +44(0)127-084 7600

Fax: +44(0)127-084 7601 Email: tom.maxwell@unipartrail.com

Website: www.unipartrail.com

Contac

Tom Maxwell, Marketing Manager

Supply of transport infrastructure, signalling, level crossings,

overhead lines and cables

Verder Ltd

Unit 3

California Drive

WF10 5QH

Tel: 01924 221038 Email: info@verder.co.uk

Website: www.verderliquids.com

Contact

Kenneth McCartney Industrial Pumps Manufacture and Distribution

WARDELL ARMSTRONG LLP

Sir Henry Doulton House

Forge Lane

Etruria

Stoke-on-Trent

Staffordshire

ST1 5BD

Tel: 0845 111 7777

Email: bd@wardell-armstrong.com

Website: www.wardell-armstrong.com Engineering and environmental consultants

YPS Valves Ltd

Grangefield Industrial Estate

Richardshaw Road Stanningley

PUDSEY

LS28 6QW

Tel: 01132 567725 Email: info@yps-valves.co.uk

Website: www.yps-valves.co.uk

Rachel Wormald

Manufacturer of valves

Zeefax Limited

Zeefax House 320 King Street LONDON

W6 ORR

Tel: +44(0)20-8748 7808 Fax: +44(0)20-8748 7188 Email: rbeyad@zeefax.com Website: www.zeefax.com

Contact

Mr Reza Beyad, International Sales Manager

Email: rbeyad@zeefax.com

Main Business Activities: Specialists in the supply of power distribution systems, electrical control systems, process measurement and flow control systems.

#### FINANCIAL, BANKING & INSURANCE ACTIVITIES

#### Abu Dhabi Commercial Bank (UK)

Level 28 30 St Mary Axe

LONDON

FC3A 8FP

Tel: +44(0)20-7469 4056 Website: www.adcb.com

Contact

Mr David Manson, Head of UK Representative Office

Email: david.manson@adcb.com

Main Business Activities: Full service bank, corporate, commercial, investment banking and retail. Abu Dhabi Commercial Bank, commonly called ADCB, was formed in 1985 in the UAE as a public shareholding company with limited liability.

#### THE ACCOUNT SMITH

1 Early Lane

Swynnerton

STONE

Staffordshire

ST15 ORB

Tel: 01782 796091

Email: karen.hays@theaccountsmith.co.uk

Website: www.theaccountsmith.co.uk

Financial advice

#### **Africa Consolidated Holdings Limited**

Crown House

27 Old Gloucester Street

London WC1N 3AX

Tel: +44 7880 257321

Email: jonathan@africaconsolidated.com

A broadly based business with interests in oil and gas, maritime, logistics, agriculture commodities and other sectors in West Africa.

#### AMB INSURANCE SERVICES LTD

Hillcrest House

2 Woodland Avenue

Wolstanton

NEWCASTLE-UNDER-LYME

Staffordshire

ST58AZ

Tel: 01782 740044

Email: info@ambinsurance.co.uk

Website: www.ambinsurance.co.uk

Managing the commercial insurance needs of businesses and individuals

#### **Arab Bankers Association**

43 Upper Grosvenor Street

LONDON

W1K 2NJ

Tel: +44(0)20-7659 4889

Fax: +44(0)20-7659 4868 Email: office@arab-bankers.co.uk

Website: www.arab-bankers.co.uk

Contact

Mr George Kanaan, Executive Director

Email: gkanaan@arab-bankers.co.uk

Main Business Activities: Professional association for the banking industry.

#### **Arab National Bank**

PO Box 2LB

35 Curzon Street

LONDON

W1J7TT

Tel: +44(0)20-7297 4600

Fax: +44(0)20-7297 4900

Email: enquiries@anblondon.com

Website: www.anb.com.sa

Contact

Mr Stephen Blyth, Senior Executive & General Manager

Email: sblyth@anblondon.com

Main Business Activities: Banking specialists supporting trade between Saudi Arabia and the UK; assists business through Letters of Credit.

#### **Arkios Corporate Finance**

53 Chandos Place

Covent Garden

London

WC2N 4HS

Tel: 44(0) 20 7812 6580

Email: john@arkios.co.uk;marco.ammirati@arkios.it

Website: www.arkios.co.uk

Contacts

John Blanchflower, CEO

Dr Marco Ammirati, Head of Investment Banking

Boutique corporate finance firm that provides independent strategic and financial advice and execution expertise on all aspects of corporate transactions

#### Bank ABC

Arab Banking Corporation House

1-5 Moorgate

LONDON

EC2R 6AB

Tel: +44(0)20-3765 4000

Fax: +44(0)20-7606 9980

Website: www.bank-abc.com

Contact

Ms Lynsey Williams, Executive Assistant

Email: Iynsey.williams@bank-abc.com

Main Business Activities: Banking, trade and commodity finance, project, export and structured finance, Islamic financial services and treasury services.

#### Bank of Beirut (UK) Ltd

17A Curzon Street

LONDON

W1J 5HS

Tel: +44(0)20-7493 8342

Fax: +44(0)20-7408 0053

Website: www.bankofbeirut.co.uk

Contact

Mr Martin Osborne, Executive Director

Email: mosborne@bankofbeirut.co.uk

Main Business Activities: Commercial banking.

#### BARRINGTONS LTD

570-572 Etruria Road

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 0SU

Tel: 01782 713700

Email: sh@barringtons.co.uk

Website: www.bcr-insolvency.co.uk

Chartered accountants and business advisers, insolvency practitioners

#### **BDO LLP**

Two Snowhill

BIRMINGHAM

West Midlands

B4 6GA

Tel: 0121 3526200

Email: claire.hudson@bdo.co.uk

Website: www.bdo.co.uk

Chartered accountants and business advisers

#### **Blom Bank France**

195 Brompton Road

LONDON

SW3 1LZ

Tel: +44(0)20-7590 7777 Fax: +44(0)20-7823 7356

Email: blom@blombanklondon.co.uk

Website: www.blom.com.lb

Contact

Mr Amro Turk, Country Manager

Email: amr.turk@blomfrance.co.uk

Main Business Activities: Commercial Banking, Corporate Banking, Private Banking, Investment Banking, Asset Management, Retail Banking, Islamic Banking, Brokerage Services, and Insurance Products and Services.

#### **Butterfield Trust (Guernsey) Limited**

PO Box 25

Regency Court

Glategny

Esplanade St Peter Port

Guernsey

GY1 3AP

Tel: +44(0)148-171 1521 Fax: +44(0)148-172 8665

Email: susan.martel@gg.butterfieldgroup.com

Website: www.butterfieldgroup.com

Contact

Contact

Mr John Morris, Head of Wealth Structuring Email: john.morris@gg.butterfieldgroup.com

Main Business Activities: Bank, wealth management, fiduciary services, private client, corporate structuring.

### Capital Trust Limited

49 Mount Street

LONDON

W1K 2SD

Tel: +44(0)20-7491 4230

Fax: +44(0)20-7499 0524

Email: finola@capitaltrustltd.com; ruth@capitaltrustltd.com Website: www.capitaltrustltd.com

Website Contact

Mr Bassam Aburdene

Email: bassam@capitaltrustltd.com

Main Business Activities: Corporate finance, sourcing investments to produce superior risk-adjusted returns for the Group and its clients.

## CENTRAL BUSINESS DEVELOPMENT LTD

50-54 St Pauls Square

BIRMINGHAM

West Midlands

B3 1QS Tel: 0121 236 4550

Email: alisonb@central-finance.com

Website: www.central-finance.com
Business advisors, banking professionals, funding experts, accountants

and other financial professionals including asset finance

**City Forex** 

145/146 Leadenhall Street

LONDON

FC3V 4OT

Tel: +44(0)20-7621 0090 Website: www.cityforex.co.uk

Mr Adam Cobbold, Senior Corporate FX Dealer

Email: adam.cobbold@cityforex.co.uk

Main Business Activities: Foreign exchange, international payments, travel currency and international bank transfers.

**CURRIE YOUNG** 

The Old Barn

Caverswall Lane

Stoke-on-Trent

Staffordshire

ST3 6HP

Tel: 01782 394500

Email: bob.young@currieyoung.com

Website: www.currieyoung.com

Insolvency practitioners

**Czarnikow Group Limited** 

Paternoster House

65 St Paul's Churchyard

LONDON

EC4M 8AB

Tel: +44(0)20-7972 6600

Fax: +44(0)20-7972 6699 Email: jmartin@czarnikow.com

Website: www.czarnikow.com

Contact

Mr Robin Cave, CEO

Email: rcave@czarnikow.com

Main Business Activities: Raw sugar and white sugar commodity

brokers, dealers and services. Renewable energy

**DAINS LLP** 

Suite 2

Albion House

2 Etruria Office Village

Forge Lane

Etruria

Stoke-on-Trent

Staffordshire

ST1 5R0

Tel: 01782 262121

Email: stoke@dains.com

Website: www dains com

Accountants, Tax Advisors, Business Advisors, Financial Services

**DAVIES GROUP LIMITED** 

3rd Floor Telecom House

Trinity Street

Hanley

STOKE-ON-TRENT

Staffordshire

ST1 5NA

Tel: 01782 337569

Email: claims@davies-group.com

Website: www.davies-group.com

Claims outsourcing & loss adjusting

**DEAN STATHAM WEALTH MANAGEMENT** 

Rank Passage

Off Market Square

Stafford

Staffordshire

ST16 2JS

Tel: 01785 258311

Email: info@deansaccountants.com

Website: www.deansaccountants.com

Independent financial advisers

**DEANS (STAFFORDSHIRE) LIMITED** 

Bank Passage

Stafford

Staffordshire

ST16 2JS

Tel: 01785 258311

Email: siwhiting@deansaccountants.com

Website: www.deansaccountants.com

Chartered Accountants

De La Rue International Ltd

Jays Close

Viables

BASINGSTOKE

**RG22 4BS** 

Tel: +44(0)1256-605291

Email: pat\_to@live.co.uk

Website: www.delarue.com

Contact

Mr Damian Kwiatowski, Regional Director, Middle East, Europe

and CIS

Email: damian.kwiatwoski@uk.delarue.com

Main Business Activities: Currency printing; banknote sorting equipment; production of official passports, ID cards and driving

licences

**DJH ACCOUNTANTS LIMITED** 

Porthill Lodge

High Street

Wolstanton

NEWCASTLE-UNDER-LYME

Staffordshire

Tel: 01782 710101

Email: mailbox@djh.co.uk

Website: www.djh.co.uk

Chartered Accountants

E D & F Man Sugar Ltd

3 London Bridge Street

LONDON

SE1 9SG

Tel: +44(0)20-7089 8000

Fax: +44(0)20-7089 8151

Website: www.edfman.com

Contact

Ms Carrol Bromley, Regional Operations Manager - Documents

Email: carrol.bromley@edfman.com

Main Business Activities: Commodity brokers.

**Eiger Trading Advisors Limited** 

Riverbridge House

Guildford Road

LEATHERHEAD Surrey

KT22 9AD

Tel: 020 32162500

Fax: 01372365864

Website: www.eigertrading.com

Mr Tim Openshaw, Marketing Director

Email: tim.openshaw@eigertrading.com

Main Business Activities: Independent investment management and advisory firm offering quality and in-depth intermediation services across both commodity and Islamic financial markets.

**ELLISON EDWARDS WEALTH MANAGEMENT LTD** 

30 High Street

Eccleshall

STAFFORD Staffordshire

ST21 6R7

Tel: 01785 891096

Email: mathieu.edwards@sjpp.co.uk

Website: www.ellisonedwardswm.co.uk

Wealth management

**Emirates NBD** 

Emirates NBD PJSC **Emirates NBD House** 

25 Knightsbridge

LONDON

SW1X7LY

Tel: +44(0)20-7838 2222

Fax: +44(0)20-7581 0575

Email: lawrencea@emiratesnbd.com

Website: www.emiratesnbd.com

Contact

Mr Raashed Amin, Country Head UK & Jersey

Email: Arminr@emiratesnbd.com

Main Business Activities: Banking and investment products and services for private clients; real estate investment and lending.

Europe Arab Bank plc

PO Box 138

13-15 Moorgate

LONDON

EC2R 6AD

Tel: +44(0)20-7315 8500 Fax: +44(0)20-7600 7620

Email: charlotte.shepherd@eabplc.com

Website: www.eabplc.com

Contact

Mr Ziyad Akrouk, CEO Email: ziyad.akrouk@eabplc.com

Main Business Activities: Banking services to help businesses take advantage of Europe and North American trade flow and investment opportunities in MENA.

FORTUNE HART CHARTERED ACCOUNTANTS

Sugnall Business Centre

Sugnall

STAFFORD Staffordshire

ST21 6NF

Tel: 01785 859434

Email: enquiries@fortunehart.co.uk

Website: www.fortunehart.co.uk Chartered accountants and business advisors

**Futuristic Insight Company UK Ltd** 

20-22 Wenlock Road

LONDON N1

Contact

N1 7GU Tel: +44(0)776-727 0577

Dr Ibrahim Al Arifi, GSO Main Business Activities: Trading in commodities.

**GEENS LTD** 

68 Liverpool Road Stoke-on-Trent

Staffordshire

ST4 1BG Tel: 01782 847952

Email: info@geens.co.uk Website: www.geens.co.uk

Chartered Accountants and Registered Auditors

#### **GODRIDGE WEALTH MANAGMENT**

Lang House Long Compton Haughton STAFFORD Staffordshire ST189JT

Tel: 0121 7336733

Email: nick.booker@sjpp.co.uk Website: www.godridgewealth.co.uk Financial & Insurance Activities

#### **Grant Thornton International Limited**

**Grant Thornton House** Melton Street **Euston Square** LONDON NW1 2EP

Tel: +44 (0)20-7383 5100 Website: www.grantthornton.global

Mr David Wilson, Regional Head Middle East

Email: david.wilson@gti.gt.com

Main Business Activities: Business adviser that helps dynamic organisations to unlock their potential for growth. Services include audit, tax, advisory and outsourcing

#### HANLEY ECONOMIC BUILDING SOCIETY

Granville House Festival Park Hanley Stoke-on-Trent

Staffordshire ST1 5TB

Tel: 01782 255000

Email: hebs@thehanley.co.uk Website: www.thehanley.co.uk

Financial Services

#### HARVEY LEWIS LTD

22 Ovaldene Way Trentham

Stoke-on-Trent Staffordshire ST48HZ

Tel: 07739 174355

Email: pmills1307@btinternet.com Website: www.harveylewis.co.uk Capital Allowance Specialist

#### HOWARDS CHARTERED CERTIFIED ACCOUNTANTS

Newport House Newport Road Stafford Staffordshire ST161DA Tel: 01785 243276

Email: admin@howardsca.co.uk Website: www.howardsca.co.uk **Chartered Certified Accountants** 

#### **HOWSONS**

PO Box 165 Winton House Stoke Road Stoke-on-Trent Staffordshire ST4 2RW Tel: 01782 848838 Email: stoke@howsons.com Website: www.howsons.com

Chartered accountants

#### **H & S Notary Practice**

Unit 4 Palace Court 250 Finchley Rd Hampstead London NW3 6DN Tel: 020 7433 3338

Email: info@notarypractice.com Website: www.notarypractice.com

Contact Shuiaan Husain Notaries public

#### **ICCGI International Independent CPA Accounting** Consultancy & Business Lawyers

PO Box Suite 600 282 Harrow Road LONDON W2 W2 5ES

Tel: +44(0)7448-899 937 Website: www.iccgi.com

Contact:

Dr Rafid Al Nawas, Managing Partner Contact Email: icc@iccgi.com

Main Business Activities: Accounting, consultancy and Business lawyers firm worldwide

#### **Innovative Systems Incorporated**

10th Floor 30 Crown Place London FC2A 4FB Tel: +44(0)20-7463 1000 Email: info@innovativesystems.com

Website: www.innovativesystems.com Provider of enterprise data quality, data management, risk management and anti-money laundering (AML) software and services

# INSOLVENCY PRACTITIONERS DIRECT LTD T/A

Suite 1, Marcus House Park Hall Business Village Park Hall Road Stoke-on-Trent Staffordshire ST3 5XA Tel: 01782 594344 Email: mw@ipd-uk.com Website: www.ipd-uk.com Financial & Insurance Activities

Insolvency practitioners

#### JACKSONS ACCOUNTANTS (MIDLANDS) LTD

Deansfield House 98 Lancaster Road NEWCASTLE-UNDER-LYME Staffordshire

ST5 1DS Tel: 01782 613366 Email: accountancy@jacksons-group.com

Website: www.jacksons-group.com Accountants, business advisors & corporate restructuring

#### J C BARKER & CO (CHARTERED CERTIFIED ACCOUNTANTS)

6 Richmond Terrace Shelton Stoke-on-Trent Staffordshire ST1 4ND Tel: 01782 281231 Email: mark@icbarker.co.uk

Accountants

Website: www.jcbarker.co.uk

JELF CLARKE ROXBURGH

Unit 3 1st Floor Berkeley Court

NEWCASTLE-UNDER-LYME

Staffordshire ST51TT

Tel: 01782 629211

Website: www.ielfgroup.com

Consultancy providing expert advice on insurance, employee benefits, healthcare and financial planning for businesses

and individuals

#### Jersey Finance Limited

4th Floor, Sir Walter Raleigh House

48-50 Esplanade ST HELIER Jersey JE2 3QB

Tel: +44(0)1534-836 000 Fax: +44(0)1534-836 001 Email: jersey@jerseyfinance.je Website: www.jerseyfinance.je

Contact

Ms Jasmine Hamilton, Business Development Assistant

Email: jasmine.hamilton@jerseyfinance.je

Main Business Activities: Represents Jersey as an international financial centre; funded by the local finance industry and the State of Jersey Government.

#### J FARRINGTON FINANCIAL LTD

11 Caldew Grove Trentham Stoke-on-Trent Staffordshire ST4 SHY Tel: 01782 641168

Email: jeff@farringtonfinancial.co.uk Website: www.farringtonfinancial.co.uk

Personal financial planning

#### JOHN CAPPER & CO

12 West Drive

Cheddleton Leek Staffordshire ST13 7DW Tel: 07519 660092 Email: john@johncapper.net Website: www.johncapper.net Chartered accountant & business advisor

### Jordan International Bank Plc

Moreau House 116 Old Brompton Road Knightsbridge LONDON SW3 1JJ Tel: +44(0)20-3144 0200

Fax: +44(0)20-3144 0259 Email: info@jordanbank.co.uk Website: www.jordanbank.co.uk

Contact

Mr Rakan Al-Tarawneh, Acting CEO Email: Rakan.Al-Tarawneh@jordanbank.co.uk Main Business Activities: Banking

#### JSW INSURANCE SERVICES LTD

6 Evolution Hooters Hall Road NEWCASTLE-UNDER-LYME Staffordshire ST5 90F

Tel: 01782 566777

Email: info@jswinsurance.co.uk Website: www.jswinsurance.co.uk Financial & Insurance Activities JSW Insurance Services Ltd offer

Tailor-made insurance solutions for businesses and individuals

#### **LESLIE S G KNOTT & CO LTD**

Fiscal House

19-21 Talbot Street

LEEK

Staffordshire

ST13.51T

Tel: 01538 383374

Email: info@accountancy4growth.co.uk Website: www.accountancy4growth.co.uk

Financial advice

#### **Lime Street Insurance Brokers Limited**

Lloyds Chambers 1 Portsoken Street

I ONDON

E1 8BT

ET OD I

Tel: +44(0)20-7265 7454

Website: www.limestreetbrokers.com

Contact

Mr Mark Browning, Broker

Email: mark.browning@limestreetbrokers.com

Main Business Activities: Independent Lloyd's broker founded upon the traditional values of the insurance market but committed to delivering client focused innovative solutions.

#### Long Rock Capital Limited

1 Cornhill

London EC3V 3ND

Contact

Ms Catherine Sun

Tel: +44(0)3713-1297

Email: enquiries@longrockcapital.co.uk

Website: www.longrockcapital.co.uk

Global hedge fund, managing assets across a number of diversified strategies for institutional investors and high net worth individuals

#### **Lubbock Fine**

Paternoster House

65 St Paul's Churchyard

LONDON

EC4M 8AB

Tel: +44(0)20-7490 7766

Fax: +44(0)20-7490 5102

Website: www.lubbockfine.co.uk

Contact

Ms Hayleigh Nash, Marketing Assistant

Email: hayleighNash@lubbockfine.co.uk

Main Business Activities: Chartered accountancy firm.

#### **LUDGATE FINANCE**

1 Victoria Square

BIRMINGHAM

West Midlands

B1 1BD

Tel: 07966 680532

Email: info@ludgatefinance.co.uk

Website: www.ludgatefinance.co.uk

Business finance consultants specialising in peer-to-peer finance

#### **MENA Capital LLP**

2nd Floor 25 Ives Street LONDON SW3 2ND

Tel: +44(0)20-7594 0160

Fax: +44(0)20-7594 0169

Website: www.menacap.com

Contac

Mr Khaled Abdel Majeed, Managing Partner

Email: kmajeed@menacap.com

Main Business Activities: Investment management focused on the Middle East & North Africa.

#### MI ACCOUNTANCY SOLUTIONS LTD

Garner Street Business Park

Etruria

Stoke-on-Trent

Staffordshire

ST4 7BH

Tel: 01782 940380

Email: info@miasolutions.co.uk

Website: http://miaccountancysolutions.com/ Management accountancy solution for business

#### MILLER COMMERCIAL BROKERS LTD

The Old Chapel

Alton

Stoke-on-Trent

Staffordshire

ST10 4AQ

Tel: 01538 702161

Email: info@millercbl.co.uk

Website: www.millercbl.co.uk

Tailored business and personal insurance

#### **MITTEN CLARKE LIMITED**

Festival Way

Festival Park

Stoke-on-Trent

Staffordshire

ST1 5SQ

Tel: 01782 279615

Email: info@mittenclarke.co.uk

Website: www.mittenclarke.co.uk

Chartered Accountants & business development specialists

#### **MOORE STEPHENS**

6 Ridge House

Ridgehouse Drive

Festival Park

Stoke-on-Trent

Staffordshire ST1 5TL

Tel: 01782 201120

Email: mustafa.abdulali@moorestephens.com

Website: www.moorestephens.co.uk

Chartered accountants

#### National Bank of Abu Dhabi

1 Knightsbridge

LONDON SW1X 7LY

Tel: +44(0)20-7393 3600

Fax: +44(0)20-7393 3636

Website: www.nbad.com

Mr Farid Barakat, Country CEO-UK & Chairman Wealth-Europe

Email: farid.barakat@nbad.com

Main Business Activities: Banking

#### National Bank of Kuwait (International) plc

13 George Street LONDON

W1U 3QJ

Tel: +44(0)20-7224 2277

Fax: +44(0)20-7224 2101

Email: andrew.richardson@nbki.com

Website: www.nbk.com

Contact

Mr Fawzi Dajani, Managing Director

Email: fawzi.dajani@nbki.com

Main Business Activities: Commercial banking services

#### National Philanthropic Trust (UK)

City Point Suite 1510

1 Ropemaker Street

EON/OUT

EC2Y 9HT

Tel: +44(0)800-133 7540

Email: enquiries@npt-uk.org Website: www.npt-uk.org

Contact

Mr John Canady CEO

Email: jcanady@npt-uk.org

Main Business Activities: UK-registered charity dedicated to providing philanthropic expertise to donors, financial institutions, foundations and charities.

#### **Neuberger Berman Europe Limited**

4th Floor Lansdowne House

57 Berkeley Square

LONDON

W1J 6ER

Tel: +44(0)20-3214 9000

Email: imene.boumalala@nb.com

Website: www.nb.com

Contact

Mr Jahangir Aka, Managing Director

Email: jahangir.aka@nb.com

Main Business Activities: Private, 100% independent, employee-owned investment manager covering equity, fixed income, quantitative and multi-asset class, private equity and

hedge funds— on behalf of institutions, advisors and individual investors globally.

## NEWSTEAD INSURANCE BROKERS

10 Queen Street

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 1EL

Tel: 01782 753802

Email: insuring@newstead.co.uk

Website: www.newstead.co.uk

Financial & Insurance Activities
Commercial Insurance Brokers

Oberthur Fiduciaire UK I td

2 Duke Street

St James's

LONDON

SW1Y 6BN Tel: +44(0)2030028750

Fax: +44(0)2079002060 Email: i.black@fcof.com

Website: www.oberthur-fiduciaire.com

Contact Mr. John Black, Director of Sales

Email: john\_black@btinternet.com

Main Business Activities: Security and identification solutions and services based on smart card technologies for mobile, payment, transport, digital TV and convergence markets; specialist in the production of banknotes, cheques and other

security documents

#### Plena Capital Limited

5Th Floor Centric House 390-391 Strand

WC2R OLT

Tel: +44(0)20-7379 1110 Fax: +44(0)20-7395 2791

Website: www.plena-group.com

Contact

Mr Sami Mathlouthi, Investment Manager Email: sami.mathlouthi@plena-group.com

Main Business Activities: investment management company, specialising in cross border acquisitions with a focus on emerging markets.

#### PREMIER TAX SOLUTIONS

Unit 1

36 Raymond Street STOKE-ON-TRENT

Staffordshire

ST1 4DP

Tel: 01782 479699

Email: vanessa@premiertaxsolutions.co.uk Website: www.premiertaxsolutions.co.uk

Tax specialists

### Prestige Tax Refund Ltd

18 The Mill

Horton Road

Stanwell Moor STAINES

Middlesex

TW19 6BJ

Tel: +44(0)1753 689 666

Website: www.prestigetaxrefund.co.uk

Contact

Mr Sofiane Laifa, Managing Director Email: Sofiane@prestigetaxrefund.co.uk

Main Business Activities: Corporate VAT refund services.

# PRISM ACCOUNTANCY & BUSINESS SUPPORT SERVICES LTD

Mistletoe Cottage

Wereton Road

Audley

Stoke-on-Trent

Staffordshire

ST7 8HE

Tel: 01782 723853

Email: hazel@prismaccountants.co.uk Website: www.prismaccountants.co.uk Accountancy and business support

#### **Pricewaterhouse Coopers LLP**

1 Embankment Place

LONDON WC2N 6RH

Tel: +44(0)20-7583 5000 Fax: +44(0)20-7212 7822

Website: www.pwc.com

Contact

Ms Parul Dattani, UK Middle East Advisory

Email: parul.m.dattani@pwc.com

Main Business Activities: Assurance, advisory and tax services. PwC has been in the Middle East for over 40 years operating in Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, the Palestinian territories, Qatar, Saudi Arabia and the UAE.

#### Qatar Islamic Bank UK plc

43 Grosvenor Street

LONDON

W1K3HL

Tel: +44(0)20-7268 7240

Fax: +44(0)20-7268 7201 Website: www.qib-uk.com

Contact

Mr Imran 7aidi

Email: izaidi@qib-uk.com

Main Business Activities: First Islamic financial institution in Qatar, with a proven track record of developing and implementing Shari'a compliant financial concepts.

#### Rawi & Co LLP

128 Ebury Street

LONDON

SW1W 900

Tel: +44(0)20-7730 1122 Fax: +44(0)20-7730 1010

Email: r@rawi.co.uk

Contact

Radwan Rawi, Partner

Chartered accountants

#### **RAWLINS INSURANCE BROKERS**

First Avenue

Porthill

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 80X

Tel: 01782 753000

Email: enquiries@rawlinsinsurance.co.uk

Website: www.rawlinsinsurance.co.uk

Commercial insurance brokers and personal insurance

#### Rayner Essex LLP

Tavistock House South

Tavistock Square

London

WC1H 9LG

Tel: +44(0)20 73882641

Website: www.rayneressex.com

Contact

Mr Laith Hilfi, Executive Manager (Tax)

Email: Laith@rayneressex.com

Accountancy services and audit

#### **RFIB Group Limited**

20 Gracechurch Street

LONDON EC3V

EC3V OAF

Tel: +44(0)20-7621 1263

Fax: +44(0)20-7623 6175 Website: www.rfib.com

Contact

Ms Madeleine Cordes, Interim Company Secretary

Email: Madeleine.Cordes@rfib.co.uk

Main Business Activities: Insurance and reinsurance broker.

#### RICHARD JACOBS PENSION & TRUSTEE SERVICES LTD

13 Brindley Court

Dalewood Road

Lymedale Business Park
NEWCASTLE-UNDER-LYME

Staffordshire

ST5 90A

Tel: 01782 557800

Email: emily@jacobs-pensions.co.uk Website: www.jacobs-pensions.co.uk Advice on pensions and investments

#### **RFIB Group Limited**

20 Gracechurch Street

LONDON

FC3V OAF

Tel: +44(0)20-7621 1263

Fax: +44(0)20-7623 6175

Website: www.rfib.com

Contact

Adrian Spooner, Chairman Middle East Email: adrian.spooner@rfib.co.uk

Insurance and reinsurance Lloyd's Insurance broker

#### **ROSTANCE EDWARDS (STAFFS) LIMITED**

29 King Street

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 1ER

Tel: 01782 614618

Email: enquiries@dsonline.co.uk

Website: www.dsonline.co.uk

Chartered accountants & business advisors

#### **RSM**

Festival Way

Stoke-on-Trent

Staffordshire

ST1 5BB Tel: 01782 216000

Email: Vikki.platt@rsmuk.com

Website: www.rsmuk.com

Audit, tax and consulting services to middle market leaders, globally

### SBG (UK) Limited

19 Berkeley Street

LONDON

W1J 8ED

Tel: +44(0)20-7629 3779

Fax: +44(0)20-7408 0863 Email: aalmihdar@sbguk.com

Email: a

Mr Riyad Daud, Director

Email: rdaud@sbguk.com

Main Business Activities: Banking and Finance, Construction and

### SDB STRATEGIC PLANNERS LTD

Bryant House

Silverdale Road

Wolstanton

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 8BQ

Tel: 01782 712233

Email: invest@sdb.co.uk

Website: www.sdb.co.uk
Financial & Insurance Activities

# SIMON GREEN WEALTH MANAGEMENT SPECIALIST

Rowan House

132 Navigation Loop

STONE

Staffordshire

ST15 8ZH Tel: 07946 480282

Email: simon.green@sjpp.co.uk

Website: www.simonwgreen.co.uk Financial advice

#### **SLATERS & CO ACCOUNTANTS LTD**

Lymore Villa 162A London Road Chesterton

NEWCASTLE-UNDER-LYME

Staffordshire ST51JB Tel: 01782 566101

Email: marketing@slatersca.co.uk Website: www.slatersca.co.uk

Accountants specialised in all aspects of owner-managed businesses, from sole-traders through to groups of limited companies

#### **Sovereign Group Services Limited**

40 Craven Street **Charing Cross** LONDON WC2N 5NG

Tel: +44(0)20-7389 0555 Fax: +44(0)20-7930 1151 Website: www.sovereigngroup.com

Contact

Mr David Griffiths, Business Development Manager

Email: dgriffiths@sovereigngroup.com

Main Business Activities: Fund management in most major jurisdictions: company formation and administration service international financial centres; statutory corporate secretarial, professional directorships, nominee shareholding and domiciliary services.

#### STAFFORD RAILWAY BUILDING SOCIETY

4 Market Square Stafford Staffordshire ST162JH

Tel: 01785 223212 Email: mutual@srbs.co.uk Website: www.srbs.co.uk **Building society** 

#### THOMPSON WRIGHT LIMITED

Ebenezer House

Rvcroft

NEWCASTLE-UNDER-LYME

Staffordshire ST5 2BE Tel: 01782 613141

Email: tw@twca.co.uk

Website: www.thompsonwright.co.uk Comprehensive, integrated accountancy service

#### **TOWERGATE RISK SOLUTIONS**

West Court Campbell Road Stoke-on-Trent Staffordshire ST4 4FB

Tel: 01782 843700

Email: phil.holtom@towergate.co.uk Website: www.trsstoke.co.uk

Insurance brokers

### **UK STEEL ENTERPRISE LTD**

The Innovation Centre 217 Portobello Sheffield

S14DP South Yorkshire

Tel: 0800 915 1188

Email: yorks@uksteelenterprise.co.uk Website: www.uksteelenterprise.co.uk

Business finance

#### Vistra (UK) Limited

3rd Floor

11-12 St James's Square

LONDON SW1Y 4I R

Tel: +44(0)20-73872 7343

Email: heba.emara@vistra.com

Website: www.vistra.com

Contact Miss Heba Al-Emara, UK Head of Relations - EMEA

Email: heba.emara@vistra.com

Main Business Activities: tailored trust, fiduciary, fund and corporate services for international corporations and high net worth individuals.

#### Volaw Group

Fifth Floor 37 Esplanade St Helier **JERSEY** JE1 2TR

Tel: +44(0)1534 500400 Fax: +44(0)1534 500450 Email: mail@volaw.com Website: www.volaw.com

Mr Trevor Norman, Director Email: tnorman@volaw.com

Main Business Activities: Fiduciary services, acting for individual. family, corporate and institutional clients; Wealth Structuring for Private Clients, Family Office Services, Corporate Services, Employee Benefit Solutions, Real Estate, Shari'a-compliant Structuring, Fund Administration and Structured Finance.

#### **WALLETTS CHARTERED CERTIFIED ACCOUNTANTS**

2 Adventure Place

Hanley

Stoke-on-Trent

Staffordshire

ST1 3AF

Tel: 01782 212326 Email: df@walletts.co.uk

Website: www.walletts.co.uk

Chartered Certified Accountants and Registered Auditors

#### **Ward Williams Limited**

Belgrave House

39-43 Monument Hill WEYBRIDGE

Surrey

KT13 8RN Tel: +44(0)1932-830 664

Fax: +44(0)1932-830 733

Email: richard.hayward@wardwilliams.co.uk

Website: www.wardwilliams.co.uk

Contact

Mr Richard Hayward, CEO

Email: richard.hayward@wardwilliams.co.uk

Main Business Activities: Chartered accountants and business advice.

#### YTKO LTD

12B Centre City House

Hill Street

BIRMINGHAM

West Midlands

B5 4UA

Tel: 0800 9179325

Email: westmidlands@getsetforgrowth.com Website: www.getsetforgrowth.com

Specialist service helping businesses in accessing finance and finding customers

#### FOOD AND AGRICULTURE

#### **Alvan Blanch Development Company Ltd**

Chelworth MALMESBURY Wiltshire SN16 9SG

Tel: +44(0)1666-577333 Fax: +44(0)1666-577339 Email: info@alvanblanch.co.uk Website: www.alvanblanch.co.uk

Contact

Ms Debbie Powell, Exports

Email: debi.powell@alvanblanch.co.uk

Main Business Activities: Manufacturing of post-harvest crop processing systems.

#### AMF Bakery Systems (UK) Ltd

6 The Sidings Station Road Guiseley LEEDS LS20 8BX Tel: 01943 875703

Email: arobinson@amfbakery.com

Contact

Miss Lauren McFadven

Exporter of Wholesale Bakery Equipment

#### Aviagen Limited

11 Lochend Road NEWBRIDGE

Mid Lothian

EH28 8SZ

Tel: +44(0)131-333 1056 Fax: +44(0)131-333 3296

Email: info@aviagen.com

Website: http://en.aviagen.com

Contact

Mr Michael Garden

Email: mgarden@aviagen.com Business Activity: One of the three largest poultry breeders in the world, developing pedigree lines for the production of commercial broilers.

### Bettys & Taylors of Harrogate Ltd

Pagoda House Plumpton Park HARROGATE HG2 7LD Tel: 01423 814000

Email: export@bettysandtaylors.co.uk Website: www.bettyscookeryschool.co.uk

Contact Madeline Wolfe

Cookery courses for beginners and experienced chefs

#### Browns of Liversedge Ltd

2 Listing Drive Liversedge West Yorkshire WF15 6FR

Tel: 01924 404534

Fmail: mail@helarus-tractors co.uk Website: www.belarus-tractors.co.uk Manufacturer of agricultural equipment

### Carpo Holdings (UK) Limited

869 High Road LONDON

N12 8QA

Tel: +44(0)20-8370 7280 Website: www.carpoworld.com

Contact

Mrs Angelina Kyropoulou, Director Email: akyropoulou@carpoworld.com

Main Business Activities: High quality coffee, beverages, nuts, chocolates and honey products; branch of Greek family-owned company Carpo Hellas.

#### **Concerto Distribution Centre Limited**

29-31 Piccadilly LONDON W1J

W1J0LF

Tel: +44(0)745-638 7179 Website: www.caffeconcerto.co.uk

Contact

Mr Elhadi Mokrani, Finance & Export Email: elhadi@caffeconcerto.co.uk

Main Business Activities: Restaurant and café.

#### **COTTAGE DELIGHT LTD**

Brooklands Way

Leekbrook

Leek Staffordshire

ST13 7QF

Tel: 01538 398839

Email: info@cottagedelight.co.uk

Website: www.cottagedelight.co.uk

Food manufacturer

#### **Dalziel Ingredients Ltd**

5 William Street Felling

Tyne and Wear

NE10 0JW Tel: 0191 4954490

Email: alex.guest@dalziel.co.uk

Website: http://dalzielingredients.co.uk

Supplier of functional and flavoured blended ingredients to

savoury food processors

#### **Deeval Limited**

Unit 45 First Avenue

Deeside Industrial Park

DEESIDE

Clwvd

CH5 2NU Tel: +44(0)1244281333

Fax: +44(0)1244 281 878

Contact

Mr Wathek Zair, Manager

Email: wathek@russellipm.com

Main Business Activities: Pest control and agriculture.

### Deighton Manufacturing (UK) Ltd

Gibson Street Leeds Road

BRADFORD

BD3 9TR

Tel: 01274 668771

Email: info@deightonmanufacturing.co.uk

Website: www.deightonmanufacturing.co.uk

Contact

John Wade

Food Machinery Manufacturers & Engineers

#### Firmenich UK Limited

Dalton Industrial Estate

Dalton THIRSK

Y07 3HE Tel: 01845 576400

Website: www.firmenich.com

Contact

Shirley Boyd

Email: shirley.boyd@firmenich.com

Food flavourings and fragrances manufacturer

#### Forthglade Foods Ltd

**Bellinster Industrial Estate** 

Berners Cross WINKLEIGH

Devon

EX19 8DH

Tel: 01837 83322

Email: info@forthglade.com

Website: https://forthglade.com

Quality natural pet food

### The Glenside Group Limited

9 Caputhall Road

Deans Industrial Estate

LIVINGSTON

West Lothian

FH54 8AS

Scotland

Tel: +44(0)1506-420 950

Fax: +44(0)1506-420 959

Email: enquiries@glensidegroup.com

Website: www.glensidegroup.com

Contact

Ms Mary Revill, Administrator

Email: mary@glensidegroup.com

Main Business Activities: Manufacturer and supplier of organic fertilisers, tailored bio stimulants, and on farm products and services.

#### Greanbase Ltd

15 Westburn Grove

Keighley

BD22 6AN

Tel: 01535 600129

Email: joe.smith@greanbase.co.uk Website: http://greanbase.co.uk

Gardening tools and accessories

#### Green-tech Ltd

Rahhit Hill Business Park

Great North Road

Off A168

Arkendale

KNARESBOROUGH HG5 OFF

Tel: 01423 332100

Fmail: sales@green-tech co.uk

Website: www.green-tech.co.uk

Contact

Chris Swan

Wholesaler of landscaping products

#### Hale & Hearty Ltd

Unit 2 02

The PLAZA 535 Kings Road LONDON

SW10 0SZ

Tel: 0203 282 7602

Email: operations@halenhearty.co.uk Website: www.halenhearty.co.uk Broad range of food products

#### Harrogate Spring Water Ltd

Harlow Moor Road

HARROGATE

North Yorkshire

HG2 0QB

Tel: 01423 730000

Website: www.harrogatespring.com

Contact

Nicky Cain

Email: nicky.cain@harrogatespring.com

Mineral water suppliers

#### **Heavenly Delights Limited**

Unit 4 Katella Trading Estate

10a River Road

BARKING Essex

IG11 ODG

Tel: +44(0)20-3026 5286

Website: www.heavenlydelights.com

Mr Mohammad Teladia, Operations Manager

Email: info@heavenlydelights.com

Main Business Activities: Producer & Distributor of Halal

confectionery.

#### **HiBreeds International Limited**

The Grange

62 Snixworth Road Old Catton

NORWICH

Norfolk NR6 7NF

Tel: +44(0)1603-482 444

Fax: +44(0)1603-482 611

Website: www.hatching-eggs.com

Mr Nicholas Chandler, Managing Director

Email: nick@hatching-eggs.com

Main Business Activities: Exporter of hatching chicken eggs throughout Middle East.

### **Highland Spring Limited**

Stirling Street

Blackford

Auchterarder

Perthshire

PH4 1QA

Tel: 01764 660500 Website: www.highlandspringgroup.com

Contact

Miranda Clegg, Head of Export

Tel: 01764 660571

Email: mirandac@highlandspringgroup.com UK's largest bottled water company producing only naturally sourced bottled water in brands such as Highland Spring,

Speyside Glenlivet, Hydr8 and Hydr8 Flavours.

## Houdret & Co Ltd

Courtyard Suite

21/23 Hart Street

HENLEY-ON-THAMES Oxfordshire

RG9 2AR Tel: +44(0)1491-573512

Fax: +44(0)1491-413 410

Website: www.houdret.co.uk Contact

Ms Helen Herridge, Company Secretary

Email: helen.herridge@houdret.co.uk Main Business Activities: Exporters of a wide range of branded foodstuffs; consultants to FMCG companies specialising in central Asia, the Middle East, north and central Africa.

#### **Ian Macleod Distillers Limited**

Russell House Dunnet Way

East Mains Industrial Estate

Broxburn EH52 5BU

Tel: 01506 852205 Website: www.ianmacleod.com

Contact Matt Hutchison Tel: 01506 863719

Email: Matt.hutchison@ianmacleod.com

Producer of premium quality spirits and brand proprietor of Glengoyne, Tamdhu, Isle of Skye and Smokehead Scotch whiskies

#### Intrade Co (UK) Limited

7/8 Ritz Parade Western Avenue LONDON W5 3RA

Tel: +44(0)20-8566 9090 Fax: +44(0)20-8566 9292

Contact

Mr Aziz Magid, General Manager Email: intrade@btinternet.com

Main Business Activities: Import/export of agricultural commodities, machinery and equipment.

#### Jemi UK

Garden Park House

Unit 26G

Springfield Commercial Centre

Bagley Lane Farsley Leeds LS28 5LY

Tel: +44 (0) 113 263 1010 Fax: +44 (0) 113 263 5050 Email: info@jemi.co.uk Website: www.jemi.co.uk

Manufacturer of dishwashers and cookers for catering and

#### Khalil Mid East Enterprise Ltd

213 Crown House North Circular Road

LONDON NW10 7PN

Tel: +44(0)799-9555 266

Contact

Mr Khalil Abdulghani, Director Email: write2khalil@hotmail.com

Main Business Activities: Exporting fresh cakes and chocolate

#### Melaxe Limited

The Beeches Clatford Lodge Anna Valley ANDOVER Hampshire SP11 7DL

Tel: +44(0)1264-337764 Fax: +44(0)1264-337917 Website: www.melaxe.com

Contact

Mr Chris Jacques, Managing Director Email: chris.jacques@melaxe.co.uk

Main Business Activities: Supply of Food Ingredients to the Food Manufacturing Industries /Integrated Packaging Solutions of Frozen & Ambient Consumer foods/ Shipping Services.

#### **Nichols International**

Laurel House Woodlands Park Ashton Road NEWTON-LE-WILLOWS Mersevside

Tel: +44(0)1925-294060 Fax: +44(0)1925-294070 Website: www.vimto.com

Contact

WA12 0HH

Mr Matthew Nichols, Regional Manager - Middle East

Email: matthew.nichols@vimto.com

Main Business Activities: Manufacture and supply of soft drinks and other beverages to the retail, wholesale, vending, catering, licensed and leisure industries.

#### Nufarm UK Ltd

Wyke Lane Wyke BRADFORD BD12 9EJ Tel: 01274 691234 Website: www.nufarm.com

Contact Harvey Smith

Supplier of agrochemical products

#### **Quality Sports Nutrition Ltd**

163 Furtherwick Road Canvey Island Essex SS8 7BH Tel: 07787 530318

Email: zaidibrahim.khan@gmail.com Website: www.qualitysportssupplements.co.uk

Energy drinks and products

#### R & R Ice Cream

Richmond House

Leeming Bar Industrial estate

Leeming Bar NORTHALLERTON North Yorkshire DL7 9UL

Tel: +44(0)1677 423 397 Fax: +44(0)1677 428 102 Website: www.rr-icecream.eu

Contact

Mr James Turner, Sales Controller Email: James.Turner@uk.rr-icecream.eu Main Business Activities: Ice Cream Manufacturers

#### **Randall Parker Foods Limited**

Tillydown Appleshaw ANDOVER Hampshire SP11 9BB

Tel: +44(0)126-477 3545 Fax: +44(0)126-477 3443

Email: sales.andover@randallparkerfoods.com

Website: www.randallparker.com

Contact

Mr Graham Penny, Sales Director

Email: grahampenny@randallparkerfoods.com

Main Business Activities: Privately owned meat processing company for beef and lamb, including Halal lamb for both the home and international markets.

#### **Ruari International Trading Corporation Ltd**

95 Chesterfield House (6th Floor)

Chesterfield Gardens

LONDON W115IY

Tel: +44(0)20-8947 3423

Fax: +44(0)20-8241 8986

Contact

Mr Spyros Phylactis, Representative Email: ritcolondon@blueyonder.co.uk

Main Business Activities: Supply to feed mills, poultry farms and livestock farms (cattle and sheep) in various Arab countries; animal feed ingredients (cotton seeds, corn, barley, DDGs by-pass soya, cottonseed cake, sugar beet pulp pellets, alfalfa mastercube feed pellet binder, sorbatox toxin binder).

#### Salamon & Seaber Limited

1st Floor 2-8 Beaumont Grove

LONDON E1 4NQ

Tel: +44(0)20-7791 2392 Fax: +44(0)20-7650 3033

Email: anwar@salamonandseaber.co.uk Website: www.salamonandseaber.co.uk

Contact

Mr Michael Blotz, Managing Director Email: blotz@salamonandseaber.co.uk

Main Business Activities: Analytical Chemistry Testing Laboratory.

#### Seabrook Crisps Ltd

Seabrook House Duncombe Street BRADFORD BD8 9AJ

Tel: 01274 546405 Email: info@seabrookcrisps.com

Website: www.seabrookcrisps.com Contact

Kevin Butterworth

Manufacturer of crinkle cut, straight and lattice potato crisps

#### Snowdonia Cheese Co Ltd

Unit 14

Cefny Road Industrial Park

Rhyl Wales LL18 2HJ Tel: 01745 360246

Email: catherine.greenough@snowdonia-cheese.co.uk

Website: www.snowdoniacheese.co.uk

Ouality Welsh cheeses

#### Topspec Equine Ltd

Middle Park Farm Pickhill THIRSK YO7 4JN Tel: 01845 565030

Email: nutritionist@topspec.com Website: www.topspec.com

Contact Philip Tyle

Feedstuffs and health products for breeding stock

#### **Tritip International Limited**

ICG House Station Approach Office 112 GREENFORD Middlesex UB6 OAL

Tel: +44(0)750-078 2839

Contact

Mr Waleed Shehata, CEO Email: waleedattia@outlook.com

Main Business Activities: Exporting meat and meat products.

#### **Tudor Rose International Ltd**

Kingfisher Business Park

London Road STROUD

Gloucestershire

GL5 2BY

Tel: +44(0)1453-732880 Fax: +44(0)1453-732881

Email: chriscouzins-short@tudor-rose.com

Website: www.tudor-rose.com

Contact

Mr Chris Couzins-Short, Managing Director & CEO

Email: chriscouzins-short@tudor-rose.com

Main Business Activities: Export market managers working with the UK's leading grocery producers in all world markets.

#### Vitamac Ltd

The Old Coach House

Westfield Road

Tockwith

York Y026 7PY

Tel: +44 (0)1423 359935

Email: mike@vitamac.co.uk Website: www.vitamac.co.uk

Mike Corbett, founder

Innovative animal nutrition products

#### **WALKERS NONSUCH LTD**

Calverley Street

Longton

Stoke-on-Trent

Staffordshire ST3 1QS

Tel: 01782 321525

Fmail: sales@walkers-nonsuch co.uk

Website: www.walkers-nonsuch.co.uk

Toffee manufacturers

#### Wensleydale Dairy Products Ltd

Gayle Lane

Hawes

Wensleydale

North Yorkshire

DI 8 50X Tel: 01969 667664

Email: creamery@wensleydale.co.uk

Website: www.wensleydale.co.uk

Contact

Pawel Strokosz

Cheese manufacturer

#### Y International (UK) Limited

Unit 3 Junction 6

Industrial Park

66 Electric Avenue

WITTON

BIRMINGHAM West Midlands

B6 711

Tel: +44(0)121-326 9050

Website: www.yinternational.uk.com

Contact

Miss Rayanne Jaffar, Manager

Email: rayannej@yinternational.uk.com

Main Business Activities: Subsidiary of LuLu Group International:

Retail Chain Stores, Shopping Malls, Whole Sale Distribution & Food Processing - GCC and India Regions, Export/Import and General

#### **HEALTHCARE**

#### Abbeyvet Export LLP

Sherburn Enterprise Park

Aviation Way

Sherburn in Elmet

LEEDS

LS25 6NB

Tel: 01977 685777

Email: shipping@abbeyvet-export.co.uk

Contact

Katie Harvey

Veterinary Supplies & Equipment, Veterinary Medical Products

#### **Advanced Vision Care**

77 Harley Street

LONDON

W1G 8QN

Tel: +44(0)20-7935 7497

Fax: 0870 755 9811

Website: www.advancedvisioncare.co.uk

Contact

Dr C T Pillai, CEO

Email: ct.pillai@advancedvisioncare.co.uk

Main Business Activities: Healthcare and pharmaceuticals: laser vision correction, cataract surgery, keratoconus treatment and other non-laser treatments

#### Allflex UK Group Ltd

1 Greencroft Industrial Park

Stanley

County Durham

DH9 7YA

Tel: 0845 600 8081

Fax: 0800 140 4202 Email: sales@allflex.co.uk

Website: www.allflex.co.uk

Contact

Gemma Iveson

Agricultural and animal health products

#### Apollo Endosurgery UK Ltd

Unit 1 The Mill

Haggs Farm

Haggs Road

Harrogate

HG3 1FO

Tel: 01423 611001

Email: mark.green@apolloendo.com Website: http://apolloendo.com Endoscopic surgery, medical devices

### Aptar UK Ltd

5 Bruntcliffe Avenue

Morley Leeds

LS27 OLL

Tel: 0113 220 3200

Email: mark.kirby@aptar.com

Website: www.aptar.com

Cosmetic dispensers and healthcare products

#### **Aquaforce Trading Limited**

1st Floor Kenville House Unit 3 Spring Villa Park Spring Villa Road **EDGWARE** 

Middlesex

HA8 7FB

Tel: +44(0)20-8953 3991

Fax: +44(0)20-8953 0068

Contact: Mr Rodney Newson, Financial Director

Main Business Activities: Import and export of sanitary and

plumbing products.

Hampton Park West Semington Road

MELKSHAM

SN12 6NB

Tel: +44(0)1225-896705 Fax: +44(0)1225-896564

Website: www.avon-protection.com

Contact

Julia Daniell

protection solutions

TUNBRIDGE WELLS

Website: www.axappphealthcare.com

Contact

Email: shaun.scott@axa-ppp.co.uk

Main Business Activities: International health insurance provider.

#### **BIOCOMPOSITES LTD**

Keele Science Park

Staffordshire

Email: info@biocomposites.com

Medical products, manufacturer of calcium compound devices to regenerate and repair bone and soft tissue

29 Greyhound Road

LONDON

Tel: +44(0)20-7610 2191

Email: admin@biofoodnutrition.eu

Email: s.moussavi@biofoodnutrition.eu Main Business Activities: Milk base formulas including dietary and

### **Bodychillz Limited**

GATWICK

West Sussex RH6 OPA

Contact

Mr Jonathan Weinberg, Commercial Director/Founding Shareholder

Website: www.aquaforce-trading.co.uk

Email: rod@aquaforce-trading.co.uk

#### **Avon Protection**

Marketing Managing

Email: iulia.daniell@avon-protection.com Designing and manufacturing respirators and personal respiratory

**AXA Global Healthcare** 

International House

Forest Road

TW2 5FF Tel: +44(0)1892-596054

Fax: +44(0)1892-508096

Mr Shaun Scott, Regional Manager - Europe, Middle East & Africa

Keele

ST5 5NI

Tel: 01782 338580

Website: www.biocomposites.com

**Biofoodnutrition SE** 

W6 8NH

Fax: +44(0)20-7610 1295

Website: www.fabimilk.com Contact: Mr Sheida Moussavi, Director

clinical products for infants & young children.

The Beehive City Place

Tel: +44(0)129-380 4609 Website: www.caervest.com

#### Email: ionathan@bodychillz.com

Main Business Activities: Designing, developing and delivering products utilising innovative technologies that provide cooling to the body when most needed or most effective. CAERvest is the practical and effective solution to the problem of heatstroke related injuries.

#### **BPR Medical Ltd**

22 Hamilton Way

Mansfield

Nottinghamshire

NG18 5BU

Tel: 01623 628281

Email: production@bprmedical.com Website: www.bprmedical.com

Fire safety valves for use during oxygen therapy

#### B R Pharmaceutical Ltd

Clayton Wood Close West Park Ring Road

**LEEDS** 

LS16 6QE

Tel: 01132 750000

Email: info@brpharmaceuticals.co.uk

Philip Byrne

Wholesaler of personal care brands

#### **CLINICAL SUPPORT SURFACES LTD**

29 Steeple Way

Stoke-on-Trent

Staffordshire

ST45BX

Tel: 07974269454

Email: ianbickerton@cssworldwide.net Website: www.cssworldwide.net

Healthcare products including surface products & mattresses

#### **Communications International Group Limited**

2nd Floor Linen Hall

162-168 Regent Street

LONDON

W1B 5TB

Tel: +44(0)20-7434 1530

Website: www.cighealthcare.co.uk

Contact

Mr Felim O'Brien, CEO

Email: felim.obrien@1530.com

Main Business Activities: Healthcare information and training provider.

#### **CTEQ Limited**

Thrale House 3rd Floor

44-46 Southwark Street

LONDON

SE1 1UN

Tel: +44(0)20-7403 3191

Fax: +44(0)20-7403 4570

Email: info@cteq.co.uk Website: www.cteq.co.uk

Mr Ayman Hamid, Director

Email: a.hamid@cteq.co.uk

Main Business Activities: Supplying medical equipment, telecommunication and computer goods for export, as agent for foreign buyers.

#### **Daily Care Ltd**

IInit 4 Main Road Farfield Wykeham SCARBOROUGH Y013 90B

Tel: 01723 865427

Email: info@dailycare.co.uk

Website: www.dailycare.co.uk

Denise Appleby

Care equipment for the home

#### DB Protein Ltd

21 Dunlin Court

LEEDS

LS10.3UP

Tel: 0808 202 7898

Email: info@dbprotein.co.uk

Website: www.dbprotein.com

Contact

Darius Beig

Sports nutrition products and energy drinks

#### **Depuy International Ltd**

Unit 1

Capitol Boulevard

Capitol

Park Tingley

**LEEDS** 

LS27.0TS

Tel: 0113 307 1823

Email: cband@its.jnj.com

Contact

John Wakefield

Manufacture of medical devices

#### **Devonshire Healthcare Services Limited**

1 Maple Grove

Lawrence Road

HOUNSLOW

Middlesex

TW4 6DR

Tel: +44(0)20-3327 4180

Website: www.devonshirehealthcare.com

Contact: Ms Rebecca Hills, Senior Sales Executive

Fmail: Rehecca@devonshirehealthcare.com

Main Business Activities: Exporting pharmaceutical and

healthcare products.

#### **Diva Professional Beauty**

Holst Studios

1A Terrace Gardens

London

SW13 0HD

Tel: 020 3601 8365

Email: a.hawke@divaprofessionalbeauty.com

Website: http://divaprofessionalbeauty.com

Disposable makeup applicators, cosmetic tools, accessories and hygiene consumables to the international beauty industry

#### **Ecolab Ltd**

Lotherton Way

Garforth **LEEDS** 

LS25 2JY

Tel: 0113 2878313

Email: ioanne.connell@ecolab.com

Mrs. Joanne Connell

Exporter of pharmaceuticals

#### Fli-blade Ltd

Units 108 & 206

Pannal Business Park Station Road Pannal

HG3 1JL Tel: 01423 855600 Email: info@controlzoneproducts.co.uk

Website: www.fliblade.com

Hygienic fly control solutions

#### Fresh Healthcare Limited

96 Woodstock Road

RIRMINGHAM West Midlands

B13 9VA

Tel: +44(0)7791649703

Website: www.fresh-healthcare.com

Contact

Dr Wleed Haq, CEO

Email: office@fresh-healthcare.com

Main Business Activities: Natural healthcare supplements based on the finest natural ingredients from around the world to enhance health, vitality and wellness.

#### **General Healthcare Ltd**

111 Blyth Road

HAYES

Middlesex

UB3 1DB

Tel: +44(0)20-8848 7766

Fax: +44(0)20-8848 1930

Email: adel@genhealthcare.co.uk Website: www.genhealthcare.co.uk

Contact

Mr Anthony Kseib, Director

Email: anthony@genhealthcare.co.uk

Main Business Activities: Pharmaceuticals, healthcare, healthfood supplements, hospital supplies and disposables.

#### **Green Light Pharmacy**

228-230 Uxbridge Rd

London

W12 7 ID

Tel: 02084524382

Email: salsa@greenlightpharmacy.com

Website: www.greenlightpharmacy.com

Pharmacy services

### **Grounded Body Scrub**

38A Glendale Gardens

Leigh-on-Sea

Essex

SS9 2AS Tel: 01702 714766

Email: lloyd@groundedbodyscrub.co.uk

Website: https://groundedbodyscrub.co.uk

Face and body scrubs and hair oil

**Haddow Holdings Plc** 

Listers Mill Heaton Road

Bradford

BD9 4SH Tel: 01274 200022

Email: suzanne.worton@haddowholdingsplc.com

Website: http://haddowgroup.com

Contact

James Mortimer Interiors, cosmetics, nightwear and swimwear

#### HealthClic

Suite 4.35

Prospect Ergon House Horseferry Road LONDON

SW1P 2AL Tel: +44(0)20-3713 4117

Email: info@healthclic.co.uk Website: www.healthclic.co.uk Contact

Miss Priyanka Chaturvedi, CEO/ Managing Director

Email: priyanka@healthclic.co.uk

Main Business Activities: Private Doctor's Home Visits 7 days a week and concierge medical services; organises all medical tourism clinical itineraries and provides priority, seamless access to specialists and hospitals for patients.

#### Health Matters (UK) Limited

Four, The Cobalt Centre Siskin Parkway East Middlemarch Business Park

COVENTRY

Warwickshire

Tel: +44(0)24-7651 6080 Fax: +44(0)2476-305 316

Website: www.health-matters.co.uk

Contact

Mr James Henson, Sales Director Email: james@health-matters.co.uk

Main Business Activities: Healthcare and employee wellbeing broker.

#### Icon Health & Fitness Ltd

Unit 4

Westgate Court

Silkwood Park

Ossett

WAKEFIELD WF5 9TT

WIJJII

Tel: 08451 770512

Email: tracy.cockroft@iconeurope.com

Website: www.iconfitness.com

Contact

Rachael Sharp

Fitness technology and equipment

#### **Impact Health Limited**

Unit 2 Alder Close

Horizon Business Centre

ERITH

Kent DA18 4AJ

Tel: +44(0)20-8320 3820

Fax: +44(0)845 833 0839

Website: www.impact-healthcare.co.uk

Contact

Mr Dipak Patel, Director

Email: dipak@impact-healthcare.co.uk

Main Business Activities: Global distributer of pharmaceuticals and medicines

#### International Scientific Supplies Ltd (ISS)

Richmond House

Canal Road BRADFORD

BD2 1AL

Tel: 01274 720070

Email: caroline@intscientific.com Website: www.intscientific.com

Contact

Miss Caroline Aspinall

Manufacturer of lab disposables, glass bottles, test tubes

#### **London Links Trading Limited**

Suite 1 Bulldog House London Road READING Berkshire RG10 9EU

Tel: +44(0)751-442 2049

Website: www.londonlinkstrading.co.uk Contact: Dr Bahaa Naoum, CEO Email: bahaa@londonlinkstrading.co.uk

Main Business Activities: Wholesale export, brand owner of health & beauty.

#### **Masters Pharmaceuticals Limited**

380 Centennial Avenue Centennial Park

ELSTREE

Hertfordshire WD6 3TJ

Tel: +44(0)20-8327 0900

Fax: +44(0)20-8327 0901 Website: www.mastersglobal.com

Contact

Mr Suzad Masters, Regional Sales Director Email: Suzad.masters@mastersglobal.com

Main Business Activities: Suppliers of pharmaceutical and medical products

#### Medasil Surgical Ltd

Medasil House

Hunslet Road

LS10 1AU

Tel: 0113 243 3491

Email: orders@medasil.com

Contact

Francesca Rooke

Healthcare/Medical Consumables

#### Mibelle Ltd

**UNIT 3-5** 

City Link Business Park

Phoenix Way BRADFORD

BD4 8 IP

Tel: 01274 660110

Email: info@mibellegroup.com Website: www.mibellegroup.com

Contact John Taylor

Manufacturer of face, dental and body care products

#### Mimijumi UK Ltd

Unit 1

Wolverhampton Business Airport

Bobbington Stourbridge

DY7 5DY Tel: 01384 904037

Website: www.mimijumi.co.uk

Contact

Sarah Williams

Email: sarah.williams@mimjumi.co.uk

Baby bottles

#### Neo-G Ltd

Unit 8

Killinghall Stone Quarry

Ripon Road Killinghall HARROGATE

North Yorkshire HG3 2BA

Tel: 01423 507309 Website: www.neo-g.co.uk

Contact Paul Starkey

Email: paul@neo-g.co.uk

Manufacturers and suppliers of knee, ankle, wrist and shoulder

supports/braces for sports and physiotherapy

#### **Neomedic Limited**

97 High Street

RICKMANSWORTH

Hertfordshire

WD3 1EF

Tel: +44(0)1923-836379

Fax: +44(0)1923-840160

Email: marketing@neomedic.co.uk

Website: www.neomedic.co.uk

Contact

Mr Husein M S Gulamhusein, Managing Director

Email: hms@neomedic.co.uk

Main Business Activities: Export of medical disposables

#### Neoss Ltd

Windsor House

Cornwall Road HARROGATE

HG1 2PW Tel: 01423 533999

Email: julie.rapley@neoss.com

Website: www.neoss.com

Contact

Miss Julie Rapley

Dental materials, implants and equipment

#### **Network Medical Products**

Coronet House

Kearsley Road

RIPON

HG4 2RN Tel: 01765 609555

Email: info@networkmedical.co.uk

Website: www.networkmedical.co.uk

Contact Frank Fearnley

Manufacture, sales and distribution of ophthalmic & ENT medical products

#### Nitesite

Unit 13 West Lane

Full Sutton Airfield

Stamford Bridge

York

Y041 1HS

Tel: +44 (0) 1759 377235

Email: enquiries@nitesite.com Website: www.nitesite.com

Contact

Andrew Butler

Night vision equipment

#### Optimum Medical

Unit 5

Armley Court

Armley Road LEEDS

LS12 2LB

Tel: 08456 435479 Website: www.optimummedical.co.uk

Contact

Alex Higgins

Email: alex@optimummedical.co.uk
Healthcare manufacturer of lubrication and urology products

#### Ortho-Care (UK) Ltd

1 Riverside Estate

SALTAIRE

BD17 7DR Tel: 01274 533233

Email: info@orthocare.co.uk

Website: www.orthocare.co.uk Contact

Richard Garford

Dental/Laboratory Suppliers

Pakex UK Plc

1 Prime Point Bessemer Road Welwyn Garden City

Herts

AL7 1FE

Tel: 01707 384858

Email: rachael@pakexuk.com Website: www.pakexuk.com

Paper and washroom cleaning products

Pelsis Ltd

Sterling House Grimbald Crag Close KNARESBOROUGH

HG5 8PI Tel: 01423 865561

Email: info@pandlsystems.com

Contact Jo Fountain Hygiene Equipment

Philip Chapper & Company Limited

Unit 1

Orbital 25 Business Park

Tolpits Lane WATFORD WD18 9DA

Tel: +44(0)1923-235179 Fax: +44(0)1923-242278

Contact

Philip Chapper, Managing Director Email: philip@philipchapper.com

Pharmaceuticals, dental, laboratory, medical devices and disposables

Principle Healthcare International Ltd

Airedale Business Centre Millennium Road SKIPTON BD23 2TZ

Tel: 01756 792600

Website: www.principlehealthcare.com

Contact Joan Etherington

Email: joan.Etherington@principlehealthcare.com

Vitamins and mineral food supplements and sports nutrition

Procotech Ltd

Unit F14 Conyngham Hall

Business Centre Bond End KNARESBOROUGH

HG5 9AY

Tel: 08458386840

Website: http://procotech.com

Contact Vicki Martin

Email: vicki@procotech.co.uk Cosmetic wet wipes manufacturer

Pulse International

223 Pentonville Road Caledonia House LONDON N1 9NG

Tel: +44(0)20-7959 1105 Fax: +44(0)845-257 7929

Website: www.pulsejobs.com/international

Miss Gemma Hill, International Recruitment Manager

Email: gemma.hill@pulsejobs.com

Main Business Activities: Healthcare recruitment; placement of doctors, nurses and AHPs into the Middle East.

PWB Health (UK) Ltd

Wembly Works Hemmingfield Road

Wombwell Barnsley South Yorkshire S73 0LY

Tel: 01484 817807 Email: info@pwbhealth.com

Website: http://pwbhealth.com

Contact Fraser Bishop

Innovations for personal well being

Randox Laboratories Ltd

55 Diamond Road CRIIMI IN County Antrim BT29 4QY IRELAND

Tel: +44(0)28-9442 2413 Fax: +44(0)28-9445 2912 Website: www.randox.com

Contact

Ms Jeanette Doherty, Finance Admin Email: jeanette.doherty@randox.com Main Business Activities: Clinical diagnostics

**Rosemont Pharmaceuticals Ltd** 

Rosemont House Yorkdale Industrial Park Braithwaite Street LEEDS

LS11 9XE Tel: 01132 441400

Email: infodesk@rosemontpharma.com Website: www.rosemontpharma.com

Contact Catherine Lloyd

Pharmaceuticals, Liquid Medicines for Patients with Swallowing

**Surfachem International** 

2 The Embankment Sovereign Street LEEDS

LS1 4BA Tel: 01422 370 227

Email: smcevoy@surfachem.com

Contact Phil Binney

Supplying surfactants products for the personal care industry

**Surgical Innovations Ltd** 

Clayton Wood House 6 Clayton Wood Bank LEEDS

LS16 6QZ Tel: 01132 307597

Email: si@surginno.co.uk Website: www.surginno.com

Contact Margaret Wharf

Design and manufacture of laparoscopic surgical components

Thorpe Mill Ltd

Unit 1a

Aireside Business Park Royd Ings Avenue KEIGHLEY BD21 4B7 Tel: 01535 682630 Fax: 01535 682639

Email: sales@thorpemill.co.uk

Contact

James Thornton

Manufacturers of high quality patient comfort products

Tissuemed Ltd

5 Killingbeck Drive LEEDS

LS14 6UF

Tel: 01132 000500

Website: www.tissuemed.com

Contact

Judith Whitworth

Email: jwhitworth@tissuemed.com Medical devices and surgical technologies

Topdental (Products) Ltd

Unit 12 Ryefield Way SILSDEN BD20 0FF Tel: 01535 652 750 Email: sales@topdental.co.uk Website: www.topdental.org

Contact Peter Tapper

Infection control chemicals and wet wipes, hand disinfection

Office 3 Unit 1-3 Wyvern Estate

for MRSA, E-Coli

**United Med Limited** 

Beverley Way NEW MALDEN

Surrey KT3 4PH

Tel: +44(0)20-8942 1094 Fmail: info@unitedmed.co.uk Website: www.UnitedMed.co.uk

Contact

Mr Zaher Almahmoud, Director Fmail: zaher@unitedmed.co.uk

Main Business Activities: Pharmaceutical and Medical Wholesaler

**United Pharma Limited** 

The Big Yellow Self Storage Office 11

12 Jenner Avenue LONDON

W3 6EQ Tel: +44(0)20-8993 3818 Email: info@unitedpharma.co.uk Website: www.unitedpharma.co.uk

Contact

Dr Lubna Juma, Business Support Manager Email: lubna@unitedpharma.co.uk

Main Business Activities: Pharmaceutical wholesaler and distribution

Vita-Life (UK)

13 Queen Anne Street LONDON W1G 9JH

Tel: +44(0)20-7323 0100 Fax: +44(0)20-7307 9609 Email: info@vita-life.uk.com Website: www.vita-life.uk.com

Contact

Mrs Buki Adenivi-Jones, CEO Email: buki@hflproducts.co.uk

Main Business Activities: Wellness and lifestyle products and education; including VITA-LIFE Pulsed ElectroMagnetic Field technology.

#### Winzor Pharmaceuticals UK Limited

Unit 25

Chess Business Park

Moor Road

CHESHAM

Buckinghamshire

HP51SD

Website: www.winzorpharmaceuticalsuk.com

Contact

Mr Taghlub Al-Kass, Managing Director

Email: Info@winzorpharmaceuticalsuk.com

Main Business Activities: Export, distribution and production of medicinal products.

#### HOTELS, TOURISM AND HOSPITALITY

#### Air Express Travel & Tours (UK) Limited

123 Whitechapel Road

**Tower Hamlets** 

London

Tel: +44(0)20-3540 6385

Website: www.airexpress.co.uk

Contact

Mr Mizanul Haque, Director

Email: mizanul@airexpress.co.uk

Travel agency

#### **Corinthia Hotel London**

Whitehall Place

LONDON

SW1A 2BD Tel: +44(0)20-7930 8181

Website: www.corinthia.com/london

Contact

Mrs Corina Geotz, Head of Middle Eastern Sales

Email: corina.goetz@corinthia.com

Main Business Activities: Hotel group founded by the Pisani family of Malta in 1962. All Corinthia hotels feature extensive leisure and business traveller facilities and are renowned for their unique character.

#### DaleSauna Limited

Grimbald Crag Close

St James Business Park

KNARESBOROUGH

HG5 8PJ

Tel: 01423 798630

Email: info@dalesauna.co.uk

Website: www.dalesauna.co.uk

Contact

Steve Taylor

Sauna, spa and steam rooms, pool chemicals, spare parts and specialist cleaning products

#### **EI-Sawy Travel Limited**

149 Park Road

St John's Wood

LONDON NW8 7HT

Tel: +44(0)20-7586 7979

Fax: +44(0)20-7586 5747

Email: info@elsawy.com

Website: www.elsawy.com

Contact

Prince Islam El-Sawy, Director

Corporate travel services, visa, Hajj & Umrah

#### **Emirates**

SW7 4DL

320

Gloucester Park 95 Cromwell Road LONDON Tel: +44(0)20-7808 0006

Fax: +44(0)20-7808 0061

Email: anna.edwards@emirates.com

Website: www.emirates.com

Contact

Laurie Berryman, Vice President, UK

International airline services to major world destinations

#### Haj & Umra Travel Limited

308 Elgin Avenue

LONDON

W9 1JU

Tel: +44(0)20-7286 1111 Fax: +44(0)20-7286 6507

Website: www.hai.co.uk

Contact

Dr Ali Jafari-Fini, MD Email: ali@haj.co.uk

Tour operator and travel agent

#### InterContinental London Park Lane

1 Hamilton Place

Park Lane

LONDON

W1J 70Y

Tel: +44(0)20-7409 3131

Fax: +44(0)20-7409 3436

Email: alvaro.rey@ihg.com

Website: www.intercontinental.com

Contact

Mrs Jackie Lee-Mahonev. PA

Email: jackie.lee-mahoney@ihg.com

Main Business Activities: Hotel services.

#### **Jumeirah Carlton Tower**

Cadogan Place

LONDON

SW1X 9PY

Tel: +44(0)20-7235 1234

Fax: +44(0)20-7245 6570

Email: jctinfo@jumeirah.com Website: www.jumeirahcarltontower.com

Contact

Mr Ramy Youssef, Director of Middle East Sales

Email: ramy.youssef@jumeirah.com

Main Business Activities: Luxury Hotel with 216 rooms and suites, flexible meeting & event space, leisure facilities including Spa and swimming pool.

### Kanoo Travel Ltd

20 Charles St

SHEFFIELD

S1 1GW

Tel: +44(0)114- 263 9307 Fax: +44(0)20-3070 0513

Website: www.kanoo.co.uk

Contact

Helen Callaghan, Head of Corporate Sales

Email: helen.w.callaghan@kanoo.co.uk

Business and leisure travel and foreign currency exchange

#### The Langham Hotel

1C Portland Place

Regent Street

LONDON

W1B 1JA

Tel: +44(0)20-7636 1000

Fax: +44(0)20-7436 1604

Website: www.langhamhotel.com Contact

Mr Mahmoud Abdalla, Head Of the Middle Easter Sales

Email: mahmoud.abdalla@langhamhotels.com

Main Business Activities: Five-star luxury hotel.

#### Montcalm Hotel (London) Limited

27 Devonshire Terrace

LONDON

W2 3DP

Tel: +44(0)20-7479 2222

Email: rarora@montcalm.co.uk

Website: www.montcalm.co.uk

Contact

Mrs Shivani Srivastva, Cluster Operations Manager

Email: shivani@montcalm.co.uk
Main Business Activities: Hotel business

#### **Noori Travel and Tours Ltd**

33 Parliament Street

PETERBOROUGH

PE1 2LS

Tel: +44(0)20-3318 5786

Email: info@noorivisa.co.uk Website: www.nooritravel.co.uk

Contact

Zia UI-Mustafa, CEO

Hajj and Umrah specialist

#### The Rembrandt Hotel

11 Thurloe Place

LONDON

SW7 2RS

Tel: +44(0)20-7661 1672

Fax: +44(0)20-7225 3476

Email: kshelford@sarova.com Website: www.sarova-rembrandthotel.com

Contact

Ms Kay Shelford Director of Sales

Email: kshelford@sarova.com

Main Business Activities: Four-star hotel for business and leisure travellers; complimentary WiFi and adjacent spa, Aquilla

Health and Fitness.

## Stage Technologies Limited

9 Falcon Park

Neasden Lane

LONDON

NW10 1RZ

Tel: +44(0)20-8208 6000

Fax: +44(0)20-8208 6006

Website: www.stagetech.com

Contact

Ms Nikki Scott, Managing Director Email: nikki.scott@stagetech.com

Main Business Activities: Mechanical, electrical, automation in theatre entertainment.

### LEGAL SERVICES

### Arona St James Solicitors

63 St James Street

E17 7PJ

Tel: +44(0)20-3757 8670 Fax: +44(0)20-3757 8671

Email: arona@aronastjames.co.uk

Website: www.aronastjames.co.uk Contact

Ms Arona Sarwar, Proprietor

Law firm specialised in family and immigration

### Barnes Roffe LLP

3 Brook Business Centre

Cowley Mill Road UXBRIDGE

Middlesex

UB8 2FX Tel: +44(0)1895-256423

Fax: +44(0)1895-274107

Website: www.barnesroffe.com

Contact

Mr Michael Parkinson, Managing Partner

Email: m.parkinson@barnesroffe.com

Main Business Activities: Accountants and auditors; tax advisors to growing companies and companies looking to expand into the UK from the Middle Fast

#### BEESTON SHENTON SOLICITORS LTD

64 King Street

NEWCASTLE-UNDER-LYME

Staffordshire

ST51JB

Tel: 01782 662424

Email: leslee.griffiths@beestonshenton.co.uk

Website: www.beestonshenton.co.uk

Family law, Property law, Litigation, Wills & Probate and Sports law

#### **BESWICKS LEGAL**

Sigma House

Lakeside

Festival Way

Festival Park

Stoke-on-Trent Staffordshire

ST1 5RY

Tel: 01782 205000

Fmail: claire hellew@heswicks.com

Website: www.beswicks.com

Legal Services

#### Bevan Kidwell LLP

113-117 Farringdon Road

LONDON

EC1R 3BX

Tel: +44(0)20-7843 1820

Fax: +44(0)20-7278 4685 Website: www.bevankidwell.com

Contact

Mr John Bevan, Partner

Email: john@bevankidwell.com

Main Business Activities: Solicitors/legal services in corporate and property.

#### **Blair Consular Services Ltd**

Flizabeth House

28 Woodthorpe Road

**ASHFORD** 

Middlesex

TW15 2RH

Tel: +44(0)1784-254123

Fax: +44(0)1784-256655

Website: www.blairconsular.co.uk

Mr Doug Blair, Managing Director

Email: dougb@blairconsular.co.uk

Main Business Activities: Export documentation specialists; embassy legalisation; Foreign Office legalisation; notarial seals; ATA carnets; Letter of Credit preparation; checking and completion service.

#### **Boodle Hatfield LLP**

240 Blackfriars Road

LONDON

SE1 8NW

Tel: +44(0)20-7629 7411 Fax: +44(0)20-7629 2621

Website: www.boodlehatfield.com

Contact

Ms Shaima Jillood, Partner

Email: sjillood@boodlehatfield.com

Main Business Activities: Law firm established since 1722.

specialising in private wealth, residential & commercial property and business law. Also has an office at 6 Grosvenor Street, Mayfair, London W1K 4PZ.

#### **Bowden Jones Limited**

22 Park Place

PFNARTH

South Glamorgan

CF64 3RL

Contact: Mr Faris Dean

Tel: +44(0)29-2048 4550

Fax: +44(0)29-2023 1905

Email: fdean@bowdenjones.co.uk

www.bowdenjones.co.uk

Solicitors specialising in corporate and commercial law, cyber security, commercial litigation and property

#### **Brown Rudnick LLP**

8 Clifford Street

LONDON

W1S 2I 0

Tel: +44(0)20-7851 6000

Fax: +44(0)20-7851 6100

Website: www.brownrudnick.com

Contact

Mr Nicholas Tse, Partner, MENA Practice Director

Email: ntse@brownrudnick.com

Main Business Activities: Law firm

#### **Burges Salmon LLP**

One Glass Wharf

BRISTOL

BS2 0ZX

Tel: +44(0)117-939 2000

Fax: +44(0)117-902 4400

Email: clive.pugh@burges-salmon.com

Website: www.burges-salmon.com

Clive Pugh, Partner

Legal services

#### Capplex

**Outer Temple Chambers** 

222 Strand

LONDON WC2R 1BA

Tel: +44(0)20-7427 4892

Email: michael.patchett-joyce@outertemple.com

Michael Patchett-Joyce, Principal

Legal services and advice

#### **CDN Consular Services Limited**

Runnymede House

96/97 High Street

**EGHAM** 

Surrey TW20 9HO

Tel: +44(0)1784-221720

Fax: +44(0)1784-473229

Website: www.cdn-consular.co.uk

Contact

Ms Debbie Beard, Managing Director & CEO

Email: info@cdn-consular.co.uk

Main Business Activities: Consular Documentation.

#### Cheeswrights

Bankside House

2nd Floor

107 Leadenhall Street

LONDON EC3A 4AF Tel: +44(0)20-7623 9477

Fax: +44(0)20-7626 1504

Email: notary@cheeswrights.co.uk

Website: www.cheeswrights.co.uk

Contact

Mr Jeremy Burgess, Managing Partner

Email: jeremy.burgess@cheeswrights.co.uk

Main Business Activities: Notaries public, preparation and certification of legal documents for use abroad.

#### **Cluttons**

Portman House

2 Portman Street

LONDON

W1H 6DU

Tel: +44(0)20-7647 7230/7408 1

Fax: +44(0)20-7647 7076/7

Website: www.cluttons.com

Contact

Mr Steven Morgan, Senior Partner

Email: steven.morgan@cluttons.com

Main Business Activities: Chartered surveyors and property consultants/real estate agents.

### CMS Cameron McKenna Nabarro Olswang LLP

24 Upper Brook Street

London

W1K 70B

Tel +44 20 7367 3078

Fax +44 20 7367 2000

Email stephen.millar@cms-cmno.com Website: https://cms.law/en/GBR/Office/London-Mayfair

Contact Stephen Millar, Managing Partner

Legal services

**De Pinna Notaries** 35 Piccadilly

LONDON

W1 I 0I I Tel: +44(0)20-7208 2900

Fax: +44(0)20-7208 0066

Website: www.depinna.co.uk

Contact

Mr Barry Sinclair, Accounts Department

Email: barrys@depinna.co.uk Main Business Activities: Public notaries.

### **DICKSONS SOLICITORS**

30-36 Cheapside

Hanley

Stoke-on-Trent Staffordshire

ST1 1H0 Tel: 01782 262424

Email: enquiries@dicksonssolicitors.co.uk

Website: www.dicksonssolicitors.co.uk Legal Services

### **Doyle Clayton Solicitors**

Berger House

36-38 Berkeley Square LONDON

W1J5AE Tel: +44(0)20-3696 7171

Website: www.doyleclayton.co.uk

Mr Sukhpal Matharoo, Partner and Notary Public

Email: smatharoo@doyleclayton.co.uk

Main Business Activities: Law firm providing workplace law services with specialisms in employment law, business immigration law, pensions, employee share schemes and health and safety

law. Additional services provided include education, company secretarial and notarial and legalisation services. Offices include City, Canary Wharf and Reading

#### Farrer & Co LLP

66 Lincoln's Inn Fields

LONDON

WC2A 3LH

Tel: +44(0)20-3375 7000 Fax: +44(0)20-3375 7001

Website: www.farrer.co.uk Contact

Contact

Mr Martin Blake, Solicitor

Email: martin.blake@farrer.co.uk

Main Business Activities: Independent law firm with a rich history advising private families, individuals and charitable institutions; complemented by work with businesses and entrepreneurs, from asset managers and sports bodies to international media groups.

#### FREETHS LLP

Federation House

Station Road

STOKE-ON-TRENT

Staffordshire

ST4 2SA

Tel: 01782 202020

Email: mail@freethcartwright.co.uk Website: www.freethcartwright.co.uk

Legal services for business and personal needs

#### **Garth Coates Solicitors**

9 Dacre Street

LONDON

SW1H 0DJ

Tel: +44(0)20-7799 1600 Fax: +44(0)20-7222 7441

Email: info@garthcoates.com Website: www.garthcoates.com

Contact

Mr Garth Coates, Partner

Email: garth@garthcoates.com

Main Business Activities: Leading corporate and private client immigration practice with a large Middle Eastern private client base; advice to investors, entrepreneurs, sales representatives and UK companies recruiting overseas personnel.

#### **Grange & Castle Solicitors**

Solicitors at Law

209/210 Grange Road

Riverside

LONDON SE1P 4NG

Tel: +44(0)7850-389-088

Website: www.grangeandcastlesolicitors.com

Contact

Mr Cal Harding LLB, Senior Fee Earner

Email: cal.harding@grangeandcastlesolicitors.com

Main Business Activities: Specialised in Civil Defence litigation; expertise in diplomatic and sovereign immunity law, immigration and refugee law, international human rights law, employment law, divorce and child custody, international child abduction and commercial & civil litigation.

#### **GRINDEYS LLP**

Glebe Court Stoke-on-Trent Staffordshire

ST4 1ET

Tel: 01782 846441

Email: info@grindeys.co.uk
Website: www.grindeys.co.uk

Legal Services

#### **H & S Notary Practice**

Unit 4 Palace Court

250 Finchley Road

LONDON

NW3 6DN

Tel: +44(0)20-7433 3338

Fax: +44(0)20-7435 8889

Email: notary@notarypractice.com

Website: www.notarypractice.com

Contact

Mr Shujaap Husain, Director Email: info@notarypractice.com

Main Business Activities: Notaries Public.

#### John Venn & Sons

95 Aldwych

LONDON

Greater London

WC2B 4JF

Tel: +44(0)20-7395 4300

Fax: +44(0)20-7395 4310

Website: www.johnvenn.co.uk

Contact

Mr William Kennair, Senior Partner

Email: notary@johnvenn.co.uk

Main Business Activities: Notaries public and translators.

# KNIGHTS PROFESSIONAL SERVICES LIMITED

The Brampton

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 0QW

Tel: 01782 619225

Email: mail@knights1759.co.uk

Website: http://knights1759.co.uk

Professional services for personal and business clients

#### Linklaters LLP

One Silk Street

LONDON

EC2Y 8HO

Tel: +44(0)20-7456 2000

Fax: +44(0)20-7456 2222

Email: scott.campbell@linklaters.com

Website: www.linklaters.com

Contact

Mr Richard Croft, Regional Head of Marketing, EEMEA

Email: richard.croft@linklaters.com

Main Business Activities: Law Firm

#### **London Centre of International Law Practice**

Second Floor Gray's Inn Chambers

19-21 High Holborn London

WC1R 5JA

Tel: +44(0)20-7404 5029

Website: www.lcilp.org

Contact

Mr Martin Wilson

Email: m.wilson@lcilp.org

Legal Services, Legal Consultancy, Legal Training and Events

#### MENA Capital LLP

2nd Floor 25 Ives Street

LONDON

LONDON

SW3 2ND

Tel: +44(0)20-7594 0160 Fax: +44(0)20-7594 0169

Website: www.menacap.com

Contac

Khaled Abdel Majeed, Managing Partner

Email: kmaieed@menacap.com

Investment management focused on the Middle East & North Africa

#### Moore Stephens LLP

150 Aldersgate Street

LONDON

EC1A 4AB

Tel: +44(0)20-7952 4590

Website: www.moorestephens.co.uk/

Contact: Mr Diego Fajardo, Marketing Manager Email: diego.fajardo@moorestephens.com

Main Business Activities: Accountancy, Audit, Internal Audit,

Private Tax and VAT.

#### **MYERS SOLICITORS LIMITED**

33-43 Price Street

Burslem

Stoke-on-Trent

Staffordshire

ST6 4FN

Tel: 01782 577000

Email: stephen.myers@myerssolicitors.co.uk

Website: www.myerssolicitors.co.uk

Solicitors

#### Nabarro LLP

125 London Wall

LONDON

FC2Y 5AI

Tel: +44(0)20-7524 6000

Fax: +44(0)20-7524 6524

Website: www.nabarro.com

Contact

Ciaran Carvalho, Senior Partner

Email: ciaran.carvalho@cms-cmno.com

International law firm

#### Notable Notaries Ltd

Charles House

108-110 Finchley Road

Swiss Cottage

LONDON

NW3 5JJ

Tel: +44(0)20-7952 1100

Fax: +44(0)20-952 1101 Email: info@notablenotaries.co.uk

Website: www.notablenotaries.co.uk

Contact
Mr Francesco Meduri, Director of Legal Services

Email: f.meduri@notablenotaries.co.uk

Main Business Activities: Notaries, providers of corporate services

#### Proelium Law LLP

35 New Broad Street

London

EC2M 1NH

Tel: + 44 20 3875 7422

Email: apowell@proeliumlaw.com Website: www.proeliumlaw.com

Internationally focused legal advice and support centred on high-risk and complex jurisdictions

### QDOS CONSULTING LIMITED

Windsor House

Troon Way Business Centre

Humberstone Lane

Leicestershire

LE4 9HA Tel: 01455 850000

Email: chamber@qdosconsulting.com Website: www.qdosconsulting.com

Tax advice services for contractors in the UK

#### **Outer Temple Chambers**

The Outer Temple 222 Strand LONDON WC2R 1BA

Tel: +44(0)20-7353 6381 Fax: +44(0)20-7583 1786

Email: caroline.kerswell@outertemple.com

Website: www.outertemple.com

Contact

Dr Ali Almihdar, Barrister

Email: ali.almihdar@outertemple.com

Main Business Activities: Law firm with expertise in banking & business, clinical negligence, commercial fraud, discipline & regulation, employment & discrimination, health & safety, environment, public law and many other areas.

#### Rawi & Co LLP

128 Ebury Stree LONDON SW1W 9QQ

Tel: +44(0)20-7730 1122 Fax: +44(0)20-7730 1010

Contact

Mr Radwan Rawi, Partner Fmail: r@rawi co uk

Main Business Activities: Chartered accountants

#### Ravner Essex LLP

Tavistock House South Tavistock Square LONDON WC1H 9LG

Tel: +44(0)20 73882641 Fax: +44(0)20 73878969 Website: www.rayneressex.com

Mr Laith Hilfi, Executive Manager Tax Email: Laith@rayneressex.com

Main Business Activities: Chartered Accountants regulated by the ICAEW, expertise in overseas corporate financial matters.

#### **RF Consular Services Ltd**

135 High Street EGHAM Surrey TW20 9HI

Tel: +44(0)1784-251200 Fax: +44(0)1784-251210 Email: help@rfconsular.co.uk Website: www.rfconsular.co.uk

Contact

Ms Marie Faul, Director

Export documentation services, passport and visa services

#### **Rooks Rider Solicitors LLP**

Challoner House 19 Clerkenwell Close LONDON

Tel: +44(0)20-7689 7000 Website: www.rooksrider.co.uk

Contact

EC1R ORR

Mr Matthew Ball, Partner Email: mball@rooksrider.co.uk

Main Business Activities: Expertise covers corporate law, dispute resolution, employment law, real estate and wealth planning; expertise in advising overseas clients on UK related property, trust and tax matters.

#### Saville & Co

One Carey Lane LONDON EC2V 8AE

Tel: +44(0)20-7776 9800 Fax: +44(0)20-7920 0088 Email: notaries@savillenotaries.com Website: www.savillenotaries.com

Ms Sophie Milburn

Email: smilburn@savillenotaries.com Main Business Activities: Notaries public.

#### Sterling Stamp Law Firm

95 Mortimer Street LONDON

W1W 7ST

Tel: +44(0)770-420 5670 Website: www.sterlingstamp.com

Contact

Ms Ihsane Elidrissi Elhassani, Founder/CEO Email: elidrissi.ihsane@sterlingstamp.com

Main Business Activities: Boutique law firm specialising in residential and commercial property offering services in English, French and Arabic.

#### Streathers Solicitors LLP

128 Wigmore Street

LONDON

W1U 3SA

Tel: +44(0)20-7034 4207 Website: www.streathers.co.uk

Contact

Mr Michael Lindley, Partner Email: mlindley@streathers.co.uk

Main Business Activities: Solicitors and Notaries.

#### **SWINDELL & PEARSON**

48 Friar Gate Derby Derbyshire DF1 1GY Tel: 01782 747050 Email: info@patents.co.uk Website: www.patents.co.uk Patents & trade mark attorneys

#### Taiseer Visa Services UK Ltd

Park Lorne 111 Park Road LONDON NW8 7 II

Tel: +44(0)20-307 5016

Contact

Mr Ibrahim O Mahmod, Director & CEO

Email: isharafay@hotmail.com

Main Business Activities: All Visa Services and Documentation.

#### **TINSDILLS SOLICITORS**

Havs House 25 Albion Street Hanley Stoke-on-Trent Staffordshire ST1 1QF Tel: 01782 262031

Email: lawvers@tinsdills.co.uk Website: www.tinsdills.co.uk

Legal services for individuals and for business

#### **Trowers & Hamlins**

3 Bunhill Row LONDON EC1Y 8YZ

Tel: +44(0)20-7423 8000 Fax: +44(0)20-7423 8001 Email: TWigley@trowers.com Website: www.trowers.com

Mr Thomas Wigley, Partner Email: MCadman@trowers.com

Main Business Activities: An international law firm advising on all aspects of project finance and project development and privatisation; expertise in Mideast legal environments.

#### **TUV Rheinland UK Limited**

One Cranmore Drive

Shirley SOLIHULL West Midlands B90 4RZ

Tel: +44(0)121-796 9400 Website: www.uk.tuv.com

Contact

Ms Adriana Gomes, Business Development Executive Email: adriana.Gomes@uk.tuv.com

Main Business Activities: Wholly-owned subsidiary of the TÜV Rheinland Group, leading international body for certification of safety and quality for products, services and management

#### **Vanner Perez Notaries**

6 Hay's Lane LONDON SF1 2HB

Tel: +44(0)20-3668 6626 Website: www.vpnotaries.co.uk Contact

Mr James Vanner, Senior Partner Email: iames@vpnotaries.co.uk Main Business Activities: Notary public.

#### Watkins and Gunn Law in Association with Faroosi Legal Ltd

Sussex House 17 Gold Tops NEWPORT Gwent NP20 4PH

Tel: +44(0)1633 262122

Website: www.watkinsandgunn.co.uk

Contact

Mr Faris Dean, Solicitor

Email: faris.dean@watkinsandgunn.co.uk

Main Business Activities: Corporate and commercial legal services for business including Arabic language capabilities for UK and Middle Eastern based businesses.

#### Withers LLP

16 Old Bailey LONDON EC4M 7EG

Tel: +44(0)20-7597 6000 Fax: +44(0)20-7597 6543

Email: caroline.gallagher@withersworldwide.com

Website: www.withersworldwide.com

Contact

Ms Emma Copestake, Partner

Email: emma.copestake@withersworldwide.com Main Business Activities: Legal Services.

#### WOOLLISCROFT SOLICITORS LTD

6-10 Broad Street

Hanley

Stoke-on-Trent

Staffordshire

ST1 4EU

Tel: 01782 204000

Email: enquiries@woolliscrofts.co.uk

Website: www.woolliscrofts.co.uk

Solicitors

#### **XDS Solutions Ltd**

Unit 5

Elm Farm

Flm Lane

ROXWELL

Essex

CM1 4N

Tel: +44(0)1245-249 002

Website: www.xds-solutions.com

Contact

Mr Chris Rowe, Director

Email: chris.rowe@xds-solutions.com

Main Business Activities: Export compliance specialists for the regions of the Middle East and Africa (SASO, SONCAP etc)

#### **MANUFACTURING**

#### **ACCS LIMITED**

Unit 6 Scott Lidgett Industrial Estate

Scott Lidgett Road

STOKE-ON-TRENT

Staffordshire

ST6 4NQ

Tel: 01782 817107 Email: info@accsltd.co.uk

Website: www.accsltd.co.uk

Specialising in high quality corrosion, thermal and abrasion

resistant materials

#### **ACCUTRONICS LTD**

Unit 20

Loomer Road

Industrial Estate

Chesterton

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7LB Tel: 01782 566622

Email: info@accutronics.co.uk

Website: www.accutronics.co.uk

Design, development & manufacture of portable power solutions

for professional applications

#### **Adam Investment Company Limited**

Arpal Works

Riverside Road SELKIRK

Scottish Borders

TD7 5DU

Tel: +44(0)1750-21586

Fax: +44(0)1750-21506

Website: www.rpadam.co.uk

Contact

324

Mr Robin Leith, Managing Director

Email: robin.leith@rpadam.co.uk

Main Business Activities: Manufacturers of cleaning, maintenance and hygiene chemicals.

#### Alfred Brown (Worsted Mills) Ltd

Empire Mills

Mill Lane

Bramley

LEEDS LS13.3HG

Tel: 0113 256 0666

Email: accounts@alfredbrown.co.uk

Website: http://alfredbrown.co.uk

Contact

Mrs Jose Nichols

Weavers of worsted fabric

#### **Alpha Moisture Systems**

Alpha House

96 City Road

BRADFORD

BD8 8ES Tel: 01274 733100

Email: info@amsystems.co.uk

Website: www.amsystems.co.uk

Contract

Bernard MacDonald

Manufacturer of Dewpoint Analysers

#### ANDRITZ LTD

R & B Technology Centre

Speedwell Road

Parkhouse East

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7RG

Tel: 01782 565656

Website: www.andritz.com

General mechanical engineering

#### AR 18 Limited

Bay B C & D

Bridgeworks

Iver Lane

UXBRIDGE Middlesex

UB8 2JG

UB8 2JG

Tel: +44(0)1895- 237 183

Website: www.ar18.co.uk

Contact

Mr Russell Sedman, Projects Director

Email: russell@ar18.co.uk

Main Business Activities: Manufacturer of bespoke items of

furniture and architectural features.

#### **ASA STEEL STRUCTURES LTD**

Brick Kiln Lane

Parkhouse Industrial Estate West

NEWCASTLE-UNDER-LYME

Staffordshire ST5.7FF

Tel: 01782 566366

Email: info@asasteelstructures.co.uk

Website: www.asasteelstructures.co.uk

Design Fabrication & Erection of All Types of Structural Steelwork

#### Ashtree Vision & Safety Ltd

Ashtree Works

Brownroyd Street

BRADFORD BD8 9AF

BD8 9AF Tel: 01274 546 732

Email: sales@avsuk.com

Email: sales@avsuk.cor Website: www.avsuk.co

Contact

#### Alan Roper

Commercial motor vehicle mirror manufacturers and exporters

#### ASSURED PACKAGING

Unit 12-13

Link House

Bute Street

STOKE-ON-TRENT

Staffordshire

ST4 3PW

Tel: 01782 316934

Email: sales@assuredpackItd.co.uk

Website: http://assuredpackltd.co.uk/

Packaging and supplier of packaging consumables such as

pallet wrap, tapes, bubble wrap

#### AVA Alms Valve Agency UK Ltd

Unit 2

Ash Way

Thorp Arch Estate

WETHERBY

LS23 7FA

Tel: 01937 840460

Email: office@ava-alms.co.uk

Contact

Stuart Alexander

Supplier of industrial valves

#### A W E AUTOMATED WATER & EFFLUENT LTD

AWE House

Antom Court

Tollgate Drive

Stafford Staffordshire

ST16 3AF

Tel: 01785 254597

Email: sales@awe-ltd.co.uk

Website: www.awe-ltd.co.uk
Water Treatment Engineers Specialising in Design, Project Management and Site Supervision of Water Purification Systems

### AXIS HYDRAULICS LTD

AXIS

Unit 705 Centre 500

Lowfields Drive

Wolstanton
NEWCASTLE-UNDER-LYME

Staffordshire

ST5 OUU

Tel: 01782 616667

Email: sales@axishydraulics.co.uk
Design, manufacture and assembly of hydraulic equipment for

### BELLE ENGINEERING (SHEEN) LTD

Sheen

Buxton

Derbyshire SK17 0FII

Tel: 01298 84606

Email: sales@belle-group.co.uk
Website: www.belle-group.co.uk

# Manufacture of light construction equipment BENNETT ARCHITECTURAL ALUMINIUM

SOLUTIONS LTD
Rosevale Business Park

Rosevale Road NEWCASTLE-UNDER-LYME

Staffordshire ST5 7UB

ARAB-BRITISH TRADE DIRECTORY 2018-2019

Tel: 01782 566512

Email: helpdesk@baasl.co.uk Website: www.baasl.co.uk

Manufacture/installation of architectural aluminium systems

# **Bentley Motors Limited**

Pyms Lane CRFWF

Cheshire

CW1 3PL Tel: +44(0)1270-255155

Fax: +44(0)1270-653747 Website: www.bentleymotors.com

Contact

Mr Oliver Haderdauer, Distribution Manager Email: Oliver.Haderdauer@bentlev.co.uk Main Business Activities: Automotive manufacturer.

# **BIBBY SCIENTIFIC LIMITED**

Beacon Road

Stone

Staffordshire

ST15 0SA

Tel: 01785 812121

Email: liz.eager@bibby-scientific.com Website: www.bibby-scientific.com

Manufacture & distribution of scientific equipment

# **Biofoodnutrition SE**

29 Greyhound Road

LONDON

W6 8NH

Tel: +44(0)20-7610 2191 Fax: +44(0)20-7610 1295

Email: admin@biofoodnutrition.eu

Website: www.fabimilk.com

Contact

Sheida Moussavi, Director

Baby milk and food products

# **BLITZWORLD BUGGIES LTD**

Unit 14

Railway Enterprise Centre

Shelton New Road

Stoke-on-Trent Staffordshire

ST4 7SH

Tel: 01782 208050

Email: sales@blitzworld.co.uk

Website: www.blitzworld.co.uk

Design and manufacture of off and on road buggies

# **Bodychillz Limited**

The Beehive

City Place

Gatwick

West Sussex RH6 OPA

Contact

Tel: +44(0)129-380 4609 Website: www.caervest.com

Mr Jonathan Weinberg, Commercial Director

Email: jonathan@bodychillz.com

Manufacturer of Core Body Cooling Certified Medical Devices to prevent death due to heat strokes and other heat related conditions

# **Boxford Holdings Limited**

100 Dewsbury Road

ELLAND

West Yorkshire HX59BG

Tel: +44 (0)1422 324810

Fax: +44 (0)1422 372503 Email: info@boxford.co.uk

Website: www.boxford.co.uk

Contact Colin Horner

Machine tool manufacturer

### Bradman-Lake Limited

Common Lane North

Beccles Suffolk

NR34 9BP

Tel: +44(0)1502-470 500 Fax: +44(0)1502-470 599 Email: uk@bradmanlake.com Website: www.bradmanlake.com

Contact

Mr Tony Debenham, Production Support Engineer

Email: tony.debenham@bradmanlake.com

Main Business Activities: Manufacturer of packaging equipment.

# **Brooksbank Industries Ltd**

Station Yard

Elslack

SKIPTON

BD23 3AS Tel: 01282 444610

Email: sales@brooksbank.com

Website: http://brooksbank.com/brooksbank\_industries.

nhn

Contact

Miss Miranda Whitehead

Manufacturer of Textile Combing Machines and Accessories

# **BSP International Foundations Ltd**

Claydon Business Park

Gipping Road

Great Blakenham

**IPSWICH** 

Suffolk IP6 ONI

Tel: +44(0)1473-830431

Fax: +44(0)1473-832019 Website: www.bsp-if.com

Contact

Mr Richard Melton, Sales Director

Email: rmelton@bspif.co.uk

Main Business Activities: Designers and manufacturers of hydraulic hammers, rapid impact compaction systems and excavator-mounted vibratory piling, hydraulic piling

# **BUILDING ADHESIVES LIMITED**

Longton Road

Trentham

Stoke-on-Trent

Staffordshire ST4 8JB

Tel: 01782 591100

Email: pbell@building-adhesives.com

Website: www.building-adhesives.com

Manufacture and sale of ceramic tile adhesives, grouts and related ancillary products

# **Burberry Limited**

Horseferry House

Horseferry Road LONDON

SW1P 2AW

Tel: +44(0)20-3367 3000 Direct

Fax: +44(0)20-3367 4910

Email: maria.emmett@burberry.com; shipping@burberry.com

Website: www.burberry.com

Contact

M Shereen Zaib, Manager

Email: Shereen.Zaib@burberry.com

Main Business Activities: Manufacturing, wholesaling retailing and licensing

# CABLE DETECTION LIMITED

Unit 1

Blythe Park

Sandon Road

Cresswell

Stoke-on-Trent Staffordshire

ST11 9RD

Tel: 01782 384630

Fmail: sales@cabledetection co.uk Website: www.cabledetection.co.uk

Manufacturing and servicing buried utility location equipment

# **CAMTHORNE INDUSTRIAL SUPPLIES LTD**

Campbell Road

Stoke

Stoke-on-Trent Staffordshire

ST4 4DX

Tel: 01782 745588

Email: sales@camthorne.co.uk Website: www.camthorne.co.uk

Manufacturers and suppliers of gaskets and rubber products

# Caroline Gardner Publishing Ltd

Unit 20

Elvsium Gate

126 New Kings Road

London

SW6 4LZ

Tel: 020 8288 9696 Email: katie@carolinegardner.com

Website: www.carolinegardner.com

Ladies' bags and accessories

# Capital Play Ltd

Higher Park Farm

Halebourne Lane

Clobham

Woking

Surrey

GU24 8SL Tel: 01276 855600

Email: sonia@capitalplay.co.uk

Website: www.capitalplay.co.uk Retailers of quality outdoor toys and play equipment

# Catnic A Tata Steel Enterprise

International Sales Department

Pontypandy Industrial Estate CAERPHILLY

CF83 3GL

Tel: +44(0)29-2033 7900

Fax: +44(0)29-2088 0855

Email: sheryl.perkins@tatasteel.com

Website: www.corusgroup.com Contact

Christine Wilde, Managing Director

Manufacturer of steel building materials

Ceramic Drying Systems Ltd

Cinderhill Trading Estate Weston Coyney Road

Longton

Stoke-on-Trent

Staffordshire

ST3 5JU

Tel: 01782 336666

Email: neil.harrison@cds-group.co.uk

Website: www.ceramic-drying.co.uk

Specialist in all aspects of ceramics drying and other special-purpose machinery

# Citrefine International Ltd

Moorfield Road

Yeadon

Leeds

LS19 7BN

Tel: 0113 2387502

Email: enquiries@citrefine.com

Website: www.citrefine.com

Manufacturer of naturally sourced active ingredient for insect

# **CLASSEQ LTD**

Classic House

Airfield Industrial Estate

Hixon

Stafford

Staffordshire

ST18 OPF

Tel: 0844 225 9249

Email: sales@classeg.co.uk Website: www.classeq.co.uk

Commercial glass and dishwashing machines

# **CLIVE DUROSE LTD**

Newstead Industrial Estate

Trentham

Stoke-on-Trent

Staffordshire ST4 8HX

Tel: 01782 646222

Email: ask@clivedurose.co.uk

Website: www.clivedurose.co.uk

Fine woodwork, hand rails and stair parts

# COLLCAP PACKAGING LIMITED

Unit 1

Leekbrook way

Leekbrook

Leek Staffordshire

ST13 7AP

Tel: 01538 388344

Email: sales@collcap.co.uk

Website: www.collcap.co.uk

Packaging development and distribution

# ComNet Europe Ltd

8 Turnberry Park Road

Gildersome

Morley

**LEEDS** LS27 7LE

Tel: 01133 076400

Email: info-europe@comnet.net

Website: www.comnet.net

Contact

Stephen Kummik

Manufacturer of transmission products

# Craig Bragdy Design Ltd

Unit 10a

Colomendy Industrial Estate

DENBIGH LL16 5TA

Tel: +44(0)1745-815656

Fax: +44(0)1745-814488

Email: cbd@cbdpools.co.uk Website: www.cbdmurals.co.uk

Contact

Nick Powell, Director

Email: nick@cbdpools.co.uk

Design, manufacture and install hand-made ceramics

# **CREWE ENGINEERING SUPPLIES LTD**

Queen Street

Crewe Cheshire

CW1 4AO

Tel: 01270 582228

Email: sales@crewe-eng.co.uk

www.crewe-eng.co.uk

Bearing distributors, engineers and engineers merchants

# **Crosslee PLC**

Brighouse Road

Hipperholme

HALIFAX

HX3 8DE

Tel: 01422 203555

Email: info@crosslee.co.uk

www.crosslee.co.uk

Contact

Grahame Chidwick

Manufacturing tumble dryers

# Cullen & Daley

250 York Road

London

SW11 3SJ

Tel: 02072287284 Email: contact@cullenanddaley.co.uk

Anthony Daley

Main Business Activities: Men's cotton, polyester and cotton and 100% polyester luxury thobe fabric.

# **Cultural Innovations Limited**

Unit 13-15 Quayside Lodge

William Morris Way

LONDON

SW6 2UZ

Tel: +44(0)20-7731 4396

Email: info@culturalinnovations.com

Website: www.culturalinnovations.com

Contact

Mr Martyn Best, CEO & Executive Director

Email: martyn@culturalinnovations.com

Main Business Activities: Works to define, develop and deliver cultural projects, including museums, exhibitions, science centres, art galleries, heritage sites, visitor centres and themed attractions.

# **Curtis Wool Direct Ltd** Dowley Gap Business Park

Lawrence House

**BINGLEY** 

**BD16 1WA** 

Tel: 01274 563444

Email: wool@wooldirect.co.uk Website: www.curtiswooldirect.co.uk

David Lewis

Wool merchant and processing

# **CWC Group Limited**

Regent House

Oyster Wharf

16-18 Lombard Road

LONDON

SW11 3RB

Tel: +44(0)20-7978 0000

Fax: +44(0)20-7978 0099

Email: marketing@thecwcgroup.com Website: www.cwcgroup.com

Contact

Miss Nawar Abdulhadi, General Marketing Manager

Email: nabdulhadi@thecwcgroup.com

Main Business Activities: International events organiser and training provider for the oil, gas and infrastructure industries.

# **David Ball Group Ltd**

Wellington Way

Bourn Airfield

CAMBRIDGE

CB23 2TQ

Tel: +44(0)1954-780687

Fax: +44(0)1954-782912

Email: oliver.minett@davidballgroup.com

Website: www.davidballgroup.com

Contact

Chris Howard, CEO

Manufacturing and supply of cement and sand products

# **DECK JOINT LTD**

Unit 19

Park Hall Business Park

Longton STOKE-ON-TRENT

Staffordshire

ST3 5XA

Tel: 01782 316101 Email: ip@deckioint.co.uk

Website: www.deckjoint.co.uk

Innovative leave-in-place formwork solutions for use on multi-level concrete floors

# De Lamerie Ltd

9a Windsor End

BEACONSFIELD

Buckinghamshire HP9 211

Tel: +44(0)1494-680488

Fax: +44(0)1494-680900 Email: david@delamerie.com

Website: www.delamerie.com

Contact

Mr David C Ward, Managing Director Email: david@delamerie.com

Main Business Activities: Manufacturers of bespoke china, crystal and silver tableware and ornaments.

# **Deep Sea Electronics PLC**

Highfield House

Hunmanby Industrial Estate

FII FY

Y014 0PH

Tel: 01723 890099 Email: sales@deepseaplc.com

Contact

Eddie Sheader **Electronic Control Systems Manufacturers** 

# **DEPE GEAR CO LTD**

Unit1

Grove Road Industrial Estate

Grove Road

Fenton

Stoke-on-Trent Staffordshire

ST4 4LG

Tel: 01782 594114 Email: sales@depe.co.uk Website: www.depe.co.uk

Gears & gearbox design & manufacture

# **DERMASAVE LIMITED**

West Avenue

Talke

Stoke-on-Trent

Staffordshire

ST7 1TL

Tel: 01782 770810

Email: info@skinbase.co.uk Website: www.skinbase.co.uk High-tech beauty products

# **Designer Yarns Limited**

Units 8 - 10

Newbridge Industrial Estate

Pitt Street

KEIGHLEY

BD21 4PQ

Tel: 01535 664222

Email: enquiries@designeryarns.uk.com

Website: www.designeryarns.uk.com

Contact David Watt

Distribution of yarns

# DeSeM LIFTS LTD

Bradwell Works

Davenport Street

Longport

Stoke-on-Trent

Staffordshire

ST6 4LL

Tel: 01782 811055

Email: info@desem.co.uk

Website: www.desem.co.uk

Design & manufacture bespoke lifts

# The Desi Doll Company Ltd

19 Goodhall Close

Stanmore

Middlesex

HA7 4FR

Tel: 07769694655

Email: farzana@desidollcompany.com Website: http://desidollcompany.com Production of educational toys

# **Dewhurst UK Manufacturing Ltd**

Unit 9

Hampton Business Park

Hampton Road West

FELTHAM

TW13 6DB

Tel: +44(0)20-8744 8210 Fax: +44(0)20-8744 8299

Website: www.dewhurst.co.uk

Contact

David Dewhurst, Managing Director Email: ddewhurst@dewhurst.co.uk Manufacturer of lift components

# DOORS FOR INDUSTRY LTD

Unit 20

Spedding Road

Fenton Industrial Estate

Stoke-on-Trent

Staffordshire

ST4 2ST

Tel: 01782 849111

Email: sales@doorsforindustry.com Website: www.doorsforindustry.com

Industrial doors

# **Durapol Limited**

Unit 1C

Thornton Road Industrial Estate

Hockney Road BRADFORD BD8 9HQ

Tel: 01274 484810

Email: info@durapol.co.uk Website: http://www.durapol.co.uk

Manufacturer and exporter of durable coatings for industrial

machinery

### **DUST CHECK LTD**

Environmental House

Oldfields Business Park

Galveston Grove

Fentor

Stoke-on-Trent

Staffordshire

ST4 3PE

Tel: 01782 599454

Email: sales@dustcheck.com

Website: www.dustcheck.com

Quality industrial dust collectors and industrial air filtration

systems

# **EASY COMPOSITES LTD**

UNIT 39

Park Hall Business Village

Longton

STOKE-ON-TRENT Staffordshire

ST3 5XA

Tel: 01782 454499

Email: sales@easycomposites.co.uk

www.easycomposites.co.uk

Composite materials for businesses, individuals, schools and

universities around the world

# ECCO Safety Group UK (ESG)

Unit 1

Green Park Coal Road

LEEDS

LEEDS LS14 1FB

L314 1FB

Tel: 0113 237 5340

Email: sales@eccogroup.com

Contact

Melanie Smith

Manufacture of Vehicle Lighting Equipment

# E & M Manufacturing Ltd

1 Irvinebank Road

DARVEL

Ayrshire

KA17 OHS

Tel: +44(0)1560-329317 Fax: +44(0)1560-324273

Email: Maureen.Robson@emweaving.com

Website: www.emweaving.com

Contact

Mr James Leslie, Manager

Email: james.leslie@emweaving.com

Main Business Activities: Manufacture and finish top quality

Arab Head wear (Yashmaghs and Ghuttras).

# **Edmund Bell & Co Ltd**

Unit E1A

Kingsway Business Park John Boyd Dunlop Drive

Kingsway

Rochdale

OL16 4NG

Tel: 01706 717070

Email: sales@edmundbell.co.uk Website: www.edmundbell.com

Contact

Andrea Perkins

Manufacture and distribution of soft furnishings and curtains

# **EMS INDUSTRIES**

Unit 7

Tunstall Road Industrial Estate

Stoke-on-Trent

Staffordshire

ST8 7BD

Tel: 01782 510051 Email: sales@emsgb.com

Website: www.emsgb.com

Ram pump solutions including sludge pumps, grit pumping, grit removal, classifiers and separation, de-sludging using pump

# ENDEKA CERAMICS LTD

with density monitor to determine dry solids

Joiners Square

Lichfield Street

Hanley Stoke-on-Trent

Staffordshire

ST1 3EH

Tel: 01782 224950

Email: uk@endekaceramics.com Website: www.endekaceramics.com

Ceramic materials manufacturer

# Ellis Patents Limited

High Street

Rillington

MALTON

Y017 8LA

Tel: 01944 758395 Email: enquiries@ellispatents.co.uk

Website: www.ellispatents.co.uk

Contact Richard Shaw

Manufacturer of injection moulded plastics

# ENVIROSTIK HOLDINGS (UK) LTD

Airfield Industrial Estate

Hixon

Stafford Staffordshire

ST18 0PF

Tel: 01889 271751 Email: customerservice@envirostik.com

Website: www.envirostik.com

Manufacturers of Adhesives

Eroga Die Co Ltd

6A Eastbrook Road

Eastern Avenue

GLOUCESTER

Gloucestershire

GL43DB

Tel: +44(0)1452-524039 Fax: +44(0)1452-500615

Website: www.erogadie.com

Contact

Mr Alan Townsend, Director Email: mail@erogadie.com

Main Business Activities: Manufacture of extrusion dies.

**Eurolever Architectural Hardware Limited** 

Mayfair Chambers 48 Berkeley Square

LONDON W1J5AX

Tel: +44(0)20-32841881

Contact

Mr Rodney Whiston-Dew, Director

Email: rwdmbc@gmail.com

Main Business Activities: Manufacture and supply of architectural hardware e.g. door handles, hinges, closers of all types.

**Eurolever Manufacturing Limited** 

10 Palace Avenue

MAIDSTONE

Kent

ME15 6NF Tel: +44 20-3887 8508

Email: sales@eurolever.com Website: www.eurolever.com

Contact

Mr Nadim Bathiche, CEO Email: n.bathiche@eurolever.com

Main Business Activities: Manufacture and supply of project architectural hardware solutions, (e.g. door hinges, closers, locks).

**EUROPROCESSING LTD** 

Govan Road

Fenton Industrial Estate

Fenton

Stoke-on-Trent Staffordshire

ST4 2RS

Tel: 01782 744242 Email: sharon.m@eurovent.com

Website: www.eurovent-Itd.com Pharmaceutical machinery spare parts

**EVEREDGE** 

93 The Lloyd

Hales

Market Drayton

Shropshire TF9 2PS

Tel: 01630 657629

Email: info@everedge.co.uk Website: www.everedge.co.uk Manufacture of steel lawn edging

F BALL AND CO LTD

Churnetside Business Park

Station Road Cheddleton Leek Staffordshire ST13 7RS Tel: 01538 361633 Email: mail@f-ball.co.uk Website: www.f-ball.co.uk

Floor preparation products and adhesives manufacturer

FAIREY INDUSTRIAL CERAMICS LTD

Lymedale Cross Lower Milehouse Lane

NEWCASTLE-UNDER-LYME

Staffordshire ST59BT

Tel: 01782 664420

Email: enquiries@faireyceramics.com Website: www.faireyceramics.com Water filtration manufacturers

Flexitallic Ltd

Scandinavia Mill

Hunsworth Lane Dewsbury Road

CLECKHEATON BD19 4LN

Tel: 01274 851273

Contact

Sarah Ellam

Manufacturing of Industrial Gasket & Sealing Products

**Garnett Controls Ltd** 

Unit 6

Great Russell Court

Fieldhead Business Centre BRADFORD BD7 117

Tel: 01274 733145

Email: info@garnettcontrols.com

Contact Wendy Harris

**Textile Machinery Manufacturers** 

**GB INSPECTION SYSTEMS LTD** 

Unit 22a

**Burntwood Business Park** 

Cobbett Road

RHRNTWOOD Staffordshire

WS7 3GI

Tel: 01213515025

Email: nsmith@gbinspection.com

Website: www.gbinspection.com

Manufacturer of ultrasonic probes and cables

**GEBERIT SERVICE** 

Lawton Road

Alsager Staffordshire ST7 2DF

Tel: 01270 879777

Email: reception@twyfordbathrooms.com Website: www.twyfordbathrooms.com Sanitary and Bathroom Manufacturers

**Geofabrics Limited** 

Skelton Grange Road

Stourton LEEDS

West Yorkshire

LS10 1RZ

Tel: +44(0)113-202 5670 Fax: +44(0)113-202 5655

Email: troskams@geofabrics.com Website: www.geofabrics.com

Contact

Mr Gordon Donald, General Manager Email: gdonald@geofabrics.com

Main Business Activities: Manufacturer of geotextiles used in

construction, also manufacturer of geocomposites for project specific design.

**GH Warner Footwear Plc** 

Mercury House

Lea Road

Waltham Abbey

Essex

EN9 1AT

Tel: 01992 769612

Email: jane.foley@ghwarner.co.uk Website: www.ghwarner.co.uk

Quality sports footwear

**GLASS DECORATIVE COLOURS LTD** 

Unit A Harvey Court

Dovefields

UTTOXETER

Staffordshire ST14 8HH

Tel: 01889 565747

Email: sales@gdcolours.com

Glass Enamel Paint Production

**GLADSTONE ENGINEERING CO LTD** 

Foxley Lane

Milton

STOKE-ON-TRENT

Staffordshire

ST2 7EH

Tel: 01782 536615

Email: info@gladstoneengineering.com Website: www.gladstoneengineering.com

Pottery equipment, potter's wheels, spray booths

The Glenside Group Limited

9 Caputhall Road

Deans Industrial Estate

LIVINGSTON

EH54 8AS

Tel: +44(0)1506-420 950

Fax: +44(0)1506-420 959

Email: enquiries@glensidegroup.com

www.glensidegroup.com

Contact

Mary Revill Administrator

Manufacturer and supplier of organic fertilisers

**Goliath Footwear Limited** 

Goliath House

Chain Bar Road

CLECKHEATON

BD19 3QF Tel: 01274 860380

Email: richardh@goliath.co.uk

Website: www.goliath.co.uk Contact

Richard Habany

Industrial footwear manufacturer

**GOODWIN INTERNATIONAL LTD** 

Goodwin House

Leek Road

Hanley

Stoke-on-Trent

Staffordshire ST1 3NR

Tel: 01782 220000

Email: checkvalves@goodwingroup.com

Website: www.checkvalves.com

Steel founders, pump & pipeline valve manufacturers & general engineering

# **GOODWIN STEEL CASTINGS LTD**

Ivy House Foundry Hanley Stoke-on-Trent

Staffordshire ST1 3NR

Tel: 01782 220000 Email: castings@goodwin.co.uk

Website: www.goodwin.co.uk/gsc

Manufacture of high integrity high alloy and steel castings

### Graff Diamonds Limited

28 Albemarle Street

LONDON

W1S 4JA

Tel: +44(0)20-7584 8571 Website: www.graffdiamonds.com

website. www.granulamonus.co

Contact

Mr Andrew Petherick, Group Director of Logistics

Email: andrewp@graffdiamonds.com

Main Business Activities: Manufacturer & Retailer of Fine Jewellery & Watches

# Harrisons (Burley) Ltd

Sandyland Works

Anderton Street

Crosshills

KEIGHLEY BD20 7ED

Tel: 01535 637410

Email: info@harrisonsburley.co.uk

Website: www.harrisonsburley.net

Contact

Liz Harrison

Manufacturer of all wool worsted and wool worsted mixture cloths from 200/650g/m

# Harry Hall International Ltd

Park View Mills

Wibsey Park Avenue

Wibsey

BRADFORD

BD63SR

Tel: 01274 711011

Website: https://harryhall.com

Contact David Brook

Wholesalers of Clothing & Footwear

# **H C Slingsby Plc**

1 Otley Road

BAILDON

BD17 7LW

Tel: 01274 535030

Website: www.slingsby.com

Contact

Morgan Morris

Email: morgan.morris@slingsby.com

Manufacture & Supply of commercial and industrial equipment

# **HEATHCOTE INDUSTRIAL PLASTICS LTD**

Unit 9

Silverdale Road Enterprise Park

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 6SR

Tel: 01782 444219

Email: info@heathcotes.com

Website: www.heathcotes.com

Plastic vibratory springs and plastic sound damping laminates

# **Heavenly Delights Limited**

Unit 5

Katella Trading Estate 10a River Road

BARKING Essex

IG11 ODG

Tel: +44(0)20-3026 5286

Email: info@heavenlydelights.com

Website: www.heavenlydelights.com

Contact

Mohammad Teladia, Operations Manager

Producer and distributor of Halal confectionery

# **Highland Spring Limited**

Stirling Street

Blackford

Auchterarder

Perthshire PH4 10A

Tel: 01764 660500/ 01764 660571

Website: www.highlandspringgroup.com

Contact

Miranda Clegg, Head of Export

Email: mirandac@highlandspringgroup.com

Manufacturer of bottled water

# Hunprenco Ltd

Hunmanby Industrial Estate

**Bridlington Road** 

Hunmanby

FILEY

Y014 0PH

Tel: 01723 890105

Email: info@hunprenco.com Website: www.hunprenco.com

Contact

Sarah Ainley

Plunger and cooling tubes manufacturer

# IC International Limited

Lilleshall Buildings

Gower Street Trading Estate

St George's TFL FORD

Shropshire

TF2 9HW

Tel: +44(0)1952-620206

Fax: +44(0)1952-620456

Website: www.ic-international.com

Contact

Mrs Denice R Reid, Director

Email: sales@ic-international.com

Main Business Activities: Manufacturing quality products, under the brand name of Bridela: range comprises glass fibre textiles, fire blankets and curtains, welding curtains and drapes, fire extinguisher covers, hose reel covers, silica textiles, insulation jackets, thermal covers, sewing threads, salvage sheets, tarpaulin.

# if Cardboard Creations Ltd

If House

Thornton Road

Pickering

North Yorkshire

Y018 7JB Tel: 01751 475757

Email: jill@thatcompanycalledif.com

Website: www.ifplc.com

Manufacturer and distributor of innovative consumer products to distributors and retailers

### IMFRYS MINERALS LTD

Shelton New Road

Cliff Vale

Stoke-on-Trent

Staffordshire ST4 7AR

Tel: 01782 748600

Email: StokeOffice@Imerys.com

Website: www.imerys.com

Mining and processing of kaolin, ball clay and the production of calcium carbonate

# INTATEC LTD

Airfield Industrial Estate

Hixon

Stafford

Staffordshire

ST18 OPF

Tel: 01889 272180

Email: sales@intatec.co.uk

Website: www.intatec.co.uk
Distributors of showering and bathing solutions, primarily anti-scald products; plumbing and heating components, renewable energy components

# **IPS CERAMICS LTD**

Unit 6

High Car Business Park

Decade Close

Staffordshire

ST5 7UH

Tel: 01782 711511 Email: eng@ipsceramics.com

NEWCASTLE-UNDER-LYME

Website: www.ipsceramics.com

Ceramic solutions

# JAMES M BROWN LTD

Napier Street

Fenton

Stoke-on-Trent

Staffordshire

ST4 4NX Tel: 01782 744171

Email: sales@iamesmbrown.co.uk

Website: www.jamesmbrown.co.uk

Manufacturer of cadmium pigments and distributor of world class pigments and additives

# . ...

James Heal Richmond Works

Lake View

HALIFAX

HX3 6EP

Tel: 01422 366355

Email: hello@james-heal.co.uk

Website: https://james-heal.co.uk Contact

David Leedham

Manufacturer of textile testing machines and instruments

# James Robinson Fibres Ltd

Millersdale Close

Euroway Industrial Estate

BRADFORD

BD4 6SG

Tel: 01274 689400 Email: info@jrfibres.co.uk

Website: www.jrfibres.co.uk Contact

Andrew Thornton

Manufacturers of textile fibres and recyclers of textile waste

# James Walker Moorflex Ltd

John Escritt Road BINGLEY

BD16 2BS

Tel: 01274 562211

Email: gaskets.moorflex.uk@jameswalker.biz

Website: www.jameswalker.biz

Contact

Graeme Leighton

Gasket Distributors & Manufacturers

# J C BAMFORD EXCAVATORS LTD

Lakeside Works

Rocester

Staffordshire

ST14 5JP

Tel: 01889 590312 Email: info@jcb.com

Website: www.jcb.co.uk

Manufacture of construction equipment

# Jessgrove Limited

Cross Lane Mills

Cross Lane

BRADFORD

BD7 3JT

Tel: 01274 502333

Email: sales@jessgrove.co.uk

Website: http://jessgrove.co.uk

Contact

Mike N Jackson

Specialist supplier of fabrics for the apparel and other textile

industries

# J H Clissold & Son Ltd

Oldgate Mill

North Wing BRADFORD

BD3 0DH

Tel: 01274 721455

Email: sales@clissold.co.uk

Contact

Lee Modhvadiya

Cloth manufacturers and exporters

# JOHN MOORE TRACTOR PARTS LTD

Stevenson House

Ladford Covert

Seighford

Staffordshire ST18 90G

Tel: 01785 282705

Email: sales@johnmoore.co.uk

Website: www.johnmoore.co.uk

Earth moving equipment and spare parts

# John Hornby Skewes & Company Ltd

Salem House

Parkinson Approach

Garforth

LEEDS LS25 2HR

Tel: +44 (0) 1132 865 381

Fax: +44 (0) 1132 868 515

Email: info@jhs.co.uk

Contact George Bell

Musical instruments and accessories

# JWC INTERNATIONAL

Unit 15

Daneside Business Park

River Dane Road Congleton

Cheshire

CW12 1UN

Tel: 01260 277047

Email: jwci@jwce.com

Website: www.jwci.co.uk

Engineering manufacture sewage treatment plant

# The Kashket Group

Firmin House

82-86 New Town Row

BIRMINGHAM

B6 4HU

Tel: +44(0)121-380 0807

Fax: +44(0)121-359 3321

www.firminhouse.com

Contact

Sue Walker, Export Manager

Email: swalker@firmin.co.uk

Uniform manufacturers, ceremonial, parade and work wear

# Khalil Mid East Enterprise Ltd

213 Crown House

North Circular Road

London

NW10 7PN

Tel: +44(0)799-9555 266

Email: write2khalil@hotmail.com

Contact

Mr Khalil Abdulghani, Director

Fresh food exporter

# King Cole Ltd

Merrie Mills

Snaygill Industrial Estate

Keighley Road

Skipton BD23 2QR

Tel: 01756 703670

Email: sales@kingcole.co.uk

Contact

Daniel Burke

Knit Yarn & Haberdashery Suppliers UK & Worldwide

# KMF GROUP LTD

Millennium Way

High Carr Business Park

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7UF

Tel: 01782 569060

Email: info@kmf.co.uk

Website: www.kmf.co.uk

Integrated be spoke metal work and precision sheet metal fabrication  $% \left( 1\right) =\left( 1\right) \left( 1\right$ 

# Khalil Mid East Enterprise Ltd

213 Crown House

North Circular Road

LONDON

NW10 7PN

Tel: +44(0)799-9555 266 Email: write2khalil@hotmail.com

Contact

Mr Khalil Abdulghani, Director

Exporter of fresh cakes and chocolates

# **KJC TRADING LTD**

Podmore Street

Burslem

Stoke-on-Trent

Staffordshire

ST6 2EZ

Tel: 01538 750329

Email: davetruman@kjctrading.co.uk

Website: www.kjctrading.co.uk

Manufacturers of stains, pigments, glazes for the ceramic industry

# Klinger Limited

The Klinger Building

Wharfedale Road

Euroway Trading Estate

BRADFORD BD4 6SG

Tel: 01274 688222

Email: enquiries@klingeruk.co.uk

Contact

Adrian Holdsworth

Gasket Distributors & Manufacturers

# Lassiere Mills Ltd

Unit 22 Albion Mills

Albion Road

Greengates

BRADFORD

BD10 9TQ Tel: 01274 613700

Email: info@lassieremills.co.uk

Contact

Hugo Lassiere

Textile Exporters & Manufacturers

# LBG MEDICAL LTD

Emerald Way

Stone Business Park

Stone

Staffordshire

Tel: 0845 6780 182

Email: purchases@lbguk.com

Website: www.lbgmedical.com
Designed footwear and prefabricated orthotics

# LEONI WIRING SYSTEMS UK

LEUNI WIKING ST

Lower Milehouse Lane

NEWCASTLE-UNDER-LYME Staffordshire

Staffords

ST5 9BT

Tel: 01782 604495 Email: info@leoni.com

Website: www.leoni.com
Design and distribution of wiring systems

# LONGSHAWE PACKAGING

Leekbrook Industrial Estate

Leekbrook Way

Leek Staffordshire

ST13 7AP

Tel: 01538 373683 Email: sales@longshawe.co.uk

Website: www.longshawe.co.uk

Innovative packaging design, branding and R&D, warehousing facilities and logistical support

# L M BATEMAN & CO LTD

Island Works

Cheadle Road Cheddleton

LEEK

Staffordshire ST13 7HN

Tel: 01538 361326

Email: lucy.byrne@Imbateman.co.uk Website: www.Imbateman.co.uk

Animal-handling and feeding equipment using prime quality tubular and RHS steel, galvanised to ISO1461

# Lavendon Access Services (International) Limited

15 Midland Court Central Park LUTTERWORTH Leicestershire LE17 4PN

Tel: +44(0)1455-558874 Fax: +44(0)1455-559569

Email: anne.james@lavendongroup.com

www.lavendongroup.com

Contact

Alan Merrell, Company Secretary & Group Finance

Director

Powered access equipment

# Le Labo UK Ltd

Unit 1-11

Marlow Workshops Calvert Avenue

London E2 7JN

Tel: 0203 609 7277

Email: camelia@lelabofragrances.com

Website: www.lelabofragrances.com

Perfume, fine fragrances

# Leeds Bronze Engineering Ltd

14 Westland Square Dewsbury Road LEEDS

LS11 5UB

Tel: 0113 271 8711

Email@leedsbronze.co.uk

Website: www.leedsbronze.co.uk

Contact

Duncan Gornall

Manufacturer of bronze bearings and bushes

# **London Links Trading Limited**

Suite 1 Bulldog House London Road

READING

RG10 9EU

Tel: +44(0)751-442 2049

Email: bahaa@londonlinkstrading.co.uk Website: www.londonlinkstrading.co.uk

Contact

Bahaa Naoum, CEO

Wholesale exporter of own brand health & beauty products

# LYDALL INDUSTRIAL FILTRATION (EMEA) LTD

PO Box 1 Bycars Road Burslem Stoke-on-Trent Staffordshire ST6 4SH Tel: 01782 838591 Email: info@lydall.com

Website: www.lydallif.com

Textile Filters

# **MARLING LEEK LTD**

Marling Mills Nelson Street Leek Staffordshire

ST13 6BB Tel: 01538 384108

Email: sales@marling.co.uk Website: www.marling.co.uk

Industrial webbings for use in lifting, cargo restraint & safety

# **MBS Fabrics Ltd**

388 Dedworth Road

Windsor Berkshire SI 4 4 IR

Tel: 01753 854845

Email: peter@mbsfabrics.co.uk Website: http://mbsfabrics.co.uk

Textiles and fittings for the marine, motor and furniture trades

# MCL GROUP INDUSTRIES LTD

New Street Biddulph Moor

Stoke-on-Trent Staffordshire

ST8 7NL

Tel: 01782 375450

Email: sales@mcl-grp.co.uk Website: www.mcl-grp.co.uk

Manufacturer and supplier of engineered composite products for the utility, construction and infrastructure markets

# **Metaenterprices Ltd**

50 Cambridge Road

Barking

IG11 8FG

Tel: +44(0)20 8591 4446

Email: info@metaenterprices.co.uk

Website: www.metaenterprices.co.uk

Contact

Mr Mohammed Mohsin, Managing Director

Purchase and supply of ferrous and non-ferrous metals and zinc commodity

# MEC COM LTD

Units 15

Airfield Industrial Estate

Hixon Stafford

Staffordshire

ST18 0PF Tel: 01889 272147

Email: jackie.mellor@mec-com.co.uk

Website: www.mec-com.co.uk

Manufacturers of mechanical & electro-mechanical, components, assemblies

# MEDICAL MOULDED PRODUCTS LTD

Unit 5 Lancaster Court Lancaster Park Newborough Road Needwood Burton-on-Trent Staffordshire

DE13 9PF
Tel: 01283 575888
Email: pjlucas@medical-mouldedproducts.co.uk

Website: http://medical-mouldedproducts.co.uk/
Plastic injection moulding of medical products in clean room
environment

### **MERCIAN LABELS**

Unit 2

Plant Lane Business Park

Plant Lane BURNTWOOD Staffordshire WS7 3GN

Tel: 01543 431099

Email: sales@mercianlabels.com Website: www.mercianlabels.com

Digital labelling, tamper proof security seals and radiation indicator labels

# MIDLAND CONSERVATORIES LTD

Unit 2 Littleton Drive

Huntington Cannock Staffordshire

WS12 4TR Tel: 01543 466142

Email: info@midlandconservatories.com
Website: www.midlandconservatories.com

Trade Suppliers of Timber Conservatories, Orangeries, Windows and Doors

# Millers Oils Ltd

Hillside Oil Works BRIGHOUSE

HD6 3DP Tel: 01484 713201

Contact Julie Linsley

Email: julie.linsley@millersoils.co.uk

Lubricants Manufacturers

# MKS INSTRUMENTS UK LIMITED - SPECTRA PRODUCTS

Cowley Way Weston Road Crewe

Cheshire CW1 6AG

Tel: 01270 250150 Email: mks@mksinst.com Website: www.mksinst.com

Scientific instrument design and manufacture

# MODERN GLASS CO LTD

The Glassworks

Off Bellington Road Stoke-on-Trent Staffordshire

ST1 6LF

Tel: 01782 215519

Email: admin@modernglass.co.uk Website: www.modernglass.co.uk

Manufacture of double glazed units, glazing, stained-glass windows

# Moroso Limited

7-15 Rosebery Avenue

LONDON EC1R 4SP

Tel: +44(0)20-3328 3560 Fax: +44(0)20-7278 2944 Website: www.moroso.co.uk

Contact

Mr Damir Eskerica, Managing Director Email: damir.eskerica@moroso.co.uk

Main Business Activities: Construction and Engineering

Company Description: Designer sofas, armchairs and accessories with well-known design brands.

# **MYLITE UK LTD**

Office 1A

Barn 3

**Dunston Business Village** 

Dunston

STAFFORD

Staffordshire

ST18 9AR

Tel: 01785 711604

Email: chriswhitehouse@myliteproducts.com

Website: www.mvliteproducts.com

Innovative LED lighting products

# **NETTLEBANK MONUMENTAL WORKS**

Sandbach Road

Burslem

Stoke-on-Trent

Staffordshire

ST6 2DR

Tel: 01782 827313

Email: nettlebank@aol.com

Stonemasons

# NGW FABRICATIONS LTD

Unit 1L

Airfield Industrial Estate

Hixon

Stafford Staffordshire

ST18 OPF

Tel: 01889 270003

Email: sales@ngwfabrications.co.uk

Website: www.ngwfabrications.co.uk

Steel fabrications

# **Nichols International**

Laurel House

Woodlands Park Ashton Road

NEWTON-LE-WILLOWS

WA12 0HH

Tel: +44(0)1925-294060

Fax: +44(0)1925-294070

Website: www.vimto.com

Contact

Matthew Nichols, Regional Manager Middle East

Email: matthew.nichols@vimto.com

Manufacture and supply of soft drinks and other beverages to the retail, wholesale, vending, catering, licensed and leisure industries

# **Ormandy Rycroft Limited**

**Duncombe Road** 

**BRADFORD** BD8 9TB

Tel: 01274 490911

Email: susan.smith@rycroft.com

Website: http://ormandyltd.com/

Contact

Paul Cooper

Manufacturers of Industrial Boilers

# **ORNUA FOODS**

Sunnyhills Road

Leek

Staffordshire

ST135RJ

Tel: 01538 393700

Email: sales@afi.co.uk

Website: www.askadams.co.uk

Specialist dry blender of food ingredient solutions

# **ORBITAL GAS SYSTEMS LIMITED**

Swynnerton

Stone

Staffordshire ST15 00N

Tel: 01785 857000

Email: accounts@orbital-uk.com

Website: www.orbital-uk.com

Gas engineering systems

# Penico Gauges Ltd

Albion Works

Keighlev Road

**BINGLEY** 

BD16 2RD

Tel: 01274 511044

Email: penicogauges@yahoo.co.uk

Website: http://penico.com

Contact

Allan Bridge

Manufacturing engineers

# PHOENIX DYNAMICS LTD

Unit 5

Century Road

High Carr Business Park

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7UG

Tel: 01782 578333

Email: sales@phoenixdynamics.com

Website: www.phoenixdynamics.com

Harness manufacturers

# PODMORES (ENGINEERS) LTD

Unit H

Great Fenton Business Park

Grove Road

Fenton

Stoke-on-Trent

Staffordshire

ST4 4LZ

Tel: 01782 747478

Email: amelia@podmores-systems.com

Website: www.podmoresengineers.com

Materials handling equipment & automation equipment

# POLYNT UK LIMITED

Station Road

Cheddleton

Leek

Staffordshire ST13 7EF

Tel: 01538 369000

Email: chris.beff@polynt.com

Website: www.polynt.it/en Chemical manufacturers

# **Prestigious Textiles Ltd**

4 Cross Lane

Westgate Hill Street BRADFORD

BD4 0SG

Tel: 01274 688448

Email: mail@prestigious.co.uk

Contact

Graham Ball Textile Manufacturer

# PRINCE MINERALS LTD

Duke Street

Fenton

Stoke-on-Trent Staffordshire

ST4 3NR

Tel: 01782 343000

Email: salesuk@princeminerals.com

Website: www.princeminerals.com

Mineral sales & processing

# **PSB GROUP LTD**

Williamson Street

Tunstall

Stoke-on-Trent

Staffordshire

ST6 6AS

Tel: 01782 837644

Email: psb@psbgroup.co.uk

Website: www.psbgroup.co.uk

Textile fabrications

# **QUALITY FILMS LIMITED**

Station Road

Four Ashes

Wolverhampton

WOLVERHAMPTON

West Midlands WV10 7DB

Tel: 01543 577814

Email: info@quality-films.co.uk

Website: www.quality-films.co.uk High performance industrial and consumer packaging films, supplying both hand and machine films for the in transit protec-

tion of palletised goods

**RACKLINE** 

Rackline Systems Storage

Oaktree Lane

Talke NEWCASTLE-UNDER-LYME

Staffordshire

ST7 1RX

Tel: 01782 777666

Email: now@rackline.co.uk

Website: www.rackline.co.uk Manufacture of mobile and static storage

**Rapidrop Global Limited** 

Rutland Business Park

Newark Road PETERBOUROUGH

PE1 5WA

Tel: +44(0)1733-847510 Fax: +44(0)1733-847528

Email: rapidrop@rapidrop.com Website: www.rapidrop.com

Contact

Keith Plater, CEO Manufacturer of fire sprinkler system products

# RALEIGH ADHESIVE COATINGS LTD

Unit 1C Raleigh Hall Industrial Estate

Eccleshall Staffordshire

ST21 6II

Tel: 01785 850357

Email: sales@raleighcoatings.co.uk Website: www.raleighcoatings.co.uk

Medical adhesive contract coatings

**Randall Parker Foods Limited** 

Tillydown Appleshaw Andover Hampshire

SP11 9BB Tel: +44(0)126-477 3545 Fax: +44(0)126-477 3443

Email: sales.andover@randallparkerfoods.com

Website: www.randallparkerfoods.com

Contact

Mr James Gaffney Managing Director

Meat processing company for beef and lamb, including halal lamb for both the home and international markets

**Rapidrop Global Limited** 

Rutland Business Park

Newark Road PETERBOUROUGH

Cambridgeshire PE1 5WA

Tel: +44(0)1733-847510 Fax: +44(0)1733-847528 Email: rapidrop@rapidrop.com Website: www.rapidrop.com

Contact

Daniel Gill, Chairman

Email: daniel.gill@rapidrop.com

Manufacturer and exporter of fire sprinkler system products

Reabrook Limited

Rawdon Road

Moira

Swadlincote

Derbyshire

DE12 6DA

Tel: +44(0)1283-222266 Fax: +44(0)1283-550963 Email: enquiries@reabrook.co.uk Website: www.reabrook.co.uk

Contact

Ms Gosia Kwapisz, International Shipping Administrator

Email: gosia.kwapisz@reabrook.co.uk

Main Business Activities: Manufacturer of maintenance and cleaning chemicals, aerosols & solvent degreasers, supplying oil, gas, engineering, rail & aerospace industries.

**Record Power Ltd** 

Centenary House 11 Midland Way Barlborough Links Chesterfield

S43 4XA

Tel: 01246 561520

Email: leeb@recordpower.co.uk Website: www.recordpower.co.uk Woodworking machinery and hand tools

**Red Hill Trading Ltd** 

Redhill House Claverlev WOLVERHAMPTON West Midlands

Tel: +44(0)1746-710 890 Fax: +44(0)20-7117 1012 Email: ion@rhtrd.com Website: www.rhtrd.com

Contact

WV5 7DH

Jon Robinson, Director

Suppliers of Bearings, Gearboxes & Ancillary equipment

REGINA INDUSTRIES LTD

Parkhouse West Industrial Estate NEWCASTLE-UNDER-LYME

Staffordshire ST5 7RU

Tel: 01782 565646

Email: sales@regina.co.uk Website: www.regina.co.uk

Glass tubular containers, vials, test tubes manufacturers &

plastic injection moulding

**RENISHAW AMPD** 

Brooms Road Stone Business Park

Stone

Staffordshire

ST15 0SH Tel: 01785 285000

Email: ampd.sales@renishaw.com Website: www.renishaw.com

Manufacturing of rapid prototyping & tooling systems

**Reward Manufacturing Co Ltd** 

Sackville Mills Sackville Street SKIPTON BD23 2PR

Tel: 01756 797755 Email: info@rewardtrolleys.com

Website: www.rewardmanufacturing.com

Contact Jonathan Hooper

Manufacture of hotel, school and hospital trolleys

ROBINSON WIRE CLOTH LTD

1 Rebecca Street Junction Liverpool Road Stoke-on-Trent Staffordshire

ST4 1AG

Tel: 01782 412521

Email: info@wirecloth.uk.com

Website: www.wirecloth.uk.com

Supplier of filter meshes and materials; woven mesh screens to suit all types of screening equipment

ROBUST UK LTD

Sutherland Road

Longton

STOKE-ON-TRENT Staffordshire

ST3 1HZ

Tel: 01782 592900

Email: sales@robust-uk.com Website: www.robust-uk.com

Manufacture and distribution of steel doors

Rocol

Rocol House Swillington LEEDS LS26 8BS Tel: 0113 232 2600 Website: www.rocol.com

Contact Anne Wilde

Lubricants and Paints Manufacturer

RSBP LIMITED

Alderflat Drive Newstead Industrial Estate

Trentham

Stoke-on-Trent Staffordshire ST48HX

Tel: 01782 277200 Email: daren.wallis@rsbpltd.co.uk

Manufacture of commercial washrooms

**RS Clare & Co Limited** 

8-14 Stanhone Street

LIVERPOOL Merseyside

L8 5RO

Tel: +44(0)151-709 2902 Fax: +44(0)151-709 0518 Email: info@rsclare.co.uk Website: www.rsclare.com

Contact

Ms Fiona Dunne, Export Logistics Coordinator

Fmail: fdunne@rsclare co.uk

Main Business Activities: Manufacturer of lubricants for rail, oil & gas, automotive, steel, marine; surface coating and traffic

R & R Ice Cream

Richmond House

Leeming Bar Industrial Estate

Leeming Bar NORTHALLERTON DL7 9UL

Tel: +44(0)1677 423 397 Fax: +44(0)1677 428 102 Website: www.rr-icecream.eu

Contact

James Turner, Sales Controller Email: James.Turner@uk.rr-icecream.eu

Ice cream manufacturers

**Rubb Buildings Ltd** 

Dukesway

Team Valley Trading Estate

GATESHEAD Tyne & Wear NE11 0QE

Tel: +44(0)191-482 2211 Fax: +44(0)191-482 2516 Website: www.rubbmilitary.com

Ms Clare Wilson, Marketing Manager

Email: c.wilson@rubb.co.uk

Main Business Activities: Design and manufacture of bespoke mobile engineered fabric structures, specialising in military buildings (aircraft hangars, shelters, storage facilities), sports buildings and structures for a variety of sectors.

**Russell IPM Limited** 

Unit 45

First Avenue Deeside Industrial Park

DEESIDE Flintshire

CH5 2NU Tel: +44(0)1244-281333 Fax: +44(0)1244-281878 Website: www.russellipm.com

Dr Shakir Al-Zaidi, Managing Director & CEO

Email: shakir@russellipm.net

Main Business Activities: Design, manufacture, marketing and distribution of non-chemical and pheromone products used in pest control: insect traps, pheromone based insect control / monitoring products and IPM bait protection equipment.

# **SABIT LTD**

**Emerald Way** 

Stone Business Park

Stone

Staffordshire

ST15 0SR

Tel: 01785 818888

Email: jo@sabit.co.uk Website: www.sabit.co.uk

Sheet metal & light fabrication & precision engineering work and

a water iet machine

# **SAINT-GOBAIN ABRASIVES**

Doxey Road

Stafford

Staffordshire

ST16 1EA

Tel: 01785 222000

Email: budhi.chilkoti@saint-gobain.com

Website: www.saint-gobain-abrasives.co.uk

Self-cleaning windows, photovoltaic glass, smart insulation systems, water supply systems, solar solutions and building materials distribution

# SANDMASTER (UK) HOLDINGS LTD

Airfield Industrial Estate

Hixon

Stafford

Staffordshire ST18 OPF

Tel: 01889 270695

Email: export@sandmaster.com

Website: www.sandmaster.com

Abrasive manufacturers

# Sandvik Ltd

Canal Arm

Festival Park

Stoke-on-Trent Staffordshire

ST1 5HR

Tel: 01782 224800

Fmail: daniel burton@sandvik.com

Website: www.kanthal.com

Electric furnace element manufacturers and suppliers of

resistance materials and bimetal

# SCHNEIDER ELECTRIC LTD

Opal Way

Stone Business Park

Stone Staffordshire

ST15 0SS Tel: 01785 288453

Email: pete.vivers@schneider-electric.com

Website: www.schneider-electric.com/uk

Manufacture and design of electrical transmission and distri-

bution relays

# SCHWEITZER ENGINEERING LABORATORIES INC

Unit 19

Hollins Business Centre

Rowley Street

Stafford

Staffordshire

334

ST16 2RH

Tel: 01785 249876

Email: info@selinc.com Website: www.selinc.com

Power systems protection manufacturer

# SCHOTT UK LTD

**Drummond Road** 

Stafford

Staffordshire

ST16 3EL Tel: 01785 223166

Email: info@schott.com

Website: www.schott.com/uk

Specialist glass manufacturer

# SCILABWARE LTD

Headquarters

Unit 4

Riverside 2

Campbell Road

Stoke-on-Trent Staffordshire

ST4 4RI

Tel: 01782 444406

Email: info@scilabware.com

Website: www.scilabware.com

Laboratory glassware and laboratory reusable plasticware, supplying the scientific community with world renowned brands

# **Sheppee International Ltd**

Halifax Way Airfield Business Park

Elvington

YORK

Y041 4AU

Tel: 01904 608999

Email: sales@sheppee.com

www.sheppee.com

Contact

Keith Johnson

Hot ware handling equipment for the glass industry

# Siddall and Hilton Products Ltd

Foundry Street

BRIGHOUSE

HD6 1LT

Tel: +44 (0) 1484 401610

Fax: +44 (0) 1484 723391

Contact

Neil Stewardson

Email: nstewardson@sandhp.com

Manufacturer of steel wire products

# SIL Holdings Ltd

Ladywell Mills

Hall Lane

BRADFORD

BD4 7DF Tel: 01274 726744

Email: sil@silholdings.co.uk

Website: http://silholdings.co.uk

Contact

Andrew Seal

Topmakers, yarn merchant and weaver

# SIMON SCOTT AM

4 Holding "West View"

Beechcliffe Lane Tittensor

Stoke-on-Trent

Staffordshire ST12 9HP

Tel: 01782 374314

Fmail: simonscott@simonscott-am.com Website: www.simonscott-am.com

Additive metal component manufacture

# Silver Cross Ltd

Micklethorn

Broughton

SKIPTON

BD23 3JA

Website: www.silvercrossbabv.com

Riccardo Baldoni

Baby prams, travel systems, strollers, nursery furniture and

car seats

# SNF (UK) Ltd

Solutions House

Normanton Industrial Estate

NORMANTON

WF6 1TB

Email: sales@snf.co.uk

Website: www.snf.co.uk

Bob Jackson

Manufacturer of water soluble polymers & chemicals for use in drinking water production, wastewater treatment, enhanced oil

Waterloo Mills

Silsden

KEIGHI EY

Email: clare@snugpak.com

Manufacturer of outdoor clothing, camping equipment, tents and

sleeping bags

115 Coventry Rd

London

Website: www.solacelondon.com

Branded women's wear

# **SOVEREIGN PLANNED SERVICES ONLINE LTD**

Unit 3d Forge Way

Brown Lees Industrial Estate

ST8 7DN

Email: sales@sovonline.co.uk

Website: www.sovonline.co.uk

Stafford

Staffordshire

ST16 3DR Tel: 01785 254554

Email: mail@spiro-gills.com

Website: www.spiro-gills.com Manufacturers air coolers, engine coolers & finned tubes

Tel: 01756 702412

Email: info@silvercross.co.uk

Ripley Close

Tel: 01924 311000

Contact

recovery, mining, paper, agriculture, textile and cosmetics

# Snugpak Ltd

Howden Road

BD20 0HA

Tel: 01535 654479

Website: www.snugpak.com

Solace London Ltd

Studio 408

The Pill Box

E2 6GG

Tel: 0203 795 3716 Email: kath@solacelondon.com

Stoke-on-Trent

Staffordshire

Tel: 01782 510600

Catering equipment, trolleys and associated products

St Albans Road

### STANFIELD GLASS LIMITED

Unit 2

The Old Bakery

Cross Street

STONE

Staffordshire ST15 8DH

Tel: 01782 658877

Email: info@stanfieldglass.co.uk

Website: www.stanfieldglass.co.uk

Bespoke manufacture and design of condensate glass traps for air handling units (AHU)

# **STAPLING & NAILING SUPPLIES**

Crown House

Old Mill Street

Fenton

Stoke-on-Trent

Staffordshire

ST4 2RP

Tel: 01782 938362

Email: info@mytoolkit.co.uk

Website: www.mytoolkit.co.uk

Supply industrial stapling and nailing machines to the manufac-

turing industry

# Stephenson Group Ltd

Brookfoot House

Low Lane

Horsforth

LEEDS

LS18 5PU Tel: 01132 050920

Email: group@stephensongroup.co.uk

Contact

Thomas Bentley

Manufacture of Speciality Chemicals

# STRATA (DOUBLE GLAZING & JOINERY CENTRE)

Forge Lane

Festival Park

Stoke-on-Trent

Staffordshire

ST1 5NP Tel: 01782 279081

Email: all@stratawindows.co.uk

Website: www.stratawindows.co.uk

Manufacturers, suppliers, installers of windows, doors and

conservatories in UPVC, aluminium, hardwood

# Strongfield Technologies Limited

Strongfield House

Unit 2

89 Manor Farm Road

WEMBLEY Middlesex

Wildalese

HA0 1BA

Tel: +44(0)20-8799 8909 Fax: +44(0)20-8799 8901

Website: www.strongfieldtech.com

Contact

Vik Mongia, Business Development Director

Email: vmongia@strongfieldtech.com

Aviation spare parts, power generators, high-tech components

and equipment for defence, space & aerospace

# Sulzer Pumps Ltd

Manor Mill Lane

LEEDS

LS11 8BR

Tel: 01132 701244 Contact

Simon Routledge

Pump Manufacturers, Spares, Service & Repairs

### Sunuva Ltd

59 Goldney Road

London

W9 2AR

Tel: 0207 286 3939

Email: josie@sunuva.com

Website: www.sunuva.com

Children's swim and beachwear

# TALBOT COMPONENTS

Unit 1 & 2

Talbot Way

Adderley Road Industrial Estate

Market Drayton

Shropshire

TF9 3SJ

Tel: 01630 653 551

Email: sales@talbotcomponents.co.uk

Website: www.talbotcomp.co.uk

Supplier of filters, antifreeze, grease and all other lubricants,

bulbs, wiper blades, spark & glow plugs and consumables

# Technical Arc Ltd

Outgang Lane

Osbaldwick

York

Y019 5UP

Tel: 01904 410041

Email: richard@technicalarc.co.uk

Website: www.technicalarc.co.uk

Manufacturing of welding equipment and spares

# TECHNICAL FIBRE PRODUCTS LIMITED

Cromwell House

1 Quakers Coppice

Crewe Gates Industrial Estate

Crewe Cheshire

CW1 6FA

Tel: 01270 849184

Email: tfpcrewe@tfpglobal.com

Website: www.tfpglobel.com

Insulation material manufacture

# Texfelt Ltd

South Lane Mills

South Lane

ELLAND

HX5 0H0

Tel: 01422 376391

Email: sales@texfelt.co.uk Website: www.texfelt.co.uk

Contact

David Teague

Manufacturers of underlay

# THAMES LUBRICANTS LTD

Garner Street Stoke-on-Trent

Stoke-on-Trei

Stattordsr ST4 7DE

Tel: 01782 745678

Email: sales@thameslubricants.co.uk

Website: www.thameslubricants.co.uk

Lubricating oils, greases, equipment & allied products

# THERSER (UK) LTD

Walley Street Burslem

Stoke-on-Trent Staffordshire

ST6 2AH

Tel: 01782 824453

Email: info@therseruk.com Website: www.therseruk.com

Kiln manufacturers, thermal service & engineering

# Town End (Leeds) PLC

Silver Court

Intercity Way

Stanningley LEEDS

LS13 4LY

Tel: 01132 564251

Website: www.dyes.co.uk

Contact

Richard Booker Email: RichardBooker@dyes.co.uk

High quality dyestuffs and pigments

# TP ENGINEERING LTD

Unit 23

Blythe Park

Sandon Road

Cresswell

Stoke-on-Trent

Staffordshire

ST11 9RD Tel: 01782 399758

Email: info@tpcats.com

Website: www.tpcats.com Manufacturer and supplier of aftermarket emission control systems

# Transac International Ltd

The Old School House

Effingham Road

REIGATE

RH2 7JN

Tel: +44(0)1737-222525 Fax: +44(0)1737-222626

Email: d.edes@transacinternational.com

Website: www.transac.co.uk

Contact

Mr P Troniseck Chairman

Design and manufacture of security vehicles

# TRANSAIRVAC INTERNATIONAL

TRAN

Croft Road

Industrial Estate

NEWCASTLE-UNDER-LYME

Staffordshire ST5.0TW

Tel: 01782 710282

Email: office@transairvac.com

Website: www.transairvac.com Suppliers of vacuum pumps and compressors

Tritip International Limited

ICG House Office 112

Station Approach Greenford

Middlesex

Tel: +44(0)750-078 2839

Email: waleedattia@outlook.com Contact

Mr Waled Shehata, CEO

Exporter of meat and meat products

**TURNER EPS** 

Newstead Trading Estate

Trentham

Stoke-on-Trent

Staffordshire

ST4 8HT

Tel: 01782 657331

Email: tepsolutions@turner-eps.co.uk Website: www.turner-eps.co.uk

Manufacture/supply generators, diesel and gas engines, control equipment & maintenance contracts

# THE UNUSUAL FURNISHING COMPANY

Romford Road

Astonfields Industrial Estate

Stafford

Staffordshire

ST16 3DZ

Tel: 01785 240444

Email: roger@taylorsclassics.com

Website: www.taylorsclassics.com

Designer furniture

# **USG-Gledco Ltd**

Gledco Works Bankfield Terrace

**LEEDS** 

LS4 2JR

Tel: 01132 751144

Email: paul.gill@usggledco.co.uk

Contact

Lesley Wilkinson-Lyner

Carbon Product Manufacturer

# **VENTURI JET PUMPS LTD**

Venturi House

Edensor Road

Longton

Stoke-on-Trent

Staffordshire ST3 20F

Tel: 01782 599800

Email: sales@venturipumps.com

Website: www.venturipumps.com

Manufacturers of process equipment for the petrochemical industry

# Weidmann Whiteley Limited

Pool Paper Mills

Pool-in-Wharfedale

OTI FY LS21 1RF

Tel: 0113 202 7000

Contact

Dave Lindsay

Email: dave.lindsay@wicor.com

Paper and Board Manufacturers

# WELLS PLASTICS LTD

**Emerald Way** 

Stone Business Park

Stone

Staffordshire

ST15 OSR

Tel: 01785 817421

Email: sales@wellsplastics.com

Website: www.wellsplastics.com

Manufacturers of plastic additive masterbatch

# **WILLIAM MELLARD & SONS LTD**

River Works Campbell Road Stoke-on-Trent Staffordshire

336

ST4 4RN

Tel: 01782 744777

Email: info@mellard.co.uk

Website: www.mellard.co.uk

Steel stockholders and merchants

# The White House Ltd

Unit B36

Barwell Business Park

Leatherhead Road

Surrey

KT9 2NY

Tel: +44(0)20-8391 4030 Fax: +44(0)20-8391 9003

Website: www.the-white-house.com

Contact

Mr John Delliere, Managing Director

Email: john@the-white-house.co.uk

Main Business Activities: Suppliers of bed linen, towelling, table linen and table top, in qualities ranging from hotel contract quality to small private residences; bespoke quality for royal

# WILLIAMS WHEEL (ABRASIVES) LTD

Opal Way

Stone Business Park

Stone

Staffordshire

ST15 0SS

Tel: 01785 813828

Email: sales@williamswheel.com

Website: www.williamswheel.com

Manufacturer of abrasive products

# WRIGHTS FOOD GROUP

Second Avenue

Crewe Gates Industrial Estate

Weston Road

Crewe

Cheshire CW1 6X0

Tel: 01270 504300

Email: mail@wrightspies.co.uk

Website: www.wrightsfoodgroup.com

Bakers and confectioners

# Wrights Recycling Machinery Ltd

Nethermore Works

Otley Road

Guiseley

Leeds LS20 8BT

Tel: 01943 875104

Email: linda.ridley@wrightsltd.co.uk

Website: www.wrightsltd.co.uk

Manufacturer of recycling machinery

# WS ENGINEERING LTD

Park Works

Park Road

Leek

Staffordshire

ST13 8SA

Tel: 01538 373131

Email: info@wseng.co.uk Website: www.wseng.co.uk

Automation, design, fabrication, site services, ceramic industrial

# **XERITAL LIMITED**

Unit 3

Sneyd Street

Cobridge

STOKE-ON-TRENT

Staffordshire

ST6 2NZ

Tel: 01782 210653

Email: sales@xerital.com Website: www.xerital.com

Digital Ceramic Transfers Printers

# York Linings International Limited

Millfield Industrial Estate

Wheldrake

YORK

YO19 6NA

Tel: 01904 449777

Email: yorkhq@yli-ltd.demon.co.uk

Contact

Bob McLaughlin

Refractory Engineers & Contracting

# Yorpower Ltd

**Electricity Building Unit 2** 

Hurricane Close Sherburn In Elmet

LEEDS

LS25 6PB

Tel: 01977 688155 Email: mail@yorpower.com

Contact

Michaela Johnson

Manufacturer of diesel generators

# **Zeefax Limited**

Zeefax House

320 King Street

London

W6 ORR

Tel: +44(0)20-8748 7808 Fax: +44(0)20-8748 7188

Website: www.zeefax.com

Contact Reza Beyad, International Sales Manager

Email: rbeyad@zeefax.com

Specialists in weighing, measuring, monitoring and testing equipment for power distribution systems, electrical control systems, process measurement and flow control systems

# **OIL & GAS AND RENEWABLE ENERGY**

# **Adam Investment Company Limited**

Arpal Works

Riverside Road

SELKIRK TD7 5DU

Tel: +44(0)1750-21586

Fax: +44(0)1750-21506 Email: robin.leith@rpadam.co.uk

Website: www.rpadam.co.uk

Contact

Robin Leith, Managing Director Manufacturers of cleaning, maintenance and hygiene chemicals

# AG GASES LTD

Unit 1a

Hanley

Britannic Works

**Broom Street** 

Stoke-on-Trent Staffordshire

Tel: 01782 433208

Email: info@aggases.com

Website: www.aggases.com

High precision calibration gas mixtures conforming to ISO 6142, along with a range of high purity gases and pressure control equipment, used for instrumental analysis and gas detection

# **Africa Consolidated Holdings Limited**

36 Boyingdon Road

LONDON

SW6 2AP

Tel: +44(0)788-025 7321

Contact

Mr Ionathan Martin Director Email: jonathan@auxxilia.com

Main Business Activities: Business interests in oil and gas, solar, offshore, mining and other sectors.

# AIR LIQUIDE UK LTD

Unit 11

Newfield Industrial Estate

High Street

Tunstall

STOKE-ON-TRENT

Staffordshire

ST6 5PD

Tel: 01782 822061

Email: ian.harding@airliquide.com Website: www.airliquide.com

Special gases

# **Airedale Chemical Company Limited**

Airedale Mills

Skipton Road

Crosshills

KEIGHLEY BD20 7BX

Tel: 01535 637876

Email: info@airedalechemical.co.uk

Contact

Craig Thomson

Dye & Speciality Chemical Manufacturers

# Alliance Valves Group Ltd

Unit 4D

Heathfield House

Armytage Road

BRIGHOUSE

West Yorkshire

HD6 10F

Tel: 01484 401880

Email: sales@alliancevalves.co.uk

Website: www alliancevalves co uk

Contact

Chris Dickinson

Supply of valves, gaskets and fittings to the oil & petrochemical

# **Alpha Moisture Systems**

Alpha House

96 City Road

BRADFORD

BD8 8ES

Tel: 01274 733100

Email: info@amsystems.co.uk

Website: www.amsystems.co.uk

Contract

Bernard MacDonald

Manufacturer of dewpoint meters, hygrometers and moisture analyzers for the measurement of trace moisture in gases and

dry compressed air

# ALPHA ENGINEERING SOLUTIONS LIMITED

Unit 2

Pit Lane

Jamage Industrial Estate

NEWCASTLE-UNDER-LYME

Staffordshire

ST7 1UH

Tel: 01782 774444

Email: leostephenson@alphaeng.co.uk

Website: www.alphaeng.co.uk

Engineering solutions for oil and gas, defence and scientific

# **Astyrian Holdings Limited**

36 Boyingdon House

London

SW6 2AP

Tel: +44(0)788-025 7321

Contact

Mr Jonathan Martin, Director

Email: jonathan@earthafricaholdings.com

Oil and gas, solar, offshore, mining and other sectors

# **Badley Ashton and Associates Limited**

Winceby House

Winceby

HORNCASTLE

I N9 6PB

Tel: +44(0)1507-588 353

Fax: +44(0)1507-588 345

Website: www.badley-ashton.co.uk

Ms Meriem Bertouche, CEO

Email: meriembertouche@badley-ashton.co.uk

Reservoir geosciences consultancy providing integrated services for the oil and gas industry

# **Brooksbank Valves Ltd**

Station Yard

FIslack SKIPTON

BD23 3AS

Tel: 01756 792346

Email: sales@brooksbank.co.uk

Website: www.brooksbank.co.uk

Miss Jenny Haunch

Exporter of valves for naval, marine, gas, oil and chemical industries

# **CALGAZ LTD**

APV House

Speedwell Road

Parkhouse Industrial Estate East

NEWCASTLE-UNDER-LYME

Staffordshire ST5 7RG

Tel: 01782 566897

Email: info@calgaz.com

**CEMEA Limited** 

Website: www.calgaz.com Experts in speciality gas mixtures

Unit 9

Brinnel Way

Harfreys Industrial Estate GREAT YARMOUTH

NR31 OLU

Tel: +44(0)1493-667037

Fax: +44(0)1493-653603

Website: www.compass-hq.com

Kathy Jennings, Managing Director Email: k.jennings@compass-hq.com

Project procurement

# **Clariant Production UK Ltd**

Clariant House

Unit 2

Rawdon Park

Yeadon

LEEDS LS19 7BA

Tel: 01132 397960 Website: www.clariant.com

Contact

Mark Wadsworth

Fmail: mark wadsworth@clariant.com

Specialty chemical company focused on Care Chemicals, Natural Resources, Catalysis and Plastics & Coatings

# **Craig International Supplies Ltd**

Denmore Road

Bridge of Don

ABERDEEN

AB23 8JW

Tel: +44(0)1224-701 888

Fax: +44(0)1224-701 880 Email: cis@craig-group.com

Website: www.craig-international.com

Contact Mrs Jill MacDonald, Joint MD

Procurement services to the oil and gas industry

# **CWC Group Limited**

Regent House

Oyster Wharf

16-18 Lombard Road

LONDON

SW11 3RB

Tel: +44(0)20-7978 0000

Fax: +44(0)20-7978 0099 Email: marketing@thecwcgroup.com

Website: www.cwcgroup.com

Contact

Mohamad Kantar, MENA Region Advisor International events organiser in the oil and gas industry

# CYTEC Solvay Group (Keighley) Ltd

500 Bradford Road

Sandbeds

KEIGHLEY

BD20 5NG

Tel: 01274 550500

Email: process-uk@cytec.com Website: www.solvay.com

Contact

John Shardlow Supplier of chemical products and solutions for use in planes, cars, smart and medical devices, batteries, in mineral and oil extraction

# **Dale Power Solutions Ltd**

Salter Road

Eastfield Industrial Estate

SCARBOROUGH Y011 3DU

Tel: 01723 514141

Email: tim.wilkins@dalepowersolutions.comWebsite: www.dalepowersolutions.com

Contact Mark Carter

Service, maintenance and upgrade of power requirements

# **DRM TECHNIC LTD**

4 Cherry Orchard

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 2UB

Tel: 01782 638491

Email: mail@drmtechnic.com

Website: www.drmtechnic.com

Gas analysis, gas conditioning and filtration systems for the monitoring of process and environmental industries

# **Eurotech Eximp Limited**

31 Commercial Road

SWINDON

Wiltshire

SN1 5NS

Tel: +44(0)1793-523738 Fax: +44(0)1793-496579

Contact

Mr Akshay Patel Director

Email: sales.eurotech@btinternet.com

Main Business Activities: Exporters of projects equipment and spare parts to the oil and gas industry.

# e2S Warning Signals

Impress House

Mansell Road

LONDON

W3 70H

Tel: +44(0)20-8743 8880 Fax: +44(0)20-8740 4200

Fmail: stuart.mason@e2s.com

Website: www.e2s.com

Contact

Peter Fay, Director

Manufacture of warning signals for oil, gas, petrochemical and industrial applications

# F G Wilson (Engineering) Ltd

1 Millennium Way

Springvale Business Park

Springfield Road

BELFAST

County Antrim BT12 7AL

Tel: +44(0)28-9049 5191 Fax: +44 (0)28-2826 1111

Website: www.fgwilson.com

Contact

Mr Stewart Getty, Regional Sales Manager

Middle Fast & North Africa

Email: gettys@fgwilson.com

Main Business Activities: World leader in the design and manufacture of diesel and gas powered generating sets; standard products ranging from 5.5-2,500 KVA and custom-designed sets up to 6.500 KVA.

# **Fibrelite Composites Ltd**

Snaygill Industrial Estate

Keighley Road

SKIPTON

BD23 20R

Tel: 01756 799773

Email: covers@fibrelite.com

Website: www.fibrelite.com

Contact

Jacqui Preston

Manufacturing of manhole covers for the petroleum industry

# Fromewill Limited

21 Mayfields WEMBLEY PARK

Middlesex

HA9 9PR

Tel: +44(0)776-8157722

Website: www.fromewill.com

Mr Hider Al-Touqmatchi, Managing Director & CEO

Email: hider@fromewill.com

Main Business Activities: General contractors in construction industry, mechanical & electrical equipment suppliers, company main activities in IRAQ, fully registered with Iraqi authorities to conduct construction activities in Iraq.

# **Global International Corporation**

62C Princess Gate

LONDON

SW7 2PD

Tel: +44(0)7766-000200 Fax: +966 1 4625143 Email: zeldukair@aol.com

Contact

Dr Zaid El Dukair, CEO & Chairman

Contracting, investment consultation in oil, gas & petrochemicals and real estate projects

# ICCGI International Oil Services Import & Export **Processing & Transporting**

PO Box Suite 600

282 Harrow Road

LONDON

W2 5ES Tel: +44(0)7448 899 937

Website: www.iccgi.com

Contact

Dr Rafid Al Nawas, Managing Partner

Email: oil@iccgi.com

Main Business Activities: Oil and Gas

# **JMW Limited**

Warwick House

Perry Road Harlow

CM18 7NF

Tel: 01279 307100

Email: cliff.manley@jmwlimited.co.uk

Website: www.jmwlimited.co.uk Supply of gas test instruments

# Kemira Chemicals (UK) Limited

**Bowling Park Drive** 

BRADFORD

RD4 7TT

Tel: 01274 517200

Website: www.kemira.com

Contact

Flaine Wharton

Global chemicals and resins

# **Lambson Limited**

Clifford House

York Road WETHERBY

LS22 7NS

Tel: 01937 840150

Fmail: sales@lambson.com

Website: www.lambson.com

Contact

Philip Calvert

Chemical trading, polymers and resins

# **Legend Brands Europe Ltd**

22 Ployer Close

Interchange Business Park

Newport Pagnell

MILTON KEYNES

MK16 9PS

Tel: 01908 611 211

Email: richard@chemspec-europe.com

Richard Sudall

Cleaning Chemicals

# Marina International Ltd

28 Marbaix Gardens

ISLEWORTH Middlesex

TW7 4FD

Tel: +44(0)778-626 2161 Website: www.marina-int-ltd.com

Contact

Mr Waled Ftiss, Director

Email: w.ftiss@marina-int-ltd.com

Main Business Activities: Purchasing Agent for Oil companies operating in Algeria & Libya

# Matrix Chemie Ltd

Leeds Containerbase Valley

Farm Way

Wakefield Road

Stourton LEEDS

LS10 1SE

Tel: 0113 271 2070 Email: enquiries@matrixchemie.com

Website: www.matrixchemie.com

David Brooke

Chemical distribution

# Middle East Chemicals Ltd

The Lodge

Trinity Gardens

Bromham Road **BEDFORD** 

Bedfordshire

MK40 2BP

Tel: +44(0)1234-267755 Fax: +44(0)1234-272459

Website: www.mechems.com

Mr Michael J Watt, CEO

Email: mike@mechems.com Main Business Activities: Specialists in the export of chemicals

to Middle East manufacturers and traders.

**Peerless Europe Limited** 4th Floor Victoria House

Victoria Road

CHELMSFORD Essex

CM1 1JR

Tel: +44(0)1439-330623 Fax: +44(0)1432-233355

Website: www.cecoenviro.com

Contact

Ms Sue Satchell, Export Document Controller

Email: sales@peerlesseurope.com Main Business Activities: Design & supply of separation and filtration, waste water treatment, environmental systems & industrial silencing equipment to the gas, petro-chemical and power industries

# **Privida Limited**

1C Northsand Centre Liberty Way

SUNDERLAND SR6 0QA

Tel: +44(0)191-908 5632

Website: prividaenergy.com

Contact

Mr Omozaphue Akalumhe, Director Email: o.akalumhe@prividaenergy.com

Main Business Activities: Renewable Energy and Technology Transfer

# Reabrook Limited

Rawdon Road

Moira

Swadlincote

Derbyshire

DE12 6DA

Tel: +44(0)1283-222266 Fax: +44(0)1283-550963

Email: enquiries@reabrook.co.uk Website: www.reabrook.co.uk

Contact

Matthew Parsons, International Sales Administrator

Email: matthew.parsons@reabrook.co.uk

Manufacturer of maintenance and cleaning chemicals, aerosols & solvent degreasers, supplying oil, gas, engineering, rail & aerospace industries

# Rezayat Europe Ltd

52 Mount Street

LONDON

W1K 2SF

Tel: +44(0)20-7499 6171 Fax: +44(0)20-7499 2832 Email: pgdeci@aol.com

Website: www.rezavat.com

Contact

Bill Shipton, Managing Director

Part of the Rezayat Group; Marine and oilfield supplies and services, heavy transportation, pipe manufacturing and pipeline and storage tank construction, design and engineering of oil refineries, power plants and mechanical/electrical installation

# **RS Clare & Co Limited**

8-14 Stanhope Street

LIVERPOOL

L8 5RQ

Tel: +44(0)151-702 5268 Fax: +44(0)151-709 0518

Email: rparr@rsclare.co.uk

Website: www.rsclare.com

Contact

Ian Meadows, chairman/CEO

Manufacturer of lubricants for rail, oil & gas, automotive, steel, marine; surface coating and traffic safety products

# Salamon & Seaber Limited

1st Floor 2-8 Beaumont Grove

LONDON

E1 4NQ

Tel: +44(0)20-7791 2392 Fax: +44(0)20-7650 3033

Website: www.salamonandseaber.co.uk

Contact

Michael Blotz, MD

Email: blotz@salamonandseaber.co.uk Analytical chemistry testing laboratory

# **Shell International Limited**

Shell Centre York Road LONDON SE1 7NA

Tel: +44(0)20-7934 8347 Fax: +44(0)20-7934 7927 Website: www.shell.com

Contact

 $\operatorname{Mr}$  Sean Winnett, Head of Government Relations, UK

Email: sean.winnett@shell.com

Main Business Activities: Global group of energy and petrochemical companies.

# Surfachem International

2 The Embankment

Sovereign Street

**LEEDS** 

LS1 4BA

Tel: 01422 370 227

Email: smcevoy@surfachem.com

Contact

Phil Binney

Distribution of Specialist Chemicals

# Swinton Technology (ST) Ltd

Swinton House

Hertford Way

York Road Business Park

MALTON

Y017 6YG

Tel: 01653 698844

Website: www.swintontechnology.com

Contact

Allison Ramshaw

 ${\it Email: all is on. ramshaw@swinton technology.com}$ 

Flow Computing Systems for Oil & Gas Industry

# Tarik A Abu Samra Engineering, Contracting & Trading Office

56 Onslow Gardens

Flat 2

LONDON SW7

SW7 30A

Tel: +44(0)791-9418 953

Fax: +44(0)20-7581 4891

Contact

Mr Tarik Abu Samra, Chairman and Managing Director

Email: tarikabusamra@hotmail.com

Main Business Activities: Engineering, contracting and oil trading

# **Trent Smart Solutions Limited**

41 Fleetwood Close

TADWORTH

Surrey

KT20 5QG

Tel: +44(0)791-021 6170

Email: info@tsmartsolutions.co.uk

Website: www.tsmartsolutions.co.uk

Contact

Dr Ala Sungoor, Business Development Manager Email: ala.sungoor@tsmartsolutions.co.uk

Main Business Activities: Smart solutions for electrical, control systems and renewable energy.

# **PRINTING & MEDIA**

# ADGIFTSONLINE LIMITED

Lymedale Business Centre

Hooters Hall Road

NEWCASTLE-UNDER-LYME

Staffordshire ST5 90F

Tel: 0870 143 0700

Email: sales@adgiftsonline.com Website: www.adgiftsonline.com

Promotional merchandise solutions and advertising products for corporate clients

# Al-Dur Al-Manthor for General Trading Ltd

155E Reigate Avenue

Sutton

Surrey

SM1 3JR

Tel: +964(0)1-444 9472

Email: ashimirty@yahoo.co.uk

Contact

Abdullah Nasir, Deputy General Manager

Email: ammar\_nasser2003@yahoo.com

Book fair and book business

# APB MEDIA

Ford House

Market Street

Leek

Staffordshire

ST13 6JA

Tel: 01782 454 033

Email: info@apbmedia.co.uk

Website: www.apbmedia.co.uk

Tailor-made website design services

### Arabian Lands Business Limited

UK Head Office

Westgate House

Level 7 Westgate Road

London

W5 1YY UK

Tel: +973 3960 7616 Email: noora\_albadri@hotmail.com

Contact

Mrs Noora Albadri, CEO

Publishers and events organisers

# **BLS Media Limited**

Unit 5 Hilton Grove

14 Southgate Road

LONDON

N1 3LY

Tel: +44(0)20-7241 1589

Website: www.blsmedia.co.uk

Contact
Mr Sam Hussain Director

Email: sam@blsmedia.co.uk

Main Business Activities: Multi-platform media. Specialist media and communications company, active in publishing, display media, events and digital.

# COX BANK PUBLISHING LIMITED

The Dudson Centre

Hope Street

Hanley Stoke-on-Trent

Staffordshire ST1 5DD

Tel: 01782 683020

Email: info@coxbankpublishing.com

Website: www.coxbankpublishing.com Not-for-profit company specialising in producing and publishing books which celebrate sports-writing

# Crescent Publishing Limited

102 Crescent Court

Victor Road TEDDINGTON

Middlesex TW11 8SS

Tel: +44(0)20-8943 3630

Fax: +44(0)20-8943 3701 Email: tculhane@crescentpublishing.co.uk Website: www.crescentpublishing.co.uk

Contact

Mr Anwar Adbul Rahman, Chairman

Email: aabdulrahman@crescentpublishing.co.uk

Main Business Activities: Publishing and marketing; Gulf focused business titles and websites.

# **ECLIPSE BROADCAST LTD**

Unit 10

Rosevale Road

Parkhouse Industrial Estate West

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7EF

Tel: 01782 564966

Email: info@eclipsebroadcast.com Website: www.eclipsebroadcast.com

Music videos, documentaries, promotional films and advertising

# **EYE FOUR DESIGN LTD**

6 Birch Tree Lane

Scholar Green

Stoke-on-Trent

Staffordshire

ST7 3LJ

Tel: 01782 379006

Email: info@eyefourdesign.co.uk Website: www.eyefourdesign.co.uk

Graphic design creative solutions

# **EXTRAMILE COMMUNICATIONS**

14A High Street

Eccleshall

Stafford Staffordshire

ST21 6BZ

Tel: 01785 850774

Email: info@extramilecommunications.com

Website: www.extramilecommunications.com

High quality email marketing and web design services

# **GOGO DESIGNS LTD**

12 St Edward Street

LEEK

Staffordshire

ST13 5DS

Tel: 01538 381781

Email: sales@gogoworkwear.co.uk

Website: www.gogoworkwear.co.uk

Suppliers of embroidered and printed work, safety & leisure wear

# **GRAPHIX**

The Studio

Knypersley Road

Norton

Stoke-on-Trent

Staffordshire ST6 8JD

Tel: 01782 570010

Email: info@graphix.me

Website: www.graphix.me

Creative design, quality print, vibrant large format display

# IMPRESSIONS DESIGN AND PRINT LTD

2B-D Queens Drive

Sandbach

Cheshire

CW11 1DA Tel: 01270 767661

Email: info@impressionsprint.co.uk

Website: www.impressionsprint.co.uk

Design and print business stationery and business cards

# **INSPIRED FILM & VIDEO LTD**

Ground Floor

Federation House

STOKE-ON-TRENT

Staffordshire ST4 2SA

Tel: 01782 845533

Email: info@inspiredfilmandvideo.co.uk

Website: www.inspiredfilmandvideo.co.uk Film, DVD and corporate video production services

# Janet Rady Fine Art

50 Jermyn Street

LONDON

SW1Y6LX

Tel: + 44(0)20-7830 9327

Website: www.janetradyfineart.com

Contact

Mrs Janet Rady, CEO

Email: janetrady@googlemail.com

Main Business Activities: Gallerist, art advisor, curator representing Arab artists.

# Kinyo Ltd

Kinvo House

Scala Court

Leathley Road

LEEDS

LS101ID

Tel: 0113 200 5680

Website: www.kinyo-uk.co.uk

Contact

Jill Barrett

Email: jbarrett@kinyo-uk.co.uk

Production of offset printing blankets

# MARK BRAMMAR ASSOCIATES

Chale

The Village

Endon

Stoke-on-Trent

Staffordshire

ST9 9AZ

Tel: 07941 314752

Email: mba@markbrammar.co.uk

Website: www.markbrammar.co.uk

PR & Media, advertising, photography, design and print

# Medina Publishing Limited

310 Fwell Road

SURBITON

Surrey

KT6 7AL

Tel: +44(0)20-8399 7736

Email: harrigan@fastmail.fm

Website: www.medinapublishing.com

Contact

Ms Kitty Carruthers, Director

Email: kittycarruthers@blueyonder.co.uk

Main Business Activities: Book publishing, mainly on Arab & Islamic subjects

# **QPS PRINT LTD**

Dewsbury Road

Fenton Industrial Estate

STOKE-ON-TRENT

Staffordshire ST4 2TF

Tel: 01782 413789

Email: info@qpsprint.co.uk

Website: www.apsprint.co.uk

Screen printing & large format digital printers

# **ROWTYPE PRINTERS LTD**

Unit 1

Milton Road

Milton

Stoke-on-Trent

Staffordshire

ST1 6LE Tel: 01782 538600

Email: sales@rowtype.co.uk

Website: www.rowtype.co.uk

Printing services for business

# **REELS IN MOTION LTD**

Sutherland Institute

Lightwood Road

Longton

Stoke-on-Trent

Staffordshire

ST3 4HY

Tel: 01782 377455

Fmail: info@reelsinmotion.co.uk

Website: www.reelsinmotion.co.uk Film and video production from international feature films,

punchy viral videos, multi-camera live events at huge stadiums to brand focused web videos

# SHERWIN RIVERS LTD

Waterloo Road

Cobridge

Stoke-on-Trent

Staffordshire ST63HR

Tel: 01782 212024

Email: steven@sherwin-rivers.co.uk

Website: www.sherwin-rivers.co.uk Leaflets & Flyers, to Window Graphics and Roller Banners

# **Smith-Davis Press**

**Queens Chambers** 

8 Westport Road

Burslem

Stoke-on-Trent Staffordshire

ST6 4AW

Tel: 01782 829850

Email: hello@ooh-ar.com

Website: www.smith-davis.co.uk Augmented reality app services, PR for blue chip organisations and the public sector, press agency & publishing house, design agency and commercial photography

# TABLEAU REPRODUCTION LTD

14 Cape Street

Hanley STOKE-ON-TRENT

Staffordshire ST1 5AZ

Tel: 01782 274320

Email: matthew@tabrep.com Website: www.tabrep.com Print and design service

**Trent International Ltd** 

2 Wortley Moor Lane Wortley

**LEEDS** 

LS12 4JD Tel: 01132 792127

Contact Freddy Hirst

Email: freddy@trentuk.com **Computer Printing Consumables** 

# TRI-TECH 3D PRINTERS

3-4 Innovation Way

North Staffs Business Park

Kidsgrove

STOKE-ON-TRENT

Staffordshire

ST6 4BF

Tel: 01782 814551

Email: info@tritech3d.co.uk

Website: www.tritech3d.co.uk

Stratasys 3D printing solutions within the UK and Ireland, offering the complete range of Objet PolyJet, and Stratasys FDM, 3D printing technologies

# **Waves Media Limited UK**

Alperton Lane

WEMBLEY

Middlesex

HA0 1HD

Tel: +44(0)758-7002752

Website: www.mediawaves.net

Mr Ahmed Elkhabiry, Sole Representative in the UK

Email: khabiry@mediawaves.net

Main Business Activities: Marketing and Communications;

subsidiary of Media Waves in Egypt

# **REAL ESTATE AND CONSTRUCTION**

# **ARG I imited**

Unit F7

Meltham Mills

Meltham Mills Road

Meltham

HUDDERSFIELD

HD9 4DS

Tel: 01484 852992

Email: admin@abgltd.com

Website: www.abg-geosynthetics.com

Contact

Liz Bamforth

Design and manufacture of geosynthetic systems and green

# Airedale International Air Conditioning Ltd

Leeds Road

Rawdon LEEDS

LS19 6JY

Tel: 0113 239 1000

Email: connect@airedale.com

Contact

Richard Burcher

Design and manufacture of cooling systems; controls integra-

tion: aftersales solutions

# ALFA AGGREGATES PRODUCTS LTD

Kingsley Works Kingsley

Cheadle Stoke-on-Trent

Staffordshire ST10 2DQ

Tel: 01538 754773

Email: info@alfaaggregates.com

Website: www.alfaaggregates.com

Manufacture of clay bricks, tiles and construction products

# **Aquaforce Trading Limited**

Cedar Property Investments Ltd 1st Floor Kenville House Unit 3 Spring Villa Park

**EDGWARE** 

Middlesex

HA8 7EB Tel: +44(0)20-8953 3991

Fax: +44(0)20-8953 0068

Website: www.aquaforce-trading.co.uk

Contact

Rodney Newson

Financial Director

Email: rod@aquaforce-trading.co.uk

Import and export of sanitary and plumbing products

### AR 18 Limited

Bay B C & D

Bridgeworks

Iver Lane

Uxbridge

Middlesex

UB8 2JG

Tel: +44(0)1895-237 183

Website: www.ar18.co.uk

Contact

Russell Sedman

Projects Director

Email: russell@ar18.co.uk

Manufacturer of bespoke furniture and architectural products

# Areen Design Services Ltd

23 Eyot Gardens

LONDON

Tel: +44 (0)20 8748 8088

Fax: +44 (0)20 8748 3475

Email: ellicia.ferrerio@areen.com

Website: www.areen.com

Contact

Mr Raid Ziadeh Director

Email: raid.ziadeh@areen.com

Main Business Activities: Interior design and procurement services for various sectors such as residential, hospitality,

healthcare and aviation.

# **Astracast**

Roydsdale Way

**Euroway Trading Estate** 

BRADFORD

Tel: 01274 654700

Website: www.astracast.com

Contact

Sarah Gibbens

Bathroom Manufacturer

# BARNETT RATCLIFFE PARTNERSHIP

The Old Library

Rowley Street

Stafford

Staffordshire

ST16 2RH

Tel: 01785 255088

Email: info@barnettratcliffe.co.uk Website: www.barnettratcliffe.co.uk

Architects

# **Battersea Power Station**

188 Kirtling Street

LONDON SW8 5BN

Tel: +44(0)20-7501 0669

Fax: +44(0)20-7501 0699 Website: www.batterseapowerstation.co.uk

Contact

Mr Simon Cawte, Senior Communications Manager

Email: SCawte@bpsdc.co.uk

Main Business Activities: New property development company.

### REBRINGTONS

Rock Farm

**Bradley Lane** 

Bradley in the Moor

Cheadle

Stoke-on-Trent

Staffordshire ST10 4RB

Tel: 01538 755598

Email: sales@bebbingtonbrick.co.uk

Website: www.bebbingtonbrick.co.uk

Brick producer

# Belzona Polymerics Ltd

Claro Road

HARROGATE

North Yorkshire

HG1 4DS

Tel: 01423 567641

Email: belzona@belzona.co.uk

Website: www.belzona.co.uk

Contact

Laura Smith

Building contractors, coatings, corrosion protection materials, cladding

# **Berkeley Engineering Consultants**

52 Berkeley Square

Mavfair

LONDON W1J 5BT

Tel: +44(0)20-7493 6167

Fax: +44(0)20-7495 8063 Email: info@berkeleyeng.com

Website: www.berkeleyeng.com

Contact

Mr Irteza Piracha, CEO Main Business Activities: Process Design and Project Management.

**Bioclad Ltd** 

Unit A1

Greengate Cardale Park HARROGATE

HG3 1GY

Tel: 0330 100 0313

Website: www.cladding.co.uk Contact

Miss Debbie Haigh

Email: debbie.haigh@cladding.co.uk Supply of hygiene wall cladding, wall and door protection, safety

flooring and IPS units

**Building Energy Control Solutions Ltd BECS House** 

71 Shetcliffe Lane

BRADFORD BD4 60J

Tel: 01274 662226 Email: sales@becsuk.com

Website: www.boxford.co.uk

Contact Mr Colin Brown

System house contractors

# **BYATT OLIVER ASSOCIATES**

Unit 1B

Whitebridge Way

Whitebridge Industrial Estate

Staffordshire

ST158LQ

Tel: 01785 719268

Email: enquiries@byattoliver.co.uk Website: www.byattoliver.co.uk

Architectural services

# **BP ARCHITECTURE**

36 Mossfield Drive

Biddulph

Stoke-on-Trent

Staffordshire

ST8 6UL

Tel: 01782 515555

Email: enquires@bparchitecture.co.uk

Website: www.bparchitecture.co.uk

SME architectural practice

# **BUTTERS JOHN BEE**

Lakeview

Festival Way

STOKE-ON-TRENT

Staffordshire

ST1 5BJ Tel: 01782 211160

Email: comsurv@bjbmail.com

Website: www.buttersjohnbee.com

Regional independent estate agents, chartered surveyors,

property consultants, auctioneers and valuers

# Catnic A Tata Steel Enterprise

International Sales Department

Pontypandy Industrial Estate

CAERPHILLY

Mid Glamorgan

CF83 3GL

Tel: +44(0)29-2033 7900

Fax: +44(0)29-2088 0855

Email: sheryl.perkins@tatasteel.com

Website: www.corusgroup.com

Contact

Ms Christine Wilde, Managing Director

Fmail: chris wilde@tatasteel.com

Main Business Activities: Manufacturer of steel building materials, lintels, lath, bead and blockwork reinforcement.

# Consolidated Contractors International (UK) Limited

**CCC** House

11A West Halkin Street

LONDON SW1X 8II

Tel: +44(0)20-7259 5900

Fax: +44(0)20-7259 5544

Website: www.ccc.me

Contact

Mr Antoine N Mattar, Managing Director

Email: amattar@ccc.gr

Main Business Activities: Construction, engineering, procurement, development and investment activities internationally with emphasis on the Middle East region.

# CHIVERS COMMERCIAL

21 Eastgate Street Stafford

Staffordshire ST16 2LZ

342

Tel: 01785 223913

Email: pburnett@chiverscommercial.co.uk Website: www.chiverscommercial.co.uk

Chartered Surveyors dealing with commercial and industrial property

# Cluttons

Portman House

2 Portman St

LONDON

W1H 6DU

Tel: +44(0)20-7647 7230/7408

Fax: +44(0)20-7647 7076/7

Email: steven.morgan@cluttons.com

Website: www.cluttons.com

Contact

Steven Morgan

Senior Partner

Chartered surveyors and property consultants and real

# Craig Bragdy Design Ltd

Unit 10a

Colomendy Industrial Estate

DENBIGH

Denbighshire

LL16 5TA

Tel: +44(0)1745-815656

Fax: +44(0)1745-814488

Email: cbd@cbdpools.co.uk

Website: www.cbdmurals.co.uk; www.cbdpools.co.uk

Contact

Mr Nick Powell, Director

Email: nick@cbdpools.co.uk

Main Business Activities: Design, manufacture and install handmade ceramics for internal and external situations.

# **CROFT ARCHITECTURE LIMITED**

Units 6-7 Pearl House

Anson Court Business Centre

Staffordshire Technology Park

Beaconside

Stafford Staffordshire

ST18 0GB

Tel: 01785 248542

Email: enquiries@croftarchitecture.com

Website: www.croftarchitecture.com

Design solutions for the construction industry

# CTD ARCHITECTS

Clerk Bank House

Clerk Bank

Leek

Staffordshire

ST13 5HE

Tel: 01538 373477

Email: patrick.redmond@ctdarchitects.co.uk

Website: www.ctdarchitects.co.uk

Design-led architectural practice

# **Cultural Innovations Limited**

Unit 13-15 Quayside Lodge

William Morris Way

LONDON

SW6 2UZ Tel: +44(0)20-7731 4396

Fax: +44(0)20-7731 9442

Email: info@culturalinnovations.com

Website: www.culturalinnovations.com Contact

Martyn Best, CFO

Defining, developing and delivering cultural projects, museums, exhibitions, science centres, art galleries, heritage sites, visitor

centres and themed attractions

# DI Design & Development Consultants (UK) Ltd

163 Tower Bridge Road

LONDON SE1

**SF1 3I W** 

Tel: +44 (0) 207 0922 700

Fax: +44 (0) 207 0922 799

Email: london@designinternational.com Website: ww.designinternational.com

Contact

Mr Luca Cappuccitti, Head of Global Business Development

Email: Luca.Cappuccitti@designinternational.com

Main Business Activities: Global architectural practice.

# **Domus Engineering Ltd**

1st Floor Kenville House

Unit 3 Spring Villa Park

Spring Villa Road

**EDGWARE** 

Middlesex

HAR 7FR

Tel: +44(0)20-8953 3991

Fax: +44(0)20-8953 0068

Website: www.globe-group.co.uk Contact

Mr Rod Newson Financial Director

Email: rod@domus-england.co.uk

Main Business Activities: Exports and Imports of sanitaryware

and fittings

# **Everbuild Building Products Ltd**

41 Knowsthorpe Way

Cross Green

LEEDS

LS9.0SW Tel: 01132 403456

Email: wilkinson.sarah@uk.sika.com

Website: www.everbuild.co.uk

Contact

Ralph Spielmann

Manufacturer and distributor of building materials

# **Eurolever Architectural Hardware Limited**

2 Charles Street

LONDON

W1J 5DE Tel: +44(0)20-32841881

Website: http://eurolever.com

Contact

Rodney Whiston-Dew, Director

Email: rwdmbc@gmail.com Worldwide supplier of architectural hardware products

# **FAITHFUL & GOULD**

2 Canal Arm

Festival Park

Stoke-on-Trent Staffordshire

ST1 5UR

Tel: 01782 222233 Email: info@fgould.com

cost consultants, advisors

Website: www.fgould.com Project management, chartered quantity surveyors, construction

# Flexiform Business Furniture Ltd

The Office

Furniture Centre

1392 Leeds Road

Thornbury BRADFORD

BD3 7AE

Tel: 01274 706210 Contact

James Downs

Email: jamesd@flexiform.co.uk Office furniture supplies

# FORD MAINWARING LIMITED

Unit 702 Centre 500 Lowfield Drive Wolstanton

NEWCASTLE-UNDER-LYME

Staffordshire ST5 0UU Tel: 01782 710147

Email: info@fordmainwaring.co.uk Website: www.fordmainwaring.co.uk

A part of The Bowdon Group, providing a wide range of services including electrical, mechanical and ground engineering

# Fromewill Limited

21 Mayfields Wembley Park Middx HA9 9PR

Tel: 00-44-7768157722 Website: www.fromewill.com

Contact

Hider Al-Touqmatchi, MD Email: hider@fromewill.com

Construction, civil engineering, architects and design in various sectors with branch in Iraq

# **Geofabrics Limited**

Skelton Grange Rd Stourton LEEDS LS10 1RZ

Tel: +44(0)113-202 5670 Fax: +44(0)113-202 5655 Website: www.geofabrics.com

Contact

Tom Roskams, International Development Manager

Email: troskams@geofabrics.com

Manufacturer of geotextiles used in construction work

# GeTeck UK Limited

21 Villiers Road SOUTHSEA PO5 2NR

Tel: +44(0)23-9275 6166 Email: c.dimofte@geteckled.com Website: www.geteckled.com

Contact

Corina Dimofte, Director

Engineering and commercialisation of LED lighting fixtures for public, industrial and retail lighting

# **Gingerlily Ltd**

Unit 2 4 Morie Street London SW18 1SL Tel: 02088779905

Email: sales@gingerlily.co.uk
Website: www.gingerlily.co.uk

Silk bed linen, nightwear and accessories

# **Harrods Estates Limited**

82 Brompton Road LONDON SW3 1ER

Tel: +44(0)20-7225 6506 Fax: +44(0)20-7225 6510 Website: www.harrodestates.com Contact

Miss Nicola Clark, Marketing Manager Email: nicola.clark@harrodsestates.com

Main Business Activities: The luxury real estate arm of the Harrods group specialise in sales, lettings and acquisitions of prime and ultra-prime London properties. Our aim is to deliver a first class property management service to our clients, whether they are Property Developers, Landlords or Resident Management Companies.

### HARRIS LAMB

3 Lakeside Festival Park Stoke-on-Trent Staffordshire ST1 5RY Tel: 01782 272555

Email: richard.fantham@harrislamb.com

Website: www.harrislamb.com

Chartered surveyors

# **Hesperia Investment Limited**

412 D 14 Basil St LONDON SW3 1AJ

Tel: +44(0)20-3402 4820 Email: koki@hesperia-inv.co.uk

Contac

Koki Matsumoto, Director

Consultancy services, real estate management and investment management

# Hoda Lasheen Interior Design Limited

14 Basil St Knightsbridge LONDON

Tel: +44(0)20-3755 3512 Email: info@hodalasheen.com

Website: www.hodalasheen.com

Contact

Hoda Lasheen, Chief Designer/Owner

Interior design services with parent company in Egypt

# Hollow Core Systems (Mid-East) Ltd

83 Victoria Street LONDON SW1H SW1H 0HW

Tel: +44(0)20-7821 5066 Website: www.hcsme.com

Contact

Miss Anne Kelly, Office Manager Email: ak@termodeck.com

Main Business Activities: Technical managers and consultants to the pre-cast concrete industry.

# IS Ameen Limited

43-45 Portman Square

LONDON W1H 6HN

Tel: +44(0)20-7969 2820 Fax: +44(0)20-7969 2800 Website: www.isameen.com

Mr Imran Sidyot, Managing Director Email: sidyot@isameen.com

Main Business Activities: Construction project managers, chartered quantity surveyors, construction consultants, property consultants.

Isa Arfen Ltd

Unit 22 Pall Mall Deposit 124-128 Barlby Road London W10 6BL Tel: 07855182030

Email: info@isaarfen.com

Website: http://isaarfen.com/contact/ Designer womenswear

# **JEFFRIES GROUP**

Ellmwood Longton Road Stone Staffordshire ST15 8DL Tel: 07930348639

Email: ron@jeffriesgroup.com Website: www.jeffriesgroup.com

Property buyers

# **JOHN E KEENAN FRICS**

40 Market Place
Burslem
Stoke-on-Trent
Staffordshire
ST6 4AR
Tel: 01782 838765
Email: info@johnkeenan.co.uk
Website: www.johnkeenan.co.uk
Chartered surveyors & estate agents

# JONATHAN CORNES ASSOCIATES LTD

Quantum House
1st Floor
Leek Road
Hanley
Stoke-on-Trent
Staffordshire
ST4 2EJ
Tel: 01782 209203

Email: info@jcassociates.co.uk Website: www.jcassociates.co.uk

Building Surveying Services, Project Management and Interior Design

# JTM Steel Fabrications

T/a DeLanser Shielding

Unit B The Lea Lea Green Rd St Helen's Merseyside WA9 4QD Tel: 01744 814441

Email: info@jtmsteelfabrications.co.uk Website: www.jtmsteelfabrications.co.uk Specialists in all aspects of steel fabrication

# Kat Maconie Ltd

Studio 9
Colour House
7 Bell Yard Mews
Bermondsey Street
London
SE1 3UA
Tel: 02074030002

Email: abigail@katmaconie.com Website: www.katmaconie.com Women's designer footwear

# Kellogg Brown & Root Limited

Milton House Springfield Drive Leatherhead

Tel: +44(0)1372-865 952 Website: www.kbruk.co.uk

Contact

Mr Joseph Walker-Cousins

Email: joseph.walker-cousins@kbr.com

Project management, engineering, procurement and construction, logistics, services and training

# LORDSWOOD ARCHITECTURAL LTD

**Brindley Close** 

Tollgate Industrial Estate

STAFFORD

Staffordshire

ST16 3SU

Tel: 01785 246447

Fmail: sales@lordswoodarchitectural.co.uk Website: www.lordswoodarchitectural.co.uk

Curtain wall and façade solutions

# Lifestyle London Design & Build Ltd

Unit 20 Abbeville Mews

88 Clapham Park Road

LONDON

SW4 7BX

Tel: +44(0)20-7720 3082

Website: www.lifestylebyasq.co.uk

Contact

Ms Sadia Afghan, Director Email: info@lifestylebyasq.co.uk

Main Business Activities: kitchen supplies, bathroom supplies, servicing company, interiors and refurbishment.

# LOUIS TAYLOR LIMITED

No 2

Etruria Office Village

Forge Lane

Festival Park

Stoke-on-Trent Staffordshire

ST1 5R0

Tel: 01782 260222

Email: all@louis-taylor.co.uk

Website: www.louis-taylor.co.uk

Independent chartered surveyors, commercial & residential estate agents, valuers & property management surveyors

# Lytag Ltd

**Drax Power Station** 

SFI RY North Yorkshire

Y08 8PH

Tel: 01904 727922 Email: martyn.fielding@lytag.com

Website: www.lytag.com

Contact

Carolyn Smith

Supplier of lightweight aggregate for construction industry

# MARK WARDLE ELECTRICAL SERVICES LTD

72a Leonard Street

Burslem

Stoke-on-Trent

Staffordshire

ST6 1HH

Tel: 01782 822951

Email: annette@wardleelecrical.co.uk Website: www.wardleelectrical.co.uk Commercial electrical contractors

# Mathaf Gallery Ltd

The Clock House

48c Rutland Gate

LUNDON

SW7 1PL

Tel: +44(0)20-7584 2396

Email: art@mathafgallery.com

Website: www.mathafgallery.com

Contact

Gina MacDermot, Chairman

Specialist dealers in 19th century Orientalist and contemporary paintings of the Arab world

# **MCC London Limited**

4 Devonshire Street

LUNDUN

W1W 5DT

Tel: +44(0)20-7096 0446

Fax: +44(0)871-528 3805

Email: angela.elliott@mccgrouplondon.com

Website: www.mccgrouplondon.com

Contact

Mr Terry Newman, Director

Email: terry.newman@mccgrouplondon.com

Main Business Activities Planning, design, construction and erection of pre-fabricated, stationary and mobile hospitals and prefabricated housing.

# **MOUNSEY CHARTERED SURVEYORS**

Lakeside

Festival Way

Festival Park

Stoke-on-Trent

Staffordshire

ST1 5PU

Tel: 01782 202294

Email: info@mounseysurveyors.co.uk Website: www.mounseysurveyors.co.uk

Chartered surveyors

# **Multifarious Engineering Limited**

243 Hornchurch Road

Hornchurch

Essex RM12 4TG

Tel: +44(0)170-8507 181

Fax: +44(0)170-8507 971

Website: www.multifarious.co

Contact

Mr Hassan Mohammad, CEO

Email: hassan@multifarious.co

Business development with a focus on helping UK based firms gain entry and export to the construction market in Saudi Arabia

# Napier Watt Ltd

52 Berkeley Square

Mavfair

LONDON

W1J 5BT

Tel: +44(0)20-7935 0011

Website: www.napierwatt.co.uk

Contact

Mr Jonathan Adams, CEO

Email: jadams@napierwatt.co.uk

Main Business Activities: Property Consultants, specialising in the sale, rental and acquisition of residential properties within Prime Central London with particular emphasis on Marylebone, Hyde Park, Mayfair and Regents Park.

# **Naylor Drainage Limited**

Clough Green

Cawthorne

BARNSI FY

South Yorkshire

S75 4AD

Tel: +44(0)1226-794014

Fax: +44(0)1226-791376

Website: www.naylor.co.uk

Miss Elaine Jackson, Export Administrator

Email: elaine.jackson@naylor.co.uk

Main Business Activities: Manufacturer of building and construction products with more than 100 years of manufacturing and supply experience

# **Network Lighting UK Ltd**

Unit 12

Sycamore Business Park

Copt Hewick

SKIPTON HG4 5DF

Tel: 01765 608100

Email: sales@nlukltd.com

Website: www.nlukltd.com

Supplier and installer of architectural and leisure led solutions

# One Investments Global Limited

Crown House

72 Hammersmith Rd

Kensington

LONDON W14 8TH

Tel: +44(0)845 548 5454

Website: www.oneinvestments.co.uk

Contact

Mr Zeeshaan Shah, CEO

Email: zs@oneinvestments.co.uk

Main Business Activities: London property development and

# The Organisers Limited

166 Chiltern Drive

SURBITON

Surrey

KT58LS

Tel: +44(0)20-7078 7554

Fax: +44(0)20-8390 4313

Website: www.theorganisers.com

Contact

Ms Katie Shapley, CEO

Email: katie.shapley@theorganisers.com Main Business Activities: Concierge services: property management, travel, staff, housekeepers, property search and drivers.

# Parkinson-Spencer Refractories Limited (PSR)

Holmfield

HAI IFAX

HX3 6SX Tel: 01422 254472

Fmail: admin@narkinson-spencer.co.uk Website: www.parkinson-spencer.co.uk

Contact

Godfrev Nield

Refractory and glass conditioning systems

# **Powerlite Lighting Solutions**

North Brook Works

Alkincote Street KEIGHLEY

BD21 5JT Tel: 01535 616300 Fax: 01535 616301

Email: info@powerlite.net

Website: www.powerlite-lighting.com

Manufacturing lighting products for architectural, commercial, industrial and exterior lighting sectors

# **Properties Unique Limited**

Gear House

Saltmeadow Road

GATESHEAD

Tyne & Wear

NE8 3AH

Tel: +44(0)191-4900789

Email: reservations@propertiesunique.com

Website: www.propertiesunique.com

Contact

Ms Vivien Herrera-Lee, Managing Director

Email: vivlee@propertiesunique.com

Main Business Activities: Luxury serviced apartments for both business and leisure travellers.

# PROSURV CONSULT LTD

The Gatehouse

Bessemer Drive

Festival Park

Stoke-on-Trent

Staffordshire

ST1 5GR

Tel: 01782 211922

Email: info@prosurv.co.uk

Website: www.prosurv.co.uk

Quantity Surveyors/Construction cost consultants

# **Rapidrop Global Limited**

**Rutland Business Park** 

Newark Road

PETERBOROUGH

Cambridgeshire

PE1 5WA

Tel: +44(0)1733-847510

Fax: +44(0)1733-847528

Email: rapidrop@rapidrop.com

Website: www.rapidrop.com

Contact

Mr Daniel Gill, Chairman

Email: daniel.gill@rapidrop.com

Main Business Activities: Manufacturer & Supplier of Fire Sprinklers & Fire Suppression Equipment.

# **RE/MAX Prestige**

25a Crawford Street

LONDON

Greater London

W1H 1PL

Tel: +44(0)20-3195 5400

Email: Nevine.Abdelwahab@remax.co.uk

Website: www.remax-prestige.co.uk

Contact

Mr Mohamed Abdelwahab, Director

Email: mohamed.abdelwahab@remax.co.uk

Main Business Activities: Comprehensive property agency service offering professional assistance on residential sales, lettings, property management, property search and real estate investment.

# Rezayat Europe Ltd

52 Mount Street

London

W1K 2SF

Tel: +44(0)20-7499 6171 Fax: +44(0)20-7499 2832

Website: www.rezayat.com

Contact

P G de Courcy-Ireland, Consultant

### Email: pgdeci@aol.com

Group activities include engineering and construction, investment and insurance and industrial services

### Rider Levett Bucknall

Cathedral Court

15 Colmore Row

BIRMINGHAM

West Midlands

**B3 2BH** 

Tel: +44(0)121-503 1500

Fax: +44(0)121-503 1501 Website: www.uk.rlb.com

Contact

Mr Mark Weaver, Director Bucknall

Email: mark.weaver@uk.rlb.com

Main Business Activities: Global property and construction practice: core services are quantity surveying, project management and building surveying.

# R & S TONKS LTD

Boothen Green

Off Campbell Road

Stoke-on-Trent

Staffordshire

ST4 4B1

Tel: 01782 848235

Email: headoffice@randstonks.co.uk

Website: www.randstonks.co.uk

Joinery & building contractors specialising in hotel and public

house refurbishments

# **Rubb Buildings Ltd**

Dukesway

Team Valley Trading Estate

GATESHEAD

NE11 0QE

Tel: +44(0)191-482 2211

Fax: +44(0)191-482 2516

Website: www.rubbmilitary.com

Contact

Clare Wilson, Marketing Manager

Email: c.wilson@rubb.co.uk

Design and manufacture of bespoke re-locatable engineered fabric structures, specialising in military buildings such as aircraft hangars, shelters, storage facilities and sports buildings

# Sepam UK Limited

201 Qwest Great West Road

BRENTFORD

Middlesex TW8 9BS

Tel: +44(0)20-3176 0167

Website: www.sepam.com

Contact

Alan Keogh, General Manager

Email: AKeogh@sepam.com

Engineering, project management and construction

# SBG (UK) Limited

19 Berkeley Street

LONDON

W1J 8ED

Tel: +44(0)20-7629 3779

Fax: +44(0)20-7408 0863 Email: aalmihdar@sbguk.com

Contact

Riyad Daud, Director

Construction and investment

### SFS Intec Ltd

153 Kirkstall Road

LEEDS

LS4 2AT

Tel: 01132 085500

Email: uk.leeds@sfsintec.biz Website: www.sfsintec.biz

Contact

Steve Kitching

Manufacturer of roofing fixings, hinges and windows

# **Shaw Moisture Meters**

Len Shaw Building

Bolton Lane

BRADFORD

BD2 1AF

Tel: 01274 733582

Email: mail@shawmeters.com

Contact

Tim Peters

Sales, Service & Manufacture Electronic Moisture Meters

# Spencer Insulation Ltd

Pasture Barn Hall

Farm Court

LONG MARSTON

North Yorkshire

YO26 7PE Tel: +44 1904 737 478

Email: info@spencerinsulation.com

Contact

Bernard O'Neill

Commercial and industrial insulation supplies and materials

# ST MODWEN PROPERTIES PLC

The Trentham Estate

Stone Road

Trentham

STOKE-ON-TRENT Staffordshire

ST4 8 IG

Tel: 0121 2229400

Email: info@stmodwen.co.uk
Website: www.stmodwen.co.uk

Regeneration specialist

Studio DS 14 Greville Street UG04

Farringdon

LONDON

EC1N 8SB

Tel: +44(0)20-7785 7360

Email: info@studiods.co.uk Website: www.studiods.co.uk

Contact

Ms Diba Salam, CEO

Email: diba@studiods.co.uk

Main Business Activities: International design practice specialising in architecture, interior design and masterplanning.

# Taylor Howes Designs

49-51 Cheval Place

Knightsbridge

SW7 1FW

Tel: +44(0)20-7349 9017

Website: www.taylorhowes.co.uk Contact

Ms Karen Howes, CEO

Email: karen@taylorhowes.co.uk

Main Business Activities: International luxury interior design

practice.

### Welbrit Limited

Office 304

119 Neasden Lane

LONDON

Middlesex

NW10 1PH

Tel: +44(0)748-005 3300 Email: info@welbrit.co.uk

Website: www.welbrit.co.uk

Contact

Mr Jaafar Sadeq Al-Sibahee, Director

Email: info@welbrit.co.uk

Main Business Activities: High quality electrical, mechanical and infrastructural products and equipment for the use in construction projects.

# WHITEBRIDGE ESTATES

Whitebridge Lane

STONE

Staffordshire

ST158LQ

Tel: 01785 817170

Email: sale@whitebridge.co.uk Website: www.whitebridge.co.uk

New and existing accommodation with onsite facilities including a Children's Nursery, Coffee Shop, Flower and Cake Shop and a

# **WOOD GOLDSTRAW & YORATH**

Churchill House

Regent Road

Hanley

Stoke-on-Trent

Staffordshire

ST1 3RH

Tel: 01782 208000 Email: info@woodgoldstraw.co.uk

Website: www.woodgoldstraw.co.uk

Architects, Quantity Surveyors, CDM Co-ordinators, Interior Designers

# **SERVICES**

# **Acquiesse Limited**

6 Thornhill Road

Heaton Moor

STOCKPORT

Cheshire SK4 3H1

Tel: +44(0)161-442 3130

Email: info@acquiesse.co.uk

Contact

Mr Bilal Masood, Director

Email: billy@acquiesse.co.uk

Main Business Activities: Importer, distributor and wholesale retail company.

# **AAF Ltd**

Bassington Lane

Cramlington

Northumberland

NF23 8AF

Tel: +44 (0)1670 713 477

Fax: +44 (0)1670 714 370

Email: beverley.baston@aafgb.com Website: http://aaf-europe.com

Contact

Darren Allsop

Air filtration, air conditioning and dust control

# ADVANCED PACKAGING LTD

Unit 18-20

Rosevale Road

Parkhouse Industrial Estate West

NEWCASTLE-UNDER-LYME

Staffordshire

ST5 7EF Tel: 01782 576340

Email: sales@advancedpackaging.co.uk

Website: www.advancedpackaging.co.uk

Innovative solutions to packaging needs, one-stop shop and

large warehouse facility

# **Aegis Defence Services Limited**

5th Floor, East Wing

1 London Bridge

London

SE1 9BG

Tel: +44(0)20-7222 1020

Fax: +44(0)20-7222 1022

Email: miriam.harries@garda.com

Website: www.aegisworld.com

Contact

Graham Binns, EA

Risk management services and security

# **Aeron Branding Limited**

22 Upper Ground

LONDON

SE1 9PD

Tel: +44(0)20-3198 2277

Website: www.aeronbranding.com

Mr Matthew Millard-Beer CFO

Email: matthew.millardbeer@aeronbranding.com

Main Business Activities: Brand Analysis & Research, Strategy, Brand Verbal Identity, Brand Product & Innovation Design, Brand Corporate & Product Identity Design, Brand Communications, Brand Digital Design, Interiors & Retail Design, Brand Implementation, Brand Engagement, Brand Alignment, Brand Launch, Brand Films and Strategic Marketing Communications.

# Air Express Travel & Tours (UK) Limited

123 Whitechapel Road

Tower Hamlets

London

Tel: +44(0)20-3540 6385

Email: mizanul@airexpress.co.uk

Website: www.airexpress.co.uk Contact

Mr Mizanul Haque, Director

Travel agency

# **Alams Consultants Limited**

Masonic Building

Water Street ISLE OF MAN

IM8 IRD

Tel: +44(0)1624-627 820

Website: www.alamsconsultants.com

Contact

Mr Warren Johnstone, Managing Director Email: warren@alamsconsultants.com

Main Business Activities: Security, investigations, business continuity management. Special forces, intelligence services and risk management expertise.

# **Al-Khair Foundation**

34B Pitlake

CROYDON

Surrey CR0 3RA Tel: +44(0)3000999786 Email: donations@alkhair.org Website: www.alkhair.org

Contact

Mr Mark Thomas, Founder & TM Media PR

Email: mark@tm-media.co.uk

Main Business Activities: Charity involved in humanitarian aid and disaster relief internationally.

# AlNaji Limited

Office Number 9

47-49 Park Royal Road

LONDON

NW10 7LQ

Tel: +44(0)787-999 9399

Email: mohammed@alnajigroup.com Website: www.alnajigroup.com

Contact

Mr Mohammed Hasan, Director

Email: mohammed@alnajigroup.com

Main Business Activities: Export fast moving consumers' goods.

# Applelec Sign Components Ltd

Unit 1

Wharfedale Business Park

**Edward Street** BRADFORD

RD4 9RT

Tel: 01274 774 477

Email: Nicky.jackson@applelec.co.uk

Website: www.applelec.co.uk Contact

Carl Eastwood

Suppliers to the signage and illuminated panels

# Ara Bakhtar Shipping & Transportation

Public Joint Stock Co

58-60 Vicarage House

Church Street

Kensington London

W8 4DB

Tel: +44(0)20-8621 3310

Email: ch@arabakhtar.co.uk

Website: arabakhtar.co.uk

Mr Parvis Shokrani, Director International shipping and transportation

# **Arabian BEC Limited**

1 Ridge Avenue HARPENDEN

Hertfordshire

AL 5.31 U

Tel: +44(0)158-262 2749 Website: www.arabianbec.com

Contact

Mr David Green, Director

Fmail: david@arabianbec.com Main Business Activities: Economic and business consultancy focused on the Arabian Gulf markets, Provide market and feasibility studies, benchmarking and economic impact assessment for private and government clients.

# Arabian Lands Business Limited

**UK Head Office** 

Westgate House

Level 7

Westgate Road LONDON **W51YY** 

Tel: +973 3960 7616

ARAB-BRITISH TRADE DIRECTORY 2018-2019

Mrs Noora Albadri, CEO

Email: noora\_albadri@hotmail.com

Main Business Activities: Publishers and events organisers.

# **Astran Cargo Services Limited**

Seymour House.

519 New Hythe Lane

Larkfield

MAIDSTONE

ME20 6SB

Tel: +44(0)1622 711108

Website: www.astran-cargo.com

Contact

Mr Hugh Thompson, CEO

Email: hugh@astran-cargo.com

Freight forwarders, specialising in the Middle East and Turkey

# Ava Moradi Art & Stone Limited

Room 508 Urbanest Hoxton

100 East Road

LONDON N1

N1 6AA

Tel: +44(0)752-106 6473

Website: http://avamoradi.com

Miss Ava Moradi, Director Secretary

Email: am@ministryofnomads.com

Main Business Activities: Art, Stone, Sculpture, Gallery.

# **Avon Protection**

Hampton Park West

Semington Road

MELKSHAM

Wiltshire

SN12 6NB

Tel: +44(0)1225-896705 Fax: +44(0)1225-896301

Fmail: protection@avon-protection.com

Website: www.avon-protection.com

Contact

Mr John Hodges, Regional Sales Manager for the Middle East

Email: john.hodges@avon-protection.com

Main Business Activities: CBRN (chemical, biological, radiological and nuclear defence), PPE (personal protective equipment) and respiratory protection; for air, land and sea based personnel in military, law enforcement, fire-fighting and industry; full face masks, self-contained breathing apparatus, air-purifying respirators, escape devices, filters, complimentary accessories and training packages.

# A V Dawson Ltd

Commercial Headquarters

Dawsons Wharf & North Sea Supply Base

Riverside Park Road

Middlesbrough

TS2 1UT

Tel: +44 (0)1642 219271

Fax: +44 (0)1642 222 636

Email: enquiries@av-dawson.com

Website: www.av-dawson.com

Contact

Charlie Nettle

Road transport, rail freight, quayside loading, warehousing and storage

# **BBS** Group

The Willows

13 Oakhurst Gardens

LONDON E17

F17 3PX

Tel: +44(0)20-8521 7299 Website: www.bbsconsultants.net Contact

Dr Fazal Mahmood, Director

Email: doctor@bbsconsultants.net

Main Business Activities: International Export/Import.

# **Bradman Lake Group**

Yelverton Road

Brislington

BRISTOL BS4 5HP

Tel: +44(0)117-971 5228

Fax: +44(0)117-977 5514

Website: www.bradmanlake.com

Contact

Mr Tony Friend, General Manager

Email: tony.friend@bradmanlake.com

Main Business Activities: Chocolate & Confectionery, Consumer

& Healthcare Sectors

Designer & Manufacturer of Packaging Technology Solutions.

# **British Bangladesh Chamber of Women**

**Entrepreneurs** 

14 Polegate

LUTON

Bedfordshire

LU2 8AJ Tel: +44(0)7865-075572

Website: www.bbcwe.com

Contact

Mrs Monojaha Polly Islam, Secretary General

Email: polly.islam@hotmail.com

Main Business Activities: Business Chamber supporting women in business and aspiring entrepreneurs, delivering training and linking with support agencies.

# **BBA (British Board of Agrement)**

Bucknalls Lane Garston

WATFORD

Hertfordshire

WD25 9BA

Tel: +44(0)192-366 5337 Website: www.bbacerts.co.uk

Mr Richard Beale, Commercial Director

Email: rbeale@bbacerts.co.uk

Main Business Activities: Testing products used in the construction industry for fitness purposes.

# **British Offset Office**

Ministry of Defence

Cromwell House

Dean Stanley Street

LONDON

SW1P3JH

Tel: +44 (0)30 6770 2346

Website: www.britishoffset.com

Contact

Mr Tony Smith, Senior Executive

Email: britishoffset-snrexec@dgsap.mod.uk

Main Business Activities: Joint ventures in Saudi Arabia.

# Carpo Holdings (UK) Limited

869 High Road

London N12 80A

Tel: +44(0)20-8370 7280

Website: www.carpoworld.com

Contact

Mrs Angelina Kyropoulou

Email: akyropoulou@carpoworld.com

High quality coffee, beverages, nuts, chocolates and honey products; branch of Greek family-owned company Carpo Hellas

# **CEMEA Limited**

Unit 9

Brinnel Way

Harfreys Industrial Estate

Great Yarmouth

Norfolk

NR31 OLU

Tel: +44(0)1493-667037

Fax: +44(0)1493-653603

Website: www.compass-hg.com

Kathy Kennings, MD

Email: k.jennings@compass-hq.com

Site surveys; engineering and instrumentation design solutions; supply from stock and to order; and product Installation

# **Coventry & Warwickshire Chamber of Commerce**

Chamber House

Innovation Village

COVENTRY

Warwickshire

CV1 2TL

Tel: 024 76654321 Fax: 024 7645 0242

Website: www.cw-chamber.co.uk

Contact

Ms Keely Hancox, Service Support Team Leader

Fmail: info@cw-chamber.co.uk

Main Business Activities: Business support

# **Cross-Border Information Ltd**

4 Bank Buildings

Station Road

Hastings

Fast Sussex

TN34 1NG Tel: +44(0)1424-721667

Fax: +44(0)1424-721721

Email: info@cbi-research.com

Website: www.crossborderinformation.com

Contact Mark Ford, MD

 $\label{lem:commercial} \textbf{Commercial risk monitoring, analysis and research services on}$ emerging countries

**CTEQ Limited** Thrale House

1st Floor 44-46 Southwark St

LONDON

SE1 1UN

Tel: +44(0)20-7403 3191 Fax: +44(0)20-7403 4569

Email: a.joyce@cteq.co.uk Website: www.ctea.co.uk

Contact Avman Hamid Director

Procurement and sourcing for medical equipment, telecommunications and computer goods

# **Czarnikow Group Limited**

Paternoster House

65 St Paul's Churchyard LONDON

EC4M 8AB Tel: +44(0)20-7972 6600

Fax: +44(0)20-7972 6699 Email: imartin@czarnikow.com

Website: www.czarnikow.com Contact

Robin Cave, CEO

Sugar and ethanol trading, advisory and supply chain management

**Deeval Limited** 

Unit 45 First Avenue Deeside Industrial Park

Deeside

CH5 2NU

Tel: +44(0)1244281333 Fax: +44(0)1244 281 878

Email: wathek@russellipm.com

Contact Mr Wathek 7air

Manager Pest control and agriculture

**DJG Exhibition Freight Services Limited** 

Unit 34

**Grace Business Centre** 

23 Willow Lane

Willow Lane Industrial Estate

MITCHAM CR4 4TO

Tel: +44(0)20-8646 4200

Fax: +44(0)20-8646 6090 Email: info@djgefsl.co.uk

Website: www.djgefsl.co.uk

Contact

David Gardiner MBE, Managing Director

Transportation contractors and general freight forwarders

**Dorset Chamber of Commerce & Industry** 

Chamber House Acorn Office Park

Ling Road, Tower Park

P001 F

Dorset

BH12 4N7

Tel: 01202 714800

Fax: +44(0)1202-747862

Website: www.dorsetbusiness.net

Contact

Mr Peters Scott MBE Email: contact@dcci.co.uk

Main Business Activities: Business support.

**Essex Chambers of Commerce** 

34a Star Lane

**Great Wakering** 

SOUTHEND-ON-SEA

Essex SS3 0FF

Tel: +44(0)1702 560100

Email: ianerose@essexchambers.co.uk

Website: www.essexchambers.co.uk

Contact

Ms Denise Rossiter, Chief Executive

Email: deniserossiter@essexchambers.co.uk

Main Business Activities: Chamber of Commerce.

Eventology (Muslim Lifestyle Show)

2nd Floor Park House

1.4 Park Terrace

The Avenue

WORCESTER PARK

Surrev

KT4 7JZ

Tel: +44(0)20-7112 4862

Email: suniya@muslimlifestyleshow.com

Website: www.muslimlifestyleshow.com

Mr Waleed Jahangir, CEO

Email: waleed@muslimlifestyleshow.com

Main Business Activities: Events organisers.

**Export Solutions (International) Ltd** 

Suite 1

**Bulldog House** 

London Road TWYFORD

RG10 9EU

Tel: +44(0)118-960 2120

Fax: +44(0)118-934 6815

Email: agould@exsoluk.com

Website: www.exportsuk.com

Contact

Andrea Gould, Shipping & Logistics

Assisting retail clients and manufacturers with exports

**FCL Global Forwarding Limited** 

Hawthorns House

Halfords Lane

Birmingham

B66 1DW

Tel: +44 121 555 1040

Fax: +44 121 555 1041 Website: www.fclgf.com

Contact

Marvin Elson, Operations Director

Email: marvin.elson@fclgf.com

Freight forwarding by land, sea and air

Francenter Ltd

3rd Floor Caparo House

101-103 Baker St

LONDON

W1U 6LN

Tel: +44(0)20-7493 6493

Fax: +44(0)20-7493 4602

Email: francenter@jandp.org

Contact

Mr A Christou, Company Secretary

Shipping and freight forwarding

GHD (Jamella) Ltd

Bridgewater Place

Water Lane

LEEDS

West Yorkshire

LS11 5B7

Tel: 01132 615600

Email: info@ghdhair.com

Website: www.ghdhair.com

Contact

Supplier of haircare, dryers, curlers and beauty products

**Good Lead Limited** 

7 Ely Court

Willingham Way

KINGSTON UPON THAMES

Surrey

KT1 3AI

Tel: +44(0)754-0336 686

Website: www.thames-vip.com

Contact

Mrs Wafa Ibrahim, CEO

Email: wafaaibrahim@thamesvip.com

Main Business Activities: Events organisers.

**Hampshire Chamber of Commerce** 

Ground Floor

Wates House

Wallington Hill Fareham P016 7BJ

Website: www.hampshirechamber.co.uk

Contacts Maureen Frost

Chief Executive Tel: 01329 242420

Email: maureen.frost@hampshirechamber.co.uk

Tel: 01329 820881

Jacqueline Highmore

International Trade Manager

Email: jacqueline.highmore@hampshirechamber.co.uk

Business support services

Hazel 4D

Mill House

Troy Road

Horsforth **LEEDS** 

West Yorkshire

LS18 5TN

Tel: 0113 242 6999 Email: alex.surtees@hazelproducts.com

Website: www.hazel4d.com

Packaging solutions

**Hertfordshire Chamber of Commerce** 

MacLaurin Building

4 Bishop Square

HATFIELD

Hertfordshire AL10 9NE

Tel: +44(0)1707-502180

Fax: +44(0)1707-270986

Email: export@hertschamber.com

Website: www.hertschamber.com

Contact Ms Yolanda Rugg, Chief Excutive

Email: chiefexecutive@hertschamber.com

Main Business Activities: Business support services

Hoda Lasheen Interior Design Limited

239 High Street Kensington

LONDON

W8 6SN

Tel: +44(0)20-3755 3512 Email: info@hodalasheen.com

Website: www.hodalasheen.com

Contact

Mrs Hoda Lasheen, Chief Designer, Owner Email: hoda@hodalasheen.com

Main Business Activities: Interior Design Services.

Hull & Humber Chamber of Commerce, Industry & **Shipping** 

34-38 Beverley Road

East Yorkshire

HULL

North Humberside HU3 1YE

Tel: +44(0)1482-611833

Fax: +44(0)1482-213962 Website: www.hull-humber-chamber.co.uk

Contact Mrs Pauline Wade, Director of International Trade

Email: info@hull-humber-chamber.co.uk Main Business Activities: Business support services.

**ICCGI International General Trade Limited** 

PO Box Suite 600 282 Harrow Road

LONDON

W2 5ES

Tel: +44(0)7448-899 937 Contact

Dr Radid Al Nawas, Managing Partner

Email: trade@iccgi.com

Main Business Activities: International general trading.

**Intelligent Protection International Limited** 

The Leas Eastington Bridge STONEHOUSE Gloucestershire GL10 3SQ

Tel: +44(0)20-7456 6740

Email: info@intelligent-protection.co.uk
Website: www.intelligent-protection.co.uk
Contact Mr Alex Bomberg, Group CEO
Email: bomberg@intelligent-protection.co.uk

Main Business Activities: Specialist executive close protection and security services. Clients range from Ultra High Net Worth individuals to Family Offices and corporations worldwide.

# **Intermarex Corporation Plc**

41 South Audley Street

LONDON W1K 2PS

Tel: +44(0)20-7491 4217 Fax: +44(0)20-7493 4556

Contact

Mr Imad Habba, Managing Director & CEO

Email: mail@intermarex.com

Main Business Activities: Agents; distributors; exporters; and aftersales service.

# Intertek International Limited

Academy Place 1-9 Brook Street BRENTWOOD CM14 5NQ

Tel: +44(0)1277-223304 Fax: +44(0)1277-220127 Website: www.intertek.com

Contact

Christopher Gunning, Key Account Manager Email: christopher.gunning@intertek.com

Main Business Activities: Quality assurance, inspection agent, certification of conformity, testing, SASO, CAP programme, PVOC, PSI.

# Itab Shop Concept UK Ltd

Itab House

Swallowdale Lane Hemel Hempstead Hertfordshire HP2 7EA

Tel: +44-1442 419 419 Fax: +44-1442 419 101

Contact

Emily Wainhouse

Email: emily.wainhouse@itabuk.com

Supplier of shop concepts, products and professional lighting to convenience goods, specialist and retail trades

# Janet Rady Fine Art

50 Jermyn Street LONDON SW1Y 6LX

Tel: + 44(0)20-7830 9327 Website: www.ianetradyfineart.com

Contact Janet Rady, CEO

Email: janet@janetradyfineart.com
Fine art sales focusing on the Middle East

# John Hornby Skewes & Company Ltd

Salem House Parkinson Approach Garforth LEEDS LS25 2HK Tel: 0113 2865381

Email: info@jhs.co.uk

Contact

George Bell

Musical Merchandise

# **Knowledge Seekers UK Limited**

151 Centrillion Point 2 Masons Avenue CROYDON

CR0 9WX
Tel: +44(0)20-8686 3167
Email: info@kseekers.co.uk
Website: www.kseekers.co.uk

Contact

Gintare Nemanyte, Events Manager

Provider of short, certified, custom-made training courses

# **Lessore Solutions Limited**

t/a Dale Carnegie Training London

14 Grays Inn Road London

WC1X 8HN

Tel: +44(0)20-7379 4323 Website: www.dalecarnegie.co.uk

Contact

Katharina Schnalle, Business Consultant Email: katharina\_schnalle@dalecarnegie.com Corporate training and people development

# **Liberty Commodities Limited**

7 Hertford Street LONDON W1J 7RH

Tel: +44(0)20-3205 8550 Fax: +44(0)20-3205 8599 Website: www.libertyhouseuk.com Michael Davies, General Manager Email: Michael.davies@libertyhouseuk.com

Steel products, coal, iron ore non non-ferrous metals

# **London Chamber of Commerce and Industry**

33 Queen Street LONDON EC4R 1AP

Tel: +44(0)20-7248 4444 Fax: +44(0)20-7489 0391

Email: pbishop@londonchamber.co.uk Website: www.londonchamber.co.uk

Contact

Ms Laura Bishop-Clark, Director of Membership and Marketing Email: Ibishopclark@londonchamber.co.uk

Main Business Activities: Professional, independent, affordable services that focus on supporting businesses in London

# Longulf Trading (UK) Ltd

Prince Albert House 2 Kingsmill Terrace LONDON NW8 6BN

Tel: +44(0)20-7722 7733 Fax: +44(0)20-7449 3070 Website: www.longulf.com

Contact

Howard Tubman, Operations Manager Email: howard.tubman@longulf.com

Supplier of raw materials and machinery, marketing, logistics, finance and after sales

# **Mailway Packaging Solutions**

12-16 Pitcliffe Way Upper Castle Street West Bowling BRADFORD BD5 7SG

Tel: 01274 720019

Email: reception@mailway.co.uk Website: www.mailway.co.uk

Contact

Richard Bramma Contract Packaging

# Mathaf Gallery Ltd

The Clock House 48c Rutland Gate LONDON SW7 1PL

Tel: +44(0)20-7584 2396 Email: art@mathafgallery.com Website: www.mathafgallery.com

Ms Gina MacDermot, Chairman Email: gina@mathafgallery.com

Main Business Activities: Specialists in 19th century Orientalist art; contemporary paintings of the Arab world. Specialist advice for serious collectors of art, and also provides decorative works for interior designers when commissioned.

# **Metaenterprices Ltd**

50 Cambridge Rd BARKING IG11 8FG Tel: +44(0)20-8591 4446 Fax: +44(0)20-8181 4586

Email: info@metaenterprices.co.uk Website: www.metaenterprices.co.uk

Contact

Westgate House

LONDON

Mohammed Mohsin, MD

Supply of ferrous and non-ferrous metals and zinc

# Midgulf Services Limited

W5 1YY Tel: +44(0)20-8991 3365 Fax: +44(0)20-7794 0128

Email: renata@midgulfgroup.com Website: www.midgulfgroup.com Contact

Contact

Dr Huraira Dajani, CEO

Trading, marketing and distribution of fertilizers and fertilizer raw

# Mid-Yorkshire Chamber of Commerce & Industry Ltd

John Smith's Stadium Stadium Way HUDDERSFIELD West Yorkshire HD1 6PG Tel: 01484 483660

Website: www.mycci.co.uk Contact

Ms Jo Palmer, Certification Services Manager

Email: jo.palmer@mycci.co.uk

Main Business Activities: Business support services

# Naglaa's World Limited

Venture 382 382-386 Edgware Road London W2 1EB

Tel: +44(0)752-833 4094

Contact

Ms Naglaa Mustafa, Director Email: naglaa\_sadik09@yahoo.co.uk Interpreting, translation and secretarial services

# National Philanthropic Trust (UK)

City Point Suite 1510 1 Ropemaker Street EC2Y 9HT

Tel: +44(0)800-133 7540 Email: enquiries@npt-uk.org Website: www.npt-uk.org

Contact

Mr John Canady, CEO

A UK-registered charity dedicated to providing philanthropic expertise to donors, financial institutions, foundations and charities, enabling them to realise their philanthropic aspirations

# North East Chamber of Commerce & Industry

**NECC Head Office** 

Aykley Heads Business Park

Aykley Heads DURHAM County Durham DH1 5TS Tel: 0300 303 6322

Fax: +44(0)191-386 1144 Website: www.necc.co.uk

Contact

Mr Brian Dakers, International Trade Manager Email: customerservices@necc.co.uk Main Business Activities: Business Support

# Northamptonshire Chamber of Commerce

Waterside House 8 Waterside Way NORTHAMPTON Northamptonshire NN4 7XD

Tel: +44(0)1604-490490 Fax: (01604) 670362

Email: info@northants-chamber.co.uk Website: www.northants-chamber.co.uk

Contact

Mr Paul Griffiths, Chief Executive

Email: paul.griffiths@northants-chamber.co.uk Main Business Activities: Business support

# Northern Flags Ltd

Unit 1 Matrix Court Middleton Grove LEEDS

LS11 5WB Tel: 01132 055180

Email: info@northernflags.com

Contact Claire Taylforth

Retailer/Manufacturer of Flags and Buntings

# The Organisers Limited

166 Chiltern Drive SURBITON

Surrey

Tel: +44(0)20-7078 7554 Fax: +44(0)20-8390 4313 Website: www.theorganisers.com

Contact

Ms Katie Shapley, CEO

Email: katie.shapley @theorganisers.com

Professional services; concierge; property management, travel, domestic staff, housekeepers, property search

# **OXFAM UK**

Oxfam House John Smith Drive COWLEY Oxfordshire OX4 2JY

Tel: +44(0)1865-473964 Email: enquiries@oxfam.org.uk Website: www.oxfam.org.uk Contact: Mr Mark Goldring, CEO

Main Business Activities: Charity, crisis relief

# Page Corporate Investigations Limited

1 Catherine Place LONDON SW1E 6DX Tel: +44(0)20-7930 9200

Fax: +44(0)20-7930 9201 Website: www.pagegroupltd.com

Contact

Paul Greenwood, Director Commercial Intelligence &

Investigations

Email: PGreenwood@pagegroupltd.com

Risk management services, compliance, due diligence and security

### Pet Brands Limited

Paramount House Gelderd Road Birstall West Yorkshire

WF17 9QD Tel: 08714 722324 Contact

Ravi Sharma Email: ravi@petbrands.com

Design, import and export of pet toys, collars, harnesses and leads

# PFU (EMEA) Limited

Hayes Park Central Hayes End Road HAYES Middlesex

UB4 8FE Tel: +44(0)20-8573 4444 Fax: +44(0)20-8573 2643 Website: www.fujitsu.com/uk

Contact

Mr Matthew Beavis, Senior Sales Director Email: matthew.beavis@uk.fujitsu.com

Main Business Activities: Manufacture, sales, marketing and support of Fujitsu branded document scanners

# **Privida Limited**

1C Northsand Centre

Sunderland SR6 0QA Contact

Mr Omozaphue Akalumhe Tel: +44(0)191-908 5632

Email: o.akalumhe@prividaenergy.com

Website: prividaenergy.com

Renewable Energy and Technology Transfer

# Qatar Charity UK

115 Park Street London

Tel: +44(0)20-7493 4977 Email: salman@qcharity.org.uk Website: www.qcharity.org.uk

Contact

W1K 7AP

Mr Fadi Itani, Deputy Director General

Charitable activities

# Redtronic Limited

Unit 9

Wellington Business Park

Quebec Street Elland HALIFAX HX5 9BX

Tel: 01422 310999 Email: info@redtronic.co.uk

Contact

Andy Redfern

Lightbars & Sirens for Emergency Services

# Rezayat Europe Ltd

52 Mount Street LONDON W1K 2SF

Tel: +44(0)20-7499 6171 Fax: +44(0)20-7499 2832

Contact: Mr P G de Courcy-Ireland, Consultant

Email: pgdeci@aol.com

Main Business Activities: European service company for the

Rezavat Group

# RF Consular Services Ltd

Wentworth House

The Causeway

STAINES-UPON-THAMES

TW18 3AQ

Tel: +44(0)1784-251200 Fax: +44(0)1784-251210 Email: help@rfconsular.co.uk Website: www.rfconsular.co.uk

Contact

Maria Faul, Director

Export documentation services; passport and visa services

# Rosewood UK Partners Limited

20-22 Wenlock Road LONDON

N1 7GU

Tel: +44(0)8446 5459
Email: sales@rosewooduk.com
Sharmeen Basus, Managing Director
Luxury goods, corporate goods and gift items

# Safetell Ltd

46 Fawkes Avenue

Dartford

Kent

DA1 1JQ

Tel: +44 (0)1322 223 233 Email: sales@safetell.co.uk Website: www.safetell.co.uk

Designs, develops, installs, and maintains a diverse range of physical security solutions to a wide range of sectors

# SGS United Kingdom Ltd

SGS House

217- 221 London Road

CAMBERLEY

Surrey GU15 3EY

Tel: +44(0)1276-697 620 Fax: +44(0)1276-697 894

Website: www.sgs.com Contact

Mr Christopher Beveridge, Sales Executive Email: christopher.beveridge@sgs.com

Main Business Activities: Worldwide Inspection, Verification, Testing and Certification: Product Conformity Assessment,

Laboratory, Oil, Gas and Petrochemicals.

# Sheikha AL-Thani for Underprivileged Children

1 Lumley Street LONDON W1K 6TT

Tel: +44(0)755-499 3499 Fax: +44(0)20-7402 5989 Email: sheikha.althani@satuc.org Website: www.satuc.org

Charity supporting underprivileged children

# **Suffolk Chamber of Commerce**

Felaw Maltings South Klin 42 Felaw Street IPSWICH Suffolk IP2 8SZ

Tel: +44(0)1473-680600 Fax: +44(0)1473-603888 Email: info@suffolkchamber.co.uk Website: www.suffolknetwork.co.uk

Contact

Mr John Dugmore, Chief Executive Email: john@suffolkchamber.co.uk

Main Business Activities: Business support services.

# Sun Mark Limited

428 Long Drive GREENFORD Middlesex UB6 8UH

Tel: +44(0)20-8575 3700 Fax: +44(0)20-8575 9900 Email: sunil@sunmark.co.uk Website: www.sunmark.co.uk

Contact

Dr Rami Ranger, MBE, MD Email: rami@sunmark.co.uk

Main Business Activities: Export marketing company.

# **Surrey Chambers of Commerce**

Unit 14a

Monument Way East

WOKING Surrey GU21 5LY

Tel: +44(0)1483-735540 Fax: +44(0)1483-756754

Website: www.surrey-chambers.co.uk

Contact

 $\label{thm:manda} \mbox{Ms Amanda Hutchison, Membership Support Executive}$ 

Email: info@surrey-chambers.co.uk

Main Business Activities: Business support services.

# 365ink Limited

Unit 7 Brockwell Court Low Willington DL15 OUT Tel: 01388 746 337

Website: www.365ink.co.uk

Contact Keith Newby

Email: ak.newby@gmail.com

Wholesale and retail ecommerce outlet for office supplies in UK, Europe and the Middle East

# **Thames Valley Chamber of Commerce**

150 Edinburgh Avenue

SLOUGH Berkshire SL1 4SS

Tel: +44(0)1753-870500 Fax: +44(0)1753-870501

Email: customerservices@tvchamber.co.uk Website: www.thamesvalleychamber.co.uk

Contact

Ms Anne White, Head of International Trade Email: annewhite@tvchamber.co.uk

Main Business Activities: Business support services.

# **XDS Solutions Ltd**

Unit 5 Elm Farm Elm Lane Roxwell Essex CM1 4N1

Tel: +44(0)1245-249 002 Website: www.xds-solutions.com

Contact

Mr Chris Rowe, Director

Email: chris.rowe@xds-solutions.com
Export compliance for the Middle East and Africa

# Y International (UK) Limited

Unit 3 Junction 6 Industrial Park 66 Electric Avenue WITTON BIRMINGHAM B6 7JJ Tel: +44(0)121-326 9050

Email: noufalrahman@yinternational.uk.com Website: www.yinternational.uk.com

Contact

Noufal Rahman, General Manager

Subsidiary of LuLu Group International; export of Halal certified food products

# **TRANSPORT**

# Air Express Travel & Tours (UK) Limited

123 Whitechapel Road

LONDON

E1 1DT

Tel: +44(0)20-7247 1234 Email: sales@airexpress.co.uk Website: www.airexpress.co.uk Contact Mr Mizanul Haque, Director

Email: mizanul@airexpress.co.uk
Main Business Activities: Travel agents

# Al-Shafqat Hajj Limited

241 Mere Road LEICESTER Leicestershire LE5 5GS Tel: +44(0)116-254 3480

Fax: +44(0)116-254 3481 Contact

Contact

Mr Raza Hussain, CEO Email: alshafqat@hotmail.com

Main Business Activities: Travel services for Hajj and Umra.

# Arabakhtar Shipping & Transportation Public Joint Stock

58-60 Vicarage House Church Street Kensington LONDON W8 4DB Tel: +44(0)20-8621 3310 Email: ch@arabakhtar.co.uk Website: arabakhtar.co.uk

Contact

Mr Parvis Shokrani, Director Email: pshokrani@gmail.com

Main Business Activities: International shipping and transportation.

# **Astran Cargo Services Limited**

Seymour House 519 New Hythe Lane Larkfield MAIDSTONE Kent

ME20 6SB Tel: +44(0)1622 711108 Website: www.astran-cargo.com

Contact

Ms Jan E Payne, Operations Manager Email: jan@astran-cargo.com

Main Business Activities: Freight forwarders, specialising in the Middle East and Turkey including overland trucking services to the Middle East

# **DJG Exhibition Freight Services Limited**

Unit 34, Grace Business Centre

23 Willow Lane

Contact

Willow Lane Industrial Estate

MITCHAM Surrey CR4 4TQ Tel: +44(0)20-8646 4200 Fax: +44(0)20-8646 6090 Website: www.djgefsl.co.uk

Mr Dave Gardner, MBE, Managing Director

Email: info@digefsl.co.uk

Main Business Activities: Specialist exhibition transportation contractors and general freight forwarders. Warehousing in the UK and local transport.

# El-Sawy Travel Limited

149 Park Road St John's Wood LONDON NW8 7HT Tel: +44(0)20-7586 7979 Fax: +44(0)20-7586 5747

Website: www.elsawv.com

Contact

Mr Prince Islam El-Sawy, Director Email: info@elsawy.com

Main Business Activities: Hajj & Umrah, corporate travels & legal work for Egypt and visa services.

# E L Sibbles Ltd

Woolbloch House Bolling Road BRADFORD BD4 7BT Tel: 01274 729433 Email: sales@elsibbles.com

# Freight Forwarding Emirates

Anthony Sibbles

Contact

Gloucester Park 95 Cromwell Road LONDON SW7 4DL Tel: +44(0)20-7808 0006

Tel: +44(0)20-7808 0006 Fax: +44(0)20-7808 0061 Website: www.emirates.com

Contact

Mr Laurie Berryman, Vice President UK Email: anna.edwards@emirates.com

Main Business Activities: World's biggest fleet of Airbus A380s and Boeing 777s, offering our customers the comforts of the latest and most efficient wide-body aircraft in the skies.

# **FCL Global Forwarding Limited**

Hawthorns House Great Warley BRENTWOOD Essex

CM13 3FR Tel: +44(0)845-222 5555

Fax: +44(0)845-222 5556 Email: jodie.franks@fclgf.com

Website: www.fclgf.com Contact

Mr Marvin Elson, Operations Director Email: marvin.elson@fclgf.com

Main Business Activities: Freight forwarding.

# F H Bertling Logistics Aberdeen Limited

5th Floor York House Empire Way WEMBLEY

Middlesex

HA9 OPA

Tel: +44(0)20-8900 2060 Website: www.bertling.com

Contact

Mr Paul Snowdon, UK Sales Manager Email: paul.snowdon@bertling.com

Main Business Activities: Transport & Logistics Services for the Energy Industry in the Middle East & Africa/Caspian.

# Francenter Ltd

3rd Floor Caparo House 101-103 Baker Street LONDON

W1U 6LN

Tel: +44(0)20-7493 6493

Fax: +44(0)20-7493 4602

Contact

Mr A Christou, Company Secretary Email: francenter@jandp.org

Main Business Activities: Shipping and forwarding.

# Haj & Umra Travel Limited

308 Elgin Avenue LONDON

W9 1JU

Tel: +44(0)20-7286 1111 Fax: +44(0)20-7286 6507 Website: www.haj.co.uk

Contact

Dr Ali Jafari-Fini, Managing Director

Email: ali@haj.co.uk

Main Business Activities: Tour operator and travel agent.

# **Hampshire Chamber of Commerce**

Wates House Wallington Hill FAREHAM Hampshire

P016 7BJ Tel: +44(0)1329-242420

Fax: +44(0)1329-822108 Email: info@hampshirechamber.co.uk

Website: www.hampshirechamber.co.uk

Contact

Mrs Jacqueline Highmore, International Trade Manager Email: jacqueline.highmore@hampshirechamber.co.uk

Main Business Activities: Business support services.

# Haztec International Ltd

Moorfield Estate

Yeadon LEEDS

LS19 7BN

Tel: +44 (0) 113 202 9115 Fax: +44 (0) 113 202 9158 Email: info@haztec.uk

Website: www.haztec.uk

Contact

Peter Ballard
Manufacture of lightbars, floodlights, beacons, sirens and warning lights for vehicles

# Hull & Humber Chamber of Commerce, Industry & Shipping

34-38 Beverley Road

East Yorkshire

HULL

North Humberside

HU3 1YE

Tel: +44(0)1482-611833 Fax: +44(0)1482-213962

Website: www.hull-humber-chamber.co.uk

Contact

Mrs Pauline Wade, Director of International Trade

Email: info@hull-humber-chamber.co.uk

Main Business Activities: Business support services.

# **Intertek International Limited**

Academy Place 1-9 Brook Street

BRENTWOOD

Essex

CM14 5NQ

Tel: +44(0)1277-223304 Fax: +44(0)1277-220127

Website: www.intertek.com

Contact

Mr Christopher Gunning, Key Account Manager Email: christopher.gunning@intertek.com

Main Business Activities: Quality assurance, inspection agent, certification of conformity, testing, SASO, CAP programme, PVOC. PSI.

# Kanoo Travel Ltd

20 Charles Street SHEFFIELD South Yorkshire

S1 1GW

Tel: +44(0)114-263 9307 Fax: +44(0)20-3070 0513

Email: helen.w.callaghan@kanoo.co.uk

Website: www.kanoo.co.uk

Contact

Ms Helen Callaghan, Head of Corporate Sales Email: helen.w.callaghan@kanoo.co.uk

Main Business Activities: Business travel, leisure travel and foreign currency services.

# Leman International Transport Ltd

Containerbase Valley Farm Way Stourton LEEDS LS10.1SF

Tel: +44 (0) 113 271 2777 Fax: +44 (0) 113 271 2555 Email: contact.uk@leman.com

Website: www.leman.dk/kontakt/england/

Contact Kris Gray

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Transport and logistics services

# Locker Freight Ltd

Haleview Road Huyton LIVERPOOL Merseyside

L36 6DD Tel: +44(0)151-480 8922

Fax: +44(0)151-480 3744

Email: steve.quinn@locker-freight.co.uk Website: www.locker-freight.co.uk

Contact

Mr Iain Evans, Export Manager

Email: lain.Evans@locker-freight.co.uk

Main Business Activities: Consolidation and freight forwarding

# Longulf Trading (UK) Ltd

Prince Albert House 2 Kingsmill Terrace

LONDON

NW8 6RN

Tel: +44(0)20-7722 7733

Fax: +44(0)20-7449 3070 Website: www.longulf.com

Contact

Mr Howard Tubman, Operations Manager Email: howard.tubman@longulf.com

Main Business Activities: Agents for the general exporting and importing of merchandise.

# Midgulf Services Limited

Suite 11 4th floor West World LONDON W5 1DT

Tel: +44(0)20-8998 0401 Fax: +44(0)20-7657 3074 Website: www.midgulfgroup.com

Contact

Ms Renata Valiukevic, Office Manager Email: renata@midgulfgroup.com

Main Business Activities: Physical commodities trading and shipping

# Navsat International Trade Limited

Suite-3 First Floor 31 Church Road The atrium

ASHFORD Middlesex TW15 2UD

Tel: +44(0)178-425 8310 Fax: +44(0)178-425 1100

Website: www.navsatinternational.com

Contact

Mr Mohammed Ilyas, Business Development Manager

Contact Email: ilyascima@gmail.com

Main Business Activities: Air navigation supply to civil aviation industry import & export.

# Noori Travel and Tours Ltd

33 Parliament Street PETERBOROUGH Cambridgeshire PE1 2LS

Tel: +44(0)20-3318 5786 Website: www.nooritravel.co.uk

Contact

Mr Kamran Akhtar, Manager Email: info@noorivisa.co.uk

Main Business Activities: Travel, Hajj and Umrah specialist.

# **Railway Industry Association**

22 Headfort Place LONDON SW1X 7RY Tel: +44(0)20-7201 0777 Fax: +44(0)20-7235 5777

Website: www.riagb.org.uk

Mr Neil Walker, International Development Director

Email: nwalker@riagb.org.uk

Main Business Activities: Trade association

# **RF Consular Services Ltd**

135 High Street **EGHAM** Surrey TW20 9HL

Tel: +44(0)1784-251200 Fax: +44(0)1784-251210 Website: www.rfconsular.co.uk

Contact

Mrs Marie Faul, CEO Email: help@rfconsular.co.uk

Main Business Activities: Export documentation services; passport and visa services.

# **Robinson Chauffeur Service**

7 Laurel Drive Brandon Groves SOUTH OCKENDON

Surrey RM15 6XH Tel: 0800 955 6527

Email: enquiries@chauffeurservicelondon.com Website: www.chauffeurservicelondon.com

Contact

Mr Vincent Robinson, Partner

Email: vince@chauffeurservicelondon.com

Main Business Activities: Luxury chauffeured driven passenger car services.

# Sabre Ocean Solutions Ltd

Whitcliffe House 58 Whitcliffe Road CLECKHEATON BD19 3BY Tel: 01274 733604

Fmail: sales@sabreoceansolutions.com Website: www.sabreoceansolutions.com

Contact Lee Meadowcroft Freight forwarder

# **SAUDIA**

173 Victoria Street LONDON SW1F 5NA

Tel: +44(0)20-7798 9890 Fax: +44(0)20-7798 9891 Email: lon-sales@saudia.com Website: www.saudia.com

Mr Fikry Al Towayan, GM Passenger Sales & Services-Europe

Email: symgruk@saudia.com

Main Business Activities: International airline services.

# SDV Ltd

52-54 Peregrine Rd

Hainault II FORD IG6 3SZ

Tel: +44(0)20-8559 9911 Fax: +44(0)20-8559 9922

Website: www.sdv.com Contact

Michael Clemesha, Director Email: m.clemesha@sdv.com

Logistics and supply chain management

# Strongfield Technologies Limited

Strongfield House

Unit 2

89 Manor Farm Road WEMBLEY

Middlesex HA0 1BA

Tel: +44(0)20-8799 8909 Fax: +44(0)20-8799 8901 Website: www.strongfieldtech.com

Contact

Mr Vik Mongia, Business Development Director Email: vmongia@strongfieldtech.com

Main Business Activities: Training and also trading in spare parts of aviation.

# **Team Wesley Logistics Ltd**

Low Moor Business Park Common Road RRADFORD BD12 OND

Tel: +44 (0) 1274 678138 Fax: +44 (0) 1274 679806

Email: bbrosnan@wesleylogistics.co.uk Website: www.wesleylogistics.co.uk

Contact

Bernadette Brosnan

Freight forwarding and warehousing

# **Trans Global Freight Management Limited**

Unit D1, Dolphin Industrial Estate

Windmill Road SUNBURY-ON-THAMES Middlesex

TW167HE

Tel: +44(0)8453 3376580

Website: www.tgfml.com

Contact: Mr Graham Deane, Director Saudi Arabian Division

Email: graham.deane@tgfml.com

Main Business Activities: International freight forwarder

# **Unipart Rail Limited**

Gresty Road CRFWF Cheshire CW2 6EH

Tel: +44(0)127-084 7600 Fax: +44(0)127-084 7601 Website: www.unipartrail.com

Contact: Mr Tom Maxwell, Marketing Manager Email: tom.maxwell@unipartrail.com

Main Business Activities: Rail infrastructure. With long experience in Signalling, Level Crossings, P-way, Overhead line, Cable, and all the other infrastructure disciplines.

# Vantage Trading Ltd

Unit 1

Listerhills Science Park Campus Road BRADFORD BD7 1HR Tel: 01274 722722

Email: info@vantagecargo.com Website: www.vantagetrading.co.uk

Mr Sat Sharma Freight Forwarders

# TITANIUM CAPITAL PTE LTD TURNING TODAY'S IDEAS INTO TOMORROW'S REALITIES

or more than a decade Titanium Capital has stood head and shoulders above the competition in both attitude and expertise in the funding market. With its unique joint venture system there is literally nothing that the company does not have the financial strength or knowledge to successfully undertake. Be it a standard building or a complicated movie all are grist to the mill. Our specialists cover the whole field of human endeavour. Knowledge in depth has been the hallmark of Titanium from day one.

The company's slogan truly is "we don't have clients just partners". Unlike banks we don't smile and shake your hand in the good times and show you the door in the bad. When we talk about partners we really mean it and offer the funding to match. That is up to 80% with no personal guarantees and no contracts of the type which tie you up in knots forever. Our partners success is our success and their triumphs ours.

Above all Titanium Capital is a company which displays the best of humanitarian principles and donates the vast majority of its profits to deserving programmes around the world. But that does not mean funding deals which in reality have little chance of success. If a deal does not turn a profit than no donations can be made at its completion.

As you might expect Titanium is at the forefront of the green revolution with partners and directors who are leading lights in such fields as bio mass technology, solar energy and crop cultivation. We are also leaders in Aqua technology, an ever decreasing resource in this modern world.

Titanium is actively pursuing a future of clean sustainable and reliable power. It is one of our top priorities. Currently we are developing a pipeline of more than 200 gigawatts across a number of third world countries. This will not only generate power but change the quality of lives for millions of people. Our investments in the mining industry have made substantial contributions to local economies, providing jobs and improving living standards, often in the most challenging of conditions and locations.

Titanium Capital is not simply focused on the world as we would like to see it tomorrow but has its feet firmly planted in the world as it is today. We have strong connections in both the aviation and ship building industries and traditional construction still forms the bedrock of much of our work undertaking projects from 5 million dollars to 500 million and more. We can both finance and build housing estates, ports, harbours and airports to the highest competitive standards and therefore with a strong profit flow.

But there is more to life than just mere existence. We need to laugh and enjoy ourselves. Titanium now has a slate of films from the standard romance through to modern animation and cartoons. Some of our specialist technology can be used to promote everything from a product to a country with the latest patented 3D technology. Negotiations are also well advanced which will take us in to the music and television industries.

Titanium derives its strength and specificity from its culture and values. It takes pride in its team, and its partners. If you are looking for an investor with industry expertise and a clear conscience, Titanium Capital may be the perfect fit to breathe extra life into your project, leading to fast expansion and speedy returns which contribute to the progression of humanity.

For more details check our website: www.titaniumcapitalpteltd.com



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